We can't beat heart disease without you.
British Heart Foundation
The heart research charity.
102 Gloucester Place, London W1H 4DH

Daily Telegraph

No. 40,440 LONDON, THURSDAY, JUNE 27, 1985

Published daily except Sunday, Dec. 25 and 26, Jan. 1 and Good Friday. Entered as Second Class Matter Dec. 19, 1947 at the Post Office at New York under the Act of March 3, 1879 (Section 595, P.L. & R.). Price $1·75. Subscription U.S. Second Class Mail—$167·75 yearly. 50 Rockefeller Plaza. USPS No. 565780.

AIR MAIL EDN.

University Of Jordan
Center of Strategic Studies
READING ROOM

For insurance and finance - consult
FRIZZELL
Frizzell Group, Frizzell House, 14-22 Elder St, London. 01-247 6555.

BOMB AT TORQUAY HOTEL

First alert at 'hit list' town

By LIN JENKINS

POLICE evacuated the Palm Court Hotel, Torquay, last night and called in Army experts to examine a "suspicious package," thought to be a bomb, which was found in a bedroom.

Guests at nearby hotels in rooms overlooking the Palm Court were also evacuated and the town's hotels' association organised a bed bank to find them other accommodation.

Police ordered shops in the area to close, cordoned off a half-mile stretch of the seafront, and imposed a local radio communications ban.

Torquay is one of 12 seaside towns on the I R A hit list find at the weekend. The S D P conference is to be held there later this summer.

About 120 staff and guests were in the 74-room Palm Court when detectives carrying out checks of hotel registers noticed a name they were looking for.

The discovery of the bomb came as a result of routine inquiries at the hotel by police when staff identified a police picture as a man who had stayed at the hotel recently. He had used an alias already known to police.

Bomb experts took sniffer equipment to the room he had stayed in and found that an explosive device was hidden in a piece of furniture, thought to be a sofa.

The evacuation was ordered at about 7.30 p.m. after a search of bedrooms uncovered the suspicious package.

But guests who had started dinner were allowed to finish.

Mr Nigel Weston, 40, who runs a fish and chip franchise on theg round floor of the hotel, said last night: "Police told me a suspicious package had been found and they were sure it was a bomb.

"I didn't need to be told twice. I closed the place up straight away."

Detectives believed that the Palm Court bomb could be a copy of the device found at the Rubens hotel, near Buckingham Palace, on Sunday.

Bomb disposal experts were hoping to be able to render it safe, and to take it away for examination, and for use as possible evidence.

But if the suspected device is booby-trapped it may have to be exploded on the spot.

Five hotels in the immediate vicinity wereasked to evacuate guests from rooms overlooking the Palm Court.

Hoteliers were asked to open windows and close curtains as a precaution against an explosion.

Train services over a wide area of Southern Region were disrupted for five hours yesterday after a suspicious package was found in a tunnel at Southampton—another of the I R A's hit-list targets. Bomb experts were called in, removed the package and detonated it.

Las night experts were examining the remains to ascertain whether it had been a bomb or not. Extensive repairs have ben going on in the tunnel for many months.

'Blackmail' irks black lawyer

By HEATHER MILLS
Old Bailey Correspondent

A WEST INDIAN barrister threatened to withdraw from an Old Bailey trial yesterday because he objected to the word "blackmail."

Mr BERISTON BRYAN, told Judge ALAN LIPFRIEND: "As a black person myself I object most strongly to this word. It denotes a derogatory stigma to our people and is an evil word in our eyes."

Mr Bryan went on: "I shall ask to withdraw from the case if I am forced to repeat the word. I don't mind using the term 'demanding money with menaces' but blackmail causes a tremendous amount of offence to black people.

"If we used the word 'whitemail' I am sure a lot of people would be up in arms."

'On statute book'

Two other coloured barristers in the case refused to support Mr Bryan's application to have the word banned throughout the trial.

The judge said he did not want the court used for "propagating certain views."

He added: "As far as I am concerned that word is in the Statute Books. If the statute is to be changed, it may be changed, but certainly not in this court. I am not prepared to change it."

Mr Bryan then said he would remain in the case but would not use the term.

The judge retorted: "You can use whatever words you like but the word in the indictment is blackmail."

Mr Beriston Bryan

Mr Bryan was defending two of five West Indian men accused of blackmailing, assaulting and kidnapping a building firm proprietor in Ealing in August 1983. They claim the builder owed one of them money and all five had been employed by him at one time.

'Blatant prejudice'

As he left court Mr Bryan said: "Words containing black in them, I suggest, denote bad or evil. It is blatant racial prejudice to have five black men on trial and calling the crime blackmail."

He added: "It's about time someone spoke out about it and something was done to change the language—whether it is legal language or not."

Mr John Perry, another black barrister in the case said he wanted to dissociate himself from his "learned friend's remarks made on a purely personal basis."

** Blackmail, from "black" meaning dark or bad and "mail" meaning rent or tribute applies to any payment extorted by intimidation. It was originally a sum extorted from Border farmers by freebooters in return for immunity from raids.

A 11th century legal definition referred to "black money" or copper used for paying rents as against "white money" or silver.

In 1601 it was made a felony to pay or accept blackmail. Extortion by letter became a crime in 1772 and in 1776 the extortion of money by verbal threats became a constructive robbery. Threatening with intent to extort money was made a crime by statute in 1823. The present blackmail charge is in the 1968 Theft Act.

Mr Jimmy Palmer, the freed American sky-jack hostage, brandishing a pistol as he joked with an Amal leader in Beirut while waiting to board a plane for Cyprus yesterday.

Beirut move to end hostage deadlock

By JOHN BULLOCH in Beirut

ONE of the American hostages in Beirut was released yesterday; a second is likely to be freed today, and the man who claims to be in control of the remaining 38 offered to put them in the care of a Western embassy or to send them to Damascus.

The sudden movement in the position of kidnappers holding the passengers of the Trans World Airlines flight followed tough talk from the American administration — which was later toned down — and more importantly, a flurry of contacts between Syrian, Iranian and Lebanese leaders in Damascus.

News of the movement was given by the leader of the Amal Shi'ites, Mr Nabih Berri, at a Press conference held in the basement of his house in West Beirut.

Mr Berri walked into the meeting accompanied by the portly figure of one of the American hostages, Mr Jimmy Dell Palmer, 48, who has a heart condition and whose blood pressure had been rising for lack of medication.

After setting out the Shi'ite position, Mr Berri announced that Mr Palmer was being released.

The Amal leader, who made himself the mediator between the skyjackers and the outside world when the drama began 13 days ago, read from notes written in Arabic on two slips of green paper as he set out the new situation.

Kidnappers agree

He announced that he had the agreement of the kidnappers to moving the Americans to the custody of a Western embassy in Beirut so long as that embassy agreed that the hostages would not be sent out of the country until all the remaining 733 Lebanese detained in Israel were set free.

Mr Berri suggested the French, Swiss or Austrian embassies in West Beirut as possible havens for the hostages.

By late last night, both the French and the Swiss had agreed "in principle" to act as hosts to the hostages, with the

Continued on Back P, Col 6

SECRECY OVER U.S. OPTIONS

By RICHARD BEESTON in Washington

THE United States clamped down a lid of secrecy on its moves on the hostage crisis as the Administration stepped up diplomatic efforts to bring about the release of the 39 captive Americans.

"The President wants to see some action," the White House spokesman, Mr Larry Speakes, said yesterday after Mr Reagan discussed the crisis with his Secretary of State, Mr George Shultz, and other top advisers. One visitor who met Mr Reagan said the President called the hostage situation "a dark cloud hanging over my head every day."

BRITAIN BRIEFED

Letter to Thatcher

OUR POLITICAL CORRESPONDENT writes: The Prime Minister is considering a request from President Reagan for Britain to join greater international co-operation to combat terrorism

In a letter received on Monday Mr Reagan told Mrs Thatcher that he wanted to hear any suggestions and comments from her and other European leaders whom he has also approached.

Britain has been briefed through diplomatic channels about the latest options being considered by the President

KILLER'S NAME COSTS BEATLE ACTOR HIS JOB

Mark Lindsay, a young British actor chosen to play John Lennon in an American television film, was sacked yesterday because his real name is Mark Chapman, the same as that of the man who murdered the former Beatle.

N B C television net work said it was unaware of Lindsay's real name when he was hired after a lengthy seach to play Lennon. Lindsay changed his name when he joined British Equity because there was already a Mark Chapman in it.

A joint statement by N B C and the production company in Los Angeles said: "Although purely a coincidence, we feel that it is in the best interest of this project that another actor be cast as John Lennon."

SOUR NOTE FOR G&T DRINKERS

By A. J. McILROY

GIN and tonic drinkers were told in the Commons yesterday that the slice of lemon in their glass could pose a health risk.

Mr Simon Hughes, Liberal MP for Southwark and Bermondsey, said researchers from London University had found 20 times the recommended safety level of fungicide on the skins of lemons.

It could be released in a chemical reaction in a gin and tonic, he said, calling for greater public information on pesticides to be included in the Government's Food and Environment Protection Bill.

Mr Hughes said that research had shown there was no problem if lemons were washed in water. But if the lemon was dipped in gin and tonic the alcohol caused a chemical reaction.

Official secret

When researchers asked the Agriculture Ministry if it was doing any work on the subject, they were told such information came under the Official Secrets Act, said Mr Hughes.

A Ministry official said last night that information could not be given because it might eventually be of use to commercial interests.

Mrs Peggy Fenner, junior Agriculture Minister, confirmed that "slightly higher than recommended levels of fungicide" had been found in lemons. But she told M Ps: "Members who consume large quantities of the mixture would be at much greater risk from cirrhosis of th liver."

Parliament—P6

600 PUPILS IN BAN ON 'RULE BRITANNIA'

Six hundred schoolchildren who were due to sing "Rule Britannia" at today's opening of an £18million leisure complex near Teanor, Derbyshire, were tonned from doing so by the county council last night.

The Britannia Park complex has created 325 jobs on a former open-cast mining site, but the council and developers have been involved in a long legal battle over the project.

"Serenading a commercial venture is not an educational activity. Using children in this way is wrong," said Mr David Bookbinder, Labour leader of Derbyshire council. The children will not attend the ceremony.

Today's Weather

GENERAL SITUATION: Weak ridge in the S.W. Weak trough will approach N.W.

LONDON, S.E., E., CEN. S., N. ENGLAND, MIDLANDS, E. ANGLIA, CHANNEL Is., N. WALES, S. SCOTLAND, N. IRELAND: Sunny intervals, showers. Wind N.W. light or moderate. Max. 66F (19C).

S.W. ENGLAND, S. WALES: Sunny intervals, mostly dry. Wind N.W. moderate. 64F (18C).

ALL SEA PASSAGES: Wind N.W. backing W., force 4 or 5. Sea slight or moderate.

OUTLOOK: Showers, especially in N.; becoming drier in E.

Weather Maps—P34.

HUMIDITY FORECAST

	Today Noon	Tomorrow 6 p.m.	Tomorrow 6 a.m.
London	60(80)	50(85)	85(90)
Birmingham	60(65)	50(80)	90(80)
Manchester	60(70)	50(70)	90(80)

Yesterday's figures in brackets.

POLLEN FORECAST

The pollen count for London and the South East issued by the Asthma Research Council yesterday was 26, which is low. The outlook is lower.

Lawson rebuffs CBI on call for rate cut

By JAMES WIGHTMAN Political Correspondent

A DEFIANT message to his critics in the Confederation of British Industry and any waverers in the Cabinet was delivered by Mr Lawson, Chancellor of the Exchequer, yesterday when he ruled out an early cut in interest rates and recommitted the Government to lower taxes.

He told the C B I that instead of complaining about high interest charges businessmen should be enforcing lower pay settlements below the rate of inflation.

To the Cabinet, in the midst of its troubled annual public expenditure review, he said: "We made a pledge to the British people to reduce the burden of income tax. We must not — and will not — go back on that pledge."

Mr Lawson was addressing Conservatives at a meeting of the Carlton Club political committee.

His tough language was being contrasted at Westminster last night with a speech, also yesterday, by a Cabinet colleague, Mr Biffen, who gave a warning that the Government had to be more careful about its public image in the approach to the next General Election.

Biffen's speech—P6

Mr Biffen, Lord Privy Seal and Leader of the Commons, and one of the Cabinet members known as "consolidators" who are less keen than Mr Lawson and the Prime Minister about tax cuts, said that the Government was being depicted, among other things, as "having enthusiasm only for direct personal tax cuts which will aid the better off."

Mr Lawson was speaking

Continued on Back P, Col 3

CHANCELLOR HELPS POUND STRENGTHEN

By Our Financial Correspondent

The Chancellor's reply to the employers' request for cheaper money, stressing the need for high interest rates as a means of controlling inflation, upset investors, but helped strengthen sterling yesterday afternoon.

The pound forged ahead and closed almost 1 cent. higher on balance at $1·29½ in London.

The Stock Market continued to reflect the lack of confidence among investors and steady profit-taking undermined share prices, bringing the FINANCIAL TIMES 30 Share Index down 15·6 to 956·5. It closed at the lowest point of the day and the worst since Jan. 3.

City comment—P21

TENNIS TONGUE TWISTER

By Our Sports Staff

THE man who yesterday inflicted a surprise Wimbledon defeat on Mats Wilander, the first seed to fall this year, also proved more than a match for journalists.

Slobodan Zivojinovic from Yugoslavia, has been dubbed the player with the most unpronounceable name in the tournament, and his efforts to rectify the situation by carefully repeating it at a Press conference took almost as long as his 6-2, 5-7, 7-5, 6-0 centre court victory.

His win over Swede Wilander was the first big upset of the tournament.

Slobodan, 21, ranked only 77th in the world, admitted that playing on the centre court was "like I was dreaming".

After the match his fiancee, Miss Zorica Desnica, 23, said the couple plan to marry in Belgrade 10 days after Wimbledon and are expecting their first child in September.

They said they had already filled their hotel room with baby clothes bought here. "We have bought a lot of things because there is a better choice over here than in Yugoslavia," said Miss Desnica, a law student.

To try and make up for time lost to the weather, play will begin on all courts at noon today, tomorrow and Saturday.

John Parson and pictures—P33

Best for jobs

In yesterday's Daily Telegraph there were more than 350 job opportunities.

Today's paper carries over 12 pages of recruitment advertising with vacancies ranging from credit analyst to sub-sea development engineer, and including a host of professional and executive posts.

Newman briefs MPs and police chiefs

By JOHN WEEKS Crime Staff

ONE of the I R A suspects being held by Anti-Terrorist Branch detectives in Strathclyde was defeated as a candidate at elections in Ulster last month and another escaped is a mass break-out from the Maze prison, Northern Ireland, in September, 1983.

Peter Sherry stood as a candidate for Sinn Fein, the political wing of the I R A, in district council elections and lost.

Gerald McDonnell, 34, escaped from prison with 37 other prisoners in Sept., 1983. He had been jailed for 16 years in 1978 for posessing bomb-making material and illegal documents.

Police in the Irish Republic want to interview him in connection with other kidnapping and terrorist activities.

A Londonderry woman, Martina Anderson, is also believed to be one of those being questioned in Strathclyde.

16 in custody

As Special Branch officers continued their nationwide trawl of known IRA suspects, police in Strathclyde arrested one more man and Lancashire police arrested three in Blackpool.

Together with others already detained it brings the total now in custody to 16 in Scotland, Lancashire and London.

Sir Kenneth Newman, the Metropolitan Police Commissioner yesterday briefed chief constables of seaside towns threatened with I R A bombings at Scotland Yard.

He has been appointed in overall charge of the search for I R A bombs in the 12 hit-list towns.

Sir Kenneth also briefed 18 M Ps, all Conservatives, who have constituencies in the areas.

He has set up a national co-ordination centre at Scotland Yard.

This will be manned 24 hours a day by Metropolitan Police officers from the Anti-Terrorist Branch, Special Branch and from the uniformed branch.

The chief constable briefed yesterday by Sir Kenneth were Mr Frank Jordan, of Kent; Mr Ronald Stone, deputy chief constable of Essex; Mr John Duke, of Hampshire; Mr Brian Weight, of Dorset; Mr Peter Howse, assistant chief constable of Norfolk; Mr Donald Elliott, of Devon and Corwall; Mr Tony Leonard, deputy chief constable of Sussex; Sir Patrick Hamill, of Strathclyde, and Mr Brian Johnson, of Lancashire.

M Ps with constituencies in the affected areas had a separate briefing.

They were Mr Norman Miscampbell, Q C, Sir Peter Blaker and Sir Ian Percival, Q C, all of Blackpool, Mr David Atkinson, Mr John Balantine Butterfill, Viscount Cranborne and Mr John Ward, all of Bournemouth; Mr Andrew Bowden and Mr Julian Amery of Brighton; Mr Ian Gow, of Eastborne; Mr Michael Howard, Q C, of Folkestone.

Mr Michael Cartliss, of Great Aitken, of Ramsgate; Mr Christopher Chope and Mr James Hill, of Southampton; Mr Teddy Taylor and Mr Paul Channon, both of Southend; and Sir Frederic Bennett, of Torquay.

Mr Peter Rees, Q C, of Dover, and Mr Roger Gale, of Margate, were unableto attend and will be briefed separately at a later stage.

TEST RAIN VIGIL

An all-night rain watch is being kept at Lord's where the Second Test between England and Australia is due to start today. There has been 1½ ins of rain in five days and if more falls overnight a special "squeegee" machine is available to help dry the wicket.

Michael Carey—P31

MORE RIOT ARRESTS

Three more people were arrested on Merseyside yesterday concerning the Brussels soccer riot in which 38 people died. Police said they would be bailed after questioning.

S. AFRICA DEATHS

By Our Staff Correspondent in Johannesburg

In a sharp upsurge of violence in South Africa yesterday eight blacks were killed and seven injured in hand-grenade incidents in townships east of Johannesburg, and limpet mines destroyed a bulk fuel depot, a power station and a dam in the Transkei Homeland.

Report—P4

IRISH GOLD STRIKE

Discovering of gold in the Sperrin mountains on Northern Ireland was announced yesterday by Ennex International, a prospecting company. The firm's chief executive, Mr Peter McAleer said a decision on wheather to start production would be taken by the end of the year.

INDEX TO OTHER PAGES

	Page		Page
Arts Notices	15	Leader Page	18
Births, Marriages and Deaths	36	Obituaries	16
City News 20, 21, 22, 23, 24 and 25		Parliamentary Report	6
City Prices	20	Personal	16
Court and Social	16	Sport 31, 32, 33 and 34	
Entertainments Guide	35	TV and Radio	35
		Way of the World	16
		Woman's Page	17

LATE NEWS

Phone: 01-353 4242

Classified Advertisements 01-583 3939

SAA. More non-stops to South Africa.

SAA. More non-stops back.

SAA offer more non-stop flights to and from South Africa. 12 every week. Including a direct service to and from Cape Town. Daily to Jo'burg.

SAA fly the most spacious, most advanced Boeing 747s in the air.

That's why you can't beat SAA.

Book through your Travel Agent or let us tell you more.
Call SAA: 251 Regent Street, London W1R 7AD. Tel: 01-734 9841.
Or Waterloo Street, Birmingham. Tel: 021-643 9605. Peter Street, Manchester. Tel: 061-834 4436. Hope Street, Glasgow. Tel: 041-221 2932.

SAA
SOUTH AFRICAN AIRWAYS
...we make the difference

REBEL COUNCILS CLAIM BACKING FROM LABOUR

By NICHOLAS COMFORT Political Staff

LEFT-WING leaders of Liverpool and Lambeth councils emerged from a meeting with Labour's National Executive yesterday to claim that the party had pledged its total support for their defiance of the Government in refusing to set a legal rate.

But Mr Kinnock made it clear when the meeting broke up that the two rebel councils could only count on the backing of the party as long as they stayed within the law.

Councillors would be on their own if they were disqualified or surcharged.

What the party was prepared to do was to back legal action by th councils in support of its "defence of jobs and services" on the ground that the Government was violating local democracy. Howevr, it was not implicity approving their overall tactics.

It later emerged that Mr Derek Hatton, Trotskyist deputy leadr of Liverpool council, had unsuccessfully pressed Mr Kinnock for an assurance that the party would support the council's tactics of deliberately setting a rate producing a budget deficit.

The Labour Leader responded by leaning across the table and telling Mr Hatton: "Gestures are fine, but people can't live on them. Gestures don't bring housing repairs or meals on wheels, and they don't pay the rent.

"If actions by Labour councils mean more power to the Tories because our people are put out of office, no-one gains but the Tories. Certainly communities and workers don't."

Auditor threat

Labour's meeting with the leaders of the two councils in England still defying the Government came on the eve of possible action by the District Auditor to surcharge or disqualify councillors.

Mr Edward "Red Ted" Knight, leader of Lambeth council, which has refused to set a rate at all, and Mr John Hamilton, leader of Liverpool said that they expected letters from the Auditor this morning or soon after.

In the face of this, the National Executive yesterday agreed to use a special fund to seek legal advice on how the two councils—and Edinburgh which faces similar penalties—could remain within the law.

Mr Eric Heffer, Left-wing M P for Liverpool Walton, proposed that the Executive offer "maximum support" for councillors threatened with disqualification and surcharge, but this was rejected by 18 votes to eight.

Instead the Executive accepted an amendment from Mr David Blunkett, leader of Sheffield council, offering support to try to prevent these legal sanctions. This was approved 25 to one.

IRISH PRESS DISPUTE IS SETTLED

By A Dublin Correspondent

Journalists and printers at the Dublin-based IRISH PRESS newspaper group accepted a return-to-work formula yesterday to end a five-week-old dispute which has kept the group's newspapers off the streets.

Journalists voted by two to one to accept the recommendation of the Labour Court just 45 minutes before a management deadline to close down the group's three papers expired.

The group's three national newspapers ceased publication more than five weeks ago and the majority of the 850 staff were laid off in a dispute over the introduction of new technology.

WRONG ADDRESSES

Mr Roger Everest, a barrister and the Independent Tory in the by-election, yesterday failed in a High Court attempt to force the Post Office to deliver his campaign leaflets free of charge. He had 21,000 envelopes returned to him because they were addressed only to houses and not to individually named voters.

Brecon and Radnor By-election

Poll showing Tory in third place 'bogus'

By GRAHAM JONES

CONSERVATIVES in Brecon were furious last night about a Liberal poll which put them in third place.

Mr Chris Butler, the Tory candidate, said the Liberals usually did produce "bogus polls." He was very sceptical of canvass returns "and the way some parties use them."

He shrugged off suggestions that his support was crumbling, but admitted that he had not been helped by the Government's confirmation that a military training camp in the area is to close.

He received the news about the Cwrt-y-Gollen camp in a letter from Mr Heseltine, Defence Secretary, which contained implied criticism of the Tory candidate.

Bookmakers' odds

Mr Butler pointed out that an Alliance survey during the 1983 General Election which the Tories had won with an 8,700 majority had overestimated the Liberal vote by 10 per cent. "If anything my vote is hardening," he said.

His confidence was not reflected by the odds at the local bookmakers, Evans and James, where the Alliance are 5-4, Labour 7-4, Conservatives 2-1 and Plaid Cymru 100-1.

CANDIDATES

Christopher Butler	C
Richard Willey	Lab
Richard Livsey	Lib/All
Mrs Janet Davies	Plaid Cymru
Lord Sutch	Monster Raving Loony
Roger Everest	One Nation Conservative
Andre Genillard	Cure Multiple Sclerosis

GENERAL ELECTION: T. E. Hooson (C) 18,255; D. Morris (Lab) 9,071; R. Livsey (L All) 9,266; Miss S. Meredudd (PC) 640; R. Booth (Ind) 278. C. maj. 8,784.

Polling: July 4

"We haven't taken a bet on the Tories all week," said a spokesman.

The Liberal canvass returns which caused such a stir in the up-to-now staid Brecon and Radnor by-election contest put support for Labour at 34 per cent., for the Alliance at 35 per cent., the Conservatives at 28 per cent. and Plaid Cymru at 2 per cent.

Mr Andrew Ellis, Liberal Alliance agent, said the good Labour showing was based on a weighted sample of 38 per cent. of the electorate.

Allowing for pro-Liberal bluff on the doorstep from those wishing themselves rid of callers, and a generous interpretation of results by the Liberals, the returns seem to indicate Labour a little ahead right now. However, the Liberals say 31 per cent. are still undecided.

THINKING ABOUT A LOAN? TALK TO...
HOLME FINANCE
0724 852222
MON-SAT 9am-6pm Sorry-no tenants
Holme Finance won't confuse you with complicated jargon. They'll just give the best advice with the right solution for your needs. So why not read on and compare this highly competitive rate?
WHY NOT CONSOLIDATE YOUR OUTGOINGS?
Repay all your H.P., credit cards, and Store accounts and have just one easily managed monthly payment. Cash is available for any purpose i.e. home improvement, car purchase, holidays etc.

BORROW	120 mths	96 mths	72 mths
£15,000	281.97	306.86	352.37
£10,000	187.98	204.57	234.91

MONTHLY REPAYMENTS OVER. ANY PURPOSE MORTGAGE PAYER LOANS APR 20.9% variable
Typical example: £10,000 over 72 mths @ £234.91 per mth. Total cost: £16,913.52. APR. 20.9% variable.

BORROW	120 mths	60 mths	36 mths
£8,000	159.95	216.43	301.40
£6,000	119.96	162.32	226.05
£4,000	79.97	108.21	150.70
£2,000	39.99	54.11	75.35
£1,000	20.00	27.06	37.68

MONTHLY REPAYMENTS OVER. ANY PURPOSE MORTGAGE PAYER LOANS APR 23.1% variable
Typical example: £1,000 over 36 mths @ £37.68 per mth. Total cost £1,356.48. APR. 23.1% variable.
CONFIDENTIAL LOANS for home-owners and mortgage payers ● Generous rebates for early settlement ● Full insurance package available including sickness, accident and redundancy ● Loans secured on property ● Loans repaid by monthly repayments.
HOLME FINANCE FINANCE BROKERS
Wensley House, Grange Lane North, Scunthorpe, South Humberside. DN16 1BT. Telephone 865577

Mrs Thatcher and Mr Kinnock putting political differences to one side for a while at a party for 75 children taken to the House of Commons yesterday by the Variety Club of Great Britain.

News Round-up

WOODLAND DRILLING GO-AHEAD

OBJECTIONS to drilling for oil and gas in woodland near Guildford, Surrey, have been overruled by Mr Neil MacFarlane, junior Environment Minister.

He has given the go-ahead to Conoco, the United States energy group, to start exploratory tests near the village of Normandy, north-west Surrey, after accepting the report of an inspector who carried out a public inquiry.

Surrey County Council led the objectors to an application regarded by the oil industry as an important test case for the fast-developing search for oil and gas in green belt land in southern England. The objectors said that the development would be an intrusion into the green belt area.

£45 to change fuse on video recorders

Consumer monitors who took "doctored" video recorders sent for repair to 15 shops in Birmingham, the Black Country, Solihull and Coventry were charged £45·89 in one instance. The only "fault" was a blown fuse.

The lowest bill sent to the West Midlands county council Surrey team was for £16·28—28p for the fuse and £16 for labour—and three bills were for more than £40. Six shops which claimed they had installed replacement parts had only replaced the fuse.

Smear test checks to be introduced

New guidelines to ensure that women are told of the results of cervical smear tests, whether positive or negative, are to be introduced by Oxfordshire district health authority.

They follow the case of a woman who died of cancer last year. She was never told that a test in 1979 had proved positive.

Women will also be given record cards with details of test results, while tests will be repeated every five years for sexually active women considered to be at risk.

Hedges destroyed

Britain's hedges are still disappearing at an alarming rate with four times as many being destroyed as being planted, according to a survey by the Young Ornithologists' Club, the junior branch of the Royal Society for the Protection of Birds.

The West of England had the worst record, with fewer than half of its hedges well cared for, but Scotland, Wales and Ireland had more than 60 per cent. of their hedges in good condition.

Protesters jailed

Three animal rights protesters who sabotaged butchers' lorries causing nearly £3,000 damage have been jailed at Wolverhampton Crown Court.

Mark Houghton, 21, of Gillott Road, Edgbaston and Martin Gomes, 27, a salesman, of Alpha Close, Balsall Heath, admitted four charges of damaging lorries and were jailed for three months. Helen Sinclair, 36, of Pound Road, Oldbury, West Midlands, who admitted two charges of damage, was jailed for a month.

Vaccine bank

An international vaccine bank scheme has been set up in London to help to combat outbreaks of foot and mouth disease, and about 500,000 vaccine doses are to be stored at the Animal Virus Research Institute at Pirbright, Surrey. The seven participating countries, Australia, New Zealand, Sweden, Finland, Ireland, Norway and the United Kingdom are all presently free of the disease.

Tourism record

Tourism in Scotland earned a record £1,400 million last year, according to the Scottish Tourist Board's report published yesterday. Mr Alan Devereux, board chairman, said that tourism now accounted for £270 a year fo revery man, woman and child in Scotland, compared with £180 for England.

NUR strike ballot move leads change in attitude

By JOHN RICHARDS Industrial Correspondent

THE Union of Communication Workers appears likely to be the next union to modify its opposition to strike ballots under the Trade Union Act 1984.

Following the decision on Tuesday of the National Union of Railwaymen's conference in Ayr to alter its rules so that ballots are held before any national strike action, the U C W executive will be urged to make a similar move today.

Mr Alan Tuffin, U C W general secretary, will recommend to the executive that a special rules revision conference should b called in October to make strike ballots compulsory instead of optional as at present.

The N U R decision is now expected to reverberate among the unions, including those on teh "realistic" Left, who fear that they could be confronted with claims for up to £250,000 damages each time they cause disruption without a vote of the members concerned.

The T U C General Council was told yesterday that its key employment policy and organisation committee would be preparing a statement for the annual Congress in September on developing T U C policy on union legislation in the light of events since the 1982 Wembley conference pledged outright opposition.

The Council is awaiting a reply from the Amalgamated Union of Engineering Workers which could face disciplinary moves for accepting £1,200,000 Government money to finance postal ballots.

The committee is likely to recommend that the T U C should call on affiliated unions to observe the terms of the Wembley policy "in a tactically flexible way and on a case by case basis."

It acknowledged that some have perceived benefits in developing strategies for putting pressure on employers through the use of ballots.

AIR PRESIDENT ELECTED

By Our Air Correspondent

Mr Clive Hunting, chairman of the Hunting Group of Companies, has been elected president of the Society of British Aerospace Companies for 1985-86 in succession to Adml Sir Raymond Lygo, managing director and chief executive of British Aerospace, who becomes deputy president.

'Cultural centre' planned to aid TUC finances

By JOHN RICHARDS Industrial Correspondent

UNION leaders have suggested that T U C headquarters at Congress House in London should become a cultural centre with a theatre, restaurant and bar facilities.

Alternatively, the T U C should follow the example of the National Union of Mineworkers and the National Union of Public Employees and move into cheaper accommodation.

The proposals were raised when the T U C's "inner cabinet," the finance and General purposes committee, was discussing forecasts of a potential deficit of £332,500 in 1985 rising to between £667,000 and £714,000 in 1986.

They were reported to the full T U C General Council yesterday which decided to raise the affiliation fees of 91 member unions by 10p a head to 70p from Jan. 1, 1986. A 5p increase in January 1984 brought in an extra £470,000.

Mr Norman Willis, T U C general secretary, said that the agreed increases should enable the T U C to maintain its current level of service.

But confidential financial reports put to the General Council show that cost-cutting moves proposed by Mr Willis include an attempt to save on heating and lighting, catering services, letting the T U C underground car park at nights and weekends and letting spare office accommodation.

Fall in reserves

The most adventurous proposal is to turn Congress Hall in Great Russell Street, Bloomsbury, into a cultural centre. It enjoys easy access to main-line rail stations, Parliament and Whitehall.

Expenditure which had been expected to rise by £415,000 ($8\frac{1}{2}$ per cent.) in the year ending last December actually rose by £456,000 ($9\frac{1}{2}$ per cent.) including an extra £95,000 on appointments of regional secretaries and research assistants; £57,000 on conferences, demonstrations and campaigns; and a £52,000 rise in grants and donations following a decision to give two year's salary for death in service.

T U C reserves of £894,766 are expected to fall to £562,000 by the end of 1985. Even with the affiliation increase, the T U C expects to have a surplus of only between £250,000 and £500,000—only two or three weeks' expenditure—at the end of 1986.

EURO-COURT JUDGMENT RESERVED

By TERENCE SHAW in Strasbourg

THE European Court of Civil Rights reserved its judgment yesterday over claims that the Government failed to compensate adequately shareholders of certain nationalised aircraft and shipbuilding companies.

Mr ANTHONY LESTER said the Government had now belatedly recognised that British nationals *whose property is nationalised* were entitled under the convention to compensation that was real and not illusory.

But in its defence to compensation claims presented to the European Court in Strasbourg this week, the Government had failed to recognise that the compensation formula adopted by the previous Labour administration had resulted in compensation not reasonably related to the value of their property when nationalised in 1977.

Mr Lester was appearing for six groups of companies and Sir William Lithgow claiming additional compensation with interest totalling nearly £600 million.

The seven applicants that had brought the case against the government are, Sir WILLIAM LITHGOW; VOSPER, in respect of its subsidiaries VOSPER THORNYCRAFT (UK) and VOSPER SHIPREPAIRERS; ENGLISH ELECTRIC and VICKERS which jointly owns the BRITISH AIRCRAFT CORPORATION; VICKERS in respect of its shipbuilding group; YARROW; BANSTONIAN and DOWSETT SECURITIES.

They claim that the compensation formula adopted by parliament under the last Labour administration and which resulted in "grossly inadequate" compensation totalling £125 million contravened the protection of property provisions in Article 1 of the First Protocol to the Convention.

STRIKES AT 50 yr LOW

By STEPHEN WARD Industrial Staff

FIGURES published yesterday show that the number of strikes in the first five months of the year is the lowest for almost half a century.

Between January and May this year only 377 stoppages began—fewer than in any year since 1936—says the EMPLOYMENT GAZETTE.

Mr King, Employment Secretary, linked the trend to the impact of the 1984 Trade Union Act which has made it unlawful since last September to call a strike without holding a ballot.

The figures show that the number of working days lost through disputes rose slightly last month to 213,000. But the April total of 186,000 days lost was the lowest monthly figure for 50 years.

Of the days lost in May, 69,000 were because of the teachers' pay strike.

Over the past decade the average number of days lost each May was 635,000, almost three times as high as last month.

INVESTMENT BLOW FOR ISLINGTON

Investment by the London borough of Islington in co-operatives and companies has landed the Labour-controlled council with a loss of more than £400,000.

A confidential report by council has "apparently backed programme of financial assistance shows that 31 enterprises which received £417,098 in grants and loan guarantees have "closed down, moved out of the borough or cannot be contacted."

However the report says that another 132 local businesses which have received cash from the council since 1979 are still trading. It adds that the council has "apparently backed very few losers in what is essentially a high risk programme."

ARTS COUNCIL POST

By Our Arts Correspondent

Mr Anthony Everitt, 45, director of East Midlands Arts, has been appointed deputy secretary-general of the Arts Council. He will take up the £28,000-a-year post next month.

EUROPEAN BRIDGE

By A Bridge Correspondent in Salsomaggiore

After six rounds, the European Bridge championships in Salsomaggiore, Italy, are as open as on the first day. By a good win over their co-favourite, Poland, France now lead the table, but are not able to draw away from the field where several teams including Britain have a real chance.

The British team hopes to build on a foundation for which much credit should go to the non-playing captain, Tony Priday, bridge correspondent of THE SUNDAY TELEGRAPH, whose experience is of great value to the young team.

Talking point is the deplorable start made by Italy, now resting in 20th place out of 21. But as a team they are notorious for recovering in the second week, and it would be premature to ignore their chance.

ROUND 5: Holland, bye (18); Iceland 14 Italy 16; Britain 12 Portugal 18; Hungary 18 Sweden 12; Ireland 22 Luxembourg 8; Greece 10, Norway 18; Poland 18 Finland 12; Spain 8 France 22; Israel 20 Switzerland 10; Germany 17 Austria 13; Denmark 10 Belgium 20.

ROUND 6: Denmark, bye (18); Belgium 13 Germany 17; Austria 15 Israel 15; Switzerland 18 Spain 12; France 20 Poland 10; Finland 7 Greece $22\frac{1}{2}$; Norway 12 Ireland 18; Luxembourg 15 Hungary 15; Sweden 13 Britain 17; Portugal 14 Iceland 16; Italy $10\frac{1}{2}$ Holland $15\frac{1}{2}$.

RANKING TABLE after round 6: 1, France 111; 2, Israel 110; 3, Poland 106; 4, Holland 105; equal 5, Austria, Britain, Sweden 99; 8, Greece 98; equal 9, Germany, Iceland 93; 11, Hungary 88; equal 12, Norway, Portugal, Spain 86; 15, Ireland 85; 16, Denmark 83; 17, Finland 82; 18, Belgium 81; 19, Switzerland 77; 20, Italy 73; 21, Luxembourg 52.

WORLD CHESS

The only victory in completed games in Round 12 of the World Chess International at Taxco, Mexico, was by the American Walter Brown, who had been struggling in last place. He beat Cebalo (Yugoslavia).

The series of draws by the leaders has left Jonathan Speelman, of Britain, with an outside chance of reaching fourth place and qualifying for the Candidates tournament. Leaders:

1, Timman (Holland) $9\frac{1}{2}$; equal 2, Nogueiras (Cuba), Spraggett (Canada) 8; 4, Tal (Soviet Union) $6\frac{1}{2}$ (one postponed); 5, Speelman 6 (one adj.); equal 6, Agdestein (Norway), Pinter (Hungary) $5\frac{1}{2}$; equal 8, Romanishin (Soviet Union) 5 (one adj), Cebalo 5.

BR's coal traffic cut by 10pc in £250m strike loss

By STEPHEN WARD Industrial Staff

BRITISH RAIL said yesterday that it had lost 10 per cent. of its coal traffic, worth £28 million a year, as a result of the miners' strike.

A large proportion of the loss was accounted for by customers who switched to road or sea transport during the strike.

The two main rail unions were "blacking" coal trains in sympathy with the miners.

The rest of the lost traffic was due to pits closing, or production being down since the end of the strike in March, B R said.

Coal is British Rail's largest section of traffic, and in the last year abnormal working generated an income of £280 million.

Because it is such a heavy, low value cargo, it is much cheaper to transport it on trains where one locomotive can pull dozens of trucks, rather than in lorry convoys where each vehicle has to have a driver.

Long-term contracts

But in many cases customers decided to pay whatever it cost to use lorries during the strike, and have stuck with them since, often because they signed long-term contracts in order to get a better rate.

A British Rail spokesman said that the lost traffic had not resulted in any job losses among railway staff. "We are still hoping to get back more of the traffic," he said.

British Rail estimates that it lost £250 million as a result of the miners' strike, because pits on strike were producing no coal to carry, and because the unions were refusing to carry coal from the working areas, *such as Nottinghamshire*, and were also "blacking" iron ore and finished steel.

BRITAIN TOP FOR DOCK STOPPAGES

By JOHN PETTY Shipping Correspondent

BRITAIN had by far the worst record in the world last year for dock strikes, according to the firm which insures shipowners against port disputes.

Two *national dock strikes*, in support of striking miners, did most o fthe damage as Britain accounted for 48 per cent. of all cliams made, said Transmarine Mutual Strike Assurance.

Canada came second, with 15·7 per cent. total claims, and Australia third with 11·3 per cent. In the previous year, Britain had been second to Denmark with Australia again in third position.

"The first of the two big British strikes last year was very sudden, giving shipowners no time to take evasive action and switch vessels to continental ports," said Transmarine, which is London based.

Claims soared

The strike fund covers a fleet totalling 6,400,000 gross tons of international shipping.

Total claims in 1983 came to $886,000 (£692,000) but for 1984 they soared to $3,200,000 (£2,500,000). International shipping generally conducts its affairs in dollors.

In the five years 1980-84, Australia had the poorest record and accounted for $21\frac{1}{4}$7 per cent. of all claims, with Britain *a close second at 21·1 per cent.* and Sweden third at 11·1 per cent.

Pit strike 'heroes' left frightened & isolated

By JAMES O'BRIEN

THE pit strike is history now, but for miners who were among the first to defy it the undimmed enmity it provoked leaves them working a world of silence, intimidation and bitterness.

The men who were feted as heroes by those who followed them back to work find themselves today isolated and without support.

During and since the dispute some pit managers displayed a marked lack of interest in safeguarding the men who returned to work.

Even the Coal Board's own *executives* in South Yorkshire and the Doncaster area's acknowledge that some managers did not want the problems of victimisation brought to their pits by encouraging men to break the strike.

Violent intimidation has now given way to "invisible intimidation"—prompted, the victims claim, by union branches exerting pressure on the NUM membership.

Threat to home

Over 200 Yorkshire miners have moved to jobs in Nottinghamshire pits since the end of the strike.

But those who want to sell their homes have encounted the invisible intimidation.

A miner at Beavercotes colliery in Nottinghamshire who moved from Hatfield Main near Doncaster finds he is unable to sell his house because of the spite still harboured by strikers.

Prospective buyers in the village where he still lives have been warned by "yobs seeking vengeance" that the property would be damaged after they moved into the house.

The miner, who did not want to be identified, has seen three *would be buyers back off from* completing the purchase after warnings about damage.

Mr Ronald Bint, 49, a dirt disposal driver at Yorkshire Main colliery, Edlington, Doncaster, has decided to take voluntary redundancy after working all his life in the industry.

His council house at Edlington was set ablaze when he became the only man at the pit going into work.

It has been refurbished by the council and offered to him for re-occupation, but he is too frightened to move back.

He is still paying the rent of £21 a *week, including rates*, for a house he fears to live in.

He said yesterday: "They have got me out of my job. I shall try to find another but I am down in the dumps.

Damned by photos

He sits alone to eat his "snap". Even then, some hardliners shout at him, and on one occasion one man kept up the barrage of hate for four days during the lunch break.

He claims that union men, took photographs of him and other miners who broke the strike at Yorkshire Main, and branches at other collieries have been given the pictures so that strike-breakers could be identified.

When he recently visited Norton Working Mens' Club near Askern colliery, about seven miles from his own pit, a man tapped him on the shoulder and asked him to leave.

"Nobody should have recognised me out there, and I believe I was identified from a photograph taken during the dispute and passed around," Mr Bint said.

Even on public transport there are times when he is abused and called a scab in front of other passengers.

When he went for his interview for voluntary redundancy he discovered that he was one of 24 others seeking it, that the other 23 were also strikebreakers, and he was the only one not "on sick pay."

Mr Terry Moore was transferred from his job as an underground train driver at Allerton Bywater colliery, near Castleford, to Riccall mine in the Selby coalfield after bags of urine were thrown at him.

After a short time at Riccall, when N U M officials were told about him by men at Allerton Bywater, the mood towards him changed.

Before he moved home to another area somebody tampered with his motor cycle. On his way to Riccall it veered off the road and he was injured.

A qualified mechanic examined it and confirmed that it had been tampered with mechanically.

Shopping ordeal

At Rossington Colliery, Doncaster, Walter Sharpes' name is still painted across the road to the pit.

He works in the power house and travels from the neighbouring pit village of Armthorpe, where his house has been up for sale for six months. There is no sign yet of a buyer.

His visit to the shops in Armthorpe always means catcalling and jeers, and there are only four or five men who will speak to him at Rossington colliery.

"If I could sell my house and get a better job I'd go," he admits. "The trouble is my wife likes Doncaster. I can take a lot, but getting it every day gives me the pip.

"It is a war. You have to stand up. The men underground are tough and they can give you a mouthful, although they would like to give you a fistful. They know they would get the sack if they did."

A Coal Board official at Doncaster said that it would take action over verbal abuse and intimidation. Some men had already been dismissed on those grounds since the strike ended.

The management at Riccall are aware of Mr Moore's situation, but had not received any complaint from him.

PITMAN KILLED

Mr Ross Scull, 26, an underground engineer, was killed in a roof fall at Gedling colliery, Nottingham, early yesterday.

MILITANT DROPPED

Mr Alan Williams, Labour M P for Swansea West, beat off a strong Militant challenge to unseat him yesterday when Swansea Labour association voted 25-16 to drop Mr Alec Thraves, a Militant supporter, from the re-selection list.

GENERAL ELECTION: A. Williams (Lab) 18,042; J. Lewis (C) 15,692; P. S. Berry (SDP/L All) 8,036; M. Pennar (PC) 705; R. Gutteridge (Eco) 265. Lab. maj. 2,350.

TATTERSALLS FIASCO BLAMED ON GAMBLER

TATTERSALLS, the bloodstock auctioneers, emerged from the High Court yesterday with their 200-year reputation intact after a judge cleared them of negligence in the sale of a yearling colt.

The horse was knocked down for 430,000 guineas, but the "buyer", professional gambler Mr JAMES FLOOD, denied making the final bid. Two days later, the animal fetched only 200,000 gns.

Mr Justice HIRST laid the blame for the fiasco squarely at the dor of Mr Flood, who, he said, was a braggart, a liar and a cheat.

The colt's original owners, *Liechenstein*-based ALCHEMY INTERNATIONAL, had sued TATTERSALLS and Mr Flood for the 230,000 gns difference between the prices.

Mr Justice Hirst cleared Tattersalls of blame and awarded Alchemy 230,000 gns damages against Mr Flood, 30, of Malone Road, Belfast.

The judge said he resisted the temptation to speculate about Mr Flood's motives in bidding for the colt and then repudiating the bid. During the 13-day court hearing in London, witnesses had spoken of the practice of "running up" the bidding for bloodstock.

The practice, they said, was aimed at forcing up the price of horses by using false bidders—especially when, as in the present case, the genuine bidders were Arabs.

Racing highspot

The judge said Tattersalls' yearling sales at Newmarket were a highspot in the racing calender.

In 1983, a bay colt sired by Riverman was taken to the sales ring on Alchemy's behalf by top trainer Mr Henry Cecil. Mr Cecil and his brother David had reared it at their stud in Hemisley, Yorkshire.

After the disputed bid, the colt was re-sold at a time when most of the top buyers had left Newmarket. The buyer, Sheik Hamdan El Maktoum, of Dubai, named the horse Sulafaah.

Alchemy claimed that Tattersalls' auctioneer, Capt Kenneth Watt, was negligent in not reselling the colt immediately after the repudiated bid.

The judge ruled that it was reasonable for Capt. Watt to hold the colt back because that day's sales were coming to an end and buyers were drifting away.

Both Tattersalls and Alchemy were "caught up, the moment the hammer fell, in the dishonest machinations of Mr Flood," who fled Newmarket when he realised he might be held liable, said the judge.

Mr Flood lay low for six months before being arrested by police on suspicion of fraud. He was released without charge.

He admitted bidding up to 410,000 gns for Sulafaah, claiming that he was part of a three-man Irish syndicate, but denied making the 430,000 gns bid.

The judge said Mr Flood had told police: "I'm the biggest gambler in Ireland—they write books about me." He boasted of winning £300,000 at poker and losing £70,000 at Cheltenham races.

Everyone cheats

He described himself in court as "an honest man but not a straightforward one," claiming that "everyone cheats at horses."

Alchemy will have to bear the brunt of the estimated £400,000 costs of the 13-day hearing, since it was its unsuccesful claim against the auctioneers which took up most of the time.

Mr Flood was ordered to pay Alchemy's costs of their case against him and the costs of third party proceedings in which Tattersalls claimed indemnity against him in the event of their being held liable.

Tattersalls later obtained an order from the judge in private, freezing Flood's assets and property within the court's jurisdiction.

It is unlikely that Alchemy will get their damages from Flood, whose assets were described by the judge as "evidently substantially less valuable" than those of Tattersalls.

After the case, Mr Geoffrey Hart, Tattersall's financial adviser, said: "This bizarre and odd case has been hanging over us for two years. Apart from one previous case concerning a wealthy butcher who reneged over a sale, nothing like this has happened to Tattersalls in the last 40 years. I have not the faintest idea why Mr Flood did it.

Wife driven to divorce by strong, silent type

GEORGE STEER, a former policeman, was a strict disciplinarian who used to put his three children "on parade", it was stated in the Divorce Court yesterday. His word was law, and if he did not get his own way he would sulk in silence, not speaking for up to three months at a time.

Yesterday, after the longest period of silence — nearly three-and-half years under the same roof with barely a word passing between them — his wife, Brenda, 62, was granted a decree nisi.

Mr Justice Hollis, in the High Court Family Division, said that, while it was not the most serious of cases and it was agreed that Mr Steer, 59, did have good points, it would be unreasonable to expect his wife to continue living with him because of his behaviour.

Since January 1982, the couple, who married in August 1950, had had separate bedrooms and sitting rooms at their home in Adelphi Crescent, Hayes, Middlesex, had eaten their meals separately and had had little conversation.

'A martinet'

The judge said Mr Steer, who now worked as an investigator, was "something of a martinet" particularly where the children were concerned.

To some degree children needed discipline, said the judge, but his three children, Marilyn, now 33, Keith, 29, and Julia, 22, "were put on parade before him from time to time."

There were endless rows, and when his wife had sided with the children the husband had "sulked, would not communicate and would not speak."

Mr Steer claimed that the marriage had not broken down, and if it had it was not his fault. The judge disagreed.

WIFE POLICE 'NEGLECTED' GETS £1·7m

By IAN BALL in New York

A CONNECTICUT woman has been awarded $2,300,000 (£1,786,000) on her claim that police violated her constitutional rights by failing to protect her from an attack by her estranged husband.

In addition the Federal jury in Hartford, Connecticut, awarded $300,000 (£233,000) to her son, three, who witnessed the attack in June, 1983.

Mrs Tracey Thurman, 24, claimed Torrington police department failed to give her complaints of harassment by her husband as much consideration as other complaints because the context was a "domestic dispute."

The jury found the police had, indeed, violated her right to equal protection. The police are expected to appeal.

Mrs Thurman was stabbed 13 times and kicked in the head by Charles Thurman, who is serving a 15-year jail term for the assault. She had started divorce proceedings, and the marriage has since been dissolved.

12 YEARS FOR TIDEY KIDNAP EX-SOLDIER

A former Irish soldier returned yesterday to Portlaoise, the jail he once used to guard, but this time as a prisoner. Michael Burke, 28, from Cork City, was jailed for 12 years by Dublin's anti-terrorist Special Criminal Court for his part in the kidnap of Mr Don Tidey, the British-born boss of the Quinnsworth group of stores.

Burke, an unemployed father of three, was convicted after a four-day trial of falsely imprisoning Mr Tidey outside his Co. Dublin home

Mr Tidey had been forced at gunpoint into a bogus police car and held for three weeks before being rescued. Burke was picked out at an identification parade nine months later by a neighbour of Mr Tidey who had been stopped by the gang by mistake.

DRIVER WRECKS CAR SHOW ROOM

A driver repeatedly rammed his car into plate glass windows and doors at a garage showroom in Iffley Road, Oxford, yesterday, causing £10,000 of damage.

When his Volkswagen car became too damaged to drive, he got out and tried to smash up parts of the Motorlux showroom with an iron bar. A man was later being questioned by police.

BUYING BRITISH

The chairman of Japan's External Trade Organisation, a government body promoting imports to cut the country's huge trade deficits, ordered a British Jaguar yesterday as his new official car.—Reuter.

Like Donic, the crazy robot wine waiter whose antics landed him in court in Edinburgh, his fellow robot Argon (above) gave Ruth Gladhill a soaking when serving her a glass of vin extraordinaire in London's West End yesterday.

HEADLESS ROBOT GOES HOME

THE case of the robot wine waiter than went out of control in a restaurant, knocking over furniture and frightening the customers, was settled out of court yesterday.

MR JOHN CAMPBELL, counsel for PROJECTS BARLOW, of Woodstock Street, Westminster, told Lord Davidson in the Court of Session in Edinburgh that "certain payments" would be made to the company by the defenders F G H Systems, of West Harbour Road, Granton, Edinburgh, and the robot would be returned to it in London.

The terms of the settlement were not disclosed.

The London company had sued the Edinburgh firm for £4,887—the purchase price of the second-hand robot, when F G H Systems refused to pay.

The Edinburgh company, which ordered the robot, said it could not send an account to the Kavie Restaurant in Commercial Street, Leith, Edinburgh, when the robot did not work.

Head fell off

The court was told that the robot was used as a wine waiter, but soon after it was installed, in July, 1983, it began to spill wine and became erratic and uncontrollable, finally dropping its plastic head into a customer's lap.

An engineer from the London company, who installed the robot, said in evidence that the robot was now in a dilapidated state. He thought the restaurant had either undercharged the battery or had plugged it into the receiver socket instead of the transmitter socket.

The disgraced robot was removed later by van to be returned to London for a complete overhaul.

Mr Robert Barlow, chairman of Projects Barlow, said that his robots did not usually behave so erratically. "They don't scare people. We have trained operators to run them. If they are hired out they are hired with an operator. They have to assume a personality to fit the clients' need," he said.

Meanwhile, the firm's senior robot, Argon, was delighting tourists and office workers at a West End wine bar yesterday. "He's a good boy really," said one waitress, Susan Lewis, 25.

GORED RANGER HELD FIRE

A game ranger allowed himself to be gored by a ch black rhinoceros, instead of shooting it because it belonged to an endangered species, the NATAL MERCURY newspaper reported yesterday.

The rhino battered Dave Reynold's legs, ripped open his right thigh and knocked him to the ground in a nature reserve near Durban.—Reuter.

ART LOVER'S WILL

Mrs Beatrice Moresby, of Park Lane, Mayfair, who died last May, aged 84, has left £1,863,034 net (£1,899,870 gross) in her will published yesterday. Australian-born Mrs Moresby bequeathed her pictures and paintings to the National Art Collections Fund with the request that they be loaned to the Art Gallery of New South Wales.

Latest Wills — P.16

Judge settles legal battle over Beirut

A LEGAL battle over ownership of one of Beirut's bloodiest battlefields was resolved in the High Court in London yesterday by Mr Justice HARMAN.

He ordered Mr NABIL AL-SHOWK, a Lebanese property developer, to transfer The Triangle in central Beirut to Mr VARE AGABABIAN, a Lebanese businessman, who claimed his money was used to buy the site, once the city's business heart.

Mr MARK LOMAS, counsel for Mr Agababian, of Whitehaven Close, Bromley, said his client gave Mr Al-Showk, of Ducan Terrace, Islington, £90,000 to buy development land in 1979.

A High Court case in London last year was cut short when Mr Al-Showk agreed to transfer the land to Mr Agababian, but despite repeated requests he had not executed the legal hand-over.

Transfer opposed

Opposing the transfer order, Mr CHRISTOPER MCCALL, for Mr Al-Showk, said that such an order might not be enforceable in a Lebanese court.

The judge said an English court had power to make orders about the ownership of land abroad if the parties to the dispute were in this country.

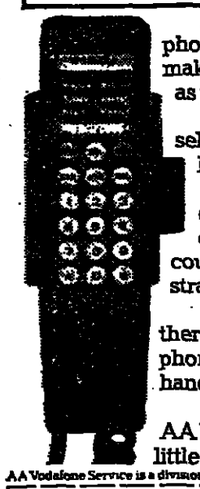
Mr Justice Harman, who had earlier described the case as "extraordinary" said: "I hope the United States Navy don't put too many shells on it."

AWARD FOR RAIL FLOWER SCHEME

British Rail's efforts to improve stations with hanging flower baskets and an anti-litter campaign won the Keep Britain Tidy Group's environmental award yesterday. It came as part of the Queen Mother's Birthday Awards.

B R has started an anti-litter campaign, provided more than 10,000 hanging flower baskets for stations and embarked on a partnership with local authorities and groups matching funds to improve stations.

AA Vodafone comes with a unique extra.



AA Vodafone is the mobile telephone system that allows you to make and receive calls just as simply as you would at home.

And every AA Vodafone we sell comes with a unique extra – a highly trained AA fitter.

He will know about radio communications (the AA has one of the largest networks in the country) and obviously he is no stranger to motor cars.

Which is just as well, because there's more to fitting a cellular telephone than just plugging in the handset.

After all, when you've chosen an AA Vodafone, you're entitled to that little bit extra.

AA Vodafone Service is a division of Automobile Association Developments Limited.

Send to: The Automobile Association, Company Membership Division, BASINGSTOKE, Hampshire RG21 2EA, for details of:
AA Vodafone ☐ Company Membership ☐ (Tick as required)
DTV3
Name
Position
Company
Address
Tel:
AA VODAFONE

Now Nationwide introduce the escalator account

10·75% net compounding to 11·04%† net in a full year (15.77% gross equivalent*)

£20,000 to £250,000 (£500,000 in a joint account) Immediate withdrawals no interest lost, where balance remains above £10,000

10·50% net compounding to 10·78%† net in a full year (15.39% gross equivalent*)

£10,000 to £19,999 Immediate withdrawals no interest lost, where balance remains above £10,000

10·25% net compounding to 10·51%† net in a full year (15.02% gross equivalent*)

£200 to £9,999 Immediate withdrawals with 90 days' interest lost; 90 days' notice, no interest lost.

FOR THE SERIOUS INVESTOR WHO MANAGES MONEY ACTIVELY

Nationwide have redesigned the Bonus-90 Account to give you more deposit and withdrawal flexibility. Interest rates increase automatically as you rise up the 'escalator.' Interest is added to Nationwide Bonus-90 every six months, so your compound rates are truly excellent. You may opt for monthly income; minimum investment for this is £2,000. Take full advantage of new Bonus-90 now; come into any Nationwide branch or agent, or use the coupon.

These terms apply to existing Bonus-90 investors. Rates are variable.
*Gross equivalent compounded annual rate to basic rate tax payers.
† Net compounded annual rate when half-yearly interest remains invested.

To Nationwide Building Society, Postal Investment Department, FREEPOST, London WC1V 6XA.
I/We enclose a cheque for £ ____ to open a Bonus-90 Account
☐ Interest to be paid monthly
Name
Address
Postcode
DT 27/2

It pays to decide Nationwide

Nationwide Building Society, New Oxford House, High Holborn, London WC1V 6PW.

SIX KILLED BY OWN GRENADES IN S. AFRICA

By CHRISTOPHER MUNNION in Johannesburg

EIGHT blacks were killed and seven injured in hand-grenade incidents in townships east of Johannesburg yesterday, and limpet mines destroyed a bulk fuel depot, a power station and a dam in the Transkei Homeland.

South African police said that six of the dead appeared to have blown themselves up while attempting a "co-ordinated terrorist attack" on the homes of black policemen and on an electricity substation.

One of the dead was clutching a hand-grenade tin. Several other bodies had the right hand missing. Some of the injured had their arms or hands blown off.

Relatives of some of the dead identified them as teenaged active members of the Congress of South African Students, a black group affiliated to the United Democratic Front, the umbrella organisation for anti-apartheid groups.

In Dudusa Township, near Nigel, police fired birdshot and tear gas to disperse about 3,000 people who gathered around the multilated bodies of three victims of the hand-grenade blasts.

Bishop's home

In Kwathema, near Springs, three shots were fired at the home of the Rt Rev. Simeon Nkoane, Bishop Suffragan of Johannesburg East, and the house was set on fire. Nobody was injured. It was the second attack on the bishop's home in a week.

Police said the hand grenades involved were of Soviet manufacture and of the type usually used by activists of the banned African National Congress (A N C).

In Umtata, capital of the independant Transkei Homeland, bulk fuel tanks owned by the Transkei Development Corporation were destroyed by an eight-hour fire after an explosion early yesterday.

The town's power supply was cut when a second explosion destroyed two main transformers. A third blast at a dam affected the main water supply to the capital.

Police found two unexploded limpet mines also of Soviet make and said all the explosions appeared to have been caused by mines.

Chief George Matanzima, Transkei Prime Minister blamed saboteurs from outside for the attacks but woulud not say if he thought the A N C responsible.

Yesterday was the 30th anniversary of the A N C's "Freedom Charter." The incidents also coincided with the end of an A N C conference in northern Zambia, at which the organisation vowed to intensify its "political and military offensive" in South Africa.

Threat to shoppers

The conference agreed military action should be extended to include so-called "soft" targets such as white farmers and shopping centres.

The A N C also warned the New Zealand Rugby Union that its touring team, due to play in South Africa later this year, would "only have themselves to blame if their lives were endangered."

Maputo seeking U.S. aid to stop rebels

By JAMES MacMANUS in Harare

THE Marxist government of Mozambique is to appeal to America for help in halting the rebel offensive in the East African country that threatens to sweep President Samora Machel from power.

Washington has already expressed interest in the initiative by Zimbabwe and Tanzania to launch a military rescue operation for the regime in Maputo, according to Mozambique sources.

Western diplomats feel the planned deployment of 20,000 Zimbabwean troops in central Mozambique by the end of the year will need to be matched by an infusion of foreign funds if President Machel is to survive the onslaught by the Mozambique National Resistance, which controls 90 per cent of the country.

£50m in food aid

President Machel is due to pay an official visit to Washington in December, but, according to relable sources in Harare, influential figures close to the administration are urging President Reagan to accept the visit in late August or early September.

The tantalising reward for America could be the expulsion of the Russians and their East European satellites from the positions of influence in Mozambique they have established since the country's independence from Portugal in 1975.

Moscow provides Mozambique with 150,000 tons of fuel a year on a deferred payment programme that barely allows the capital and the remnants of its Army to function.

President Reagan agreed last year to provide £2 million of non-lethal military aid to Maputo, but the Senate recently vetoed the deal.

Washington does however provide £50 million of food aid to President Machel's crippled country, and the figure will rise to £90 million this year.

Mozambique sources now say that, if this aid could be increased to cover the country's fuel costs, the already waning Soviet influence could be brought to an end.

In light of Mr Reagan's review of United States relations with South Africa and the tempting prospect that the Soviets and their allies could be removed from the south-east African coast, the Mozambique government is counting on a major increase in aid from Washington.

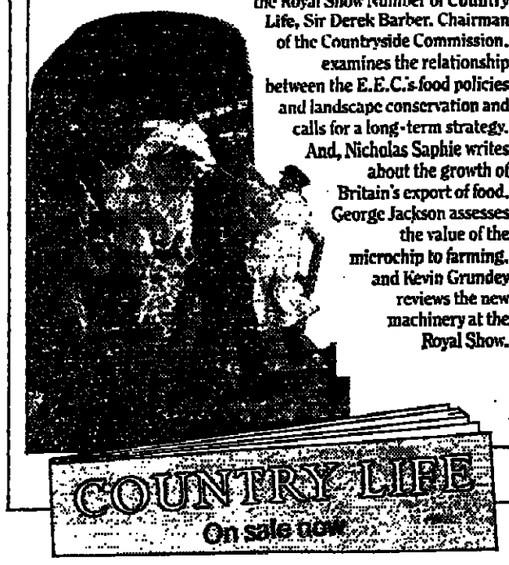
JAIL TERMS FOR DAM NEGLIGENCE

Five Soviet officials at a chemicals plant in the western Ukraine have been jailed for terms of up to five years for negligence in connection with a pollution disaster in 1983, the government newspaper IZVESTIA said yesterday.

The accident occurred when a reservoir dam burst at a giant ammonia-processing and storage plant in Lvov, sending toxic waste pouring into three rivers, killing thousands of fish, swamping farmland and cutting water supplies to cities throughout the region for several days.—Reuter.

WHAT FUTURE FOR BRITAIN'S COUNTRYSIDE?

The Common Agricultural Policy will determine the appearance of our countryside during the next decade. In a main feature in the Royal Show Number of Country Life, Sir Derek Barber, Chairman of the Countryside Commission, examines the relationship between the E.E.C.'s food policies and landscape conservation and calls for a long-term strategy. And, Nicholas Saphie writes about the growth of Britain's export of food. George Jackson assesses the value of the microchip to farming, and Kevin Grundey reviews the new machinery at the Royal Show.



Prince Andrew's solitary wave is almost lost in the forest of hands reaching out to greet him at St John, New Brunswick, during his eight-day visit to eastern Canada.

News Round-up

Australian atom tests hearing row

THE British Government has launched a stinging attack on the Royal Commission into its Australian atomic tests.

Counsel for the Government, Mr Robin Auld, accused the commission of mismanaging documents and having "an unresponsive attitude" towards problems of some parties to the hearing.

Mr Auld said that where Commission staff had marked some of the documents, the sections marked were "mostly those that are potentially adverse to the United Kingdom.

"Those that may be of value to the commission but which are not adverse to the United Kingdom are mostly left unflagged," he said. Mr Auld said parties were unable to identify or examine several hundred files which as yet appeared not to have been read by anybody from the Commission.

Counsel assisting the Commission, Mr Peter McClellan, accused Mr Auld of adopting the tone of a "whinging Pom." The criticisms were "perhaps a reflection of the insecurity which Mr Auld and those instructing him feel about the strength of the British position."

British 1m for Bangladesh

A British appeal for victims of the Bangladesh cyclone has passed its £1 million target. The £1,060,000 contributed is being used to help thousands who lost homes, relatives, crops, and livestock when a tidal wave killed up to 15,000 people.

Thousands more Bangladeshis have now fled from their homes because of monsoon floods in the eastern part of the country.

Joint command in Cambodia

The two non-Communist Cambodia resistance groups have agreed to fight under a joint military command. The Khmer People's National Liberation Front and the forces loyal to Prince Sihanouk, who oppose the occupying Vietnamese Army, said the joint command would mean a more efficient struggle.

The top military post is expected to go to Gen. Sak Sutsakhan, of the National Liberation Front, who was Minister of Defence during the Lon Nol regime. The Communist Khmer Rouge, third partner in the anti Vietnamese coalition, is not part of this agreement.

Hundreds help to save whales

Trawlers towed 21 stranded whales to safety as hundreds of people helped at Crowdy Head, New South Wales, to rescue dozens of the creatures from one of the biggest mass beachings recorded in Australia. About 50 whales died on the beach.

Mr Laurie Levy, of Melbourne's whale rescue centre, said the whales were not suicidal. When a sick whale was in trouble others trying to help it would follow it into shallow water, where their echo sounding navigational system would give them false signals.

Election likely in Portugal

An October election is expected in Portugal following the collapse this week of the Socialist-led ruling coalition.

President Eanes met the advisory Council of State before deciding whether to call an election two years early. He had asked the four main Parliamentary parties to try to agree on a stable new Government without elections, but only the Socialists (101 seats out of 250) backed his call.

Basque victim

Basque separatist terrorists have shot dead Estanislao Galindez, 65, a postman and father of eight, as he cycled to work in a small town near Vittoria, the troubled region's capital. He was the terrorists' 20th victim this year. Four years ago they murdered his brother.

Walkabout popularity won by Gorbachev

By NIGEL WADE in Moscow

THE Kremlin leader, Mr Gorbachev, is developing his "Mr Personality" style in a series of tours to meet working people outside Moscow.

He is winning popularity that will be valuable to him as he seeks to consolidate his power in the run-up to the five-yearly Communist party congress next February.

In Kiev, capital of the Ukraine, this week he made more walkabout visits of the kind that proved so successful for him in Leningrad last month.

Not entirely impromptu

He chatted with a group of workers in front of television news cameras in Kiev's Victory Park. It was not an entirely impromptu gathering, judging by the working men's Sunday-best suits, complete with war decorations.

But, like the Leningrad outing, the free and easy style was fresh and attractive to people who saw it on television.

Mr Gorbachev, 54, has been in office for little more than three months. He assured people in Kiev that his measures to tighten workplace discipline and accelerate production would bring good results, even if ill-wishers abroad hoped they would not.

Recalling the harsh years in the Ukraine after the Nazi occupation 40 years ago, Mr Gorbachev asked the small crowd: "Didn't we cope? Didn't we rise again, although some said we were finished?"

When a man's voice asked, "What about Star Wars?" Mr Gorbachev said: "Don't worry about it."

A woman interjected: "Why shouldn't we? We are all living beings, and we are frightened."

Mr Gorbachev answered her: "Don't worry. We shall not let ourselves be cheated."

As he left, he told the workers: "We rely on your support." Voices from the crowd wished him health and "many, many years ahead."

The party leader toured a metallurgical institute, an aircraft factory and technical design centres, in an itinerary planned to underline the importance he attaches to science and technology.

"It's true that the people work well here in the Ukraine, but it's also true that they can work better," he bluntly told one group he met.

Cry of 'we will try'

One of the people gathered around him called out, "We will try".

Mr Gorbachev is expected further to strengthen his political position at important Kremlin gatherings next week. A full session of the party Central Committee is expected to precede the opening on Tuesday of the summer session of the Supreme Soviet, or "Parliament".

The Central Committee could approve further top-level personnel changes. The Supreme Soviet is expected to name a new Soviet President to succeed President Chernenko, who died in March, and possibly to replace the Prime Minister, Mr Nikolai Tikhonov, who is 80.

Peterborough—P18

Senior Chinese planning Moscow trade mission

By HUGH DAVIES in Peking

IN yet another attempt to narrow the 25-year-old Sino-Soviet split, Peking is sending Vice-Premier Yao Yilin to Moscow next month, although his mission, according to yesterday's official announcement in Peking, is mainly to expand economic ties.

The Chinese emphasised the visit was a "return" engagement after the December trip to Peking by Mr Ivan Arkhipov, First Deputy Prime Minister and highest ranking Soviet to visit for 15 years.

Yao is to discuss trade matters and sign an ecomonic pact covering the next five years.

Moves are also afoot to open a Soviet consulte in Shanghai, where Britain has recently installed a consul-general. In return, the Russians are to allow the Chinese a mission in Leningrad.

Disturbing sight

Mr Gorbachev, the Soviet leader, has already voiced his wish for "a serious improvement" in relations with China, but is thought to regard Peking's moves to reform its economy as suicidal in terms of Marxist-Leninist ideology.

The Russians were said to have been disturbed when the Chinese tried to point the way on economic reform by taking Mr Arkhipov to their most pro-Western zone, Shenzen, near Hongkong.

Peking makes no secret of the fact that political rapprochement is unlikely in the foreseeable future, but believes there is good business to be done.

Trade is already increasing, with the Chinese exchanging food for steel, metal, timber, chemical fertilisers, cement and machinery. Last year, about 400,000 tons of soybeans, canned meat and the like was swopped for 500,000 tons of building materials at Suifenhe, a frontier town in north-east China.

Soviet Transport Ministry officials have an office in the town's railway station, and the Chinese are eager to restore the rail service to Vladivostok.

DEMOCRACY BILL FOR HONGKONG

THE Hongkong government yesterday defied public opposition and passed a bill designed to pave the way for more democracy and autonomy in the colony before it reverts to Chinese sovereignty.

Large chunks of the Legislative Council (Powers and Privileges) Bill had been cut after opposition from lawyers, pressure groups, unions and journalists who denounced it as an attempt to muzzle free speech. Fifty groups opposed to the Bill made a last-minute attempt last night to get its final reading delayed.

The government said the Bill set out existing powers of Hongkong's top lawmaking body, which are now rooted in the British parliament, and would give a new-style Legislative Council a firm Hongkong identity.

In October, 24 elected members will sit for the first time in a 56-member council. All are now government appointed.

Opposition to the Bill centred on a clause, since scrapped, stating anyone who defamed the council or reported its closed sessions could be jailed for three years.

Bringing elected members into the Legislative Council is at the heart of democratic reform.—Reuter

OUT IN THE COLD

China has decided to freeze local production and strictly control imports of the country's latest status symbol the refrigerator. Authorities fear overproduction if controls are not introduced.—Reuter.

PRINCE LOWERS HIS GUARD

By TONY ALLEN-MILLS in Halifax, Nova Scotia

A TANTELISING tale of the English prince, the beautiful singer, the strawberry shortcake and the pot of whipped cream was titillating Canadians as Prince Andrew left New Brunswick for Nova Scotia yesterday.

For the rst time on the Prince's eight day Canadian tour, a brush with a pretty girl led him to drop his shield of cautious reserve and playfully return to his old gallivanting style.

The girl who caught the Prince's eye was Joan Kennedy, a seductive 25-year-old Canadian singer who had a number one Country and Western hit with her record "Big Girl Now."

Cream tease

Miss Kennedy revealed yesterday that after singing for the Prince with her Country Clover band on Tuesday night at a barbeque in the rural town of Sussex, she was asked to take a seat at the Royal table.

Arriving as dessert of strawberry shortcake was being served, the slender, suntanned blonde made a striking impression on the 25-year-old Prince, who started teasing her with a spoon laden with cream.

"He put the spoon up to my mouth and kept playing, pulling the cream away when I tried to taste it," the singer said.

The pair jocked and chatted for almost 15 minutes amid envious glances from other female guests, Miss Kennedy added.

I quite fancied him. I was quite comfortable sitting beside him," she said, describing herself as "just kind of footloose and fancy free."

Livestock on show

But any hopes the singer may have entertained of a more intimate encounter with the bachelor Prince were dashed when, at the end of the meal, he failed to leave his telephone number. "I was very hurt," Miss Kennedy said, with a twinkle in her eye.

Prince Andrew was perhaps on safer ground before the barbecue, when he diligently inspected a modest selection of prize-winning local livestock.

Later he tried his hand at the Canadian sport of horse-shoe pitching. To the delight of the crowd, his luck was in and his very first toss was on target. He tried a few more throws to not such good effect, and wisely quit while still ahead.

MUD-SLINGING CONTINUES ON UN BIRTHDAY

By Our Staff Correspondent in San Francisco

Super-power mud-slinging that has bedeviled the United Nations from the start continued even while the world organisation was celebrating its 40th birthday in San Francisco yesterday.

Mr Vsevlovod Oleandrov, Deputy Soviet United Nations Ambassador, accused the United States of being partially responsible for the Beirut hostage crisis with American support of "Israeli arrogance," contributing to Shi'ite terrorism.

On the other hand, General Vernon Walters, American United Nations Ambassador, accused Communist nations of undermining the self-determination of developing countries.

DOG REPATRIATED

By Our Staff Correspondent in Bonn

A beagle which escaped over the Berlin Wall to the East was returned to West Berlin yesterday after its owner paid £17·40 to the Communist authorities for three days' food and kennelling.

MINE EXPLOSION

By Our Staff Correspondent in Bonn

One miner was killed yesterday and 55 were injured in an explosion at the Ruhrkohle pit at Herten-LangenBochum, West Germany. Four of the injured were reported to have severe carbon monoxide poisoning.

Partisans carry out executions in Philippines streets

By DENIS WARNER in Davao City, Philippines

A MAN was shot dead at close range on a street in Davao City on Tuesday night and his killer walked away casually with a small escort. This was an execution, the work of Filipino partisans of the Communist New People's Army.

The "Army" insists that no bullets should be wasted, so the victim was killed by a single shot to the head.

The security forces, when they kill clandestinely, as they do all the time, are spendthrift with their ammunition, and their victims are often tortured.

Between Jan. 1 and May 30 this year, there have been 412 political murders in Davao City. The total so far this month is more than 90.

The police are afraid to walk the streets of this city, the third largest in the Philippines with a population of about one million. So far this year 70 out of the city's force of 600 policemen have been killed.

'Town of death'

In the squatter suburb of Agdao, now declared out of bounds by the military for all foreigners, and with its inner areas blocked off by high wooden gates, 28 of a captain's armed guard of 37 have been killed. So many people have been killed in one area that it has now been officially named Baryo Patay, or "Town of Death."

Despite the presence of six battalions of troops, the armed forces have failed to get effective control, and in many cases have succeeded only in alienating large sections of the population.

Agdao is heavily under the influence of the New People's Army and is clearly sympathetic to its cause. Three other areas in the city are heavily under its influence.

Mr Luis Bantos, a former mayor and former chief of police, told me that support for the 'Army' was all but total. There were two governments in Davao, he said, one visible, one invisible. The people paid taxes to both.

The middle class is caught between two firms, the New People's Army and the security forces. It is powerless to extinguish either, and it knows that sooner or later it will be forced to take sides in what is becoming a bloody civil war.

The situation in all of Mindanao is deteriorating. After moving some of its partisan forces to Manila, the "Army" has been expanding its regular forces and building up its stocks of weapons and ammunition.

A year ago, attacks on towns were rare. Now company-sized forces of up to 150 men mount at least a couple of attacks each month on town halls, gathering in the local police armouries.

Attacks such as the ambush in which seven policemen were killed at Kiblawan, about an hour's drive from Devao have become commonplace.

Sixty per cent. of the Philippines armer forces is said to be deployed on the island. The military rarely ventures into vast areas of the hinterland and more than one third of the island is now said to be under de facto Communist control.

Delors rejects British ideas for Euro-policy

By ALAN OSBORN Common Market Correspondent

BRITISH proposals for the development of the Common Market were sharply attacked yesterday by the president of the E E C Commission, M. Jacques Delors.

He rejected ideas put forward by Sir Geoffrey Howe, Foreign Secretary, that would preserve an individual country's right of veto over E E C policies.

The British plan would provide for more E E C decisions to be taken by a majority vote, where one or more countries' opposition can be over-ruled, but it specifically preserves the right of veto in cases where a government feels its national interests are endangered.

Speaking in Brussels before the Milan E E C summit meeting beginning tomorrow, M. Delors said the veto right had, in recent years, crippled the Community's ability to take decisions and he urged the summit to back proposals for phasing out the practice.

His tough stand surprised many officials since it is now believed that the drive to eliminate the veto has lost support in recent month. The single biggest reason is West Germany's recent veto of a farm price cut — an act that has seriously undermined Bonn's authority in calling for the veto right to be abandoned.

Rival secretariat

Geoffrey's suggestion that a new, permanent secretariat be set up in Brussels to co-ordinate the foreign policies of the member countries.

He feared that such a secretariat could grow in authority, making the unspoken assumption that in due course it would rival the Commission itself.

The Commission president took the same view as Britain on the need for a single free E E C member countries but said this would not be achieved unless majojrity voting was employed to override national practices aimed at protecting industries and services.

M. Delors urged the Milan summit to consider the report drawn up on European union by the so-called Dooge commitee earlier this year which called for an end to the veto right and increased powers for the European Parliament.

Britain submitted alternative texts on both these points, in both cases proposing a more cautious approach. Denmark and Greece share Britain's reservations about ending the veto and increasing the European Parliament's powers.

Britain also opposes the calling of an inter-governmental conference later this year to consider changes in the E E C treaties designed to improve decision-making.

ARMY DOUBLED

Zaires' armed forces are to be doubled from 50,000 to 100,000 men. The decision comes only days after a rebel attack across Lake Tanganyika on the port town of Moba, which was occupied briefly by rebel forces, based in Tanzania, last November.—A P.

ALL-PARTY APPEAL BY MITTERRAND

By MICHAEL FIELD in Paris

PRESIDENT MITTERRAND appealed yesterday to French people of all political persuasions to rally around the slogan of "modernising" their country.

His call for a "sporting attitude" by the opposition sounded the death-knell of sectarian socialism and appeared to offer broad political co-operation with the resurgent right wing.

Winding up a two-day official tour of the Languedoc-Rousillon area with a speech in the main square of Carcassonne on Tuesday night, he denounced the communist party leaders for "running away" from their obligations under the government's economic policy which was "the fruit of decisions taken with them."

Although he never used the fashionable jargon "cohabitation," M. Mitterrand more than once emphasised his determination to complete his elected term until April 1988, implying a willingness to work with the conservative opposition if, as expected, it wins next year's general election.

'Lost his cool'

For former President Giscard D'Estaing, interviewed yesterday on radio, M. Mitterrand's Carcassonne speech was an admission that "socialism has failed."

For M. Georges Marchais, Communist leader, the President's attack on the Communist leadership showed he had "lost his cool."

The President's all-embracing "national" style and insistence that current economic austerity, involving drastic reductions in the industrial workforce, has sealed the total rift with the Communists.

M. Mitterrand said he was still true to the democratic socialism he had formerly defended but that it was his duty "from now on" to take heed of "the others — all the nuances of the popular forces, all the socio-economic and professional groups of today's opposition."

CHOLERA IN CAMPS

An outbreak of cholera in refugee camps in north-western Somalia was killing up to 19 people a day, most of them children under the age of five, and urgent international aid required to halt the epidemic, Radio Mogadishu said yesterday. — U P I.

British Medical Association

BAN ALL DRINK ADVERTISING, URGE DOCTORS

By DAVID FLETCHER Health Services Correspondent

A BAN on advertising alcoholic drinks, an increase in taxes on alcohol and a lower blood level limit for young drivers were urged by the British Medical Association at its annual meeting in Plymouth yesterday.

It also called for a ban on cigarette advertising, an end to tobacco sponsorship of the arts and sport, and a ban on tobacco bags—new American products intended to be sucked.

Resolutions calling for a series of bans were given overwhelming support by the 600 doctors, but a small minority spoke out against a "ban everything" approach.

One hospital consultant claimed that the BMA had become "a mob of pill-pushing, rent-a-womb, unilaterally disarming hippies."

Dr Justin Robbins, from Plymouth, said that in the light of the Brussels football disaster—where drunkeness was blamed for hooligan behaviour—it was time alcohol was recognised as a social evil.

"As a society we are drinking too much and a dreadful price we pay—street violence, crime, road accidents and worst of all domestic violence and child battering."

Calling for a ban on all advertising and promotional alcohol he said: "We doctors have a clear moral and professional duty to take a step towards creating a healthier and happier society."

The doctors backed calls for a reduction in the legal limit of blood alcohol in drivers under 25 despite opposition from a police surgeon. Dr Hugh de la Haye Davies, who said that what were needed were more "boys in blue" on the road so that drink drivers knew they would be caught.

'Merchants of death'

A resolution calling for a legal ban on tobacco advertising was given overwhelming support after doctors blamed smoking as the biggest cause of preventable death, responsible for 100,000 premature deaths a year.

Tobacco companies were referred to as "merchants of death" who were overcoming existing restrictions on advertising through sports sponsorship

The conference called for increased penalties for shopkeepers who sold cigarettes to children under 16 and a ban on tobacco "sucking" bags.

BREWERS HIT BACK

'It's no solution'

The Brewers' Society said said that the BMA's suggestions would not help solve the problems of alcoholism or alcohol-related diseases. Mr Mike Ripley, press officer, said: "If the tax on beer was increased I suggest that all it would do is make the sensible moderate drinker drink more moderately — and they are not the ones with the problem.

The people who abuse alcohol and do have a problem will get the money from somewhere — so the price increase will not really affect them."

Editorial Comment—P18

NEW HEART REJECTION RULED OUT

KEITH CASTLE, Britain's longest-surviving heart transplant patient, died of heart failure — but there was no question of his body rejecting the transplanted organ, a post mortem examination disclosed yesterday.

A team of pathologists at Papworth Hospital, Cambridgeshire, where Mr Castle first received the new heart, found that it failed because of coronary artery disease. There was no question of his body "rejecting" the heart of a 21-year-old professional golfer which he received in an operation in August 1979.

Mr John Edwards, spokesman for the hospital's heart transplant team, said: "Medical conditions can arise in the human body and, in some circumstances, with great speed."

Asked why Mr Castle's disease was not picked up through the annual medical checks which heart transplant patients undergo, he said: "The purpose of medical checks is to see that his medical condition is satisfactory. "If he had said he had not been feeling too well, we would have admitted him to hospital to see what was wrong."

Mr Castle, 58, died on Monday after collapsing in the garden of his home in Battersea. Earlier in the year he had an artery by-pass operation which "had been successful and had not given him any trouble," Mr Edwards said.

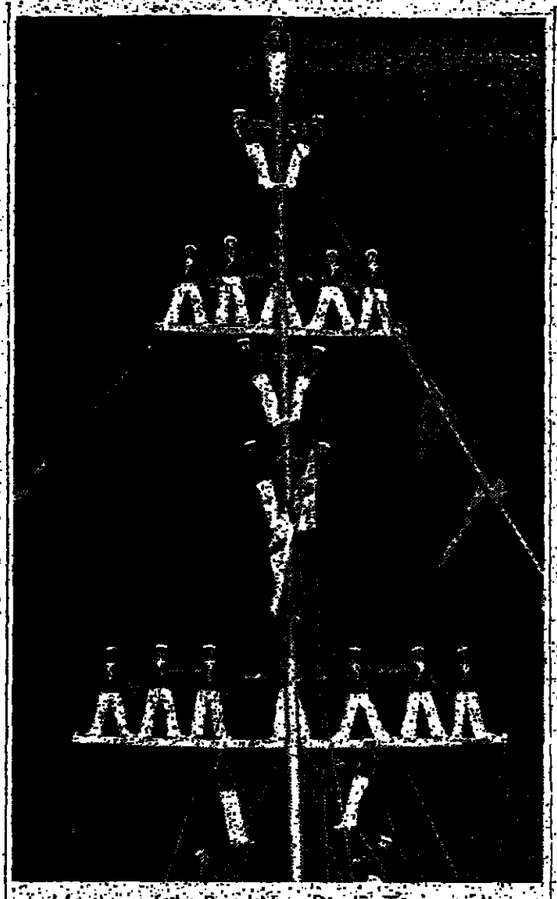
Mr Castle, a builder by profession, was seen as an inspiration to patients suffering from heart disease through his fund-raising activities for the surgery which once saved his life.

ARTERY DISEASE

Undetectable stage

OUR MEDICAL CONSULTANT writes: Mr Castle's death after six years of active life following his transplant could be said to be due to natural causes. The donated heart was known to be healthy at the time of the transplant but coronary artery disease can arise at any stage and progress rapidly.

It is also possible that the earliest, undetectable stage of the disease was present in the heart at the time as this has been known to be the case in the hearts of healthy young men who die in accidents or in battle. Apart from other considerations, rejection of the transplanted heart after six years is extremely unlikely.



Members of the Royal Navy Display Team carrying out the last public performance of the morning, the mast ceremony at Hampton Court. Waiting for the Button Boy, Ldg. Weapon Electrical Mechanic Anthony Wilson, 25, when he descended from the pinnacle was a commemorative tankard presented to him by Prince Philip.

'No spending ban' hint by Jenkin

By JOHN GRIGSBY Local Government Correspondent

THERE will be no freeze on capital spending by local councils this financial year, Mr Jenkin, Environment Secretary, indicated yesterday.

The news was welcomed with reservations by local councils and will hearten the construction industry.

Mr Jenkin has resisted Treasury demands for a further clampdown on capital expenditure up to the end of March as part of the Government's strategy.

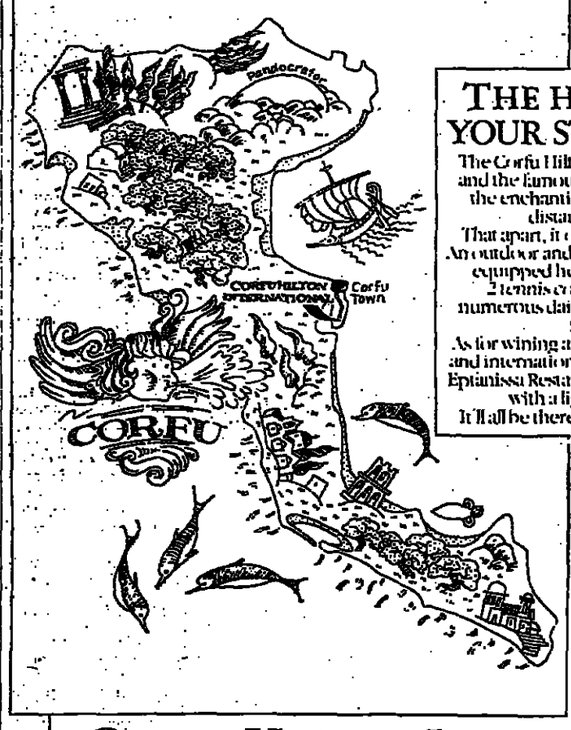
He told the Commons that, from returns submitted, he estimated that local councils this year were planning to spend between £1,850 and £2,750 million compared with the main cash limit of £1,911 million.

Councils' spending on urban programmes and derelict land reclamation is likely to be within the £279 million local authority element of the urban aid limit.

Mr Jack Layden, chairman of the Labour-controlled Association of Metropolitan Authorities, was pleased that there would be no formal moratorium this year. "A new freeze is not needed. The one we have already is quite bad enough," he said.

UNIFORMED GANG

Police were yesterday looking for about 15 members of a dancing or sporting group wearing similar black and red track suits who surrounded a 15-year-old girl in Nottingham and demanded her coat and jewellery at knife-point.



THE HIGH SPOT OF YOUR STAY IN CORFU.

The Corfu Hilton overlooks the Ionian Sea and the famous Mouse Island on one side; the enchanting Halikiopoulou lake and distant hills on the other.

That apart, it overlooks not a single detail. An outdoor and indoor pool await you; a fully equipped health club and gymnasium, 2 tennis courts, beach facilities and numerous daily leisure activities are yours for the asking.

As for wining and dining — there are Greek and international dishes on the menu in our Eptanissa Restaurant and Grill; or you can toy with a light lunch by the pool.

It'll all be there any time you need a break.

For reservations, call your travel agent, any Hilton International hotel or Hilton Reservation Service — in London 631 1767 and elsewhere in the U.K. freefone 2121.

CORFU HILTON INTERNATIONAL

WHERE THE WORLD IS AT HOME

MPs concerned over loss on State grant

By VALERIE ELLIOTT Political Staff

AN all-party committee of MPs has criticised the way in which public funding was offered to Courtaulds to set up a new synthetic fibre manufacturing plant in Campsie, Co. Londonderry.

A total of £20,600,000 in grants was offered to the company between 1975 and 1977 by the Northern Ireland Department of Commerce, and the factory closed in 1981.

But the department's "ambiguous grant repayment conditions" meant that a substantial amount of public funds could not be recovered from the company, said the Select Committee on Public Accounts yesterday.

"As a result of adverse market conditions and resistance to the product, full capacity production was not attained and the peak employment achieved was only 900 as compared with the target of 1,500," says the committee's report.

Original conditions

Courtaulds had been required to repay the full amount of grants, or such lesser amount as might determine, in the event of closure of the factory within a stated period—five years for building grants and three years for machinery and equipment grants.

Eventually Courtaulds agreed to pay £2,125,000, compared with the £8,200,000 calculated by the Commerce Department and which the Industries Development Advisory Committee reassessed at £3,300,000.

Courtaulds were able to reduce the figure by questioning the ambiguity of the original conditions.

The Select Committee said it was relieved to report that the department's repayment conditions had now been changed to avoid confusion in the future.

PALUMBO TO PRESENT NEW PLAN

MR PETER PALUMBO, the developer whose scheme for a 290ft tower, designed by Mies van der Rohe, in the Mansion House area of the City was rejected by Mr Jenkin, Environment Secretary, is to present a new scheme.

He would announce the name of an architect next week to redevelop the site he owns in the area, he said after opening the Architect 85 exhibition at the Barbican which represents the work of many leading British firms.

Mr Palumbo agreed with conservation group claims that post-war building had, with few exceptions, been mediocre and at worst monstrous.

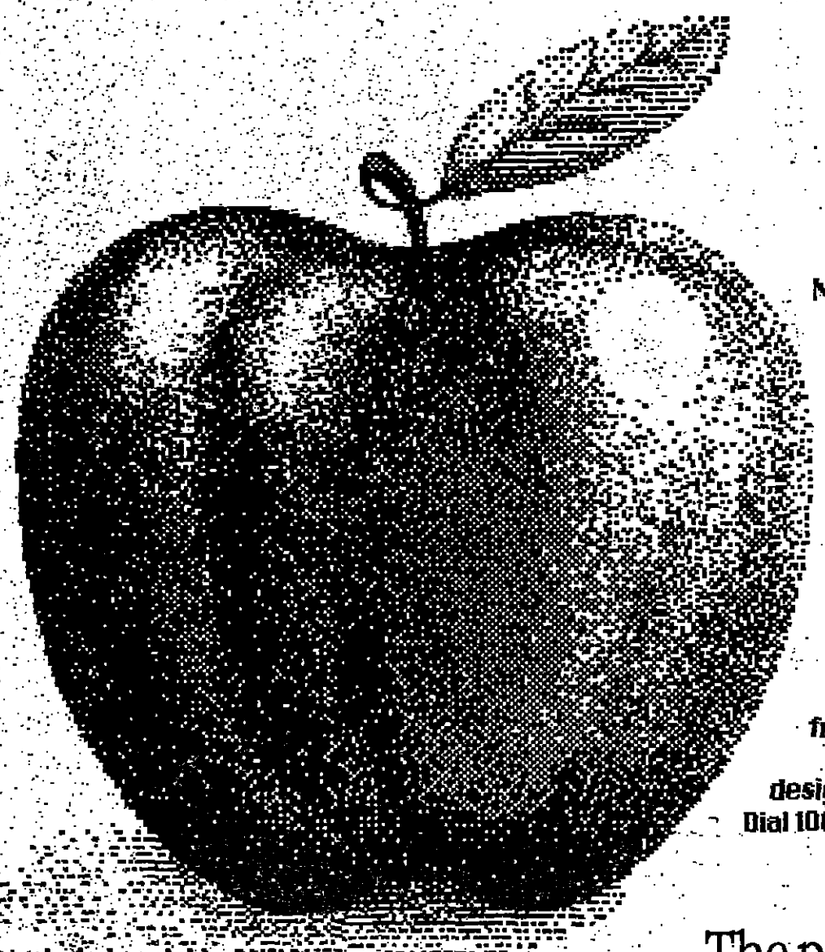
"I believe that a building should be under sentence of death from the date of its construction unless a special dispensation is granted on grounds of excellence.

'Economics of madhouse'

Mr George Smith, president of the Institute of Housing, told its annual conference in Torquay a new generation of slums within 15 years.

"Here we are, more than 300,000 houses sold, £5 billion lying in the bank, waiting lists of 1·2 million people, an astronomic backlog of essential capital works, and 400,000 building workers unemployed and being paid not to build. It seems to me to be the economics of the madhouse."

Give your presentations more polish.



If you make presentations, Apple's powerful Macintosh computer helps you make better ones.

It uses plain language instead of jargon, so operating the computer never gets in the way of business.

Added to which, all its software (from people like Lotus, Omnis and Microsoft) works together.

Consequently you can analyse in a way that suits you best.

And present persuasively using a variety of typefaces, charts and diagrams.

You can achieve far more with an Apple Macintosh than you ever could with an ordinary business computer.

Crisper reports. More biting analyses. More fruitful forecasts.

Would you believe this advertisement was designed on a Macintosh?

Dial 100 and ask for Freefone Apple and your nearest dealer.

Apple Macintosh.™
The personal computer for business.

Apple and the Apple logo are trademarks registered to Apple Computer Incorporated. Macintosh is a trademark licensed to Apple Computer Incorporated. Other products and logos referred to herein may be trademarks or registered trademarks of the companies indicated.

TOKYO CUTTING IMPORT TARIFFS BY UP TO 20pc

By A. E. CULLISON in Tokyo

SENIOR Japanese government and ruling Liberal Democratic party leaders basically agreed in Tokyo yesterday to support a 20 per cent. cut in import tariffs.

Despite the agreement many prominent members of the Nakasone administration and governing party oppose the unprecedented move.

Altogether some 2,400 manufactured and agricultural products are involved.

It now appears likely that the sharp reduction in duties on imports wil become a main part of Japan's next market-opening package.

The latst measures are expected to be announced next month. But the list will not be finalised until June 25.

"We must listen to those who still feel that a 20 per cent slash is too drastic," comented one proponent of the programme.

The tariff cuts will be considered permanent, but emergency measures, including restitution of the previous duties, are promised should there occur a upsurge in imports of any particular product.

Some agricultural goods are to be exempt while the cutback on others will not be as much as 20 per cent. This is seen as a concession to the farmers whose votes keep the Liberal Democrats in power.

Mr Masayuki Fujio, chairman of the ruling party's policy research board, said Japan "has to do something" in view of the present international situation and the need for positive actions to open the Japanese market to foreign imports.

Mr Fujio, who only recently returned to Tokyo following visits to a number of countries with heavy trade deficits with Japan, added that the nation must make it "absolutely clear to the rest of the world" that it is engaged in the utmost efforts to reduce the surpluses.

QUALIFIED WELCOME

Pressure from Britain

OUR BUSINESS CORRESPONDENT writes: *Britain yesterday gave* a qualified welcome to Japanese moves to introduce 20 per cent tariff cuts on a long list of products.

The list includes 700 priority items where Japan has been under pressure by the United States, British and other foreign governments to reduce *tariff barriers. They include* boneless chicken, plywood and electronics equipment.

The Department of Trade and Industry said the cuts were a "step in the right direction". A spokesman added: "There are problems other than tariffs involved in Japanese trade and we will be studying the overall package very carefully."

LACK OF JOBS IN EEC 'DISTURBING'

By Our Brussels Correspondent

Summer jobs reduced the number of registered unemployed in the Common Market by 500,000 to a total of 12,400,000 last month.

EEC officials said the sitation remained disturbing in most member countries. Real reductions in seasonally adjusted unemployment were recorded only in Belgium, the Netherlands and Denmark. Unemployment in Britain, at 12·3 per cent, remained the EEC's fifth highest proportionally.

MONSOON HITS 100,000

Monsoon floods in north and east Bangladesh had left more than 100,000 people marooned, it was stated in Dacca yesterday. Another 30,000 people were left homeless and 15,000 evacuated.

The flooding came close on the heels of last month's cyclone in which 11,000 people died. There were no known casualties in the latest incident. —Reuter.

Angry Japan surprises EEC chiefs

By ALAN OSBORN

RELATIONS between the EEC and Japan took a distinct turn for the worse yesterday when the Tokyo government angrily rejected this week's attack on its trade policies by Community ministers.

Responding to the charge that the nation's policies were "out of step" and could lead to trade protectionism, the Foreign Ministry in Tokyo said the complaint was "clearly self-serving and obviously unacceptable."

Japan had already achieved "solid results" in opening up its markets to imports and while other steps taken might appear unexciting "they are expected to have substantial long-term impact."

The strength of the rebuttal *surprised EEC officials, especially* since Wednesday's Common Market statement was no more aggressive than any other of the dozen or so that have been issued in recent years.

Some officials speculated that Japan was bracing itself for a barrage of criticism at next week's EEC summit when trade relations will be high on the agenda.

Time to be tough

Mrs Thatcher, in particular, believes the time has come to get much tougher with the Japanese. It will not be surprising if she tries to enlist other EEC leaders in a threat to retaliate against exports from Japan if no real action is taken by Tokyo.

Like America, the Common Market runs a huge and growing deficit in its trade with Japan. Last year the EEC deficit was £35 billion and that of the United States £28 billion.

Japanese exports to Britain were £3,800 million compared with £926 million of British sales in Japan.

Britain's resentment was fanned recently when a Japanese consortium won a £450 million contract for the new Bosphorus Bridge in Turkey as a result of subsidised loans and credits even though a British company put in the lowest tender.

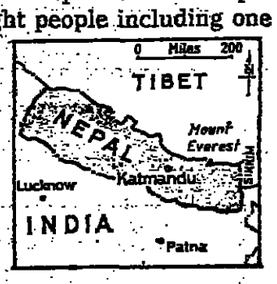
Both in America and in Europe there is a growing feeling that Japan's repeated promises to correct the trade imbalance can no longer be trusted.

The last Christmas for Steven Guerreiro, 5, and his two-year-old sister Belinda, the two Australian children who were killed when a terrorist bomb *exploded at Frankfurt Airport on Wednesday.* They were on their way to Portugal for a holiday with their mother and grandmother, who were seriously injured.

125 arrested after wave of bombings kill eight in Nepal

By K. M. SINGH in Katmandu

AT least 125 people have been arrested after a wave of bomb explosions in Nepal which have killed eight people including one terrorist.



Among those held was a brother of Surya Bahadur Thapa, a former Prime Minister.

Bombs exploded at the royal palace, the parliament building, the main government offices and the Annapurna Hotel in the capital, Katmandu. The dead included an MP and a man who died when a bomb he was planting blew up in the town of Pokhara.

The country's official news agency reported that three blasts rocked a police station, a Government store and customs office in the southern town of Birgunj. Police have found dozens of unexploded bombs.

Indians held

The Prime Minister, Lokendra Bahadur Chand, said yesterday that most of those arrested had criminal records. Some were Indians.

The bombs he added, were directed against the Government and not against King Birendra. Life in Katmandu and the rest of Nepal was normal yesterday, he said.

But leaflets strewn in streets in Katmandu suggested the bombers would strike again. The leaflets signed by a group calling itself the United Liberation Torchbearers, said: "There is more to come, for our struggle will go on until our objective *is achieved which is the liberation of the people."*

The bombs are thought to have been planted by extreme Leftists although there is no confirmation of this. The explosions followed a warning by King Birendra against the campaign for a multi-party system.

The banned Nepali Congress party said it had nothing to do with the explosions and that its campaign for the restoration of party politics had been suspended.

All political parties are banned in Nepal but Socialist and Communist groups have launched public protests and several thousand activists have been arrested in the past four weeks.

Border arrest

The Press Trust of India news agency said an Indian carrying a suitcase packed with explosives and fuses had been arrested at the frontier between India and Nepal.—Reuter.

Leader of separatists' party in Quebec quits

By ERIC DOWD in Toronto

THE separatist Premier of Quebec Province, Mr Rene Levesque, has announced his resignation with support for independence falling and the party facing an early election.

Mr Rene Levesque

Mr Levesque, a folk hero to many, gave no reason other than to say that party members would have expected that sooner or later he would have to leave.

A former television commentator, Mr Levesque was one of the founders of the separatist Parti Quebecois in 1968 after he resigned as a Liberal Cabinet Minister and was its first and only leader.

He led the party to office in Quebec in 1976 in a victory felt to be due more to voters' disenchantment with a corruption-prone Liberal Government than to an enthusiasm for independence from Canada.

In 1980 Mr Levesque's proposal that Quebec form a separate state with a loose economic association with the rest of Canada was rejected by 60 to 40 per cent. in a referendum.

Mr Levesque, nonetheless, won a second electoral term in 1981 largely by stressing economic and social policies, and again he was re-elected comfortably.

The separatist Government's popularity has since slumped dramatically, however, because of a lagging economy and steadily dwindling support for its basic goal.

Mr Levesque recognised the lack of support for independence and earlier this year announced the party would drop separation completely from *its platform in the next election.*

But seven of his Cabinet Ministers resigned, and he has continued to face intense *criticism from pro-independence* hardliners in his party. Several constiutency associations had threatened to seek his resignation at a meeting of the party's council this week-end.

Mr Levesque, noted for his rumpled suits and his chain-smoking, has not been in good health recently, and some of his recent speeches and comments in the Legislature have been rambling and incoherent.

GOLD MINE DEATHS

Four miners died, one is missing and two are in hospital after an underground accident yesterday at a gold mine near Johannesburg. More than 10,000 miners have died in the past 20 years in South African mines.—Reuter.

U.S. AGAIN A LAND OF RIBBONS

By TONY ALLEN-MILLS in New York

IN gestures eerily reminiscent of the Iranian hostage crisis yellow ribbons are being pinned across America as the country anxiously awaits the return of yet more victims of international terrorism.

In Algonquin, Illinois, home of four of the hostages being held in Beirut, the ribbons smother the chapel of St *Margaret Mary Church,* where services are held nightly for the Americans in captivity.

When the daughter of Mr Jerome Barczak, one of the hostages, graduated from high school in San Diego on Tuesday, she and her 400 classmates all pinned yellow ribbons to their academic gowns.

And many of the luckier passengers on Flight 847 — the ones already released — have tide ribbons to trees in their home towns as symbols of their support for the hostages left behind.

Hope and relief

For the families and friends of the 40 captives in Beirut, eight days of tension, impatience, and fear briefly gave way to feelings of hope and relief after television news programmes on Thursday showing the Hostage Press conference.

The sound of the hostages' spokesman, Mr Allyn Conwell, reading out the names of his fellow captives in a firm, clear voice, was for many relatives the happiest moment since the crisis began.

"We're encouraged by the news we've had today, seeing the people at the Press conference, seeing they're healthy," said Susan Traugott, sister-in-law of Mr Ralf Traugott, another of the hostages.

Javier Santos, brother-in-law of Vincente Garza, who spoke at the conference, said: "It gave the family a lot of hope. Now *I know* he's going to make it."

Relatives in tears

Mrs Kelly Cullins, whose husband Thomas also spoke at the conference, said: "It was wonderful to see him looking as good as he did, but he is still in a horrible and frightening situation."

Other relatives wept uncontrollably as Mr Conwell read out the name of their loved one—signifying that person was in "A1 health."

Mr Conwell's cool performance under agonising circumstances won admiration and applause from many Americans

An oil engineer from Houston, Texas, Mr Conwell, 39, is now based in Oman and was returning there via Rome on the ill-fated TWA flight after a holiday in Corfu with his Greek wife's parents.

Power of 'God' king is aided by party's fear

By BALRAM TANDON in New Delhi

KING BIRENDRA BIKRAM SHAH DEV of Nepal has emerged stronger after the series of bomb blasts which have left at least eight people dead and more 20 wounded in the Himalayan kingdom.

King of Nepal: treated as God by his subjects.

The decision of the Nepalese Congress, the leading political party, to end its agitation in seeking a multi-party system, has certainly followed a fear of arousing resentment, particularly in the Katmandu valley and areas where the Gurkhas predominate.

The King is regarded as the incarnation of Vishnu, the Hindu god of life and his splendid palace in Katmandu is still known as Narayan Hitti or "The Abode of God."

Members of the aristocracy, as well as ordinary citizens, when they pass the palace bow in reverence and fold their hands as if at a temple.

Indian border

Loyalty to the monarch and his word is strongest in the 500 miles of northern hills inhabited by the Gurkhas and in the Katmandu Valley of the Newars.

The King's hold is somewhat weaker in the 15-mile wide strip along the border with India in the south and east. Known as the Terai, it is mostly inhabited by people of Indian origin.

The Communists, socialists and others have footholds in the Terai but even in these areas the Nepalese Congress has remained paramount.

Its leaders have realised over the years that a policy of opposition to the monarchy can spell political doom.

Partyless state

Mr B. P. Koirala, far the most charismatic of the party's leaders and who died soon after the referendum in which the King won a verdict in favour of his partyless state, had once been one of his staunchest opponents.

But some years before his death and the last elections he conceded that no political force could survive in Nepal if it opposed the institution of the King and attacked the belief in his divinity.

Nepalese politics has had very little connection with terrorism. There was a minor uprising led by the former Nepali Congress leader K. I. Singh in 1952 but it ended after his escape from prison.

Even violence engineered by the Communists has been on a low key and ended in the sixties.

Floating currency rate backed by Ministers

By A. E. CULLISON in Tokyo

FINANCE Ministers and senior central bank officials from leading industrial countries unanimously concluded in Tokyo yesterday that the present floating rate system for currency exchange should continue.

They decided a return to the old fixed-rate system would be totally unrealistic. Known as the Group of 10, they are now actually 11, comprising Britain, France, the Netherlands, Canada, West Germany, the United States, Japan, Italy, *Belgium*, Sweden and a newcomer, Switzerland.

Zones rejected

A majority of those present also brushed off a French proposal that target zones be created for each currency's exchange rate vis-a-vis other major monetary units. It was branded as completely impractical at this time.

The group, in addition, drew up and approved a statement endorsing a report on the subject of monetary reforms, which was drafted by their deputies after two years of intensive consultations.

It was agreed that the International Monetary Fund should exercise closer surveillance over the economic and financial policies of the member states in the interest of monetary stability.

In a statement issued at the close of the conference it was conceded that intervention by monetary authorities in exchange markets can be useful in countering disorderly fluctuations and in reducing short-term volatility.

In addition the statement emphasised that countries should be willing to undertake co-ordinated market-intervention activities on those occasions when it is agreed such action would prove helpful.

Concerning the IMF's official monetary reserves—known as special drawing rights—the group only expressed support for a comprehensive review of the role of the SDR in future as its rationale was affected.

Overall, however, it was decided by the participants that the present system is working well, although they admitted it has certain shortcomings. These deficiencies, it was also agreed, can be handled by minor improvements as time goes on.

SOUR TIME FACES U.S. GRAPES

By JOHN LICHFIELD in Brussels

THE Common Market is expected to carry a burgeoning transatlantic food war into the heart of President Reagan's political constituency early next week.

EEC curbs on imports of Californian grapes and citrus fruit will be among retaliatory trade measures proposed by the Brussels Commission to member states.

This is regarded by Brussels as a politically effective and appropriate response to President Reagan's decision on Thursday to impose steep tariffs on European exports of spaghetti and other forms of pasta.

The pasta tax of between 25 and 40 per cent. was itself a response by Washington to the EEC's refusal to offer concessionary terms to American fruit exporters.

American fruit producers, mainly in California and Florida, have been demanding the same concessionary terms *from the Community* as North African and Mediterranean fruit exporters.

Brussels has refused, pointing out that the preferential treatment given to Mediterranean growers forms part of EEC aid to developing countries.

FABIUS ANGERS PARTY CHIEF

M. Lionel Jospin, first secretary of the ruling French Socialist party, yesterday asked the party's governing committee to decide who was in charge. It amounted to an offer of resignation.

Last week, M. Jospin was upset at a speech by M. *Laurent Fabius*, Prime Minister, which was seen by everyone as a launch of the Government party's election campaign. It had been understood that it would be for M. Jospin, as party leader, to launch the campaign.

13 KILLED BY MARAUDERS IN UGANDA

Thirteen people, including five civilians, had been killed in apparent rebel attacks in two areas near Kampala since Thursday morning according to survivors and news reports in Uganda yesterday.

Gunmen ambushed Government troops patrolling Kiteezi, a village about 10 miles north of *Kampala, and killed seven* soldiers on Thursday morning, the MUNNO newspaper reported. It quoted eyewitnesses saying the ambushers fled with their victims' uniforms and rifles.

A member of the paramilitary "Special Force" police unit and three civilians were among people forced from a bar at gunpoint and hacked or shot to death in Kitemu, 11 miles south of Kampala, survivors said. Later the assailants broke into a nearby residence and beat a civilian couple to death. — AP.

CHINA'S REAL MARY POPPINS LANDS SAFELY

A tornado that struck a Chinese village carried a peasant woman with a raised umbrella hundreds of yards before dropping her safely to earth, it was reported in Peking yesterday.

Yang Youxiang, 40, of Liaoqiao township in Hubei province experienced "an air adventure," the report said. It happened last month as she walked home from the fields.

The winds lifted her high into the sky and over the Jiuda River before she landed some 550 yards further on. The report added that after being treated for hailstone injuries she returned to work.—A P.

SEVESO WASTE DESTROYED

The Ciba-Geigy chemical concern yesterday reported the completion of the destruction of lethal dioxin toxic waste from the 1976 disaster at Seveso, in Italy, which affected 32,000 people in the region.

The waste, mainly soil, had been sealed in 41 barrels which disappeared after the disaster. It was discovered in an abandoned warehouse in northern France in 1983 and later transferred to the Ciba-Geigy plant in Basel,—Switzerland—UPI.

'Change of tactics' by Salvador guerrillas

By FRANK TAYLOR in Washington

AMERICAN officials believe the killing of four United States Marines in El Salvador marks a change of tactics by Left-wing guerrillas fighting to overthrow the Government there.

The officials said that the rebels had begun to realise they were losing the battle in the countryside, and had reverted to urban guerrilla warfare "in desperation."

This view was supported by Mr Elliott Abrams, who has been nominated by President Reagan as the new Assistant Secretary of State for Inter-American Affairs.

'They cannot win'

Giving evidence to a Congressional committee, Mr Abrams declared: "They know they cannot win the war, and so they are pushed into this kind of barbaric terrorist act. El Salvador is really a great success story."

In the House of Representatives the Republican minority leader, Mr Robert Michel, placed the blame for the Marines' deaths squarely on the Left-wing Sandinista regime in Nicaragua. "The trigger was pulled by the Sandinista leadership," he said.

Mr Reagan has promised to increase military aid, including intelligence-gathering assistance, to the Salvadoran military in the wake of the killings. Two American businessmen and some Salvadoran civilians were also killed when the gunmen opened fire on diners at an outdoor cafe on Wednesday evening.

NEW UNITS

Duarte's pledge

MARK FAZLOLLAH reports from San Salvador: President Duarte of El Salvador vowed yesterday to establish new anti-terrorist units immediately to track down Leftist guerrillas blamed for the killing of four unarmed American Marines and nine civilians.

The Treasury Police who operate combat and investigative forces, are to inaugurate their own anti-terrorist battalion next Wednesday, and other units are being prepared with American help.

The guerrillas' clandestine transmitter, Radio Venceremos, declared "More Yankees will leave our country in coffins".

KASHMIR GUARD ON ROADS AND BRIDGES

By Our Srinagar Correspondent

A special guard has been mounted on the 180-mile Srinagar-Jammu highway, on the 270-mile Srinagar-Leh mountain road, and on important Kashmir bridges against possible sabotage by pro-Pakistan Moslem or Sikh secessionists.

This follows attempts in recent weeks to blow up the Nandni mountain tunnel, the destruction by fire of at least two bridges, and attempts to set six others on fire, all in the Kashmir Valley. In the latest incident the Syed Mansoor bridge in central Srinagar was partially burned.

The district magistrate of Srinagar has banned for a fortnight the carrying of any arms or stones and assemblies of five or more people. The fundamentalist Jamaad Islami party leader, Syed Ali Shah Geelani, has meanwhile asked Kashmiri youths to "undergo supreme sacrifices" to secure freedom from "imperialist" (Indian) occupation.

JOURNALISTS BACK STRIKE IN AUSTRALIA

Journalists voted yesterday to strike in support of printers who had halted Australia's only national daily, the AUSTRALIAN, union officials said. The printers decided to continue a three-day strike that has also hit editions of two Sydney tabloids, the DAILY TELEGRAPH and DAILY MIRROR, which are being produced by the management of News Ltd, the Rupert Murdoch group.

The journalists claim the management locked them out. The printers went on strike in a new technology dispute, complaining that a plan to reorganise labour would leave some of them 100 Australian dollars (more than £50) a week worse off.—Reuter.

SOVIET AIM IS CANARIES FOOTHOLD

By DESMOND WETTERN Naval Correspondent

RUSSIA is seeking refuelling, repair and crew-changing facilities for its ships at Las Palmas in the Spanish-owned Canary Islands, 500 miles from the new Nato base at Madeira.

Like the Madeira base, Las Palmaslies at the crucial junction of the shipping routes to Western Europe from North America *and the Far East* via the Cape of Good Hope.

The Russian request for facilities for its cruise, cargo and research ships at Las Palmas follows the visit to Moscow in April of the head of the Canaries' regional government who has now passed it to Madrid.

Convoy exercises

But as Russian fishing vessels have had the right to use Las Palmas under an earlier agreement for some years, it seems unlikely the Spanish government will refuse the Russians' request, even though it will be the source of some embarrassment to Nato.

For some time, the Alliance has been exercising sending *convoys with reinforcements* across the Atlantic to ports in the Iberian peninsula where they would be less vulnerable, particularly to air attacks from airfields in Russia and Eastern Europe.

These convoys and other traffic, particularly supertankers too large to use the Suez Canal, must pass through a triangle of which Madeira is the apex while the base is a line between Portugal and the Azores.

This is the second occasion in the past month or so that Moscow has sought fuelling and shore support facilities on a vital Western sea route.

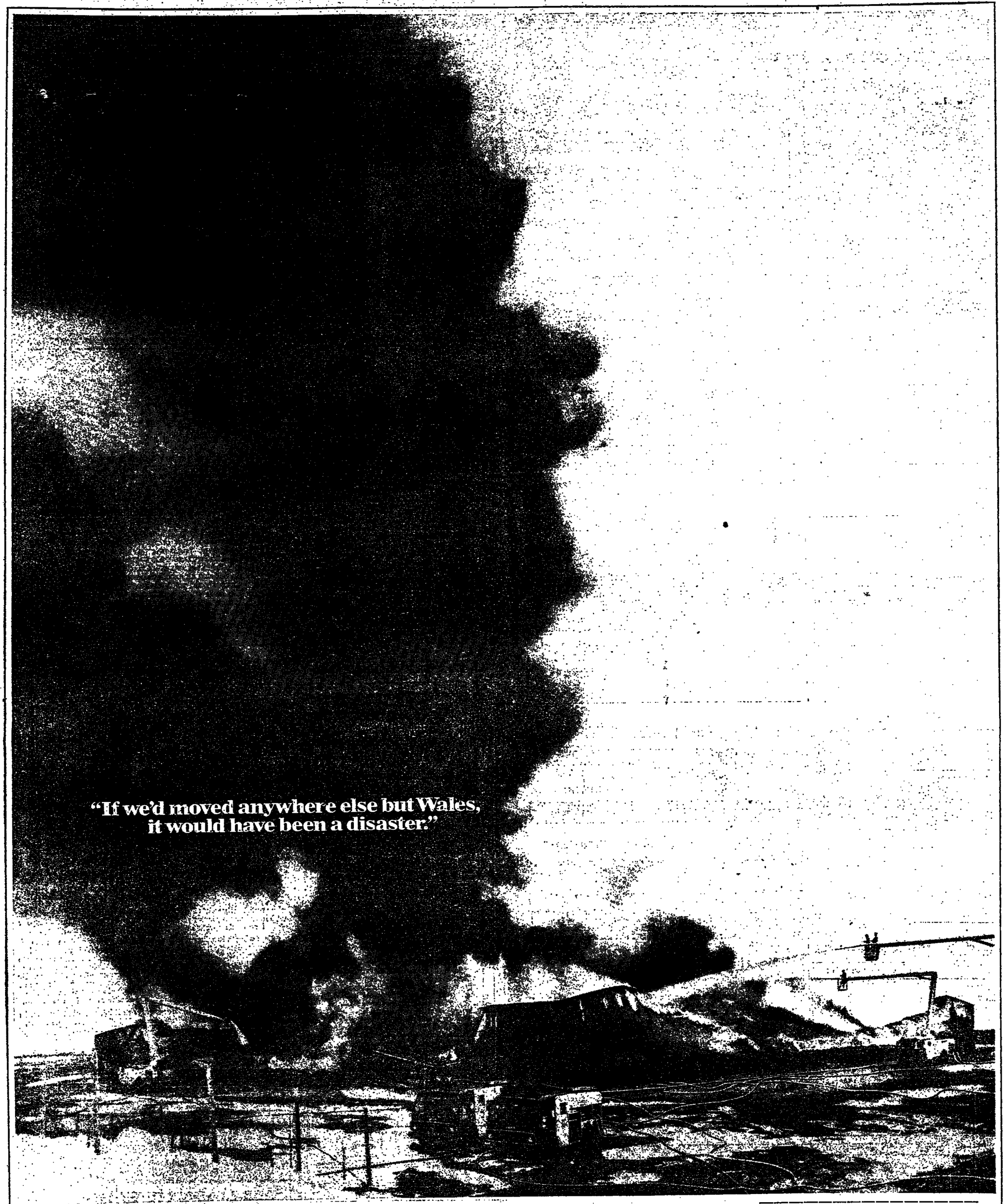
The western Pacific island state of Kiribati, which lies astride the iron ore and other mineral traffic route from Brisbane to Japan, has recently approved Russian ships using its ports on a regular basis for refuelling and maintenance.

BAN ON YUGOSLAV

By Our Diplomatic Staff

Dr Kosta Cavoski, a Yugoslav writer and scholar, has been forbidden to leave Yugoslavia again because of alleged contacts with "fascists" while visiting the United States, and for meeting Miss Nora Beloff, the British journalist and writer on Eastern Europe.

هكذا من الأصل



Every development region will tell you glowing tales of how things keep going right.

In this true-life story, however, it all went terribly wrong for the Celatose company of France.

Enticed by a regional development grant and a two year rent-free period, the good messieurs had settled in South Wales to produce disposable nappies.

But last February they could have been forgiven for thinking that they had a disposable factory.

At 8 o'clock on a chilly Wednesday morning the WDA Regional Maintenance Surveyor, Philip Owen, was driving past when he saw the smoke.

There's none without fire. And by 9 o'clock it had all but engulfed the factory.

But Owen was already arranging temporary premises for Celatose, bringing in heating engineers, cleaners and other essential services.

He also provided the distraught management with an office and telephone straight away, so they could at least carry on.

But of course, nothing could be done in the short term about the loss of all Celatose's plant.

Like a good development agency, the WDA planned the housing of a new production line in another factory.

But the Welsh workforce had a more constructive suggestion for the interim period.

Even though they could no longer produce in Wales, they could still produce.

So every weekend they commuted to Celatose's other factories, one near the East German border and one in France, to take advantage of spare capacity.

And the moral of the story is, it takes more than a minor disaster to stop the Welsh. Even if they do have to travel a little further to work.

Whether you're expanding your business or establishing a new one, send the coupon and see what Wales has to offer.

Name_____

Position_____

Nature of Business_____

Company_____

Address_____

DT 26 Z 85

Tel. No._____

WDA
Welsh Development Agency

WDA, PEARL HOUSE, GREYFRIARS ROAD, CARDIFF CF1 3XX. TEL: CARDIFF (0222) 32955.

SITUATIONS VACANT

RUN-ON (minimum sitting) and SEMI-DISPLAYED with lines of white space, indents or double-line capitals £7·50 per line. White space is charged per line extra, in addition to the text.

DISPLAYED (inside a box rule, with large type and blocks) — £54 per single column centimetre. Minimum 3 single column centimetres. Do not appear under a classified headline.

All Advertisements are Subject to VAT

GENERAL

A CV SERVICE + FREE JOB SEARCH 641124 24 hrs.

ADMINISTRATION EXECUTIVE

If you are aged between 21 and 25 wanting to work in a fast expanding industry: are logical, flexible, resilient, willing to travel and have drive, please phone Pullove Nicole on 01-391 2278.

A SUPERIOR C.V. for proven results.—01-567 6200.

£6K + Dormer Tools are the world's largest manufacturers of quality engineers' cutting tools. We are now seeking to appoint a

BRANCH TRAINEE AT OUR LONDON OFFICE

You will be required to undertake all aspects of the day to day business of the branch and be involved in providing a first class level of service to our customers.

Your should have attained a good standard of education and have a proven record of achievement. Experience in a commercial environment would be an advantage.

We offer a competitive salary, plus a range of fringe benefits normally associated with a company of our standing. If you are aged 18 or over, and interested in this rare opportunity to join a progressive yet well established company offering excellent training, with scope for further advancement in management, then please write, with full career details to: Mrs M. P. Walker, Manpower Development Department, SKF & Dormer Tools (Sheffield) Ltd., Sussexfield Street, Sheffield S11 8EL.

Closing date: 4th July, 1985.

CAREER CHECK-UP? Are you looking for the right job, changing career, concerned about redundancy. We can give you immediate practical help at any age, based upon our systematic assessment and 20 years of experience. Free brochure. CAREER ANALYSTS, 90 Gloucester Pl., London W.1. 01-935 5452 (6 lines, 24 hrs.).

CHEMICAL ENGINEER

Wanted urgently for Oman, Chemical Engineer, specialist in oil field chemicals, should have 4-5 years' experience in marketing, analysing and testing of oil field chemicals. Preferably would have additional experience in marketing pharmaceuticals and agricultural chemicals. Attractive terms. Apply with latest photo and complete c.v. to CE6714, Daily Telegraph, EC4.

CREDIT CAREER OPPORTUNITIES

United Dominions Trust Limited, one of Britain's major finance houses and a member of the FSB Group, We currently have two vacancies in the London area within our credit function.

CREDIT EXECUTIVE — EALING

Reporting to the District Manager, you will control a programme of regular credit reviews, analyse and interpret balance sheets and accounts and provide advice to branches within the District on credit matters.

CREDIT ANALYST—BARNET

To join a highly professional team at our Head Office, you will be responsible for the review and analysis of credit proposals and associated financial data of a commercial nature and the preparation of appropriate documentation.

In both cases you should preferably be aged 25-35, with a good general education. Previous experience in the consideration of leading proposals, ideally gained in the instalment credit industry, is an advantage, as are studies towards a relevant professional qualification, eg AIB, PRD, ACIS or ACCA. Fully competitive salaries will be offered, based on qualifications and experience, plus benefits including free pension and life assurance and mortgage subsidy. Further career prospects are excellent.

For an application form please telephone, or write to:

Glenn Connell
Personnel Officer
United Dominions Trust Limited
Endeavour House
1 Lyonsdown Road
New Barnet, Herts EN5 1HU
Telephone:
01-440 8282, ext. 2060.

INSURANCE

To get a FREE LIST of INS VACANCIES (General or Life) tel. Chase Personnel Agency. 01-588 6615.

LOOKING AROUND? A good CV is your essential marketing device for that better job. Free details from Personal Curriculum Vitae Ltd. Dept DT, 972/276, Pentonville Road, London N1. Tel. 01-278 2555.

NEED £20,000 PLUS BEFORE XMAS?

If so and you are aged 25-55, have a clear telephone voice, be very determined and can start work soon in our N.W.3 offices telephone me. You do not need a car or your own phone. Work is during office hours only. Robert Parker. 01-450 9822.

WEST END

A vacancy has arisen for a Trainee Broker. The successful applicant will be 23+ and of smart appearance. For a confidential interview, tel. Gary Dawes, on 01-409 3019

RECRUITMENT CONSULTANTS

£25,000 + car + PFP on target second year earnings £30,000 + executive car

WE HAVE one of the most successful growth records in our industry. The group turnover will be around £9 million at the end of our fifth year of trading, making us firmly established as one of the market leaders in the Contract Computer Services industry throughout the UK, Europe and North America.

YOU WILL HAVE a successful career to date, being self motivated, articulate and possess a talent for dealing with people. An agency / computer background would be useful, however, if you can show us a successful sales history as a consistent "over achiever," neither of these would be essential.

We are looking for 3 people under 35 with a "work hard play hard" attitude to work from either of our Hemel Hempstead, Manchester or Surrey offices.

This is an excellent opportunity for a person with fair and ambition to join a highly progressive company in an extremely fast moving industry.

If you would like to know more, please either send a full CV or telephone: Tony Cotton, Managing Director, Computer Search & Selection Ltd, Hamilton House, Marlowes Hemel Hempstead, Herts HP1 1BB. Telephone: 0442 40761.

ACCOUNTANCY

Commerce/Industry
ACCOUNTANCY
A FREE VACANCY LIST
Richard Owen Associates Agy.
Salaries to £19,000.
FREEPOST LONDON
EC3B 3AA
TEL.: 01-588 8373

ACCOUNTANTS, AUDIT STAFF, BOOKKEEPERS

WELL PAID TEMPORARY WORK AVAILABLE NOW
ACCOUNTANCY PERSONNEL

65-65 MOORGATE EC2	01-628 9015
OXFORD CIRCUS W1	01-580 2612
14 GLEN ESE, STAG PLACE VICTORIA SW1	01-630 3606
110 STRAND WC2	01-240 6939
BARKING	01-594 7613
BASINGSTOKE	0256 461103
CROYDON	01-686 4689
EALING	01-579 6385
GUILDFORD	0483 64688
HARROW	01-863 6371
KINGSTON	01-541 4555
READING	0734 591751
SLOUGH	0753 35939
SOUTHAMPTON	0703 36111

ACCOUNTANTS AUDIT/TAX STAFF BOOKKEEPERS

For the best perm./temp. vacancies, call now! H. & W. Task Force, 118, New Bond Street, W.1. 493 9441.

ACCOUNTANTS, temp./perm., all levels. Phone/write: 01-439 2388 (agy). Accountancy Associates, 5, Vigo Street, London, W.1.

ACCOUNTANTS.—Contact BER PROFESSIONAL first for vacancies in London and the South-East. Positions range from qualified to experienced accounting personnel. Write with c.v. to Ben Professional, 51, Queen's Road, Brighton, BN1 3XB, or telephone NOW (0273) 202577.

ACCOUNTANTS QUALIFIED AND PART QUALIFIED

IMMEDIATE TEMPORARY ASSIGNMENTS

Bishopsgate	01-283 3757
Chancery Lane	01-404 0174
Chiswick	01-995 5601
Croydon	01-680 4054
Ealing	01-567 3590
Fenchurch St	01-488 2787
Ilford	01-478 0061
Kingston	01-549 0051
Lime St	01-621 0723
Maidenhead	0628 35058
Moorgate	01-638 1021
Reading	0734 396677
Richmond	01-940 4455
Slough	0753 76677
Sutton	01-643 9422
Twickenham	01-891 3951
Victoria	01-828 6691
Wimbledon	01-947 6371
Windsor	07535 51447
Woking	04862 71445

REED ACCOUNTANCY

MANAGEMENT ACCOUNTANT ATTRACTIVE PACKAGE SITTINGBOURNE

This company sell a complete range of commercial vehicles, which are sold to the haulage industry in the U.K. A Management Accountant is sought to provide monthly management accounts, from a computerised system, and control the accounting function of the office.

Part qualified ICMA you should be used to a small company atmosphere in a commercial vehicle or manufacturing environment. An attractive salary, free BUPA and contributory pension scheme is offered.

Send c.v. to Nadine Wilshire, PER, 5 London Road, Maidstone, Kent.

Continued on Page 15

the hot line to a support role in capital electronics

In selling to major customers at home and overseas our client accepts responsibility for providing long term product support. Support so comprehensive that it has a specialist unit employing several hundred people.

The expansion of this British company—a market leader world-wide—is creating opportunities for men and women of diverse skills.

As you might expect, many vacancies are for experienced engineers to provide direct support over the entire product range—from antennas to computers and displays.

In particular we are seeking HTEC/HNC qualified engineers in the fields of:-

INSTALLATION AND MAINTENANCE

Involving major capital electronic systems on customer sites. Covers the whole spectrum of electronics equipment with both military and civil applications.

LOGISTIC SUPPORT SERVICES

Requiring the application of practical knowledge in electronics, and life cycle costing to projects covering all aspects of logistics—especially spares proposed at tender stage. You should have an engineering background with ideally some knowledge of computer modelling techniques/commercial operations.

TECHNICAL DOCUMENTATION

To provide support documentation for all company products. Previous writing experience is less important than the demonstrable ability to present technical information in easily assimilated form. A services/practical engineering background is appropriate.

POST DESIGN ENGINEERING

The updating and modification of existing equipment—transmitters, receivers, signal processors, displays etc. Calls for 5—7 years' post qualifying experience in a related electronics field, though applicants with less experience may be considered.

TEST EQUIPMENT MAINTENANCE

The calibration and repair of our wealth of modern test equipment—calls for substantial experience in a relevant industrial environment.

Find out more NOW about these unique and rewarding appointments.

01 437 9261 phone today

between 2pm and 9pm for an informal discussion and with your consent we'll connect you to our client in an adjoining office. If you can't call today please phone during normal office hours or send your c.v. to Austin Knight Advertising Limited, London W1A 1DS quoting reference ACT 8107

Applications are forwarded to the client concerned, therefore companies in which you are not interested should be listed in a covering letter.

CJA

RECRUITMENT CONSULTANTS
35 New Broad Street, London EC2M 1NH
Tel: 01-588 3588 or 01-588 3576
Telex No. 887374 Fax No. 01-638 9216

Development prospects within the company are excellent.

CJA

EXCEPTIONAL TRAINING SPECIALISTS

WEST LONDON — EXCELLENT SALARY + BENEFITS PACKAGE + CAR

A MAJOR INTERNATIONAL COMPUTER COMPANY, IN PERIPHERAL EQUIPMENT AND HIGH TECHNOLOGY MEDIA PRODUCTS

Our client is seeking two outstanding training professionals to be based at the company's International Headquarters to develop and extend product training throughout its international subsidiaries. In addition to a wide experience of training and training course development, you should have extensive sales and marketing expertise and the ability to impart product training to subsidiary organisations for instruction of their sales teams. Exceptional communications skills, combined with a high level of technical competence, are prerequisites. In addition to conventional training there will be ample scope for the individuals to develop computer based and interactive video training techniques. It is anticipated that considerable overseas travel will be involved. Conditions and benefits are those you would expect of a major international computer company. A salary package and a prestige company car will reflect the importance the company attaches to these positions.

Applications in strict confidence under reference ETS16843/DT will be forwarded *unopened* to our client unless you list companies to which they should not be sent in a covering letter marked for the attention of the Security Manager:

CAMPBELL-JOHNSTON RECRUITMENT ADVERTISING LIMITED, 35 NEW BROAD STREET, LONDON EC2M 1NH.

A challenging appointment—scope for increased earnings and responsibility and to advance to position of Area Sales Manager in 2-3 years

ACP

SALES EXECUTIVE

LONDON — £14,000-£16,500 + CAR

COMMERCIAL SERVICE COMPANY—SUBSIDIARY OF MULTI MILLION POUND INTERNATIONAL GROUP

This vacancy is open to candidates aged 26-30, who have achieved not less than 2 years practical successful selling experience selling a service. The appointed candidate will report to the Sales Manager and be responsible for selling the company's services and products to new and existing clients in the London and Greater London Area. 70 per cent. of time will be spent calling on prospective clients through leads, enquiries and introductions. The ability to close business in a polished manner and thus carve out a greater share of the market is important. Initial remuneration by way of high basic salary and results related incentive, negotiable, £14,000-£16,500 + car, non contributory pension, free life assurance. Applications in strict confidence under reference SE 271/DT, to the Managing Director:

ADMINISTRATIVE & CLERICAL PERSONNEL LIMITED, 69 KNIGHTSBRIDGE, LONDON SW1X 7RB. TELEPHONE: 01-588 3588 or 01-588 3576. TELEX: 887374. FAX: 01-638 9216.

Top Sales Performers

Earn More Than £20,000 + CAR

Few new products in recent years have captured the imagination in quite the same way as mobile cellular radio, the telephone of the future. The potential is enormous and, as you would expect, the competition is fierce. My brief is to recruit a team of aggressive high performers to knock the competition into a cocked hat.

Currently mobile cellular radio is most commonly perceived as a phone in a car. It is however very different from the traditional radio phone in that the technology already permits telephone communication across a wide area of the UK without any loss of quality. Furthermore, anticipated future developments offer exceptional expansion opportunities. The new phones will soon be adapted to transmit data, so revolutionising the way we communicate at work or on the move.

After product training, you will take total responsibility for a geographic area and embark on an energetic programme of sales visits to business users. You will be encouraged to use your initiative and share your ideas with your colleagues. Although we are seeking self-starters, you will be backed by a telesales team and imaginative product advertising. You will have the further advantage of being part of a leading consumer electronics company with a nationwide high street presence.

Now aged 23 to 35, ideally you have three years' sales experience in a competitive sector, such as office equipment, micro computers, or the motor trade. Industrial experience is secondary to the proven ability to sell. First class rewards include basic salary c.£12,000 pa, car and an excellent bonus scheme with no ceiling which should yield total earnings well over £20,000pa. We have current vacancies in London, Birmingham, Manchester and Bristol, but new areas will be opened up later this year. Relocation assistance is on offer.

Cash in on certain sales growth by writing, with full Curriculum Vitae and details of current remuneration, to Patrick Hill, Senior Consultant, Cripps, Sears and Associates Limited, Personnel Management Consultants, Westminster House, 2 Minster Street, Reading, RG1 2JA. Telephone: (0734) 582583 (24 hours).

Cripps, Sears

Career Opportunities for Engineers

We are a leading manufacturer of injection moulded and thermoformed packaging for the Food and Dairy Industries and operate factories in Bristol, Hereford and Corby. We wish to strengthen our Engineering staff in all three locations.

Engineering Manager — Bristol

This is a thermoforming factory and the Engineering Manager is responsible for all aspects of maintenance, development and replacement of thermoforming and printing equipment and services.

Technical Manager — Corby

This factory operates a specialised process for thermoforming polyolefins which is exclusive to DRG. This is a new appointment and the Technical Manager will concentrate on the development of the process. A good deal of customer contact will be involved and a company car will be provided.

Development Engineers — Hereford and Bristol

Here we are looking for young, ambitious, qualified engineers to come into the business at a supervisory/project leader level.

Candidates for all these appointments must be qualified engineers with some relevant experience in the plastics conversion industry.

An excellent benefits package appropriate to a major group goes with each job and includes a competitive salary and house relocation expenses. Please apply in writing to:

DRG PLASTICS

A. Aldridge, Managing Director,
DRG Plastics, Yate,
Bristol BS17 5AA
Tel. (0454) 313131.

Business Research Analyst/Statistician

Attractive negotiable salary
London

BUPA—market leaders in private medical insurance—ranks as the most successful and diversified provider of independent health care in Britain.

For a numerate graduate with at least 5 years' experience in statistical analysis plus proven strengths in business modelling, this job presents a genuine challenge. Our small Business Research Team provides a whole range of consultancy services—from computer modelling to analytical research. This team also carries out various ad-hoc projects for users whilst providing expertise for other statistical assignments within the insurance company.

Our team is given the creative scope to provide innovative solutions to real business problems. It also gets the support of a management that is committed to project research, personnel training and to providing the high-level computer facilities that are so vital.

This is the sort of opportunity that would appeal to a professional who welcomes a consultancy style position. Someone who wants to be involved at every stage—from problem identification and formulation right through to the development of analytical methods and the actual presentation and implementation of positive solutions. It's a demanding role but it's one in which your originality and initiative will be well rewarded... the negotiable salary and benefits package, which includes free BUPA, free life assurance and a mortgage subsidy, will certainly attract the high calibre of talent for which we are now looking.

If you have the necessary qualities and qualifications please contact us in the strictest confidence.

Phone for an application form or send a full cv to: Sue Jones, Personnel Officer, BUPA, Rowell House, Essex Street, London WC2R 3AX. Tel: 01-353 5212.

BUPA
It makes all the difference

WORLDWIDE MARKETING

With Your Technical Knowledge of Chemistry/Plastics/Rubber Technology

North West — c £13,000

An opportunity exists for you to join a major International Company who have growth plans well into the future and who can build on your technical expertise with training for worldwide marketing.

Reporting to the Export Manager you will be responsible for the commercial and technical aspects of marketing highly respected products with 25% of your time spent on overseas visits. As a graduate you will have at least three years industrial experience in Plastics or Rubber Technology in either a technical environment, or selling within the UK and looking for an opportunity of broadening your horizons and marketing overseas. Although not considered essential it would be highly desirable if you were able to speak either Spanish or German.

D.A. Teale, Ref: 30014/DT. Male or female candidates should telephone in confidence for a Personal History Form 061-832 3500, St. John's Court, 78 Gartside Street, MANCHESTER, M3 3EL.

Hoggett Bowers
Executive Search and Selection Consultants
BIRMINGHAM, CARDIFF, GLASGOW, LEEDS, LONDON, MANCHESTER, NEWCASTLE, SHEFFIELD and WINDSOR

ENGINEERS

Estimating
Contracting
Sales

KSB

In line with our steady expansion programme we need further Sales Engineers in our industrial pump and water and sewage project departments.

Experience of centrifugal pumps and related industries is preferred. Internal and external posts are available. Initially both would involve work internally as part of a team preparing quotations for our comprehensive range of pumps. Salaries are negotiable based on experience and ability.

Apply to:

The Secretary,
KSB Manufacturing Co. Ltd.
Duke House, 6-12 Tabard Street,
London SE1 4JT.

CONTROL OF WATER SUPPLY SYSTEMS.

WRc Engineering, based in Swindon, Wiltshire, is part of the largest water research organisation in the world, providing research support to the UK Water Industry.

Opportunities have arisen to join an expanding team working on the management and operational control of water supply systems. These positions involve working in research and development and in its practical application.

Mathematical Modellers

Concerned with the development of modelling and optimisation techniques and the specification of algorithms suitable for the production of robust computer programs. Current priorities include: scheduling of pumps, simulation of water networks, short term demand prediction and the analysis of data for leakage control purposes. The implementation of these techniques in specific supply and distribution systems is an additional feature of the work.

Distribution and Operation Engineers

To develop further the policy and practice of monitoring and control of water supply systems including leakage control and pressure control. The evaluation of costs, benefits, operational advantages and difficulties of network control schemes is an important aspect. The successful applicants will combine practical experience with an open minded approach to the topics.

Control Engineer

To investigate the control problems associated with water supply and distribution and to assist the Water Industry with the implementation and evaluation of systems. Guidelines on the control of distributed plant and the design of solutions to specific problems in the control of valves and pumps are required. Some knowledge of communication aspects would be an advantage. All applicants should be qualified to degree level or equivalent in relevant disciplines. The posts will involve active liaison and collaborative ventures with the Water Industry. An appreciation of the applicability of computing is desirable.

Excellent conditions of employment include a contributory pension scheme and assistance with relocation expenses where appropriate. Salaries will be commensurate with qualifications and experience but will not be less than £10,000 pa. Ring Elizabeth Bunting on Swindon (0793) 488301 for an application form or alternatively write giving full career details to Elizabeth Bunting, WRc Engineering, PO Box 85, Swindon, Wiltshire SN5 8YR. Closing date: 28th June 1985.

WATER RESEARCH
WRc ENGINEERING
Providing Water Technology Worldwide

SALES REPRESENTATIVE

Steel Parts, of Glynwed Steels Ltd., is a leading supplier of precision bright steel bars to the Engineering Industry.

Owing to impending retirement, we are seeking to appoint a sales representative to develop sales through existing and potential customers in the North Midlands and Northern England.

This challenging position offers an excellent opportunity for a self-motivated professional salesperson. Initiative, highly developed negotiating skills and the ability to communicate at all levels are essential personal qualities. Experience within the Bright Steel Industry would be a distinct advantage, but a proven record of achievement in selling is indispensable.

An attractive employment package is offered with all the usual large company benefits.

Application in writing, only, to
B. E. Barnwell,
Commercial Manager,
Steel Parts,
Glynwed Steels Ltd.,
Brickhouse Lane,
West Bromwich,
West Midlands.
B70 0DS.

A member of Glynwed International plc group of companies

BOILER DESIGN ENGINEERS

Design and engineer your future

Over the last 60 years Foster Wheeler Power Products have established a reputation as one of Europe's leading designers and suppliers of Steam Generating and Auxiliary Power equipment. Our continued success depends upon recruiting first class Engineers, keen on developing with a progressive yet friendly and flexible company.

We are now expanding our Steam Plant Department and seek Boiler Design Engineers with at least HNC and preferably 2 years experience in boiler design.

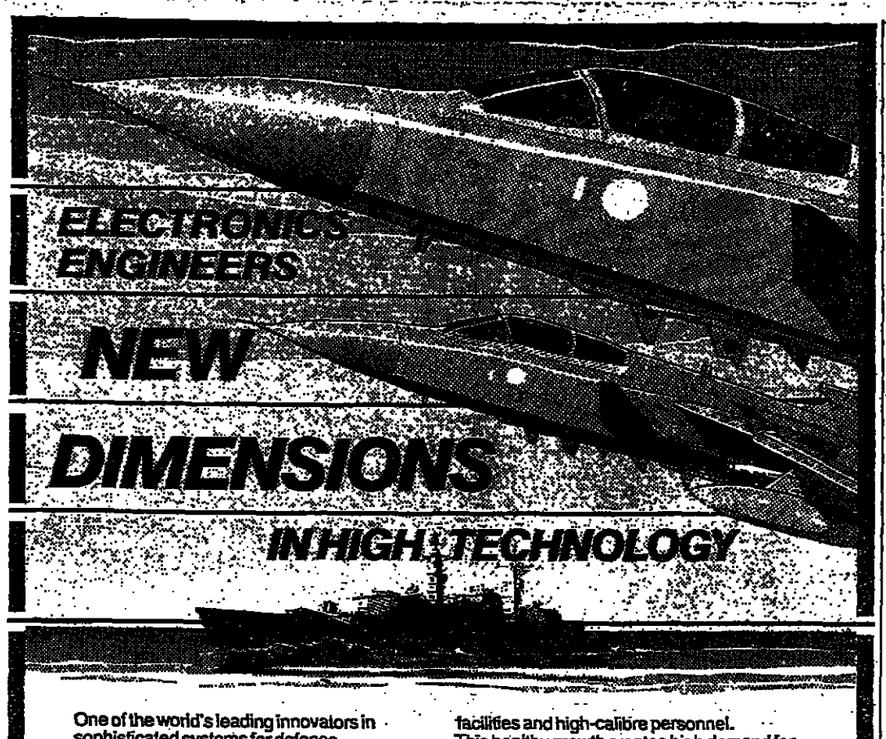
You'll be majoring on the conceptual thermal and hydraulic design of boilers and steam generators in the Utility, Industrial and Marine fields, including Fluidised Bed Applications, but will need some knowledge of associated auxiliary equipment such as fossil fuel firing and feed systems.

You'll be expected to get involved from the initial boiler design concept through to the manufacturing and final commissioning.

We offer a highly competitive salary plus a full package of benefits including relocation assistance if required.

Please write with a career résumé, to: Nigel Urwin, Personnel Manager, Foster Wheeler Power Products Limited, PO Box 160, Greater London House, Hampstead Road, London NW1 7QN. Telephone: 01-388 1212.

FOSTER WHEELER POWER PRODUCTS



One of the world's leading innovators in sophisticated systems for defence applications, British Aerospace at Bracknell continues to win technically challenging contracts and to invest in new equipment, facilities and high-calibre personnel. This healthy growth creates high demand for Degree/HND/HNC qualified professionals at all levels from Engineer to Team Leader in all the following areas:

SYSTEMS

- Control systems theory and design
- Systems analysis and simulation
- Performance specification and evaluation
- Target acquisition techniques
- Image/signal processing
- Algorithm design
- Trials analysis
- Electro-optical system design
- Reliability evaluation and prediction

HARDWARE

- Multi- and distributed processing
- Digital interface and data highway design
- Signal/image processing
- Microprocessor systems design and implementation
- Analogue/digital circuit design
- Semi-custom chip design
- A to D sensor interface conversions
- Graphic card design
- Power supply design

SOFTWARE

- Assembler-level 16 bit micros
- High level Pascal, Coral 66
- Real-time mini and micro software design
- Software/Hardware interfacing
- Designing and implementing software utilising embedded processors

QUALITY

- Test equipment design for electronic and electro-mechanical assemblies
- Microprocessor based ATE systems
- Design and production liaison
- Co-ordinating test method development

To find out more about the projects, stimulating working environment, rewards, benefits and prospects, write with career details to Kevin Harris, Assistant Personnel Manager, British Aerospace Dynamics, Bracknell Division, FREEPOST, Downshire Way, Bracknell, Berkshire RG12 1BR. Telephone Bracknell (0344) 483222.

BRITISH AEROSPACE DYNAMICS

Account Manager

Salesmen, optimise your sound commercial experience...

...with American Can (U.K.) Limited, a dynamic division of a multi-national group engaged in the manufacture of cans for the food, petfood and beverage markets. It's a progressive, fast-moving environment with an emphasis on successful achievement.

We are now seeking an Account Manager, principally to maximise business across our existing customer base but also to investigate new areas for sales. Your role will be that of the prime interface between the Company and our customers at all levels and in looking for opportunities to increase can sales, you will devise commercial packages, suggest new ideas for production or technical developments and instigate marketing and promotional initiatives. Within these areas you will play a leading role but will receive all the support, and technical back-up from relevant experts that you need. You will also have a significant input into business decisions taken by the sales team.

What experience will you need?

You should be in your mid 20's, educated to degree level, numerate and, essentially, have sound commercial acumen. Your career background will probably be in sales representation within the packaging industry or an environment with fast moving high volume industrial products. Self-motivation, excellent communication skills to liaise and negotiate effectively at all levels and a high degree of personal credibility are also essential.

In return, you can expect a starting salary of £13,500, plus incentive scheme, 2 litre executive car, BUPA, life assurance and relocation expenses to the Cheshire area where appropriate.

If you have the sound commercial background we're seeking and the motivation to succeed in this challenging role, then write, with full details of career to date, to:—Mr. K. M. McCoy, Personnel Director, American Can (U.K.) Limited, Woodside Park, Chelford Road, Congleton, Cheshire CW12 2LY.

We are an equal opportunity employer.

American Can (U.K.) Ltd

Sub-Sea Development Engineer

"with first class analytical and problem-solving skills"

up to £20,000 — **Sunbury-on-Thames**

The BP Research Centre, one of the largest in Europe, provides the BP Group of companies with comprehensive research and development facilities for the support of existing businesses and for the identification and exploitation of new business activities.

In order to meet BP's sub-sea and offshore development requirements, our Engineering Research and Development Branch is looking for an experienced Innovative Development Engineer.

Working within a multi-disciplinary research project you will be a senior member of a team developing advanced techniques and equipment in sub-sea and offshore engineering.

You should possess a good relevant honours degree with a minimum of 5 years' experience in sub-sea/offshore engineering and expertise in at least one of the following areas: * Sub-sea template/manifold design and operation * Flowline installations * Sub-sea instrumentation and control systems * Sub-sea pipelines * Riser installations, stress monitoring and analysis.

Excellent benefits include a non-contributory pension scheme, subsidised restaurant, extensive on-site sports and social facilities and relocation assistance, where appropriate.

If you have already demonstrated an analytical and creative approach to problem-solving and can make an immediate and positive contribution, please write or telephone for an application form, quoting reference SR 7623, to: Anne Sheppard, British Petroleum Company plc, BP Research Centre, Chertsey Road, Sunbury-on-Thames, Middlesex TW16 7LN. Telephone: Sunbury-on-Thames (09327) 62028.

BP is an equal opportunity employer.

BP Research SUNBURY-ON-THAMES

Austin Knight Advertising

London: 01-437 9261
Birmingham: 021-454 7351

HVAC Manager

With Offshore Experience

to £25,000 plus car — ***London***

This is an opportunity to bring your offshore HVAC engineering experience to a major UK operator.

A company with an established reputation for innovation and technical excellence in the design, construction and project management of offshore oil and gas platforms. A successful organisation committed to future growth and to the on-going development of its expertise in engineering and support services.

As HVAC Manager you will have full project responsibility, from concept to detail design work, through the effective management of a professional group of Engineers and Designers. Control of budgets and meeting deadlines will be crucial.

This senior appointment calls for a man or woman with at least 5 years' offshore experience together with sound man-management and communication skills.

The Company offers a highly competitive salary and benefits package, in line with its position as a major employer.

Please apply in writing to Confidential Reply Service, Ref: AEH 394, Austin Knight Advertising UK Limited, 66a High Street, Egham, Surrey TW20 9EY.

Applications are forwarded to the client concerned, therefore companies in which you are not interested should be listed in a covering letter to the Confidential Reply Supervisor.

Austin Knight Advertising EGHAM

Chemical Engineers

EniChem Elastomers Limited, leading manufacturers of synthetic rubber and latices, have vacancies for Chemical Engineers at their *Hythe Plant, near Southampton,* and their Grangemouth Plant, Scotland.

We are looking for either new graduates, male or female, with a good degree in chemical engineering, or alternatively, qualified Chemical Engineers with at least three years industrial experience in the oil, petro-chemical or chemical industries, together with a positive preference for production and associated technology rather than for design and project work. The candidates selected can expect genuine career opportunities within the Company.

An attractive salary will be paid to the successful applicants together with relocation expenses if necessary.

Applications in writing to: General Manager Production and Personnel, EniChem Elastomers Limited, Charleston Road, Hythe, Southampton SO4 6YY.

Building Products Sales

A well-established manufacturer of patent glazing, roof lights and ventilation equipment needs to increase its professional sales force. The prime function will be to achieve sales of the company's products in the Greater London area South of the Thames plus Kent, Surrey and Sussex, calling on architectural and allied specifiers.

Applicants, male or female, aged 30-45, should have a proven sales record, initiative and experience, desirably but not necessarily, in this sector of industry. A competitive salary, company car and large company benefits will reflect experience and ability.

Please telephone John Faith on 01-437 9261, for an application form or write to him at Austin Knight Selection, London W1A 1DS, quoting ref. 85/JF/85.

Austin Knight Selection LONDON

Be Trained To Sell

The RMC Group, a major building materials supplier, operates a Group Sales Trainee Scheme on which you would spend five months learning about our businesses and how to sell in them.

In addition to a good basic salary you will be provided with a company car.

At the end of the Scheme you will have to convince one of our operating Companies *that you are good enough to be taken on for a permanent position.*

Requirements needed from you:

Age: 22-25.
Location: Be prepared to work anywhere in the U.K.
Experience: Work experience is preferred.
Personal Qualities: Some evidence of personal achievement. Determined, enthusiastic, good communicator.

Male or female applicants please telephone or write for an application form to: Mrs. Sara Howard, Personnel Officer, RMC Group Services Limited, RMC House, High Street, Feltham, Middlesex TW13 4HA. Telephone: 01-890 1313.

RMC

Executive Director

Glass Training Limited, one of the leading non-statutory training organisations, requires an Executive Director to advise and assist the Board in the formulation of its policies and objectives and to ensure their implementation through a small enthusiastic full time staff. The Executive Director has the support of keen senior management from all sectors of the Industry.

Candidates (male or female, age range 35-45) should be professional engineers or have a degree in an appropriate science and should also have industrial experience in a process industry.

The total remuneration includes provision of a car and will be commensurate with an appointment of this seniority. The Executive Director will be located in Sheffield.

Applications with full career history should be sent to: The Administrator/Secretary, Glass Training Limited, BGIRA Building, Northumberland Road, Sheffield S10 2UA, within two weeks.

Glass Training Ltd

Management Opportunities for Electronics Engineers

£12K-£20K — ***Age: 24-30***

Graduate Engineers play a vital role in the continuing success of Mars Electronics, one of the fastest growing electronics companies in Europe. We have more than doubled our turnover in the last two years, and are rapidly entering new markets and expanding our manufacturing facilities — already among the most advanced and sophisticated in the industry.

Are you ready to move on to a more challenging role? To take the next important step in your career development? To create your own career pathway?

At Mars Electronics we can give you the opportunity to break out of the mould and demonstrate your management abilities. We can offer a variety of line management and commercial challenges with the scope and professional freedom to really show your initiative. And we will support your career growth through extensive management training.

If you are a results-oriented, high-calibre electronics graduate (male or female) we want to hear from you. *Talk to us about the opportunities we have, the rather special* environment we have created.

Telephone for an application form or write with full c.v., quoting ref. J/50, to: The Personnel Manager, Mars Electronics, Eskdale Road, Winnersh Triangle, Wokingham, Berkshire RG11 5AQ. Telephone: Reading (0734) 692348.

MARS ELECTRONICS

Power Electronic Sales

Chloride Power Electronics, a Division of Chloride Systems, invite applications from men and women for the following positions:

Sales Manager Europe — ***Hampshire***

You will lead a team of Area Managers and agents selling the Company's products to a wide range of users. Applicants of graduate level in electronic engineering, must have proven relevant sales management experience selling to O.E.M.'s and end users as a capital equipment supplier.

Area Manager — ***East Anglia***

To promote and sell the Company's products in the region and Northern Home Counties. Applicants must be qualified electrical engineers with sales or commercial engineering experience.

Both jobs carry attractive terms, a company car and relocation assistance if necessary.

For an application form please contact the Personnel Department, Chloride Systems Ltd, William Street, Southampton SO9 1XN. Telephone: Southampton (0703) 30611.

CHLORIDE SYSTEMS

Sales Executives

We are a subsidiary of a European automobile group, which markets a whole range of accessories and allied goods to service stations and dealerships through a well established network.

Like our parent company, now Europe's largest car distributor, our expansion has been impressive with a turnover which has increased by 40% in each of the last 7 years.

Over the last 4 years, research has shown the potential of the UK market and further major expansion is now foreseen. We now need Sales Executives for

1. London & Northern Home Counties
2. N.W. England & Yorkshire

to strengthen our position in chemical products, accessories and spare parts.

We are looking for ambitious people, male or female, aged 20-30, with a successful background in a professional sales role, who are able to demonstrate the high level of motivation necessary in our sales team. We can offer an excellent salary, first class benefits and a company car.

Please telephone Claire Johnson on 01-992 5781 on Thursday 27th or Friday 28th June.

London, Birmingham, Bristol, Chelmsford, Egham, Glasgow, Manchester, Newcastle, Sheffield, Southampton, Welwyn, North America, S. Africa, Australia. Affiliates throughout Europe.

SALES PROFESSIONALS

To manage business in SW and NW London and Leicestershire

Ind Coope Sales is expanding its market share in the highly competitive free trade with top selling brands like Castlemaine, Skol and John Bull Bitter, as well as Ansells and Ind Coope Regional beers. Our market is the free pubs, clubs and hotels of East Anglia, the East Midlands, London and the South East.

As a member of our professional sales team you would be expected to maximise sales to existing customers, as well as developing new outlets and negotiating investment levels using your own commercial judgement.

The role demands a high powered, marketing orientated sales professional, aged 25-40, with first class negotiating skills and the ability to make sound business judgements. An impressive track record, ideally gained in the free trade environment, should have followed professional sales training.

Earnings should exceed £11,000 based on a salary c. £9,700 p.a. A company car, 25 days annual holiday and a contributory pension/life assurance scheme are among the additional benefits. A structured career path promises exceptional prospects for high achievers.

Please telephone for an application form to Clive Dow, Personnel Manager, Ind Coope Sales Limited, Bryant Avenue, Romford, Essex. Telephone: Ingrebourne (04023) 46733.

IND COOPE SALES

Maintenance Engineering

A management opportunity in a modern chemical environment

Middlesex

My client's record of success is demonstration of their commitment to research and marketing, and places them in the forefront of their industry, both at home and throughout the world. In short they know what they are doing and do it well.

If you can support a similar claim you could be the person to *undertake this appointment. Working in our chemical plant and* reporting to the Maintenance Engineering Manager you will be leading a team of supervisors, fitters, electricians and other craftsmen. Your responsibility can be expressed simply as meeting *the present and future maintenance needs of the business.* This will include a variety of new installation and project work as well as the day to day running, in a plant which operates on a continuous shift system.

You should be aged 30-45, a qualified Mechanical or Chemical Engineer with strong IR and man-management skills. Previous experience in a chemical industry is preferable although not essential.

As part of a major group, on offer is not only a first class salary, but other rewards including private health scheme, subsidised cafeteria and generous relocation package. If you feel you could meet this challenge and have the potential to move to a higher level of management, then send your CV quoting ref KN35 to Kathy Nicholson, Macmillan Davies, The Old Vaults, Parliament Square, Hertford, Herts. SG14 1PQ.

Macmillan Davies Personnel Consultants

PLANT ELECTRICAL/ AUTOMATION ENGINEER

The Power to Develop your Career

Scottish & Newcastle Beer Production Limited, the highly successful manufacturing division of Scottish & Newcastle plc, is poised for significant development. We're committed to a multi-million pound investment plan at our Manchester complex, using the very latest in brewing and packaging technology.

We now have an opportunity for a Site Electrical/Automation Engineer to join in our future plans.

You will co-ordinate and advise on all aspects of electrical, electronic and instrumentation maintenance, control the design and implementation of new installations and set safety standards. This involves specifying planned preventative maintenance systems, fault diagnosis procedures, implementing capital projects, dealing with outside contractors and budgetary preparation and control.

Ideally, you will be a member of the Institution of Electrical Engineers with a BSc in Electrical Engineering. You will have at least five years post-qualification experience, preferably in a processing industry.

In return for your abilities and experience, we are offering an attractive salary and a wide-ranging benefits package that includes non-contributory pension, life assurance and profit sharing scheme.

If you want to develop your career, write for an application form, to: Mr. A. Goodliffe, Personnel Manager, Scottish & Newcastle Beer Production Limited, Royal Brewery, Denmark Road, Manchester M15 6LD.

Scottish & Newcastle Beer Production Limited.

Sales & Marketing Manager

Building Products — **c £17,500 + Car**

Our Client is an expanding Group of Companies based in the South, who supply specialist building products to both merchants and DIY operations throughout the country.

The Sales and Marketing Manager will be responsible to the Board for the day to day management of a subsidiary Company. Particular emphasis is placed on the identification of new business opportunities, new product introduction and effective sales management in a fiercely competitive market.

Applicants, aged 30 - 45 must be able to demonstrate a successful, creative approach to sales management in the building industry coupled with the ability and drive to handle major national accounts. A home base within easy access of the M4, Reading to Bristol, is desirable.

Career prospects are excellent.

REWARDS: Salary including performance related bonus will be c £17,500. A car and other first class benefits are provided.

Applicants of either sex apply in confidence. **Ref: 999**

Hales & Hindmarsh Associates Ltd.
Century House, Jewry Street,
Winchester, Hampshire
☎ (0962) 62253
Search and Selection

ENGINEERS

find out the facts first hand...

...If you're the type of engineer we're looking for, you'll want to find out the facts about British Nuclear Fuels for yourself.

Here are a few of those facts to be going on with. British Nuclear Fuels plc is the world's leading supplier of nuclear fuel services, with a current investment programme totalling £3.5 billion and our order books take us well into the 21st century. Our high integrity plants are among the biggest and most advanced process plants in Europe today and our engineering standards have to exceed those in most other industries.

British Nuclear Fuels can therefore offer engineers unrivalled challenge and opportunity to work to the highest engineering standards, on the most advanced equipment and in an industry with a clear future. We're now looking to offer these opportunities to engineers with experience in the following disciplines to complement our current substantial development programme.

We're looking for engineers (male/female), with a degree or corporate membership of an appropriate Institution.

AT RISLEY Cheshire

For Design & Project Services

(Ref. 0553A/DT)

- MECHANICAL ENGINEERS
- CHEMICAL ENGINEERS
- ELECTRICAL ENGINEERS
- INSTRUMENTATION ENGINEERS
- CIVIL ENGINEERS

AT SELLAFIELD West Cumbria

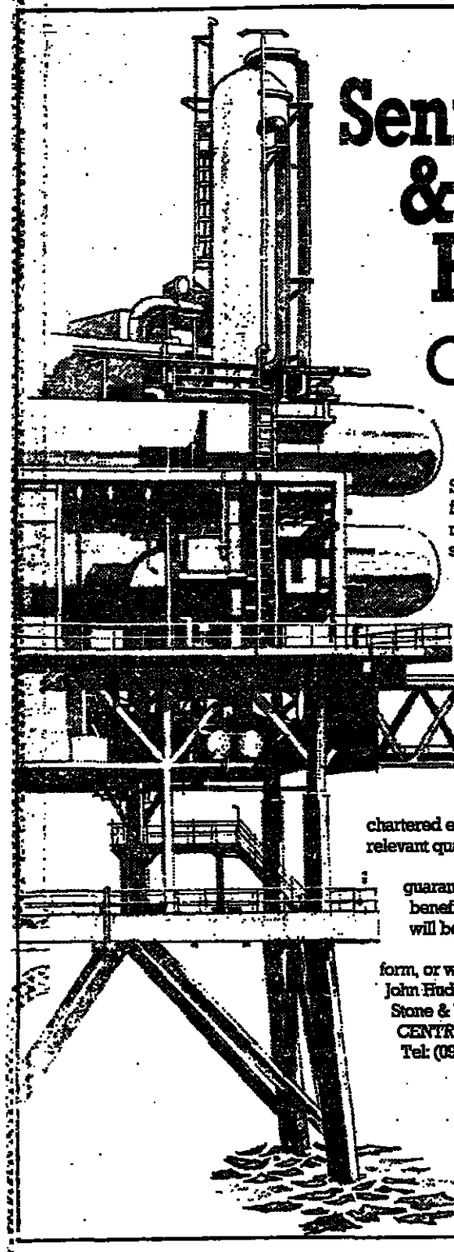
For Plant Operation, Maintenance & Technical Support

(Ref. 0553B/DT)

- MECHANICAL ENGINEERS
- ELECTRICAL ENGINEERS
- INSTRUMENT/CONTROL ENGINEERS
- CHEMICAL ENGINEERS
- WELDING/FABRICATION ENGINEERS

Our salaries, which are currently under review, range between £10,005 and £12,170 a year, plus a bonus payment, the guaranteed element of which is over £500 a year. Additional benefits include relocation expenses (where appropriate) to the geographical location of your choice. The prospects for career moves and advancement are excellent for those with the ability and willingness to adapt to a variety of engineering tasks.

We have given you some of the facts about our operation, we expect you will want to find out more, so in the first instance please write, quoting the appropriate reference number, for an application form and information pack to:- Miss Sue Smithers, Company Personnel Office, A116, British Nuclear Fuels plc, FREEPOST, Risley, Warrington, Cheshire. WA3 1BR. Telephone Warrington (0925) 832000 Extension 2437/2438.



Senior HVAC & Structural Engineers

Offshore

Our European headquarters in Milton Keynes needs additional Senior Heating, Ventilating & Air Conditioning (HVAC) Engineers and Senior Structural Engineers for its Offshore Technology Group. The Senior HVAC Engineers develop the conceptual design for the environmental control of buildings and modules and then monitor the detailed design work of sub-contractors.

The Senior Structural Engineers take a conceptual lead in designing complex offshore structures to individual customer specifications, liaising with project teams, clients, other engineering disciplines and fabricators.

Candidates, aged 28-50, should be graduate or chartered engineers with contracting experience. Alternative relevant qualifications and experience will also be considered.

Highly competitive salaries are complemented by guaranteed increasing annual bonus and an extensive benefits package. Assistance with relocation expenses will be given where appropriate.

To apply ring for more information and an application form, or write with full personal, career and salary details to:- John Hudson, Stone & Webster Engineering Limited, Stone & Webster House, 500 Elder Gate, CENTRAL MILTON KEYNES, MK9 1BA. Tel: (0908) 602253.

stone & webster

JOIN OUR SWINDON PROJECT

Honda, the world's largest manufacturer of motorcycles and a major producer of quality cars, has acquired a 367-acre site on the outskirts of Swindon. There, the Company is building a car delivery centre and a parts assembly plant.

In this facility we intend to create an active and dynamic working climate along with a co-operative team effort in order to achieve our Company's objective of high quality products. Hence the importance attached to the following new positions whose holders will be key members of our management team:

MANAGER, PERSONNEL

Flexibility, sensibility, a talent for innovation and top level communications skills are prime requirements. You must also display particular strength in employee relations together with demonstrable ability to guide line managers and formulate labour management policies. You should be MIPM qualified with at least five years' personnel experience (not less than three years' at junior-to-mid management level) in manufacturing environments. The right age to take up and grow with the challenge is probably between 30 and 40 years.

MANAGER, CAR DELIVERY CENTRE AND PARTS ASSEMBLY PRODUCTION AND QUALITY CONTROL

You know automobiles inside out. You've covered the whole production process, possibly in our industry. Your commitment to delivering high quality products on time will be fully recognised and rewarded by Honda.

You'll need to be good enough to manage all quality control verification for cars, and handle the production parts operation including welding and assembly, with major emphasis on good employee relations and teamwork.

To cope with the challenges you'll need to be a graduate or equivalent in mechanical or production engineering with at least five years' experience (three at mid-management level). Aged 30 to 40, you should display a talent for innovation and first class communications skills.

Both positions carry very competitive salaries, plus a comprehensive benefits package including company car and relocation expenses. You can also expect several weeks' familiarisation in Japan as a flying start to your future with us.

Please write, enclosing a full c.v. to: Personnel Department, Swindon Project, Honda of the UK Manufacturing Limited, 4 Power Road, Chiswick, London W4 5YT.

HONDA Working together for customer satisfaction
HONDA OF THE U.K. MANUFACTURING LTD.

Electrical Engineer

CONTINUOUS PROCESS INDUSTRY

Kent — Circa £12,500

As an electrical/electronic engineer, ideally educated to degree level, you want to be at the forefront of the latest technology. With our client you can be there, because they are committed to continued investment in electrical plant, control systems and microprocessor based equipment.

You will join a forward looking engineering team actively supporting manufacturing operations, as well as working on new installations and modifications. Responsibilites will include control of specific projects from initial scope through to installation and commissioning. A practical attitude and approach must be supported by actual hands-on experience, ideally in capital intensive continuous process industries. Some knowledge of plant HT distribution systems is also desirable.

Career development prospects are excellent within this international company. The comprehensive benefits package includes free BUPA and full relocation expenses.

Male and female candidates should send a detailed CV or request an application form on 0625 533364 (24 hours) quoting reference 786/DT.

Wickland Westcott & Partners
LONDON • PARIS • BRUSSELS • DUBLIN
Executive Selection/Management Development
Eagle Star House, 16a Alderley Road, Wilmslow, Cheshire. SK9 1QX.
Tel: (0625) 532446.

CONSULTANCY IN SALES AND MANAGEMENT

The Mercuri Goldmann Group is today, one of the world's largest and most successful training and development organisations with over 300 consultants in Europe alone, offering a depth of experience which cannot be matched.

To sustain our U.K. expansion our 3 offices now require additional consultants of the highest calibre.

The work of Mercuri Goldmann begins with selling our services at top management level. Specialist training programmes are devised and provided through both public and in-company seminars, where dealing with "real life" situations is a key element. The work of our consultants also encompasses their role as professional trainers.

Candidates aged between 28 and 45 years, are required to be articulate and intelligent and have an impressive record in their careers to date with evidence of success in the sales and sales management functions. The capacity to negotiate at board level and to work independently is essential.

In addition to a high basic salary and earnings potential of £25,000 to £30,000 there are opportunities for personal growth which include in the first instance a thorough induction course and the equivalent of five weeks own training each year.

Prospects of advancement within the organisation are available for successful consultants possessing management capabilities.

Please write, in confidence, in the first instance enclosing your c.v. showing how your career and experience to date matches the above, and remember to include your home telephone number, to:

The Managing Director,
Mercuri Goldmann Limited,
St. Clements House, 33/45 Church Street,
Walton-on-Thames, Surrey, KT12 2QN

Mercuri

Mechanical Engineer

Pressure Vessels & Tankage

Central London based with opportunity for assignments in the UK and Overseas.

The Group Engineering and Technical Centre which supports worldwide engineering activities of the BP Group, has an opportunity in its Vessels, Tankage and Piping Branch.

You will join a team specialising in the containment of fluids ranging from crude oil and refinery products to hydrocarbon gases both at normal temperatures and cryogenic levels.

The work involves the engineering of pressure vessels and heat exchangers, ambient storage and refrigerated liquid gas storage through the following: provision of technical designs for major projects and support for operating centres; conceptual and development engineering; setting of Company and Industry standards. You will also work closely with Materials, Welding and Civil Engineers.

Aged up to 45, you will be an honours graduate in Mechanical Engineering with Corporate Membership of the Institute of Mechanical Engineers. You must have a practical outlook and the initiative to work creatively in multi-disciplinary teams. Relevant experience must include 5 years in a related industry; piping experience would be an advantage.

Salaries are attractive and benefits include non-contributory pensions and generous relocation assistance.

Please write or telephone for an application form, quoting ref. D. 231, to:

**Susan Skolar, Recruitment Branch,
The British Petroleum Company p.l.c.,
Britannic House, Moor Lane, London EC2Y 9BU.
Tel: 01-920 3484.**

BP is an equal opportunity employer.

The British Petroleum Company p.l.c.

British Printing Industries Federation

Regional Director – North East c £17,000

Wide industrial experience at a management level, preferably with knowledge of the printing industry, together with strong administrative and communication skills, could qualify you to lead a specialist team providing a broad range of member services and benefits, including industrial relations, training and management development advice.

The person appointed will be based at the Regional office in Wakefield, Yorkshire, and will report to the Director General. A car is provided plus a contributory pension scheme and BUPA. Apply in writing to: Director General, British Printing Industries Federation, 11 Bedford Row, London WC1R 4DX.

The British Printing Industries Federation is an employers' organisation representing over 2700 firms in all sectors of the general printing industry.

ELECTRONIC AND ELECTRICAL DESIGN AND DEVELOPMENT ENGINEERS

Pleasant UK Base — Attractive Salary + Car

World wide travel opportunities as Technical Support and Liaison Engineers with a major UK Engineering group

Our client, part of a highly successful British engineering group, has won many export orders through the excellence of their Marketing, Design and Manufacturing expertise.

It is the company's policy to develop and maintain close technical links with their customers to ensure that any engineering or production queries are quickly resolved.

Business expansion has created two vacancies for Electronic/Electrical engineers.

These jobs demand a background in design, development, or application engineering relating to electrical/electronic control systems associated with sophisticated Process Plant, Machine Tools, Large Electrical Machines, Packaging Machinery etc.

The nature of these jobs offer excellent career broadening opporunities with exposure to Sales, Marketing, R & D, Manufacturing and other operations both in the parent and customer companies.

You should be a good communicator, able to relate effectively to people at many differing levels and nationalities. The considerable overseas travel content of the jobs requires these skills.

It is essential that you should be technically/professionally qualified (Degree or HNC +) with 3/7 years design/development experience and possess the proven ability to resolve any engineering problems effectively and with dispatch. Age indicator is flexible, probably late twenties/thirties. It is important that you should have broad experience in modern Control and Systems Technology.

The posts offer attractive salary, company car, normal blue chip company benefits plus a generous relocation package.

Please telephone Gilbert Brown on 01-631 3780 or write quoting Ref. GI330

IPG Technical Recruitment Ltd.
Julco House, 26-28 Gt. Portland St., London W1N 5AD. Tel: 01-631 3780 (24 hrs)
Professionals in Selection & Search

هكذا من الأصل

Lister DIESELS

MANUFACTURING SYSTEMS DEVELOPMENT ENGINEER

Gloucestershire

R.A. Lister & Co. Ltd., an important member of the Hawker Siddeley Group Company, are one of the world's leading manufacturers of Air and Water Cooled Industrial Diesel Engines.

We are currently seeking a man or woman to work on advanced automation projects. This will involve a wide spectrum of skills ranging from system conception, through design of tooling to installation and programming.

The successful candidate will probably be an engineering graduate with a proven record in one or more of the above areas. A working knowledge of BASIC or IBM Robots would be an advantage.

Please write enclosing a detailed CV to Mr. R.L. Smith, Manager, Personnel Services, R.A. Lister & Co. Ltd., Dursley, Glos. GL11 4HS.

HAWKER SIDDELEY

R.A. LISTER & CO. LTD.

UNITED KITCHENS

SALES REPRESENTATIVES AND AREA SALES MANAGERS

FITTED KITCHEN FURNITURE

Areas:
1. Greater London, Southern and Eastern Home Counties.
2. Berkshire, Oxfordshire, Buckinghamshire and Bedfordshire.
3. East and West Midlands.

The Company:
We manufacture an extensive range of quality fitted kitchen furniture for supply direct to builders throughout England and Wales.

The Job:
Selling to private house builders, architects, housing associations and builders' merchants. You will be required to maintain and develop our impressive growth record and will receive a high income package with excellent prospects.

The Person:
Due to continued expansion we require successful sales personnel, living within the above areas. Aged between 25 and 40, you should possess a sound education and have the experience, manner and determination to succeed at selling up to Managing Director level. Experience of selling fitted kitchen furniture or construction materials to the 'contract' market is essential.

Please write giving full details to:—
Robin Jenkins
Contract Sales Manager
UNITED KITCHENS
Crown Industrial Estate or telephone:
Taunton TA2 8QY Taunton (0823) 57911

A VALOR COMPANY

CORRUGATED BOARD INDUSTRY

PRODUCTION SUPERVISORS

We are looking for experienced supervisors to take responsibility for shift or section production.

Supervisory duties will include or be specific in corrugated board production, flexographic folder gluers, rotary/platen die cut presses and general machines for fitments.

If you are ambitious and prepared to be measured by results, then write in confidence for an application form to the general manager:

LINPAC CORRUGATED CASES,
COMMONSIDE LANE,
WAKEFIELD ROAD,
FEATHERSTONE,
WEST YORKSHIRE
WF7 5DF.

PER — Britain's Largest Executive Recruitment Consultancy

JOB HUNTERS

For a free job hunting information pack and weekly details on the recruitment market place including over 450 new jobs – phone (0742) 750197 (answer service out of hours) or write to PER, (EP) Fitzwilliam House, 2-4 Fitzwilliam Gate, Sheffield S1 4JH.

For all positions in this composite applications are invited from both men and women.

Sales Engineer

Attractive salary + car — Midlands

An established Suffolk-based company with a highly-respected range of packaging machinery seeks an individual to maintain existing client relationships, contact potential customers and provide after-sales support. Ideally aged around 30 and residing in the Nottingham area, you should have previous sales experience, preferably in end packaging machinery.
Send full cv to: Trisha Holmes, PER, Norfolk Tower, Surrey Street, Norwich NR1 3PA. Tel: (0603) 617426.

Sales Executives

Computer Terminals

OTE £25,000 — City and Greater London

Lynwood's achievements in the computer industry are acknowledged as a British technology success story, created equally by a dedication to product performance and reliability and the continued investment in high calibre professional staff. Lynwood intelligent terminals are accepted as the standard in many market sectors. As part of a continued expansion programme Lynwood is looking for additional Sales Executives for the key London areas. Vacancies exist for both experienced Sales Executives who have a proven track record selling in the computer industry as well as those seeking to join this dynamic market sector from a related industry. The successful applicants are likely to have been educated to degree level and must be self-motivated sales professionals who can set targets and achieve results. The rewards are those you would expect from joining a successful team selling a market-leading product. They include a high basic salary, with on-target earnings over £25,000, company car and good prospects for career advancement.
Telephone for further information or write to G Wokes, Lynwood Scientific Developments Ltd, Park House, The High Street, Alton, Hampshire GU34 1EN. (0420) 87024.

Corporate Support Manager

c£18,000 + car — Surrey/Hants Border

This challenging career opportunity arises with an expanding company providing services to the 'High Tech' market sector, with branch offices throughout the UK. Your open brief will include an overview of all administration systems as well as playing a major role in the acquisition, fitting out and maintenance of company premises. You will assist with the preparation and control of departmental budgets necessitating close liaison with Directors and Senior Management. I wish to hear from progressive and innovative managers, aged 35–45, self-starters able to take responsibility for decision making and attracted to the prospect of enhanced status through dynamic growth. Candidates, who should reside within reasonable daily travelling distance, must demonstrate an ability to motivate and control staff as well as a thorough appreciation of the corporate service needs of an expanding medium-sized company. The attractive negotiable package includes BUPA, company car and pension scheme.
Send full cv to: Robert Little, PER, Management Selection Division, 12A Commercial Way, Woking, Surrey GU21 1HG.
PER management selection

Sales Engineers

Process Control

Leeds and Northrup, a multinational manufacturer of Process control systems is growing rapidly and developing a wealth of new products. To play key roles during this exciting period, the company needs HND/degree level *Electronics Engineers able to communicate at all levels for* the following posts:-
1. Internal Sales Engineers, Midlands based, c£10,000
2. Field Sales Engineer, South East, c£10,000
3. Regional Sales Manager, London based, c£15,000.

You will already have top level contacts with the refining, petrochemical and process industries. Excellent rewards and prospects in a stimulating and demanding environment.
Send full cv to Brough Curtis, PER, 150 Corporation Street, Birmingham B4 6TB.

Sales Representative

Flexible Packaging

Attractive salary + car — NW to Avon

A major European manufacturer of flexible packaging continues to expand, and invest in high technology. You will service existing accounts, many with household name companies and expand penetration into all markets. Aged from 25, you will have a minimum of five years' successful sales experience gained ideally in polyethylene film packaging. Self motivated, practical, industrious candidates will be offered an attractive salary plus car plus benefits. Interested?
Send full cv to Linsey Street, PER, 75 Sankey Street, Warrington, WA1 1SL.

Group Technical Manager

c£15,000 + car — Devon

My client is a medium sized company with an impressive record of growth and a reputation for high quality in the production and sales of PVC windows and doors for the retail, trade and commercial markets. A qualified and experienced person is now required to organise and motivate a technical team, responsible for design and development of new and existing products, components and systems. Other key areas will include provision of a technical information service for customers and factory *production staff, development of a quality control system* and liaison both with management and external suppliers on technical matters. Minimum HND qualification in an engineering, technical or construction discipline together with sound management experience. Knowledge of product development and quality control essential. Negotiable salary and benefits package including assistance with relocation where applicable.
Send full cv to: Mrs Alex Tawney, PER, Cobourg House, Mayflower Street, Plymouth PL1 1SG.

Trade Association Executive

£13,000 - £15,000 — Central London

GAMBICA, the Association for the instrumentation, control and automation industry requires a Senior Executive to service a number of committees and major product groups within the Association. The ability to liaise at Director level is necessary. Candidates aged 30 plus must be self reliant with a sound administrative and diplomatic capability. Engineering qualification and experience advantageous and an ability to communicate effectively essential. Salary £13,000 – £15,000 plus benefits.
Send full cv, quoting present salary, to G C Young, GAMBICA, 8 Leicester Street, London WC2H 7BN.

Sales Representative

Contract Floorcoverings

Five figure package — London/Home Counties

A major UK carpet manufacturer offers this excellent opportunity for an experienced person to join their sales team. Dealing with architects, specifiers and designers, primarily in the London area and Home Counties, you will be responsible for maximising sales potential in the contract field. Applicants, ideally aged 25–45, must be able to demonstrate at least two years' successful experience in the sales of carpets or floorcoverings to contract outlets. You must be well motivated, and resident within the London/Home Counties area. A good negotiable salary is offered, probably into five figures, together with commission, company car and the excellent benefits associated with a successful company.
Phone Vicky Fielding, PER London Central on 01-930 3484 for an application form.

Analyst/Programmer

Aberdeen

Our client is a major oil company, actively involved in North Sea operations. The company is committed to long-term investment and development and has achieved significant success. They are currently undertaking a large automation project to capture data to enable enhancement of existing systems. An excellent career opportunity now exists for a competent and experienced Analyst/Programmer. Reporting to the Systems Supervisor, primary function will be to present information to management from data captured offshore. Other tasks will include many new and existing projects involving Data General VS equipment, which is MV4000 and MV10,000. Ideal candidates will be aged 22 or over and have a thorough knowledge of programming in Cobol. Experience in Fortran would be an advantage. Knowledge of Data General equipment is considered important. Previous experience with the oil/petrochemical industry would be *useful but not essential. A negotiable salary and full* benefits package will be offered. Prospects of advancement are good. Interested?
Contact Alfie Smith, PER, 3rd Floor, St. Martin's House, 181 Union Street, Aberdeen AB9 1BH. Tel: (0224) 574393.

Sales Engineer

Attractive salary + commission + car

Varta Industrial Batteries Limited assemble and distribute traction batteries to the UK market. A Sales Engineer is now required to maintain and develop existing markets within Hampshire, Sussex and parts of Berkshire and SW London. Ideally candidates will be aged 25–45, resident within the above areas and possess a sound track record in technical sales. Knowledge of the traction battery industry would be advantageous. A good basic salary is provided *which with commission and other benefits offers an* excellent earning potential.
Send full cv to Mike Socha, PER, Minster House, Baldwin Street, Bristol BS99 7QZ.

Electronics Opportunities

Oxfordshire

Hamilton Standard Controls requires key personnel for a new electronics division, set up to design and manufacture *advanced electronic controllers for the* HVAC, automotive and appliance industries. Applications are invited from candidates seeking excellent career growth opportunities.

Senior Project Engineer

£15,000 - £18,000 + car

Overall project management of design activities. Electronics degree level with ten years' relevant experience.

Senior Design Engineer

£13,000 - £16,000

Design of controllers and electronic modules. Electronics degree level with micro-processor, digital and analog experience.

Technician

£8,000 - £11,000

Technical support functions in design and development of prototype systems. HNC plus relevant experience required.

The company offers a comprehensive relocation package, and other benefits associated with a major international group.
Full career details to Mrs M Thomas, Personnel Officer, *Hamilton Standard Controls*, Station Approach, Bicester, Oxon OX6 7BZ.
UNITED TECHNOLOGIES AUTOSENSE SYSTEMS LIMITED

Regional Sales Engineer

Valves

£12,000 - £14,000 + car — Southern England

Expansion plans for this innovative company require a Sales Engineer to take charge of existing business in this new area, to develop new customers for pressure regulators and safety valves in process, power, OEM and heating industries and to support in-area national distributors. Reporting to the MD you can expect to see your field recommendations implemented. Must be located in the area, preferably Thames Valley, have an established connection in these industries and be successfully selling industrial valves or related equipment to commercial and technical management. Aged 27–45.
Send full cv to: N R Smith, David Auld Valves Ltd, Cowlairs Industrial Estate, Finlas Street, Glasgow G22 5DQ.

Regional Sales Manager

c£10,000 (inc comm) + car — W Midlands

Ross Valve UK Ltd, a new UK company of an international pneumatic control valve manufacturer requires a Regional Manger to develop sales in exclusive area and work closely with established distribution network. Products of high quality and reputation. Successful candidates 25-45, qualified engineers with sales experience, preferably in fluid power.
Send cv to Mr E Johnson, Ross Valve UK Ltd, 94 Alston Drive, Bradwell Abbey, Milton Keynes MK13 9HF.

Project Engineers

We are a well established, expanding company looking for ambitious and enthusiastic Project Engineers to undertake a variety of responsibilities in a fast moving and challenging environment. *Duties include investigations into new* materials and machinery, maintenance programmes and production projects. Applicants will be aged between 25–35, with a degree or equivalent in mechanical, electrical or production engineering and a minimum of three years' experience of high speed production machinery. This position offers excellent prospects for advancement into production management. We offer attractive salary, non-contributory BUPA and pension scheme, subsidised canteen and South Coast location.
Send full cv to Bernadette Carr, PER, 62 - 64 High Street, Southampton SO9 2EG.

Production Manager

Five figure package — SE Cheshire

This is an exceptional career opportunity with a fast growing company which extrudes and manufactures high quality UPVC window systems for direct sale to the construction industry and local authorities. Reporting directly to the Board, you will assume total responsibility for the company's production - directly supervising a factory floor of 30 people. Aged 28 plus, you must be qualified to at least HNC in production/engineering with genuine staff-management and supervisory ability. Attractive benefits and prospects with a nationally renowned company.
Send full cv to Cheryl Thomas, PER, Lowry House, Marble Street, Manchester M2 3AW.

Sales Manager

c£15,000 + bonus + car — Devon

My client is a medium sized company with an impressive record of growth and a reputation for high quality in the production and sales of PVC windows and doors for the retail, trade and commercial markets. A professional Manager is now required to be responsible for all direct sales activities - prime objective will be the training, development and motivation of a strong sales management team, including management succession planning. Other duties will include establishing, agreeing and achieving sales targets, control of sales activities through the sales team and producing and co-ordinating a sales development plan in line with the company expansion programme. Candidates must have had extensive experience in creative selling in a specialised sales management area. Personal qualities needed are commitment, motivation and ability to lead from the front. Negotiable salary and benefits package including assistance with relocation where applicable.
Send full cv to: Mrs Alex Tawney, PER, Cobourg House, Mayflower Street, Plymouth PL1 1SG.

Sales Executive

National Accounts

c£15,000 + car + benefits

Securicor Granley Systems, part of the Securicor Group, is an expanding company specialising in the highly competitive electronic security systems market. As a result of the introduction of a new system and improved technology, expansion is under way at all levels and the company is currently seeking a Sales Executive to join a small specialist sales team to service important multiple accounts. Aged 30 - 40, articulate and self-motivated, you will have a successful sales track record, ideally on similar large accounts in an electronics or related environment. You will have the skills to communicate effectively with technical and non-technical customers at all levels, and the enthusiasm to maintain and build on existing relationships and seek out new business and flair for orderly administration. Based at Head Office at Walton on Thames and backed by a national branch network you will report to the Sales and Marketing Manager. You are likely to achieve earnings of c£15,000 including commission and will enjoy the benefits expected from a division of a major international group, including company car. If you have the necessary experience and personal flair:
Please send a cv to: Mrs S O'Gorman, Personnel Officer, Securicor Granley Systems Ltd., Auckland House, New Zealand Avenue, Walton on Thames, Surrey KT12 1PL.

Chief Production Engineer

Attractive salary — Reading

SPP Pumps Ltd manufacture and design a wide range of pumps and ancillary equipment. The position requires an experienced Production Engineer to take charge of the Production Engineering Department which is responsible for production planning, production development, jig and tool design and works cost estimating. The applicant must demonstrate several years' experience in a manufacturing unit, which includes all aspects of machining, CNC, assembly and fabrication and be educated to HNC standard minimum. A knowledge of computers would be helpful in order to develop a system of computerised documentation across the manufacturing unit. The post offers an attractive salary (negotiable) along with a company car and also membership of the pension scheme.
Application forms are available from Mr R P Pike, Personnel Manager, SPP Pumps Ltd, Oxford Road, Reading, Berks RG3 6RS. Tel: Reading 25555 Ext 317.

Sales Engineer

Negotiable salary + car — Manchester

A leading industrial fasteners manufacturer needs an Engineer with sales experience or potential to join a professional sales team selling to medium/heavy engineering companies at home and overseas. Aged 28 plus and minimum HNC mechanical engineering, you will have experience in the industrial fasteners industry or possibly in heavy duty machinery or the offshore oil industry. Excellent sales/product training.
Send full cv to Val Dixon, PER, Lowry House, Marble Street, Manchester M2 3AW.

Engineering Manager

Five figure salary + car — Manchester

A major supplier of components and control systems to the heavy automotive industry needs an experienced Engineer to lead a small team providing commercially aware technical support to its UK and overseas sales operation. Travelling extensively, you'll liaise with customers from initial enquiry through to completion of orders - undertaking application and design engineering if required to meet customers specifications. At least HNC Mechanical Engineering, you should have relevant experience - ideally in the heavy commercial vehicle industry. Knowledge of automotive air conditioning desirable. Leadership qualities and flair for innovative engineering vital.
Contact Val Dixon, PER, Lowry House, Marble Street, Manchester M2 3AW. Tel: (061) 832 3366.

---

besam SALES PROFESSIONALS

- Dynamic, friendly and rapidly expanding company
- Several areas available due to expansion
- Competitive salary/profit share

Besam Limited is the market leader in automatic door systems with an enviable reputation for quality and service. Due to continued expansion. Sales professionals are required who are determined to succeed in a highly competitive environment. Successful applicants will possess a pleasant, stable and enthusiastic personality.

The ability to sell is more important than specific experience and age will not be a barrier to the right person. The Company provides a generous benefits package including, profit share, G.I., company car, pension, life assurance, free private medical insurance and excellent prospects for career advancement.

This is an interesting and challenging opportunity, and those confident of their own ability should write enclosing full personal and career details to:–

Roland Hardyman (ref: B22)
Resource Maximisation International,
Stancrest House, 16, Hill Avenue,
Amersham, Bucks. Tel: 02403 28851

resource maximisation

SALES MANAGER/ SALES ENGINEERS

Low Voltage Motor Control and Switchgear Products

AEG-TELEFUNKEN has vacancies for an experienced Sales Manager and for sales engineers in several areas of the UK to promote and sell its range of high quality products comprising:
– Low Voltage Motor Control and Switchgear Components.
– Programmable Logic Controllers.
– Small AC Inverter Drives.

Applicants should be self-motivated, enthusiastic, with a technical background and experience of selling one or more of the above products.

We offer an attractive salary, company car and job satisfaction with a first class technical back-up provided by an international company.

Please send your CV to Mrs. Mullins at the address below or contact her for an application form.

Eskdale Road, Winnersh, Wokingham, Berks RG11 5PF
Tel: (0734) 698330

AEG-TELEFUNKEN (UK) LTD

Senior Production Supervisor

North West — Attractive Package

This is an exciting opportunity which arises through internal promotion and will appeal to a young ambitious person, educated to degree/HNC level in engineering or chemistry, who is looking to build a career with an internationally renowned company which develops and manufactures a range of technically complex products. As full product training will be given no specific knowledge of our client's industry is required although a successful background in production supervision is mandatory.

The purpose of the position is to direct and control a department with a staff of 4 Supervisors and up to 70 Operators. The key requirement will be to ensure production targets are achieved economically, safely and according to necessary quality levels. Candidates must be production professionals who excel in the managerial aspects of their jobs and be able to quickly assimilate the products and processes involved after suitable training. Career prospects are really outstanding and other benefits include an excellent pension scheme with free life assurance and, where necessary, generous assistance with relocation.

Male and female candidates should send a detailed CV or request an application form on 0625 533364 (24 hours) quoting reference 790/DT.

Wickland Westcott & Partners
LONDON · PARIS · BRUSSELS · DUBLIN
Executive Selection/Management Development
Eagle Star House, 16a Alderley Road, Wilmslow, Cheshire SK9 1QX. Tel: (0625) 532446.

Manufacturing Manager

"a move which will add a touch of class to your career"

High volume production — to £18,000 + 2 litre car

With a reputation second to none for technical excellence and quality, this £75m turnover subsidiary of a major industrial group manufactures an up market consumer product range which is at the forefront of its market sector.

The need to maintain this lead, in a market where reputation stands or falls on product reliability and innovation, ensures that the company is constantly seeking the very best in manufacturing technology. The next two years will see £5m of further capital investment in the prestigious purpose built plant which was only opened 12 years ago.

You will control one of a number of manufacturing divisions, with responsibility for 300 people, in an operation characterised by high level automation in some areas but still dependent on labour intensive tasks in others. Additionally you will be a member of the senior executive team.

Your career must offer experience of:
- production engineering in a high volume batch and flowline environment.
- the practical application of industrial engineering techniques.
- controlling a labour force of at least 150 through line managers.
- day to day involvement with trade unions.

Aged about 35 and of graduate calibre, you will have experience in the consumer electronics industry or alternatively an electronics qualification and experience with other consumer products.

The company has a rural/coastal location in the south, with moderately priced housing and excellent road and rail communications. A generous relocation package is available.

Please forward a comprehensive CV (or telephone for a personal history form) quoting Ref. MD634 to Dennis Fielding at Macmillan Davies, The Old Vaults, Parliament Square, Hertford, Herts. SG14 1PU. (0992) 552552.

Macmillan Davies

Macmillan Davies International Search Executive

PAINES & BYRNE LIMITED

PHARMACEUTICAL REPRESENTATIVES

LONDON AND HOME COUNTIES

Paines and Byrne Ltd. is an expanding independent pharmaceutical manufacturing company, specialising in vitamins, hormones and enzyme products.
The growth plans of the company require two experienced Representatives to form the nucleus of a successful marketing team.
Results will be expected at an early stage and the suitable candidates will be expected to have the skills and experience necessary to allow them to generate business through new and established contacts.
Reporting to the Sales Director, the candidates are likely to be graduates, ABPI qualified and aged 25 to 45. They should possess full knowledge of N H S drugs purchasing and have proven sales experience, preferably with paediatric products.
The position offers an attractive salary and the usual benefits associated with the industry.
Applicants should apply in writing, with a recent photograph, giving full career details to:

Mr. P. F. Byrne,
PAINES AND BYRNE LTD.,
Bilton Road,
Greenford,
Middlesex UB6 7HG.

PABYRN

SALES ENGINEER

Industrial cranes and hoists

Northern Home Counties

We are a leading manufacturer of mechanical handling equipment with an established reputation for both manufacturing quality and service. We now wish to appoint an enthusiastic Sales Engineer to serve the busy Northern Home Counties territory.

You will be responsible for selling to end users, consultants, major engineering and construction contractors and an established distributor network. Ideally applicants will be aged 25-45 years and able to demonstrate a proven record of selling capital equipment.

Applicants will be self motivated, and ideally reside in the Northern Home Counties.

We are able to offer a comprehensive benefits package including good basic salary and Company car.

For application form please telephone:
Sue Ashton, Personnel Department,
Herbert Morris Ltd., North Road,
Loughborough, Leicestershire.
Tel: Loughborough (0509) 263123 ext. 541.

MORRIS

A FOUNDATION FOR OUR FUTURE

Petroleum Engineers

Production Operations

The Amoco Production Company is a wholly owned subsidiary of Amoco Corporation, one of the world's leading energy companies.

Amoco has significant production activities in the UK, Netherlands, Norway and Gabon, and currently operates eight fields which are in various stages of development. In addition, we are actively evaluating other recent discoveries for development in the near future.

Our exploration programme is one of the most active in the industry. Currently we have seven rigs drilling exploration wells in conjunction with an aggressive seismic programme in the UK, Spain, Denmark, Liberia, Sierra Leone, and the Congo.

Such expansion and development activity provide what must be some of the most outstanding Petroleum Engineering career opportunities available in the industry.

As a Production or Operations Engineer with Amoco you should have:

- Initiative, drive and the ability to perform at a high level in a dynamic environment.
- A degree in engineering.
- At least five years' relevant petroleum engineering experience.

Initial assignments will be in the Regional Production Engineering Group in London.

The successful applicants will be involved in existing and new field operations and developments, artificial lift studies and working with our Exploration Group on new ventures.

Amoco operates worldwide and opportunities exist for overseas assignments for those engineers who demonstrate the ability to work in differing environments with a minimum of supervision.

Salary and benefits packages will be specially tailored to attract the best Petroleum Engineering talent available in the industry.

Please write with full details to
Mrs. L. T. Nee, Employee Relations Department, Amoco Europe and West Africa Inc., Amoco House, 1 Stephen Street, Tottenham Court Rd, London, W1P 2AU. Telephone: 01-631 3131.

AMOCO

OFF-SHORE ENGINEERING

EVER MORE DEMANDING . . . EVEN MORE CHALLENGING

Conoco are a major energy concern supplying 10% of the UK's gas needs. We are the first North Sea company to bring 3 fields on in one year — Hutton, Kotter and Victor. We are poised for further development over the next 5 years.

We now require two Engineers for Structural and Inspection work to plan for the operation of new fields and to ensure the continued safe, efficient operation of our existing gas fields. To apply for either of these posts you must have a degree or be a chartered engineer.

Structural Engineering

As we develop to meet changing energy demands, we are faced with new problems and challenges to comply with more exacting Certification requirements. This presents an excellent career move for an ambitious Stuctural Engineer. You will ensure continuing certification through structural re-analysis. You will recommend under and above water structural inspection programmes, be responsible for any remedial work arising from them, and will assist in the design of all structural alternatives from riser guards through to accommodation upgrades.

Ideally you will have 10 years experience in Structural Engineering covering design, construction and certification related activities.

Inspection Engineering

Working closely with our Structural, Pipeline and Process Engineers, you will be responsible for the detailed planning and implementation of above and below water inspections and the review, analysis, and documentation of results, including system definition for future databases. You will initiate development tests for new equipment and techniques and will analyse operating equipment failures to identify causes and propose solutions.

Ideally you will have a broad range of skills in the following areas: under and above water NDT inspections, cathodic protection systems, welding engineering and materials science. The post will involve a combination of practical offshore and onshore analytical work.

In addition to attractive salaries, we offer a wide range of benefits including non-contributory pension scheme, stock ownership plan and generous relocation expenses to this attractive part of Lincolnshire.

For an application form please telephone or write to: Mrs. M. G. Boncey, Personnel Officer, Conoco (U.K.) Limited, Viking Gas Terminal, Theddlethorpe, Lincs. LN12 1NQ. Tel: 0521 77386 (answer phone).

CONOCO

PROVIDING FOR TODAY . . . PLANNING FOR TOMORROW

High Rewards and a Bright Future for TOP SPECIALITY SALESPEOPLE

If selling high quality equipment at Director level to industry and commerce is your speciality, and you can show a good track record over, at least, three years with one Company, this could be for you. Our Client manufactures and sells market-leading equipment. On offer, to the very best salespeople, is the opportunity to earn a well above average income whilst developing their careers towards sales *management*. In addition to an exceptionally high basic salary of £15,000 pa, successful candidates will be offered a superb commission/bonus package, a good company car, expenses, and a non-contributory pension scheme. Product training and relevant sales training will be thorough and company support through leads, and after sales service is of the highest order. So, if you believe you can live with the best, and you can prove it – call me TODAY. My name is Laurie Grant – my number is 01-486 5877. Alternatively, write quoting reference number L/1084/TS, to:

City – London Postals – Home Counties
Basic £15,000 + commission + car
Projected first year income £24/30,000

Lynnpoint Limited
SPECIALISTS IN SALES RECRUITMENT
Hesketh House
Portman Square
London W1H 0JH

GRADUATES

Insurance broking offers a wealth of opportunity

Leslie and Godwin, leading Lloyd's insurance brokers, offer a unique opportunity to develop a career in insurance broking. We currently seek Graduates, who'll enjoy the opportunity of training in broking areas such as aviation, marine and non-marine for both the UK and international markets. Your degree is of less importance than your personality and determination to succeed, but those with a business, law or language background would be ideal. You'll work in our pleasant, modern offices in the City of London, where you'll receive a competitive salary and a wide range of benefits. We are also prepared to consider people with at least three good 'A' level passes. If you're interested in beginning a career where progress is limited only by your own ability and ambition; write with full details to: Hana Smouha, Personnel Officer, Leslie and Godwin Limited, Dunster House, Mark Lane, London EC3P 3AD. *Closing date 12th July.*

Leslie & Godwin Ltd.
1985 is our centenary year!

New opportunities in Avionics

Hampshire — Up to £16k

Plessey Avionics is a company dedicated to innovation and technical excellence. Following an expansion programme we wish to fill the following posts:

RF Team Leader —
to lead a small RF team engaged in the feasibility/experimental validation of a new IFF System.

RF PA Designer —
To design RF Power Amplifiers of 0.5 to 1.5 kw Peak Power in the GHz range.

RF Engineer —
To join a project team involved in the design of IF Amplifiers, Synthesisers, Modulators, Demodulators etc.

Digital Engineer —
The post involves the design of complex digital logic systems, including semi custom integrated circuits.

In addition to the salary quoted, Plessey offer an excellent benefits package.

Interested? Then contact Henrietta Taylor, *Resourcing Manager, Plessey Avionics* Limited, Martin Road, West Leigh, Havant, Hampshire PO9 5DH. Tel: FREEFONE Plessey Westleigh 24 hrs.

Plessey Avionics . . .
Technology for tomorrows challenge

PLESSEY
electronic systems

Sales & Product Training Manager

Essex — c £14,000 + Bonus + Car

Our client is part of a major international group renowned for its technological innovation in both product design and manufacture.

Employing some 600 people and specialising in products for the automotive industry, this autonomous subsidiary is market leader in its own sector and serves both the OEM and after markets.

An exciting new opportunity has been created for a results oriented trainer to assume total responsibility for the development of a high quality professional training programme encompassing the company's Sales Representatives and Sales Managers as well as key personnel in its major distributors and franchise holders.

Reporting to the Sales Director our ideal candidate will be in his early 30's and educated to degree standard. You will have experience in teaching in either an industrial or educational establishment and be able to demonstrate success in the development of training programmes.

Experience of working in a sales or sales training environment would be an added advantage.

Prospects for promotion within the marketing and sales function are excellent and conditions of employment are those associated with a major international group and include a success related bonus and generous assistance with relocation, where appropriate. A company car will be provided.

Please telephone for an application form or send comprehensive curriculum vitae quoting reference number DP/613 to:

Roy Longworth,
THE JOHN DALTON PARTNERSHIP LIMITED,
4 Post Office Avenue,
SOUTHPORT PR9 0US.
Tel: Southport (0704) 38776

(Applications are open to both male and female candidates)

THE JOHN DALTON PARTNERSHIP LIMITED
Management Selection & Recruitment Consultants

Reliability

To £20,000 + Car

Our Client is an Independant Consultancy, located on the Surrey/Hants border, providing specialist services in Reliability, Maintainability and associated techniques to a wide customer base.

They now wish to recruit a Project Manager and Consultants to work on new major contracts.

Educated to at least degree level you will have, for the senior position, experience of working in an electronics environment in

Reliability Programme Management and Co-ordination
System Level Design Evaluation • Growth Monitoring
Database Upkeep • FMEA
Availability and Maintainability • Systems Modelling

with the ability to co-ordinate these tasks within sub contract companies as well as giving a strong technical input.

The quoted salary is not a constraint for exceptional candidates and the less senior positions will be in the salary range £13,000-18,000, so if you have at least 3 years experience contact John Spencer on 0962 69478 till 9.00pm today or forward a detailed C.V. quoting reference DT/20. Full Confidentiality is assured.

STS
Skyquip Technical Services
85 High Street, Winchester, Hampshire, SO23 9AP
Tel: Winchester (0962) 69478 (24 hours)

Training Consultants
Information Technology
London c.£16,000

Our nationwide training strategy requires the recruitment of a further 3 highly professional training consultants to augment an established team.

Reporting to the National Training Manager, the training consultants will evaluate new product training needs and develop, organise, present and monitor against national standards the appropriate courses and training materials both for company staff and customer employees. Some UK travel will be involved.

Applicants must have had several years' training experience and this should have been in the office automation/computing sector. Specialisation fields such as LANS, sales training, datacomms, financial modelling, business packages or microprocessor engineering would be particularly useful.

A degree or similar professional qualification would be preferable. Good communication skills are obviously essential. The preferred age range is 25-35. Applications please, quoting reference P2.1, to Steve Godber, British Telecom, Room 2126, 23 Howland Street, London W1P 6HQ. Telephone 01-631 2411.

British TELECOM

CHIEF SOFTWARE ENGINEER £20,000+

An excellent opportunity for an engineer, probably aged 28-38, to guide real time software development within a small division of a leading group engaged on vehicle location and message handling systems.

For more information please telephone Mr Scott on (0785) 43366 or send a CV in confidence quoting ref 258 to:

Engineering Selection,
FREEPOST, Stafford, ST17 4BR.

Engineering Selection

WORD PROCESSING FOR JOB-HUNTERS

We help you design an eye-catching CV & prepare your letters. We apply addresses of 200 consultants and will prepare up to 50 applications per week with an interview rate up to 10%. For details of our confidential service phone 01-393 8017.

JOB HUNTING?

END OF CONTRACT ? NEED A NEW POST ? AT HOME, CONTINENTAL OR OVERSEAS ? We are able to assist as we are constantly requiring professionally qualified Engineers, all disciplines, to fill a variety of largely unadvert sed positions.

Contact: Brinsham Associates, International Employment Consultants, 8 High Street, Leatherhead, Surrey KT22 8AN. Tel: 0372 372361.

هكذا من الأصل

Geologists and Geophysicists

Getting to the core of worldwide energy exploration

From Spain to Spitzbergen, Canada to China, New Zealand to Norway, Egypt to Eire and Alaska to Australia – in over 20 countries in total – we are actively exploring, as part of one of the largest, most ambitious and successful programmes in the oil industry.

As a result of this expansion we need more experienced Exploration and Development Geologists and Interpretation Geophysicists.

After an initial period in the UK, you will then, as part of a planned career programme, be assigned overseas on accompanied status for periods of around 2 years. Thereafter there will be opportunities for further assignments, either overseas or in the UK.

You will join dynamic young teams committed to technical and professional excellence. There are considerable opportunities to add to your skills and gain experience in a variety of areas and build a long-term career up to senior management level.

You must have a good honours degree in geology or geophysics and have at least 2 years' relevant experience. High professional standards, good communication skills and international mobility are essential.

Salaries and benefits are excellent and include non-contributory pension and relocation assistance, where appropriate.

If you would like to find out more please telephone HAY-MSL Selection and Advertising on 01-730 0833 between 5.30pm and 8.00pm on Thursday, 27th June or Monday, 1st July. Senior BP Managers will be available to discuss these opportunities with appropriate candidates. Please ask for the BP recruitment team when you phone.

Alternatively, please write or telephone for an application form quoting ref. D.235 to: Susan Skolar, Recruitment Branch, The British Petroleum Company p.l.c., Britannic House, Moor Lane, London EC2Y 9BU. Tel: 01-920 3484.

BP is an equal opportunity employer.

BP Exploration Company Limited

Design Engineers
Systems Specialists
Section Heads
Project Leaders

up to £20,000 SE England

Smart Jobs for SMART Technologists

Our Clients have just been awarded an important contract by the US Army Missile Command to develop a new terminally Guided Warhead, i.e. "Smart" missile that thinks for itself.

Imagine where this new multi-million pound project could take your career. Our Clients are working with companies in France, Germany and the USA to develop this highly sophisticated system and they can offer a unique opportunity to grow with the project from concept to hardware in an environment where your contribution can really be seen. They may also offer you the chance to work in the United States.

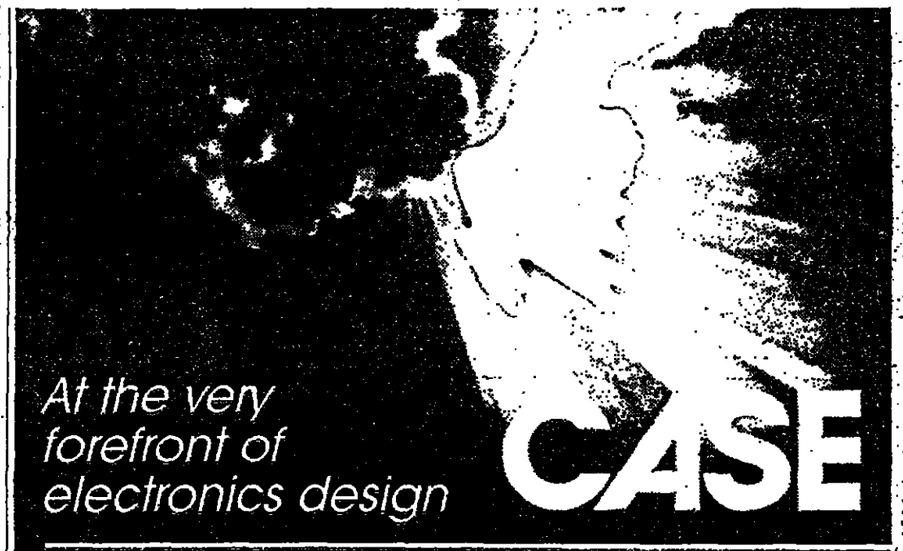
RF and Microwave Design...Trials Engineering...
Platform Engineering...Seeker Systems...
Radar Tracking Algorithms...Analogue Design...
Guidance and Control...

LONDON INTERVIEWS...

London Hilton Hotel on Park Lane Saturday 29th June, Monday 1st July
(near Hyde Park Corner tube station)

John Prodger on 0442 47311 during office hours or one of our duty consultants on 0442 212650 during evenings or weekends for a confidential daytime appointment between 9am and 5pm on the Saturday or the Monday, or call in on the Monday evening for a drink and a chat.

Executive Recruitment Services
THE INTERNATIONAL SPECIALISTS IN RECRUITMENT FOR THE ELECTRONICS, COMPUTING AND DEFENCE INDUSTRIES
Maylands Avenue, Hemel Hempstead, Herts., HP2 7LD.



At the very forefront of electronics design

CASE

Already European leaders in the design and manufacture of sophisticated computer communications equipment, and with an annual turnover of £100m, CASE continues to advance levels of technology in complex systems and products that are fast gaining dominance of world markets.

The significance of electronics design expertise in product development is obvious. However, equally vital is a similar level of competence in our Test Planning function, where increasing demand for innovative test methods now creates an opening for an accomplished Test or Electronics Design Engineer.

It is, in fact, in close liaison with product development teams that you will create and implement test philosophies to match CASE product advances. With excellent facilities and generous resourcing, this will involve the planning and development of test procedures and facilities from initial testability requirements to production of test equipment and methods for use on the shop floor.

A Project/Team Leader (or your company's equivalent), aged mid 20's/early 30's and degree qualified, your background, not necessarily in communications or a related technology, should be either of the following:

- An Electronics Design Engineer with 4-6 years' experience in electronic product Development.
  or
- A Test Planning Engineer with 4-6 years' experience in test equipment design.

As the technical reference point for a small team of dedicated engineers under your control, and within a company that encourages personal development, progression to a management role will be natural. The rewards, including an appropriate salary, bonus and exceptional benefits, will reflect the importance of your contribution.

Please write with full details to Brian Coates, Senior Personnel Officer, CASE Communications Ltd, Caxton Way, Watford Business Park, Watford WD1 8XH. Tel: (0923) 58000.

ENGINEERING GRADUATES

DCE GROUP LIMITED is the market leader in the design and manufacture of dust control equipment. DCE has the very highest reputation for technical excellence in product design and advanced manufacturing facilities, and from its Leicester base supports eight overseas subsidiary companies with manufacturing in UK, USA and, shortly, Japan.

In order to achieve a planned growth, the Company is strengthening its commitment to new product development and CAD/CAM resources.

We are seeking two engineering graduates as Teaching Company Associates to work on identified programmes backed by extensive company and academic resources. Applicants, in the age range up to 28 years, should have a good honours degree in engineering and preferably with previous industrial experience.

The programme is for two years sponsored by SERC/DTI as a Teaching Company Scheme.

At the end of the two year period, the objective is to place successful Associates into career appointments with DCE. Commencing Salary will be c.£8,400.

APPLICATIONS TO:
Dr. R. Vitols
Department of Mechanical Engineering
Loughborough University of Technology
Loughborough
Leicestershire

DCE
see us for dust

Systems Engineers- Process Control, Real Time Computer Applications

Up to £16,000 North West

Our client, a leading firm of consulting engineers, is expanding its capability in the design and engineering of process control systems, including the application of real time computers. To meet this new phase of expansion they now require experienced engineers (male/female), to join them at this exciting stage of their development.

You will be involved in a wide range of projects employing state-of-the-art technology for prestigious clients in the process, offshore, utility and defence industries.

To join our client's existing highly motivated team you must have imagination and flair with experience of system design for Process Control. Our client offers suitably qualified engineers both an attractive benefits package, including relocation assistance where necessary, and considerable opportunity for personal and career development.

Please write or 'phone for an application form, stating in a covering letter any companies with whom you would not wish your details discussed, quoting reference number NH1262 to:-

Nicholls Hanley & Associates Limited

D.P. Nicholls, Nicholls Hanley & Associates Ltd., Ashley House, 30 Ashley Road, Altrincham, Cheshire WA14 2DW. Tel: 061-941 5707.

Exciting Sales Opportunities

General Sales Manager and Sales Executives

Vehicle Leasing. London & Home Counties.

As one of the largest vehicle leasing companies in the UK we urgently need to appoint new people residing in London or surrounding area to fill the positions advertised.

The General Sales Manager, working from our central London office (EC1) will report directly to the Deputy Managing Director.

The ideal candidate will be expected to operate on his or her own initiative and possess natural leadership qualities. We would also expect the right person to develop our London sales activity through determination and basic know-how.

At the same time, we need additional Sales Executives who are seeking a challenging career in an exciting and rapidly expanding market.

Working from our London office, responsibilities will include the negotiation of new business and the successful day-to-day control of existing accounts—dealing with senior decision makers—across most industrial and commercial business sectors. Experience in industrial selling would be preferred.

Unlimited earning potential. Excellent salary package includes company car and expenses.

Write or telephone for an application form to Mr Trevor Jones, Deputy Managing Director.

Autolease
THE BIG PROFESSIONALS IN VEHICLE LEASING

Autolease Limited, Burgess House, 1270 Coventry Rd, Yardley, Birmingham B25 8BT Tel: 021-707 0490.

MOXON DOLPHIN & KERBY LTD

Recruitment Advertising
Executive Search
Management Selection
International Recruitment

178-202 Great Portland Street, London W1N 5TB. Tel: 01-631 4411.
8 Mathew Street, Liverpool L2 6RE. Tel: 051-236 1724.

Process Safety Chemist

CIBA-GEIGY Chemicals Limited manufactures a range of specialised organic chemicals which are used in Agrochemicals, Dyestuffs, Plastics, Pharmaceuticals and Photochemicals. It is part of the world-wide CIBA-GEIGY Group with headquarters in Switzerland, and the Grimsby operations are heavily export-orientated.

A high regard for safety is central to our operations and we have a vacancy for the newly-created post of Process Safety Chemist.

The main duties will include assistance in safety training, and in risk analysis of new or modified processes; the development and maintenance of our Safety Information Service, initiation of and participation in safety audits and the maintenance of an awareness of current legislation applicable to process safety.

The successful applicant, who will report to the Head of Safety, will be a chemist or chemical engineer with an honours degree or equivalent qualification and some experience of chemical plant operations and/or safety matters pertaining to them.

He/she will be offered an attractive salary plus the usual benefits of large company membership including relocation allowances as appropriate.

Application forms will not be sent out so please apply in fullest detail to: Mr. A. H. Sutton, Works Services Manager, CIBA-GEIGY Chemicals Limited, Prewipe, Grimsby, South Humberside DN31 2SR.

CIBA–GEIGY

Team Leader

To head up a small team in Test Software Development

c. £14,000 pa

Solartron Instruments, one of the world's leading designers and manufacturers of advanced digital and analogue instrumentation systems are part of the world renowned Schlumberger Group of Companies.

Our state-of-the-art test and measurement products have placed us at the forefront of this technology. And today we are market leaders for equipment with such diverse applications as aeronautical engineering and medical research.

Our Test Engineering Department comprises dedicated teams of engineers who work closely alongside the R & D function, developing Test Programs and Test Methods for use by manufacturing.

This is a new position where you'll be leading a small team developing the software used to test complete products via both the RS232 and IEEE 488 interfaces. In addition to project managing the efforts of the team, you'll be expected to monitor projects to ensure the highest standards of software and to undertake a 'hands-on' design, development and implementation role where required.

Qualified to degree level or equivalent in Electronic Engineering or Computer Sciences, you should have a sound working knowledge of RSX/VMS; together with a high level language such as FORTRAN. Of equal importance is the demonstrable ability to provide full systems management capability to meet test programme requirements.

For someone with the obvious potential for leading a team or previous supervisory experience, this is an excellent career step within an expanding function. A salary of c.£14,000 pa and full benefits package adds to the attraction, with generous relocation where appropriate.

Please telephone or write with full CV to Alison Eastham, Solartron Instruments, Victoria Road, Farnborough, Hants GU14 7PW. Tel: Farnborough (0252) 544433.

SOLARTRON
Schlumberger

Control and Instrumentation Engineer

Our factory at Grimsby manufactures a wide range of fine organic chemical intermediates. Due to continuing expansion at the site, a young, enthusiastic graduate engineer with some experience in instrumentation and computer control is required.

The first assignment would involve liaison with our parent company in Switzerland; specification of a process control computer system, together with the field instrumentation and would be seen through to the commissioning stage.

The ability to communicate and to work in a team is essential.

The company has a competitive remuneration policy, there is a contributory pension scheme and assistance will be given with relocation expenses.

To apply, please write with full career details and send to: Dr. Peter Leather, CIBA-GEIGY Chemicals Limited, Pyewipe, Grimsby, South Humberside DN31 2SR.

CIBA–GEIGY

Graduate Scientist

Kent

c. £8,800

Wiggins Teape (UK) plc manufactures the world's widest range of high quality speciality papers. This vacancy is at Wiggins Teape's Chartham Mill, which is set in rural Kent, four miles from the historic city of Canterbury.

The Graduate will join a team within the Technical Department working on the development of new speciality grades of paper and on modifications to the manufacturing process.

The successful candidate will have a degree in Physics, Chemistry, Chemical Engineering or other science based subject. Up to three years' industrial experience, preferably in the paper industry, would be an advantage. Above all the candidate must show a high level of self-motivation in solving problems.

We offer an attractive remuneration package which includes a non-contributory pension scheme and relocation assistance where necessary.

Please apply in writing, with full details, to Mr. E. J. Sharp, Mill Services Manager, Wiggins Teape (UK) plc, Chartham Paper Mills, Near Canterbury, Kent CT4 7JA.

WIGGINS TEAPE

Production Managers

Exceptional ground floor opportunity with dynamic young company

c. £14,500 + benefits + shift premium

Frippak Feeds is a newly established and rapidly expanding division of a major blue-chip corporation, manufacturing and selling a unique range of microencapsulated feeds for the fish farming industry worldwide.

Our international success in the marketplace now requires us to increase output from our pilot plant and bring forward the completion date of our complete manufacturing facility. We need two managers to take on the challenge of the efficient and cost effective running of a shift operation with very demanding quality and production targets. Above all, you will be building your team in a progressive and pioneering environment towards larger challenges as the company expands.

A technically oriented graduate under 30, you will have proved your abilities as a man-manager, possibly in the production of foods, chemicals or pharmaceuticals. Your strengths will include the ability to communicate and motivate, and the determination 'to make things happen'. To hold your place in a rapidly evolving company you will need flexibility of approach, enthusiasm and drive.

You will be rewarded with an attractive total earnings package plus generous benefits. You can look forward to additional responsibility and rewards as we grow.

Ring or write for an application form to Jan Wilson, Frippak Feeds, Armstrong Road, Daneshill Industrial Estate, Basingstoke RG24 0NU. Tel: Basingstoke (0256) 460414.

FRIPPAK

Use your technical experience to develop training manuals

FW Management Operations Ltd provides management and training services to the petroleum/petrochemical and related industries.

We require experienced personnel to develop and write training programmes and manuals for various maintenance disciplines including:

- Welding
- Fabrication
- Pipefitting
- Rotating Equipment
- Instrumentation
- Electrical
- Vehicle Maintenance
- Machine Tool Operations
- HVAC
- Rigging/Scaffolding

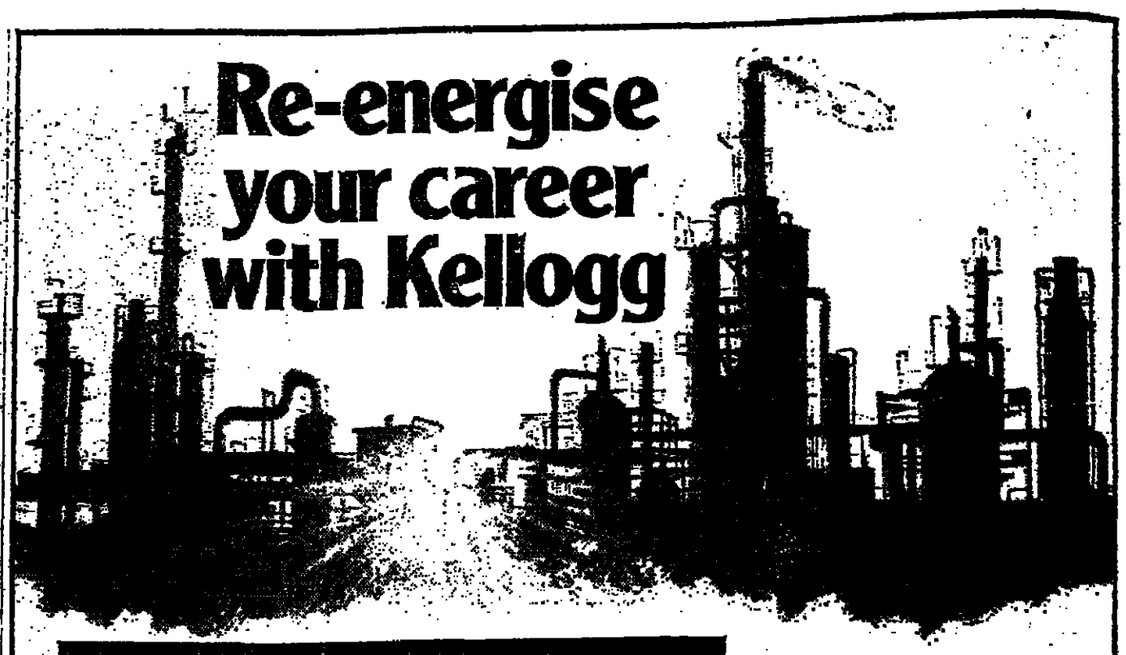
We also require an experienced administration/finance training manual writer.

In return we offer an attractive salary and benefits package.

Please send your cv. to: The Manpower Advisor, Personnel Department, FW Management Operations Ltd., Foster Wheeler House, Station Rd., Reading, RG1 1LX, or telephone (0734) 585211 ext. 173.

F.W. MANAGEMENT OPERATIONS, LTD.

Re-energise your career with Kellogg



In the refining, petrochemical, chemical, gas processing, synthetic fuels, industrial automation and associated industries world-wide, Kellogg stands for progress. From process design to detail engineering, procurement to construction and project management, a diverse number of process plants attest to our growing contribution to energy technology and earn us the name 'The Engineers of Energy'.

Kellogg prides itself on being a high quality engineering company fully responsive to the new challenges for efficiency, technology and innovation.

A heavy schedule of work in-hand coupled with strong prospects of being awarded new projects means that we require additional specialists in the following key areas to handle increased demand.

Specifically we require:

ENGINEERING

Process
Process Engineers
Process Systems Engineers

Electrical
Senior Electrical Engineers
Electrical Engineers
Job Leaders
Senior Designers

Piping
Piping Designers
Stress Analysts
(CAD experience preferred)

Instrument/Control Systems
Designers
Senior Automation and Control Systems Engineers
(Experience of one or more of the following essential • Software • Automation • Process Control • Instrumentation)

Civil
Principal Engineers – Steelwork Design
Senior Engineers – Concrete Design

Equipment
Rotating Machinery Specialists
Special Equipment Engineers
Vessel/Heat Exchanger Mechanical Engineers
Heat Exchanger Analytical Engineers
Fired Heaters Principal Analytical Engineers

PROJECT SERVICES
Senior Planning Engineers
Senior Estimators

PROCUREMENT
Purchasing Agents
Inspectors

PROJECT MANAGEMENT
Senior Project Managers and Project Managers

For these important positions we are seeking senior professional people of high calibre educated to either HNC or ONC with a broad base of relevant experience, or graduate engineers with 5 to 10 years' plus experience, dependent on the seniority of the position.

We offer unlimited free car parking, flexible working hours, interest free season ticket loans, a subsidised private medical insurance and a highly competitive salary.

Please write with full CV or telephone Steve White, M.W. Kellogg Limited, Stadium Way, Wembley HA9 0EE. Tel: 01-903 8484.

KELLOGG
M.W. Kellogg Limited
Excellence in Energy Engineering

Sales and Purchase Ledger

A managerial role for a part-qualified accountant

A world leading name in the field of advanced control systems, we are continually developing our computerised accounting systems to meet the needs of our expanding business. A key member of our Accounting Services function, you'll have full man-management responsibility for a 12-strong team involved in the operation and development of Sales and Bought Ledger.

A challenging role, and one which will allow you to fully assert your personality and professional skills in a service central to maintaining the company's growth. On a more specific level, you'll be responsible for the preparation of reports and management information, with particular emphasis on systems appraisal and development.

To qualify, you'll be a highly capable accountant, probably part-qualified, with solid exposure to a Sales or Purchase Ledger environment. Beyond this, we'll be looking for excellent communication skills and the enthusiasm and commitment to achieve results – man management skills are essential.

In return, we offer an excellent salary and benefits package and the career development prospects you'd expect of a world leader in this high technology field. In addition, we'll help you progress on to full professional qualifications.

Contact Steve Rowe on (0344) 416640 or send a brief CV to Rob Smith at: Macmillan Davies Personnel Consultants, The Old Vaults, Parliament Square, Hertford, Herts.

Together, we can find the answers.

Honeywell

GEARHART

MWD FIELD ENGINEERS

Gearhart Geodata is a world leader in formation evaluation techniques. We specialise in measurement while drilling, standard and computerised mudlogging and stratigraphic geoconsultancy.

In line with our continuing development for the integration of surface and downhole data, we have vacancies for graduates with oilfield experience who exhibit the necessary ability, commitment and attitude.

If you wish to further your career in this exciting field and feel you can match our requirements, telephone or write to:

Jim Beaumont,
Gearhart Geodata Services Limited,
Howe Moss Drive,
Kirkhill Industrial Estate, Aberdeen AB2 0GL.
Tel: (0224) 770555.

GEARHART GEODATA

Move into a career in Export Sales Management

Middle Eastern Markets (UK based)
Attractive salary + bonus + car

Marley Floors Limited, the market leaders in resilient PVC floor coverings, and based at Lenham (Kent), are looking for a sales professional of high calibre to be responsible for their sales to Middle Eastern markets.

Aged 25 plus, you must either:

a) have previous export sales experience, and be looking for a move into management (or)
b) be a newcomer to export, but possess a detailed knowledge of the UK contract floor coverings industry with at least 3 years' successful sales experience in this field. Full training in export procedures will be given.

Trips of 3-4 weeks' duration – for a total of approximately 4 months per annum will be made to service and motivate our distributors and to seek new major project business.

Please write in the first instance giving full details of your career, plus your age and salary to Mr. C. A. Reeder, Personnel Executive, Marley plc, PO Box 32, Riverhead, Sevenoaks, Kent.

MARLEY Floors Ltd
INTERNATIONAL DIVISION

TODAY'S SOLUTIONS TO TOMORROW'S AUTOMATION PROBLEMS.

SENIOR SOFTWARE DESIGNERS

At Cincinnati, we're tackling the factory automation problems of the future today. As a leader in high-technology automation, including CNC, FMS and Robotics, we're identifying the future needs of industry and gearing up to meet those demands.

Staying well ahead of the field means recruiting people with the right blend of vision, skill and innovation to make a vital contribution to our development, and these are amongst the essential qualities we shall be seeking in candidates for our Senior Software Designer vacancies.

Educated to Degree level, we will expect you to be able to demonstrate a minimum of 3-5 years' experience in software design, including familiarity with Pascal or PL/M languages. You will have worked on Real Time Systems Design Programming, preferably on Intel Microprocessor hardware.

A good communicator, you'll be a practically minded person, able to work as part of a small team requiring minimal supervision on complete projects rather than task-oriented work. You will benefit from total involvement in Numerical Control Systems development, FMS and many other projects, seeing your work through to completion. You will be working on the most up-to-the-minute automation equipment, with enormous scope for you to bring your creativity to bear in a challenging work environment.

Our products are developed jointly with Cincinnati in the USA, and as the only European member of our group involved in this specialised area of operation, we provide overseas support, with interesting travel prospects.

We offer a good salary package plus relocation expenses in a company where the future is limited only by the scope of your imagination and skill.

If you're ready for the challenge these positions provide, write with full curriculum vitae to: Ian Good, Manager of UK Human Resources, Cincinnati Milacron Ltd., Dells Lane, Biggleswade, Beds SG18 8LB, or telephone Ian Taylor, Engineering Manager on 0767 313504, ext. 210.

CINCINNATI MILACRON

MADAME TUSSAUD'S

Accountant in Tourism to £15,000

The growth of this world famous, family entertainment company, a member of the Pearson Group, necessitates the appointment of an additional accountant, reporting to the Chief Accountant, to join a small, friendly department accounting for Madame Tussaud's and the London Planetarium and dealing with returns from other interests in the UK and abroad.

Applications are invited from qualified, or part qualified, accountants with good all round accounting experience and some specialised emphasis on taxation, statutory accounts and control of capital expenditure. Some exposure to micro computers would be an advantage. This is a job for a youngish accountant, man or woman, who is interested in all aspects of financial and management accounting.

Benefits include a non-contributory pension and life assurance scheme, four weeks' annual holiday and an opportunity to contribute to the further development of a unique company in the growth industry of tourism.

Please write with full curriculum vitae to Mrs. P. A. Anders, Madame Tussaud's Ltd., Marylebone Road, London NW1 5LR.

ELECTRO-CRAFT LIMITED

TECHNICAL SALES ENGINEER

A unique opportunity now exists for a Technical Sales Engineer to promote our system products of brush and brushless servo motors and amplifiers, positioners and optical encoders. The engineer should be familiar with components of this type and preferably have sales experience. The potential for early promotion exists with this expanding company. A generous remuneration, company car, BUPA membership and company pension scheme are included in the total package for this important position.

Please send full C.V. to the Personnel Manager, Electro-Craft Ltd, Third Avenue, Crewe CW1 1XU.

Export Sales Manager

Australia and Far East
Based Manchester Area

Our Client manufactures a range of vinyl wallcoverings (brand leading names) and flexible/rigid vinyl and PVC sheets used in the Home Decorative, Seating, Automotive and Book Binding industries.

The Deep Sea markets of Australia and the Far East, including Japan, Indonesia and Hong Kong, are of some considerable importance to the Company and the challenge of this job is to strengthen and widen commercial relationships with existing distributors and to motivate agents; there will be some prospecting involved.

You will be 25—40, male/female, with a sound knowlege of Export Sales practices and procedures with the maturity to deal at Managing Director level. A foreign language would be useful as would a technical aptitude.

The package comprises a salary of c£15,000, Pension/Life Assurance/Medical schemes, 4 weeks' holiday and relocation costs where applicable.

To learn more of this superb opportunity simply telephone John Duxbery—061-834 5118 over the next seven days.

MSR Management Search and Recruitment

EXECUTIVE ASSISTANT

The National Association of Estate Agents, the Professional Body representing estate agents in the U.K., wishes to appoint an Executive Assistant to its management team.

A minimum of five years' previous experience in senior management should be backed by a professional qualification, C.I.S. or similar.

Occasional travel will be involved. Age range 30-40 years, salary by negotiation in accordance with experience.

Applications with full C.V., present appointment, salary and availability to:

A. R. Clark, BL (Hons), General Secretary,
The National Association of Estate Agents,
Arbon House, 21, Jury Street,
Warwick, CV34 4EH.

FURTHER ANNOUNCEMENTS APPEAR TODAY ON PAGES 26, 27, 28, 29 30 and 31

هكذا من الأصل

THE ARTS

THEATRE / 'Troilus and Cressida'

Shakespeare dislocated

TWO DIRECTORIAL changes imposed upon "Troilus and Cressida" weaken the Royal Shakespeare Company's new production at Stratford. Thanks to some dynamic performances, the play survives the first fairly well — a typically gimmicky RSC dislocation of scene. The second constitutes a misinterpretation of Shakespeare's purpose.

First, the action is transferred from the plains of Hellenic Troy to (approximately) Sevastopol in the Crimean War. Everything takes place in a dilapidated mansion occupied alternately by Greeks in field grey and Trojans in Ruritanian maroon. Beneath its shattered ceiling pictures hang awry and a door is off its hinges. Tickertape, field telephones and a tinny much-heard piano only add to the dreariness of the scene.

Uprooting the play from its classical setting imparts a grim vigour and may help those illiterates to whom Troy is a fairy tale. Howard Davies directs to give a modern and near-Marxist slant to the poet's examination of strife, lechery, crime, rage and lust, which here are his whole concern.

But, in attributing these vices to the Victorians, he destroys that universality which belongs to a great myth and makes it hurt us where we live. Thus women in the play become blowsy and bedraggled camp-followers and the quarrelling generals recall Dickensian Bumbles and Gradgrinds. So the production seems to blame the decadence on 19th century social conditions—and indeed Peter Jeffrey's Ulysses looks like Mr Gladstone.

The more serious distortion is a question of tone. There is nothing wrong with Anton Lesser's hysterical little Troilus, lunatically obsessed with Juliet Stevenson's slack-limbed and morbidly convincing Cressida, who want only betrays him an hour after she has pledged herself his forever.

Other compelling portraits are also on view—Alan Rickman's sulky, conceited and world-weary Achilles (although he never suggests a great warrior), David Burke's vain and self-indulgent Hector and Clive Merrison's Pandarus, a dissipated schoolmaster up to mischief.

But in writing of these savage and mercilessly studied events, Shakespeare's attitude was surely that of his scurrilous Greek observer, Thersites, to whom the cynical behaviour of both warriors and their doxies was terrifyingly funny. It is his laughter which makes this ironic satire so formidable. In the part Alun Armstrong only gags with spilled beer cans, or sticks a saucepan on his head.

Unlike his author, Mr Davies has not detached himself from the horrors, so there is no aloof death's head grin. As Helen, Lindsay Duncan gets no chance to be comical as well as contemptible. *Throughout, the mood* is narrow-minded political anger. What was needed was mockery and a cosmic disgust with mankind.

John Barber

Bresslaw's rough magic

NO NEED to fear at the **Ludlow Festival** the forecasts of the meteorologists. With Bernard Bresslaw's Prospero—his bald dome looming beneath the battlements of the castle's open air stage—to cast the spells in Philip Grout's revival of "The Tempest," we feel assured both of the weather and of the man's ability to work his "rough magic" as he wishes.

When did this role last find such an easy potency in the art that Shakespeare seems to compare to his own? At first it may look like curious casting but this actor's gigantic and benevolent manner conveys a rare authority over people as well as the climate. The clap of stage thunder for the opening shipwreck (rather absurdly preceded by a bout of mid-Victorian singsong aboard the doomed vessel to make you wonder if you had come to the right play) makes us shudder as we shiver beneath the night sky. Is it fact or fiction?

Mr Bresslaw's slightly oriental and bearded charm, with that high shiny pate and ponderous way with the verse, puts us safely in his power.

Towards the end of the evening you feel the "beating" of his mind over the plot to overthrow him and his release of Ariel (Timothy Roland) is very moving as the actor rushes off across the grass to the liberating night.

Otherwise the production seems to be tilted, in favour of a farce about "a few odd lads"—two drunken sailors and an enviously over-clothed if genial native with a green face in rags and tatters. Frank Windsor's Caliban and Sylvester McCoy's Stephano has much to be said for them.

Sean Cavanagh as designer supplies a timbered mid-stage pyramid which creakingly opens like a cactus to form a nautical interior or Prospero's cell or a focus for the masque celebrating the lovers' ritual. It has an electrical lift behind it which hums.

If Mr Grout seems to defy Coleridge's warning, quoted in the programme, about overdoing scenic effects because the play "addresses itself entirely to the imagination faculty," the play achieves finally a proper note of magnanimous magic and reconciliation, largely owing to the huge, heartening presence of Mr Bresslaw and his majestic lumbering visions.

Eric Shorter

A scene from the Royal Shakespeare Company's production of "Troilus and Cressida" at Stratford-upon-Avon with (from left) Juliet Stevenson, Clive Morrison and Anton Lesser.

BALLET /

Yoko Shimizu

ROBERT DE WARREN'S ballet "A Midsummer Night's Dream," when created by him for Northern Ballet Theatre in 1981, suffered from gargantuan padding (intended to make the ballet last a complete evening), very conventional choreography, and a rather ill-assorted assemblage of pieces by Mendelssohn.

His new version, given its premiere at the **Palace Theatre,** Manchester, on Tuesday night, suffered from much the same defects but it was graced by fine performances by the Japanese artist Yoko Shimizu (as Titania) and the Venezuelan guest artist Franklin Gamero (as Puck).

Ideally, Titania should radiate a mysterious quality appropriate to the Queen of the Fairies. Yoko Shimizu, however, is essentially a soubrette, with the short legs normal in Japanese girls and so, very sensibly, she tranformed the role into something suited to her temperament and physique.

Franklin Gamero transformed the choreography allotted to Puck in much the same way, sometimes shooting out his legs to the side at odd angles and clearly suggesting Puck's mischievous character, regrettably, the designer Clive Lavagne gave him a large blue wig, ornamented with spangles, which did not match the quality of his movements.

Fernau Hall

TELEVISION / Director's memorial

Stylistic scheme

NOT ALL ambitious film makers relish the possibility that a composer of genial music, and a miraculous flow of blissful tunes, might also be a genial man. Last Easter, in their "God Rot Tunbridge Wells", Tony Palmer and John Osborne reduced Handel to an earlier day "Disgusted of Tunbridge Wells". While the music spoke of harmony the pictures advanced dissonance and the words maintained whinge.

This makes it the more welcome that the same channel should also have commissioned last night's **Honour, Profit and Pleasure** (C-4) for George Frederick's tercentenary. This was unreservedly a celebration, with a warmingly widespread choice of musical quotations and a composer who admitted to liking England because "I am happy, successful and I make money".

It is a melancholy irony that this life enhancing film should have been written (with Peter Luke) and directed by the late Anna Ambrose. She worked on it with extraordinary care and energy in the last painful stages of cancer. Just 40 she lived only long enough to see and approve the final version. It became a double memorial.

Her stylistic scheme put the biography into the framework of 18th century theatre. There was even a credit for the expert in "baroque movement" whatever that might be. The Irish actor James Quin (Alan Devlin) was an appreciative narrator and the deliberate artificiality nearly overcame the problem that the intervals between the music left little time for revealing characterisation.

Simon Callow's Handel allowed himself a realistic German accent and became mildy exasperated about sopranos whose beautiful voices were not matched by beautiful minds. Generally he was a gentle figure, well turned out, well disposed and a long way from the ranting Trevor Howard composer of the Palmer film. If anything he was too passive for an artist of such abundant energy.

The ever valuable "Open Space" returned with Mike Cornford's **Balham Dogwatch** (BBC-2), a jokey protest about dog excretion in public places. An entertainment to "stop the viewers switching to the crap on other side", we were assured. Some who tried to escape will have slipped on Christopher Hird's **Another Fine Mess** (C-4), a jokey protest about dog excretion in public places.

The latter report was slightly the more useful in detailing the health risks as well as the nastiness caused by the largely uncontrolled daily 700 tons of excrement deposited by British dogs, and in going on to other good reasons for restricting the canine population. It seemed a pity that both programmes left open the option that this problem can still be laughed away.

After his self effacement in "The Visit" of the previous week Desmond Wilcox allowed a fleeting glimpse of his concerned features while filming the story of Don Clark, otherwise **Triathlon Man** (BBC-1). In gratitude to the hospital that removed his spinal tumour, wilful, cigarette addicted Don now raises money for it by sponsorship of his extreme athletic activity.

There were also signs of a death wish among the entertainers who joined **Calum Kennedy's Commando Course** (BBC-2), a theatre troupe on a shoestring tour in the Scottish Highlands and Islands. This was an amusingly dry film by the team of Michael Begg (director) and Ian Wooldridge (narrator) that also made the much less revealing "Behind the Lines" series. Why such a sad and funny documentary should have had to wait so many years for a showing is a mystery.

Sean Day-Lewis

MUSIC /

Sensuous Elgar, Previn

ELGAR AS impressionist is an unlikely concept but one unexpectedly conjured up by Andre Previn in his concert with the Royal Philharmonic Orchestra devoted to his music at the Festival Hall on Tuesday evening. Previn has always been a master of texture and here, in "Cockaigne", the Cello Concerto and First Symphony he constantly drew our attention to the variety and sensuous texture of Elgar's instrumental writing.

Yet, somewhat paradoxically, in the Concerto, structural strength was given just as marked an emphasis by the conductor and soloist, Yo Yo Ma, who achieved what all cellists in this work should aspire to, namely an ideal balance between emotion and line.

They achieved that by scrupulously attending to the small print of the score, to Elgar's detailed dynamic range, his calls for portamento, staccato and the like.

Previn rightly made the Adagio the heart of the symphony. Again its feelings were aptly expressed without the need for exaggeration. The Scherzo was light-fingered, almost effervescent. In the outer movements, Previn once more controlled structure to a nicety but tended to give the R.P.O. brass more than the look they needed to encourage them to upset balance, the conductor's sole miscalculation which made the peroration more obvious than it need be. That came as a surprise after the restrained and measured treatment of the overture at the start.

Alan Blyth

ART /

Old Master prints

A RARITY of the most sriking kind makes doubly remarkable what would in any case be an enormously distinguished exhibition of Old Master prints at Colnaghi's, Old Bond Street, until July 13. It is a set of five engravings by Cherubino Alberti (1552-1615) printed on contemporary, hand-woven heavy golden coloured satin.

This makes the set of real importance for the history of printmaking. What is more, it is only one of several varieties in this exhibition. All are described in scrupulous fashion and illustrated in the most useful catalogue which is a tribute to Ruth Bromberg, now the head of Colnaghi's prints department.

Represented by examples of their work which are familiar, but today are rare on the art market, are several of the world's greatest printmakers. Notable among them are Dürer, Rembrandt, G.B. Tiepolo, Canaletto and Goya.

Yet this is not just an exhibition of great names: it is for instance a delight and instructive to see a group of etchings by Odoardo Fialetti, a charming little master who bridges the 16th and 17th Centuries.

The exhibition ends on an impressive note for there are enough fine English mezzotints to suggest the heights that art reached in the 18th Century. It is also good to be reminded, thanks to four Whistlers, that one of the finest exponents of the art of etching did not die until 1903.

Terence Mullaly

ART GALLERIES

BARBICAN ART GALLERY, level 8, Barbican Centre, E.C.2. 01-638 4141. American Images: Photography 1945-80. From today to June 30. Tues.-Sat. 10-6.45, Sun., Bank Hols 12-5.45. Closed Mondays, except B Hols. Admission: £1.50; concessionaries 75p. Reduced rates for pre-booked parties. Related films, lectures and gallery talk. Tel.: for details.

BRITISH LIBRARY, Great Russell Street, W.C.1. SIGNS OF THE TIMES: The 200th anniversary of the newspaper. Wkdys 10-5. Suns 2.30-6. Ends June 30. Adm. free.

BRITISH MUSEUM, CHINESE ORNAMENT: THE LOTUS AND THE DRAGON. Until 28 July. Mon.-Sat. 10-5, Sun. 2.30-6. Adm. free. Recorded info 01-580 1788.

LEFEVRE GALLERY, 30, Bruton St., W.1. 01-493 2107. Import XIX & XX Century Works of Art. 20th June-27th July, Mon.-Fri. 10-5, Sats. 10-12.30.

LEGER GALLERY, 13, Old Bond St., *Exhibition: Watercolours from Wales.*

BROWSE & DARBY, 19, Cork Street, London, W.1. 734 7984. FINE BRITISH AND FRENCH, painting, drawing and sculpture 1870-1950.

FINNISH MISSION, 33, Albion Street, S.E.16. Icon Exhibition. June 28 to July 1.

ROYAL ACADEMY, PICCADILLY. 01-734 9052. Open daily 10-6 inc. Sun. (reduced rates Sunday until 1.45 p.m.) SUMMER EXHIBITION adm. £2.20, £1.60 con. rate. EDWARD LEAR adm. £2, £1.40 conc. rate.

THOMAS GIBSON FINE ART LTD. 9A, New Bond Street, London, W1. Tel.: 499 8572. BONNARD, DEGAS, PISSARRO, REDON, RENOIR, VAN GOGH, DUBUFFET, MOORE, MATISSE, PICASSO, BALTHUS, etc. Weekdays 10.00-5.00.

VICTORIA & ALBERT MUSEUM, S. Kensington. ENGLISH CARICATURE 1620 TO THE PRESENT and MASTERWORKS OF CONTEMPORARY JEWELLERY. Wkdys 10-5.30, Suns 2.30-5.30. Adm free. CLOSED FRIDAYS. Recorded info. 01-581 4894.

SITUATIONS VACANT

Continued from Page 8

ACCOUNTANCY

COMPANY ACCOUNTANT £13,000 + PROFIT RELATED BONUS

Our clients are distributors of motor spares, based in S.W. London. They urgently require an ambitious, hard-working accountant. The duties include control of a busy accounts department and regular production of management information. Applications (with c.v.) should be sent, quoting ref. L5018, to: Mark Mower, F.C.A., Thornton Baker, Fairfax House, Fulwood Place, London WC1V 6DW. 01-405 8422.

COMPUTER STAFF

ASK NOW FOR our free list of computer vacs. to £15,000. Tech. & Comm'cl Appts. Capital Appts. 01-808 3050.

COMPUTER PERIPHERALS £14K-£16K BASIC £34K OTE

Do you have a hi-tech background in communications or computer related sales? If so, you could enjoy a meteoric rise in your career prospects with one of the world's leading companies—selling computer peripheral to named, major accounts. Management opportunities are outstanding for those with the enthusiasm, personality and drive to succeed in a thriving environment. For further information call Polly Summerfield NOW.

EXECUTIVE EMPLOYMENT

Forum House, 1-6 Millmead, Staines, Middx. Telephone: Staines (0784) 63615

SENIOR FIELD SERVICE ENGINEER, salary to £16k + car. Experience on PDP11 unibus + CDC SMD disc drive essential. Genuine opportunity to grow with young company. Position based in Woking, Surrey.—Phone Engineering Manager, ACML, on 04862 23835.

MANAGEMENT & EXECUTIVE

ADVICE FOR BUSINESS? The variety of financial advice any business may require could include banking services, portfolio management, introduction to a source of mortgage funds, as well as investment, life assurance and pension planning. At Allied Hambro Financial Management, we consider trained professional people vital to our future success and we are interested in speaking with ex Company Directors, sales managers and self-employed men/women to discuss opportunities available in this wider sphere of financial management. For further details, please contact: Mr Richards—01-637 7200—London and Home Counties; Mr H[illegible]son-Allan—0635 36660—Newbury and Central South; Mr Tarleton—0925 573511—Warrington and North West; Mr De Burgh—01-518 6922—Essex and East Anglia; Mr Rothwell—0484 515001—Yorkshire.

AEGIS A PLENTY WANTED PLAYERS NOT SPECTATORS

Only a select few have the personal quality required to meet this challenge. Due to the planned expansion of our Surrey based office, two executive positions are offered. The successful applicants, aged between 25-45, will benefit from a comprehensive and professional training. This career employment offers a salary, substantial bonus and the benefits usually associated with a Group whose assets exceed £1,500,000,000. Respond to: Peter Everard, tel. Camberley 29065.

APPLICATIONS ARE INVITED for a limited number of career positions in a highly confidential situation. Background can be varied but ideally would show the ability to operate independently in a multi-disciplined environment. Remuneration package excellent for the right person. Write A.S.6712, Daily Telegraph, E.C.4.

AREA SALES MANAGER—South London, North West London, Nottingham & Derby, Portsmouth, Bristol, Bournemouth, Reading. National company seeks marketing personal domestic and industrial security systems seeks dynamic, energetic and ambitious professionals to help with national expansion programme. Previous successful sales and sales management experience essential (ideally life assurance or PMCG). Successful applicant will recruit, train and manage an area sales force as well as making personal sales. Full training and support, excellent career and financial prospects. Ring for appointment: National Sales Manager (0594) 34613 or send full c.v. to National Sales Manager, 7 Birch Park, Coalway, Coleford, Glos. GL16 7RU.

ASSISTANT EXHIBITIONS MANAGER REQUIRED BY BETA EXHIBITIONS LIMITED

The Company, based in Central London, is responsible for the organisation of the International Business Show and other established exhibitions in the office and business equipment industry. The Assistant Exhibitions Manager will be required to undertake many aspects of the detailed work of the organisation of exhibitions. He/she will be about 25 years old and while experience is not necessary, the ability to work hard on a number of projects simultaneously with enthusiasm is essential. A commencing salary of £10,000 is offered plus other benefits and applications with full personal details should be addressed to The Managing Director, BETA Exhibitions Limited, 8, Southampton Place, London, WC1A 2EP.

BUSINESS PARTNERS, MANAGING DIRECTORS are sought for joint venture participation in a one billion pound market. We seek high calibre people of varied business experience. Share participation with high salary and profit potential. If you are a business builder please telephone: Associated Franchise Brokers Group on 0252 712464 or send your C.V. to the Recruitment Director, Peel House, Upper South View, Farnham, Surrey.

CAPITALIST CO-OPERATIVE

This is a career redirection with a difference. You will earn while you learn the requisite skills required to succeed in the interesting and challenging world of security. We are not a franchise, and our requirement is phased and limited. The opportunity is to develop your own business without the usual financial risk to a genuine statement. You must have impeccable references, a positive career profile. Involvement can be part- or full-time. We are a national British company with high standards of selection. Man-Management skills linked with a pleasant personality are an essential. Write with full personal details to the Regional Director, CPAS, The Stavsafe Organisation, Windle House, King St, Knutsford, Cheshire, or tel 0565 53578 to request appointment information and meeting details.

EXECUTIVE SALES c. £16,000 P.A.

The Credit Protection Association, established in 1914, have developed a totally new credit management system to speed cash flow applicable to every type of business. An outstanding opportunity exists in this area for a man or woman over 25 with a broad business or management background of smart appearance and able to negotiate at senior level. After in-depth induction you will work by fixed appointment on your own exclusive territory during business hours only. This full-time career requires a high degree of self discipline which is more important than sales experience. Exciting long-term opportunities to participate in our major expansion programme, bright and future from new increasing renewal business. For details of areas available and to arrange interview in London, Birmingham, Cardiff, Manchester, Edinburgh, Glasgow, Belfast or Dublin, contact D. Lee, Freefone 2673, or write to Head Office, 350 King Street, London, W.6.

GENERAL MANAGER (OPERATIONS) c. £14,000 + CAR + BONUS

Security Guards Limited, one of the longest established companies in the security industry and dedicated to national expansion, require an experienced General Manager (operations) to join it's management team and assist in the setting up of a national network of offices. The successful candidate should have previous HM Forces Service, at least 5 years experience in the security guarding industry and be well motivated. He/She should have an in depth knowledge of the security guarding industry, together with the leadership and man-management qualities required to handle what will be a demanding appointment. Applicants will feel they have the ability and experience, and who want a career with the company where prospects are unlimited and results rewarded, should write to Richard Poole, Managing Director, Security Guards Limited, 145-149 Vauxhall St., London SE11 5RH., including full details of experience and c.v. All applications will be treated in the strictest confidence.

HOLEMASTERS, the concrete cutting and drilling specialist subcontractor to the Building and Civil Engineering industries, is seeking a Sales and Marketing Manager. Holemasters operates from 14 branch offices from Aberdeen to Plymouth and has a small existing sales force. Ideally candidates would be aged up to 35 years old, have good sales ability and be able to co-ordinate outside agencies. The post should be of particular interest to a senior salesperson seeking their first managerial challenge. An excellent salary plus bonus scheme and career prospects will be offered. Reply to Mr. S. B. Bebbington, Holemasters Limited, Unit G5, Europa Trading Estate, Stoneclough Road, Radcliffe, Manchester M26 9EH.

IBM SALES/MARKETING

THAMES VALLEY

INCOME £30K-£50K BASICS £16K-£20K NEG

This is an outstanding opportunity to join a prominent public computer group providing totally integrated specialist services to the IBM market. Their forte is the supply of large-scale and medium-sized systems ranging from the 43XX, 308X and 8100 through to the 3090. They are also leaders in the [illegible] and are authorised PC dealers. The Company's continuing expansion and growth of market share has led to the need for several more specialists to join the management team shortly to relocate to prestige new offices in Berkshire. If you feel you have the experience and potential to contribute to the Company's ongoing success apply in the first instance to

MRS SUZANNE BIRCH, CEB EXECUTIVE LTD., Parr House, 58 Broadway, Bracknell RG12 1AG. 0344 55577 (day) 0344 424117 (eve)

MANAGING DIRECTOR

Midlands based

We are a rapidly expanding and profitable National Company supplying Business Forms to a wide variety of customers. As Managing Director you will lead an enthusiastic board with a highly professional sales team. Your considerable management experience should preferably have been gained at Board level and you must be able to demonstrate strong qualities of leadership and sound money and market management ability. Aged 30-60 you will enjoy a remuneration package which reflects the importance of this key appointment. Interested men and women should apply in confidence to: Box 88/MD, RSI Advertising, 124 Compton Road, Wolverhampton WV3 9QD.

PRODUCTION MANAGER

We manufacture professional hand tools. The manager's work will be industrial engineering including factory layout, control of purchasing and stores and men, management. With interesting products, good pay and substantial capital, we offer a top job in a mature, enterprising person preferably with light mechanical engineering experience. Please reply to Mr P. M. Barrie, Riverside Systems Ltd, Harehill, Todmorden, Lancs. OL14 5JY.

BOURNEMOUTH. Opportunity exists for people to start their own business with financial assistance. B.E. 6442, Daily Telegraph, E.C.4.

PRODUCT MANAGER

Products

For Special Air/Gas Treatment. An energetic and self-motivated product manager is urgently required to take overall responsibility for the launch of a new range of products. Relevant technical qualifications and experience would be advantageous. Previous experience of bringing new products to the market would also be helpful. Generous remuneration and a company car are offered. Send brief C.V. to the Managing Director, P and B Engineering Company Ltd, Crompton Way, Crawley, West Sussex, RH10 2QR.

PRODUCTION CONTROL/CO-ORDINATOR

Computer aided stock control system. Strong management skills required for organising production runs and progress chasing for final despatch of orders. Fringe benefits include company car, BUPA and non-contributory pension scheme. Apply in writing with full c.v. to Company Secretary, Medical Wire & Equipment Co., Corsham, Wilts SN13 9RT.

PROFESSIONAL SALES EXECUTIVES COMPUTER BASED BUSINESS SOLUTIONS £19,600-£25,600 Plus Company Car or Car Allowance

A £5,000,000 turnover next year demands two Sales Executives, immediately, to be based in Surrey. Management opportunities will rapidly follow, due to acquisition policy of this Group. If you know Sales and Business Systems telephone or write to: Peter Humfrey-Webby, THE ACCOUNTING HOUSE GROUP, Yateley Lodge, Reading Road, Yateley, Camberley, Surrey GU17 7AA. Tel: Yateley (0252) 877584.

REDUNDANT DIRECTORS OR SEN. EXECUTIVES

Wanting to run their own businesses, within famous financial services group, full training given. CV to R.D. 6446 Daily Telegraph EC4.

SALES DIRECTOR

We are the manufacturing company within the Wright Air Conditioning group, market leaders in providing close control air conditioning systems for computer rooms. The Company has a history of consistent profitable growth and a policy of investment for the future to sustain the company's success. The person appointed as Sales Director will demonstrate a successful record as a professional sales person and sales manager/ess. Personal qualities of leadership and the ability to grasp the concepts of the relevant business sector are key requirements. Relevant technical knowledge is also important. The Sales Director would be responsible for all aspects of the sales and marketing operation, including leadership of a product sales team both in the U.K. and overseas. The remuneration package will include attractive salary, profit-sharing and a company car together with 4 weeks' annual and statutory holidays, etc., are offered, and excellent career prospects in line with the Group's progressive employment policy. The candidates should be aged between 35 and 55 years of age, and should write in confidence to Mr M. F. J. Brown, Managing Director, Wright Air Conditioning (Products) Ltd., 140, Sandy Lane, Camp Hill, Birmingham, B11 1BW.

HYDROGRAPHIC SURVEY or NAVIGATION SPECIALIST required for Global Marine

SALES MANAGER

position with market leaders. Excellent conditions / benefits. Please phone/write for details. MICHAEL QUEST ASSOCIATES, 596 Chiswick High Road, London W4 5RS. Tel: 01-995 3246, 995 5258.

SALES OFFICE MANAGER SALARY NEGOTIABLE

We are the brand leader of a range of products for the Building Industry. A vacancy exists within our management team for a person to run and develop our sales office. This office handles all the sales to our UK dealer network and to our overseas customers. The ideal applicant should have experience in office administration, computerised invoicing and stock control, and be prepared to develop with further planned expansion. There is a good salary, as would be expected from a national manufacturer. Applications should be made in writing with full c.v. to C. G. Perry (Director), Trulise Building Products, Albert Rd, Buckhurst Hill, Essex IG9 6BH.

SALES MANAGERS £18-£22K + Car. Dorset. Technical sales experienced to sell Data-communications systems & Data Networks, UK and overseas. CBS Appointments. 0202-392155 (24 hrs). Evenings 04254-70379 (Agy).

SANITARYWARE PRODUCT/SALES MANAGER RAMUS TILE CO. LTD.

A senior management appointment is to be made as a result of the Company's move into national distribution of sanitaryware. The ideal candidate will have product knowledge. Initial involvement will be in setting up the Company's internal administration and launching the product to the national sales force. Thereafter, overall product responsibility would be combined with a sales role. Ramus Tile Co. Ltd are the leading distributors of ceramic tiles with a turnover circa £50 million. Applications in writing with full c.v. to: M. G. Harris, Sales Director, Ramus Tile Co. Ltd., Palace Road, London N11 2PX.

SECRETARY ASSOCIATION ST JOHN AMBULANCE

A vacancy occurs on September 1st for the Secretary of the training branch, of St John Ambulance, who will be responsible for the overall administration and marketing of first aid and associated courses throughout the country. Applicants in the 40-55 age range should apply to the Director-General, St John Ambulance, 1 Grosvenor Crescent, London SW1X 7EF before July 5th 1985, with a copy of their cv's.

SMITHS CRISPS SHIFT MANAGER

The Paulsgrove Factory produces a wide range of potato crisps for both our own brands and prestige private label customers. Reporting to the Production Manager, the Shift Manager is responsible for volume, quality and productivity of the cooking and packing departments. Ideally applicants aged circa 27-40, of graduate calibre will have had progressive supervisory experience within the food or an associated high volume, low margin, continuous process, female orientated environment. Candidates should have the ability to work under pressure and operate with an open but demanding management style. Initially for Double Day-Shifts, 6-2, 2-10 and will include 10-6 when necessary, and the terms and conditions applying will be attractive to high calibre applicants. Apply in writing to Mr G. Pearson, Smiths Crisps, Southampton Road, Cosham, Portsmouth, Hants.

TECHNICAL ADMIN BACKGROUND? £9K-£13K + Package

Lots of scope for initiative helping run extremely busy hi-tec recruitment operation using in-house computer system. We'll train you, but you must have B.Sc in electronics and good communication skills, and be free to move to outer W. London. Interested? Call Mike Still on 01-993 6171.

WORK STUDY/O & M Business Analyst required.—03403 3885.

ENGINEERS

A FREE 100-PAGE GUIDE to job markets for ENGINEERS, HNC/B.Sc., and under 40? Get yours now from SRL (Agy), 125, Gunnersbury Lane, W.3. 01-993 6171 or 993 6179 (eves.).

AEROSPACE DEFENCE

All Disciplines for Systems, Design, Test, Q/A etc. for FREE GUIDE tel. STS Recruitment. 0962 69478

ASSEMBLING AND DEPLOYING sophisticated communications satellites requires talented mechanical, electrical and systems engineers. Call British Aerospace Space and Communications Division on 0438 736525.

CHIEF DESIGN ENGINEER UXBRIDGE, MIDDLESEX CIRCA £15,000 P.A.

A Chief Design Engineer is required to take charge of a medium sized team engaged on design of high technology equipment associated with one of the so-called "Sunrise" industries. The Design office forms part of a manufacturing unit and its responsibilities include technical support for prototype manufacture. Advanced 3D CAD equipment is about to be installed and the day to day management of its introduction will be the Chief Design Engineer's responsibility. The successful applicant will be directly responsible to the Board Director responsible for Sales and the development of new products for a rapidly developing world wide market. Applicants should be experienced mechanical designers of proven ability, apprenticed trained HND background preferred. A good appreciation of modern control technologies especially electronics, desirable to ensure successful detail integration into completed design. Preferred age group 30-40. This is a Senior appointment with an established company. Private health insurance, pension scheme, etc., is included with remuneration package. Please apply in writing with full details c.v. to C.D. 6710, Daily Telegraph, E.C.4.

CORAL OR PASCAL Contract [illegible] ORIN ENG LTD [illegible]

DIVISIONAL MANAGER ENGINEERING PLASTICS

FLUOROCARBON, market leaders in the processing of fluoropolymers are just completing a major expansion at their Hertford base. They now seek to strengthen their management team by the appointment of an experienced person to take profit accountability for a major growth sector of their business. Applicants must have proven experience in running a diverse processing operation preferably in the field of engineering plastics and be capable of controlling a small but rapidly expanding division as a profit centre. The position requires flair and self-motivation to marry exacting customer requirements with a wide selection of high technology materials and processing options. The ideal applicant will be a professional engineer or scientist with in-depth knowledge of plastics materials and processing. This should be backed with sound commercial judgement. An attractive remuneration package will include excellent salary plus bonus opportunity, company car and free medical insurance. Assistance with relocation will be considered. Applications in writing to: The Chairman and Managing Director, Fluorocarbon Company Limited, Fluorocarbon House, Caxton Hill, Hertford, Herts. SG13 7NH.

ELECTRONIC FIELD SERVICE Free list of jobs to £14,000. Capital Appts. 01-808 3050.

ELECTRONIC DESIGN. Free list of jobs to £18,000. Appts. 01-808 3050.

HVAC & ELECTRICAL. Project & Design Engrs. to £14,000. Capital Appts. 01-808 3050.

DESIGNERS / DRAUGHTERS / ENGS (London / Home Counties). Mech., Elec., Instr., H&V, [illegible], Process, Piping, Offshore, Electro/Mech, [illegible], Civil, Planning, [illegible], Buying, etc. Perm/Contract: Send CV or phone: EM-JAY APPOINTMENTS, 50, Station Rd, Redhill. (0737) 60011.

FAR EAST. Senior qualified engineers in the following disciplines will shortly be needed for on-going contract supervision. Design, Construct, Commissions, Diving, Planning, Q.S., Telecoms, Cost, Corrosion, Contracts. Please send fully detailed c.v. to Ref. GM102, Aitken Inspection Services, Woodcote Grove, Ashley Road, Epsom, Surrey KT18 5BW.

MECHANICAL MAINTENANCE ENGINEERS AND CONDITION MONITORING ENGINEERS

Costain Process Technical Services Limited, a major force in the field of maintenance work for the oil and gas industry, have requirements for the services of experienced mechanical plant and machinery maintenance engineers. Minimum qualifications: HND in Mechanical Engineering, but Degree preferred. Experience: Minimum 5 years' experience of hands on plant maintenance engineering in a refinery, gas plant or other closely related hydrocarbon process plant. Candidates must be able to display good knowledge and work experience in rotating machinery, mechanical seals, boilers, utilities and static equipment. Successful candidates will probably be over 30 years of age. Process related knowledge is essential to enable trouble shooting defects and good leadership qualities are needed to enable the engineer to lead a team maintaining an area of a refinery. Work organisation is another key task. Suitable candidates should apply in writing enclosing their c.v. and clearly stating their qualifications in the covering letter, to: P. N. Rointon, Overseas Operations Manager, Costain Process Technical Services Limited, Costain House, West Street, Woking, Surrey. GU21 1EA.

MICRO-COMPUTER SERVICE: Call Technomark Recruitment. 01-229 9239.

MECHANICAL des. aircraft/ground support equip. Europeas cont. Tel. INTERLORD 01-540 8124, ext. 202 (Agy)

OIL COMPANIES URGENT

London & other locations. Long & short term vacancies for senior and intermediate staff with 5 years' experience relevant to offshore industry: CONTRACTS ADMINISTRATORS, CONTRACTS FORMULATORS, COST ENGINEERS, QUANTITY SURVEYORS. Full c.v. with rate/salary and availability to: Contracts Consultancy Ltd, Ref. 148, London House, 68 Upper Richmond Rd, London SW15 2RP. Tel. 01-871 2894.

PCB CAD BUREAU MANAGER

Cotechnik is a design consultancy based in Ashford, Kent. We are expanding our PCB design services and are seeking a Manager to be directly responsible to board level. Applicants should hold HNC/degree, possess good communications skills and be able to liaise with clients at all levels. Team management and the ability to work under pressure are essential qualities. Applicants should be experienced in the design of all types of PCB. A knowledge of Applicon CAD Systems and MOD standards would be advantageous. Attractive salary, company car and 5 weeks' annual paid leave. Apply in writing to: The Personnel Director, Cotechnik Ltd, Ashford House, Tufton Centre, Ashford, Kent.

QUALITY ENGINEERS in Electronics Ind., to £17,000. Capital Appts. 01-808 3050.

QUALIFIED MECHANICAL ENGINEER required with design experience on steel structures for the offshore industry, to work at various locations in the U.K. Write G.M.6716, Daily Telegraph, E.C.4.

QUALIFIED ENGINEERS REQUIRED (in N.E. mainland). Civils, structural, mechanical, electrical (L.V., H.V., E.H.V.), building services, process, chemical, instrumentation and control, electronic, communications, computer analysts, programmers, project management, estimating, planning, site supervision, Q.S., Q.A. and N.D.T. posts. Continuing urgent requirements for qualified design engineers particularly offshore/sub sea. C.V.s Reference DT1 to Fleming International Ltd, 51 Linden Avenue, Connahs Quay, Clwyd, CH5 4SN, or call Harry Carr on 0244 817321. Agency.

ROBOT VISION

Several interesting positions available. S. England.—Contact T.T.K. Personnel Consultants Ltd., tel. (0742) 680354.

SALES ENGINEERS FIRE ALARM DETECTION AND PROTECTION EQUIPMENT/SYSTEMS

due to expansion we require 4 sales engineers to promote our proven range of equipment. Suitable candidates should have a proven record in sales or fire engineering. For further details, contact us on 0734 588688 or write to Patol Ltd., 4-6 East Street, Reading, Berks.

SENIOR MECHANICAL + ELECTRICAL

building services engineers (to corporate member level) required by expanding consulting engineers. Apply: Trevor Crocker & Partners, Reigate. Telephone 07372 40101 for an application form.

SERVICE ENGINEERS

Service Engineers required for marine propeller & control systems. Electrical experience with knowledge of electronics preferable. Please write enclosing c.v. to Service Manager, Kamewa Div., Bovince & Co. Ltd., Villiers House, 41/47 Strand, London. WC2N 5LB.

SUPPORT ENGINEERS. Lansdowne Appointments Register now has vacancies throughout the U.K. for Field Service/Technical Support / Customer Support/Systems Support and Commissioning Engineers. Salaries range from £8,000 to £14,000. Experience required in any of the following areas: Computer Hardware, Telecommunications, Instrumentation, Electro-Mechanical Equipment, Data Communications or T.V. and Video. If you want a rewarding career call us now: 01-743 6321 or write to: Stuart Tait, Lansdowne Recruitment Ltd, Park House, 207-211, The Vale, London W3 7QB.

SURVEY SYSTEMS LIMITED

LAND AND HYDROGRAPHIC SURVEYORS, NAVIGATION POSITIONING OPERATORS/ENGINEERS, GEOPHYSICAL OPERATORS ENGINEERS, ROV PILOTS/TECHNICIANS, SITE ENGINEERS, SETTING OUT PERSONNEL in CONTRACTS U.K. AND OVERSEAS, PERMANENT AND FREELANCE BASIS. C.V.'s—Contact—Survey Systems Limited, Hunters Close, Dean Row Road, Wilmslow, Cheshire SK9 2LX. Tel. (0625) 537444

URGENTLY REQUIRED, civil quantity surveyor for leading long established European managed group of companies, situated in a pleasant Gulf state. Must be qualified and capable of M.T.O. work qualification progress and project control, estimation etc. Attractive tax free financial package, commensurate with the position. Bachelor status, single accommodation, free moving & laundry, leave cycle 15 days every 3 months. 12 month renewable contract. Full c.v., stating availability. Write U.R.6718, Daily Telegraph, E.C.4.

SCIENTISTS AND TECHNOLOGISTS

SHIFT CHEMIST/SHIFT MANAGER

BDH CHEMICALS LTD the leading UK manufacturer of laboratory chemicals and reagents, will shortly have a vacancy in the Inorganic Production Department for a Shift Chemist or Shift Manager to lead one of the three shifts. The successful applicant will probably possess a Degree or equivalent and preference will be given to candidates with sound experience in production methods and a wide knowledge of inorganic chemistry. Additionally, the ability to plan work and control the activities of a group of 8-10 people is regarded as equally important. Out of normal working hours, the person appointed will also be responsible for safety matters and discipline in the organic manufacturing departments where shift work is carried out. Please write with full details of age, qualifications, experience and current salary to: Mr J. M. Fordon, Personnel Officer, BDH CHEMICALS LTD, Broom Road, POOLE, Dorset, BH12 4NN.

REPRESENTATIVES

A BETTER CAREER

FOR THREE WELL TRAINED CONSUMER REPRESENTATIVES

£12,000 + CAR (25-45)

One of the leading British manufacturers and distributors of mouldings, frames and accessories sold to the picture trade, glaziers, DIY and other retail outlets is expanding their national sales force to sustain their increased market penetration.

Mature and stable representatives, able to plan journey cycles and work successfully with minimum supervision, building sound customer relationships are wanted for these three prime areas:—

1 HOME COUNTIES (SOUTH)
2 HOME COUNTIES (NORTH)
3 W. MIDLANDS & SURROUNDS

The company offers a basic salary (negotiable) plus genuine commission and bonus schemes, which already provide minimum 1st year income IN EXCESS OF £12,000. A 1600cc Car, pension/l.a., 4 wks hols, full expenses are also offered and there are REAL PROSPECTS FOR ADVANCEMENT. Please quote ref "GF".

01-741 9691 (24-HRS) SALES SELECTION LTD., SELECTION HOUSE, RAVENSCOURT AVENUE, LONDON W6 0SL. Consultants since 1957.

A BETTER CAREER

FAMOUS NAME PRODUCT £11,000 + CAR

(1) GLC—South (2) HANTS/W. SUSSEX/SURREY

Internal promotion creates two exciting opportunities for experienced representatives (aged 25-40) to join one of the World's leading manufacturers of flooring materials and accessories, selling their top quality range to flooring contractors and distributors, major commercial users, L.A.'s, Gov't depts and specifiers/interior designers, etc.

In addition to the negotiable basic salary there is a realistic commission scheme (designed to give minimum 1st year income c.£11,000). A company car (1600cc), group pension/l.a. scheme, 23 days hols, Xmas bonus, generous expenses, etc., are also offered. Please quote Ref. "HP".

01-741 9691 (24-HRS) SALES SELECTION LTD., SELECTION HOUSE, RAVENSCOURT AVENUE, LONDON W6 0SL. Consultants since 1957.

ADVERTISEMENT REPRESENTATIVE. Great scope for person to sell for [illegible] local newspapers. Interesting London boroughs. Good salary, company car and opportunity. Telephone or write Mr. J. C. Simmonds, Greater London and Essex Newspapers, 2 Whalebone Lane South, Dagenham RM8 1HB. 01-593 8100.

AGENTS

A leading industrial diamond and super abrasives tool manufacturing company require self-employed agents in the South West including Hampshire. Write A.A. 6620, Daily Telegraph E.C.4.

A NEW DIVISION of the world's largest fitness equipment manufacturer, Nissen Universal, is currently recruiting SALES AGENTS to market a new range of fitness foods and supplements to health clubs, leisure centres, sports clubs and retail outlets within an exclusive territory. Full advertising, promotional and technical back-up will be provided. Ideally, applicants should already be working successfully in a related industry. Good commission, bonuses and incentive schemes are in operation and successful sales agents should achieve a high income level. Please apply in writing with c.v. to: UNI-FIT Fitness Foods, Sales & Marketing Department, Milton Farm, Westcott, Dorking, Surrey, RH4 3PZ.

A LARGE national company would be interested to speak with ex-company directors, sales managers, salesmen/women. A number of vacancies to be filled in London and East Anglia. Write A.L.6444, Daily Telegraph, E.C.4.

A UNIQUE CHALLENGE IN SALES £14,000 BASIC OTE £25,000 + CAR

Ambitious, talented sales executives are currently sought by this successful high technology company. The company manufactures and sells computer aided design equipment to the electronics industry. Their systems have sold exceptionally well in the UK. Continuous advertising has generated a substantial client list. A proven track record in computer sales will secure a high basic salary, OTE £25,000 company car and an extremely thorough training programmes. For a confidential discussion call Jennifer Docherty on 01-958 1804. IPP Marketforce. Sales Recruitment Specialists, 20 Kensington Church Street, London W8 4EP.

ADVANCE YOUR CAREER

OTE £20K + car + benefits (London & Home Counties)

Standing at the forefront of technological advancement in reprographics, this multi-national company is looking for TOP FLIGHT SALES EXECUTIVES to market the company's own sophisticated range of modern equipment. The primary job function will be to develop existing accounts and to pioneer your own client base. In return, you will receive excellent company support and the opportunity to propel your career into a more exciting role. If you are aged 23-35, highly motivated and gifted with first-class sales ability, the rewards will be immense: good basic salaries and attractive commission schemes, and above all professional and continuous training. If you are ready to make your next career move then phone Sarah Thomas for a confidential discussion on 01-958 1804. IPP Marketforce, Sales Recruitment Specialists, 20, Kensington Church St, London, W8 4EP.

ALL SALES ENGINEERS, Electronic and Mechanical. Free jobs list. All U.K. areas. Capital Appts. 01-808 3050.

AN OPPORTUNITY for Career development for a hard working sales professional. An expanding forward thinking Company require an enthusiastic sales person. Salary negotiable. Company car and usual benefits. Experienced in refrigeration preferred but not essential. Write in confidence with full CV to Frocold Sales Ltd., The Old Station, Station Road, Ormskirk, Lancs L39 2XB.

ARE YOU GOOD ENOUGH FOR THE 1st DIVISION?

Here is an opportunity for you to move up to a company where high achievement and consistant growth have become every day words. As you would expect, there is a wide range of first-class products of increasing value and technical sophistication with a clearly defined career path to the top mapped out for every individual sales person. The level on entry will be determined by your previous sales experience and high guarantees with comprehensive product training will ensure you are fully equipped to achieve your on-target earnings of

£25,000-£50,000 P.A.

Ideally aged between 22 and 36, you should tell me NOW that you would like to get on the transfer list to a better future. Ring me, Roy Norris, on 01-439 9341. Classical Management and Recruitment Consultants.

A.T.E. SALES. C£18,000 + car. Bucks, Beds, Herts. Selling logic analysers and instrumentation to OEMs.—Call ATA SELECTION, Milton Keynes 0908 666872.

CHROMOTOGRAPHY EQUIPMENT SALES. C£16,300 + 2-3L car. Bucks, Beds, Herts. Wide customer base, selling to OEMs, universities, hospitals and research labs.—Call ATA SELECTION, Milton Keynes 0908 666872.

Continued on Page 25

COURT AND SOCIAL

Court Circular

BUCKINGHAM PALACE
June 26.

Miss Penelope Oliver had the honour of being received by The Queen when Her Majesty invested her with the Insignia of a Member of the Royal Victorian Order.

Mr D. H. Gillmore (British High Commissioner to Malaysia) and Mrs Gillmore had the honour of being received by The Queen.

Mr J. F. Walker (Her Majesty's Ambassador Extraordinary and Plenipotentiary at Doha) and Mrs Walker had the honour of being received by The Queen.

The Queen and The Duke of Edinburgh this evening attended a Service at the Round Church at the Temple to mark the Eight Hundredth Anniversary of the Consecration of the Round Church.

Her Majesty and His Royal Highness were received in Church Court by the Treasurer, Inner Temple (His Honour Sir William Stabb) and the Treasurer, Middle Temple (Mr John Mills), and at the West Door of the Church by the Master (the Reverend Canon Joseph Robinson).

The Archbishop of Canterbury gave the Address.

After the Service, The Queen, with The Duke of Edinburgh, honoured the Inner and Middle Temples with her presence at dinner in the Middle Temple Hall.

The Marchioness of Abergavenny, Sir William Heseltine and Captain Simon Halborow were in attendance.

The Duke of Edinburgh, Patron of the Royal Veterinary College and Hospital, today visited the Hawkshead Site of the College at Potters Bar, Hertfordshire.

His Royal Highness was received by the Chairman of the College Council (Mr J. Moss) and the Principal of the College (Dr A. Betts).

Afterwards. The Duke of Edinburgh visited Scicon Ltd., Wavendon Tower, Milton Keynes.

Having been received by Her Majesty's Lord-Lieutenant for Buckinghamshire (Commander the Hon. John Fremantle, R N) and the General Manager of Scicon's Computing and Technical Services (Mr S. Sassoon), His Royal Highness opened and toured the new building.

Brigadier Clive Robertson was in attendance.

The Princess Anne, Mrs Mark Phillips visited Devon today.

Her Royal Highness travelled in an aircraft of The Queen's Flight and was received at the Royal Citadel, Plymouth, by Her Majesty's Lord-Lieutenant for Devon (the Earl of Morley) and the Lord Mayor of Plymouth (Councillor J. Mills).

The Princess Anne, Mrs Mark Phillips, President of the British Clothing and Knitwear Council, visited the Jaegar Knitwear Factory at Plymouth and toured the factory, escorted by the General Manager (Mr F. Roberts).

Her Royal Highness subsequently visited W & G Instruments Ltd. at Plymouth and toured the Company, escorted by the Managing Director (Mr V. Parsons).

In the evening. The Princess Anne, Mrs Mark Phillips, President of the Save the Children Fund, attended a fund-raising evening at Kelly College, Tavistock.

Mrs Richard Carew Pole was in attendance.

By command of The Queen, General Sir John Mogg (Vice Lord-Lieutenant for Oxfordshire) was present at Royal Air Force Brize Norton this morning upon the arrival of The President of the Italian Republic and welcomed His Excellency on behalf of Her Majesty.

The Queen was represented by the Earl of Caithness (Lord in Waiting) at the Memorial Service for the Lord George-Brown (a former Cabinet Minister) which was held in St. Margaret's, Westminster, today.

KENSINGTON PALACE.
June 26.

The Prince of Wales, Duke of Cornwall, arrived at Royal Air Force Kemble this afternoon in an aircraft of The Queen's Flight upon the conclusion of His Royal Highness's visit to Duchy property in the Isles of Scilly.

Mr John Higgs was in attendance.

The Prince and Princess of Wales this evening attended a dinner, given by the Commonwealth Press Union to mark the 75th Annual General Meeting of the Union, at Goldsmiths' Hall, Foster Lane, E.C.2.

Mrs George West and Major Jack Stenhouse were in attendance.

KENSINGTON PALACE.
June 26.

The Princess Margaret, Countess of Snowdon, today visited Royal Air Force Valley, Gwynedd, and was received on arrival by Her Majesty's Lord Lieutenant for Gwynedd (The Marquess of Anglesey).

Her Royal Highness, who travelled in an aircraft of The Queen's Flight, was attended by The Hon. Mrs Wills and Major The Lord Napier and Ettrick.

THATCHED HOUSE LODGE.
June 26.

Princess Alexandra this afternoon visited the Garden Fête at the Oratory, London, S.W.7.

In the evening, Her Royal Highness and the Hon. Angus Ogilvy were present at a Gala Fashion Show at the Royal College of Art, S.W.7.

Lady Mary Fitzalan-Howard was in attendance.

The Queen will visit the Scottish Office Centenary Exhibition and the Royal Botanical Gardens at Inverleith on July 3.

The Duchess of Gloucester will attend a service of thanksgiving and a garden party in The Hague on July 10, to mark the golden jubilee of the British School in the Netherlands.

TODAY'S BIRTHDAYS

Sir Harry Trusted, Q.C. is 97 today; Mr Bernard Thorpe is 90; Sir Sydney Caine 83; Mr L. Marsland Gander 83; Sir Alan Mocatta 78; Prof. P. N. S. Mansergh 75; Mr Ronald Hayward 68; Mr Bruce McGowan 61; and Mr Michael Alison, M P, 59.

Today is the anniversary of the birth of Helen Keller, the blind and deaf scholar and author, in 1880.

White Ensign Association

The Duke of Edinburgh was received by Lord Maclean, Chief Steward of Hampton Court Palace, at the 27th anniversary banquet of the White Ensign Association held in Hampton Court Palace last Tuesday evening.

The Duke and the other guests were also received by Adml Sir John Fieldhouse, First Sea Lord, Lord Boardman, President of the Association, Sir Donald Gosling, Vice-President, Admiral of the Fleet Lord Lewin, Chairman, Sir Derrick Holden-Brown, Deputy Chairman, Adml Sir William Staveley, First Sea Lord designate, Adml Sir Andrew Lewis, Past Chairman of the Association, Mr Norman Barrington Cork and Sir Edward Singleton, members of Council, Adml Sir Nicholas Hunt, C-in-C Fleet, Vice-Adml Sir Ian McGeoch, Mr Henry Lambert and Mr Simon Bebb, W E A, and their ladies. Also attending were:

In the Great Room:

Sir Robert and Lady Armstrong, Mr and Mrs R. Bennie, Mr and Mrs B. Benton, Mr and Mrs W. Bischoff, Mr and Mrs N. W. Blankaby, Lord and Lady Boardman, Mr D. J. Bradford, Capt. and Mrs M. V. N. Bradford, Mr and Mrs G. Bradman, Mr and Mrs R. G. Braidwood, Cdr R. A. Y. Bridges, HMS Jupiter, and Mrs Bridges, Mr and Mrs J. J. Briggs, Mrs C. Brookman, Mr and Mrs P. Buckley, Mr and Mrs B. R. R. Butler, Mr and Mrs G. Campbell, Sir Edward du Cann, M.P., and Lady du Cann, Capt. and Mrs J. L. de Carranza, Mr and Mrs P. C. G. Cazalet, Mr and Mrs P. G. Cazalet, Mr and Mrs M. H. Chaplin, Mr and Mrs D. M. Child.

Capt. R. F. Cobbold, HMS Brazen, and Mrs Cobbold, Mr F. L. and Dame Elizabeth Coker, Mr and Mrs N. Cole, Mr D. F. Collins, Lt-Cdr J. A. Cooper, HMS Ariadne, and Mrs Cooper, Mrs Creasy, Mr and Mrs B. D. Crisp, Mr and Mrs C. H. Cunningham, Air Marshal Sir John and Lady Curtiss, Mr and Mrs A. J. Davis, Mr and Mrs B. Dewing, Group Capt. and the Hon. Mrs Hugh Dundas, Mr and Mrs G. D. S. Dunlop, Mr and Mrs J. Emens, Mr O. Evans, Mr and Mrs P. Everett, Mr and Mrs A. Fayed, Mr and Mrs C. H. Fenn, Admiral Sir John Fieldhouse, First Sea Lord, and Lady Fieldhouse, Mr and Mrs L. Fielding, Rear-Adml Dr K. and Mrs Fischer.

Capt. W. J. Flindell, HMS Sealhawk, and Mrs Flindell, Mr and Mrs G. M. Ford, Mr and Mrs A. Frall, Mr and Mrs D. Frontiere, Mr and Mrs T. Frost, Mr and Mrs M. Fulford-Dobson, Mr and Mrs D. Galloway, Mrs James Gibb, Cdr M. F. Gilbert, HMS Warspite, and Mrs Gilbert, Mr and Mrs R. Gilmore, Mr and Mrs P. Girle, Miss Glover, Mr and Mrs P. F. Gold, Mr and Mrs R. Goodwin, Sir Donald and Lady Gosling, Mr and Mrs T. Green, Capt. P. F. Grenier, Captain of the Fleet, and Mrs Grenier, Maj.-Gen. and Mrs I. St J. Grey, Mr and Mrs S. G. Grinstead, Capt. A. Gross, HMS Illustrious, and Mrs Gross, Capt. and Mrs W. S. Gueterbock, Cdr J. M. de Halpert, HMS Apollo, and Mrs de Halpert.

Sir William and Lady Harding, Sir Ernest and Lady Harrison, Mr and Mrs C. N. C. Haslam, Mr and Mrs A. G. Hatchett, Mr and Mrs D. H. Henderson, Mr and Mrs J. Heywood, Mr and Mrs N. Hoad, Miss Vanessa Hoare, Sir Derrick and Lady Holden-Brown, Mr and Mrs A. H. J. Hoskins, Mr and Mrs G. Howard, Mr and Mrs P. Jellinek, Mr and Mrs P. Johnsen, Mr and Mrs D. Knight, Mr and Mrs J. G. Laing, Mr and Mrs H. U. A. Lambert, Capt. M. H. G. Layard, HMS Cardiff, and Mrs Layard, Mr and Mrs S. E. Lever, Admiral of the Fleet, Lord and Lady Lewin, Adml Sir Andrew Lewis, Mr and Mrs R. E. Liptott, Second Officer R. N. Lippell, W.R.N.S., Mr and Mrs J. G. Lithiby.

Adml Sir Raymond and Lady Lygo, Mr B. McGrath, Mr and Mrs R. McLaren, Lord and Lady Maclean, Lt-Cdr J. E. V. Madswick, HMS Leeds Castle, and Mrs Madswick, Mr and Mrs C. Marshall, Mr and Mrs W. E. Mason, Mr and Mrs P. B. H. May, Sir Patrick and Lady Meaney, Mr and Mrs R. J. Medlam, Rear Adml L. E. Middleton, Flag Officer Naval Air Command, and Mrs Middleton, Sir James Miskin, Q.C., and Lady Miskin, Cdr A. J. Morrice, HMS Excellent, and Mrs Morrice, Sir Kenneth and Lady Newman, Dr Sir Robin and Lady Nicholson, Capt. A. M. Norman, HMS Dryad, and Mrs Norman, Capt. R. J. Northard, HMS Heron, and Mrs Northard, Mr and Mrs C. Onslow, Mr and Mrs E. W. Parker, Mr and Mrs G. J. Parker, Mr and Mrs J. R. Parsons.

Sir Austin and Lady Pearce, Mr and Mrs D. A. S. Plastow, Mr and Mrs D. G. Poulton, Mr and Mrs K. Pritchard, Mr and Mrs T. J. Pritchard, Miss C. Regan, Mr and Mrs W. B. Regan, Capt. D. I. Rhodes, HMS Gloucester, Mr and Mrs E. Roberts, Capt. H. R. Roberts, RNR, HMS President, and Mrs Roberts, Mr and Mrs W. T. Robinson, Cdre A. G. Rose, HMS Centurion, and Mrs Rose, Lt-Col D. C. L. Rowe, Royal Marines Poole, and Mrs Rowe, Mr and Mrs D. A. Seccardi, Mr and Mrs C. St George, Mr and Mrs R. J. Sale, Rear Adml and Mrs I. Sennicoda, Mr and Mrs E. Sharp, Mr K. Siddle, Mr and Mrs B. Sirrel, Mr and Mrs G. A. Smith, Prof. and Mrs Roland Smith, Mr and Mrs R. M. I. Stewart, Mr and Mrs C. D. Stewart-Smith, Mr and Mrs T. E. G. Stokes, Judge Stroyan, Q.C., and Mrs Stroyan, Mr James Sunley, Mr and Mrs John Sunley, Mr W. Tice.

Adml Sir John and Lady Treacher, Mr and Mrs S. Uhlaw, Mr and Mrs N. E. Wakefield, Mr and Mrs D. Walker, Mr and Mrs I. Watson, Mr and Mrs G. Webb-Bourne, Cdr P. A. C. Wheen, HMS Glasgow, and Mrs Wheen, Mr and Mrs B. D. Whymant-Morris, Mr and Mrs D. Wickins, Lt-Gen Sir Michael Wilkins, Commandant General Royal Marines, and Lady Wilkins, Mr and Mrs P. Wilkinson, Mr and Mrs C. J. Williamson, Mrs L. Willmott, Capt. R. M. Woodard, HMS Osprey, and Mrs Woodard, Mr and Mrs J. Woodthorpe, Capt. R. A. Worlidge, HMS Sultan, and Mrs Worlidge.

In the Great Watching Chamber:

The High Commissioner for Australia and Mrs Parsons, Mr and Mrs M. Aitken, Sir Alex and Lady Alexander, Mr and Mrs J. Apthorp, Mr and Mrs R. Baldock, Mr and Mrs D. Barclay, Mr and Mrs D. Beetty, Mr and Mrs W. G. Best, Mr and Mrs I. J. Blanche, Mr E. Boddington, Sir Gordon and Lady Borrie, Cdr P. Branscombe, H.M.S. Swiftsure, and Mrs Branscombe, Mr and Mrs D. Brown, Mr and Mrs Derrick Brown, Mr and Mrs F. J. Burns, Mr and Mrs R. Campion, Mr and Mrs D. Cassidy, Mr and Mrs E. B. Colwell, Mr and Mrs J. M. Connell, Mr and Mrs P. Davey, Mr and Mrs A. M. Dersley, Mr and Mrs D. J. Evans, Mr and Mrs F. H. Fearn, Mr and Mrs P. Firmston-Williams.

Vice-Adml Sir Richard Fitch, Flag Officer Third Flotilla, and Lady Fitch, Mr and Mrs A. Forbes, Sir Michael and Lady Franklin, Mr and Mrs A. Grant, Mr and Mrs D. Grant, Sir John and Lady Greuside, Mr and Mrs R. Griffiths, Mr and Mrs T. E. Heward, Mr and Mrs A. Holden, Mr J. Holden-Brown, Miss H. Holden-Brown, Cdre C. J. Howard, H.M.S. Nelson, and Mrs Howard, Col and Mrs C. H. C. Howgill, Mr and Mrs J. Irish, Mr and Mrs M. C. J. Jackaman, Mr and Mrs L. A. G. Jackson, the Ven. N. D. Jones, Chaplain of the Fleet, and Mrs Jones, Mr and Mrs B. H. Knox, Mr and Mrs M. R. Lampard, Mr D. M. Landau, Capt. G. F. Liardet, Director of Public Relations (Navy), and Mrs Liardet, Miss R. Linton, Mr and Mrs A. Lord.

Maj.-Gen. and Mrs W. D. Mengham, Mr and Mrs R. G. Martin, Mr and Mrs K. Mather, Mr and Mrs F. Merry, Mr and Mrs W. Monaghan, Mr and Mrs D. A. G. Monk, Maj.-Gen. Sir Jeremy and Lady Moore, Cdr A. J. C. Morrow, H.M.S. Active, and Mrs Morrow, Mr and Mrs R. Moss, Capt. R. C. Moylan-Jones, H.M.S. Daedalus, and Mrs Moylan-Jones, Capt. P. G. J. C. Murison, H.M.S. Fearless, and Mrs Murison, Capt. R. T. Newman, H.M.S. Cleopatra, and Mrs Newman, Mr and Mrs K. Redpath, Mr and Mrs P. W. Rosewell, Lt-Col and Mrs E. G. R. Sale, Mr and Mrs C. Silver, Mr and Mrs J. B. Silverman, Mr and Mrs G. C. G. Stocks, Mr and Mrs C. A. Thomas, Rear-Adml W. R. S. Thomas, Flag Officer Second Flotilla, and Mrs Thomas, Mr and Mrs J. R. N. Thompson, Mr and Mrs D. Stuart Todd, Mr and Mrs J. A. F. Trigg, Mr and Mrs W. G. A. Warde-Norbury, Mr and Mrs R. Warman, Mr and Mrs W. S. F. Wiley, Miss S Williams, Third Officer, W.R.N.S., Mr and Mrs M. A. Wright.

In the Queen's Guard Chamber:

Mr and Mrs M. Almond, Mr and Mrs A. B. Argo, Mr and Mrs J. G. Armstrong, Mr C. H. Aschoff, Mr A. Aylmer, Cdr J. Band, H M S Phoebe, and Mrs Band, Mr and Mrs V. Barclay, Mr and Mrs J. D. Barrow, Mr and Mrs P. T. Bewsey, Mr and Mrs F. Blashill, Mr and Mrs N. Borrett, Mr and Mrs T. G. Brier, Mr and Mrs A. E. Bromfield, Mr and Mrs J. H. Butterfield, Mr and Mrs W. J. Carpenter, Adml Sir Desmond and Lady Cassidi, Mr and Mrs W. A. Cathcart, Mr and Mrs J. Chapman, Mr and Mrs H. W. Clough, Mr and Mrs Norman Barrington Cork, Mr and Mrs P. H. Cowell, Cdr and Mrs A. G. F. Crosbie, Mr and Mrs P. W. Denton, Miss S. Donaldson, Mrs R. Duerkes, Capt. P. J. Erskine, H M S Newcastle, and Mrs Erskine, Mr and Mrs J. W. K. Faulks.

Mr and Mrs J. G. F. Flack, Lt-Col and Mrs E. G. Goldring, Miss O. L. Griffith, Mrs Joseph Halm, Mrs Haines, Col and Mrs A. B. Harfield, Cdr A. P. Harris, H M S Vincent, and Mrs Harris, Mr and Mrs R. J. Haxby, Rear-Adml R. G. Heaslip, Flag Officer Submarines, Mr Y. Hedar, Mr and Mrs R. Huber, Capt. J. W. D. Husband, H M S Vernon, and Mrs Husband, Mr D. Jewson and guest, Mr and Mrs G. Layton, Cdr A. J. Lyall, H M S Sceptre, and Mrs Lyall, Mr and Mrs R. R. Lynch.

Vice-Adml Sir Ian and Lady McGeoch, Mr and Mrs G. T. Moore, Rear-Adml R. O. Morris, Hydrographer of the Navy, Mr and Mrs J. A. C. Moulson, Mr and Mrs G. Myers, Mr and Mrs R. P. M. Owthwaite, Mr and Mrs E. Palamountain, Mr and Mrs R. V. Pearman, Cdre D. Pentreath, H M S Neptune, and Mrs Pentreath, Mr and Mrs R. B. Peters, Miss Charlotte Pownall, Judge Henry Pownall, Q.C., and Mrs Pownall, Mr J. E. Prangnell, Vice-Adml Sir Derek Reffell, Controller of the Navy, and Lady Reffell, Mr I. Reynolds, Mr C. Robinson and guest, Miss Rosemary Savage, Q.A.R.N.N.S., Mr and Mrs B. Smith, Mr and Mrs E. Smith, Mr and Mrs M. W. Stevenson, Sir James and Lady Swaffield, Mr and Mrs A. Tucker, Mr and Mrs M. D. Ward, Mr and Mrs H. Wiese.

In the Queen's Presence Chamber:

Mr and Mrs P. G. Barnes, Mr and Mrs S. Bebb, Mr and Mrs F. Belcher, Mrs Berridge, Capt. and Mrs J. F. Bilson, Mr and Mrs T. W. Boddington, Mr and Mrs A. Bowen, Mr and Mrs L. Boyne, Mr and Mrs C. D. W. Broadhead, Mr and Mrs P. K. Chamberlain, Lt-Cdr D. R. Charlton, H M S Opossum, and Mrs Charlton, Mr and Mrs J. H. Chedzoy, Mr and Mrs J. R. Crook, Mr M. J. Dibb, Capt. W. W. F. Chatterton Dickson, H M S Mercury, and Mrs Dickson, Mr and Mrs A. K. Empson, Mr and Mrs C. Ensor, Mr and Mrs J. Foulds, Mr and Mrs P. V. Frost, Mr and Mrs T. Gardiner, Lieut D. Gaymer-Derham, Royal Naval Display Team, Mr and Mrs T. D. Gilmour, Mr and Mrs J. Gray, Mr and Mrs G. W. Hagon, Mr and Mrs P. J. B. Hallowes, Mr and Mrs Hayward, Cdr R. E. Hearsey, H M S Hecla, and Mrs Hearsey.

Rear-Adml W. A. Higgins, Director General of Naval Personal Services, and Mrs Higgins, Lt-Col and Mrs R. A. Hooper, Mr and Mrs P. Hudson, Adml Sir Nicholas Hunt, C-in-C Fleet, and Lady Hunt, Mr R. Hunting and guest, Lt-Cdr and Mrs F. Jerram, Mr and Mrs T. Jones, Mr and Mrs J. D. L. Kenny, Mr and Mrs P. N. Lee, Mr and Mrs A. Lester, Mr and Mrs R. J. Marshall, Mr and Mrs J. McCarthy, Mr and Mrs J. Lawrence Mills, Mr and Mrs C. Packwood, Mr and Mrs P. Parsons, Mr and Mrs A. J. Perkins, Mr and Mrs M. Perry, Capt. N. Purvis, H M S Collingwood, and Mrs Purvis, Mr and Mrs B. Reese, Mr and Mrs R. C. Reeve.

Miss J. Robertson, Matron-in-Chief, Queen Alexandra's Royal Naval Nursing Service, Mr D. Rosenbloom, Mr and Mrs D. A. Sear, Cdr R. G. Sheffield, R.N.R., and Mrs Sheffield, Sir Edward and Lady Singleton, Mr and Mrs R. Sperring, Mr and Mrs S. Surridge, Mr and Mrs R. Swift, Mr and Mrs J. Taylor, Mr and Mrs M. Taylor, Mr and Mrs J. Thompson, Capt J. F. S. Trinder, H M S Euryalus, and Mrs Trinder, Mr and Mrs J. Webb, Mr and Mrs L. G. Whyte, Miss Rebecca Wickins, Mr and Mrs E. Wood.

In the Cartoon Gallery:

Rear-Adml D. S. Bathurst, Director General of Naval Manpower and Training, and Mrs Bathurst, Capt. and Mrs F. J. F. Beeson, Councillor J. M. Benson, Mayor of Great Yarmouth, and Mrs Benson, Mr and Mrs N. Benton, Mr N. Bishop, Mr and Mrs P. Blair, Mr and Mrs A. C. Brown, Capt. B. T. Brown, H M S Raleigh, and Mrs Brown, Miss K. L. Burton, Mr R. F. Butlin and guest, Mr and Mrs M. Buxton, Mrs Campl, Mr and Mrs T. T. Candlish, Mr and Mrs C. J. Cherwood, Sir John and Lady Clark, Mr and Mrs M. Conlon, Mr and Mrs G. Cook, Mr V. J. Copley-May, Mrs Jenny Copley-May, Mr and Mrs S. J. D. Corsan, Mr and Mrs B. Cryer, Mr and Mrs D. Dawson, Mr and Mrs D. Donnr, Mr and Mrs G. R. Dowson, Mr and Mrs G. Edwards, Mr and Mrs D. J. Ewart.

Sqn Ldr and Mrs T. Finneron, Miss Emma Frazer, Mr and Mrs C. P. Giardini, Mr and Mrs W. Gilchrist, Mr A. Gosling, Mr M. Gosling, Mr and Mrs J. Gray, Mr and Mrs J. A. Green, Mr and Mrs Hamann, M.P., and Mrs Hamann, Mr and Mrs A. J. Hardcastle, Miss Gabrielle Harvey-Jones, Sir John Harvey-Jones, Mr and Mrs T. Heiser, Cdr P. W. Herington, H M S Hermione, Mr and Mrs R. Heron, Miss Susan Heron, Cdre R. J. Husk, H M S Drake, and Mrs Husk, Mr and Mrs P. Butley, Mr A. Joelson, Mrs H. Ioannou, Cdr G. B. D. Lake, H M S Sovereign, and Mrs Lake, Mr and Mrs C. D. Legge, Lt-Col and Mrs A. C. Litchford.

Capt. and Mrs J. Leworthy, Mr and Mrs R. E. B. Lloyd, Mr and Mrs A. Love, Mr and Mrs N. McGregor-Wood, Mr and Mrs J. H. McKibben, Mr and Mrs B. Meaden, Lt-Cdr C. G. B. Meatyard, H M S Middleton, and Mrs Meatyard, Mr and Mrs K. R. Minford, Mr and Mrs P. Moloney, Mr and Mrs J. Murphy, Mr and Mrs M. O'Connell, Mr and Mrs F. Newman, Miss A. Paterson, Lieut M. D. Piggott, H M S Crichton, and Mrs Piggott, Mrs Piper, Mr and Mrs B. Pitman, Mr and Mrs C. A. Redfern, Col and Mrs M. J. Reece, Mr and Mrs R. Roberts, Mr and Mrs N. Royds, Mr and Mrs H. C. Segar, Sir William and Lady Shapland, Mr and Mrs M. St Giles, Sir Patrick and Lady Sergeant, Mr N. Sherrin, Mr and Mrs W. Sichel.

Sir Roy and Lady Sisson, Mr and Mrs C. G. Sceath, Major and Mrs S. E. Southby-Tailyour, Adml Sir William Staveley, First Sea Lord designate, and Lady Staveley, Dr C. Stear and guest, Mr and Mrs H. M. Stephen, Mr P. Stiles, Mr P. Stockwell, Commandant D. P. Swallow, Director, Women's Royal Naval Service, Mr and Mrs H. L. Tottenham, Lt-Col and Mrs G. West, Mr and Mrs R. K. Westmacott, Vice-Adml Sir John and Lady Woodward, Capt. R. J. Wright, Staff of C-in-C Naval Home Command, and Miss Yusof.

Forthcoming Marriages

Mr H. Morrison and Miss J. Jenks

The engagement is announced between Hugh, younger son of the Hon. James and Mrs Morrison, of Hawking Down, Hindon, Wiltshire, and Jane, daughter of Mr Bryan Jenks, of Le Schuylkill, Monte-Carlo and Mrs Belinda Jenks, of Farringdon, Hampshire.

Mr R. M. Thompson and Miss N. S. Webster

The engagement is announced between Michael, only son of Flight Lieutenant and Mrs M. O. Thompson, of Old Catton, Norwich, and Nikola, daughter of Mr and Mrs D. C. Webster, of Marshalls, High Cross, Herts.

Mr A. J. Carozzi and Miss S. L. MacDonald

The engagement is announced between Antony Joseph, son of Mr and Mrs A. L. P. Carozzi, of Southampton, and Sara Louise, daughter of the late Flt-Lt J. D. MacDonald and of Mrs A. D. Henderson, of Prestwick, Ayrshire.

Mr N. E. Luddington and Miss P. J. Lovegrove

The engagement is announced between Nicholas Edward, eldest son of Mr and Mrs Edward Luddington, of King's Lynn, Norfolk, and Philippa Jane, elder daughter of Judge Geoffrey Lovegrove, QC, and Mrs Lovegrove, of Lewes, East Sussex.

Mr A. E. Bennett and Miss J. Oyler

The engagement is announced between Adam, eldest son of Mr J. M. Bennett and Mrs Julia Bennett, of Great Easton, Essex, and Jayne, only daughter of Mr and Mrs John Oyler, of Southminster, Essex.

Mr K. A. Pryer and Miss P. J. Leach

The engagement is announced between Keith Alan, only son of the late Mr A. C. Pryer and of Mrs A. Pryer, of Barking, Essex, and Patricia Joy, elder daughter of Mr and Mrs R. M. Leach, of Billericay, Essex.

Mr K. Mence and Miss D. M. J. Stevenson

The engagement is announced between Kevin, son of Mr Arthur Mence and the late Mrs Mence, of Montreal House, Cheltenham, and Diana, daughter of Mr and Mrs W. Bristow Stevenson, of Knockan, Feeny, Co. Londonderry.

Mr J. M. Burton Stewart and Miss T. M. Snowdon

The engagement is announced between James Marshall, son of the late Mr Michael Burton Stewart and of Mrs Burton Stewart, of Field Cottage, Great Horwood, Buckinghamshire, and Tracey Maxine, elder daughter of the late Mr G. S. Snowdon and of Mrs Snowdon.

Mr A. J. Rettie and Miss D. E. Engel

The engagement is announced between Andrew, eldest son of Mr J. P. Rettie, of Wester Ballindean, Inchture, Perthshire, and Mrs H. M. Rettie, of The Mill House, St Martins, Perthshire, and Deborah, daughter of Mr and Mrs F. B. Engel, of Hunter's Lodge, Moniaive, Thornhill, Dumfriesshire.

Mr J. E. Thompson and Miss A. Gomm

The engagement is announced between John, son of Mr and Mrs E. G. Thompson, of Bourn, Cambridge, and Annabel, daughter of Mr and Mrs B. A. Gomm, of Glapthorn, Peterborough.

Mr R. J. Kenrick and Miss E. W. N. Leung

The engagement is announced between Robert James, son of Mr and Mrs C. J. Kenrick, of Longmeadow, Bircham, King's Lynn, Norfolk, and Euphemia Wai Ning Leung, niece of Mme Leung Bik, of Hongkong.

Mr J. C. F. Bennett and Miss M. A. Browne

The engagement is announced between Julian, son of Mrs. G. F. Bennett and of the late Mr G. F. Bennett, of Aldeburgh, Suffolk, and Polly, daughter of Mr and Mrs P. B. Browne, of Dunsford, Exeter.

Mr J. J. Powell and Miss S. K. R. Wilkinson

The engagement is announced between Jeremy, son of Mr and Mrs G. Powell, of Walcot, Wiltshire, and Samantha, daughter of Mr and Mrs G. C. Wilkinson, of Neatham Grange, Holybourne, Hampshire.

WEDDINGS

Mr D. Jardine and Miss A. R. Combe

The marriage took place in Durban, on June 14, between Mr Douglas Jardine, eldest son of Col and Mrs N. Jardine, of Port Alfred, Cape, and Miss Anne Romaine Combe, daughter of Cdr A. B. and Lady Mary Combe, of Norfolk.

Mr M. C. Maynard and Miss L. R. C. Campbell

The marriage took place on Saturday, June 22, at St George's, Sevenoaks Weald, of Mr Michael C. Maynard, son of the late Mr Ronald Maynard and of Mrs Margaret Maynard, of Essex, and Miss Lenore Campbell, daughter of the Hon. Robin Campbell, of Sharp's Place, Kent, and the Hon. Mrs Cecilia Campbell. The Rev. E. Ghinn officiated.

The bride, who was given in marriage by her father, was attended by Jonathan and Oliver Wennink, James Paravicini, Miss Joanne Simmons and Miss Zephyrine Campbell. Mr Nicholas Hitchins was best man.

A reception was held at Chiddingstone Castle.

Sir Giles Floyd and Mrs J. S. Lane

The marriage took place recently between Sir Giles Floyd, of Tinwell Manor, Stamford, Lincolnshire, and Mrs Judy Lane, formerly of Tickencote Hall, Stamford.

Mr J. S. Woolger and Miss J. M. Bieber

The marriage took place on June 22 at the Church of the Immaculate Conception, Farm Street, W.1, of Mr Jarvis Woolger and Miss Janet Bieber. Father Algy Shearburn, S.J. officiated, assisted by Father Michael O'Brien, S.J.

The bride, who was given away by her uncle, Mr Richard Furber, was attended by Victoria Bowdler, Francesca Harkness and Alice Ireland. Mr William Harkness was best man.

A reception was held at the Berkeley and the honeymoon is being spent abroad.

IN MEMORIAM

Dame Bridget D'Oyly Carte

A memorial service for Dame Bridget D'Oyly Carte was held yesterday at the Queen's Chapel of the Savoy. The Rev. John Williams officiated. Sir Anthony Tuke read the lesson and the address was given by Sir Hugh Wontner. Miss Jill Pert sang a ballad from "Ruddigore" by W. S. Gilbert, and the choir included singers from the D'Oyly Carte Opera Company. Lord and Lady Wilson of Rievaulx were present. Among others in the large congregation were:

Mr and Mrs Rolandi, Mr and Mrs McConnell; Lord Hanson, Lady Anne Hill, Dr the Hon. Robin Wilson, Lady Tuke, Lady Wontner, Sir Edmund Liggins, Sir Desmond Heap, Lady Joseph, Sir Anthony Part, Mr Colin Prestige, Mr and Mrs Michael Heyland, Mr and Mrs Martin Radcliffe, Mr and Mrs Victor Emery, Mr Dick Wilkins, Mr Giles Shepard, Mr John Herbert, Mr Giles Wontner, Mr Morton Neal, Mr Julian Wontner, Mr William Barrett, Mrs Ruth Coleman, Miss K. M. Rudd, Mr and Mrs Gorr, Mr and Mrs Grimmet, Mrs J. Batterham, Mr and Mrs A. Morel, Miss L. Morel, Mr A. A. Truelove, Mrs P. Bengi, Mrs Ingold, Mr and Mrs George, Prof. P. Du Prey, representatives of the Savoy, Claridge's, Berkeley and Connaught Hotels, the Theatre Museum, the Royal Society of Musicians, the Sir Arthur Sullivan and operatic societies, the Savoy Theatre, the D'Oyly Carte Opera Trust and its staff, and the Breakthrough Trust for the Deaf.

LORD GEORGE-BROWN

The Queen was represented by the Earl of Dalkeith at the memorial service for Lord George-Brown held at St Margaret's, Westminster, yesterday. The Speaker and the Secretary of State for Foreign and Commonwealth Affairs were present.

Canon Trevor Beeson officiated and prayers were led by the Bishop of Stepney. Readings were given by Lord Thomson of Monifieth and Mr Norman Hackett, Lord Shawcross, Q C, gave the address. Mr Tony Monopoly sang "My Way."

The High Commissioner for Swaziland represented the Diplomatic Corps, and Sir Antony Acland, Permanent Under-Secretary of State, Foreign and Commonwealth Office, represented the Diplomatic Service. The Leader of the Liberal party and the Leader of the Social Democratic party and Mrs Owen attended.

Lord and Lady Home of the Hirsel and Lord and Lady Wilson of Rievaulx were present. The Earl of Stockton was represented by Viscount Macmillan of Ovenden and Mr Edward Heath, M P, by Mr Robert Key, M P. Among others present were:

Lady George-Brown (widow), Mr and the Hon Mrs Brian Warman and Mr and the Hon Mrs Derek Knowles (sons-in-law and daughters), Daniel, Jessica and Emily Warman and Jake and Ria Knowles (grandchildren), Mr and Mrs Ronald Brown (brother and sister-in-law), Mr and Mrs W. Lamden (brother-in-law and sister), Mrs I. Davis (sister), Mr and Mrs Derek Brown, Mrs E. Bastable.

The Duke of Portland, Baroness David, representing the Leader of the Opposition and the Opposition Chief Whip, House of Lords, Lord Diamond, Lord Aylestone, Lord Crawshaw of Aintree, Lord and Lady Harris of Greenwich, Lord and Lady Walston, Lord Whaddon, Lord Shackleton, Lady Gore-Booth, Lady Soames, Lord MacLehose of Beoch, Lord Willis, Baroness White, Lord and Lady Fletcher, Lord Stoddart of Leadon, Lord Mayhew, Lord Stewart of Fulham, Lord Hughes, Mr Roy Jenkins, MP, Mr Terence Higgins, MP, Mr and Mrs Jeremy Thorpe, Mr Robert Sheldon, MP, Mr and Mrs William Rodgers, Mr John Biffen, MP, Mr Julian Amery, MP, the Hon Diana Makgill, Sir Anthony Meyer, MP, and Lady Meyer, Sir Evelyn and the Hon Lady Shuckburgh, Sir David Lidderdale, Sir John and Lady Barnes, Sir Robin Chichester-Clark, Sir Robin Vanderfelt, Commonwealth Parliamentary Association, Sir Charles Taylor, Sir Kenneth Lewis, MP, Sir Howard Smith, Sir Roger Jackling, Sir Gilbert Longden.

Mr Ivor Richard, QC, Mr James Wellbeloved, Mr Neville Sandelson, Mr Tom Caulcott, City of Birmingham District Council, Mr David Crouch, MP, Mr Tam Dalyell, MP, Mr Jeffrey Thomas, QC, Mr Nicholas Fairbairn of Fordell, QC, MP, Mr Cranley Onslow, MP, Chairman, 1922 Committee, Mr Peter Bottomley, MP, Mr W. A. Beaumont, Mr Terence Gleed Richards, Vice-Chairman, National Liberal Club, Mr Brian Coleman, Mr Ned Sherrin, Mr Ron Wilkinson, Mr John Grant, Electrical, Electronic, Telecommunication and Plumbing Union, Mr William Ryerr, Mr R. A. Hughes, Mr Dennis Nicholson, G. T. Japan Investment Trust, Dr. H. Howard-Swaffield, Courtaulds Group, Mr G. J. G. Fisher; Mr S. Hollander, Vantona-Viyella, and Mrs Hollander, with Mrs I. Clark and Mr David Sward; Mr Harry Cressman, Mrs Sheila Lo'Hill, Miss M. Haines, Mr Ian Harvey, Mrs Norman Hackett, Mr Piers Hackett, Mr Ian Hall, Bloomsbury Society, Mrs J. Presmore, Miss Vanessa Presmore, Mr Derek Hart, Mr T. F. Bramhley, Mr David Ginsburg, Mr Robert Baden, Repton School, Mr and Mrs John Fraser, Mr Michael Trend, Parliamentary House Magazine, Mr Michael Brotherton, Mr and Mrs Tom Bradley, Mrs David Bruce, Miss O. Pepper, Mr Richard Newby, Mrs Lewis Goodman, Mr Michael Goodman and Mr Tony Weber.

WAY OF THE WORLD

Responsibility

WEST German police are said to be investigating a "claim of responsibility" for an explosion at Frankfurt airport in which a man and two children were killed and more than 30 people injured.

The "claim of responsibility"—whether formal or otherwise is not stated—a kind of hideous etiquette is being developed in these matters—was made in a letter from a "previously unknown radical environmental group."

The letter added: "It does not bother us if women and children are killed. There is no innocence."

"There is no innocence. We are all guilty." These statements are interchangeable. For the fanatics of environmentalism they are literally true. Anybody who has ever used a plastic artefact or switched on a light powered by nuclear energy or travelled in a petrol-driven vehicle deserves the death penalty.

This necessarily includes the radical environmentalists themselves. Even their bombs are an affront to the "environment." From their crazed logic there is no escape for anybody. What do the mild, well-meaning people who discovered or invented the "environment" some 25 years ago think about it now?

Last Ditchwater

WHILE railway fares, described by a spokesman as "fiercely competitive," rise in a manner more furtive than fierce, it is reported that British Rail, as I suppose we must call it, is enthusiastically opening up its stations to private investment.

There is a £1 million project to turn part of the great piazza at Euston, where up to now nobody has been able to sit down at all, into a "400-seat Continental-style" restaurant. Casey Jones hamburger bars, Travellers' Fare cafes and Pizzaland complexes are all crowding in.

"Relaxed licensing laws . . . cashing in on the tourist boom . . . face-lifts for local stations . . ." These are some of the repellent phrases used by people to whom ancient traditions mean less than nothing.

For the inefficiency and even squalor of the railways, once an affront, has now become a thing of ritual and tradition, one of our last-ditch defences against the horror of tourism which will, if it is not checked, turn all England into a wretched, patronised parody of a country.

But there is danger even here. We may hope that Marylebone which, though it has lost its tea-room and other memorials of a noble past, is still essentially (in George Meredith's words, or was it Hubert Crackenthorpe?) "the stationmaster's station," may be preserved.

We may hope that even Bog Lane Halt, on the old LMS line from Stretchford Junction to Lampton-on-Hoke, with its single perilous wooden platform, its vandalised ladies' waiting-room, its rusting cough-drop machines—all in the last stages of decay and partly under water—may be preserved.

But even if they are, won't they become, like poor old Ironbridge itself, "cradle of the industrial revolution," museums of relics, tourist-attractions ("I just love your old English railroad squalor"), pizza-infested hamburger-surrounded infernos of Travellers' Fare and worse?

Rather than that . . . dynamite or cleansing fire?

Is This the Answer?

THE search for a profession that cannot possibly be "bent" which has taken up so much columnar space lately and almost caused a strike in the ablative absolute turning shed, where some of the more diehard hands regard it as a threat to their moral principles, may be over.

A Warwickshire reader suggests a professional contortionist. I myself cannot see any way such a person could be "bent." But I asked Mr Grylls, the aged clergyman who looks after Ughtred St John Mainwaring, the columnar computer (no vulgar "Ted" or "Bert" for us) if he would set the august machine to work on the problem.

He held up mittened hands in horror, "Oh no, sir, he"—Mr Grylls always talks of the computer in this way—"I am sure he would never consent to have anything to do with such a tasteless proposition."

Sure enough, a growling noise came from the computer and the temperature in the room began to fall alarmingly, indicating a literally freezing hauteur.

But Mr Grylls, who although he is asleep most of the time is resourceful in his own way, poured a glass of his best vintage port into the machine and the growl turned into a reassuring purr.

Peter Simple

PERSONAL

Private £5 per line. Charity appeals £4 per line. Trade £9·50 per line.

All Advertisements are Subject to VAT

WHOSOEVER doth not bear his cross, and come after me, cannot be my disciple. For which of you, intending to build a tower, sitteth not down first, and counteth the cost, whether he has sufficient to finish it? St Luke XIV, vv. 27-28.

LAST FRIDAY'S advertisement was not mine. I love my wife.—Edwin.

THANK YOU St Jude.—J. W.

HAPPY BIRTHDAY KOALA.—Love F.

PARVIN—Happy 21st Birthday. Good luck and happiness for the future.—Love Family and Aristocrats. May the Toads be with you, especially during exam time.

ST JUDE. Grateful thanks.—R.M.

GRATEFUL thanks St Jude exams.—P.

MAY the Sacred Heart of Jesus be loved, praised, adored and glorified throughout the world, now and forever. Six times a day for nine days. Publication promised, with thanks.—G.R.B.

HELEN SEATON: a service of thanksgiving for the life of Helen Amelia Seaton, mother of Pauline, Michael and Colin, will be held at 8 p.m. on Tuesday, 9th July, 1985, at Purley Friends Meeting House, 7A Downs Court Road, Purley, Surrey.

McDOUGALL, JOSEPH DONALD McDOUGALL, late of Sandhill Park Hospital, Bishops Lydeard, Taunton, Somerset, died at Taunton on 23rd May, 1984. (Estate about £18,500). The Mother of the above-named is requested to apply to the Treasury Solicitor (B.V.), Queen Anne's Chambers, 28 Broadway, London SW1H 9JS, failing which the Treasury Solicitor may take steps to administer the estate.

DURRANT, REGENALD ARTHUR DURRANT, late of St Andrews Hospital, Thorpe, Norwich, Norfolk, died at Norfolk on 20th November, 1984. (Estate about £9,000). MRS OLIVE TURN AND THE KIN of the above-named are requested to apply to the Treasury Solicitor (B.V.), Queen Anne's Chambers, 28 Broadway, London SW1H 9JS, failing which the Treasury Solicitor may take steps to administer the estate.

WIMBLEDON & LORDS TKTS. For sale. 01-997 3542.

WIMBLEDON tickets wanted, we collect. 01-701 8283.

NEW FORDS less 18% discount (Populars at 13%). 0865 249966.

WIMBLEDON tkts for sale, call Robin on 01-946 2877.

WIMBLEDON last minute tickets. Phone 01-892 0096.

WIMBLEDON TICKETS (0522) 529701

CONCORDE CHARTER Jul./Aug. London-Mid West USA £1,090 o/w. £2,087 rtn. Columbus, 85 London Wall, EC2. 01-638 1101.

SEATFINDERS.—Any event, inc. Cats, Cov. Garden, Starlight, Glyndebourne, Wimbledon. — Tel. 01-828 1678. Major Credit Cards.

WANTED. Edwardian & Victorian furniture, paintings & clocks. 01-584 6671.

WIMBLEDON buy or sell. 01-930 1566.

££ WANTED. Large wardrobes, real old Victorian and Edwardian furn tur— 01-946 7683 day, 01-789 0471 evgs.

WIMBLEDON tickets wanted, all days. Best prices.—Tel. 01-930 4536.

ACCESS TICKETS require Wimbledon tkts. Top prices paid. 01-828 0495.

SPRINGSTEEN, Wembley offers. 01-673 6208 eves.

WANTED, Wimbledon & Lord's tkts. 338 1634.

KELLY COLLEGE, Tavistock, Devon. Public School (HMC boarding), 230 boys 11-18, 65 VIth form girls. Convenient M4/M5. Excellent academic results. Scholarships inc. Music, RN, VIth Form. Leaving Exhibitions to Oxford and Cambridge. Regular report and tutorial system. National champions, athletics, swimming. Happy, disciplined, active. Music, drama, games, sailing, surfing, canoeing etc. Prospectus from Headmaster, tel. 0822 3005/2010.

WIMBLEDON TICKETS for sale. All days. 01-701 9057.

MONEY TO INVEST? Then buy the Sunday Telegraph 101 Ways of Investing and Saving Money and make your savings grow. Includes latest 1985 Budget changes. £1·95 from bookshops, the Telegraph Bookshop at 130, Fleet St and larger branches of W. H. Smith and John Menzies or £2·50 by post from Dept W-1584, Sunday Telegraph, 135, Fleet St, London, E.C.4.

WIMBLEDON tkts wntd top prices paid will collect. 01-674 3303.

WIMBLEDON & Lord's for sale. 981 3542.

TICKETS for Cats, Starlight Express, all Sport and Theatre. 01-321 6616.

WIMBLEDON TICKETS available any day. Centre Court or No. 1. Tel. 01-286 9806/928 6088/701 5775.

INDIA, PAKISTAN AND THE FAR EAST MAP. 45½in. by 27in. £2 by post from Dept FEM, Daily Telegraph, 135, Fleet St, London, E.C.4.

WANTED LARGE mirror backed sideboards and bookcases.—01-699 4796.

WIMBLEDON tickets wtd. Try us last. We guarantee to better any price offered.—01-946 2877/947. 3791. 9 a.m.-7 p.m.

WIMBLEDON No. 1 Court tkts wtd. Best prices paid.—01-947 3791. 9 a.m.-7 p.m.

TICKETS. Cats, Starlight, Wimbledon and all sports.—01-951 0930.

URGENT WIMBLEDON TKTS. Buy/sell. 01-778 9373 anytime.

WANTED. Victorian and Antique Furn. Cash paid. Phone 767 8206.

IF YOU WISH TO SELL your motor car why not advertise it on the Motor Page? A selection of new and used cars appears each Wednesday. For further details, please telephone 01-353 2175.

OLD YORK Flagstones etc., selected quality. 0580 850039.

SPRINGSTEEN TICKETS 01-622 8677

BRIDGE. — Private lessons, practice games. G. H. Fox, 61 Pont Street, Knightsbridge, S.W.1. 584 2244.

HELP US FIGHT DISEASE. The Medical Research Fund is playing an increasingly important role in the fight against disease. Your generosity will provide invaluable assistance in helping us to maintain our vital research projects to assist handicapped children victims of cancer, heart disease and rheumatism. Covenants, gifts, legacies to: Lord Harlech, Medical Research Fund, Freepost, Cardiff CF4 1ZZ.

DENTAL GOLD WTD. £130 oz. Cash by return. Hove Metals, 113, Dyke Road, B'ton BN1 3JE. 0273 561184.

READING GLASSES from £9·75. THE GLASS HOUSE. 01-834 2298.

PLANNING A HOLIDAY IN FRANCE? then don't go without The Off-the-Autoroute Guide which lists 136 good value hotels lying just off the main autoroutes of France. Available through bookshops, the Telegraph Bookshop at 130, Fleet St and BMW dealers, price £2·95, or by post from Dept OAG, Daily Telegraph, 135, Fleet St, London, E.C.4 (plus 55p p. & p.).

OLD WINE & PORT WANTED. Very high cash prices paid. Any quantity, anywhere U.K. (0242) 583732.

ELDERLY WIDOWER with visual handicap but otherwise active offers comfortable home in Surrey to some good Samaritan willing to be his "eyes." Write E.W.6744, Daily Telegraph EC4.

WIMBLEDON CENTRE COURT standing tkts for sale July 4/3/6 & 7. Realistic prices. Ring 0602 413052 anytime. Will deliver.

CANCER HIT BACK

We're leading the fight against cancer, but we still need your help. Please send your donations today to Room 5N, P.O. Box 123, Lincoln's Inn Fields, London WC2A 3PX

IMPERIAL CANCER RESEARCH FUND

HEART DISEASE

Kills thousands of people before their time every year. But with your help we'll beat it. Please send a donation to: BRITISH HEART FOUNDATION 102, Gloucester Pl., London W1H 4DH. The Heart Research Charity

YOU CAN RELY ON US— CAN WE RELY ON YOU?

The surgeons upon whom you or a loved one rely—also rely upon you to help fund their training and research. Your donation, covenant or legacy will be gratefully received by the Appeal Secretary, Royal College of Surgeons of England, 35/43, Lincoln's Inn Fields, London, WC2A 3PN.

THE ROYAL STAR & GARTER

provides a true home for up to 200 severely disabled ex-servicemen and women. Please help us to continue caring for these men and women to whom we owe so much, by sending a donation or leaving a legacy. The need is urgent.

The Royal Star and Garter Home, Dept DT, Richmond, Surrey, TW10 6RR Tel. 01-940 3314.

(Registered Charity No. 210119 & 286781).

KIDNEY MACHINES DIDN'T JUST HAPPEN

They were created by research, and only research can find the cause and cures of kidney disease in the young and old. Give to: THE NATIONAL KIDNEY RESEARCH FUND, Dept. D.T., 42, Lower Marsh, London, SE1 7RG, 01-928 5058.

CANCER TOGETHER WE CAN BEAT CANCER

You can help us beat cancer sooner by making a legacy or sending a donation to Britain's largest supporters of cancer research. Cancer Research Campaign, Dept. D.T. 27/6, 2, Carlton House Terrace, London SW1Y 5AR.

DINNER SUITS

WEDDING MORNING SUITS EVENING TAIL SUITS, BLACK JACKETS AND STRIPED TROUSERS FOR SALE. Surplus to Hire Bargains from £30. Lipman's Hire Department, 22 Charing Cross Rd., WC2. 240 2310.

AUTHORS

Have you written a book you would like published? If so write to Dept. DT7/3, The Book Guild Ltd, 25 High

ST JUDES SHRINE ORPHANAGE Thiruvellayal Poonneri Madras 601209 India. Your direct support solicited. Thanksgiving advert-AAC. Inquiries 01-845 6695 evenings.

MOVING? Do you wish to sell or let your property? Why not advertise in The Daily Telegraph property columns next week? Full details, tel. 01-353 2175.

MAN. DIR. 48 from Auto Acc/Hardware manf. co. now redundant. Offers for part/full time job selling/managing in the area please. Can bring good T/O with me. Write M.D.4746, Daily Telegraph, E.C.4.

WIMBLEDON MENS FINAL 2 seats Row U. Offers. Write W.M.6738, Daily Telegraph E.C.4.

TORQUAY. Ideal hol flat, 1 bed. £21,750. (0492) 75789.

WIMBLEDON TKTS (pair) mens final, offers. 01-842 3991.

MALVERN HILLS. Exceptional flat in beautiful secluded farmhouse, sleeps 2, most dates, £65 per week. 068481 258.

BINOCULARS. Leitz Trinovid 7 x 35b. Wide angle. New £405. Perfect Wimbledon. Offer £150. Tel Cannings 202.

WANTED. Hatpins. Quality only. Any number. 0305-772309.

KNIGHT K6 piano for sale, walnut case. £1,450. Northwood 29442.

WIMBLEDON TENNIS. Genuine fans want 2 seats for Centre court. No touts. 0602 350752.

WIMBLEDON MENS FINAL 1 pair of tickets, part obscured view. Offers 01-950 7175 evenings.

FALMOUTH 2 MLS. Furn. cott. to let sleeps 5 July 13-20 £100. Sept. £85 per week. 06267 6316.

SPRINGSTEEN. July 4th 4 tickets avail. offers 01-998 2822, ext. 255. Hart. 10 a.m.-6 p.m.

SOUTH DEVON, Hope Cove, Aug 9-23, large det. house nr sandy beach, slps 9. £385 p.w. 0203 27942.

TICKETS FOR Starlight Express, CATS, Theatres & Sports. 01-828 6616.

AEG. Trade/Retail. Reigate 40403.

TRICKER'S SHOE SALE now on and until July 6. Genuine reductions and many styles available. Open all day Saturdays. Tricker's, 67 Jermyn Street, LONDON SW1.

ALL WIMBLEDON tkts wtd. also tkts for sale. 01-703 1097.

AVIATION SECURITY SPECIALISTS avail for worldwide consultancies/contracts, also personal/high value escorts. 0548 850873 (24-hour service).

DEVON. 2 bed cottage in lovely garden nr. s/pool, not far sea, avail. this summer £140 p.w., also large flat Sidmouth. Tel. 08847 327.

WIMBLEDON TICKETS wanted any day, Centre Court or No. 1 Court. 01-286 9806. 928 6088. 928 9919.

WIMBLEDON, MENS FINAL tkts 2 standing. Offers Woking 21887 eves.

PRIVATE VILLA. Holiday accomm. Nr Lake Maggiore, N. Italy. Ideal for driving to. (Approx. 670 miles from Calais.) Avail. July to October. Slps 4 for £80 p.w. 0438/832007.

IF YOU'RE SELLING or letting your London property, why not advertise in the Daily Telegraph property column? For details, tel. 01 353 2175.

PUBLIC NOTICES

CIVIL AIRCRAFT ACCIDENT INSPECTOR'S INVESTIGATION

NOTICE IS HEREBY GIVEN, pursuant to Regulation 10(1) of the Civil Aviation (Investigation of Accidents) Regulations 1983, that an Inspector's Investigation under the said Regulations is taking place into the circumstances and causes of the accident that occurred on 27 May 1985 at Leeds/Bradford Airport to Tristar G-BBAI registered in the name of British Airways Plc.

Any persons who desire to make representations as to the circumstances or causes of the accident should do so in writing to the Chief Inspector of Accidents, Accidents Investigation Branch, Department of Transport, Royal Aircraft Establishment, Farnborough, Hants GU14 6TD within 14 days of the date of this notice and should quote the reference EW/C917/01.

Dated this 27 day of June, 1985. Ref. T1957 A/28/0900.

TO ALL CREDITORS OF

INTERCITY PROGRAMMING SUPPORT LIMITED
INTERCITY PROGRAMMING SUPPORT (CONSULTANTS)
BALKEL LIMITED
OR
CHRISTOPHER JOHN BOWYER
OF
35 HIGH STREET, HARPOLE, NORTHAMPTON
OR
45 DERNGATE, NORTHAMPTON

Please Contact Pat Gadsby, 12/16 Brunel Road, London W3 7XR Telephone 01-743 7616 AS SOON AS POSSIBLE

THE COMPANIES ACTS 1948 TO 1981

PARAGON (LONDON) LIMITED

NOTICE IS HEREBY GIVEN, pursuant to Section 293 of the Companies Act 1948, that a MEETING of the CREDITORS of the above-named Company will be held at LADBROKES WESTMORELAND HOTEL, LODGE ROAD, ST JOHN'S WOOD, LONDON NW8 7JT on TUESDAY the 10th day of JULY 1985, at 12 o'clock noon, for the purposes mentioned in Sections 294 and 295 of the said Act.

Dated this 14th day of June 1985.
By Order of the Board.
PETER DENNIS, Director.

THE COMPANIES ACT, 1948. IN THE MATTER OF SERVIS HOME SERVICES LIMITED. Nature of Business: Service of Washing Machines. Winding-up Order made 15th April 1985. Date and place of first meetings: Official Receiver's Office, Commercial Union House, 22 Martineau Square, Birmingham B2 4UP. Creditors 30th July, 1985, at 10.30 a.m. Contributories 30th July, 1985, at 11.00 a.m. Creditors who have not already received proofs of debt on which to submit claims in these proceedings will be supplied with them on written request but it should be noted that on present information there are no prospects of any distribution to unsecured creditors. A. T. R. STRETTON, Official Receiver and Provisional Liquidator.

THE COMPANIES ACT, 1948. IN THE MATTER OF INTERNATIONAL MANAGEMENT CENTRE LIMITED. Court No. 001472 of 1985. Nature of Business: Financial and management consultants. Winding-up Order made 22nd April 1985. Date and place of first meetings: Creditors 12th July 1985, at Room G20, Atlantic House, Holborn Viaduct, London EC1N 2HD, at 10.00 o'clock. Contributories On the same day and at the same place at 10.30 o'clock. J. L. P. POPE, Official Receiver and Provisional Liquidator.

THE COMPANIES ACT, 1948. IN THE MATTER OF DIMEROSE LIMITED. Court No. 002261 of 1985. Nature of Business: Clothing Manufacturer. Winding-up Order made 13th May 1985. Date and place of first meetings: Creditors 11th July 1985, at Room G20 Atlantic House, Holborn Viaduct, London EC1N 2HD, at 2.00. Contributories on the same day and at the same place at 2.30 o'clock. J. L. P. POPE, Official Receiver and Provisional Liquidator.

THE COMPANIES ACT, 1948. IN THE MATTER OF ROSSMORE LIMITED. Court No. 001527 of 1985. Nature of Business: Management of popular music group. Winding-up Order made 29th April, 1985. Date and place of first meetings: Creditors 11th July, 1985, at Room G20, Atlantic House, Holborn Viaduct, London EC1N 2HD, at 2.00 p.m. Contributories: On the same day and at the same place at 2.30 o'clock. J. A. SELL, Official Receiver and Provisional Liquidator.

THE COMPANIES ACT, 1948. IN THE MATTER OF OPALDRIVE LIMITED. Court No. 001532 of 1985. Nature of Business: Management of Popular Music Group. Winding-up Order made 28th April, 1985. Date and place of first meetings: Creditors 11th July, 1985, at Room G20, Atlantic House, Holborn Viaduct, London EC1N 2HD at 3.00 o'clock. Contributories: On the same day and at the same place at 3.30 o'clock. J. A. SELL, Official Receiver and Provisional Liquidator.

THE COMPANIES ACT, 1948 IN THE MATTER OF J. W. CONSTRUCTION COMPANY LIMITED formerly TWINEBRAY LIMITED. Court No. 001247 of 1985. Nature of Business: Builders. Winding-up Order made 22nd April 1985. Date and place of first meetings: Creditors 5th July 1985, at Room G20, Atlantic House, Holborn Viaduct, London EC1N 2HD at 10.00 o'clock. Contributories On the same day and at the same place at 10.30 o'clock. R. G. L. HOWARD, Official Receiver and Provisional Liquidator.

THE COMPANIES ACT, 1948 IN THE MATTER OF INNOVALE FASHIONS LIMITED. Court No. 002195 of 1985. Nature of Business: Dealers in Garments. Winding-up Order made 13th May 1985. Date and place of first meetings: Creditors 10th July, 1985, at Room G20, Atlantic House, Holborn Viaduct, London EC1N 2HD at 2.00 o'clock. Contributories On the same day and at the same place at 2.30 o'clock. J. L. P. POPE, Official Receiver and Provisional Liquidator.

THE COMPANIES ACT, 1948. IN THE MATTER OF PLUMEREALM LIMITED t/a BELSIZE VILLAGE BUTCHER. Court No 001812 of 1985. Nature of Business: Butchers. Winding-up Order made 29th April 1985. Date and place of first meetings: Creditors 10th July 1985, at Room G20 Atlantic House, Holborn Viaduct, London, EC1N 2HD, at 11.00 o'clock. Contributories on the same day and at the same place at 11.30 o'clock. R. G. L. HOWARD, Official Receiver and Provisional Liquidator.

THE COMPANIES ACT, 1948. IN THE MATTER OF NEW FPOC LIMITED. Court No 001540 of 1985. Nature of Business: To acquire property. Winding-up Order made 29th April 1985. Date and place of first meetings: Creditors 12th July, 1985, at Room G20 Atlantic House, Holborn Viaduct, London, EC1N 2HD, at 11.00 o'clock. Contributories on the same day and at the same place at 11.30 o'clock. J. A. SELL, Official Receiver and Provisional Liquidator.

THE COMPANIES ACT, 1948. IN THE MATTER OF CHAVBOURNE LIMITED. Court No. 002162 of 1985. Nature of Business: Decorators and Building Contracts. Winding-up Order made: 13th May 1985. Date and place of first meetings: Creditors 11th July 1985, at Room G20, Atlantic House, Holborn Viaduct, London EC1N 2HD at 11.00 o'clock. Contributories on the same day and at the same place at 11.30 o'clock. J. L. P. POPE, Official Receiver and Provisional Liquidator.

THE COMPANIES ACT, 1948. IN THE MATTER OF BARGET PLC. Court No. 001845 of 1985. Nature of Business: Furniture dealers and International traders. Winding-up Order made 29th April 1985. Date and place of first meetings: Creditors 11th July 1985, at Room G20, Atlantic House, Holborn Viaduct, London EC1N 2HD at 11.00 o'clock. Contributories on the same day and at the same place at 11.30 o'clock. J. A. SELL, Official Receiver and Provisional Liquidator.

THE COMPANIES ACT, 1948. IN THE MATTER OF GREENWOOD GENERY (HAULAGE) LIMITED. Court No. 001547 of 1985. Nature of Business: Haulage Contractors. Winding-up Order made 29th April, 1985. Date 11th July 1985, at Room G20, and place of first meetings: Creditors: Atlantic House, Holborn Viaduct, London EC1N 2HD at 10.00 o'clock. Contributories: On the same day and at the same place at 10.30 o'clock. R. G. L. HOWARD, Official Receiver and Provisional Liquidator.

THE COMPANIES ACT, 1948. IN THE MATTER OF W. G. GLEESON & COMPANY LIMITED. Court No. 002614 of 1985. Nature of Business: Ground Work Contractors & General Building Contractors. Winding-up Order made 20th May, 1985. Date and place of first meetings: Creditors: 10th July, 1985, at Room G20, Atlantic House, Holborn Viaduct, London EC1N 2HD, at 3.00 o'clock. Contributories: On the same day and at the same place at 3.30 o'clock. J. A. SELL, Official Receiver and Provisional Liquidator.

THE COMPANIES ACT, 1948 IN THE MATTER OF PREMIER MARKETING CO. LIMITED Court No. 001341 of 1985. Nature of Business: BUILDERS MERCHANTS. Winding-up Order made 22nd April 1985. Date and place of first meetings: Creditors 10th July 1985, at Room G20, Atlantic House, Holborn Viaduct, London, EC1N 2HD at 10.00 o'clock. Contributories: On the same day and at the same place at 10.30 o'clock. J. L. P. POPE, Official Receiver and Provisional Liquidator.

THE COMPANIES ACT, 1948 IN THE MATTER OF AUDLEY STREET INVESTMENTS LIMITED Court No. 00545 of 1985. Nature of Business: PROPERTY DEALERS. Winding-up Order made 22nd April 1985. Date and place of first meetings: Creditors 10th July, 1985, at Room G20, Atlantic House, Holborn Viaduct, London, EC1N 2HD at 11.00 o'clock. Contributories: On the same day and at the same place at 11.30 o'clock. J. L. P. POPE, Official Receiver and Provisional Liquidator.

THE COMPANIES ACT, 1948. IN THE MATTER OF WILLOWARD LIMITED. Court No. 001845 of 1985. Nature of Business: Building Contractors. Winding-up Order made 29th April, 1985. Date and place of first meetings: Creditors: 11th July, 1985, at Room G20, Atlantic House, Holborn Viaduct, London EC1N 2HD, at 11.00 o'clock. Contributories: On the same day and at the same place at 11.30 o'clock. J. L. P. POPE, Official Receiver and Provisional Liquidator.

THE HOME OWNER'S LOG BOOK

EVERY HOME SHOULD HAVE ONE

When disaster strikes in the home, don't be left in the dark. With this comprehensive information pack you can create a complete record of your own home. In emergencies, when you come to sell or indeed at any time, you never know when you might need it.

For further information send for a free leaflet to Dept. HOLB Daily Telegraph, 135 Fleet St, London EC4 or phone 01 353 4242 ex 3692 during working hours.

Telegraph Publications

TASTING THE HIGH LIFE IN NEW YORK'S LUXURY STORE

Picture by KENNETH MASON

Left: a selection of Paloma Picasso's newest designs for Tiffany: chunky chain necklace in 18-carat gold centred with a huge amethyst; asymmetrical 18-carat earrings featuring pink rubellite stones circled with pave diamonds; huge round ring of gold centred with a peridot; scribble brooch in gold and 18-carat gold watch with its compass shape outlined in diamonds.

BY ANN CHUBB

STOPPING off at Tiffany's Fifth Avenue store is one of New York's most luxurious shopping experiences and was so long before Audrey Hepburn breakfasted there.

It is a great American institution. 147 years old and still full of old-fashioned charm and service. Millionaires shop there for their diamonds, brides for porcelain and silver and the fashion followers for a silver pen or anything else by Elsa Peretti.

While there are eight Tiffany branches in America, as well as the New York store, there has not been a London branch since it closed in 1941 after 75 years.

Now the big news is that Tiffany has plans to open in Europe—London and Paris in particular—before the end of next year. Last year, a conglomerate of businessmen, headed by chairman William R. Chaney, bought the business from Avon cosmetics and European expansion is very much on their minds.

Publicity director Arlette Brisson, who is something of an Anglophile and wears clothes designed by both Bruce Oldfield and Victor Edelstein, confirmed this when we recently visited the store to photograph the latest jewellery by Paloma Picasso, who has been designing for Tiffany since 1980.

Her designs are dramatic and distinctive, often in gold and with both precious and semi-precious stones. There are gold and diamond watches, too, with a striking shape reminiscent of a compass, while her famous "Love and Kisses" range of gold brooches, earrings and pendants is a best seller.

The Peretti line is simple and sculptural and very chic. In silver and gold it ranges from tiny heart earrings to silver-topped canes and shaving brushes, belts, key rings, even tableware, plus a stunning new series of cutlery.

While Arlette Brisson admits that at Tiffany "the sky is the limit" as far as prices go, it is possible to buy original and inexpensive presents there. For instance, Tiffany-marked porcelain egg cups sell for less than £5, black metal Peretti pens for £25, and tiny Peretti hearts on chains (ideal presents for little girls) for around £20. One friend of mine always shops there for silver toothpaste keys which Tiffany will engrave with a name or crest.

Best of all, everything—however small or inexpensive — is beautifully wrapped and boxed in Tiffany's famous sky-blue boxes and tied up with white satin ribbon before it is popped into its miniature Tiffany carrier bag.

EATING IN WITH JANET LAURENCE

SOME SIMPLE THOUGHTS ON SINGLE PORTIONS

SIMPLE methods and imaginative planning can make cooking for one or two both interesting and enjoyable.

Tin-foil packets, as used in Cottage-packed chicken, can cut down on both fat and washing up. Pork chops can be cooked the same way, wrapped on a bed of sliced mushrooms or chopped chicory. Add a little stock, wine or orange juice and reduce the cooking time by 10 to 15 minutes.

Ingredients not easy to get in small quantities can make two very different dishes.

Salads combining hot and cold ingredients are very chic just now and quite delicious.

One night's cooking can provide more than one meal. Twice Times Soup uses the same base for both a fish and vegetable soup. Each is substantial enough for a light supper.

Each recipe serves one and can be doubled for two.

THE RECIPES

COTTAGE-PACKED CHICKEN

INGREDIENTS: 2oz cottage cheese; 2 tablespoons freshly chopped herbs; salt and freshly ground black pepper; 1 clove garlic, crushed (optional); 1 large chicken leg.

METHOD: mix the cheese with the herbs and garlic (if using) and season well. Ease the skin away from the chicken flesh but leave attached, then push the cheese stuffing into the space between the skin and the flesh. Pull the skin back over the stuffing and place the leg on a piece of tin foil.

Season the skin, wrap loosely in foil and place in pre-heated oven at 375F (Gas 5) for about 50min or until a sharp knife slipped into the thigh releases clear juices. Serve with a green salad and brown rice.

CHICKEN LIVER SALAD

INGREDIENTS: 2oz mange-tout peas, trimmed; 2oz stringless green beans, trimmed; salt; 1 small chicory head, trimmed and leaves separated; few leaves iceberg lettuce, torn in pieces; 2oz very fresh mushrooms, wiped and sliced; 2oz grapes, cut in half and de-pipped; 1 teaspoon oil or butter; pinch of tarragon; 2 rashers smoked streaky bacon, rind removed and rashers cut in slivers; 4oz chicken livers, cleaned and large pieces halved; about 2 tablespoons good French dressing; 1 tablespoon chopped mixed fresh herbs or parsley.

METHOD: cook the mange-tout peas and green beans separately in salted boiling water until tender but still slightly crunchy, about 3 to 5min. Drain immediately and refresh in cold water.

Arrange the chicory leaves on a plate in a circle pointing outwards. Place torn iceberg leaves in the centre and add the beans, mushrooms and grapes.

Heat the oil in a pan with the tarragon and fry the bacon pieces. When cooked, move to sides of pan and add the livers. Cook briskly 2 to 3min until just done—liver should still be slightly soft to touch. Stir livers and bacon together and add to salad mound.

Arrange mange-tout peas wigwam fashion round the other ingredients, spoon over the french dressing, sprinkle on the herbs and eat immediately.

LAMB CHOPS WITH MELON

INGREDIENTS: 3oz stringless green beans, topped and tailed; 2 lamb chops, trimmed of excess fat; half a small ogen or galia melon, flesh scooped into balls, remaining flesh spooned out and chopped or processed; grated rind of a small orange plus 2 tablespoons juice; salt and freshly ground black pepper; 1 tablespoon chopped parsley.

METHOD: boil the beans in salted water for 5min. Drain and refresh in cold water, drain again and set on one side. Seal the lamb chops on each side, either dry in a non-stick pan or with a brushing of oil. Add the chopped or processed melon, the orange rind and juice and salt and pepper to taste.

Lower the heat, cover and simmer for 20 to 30mins or until the chops are almost cooked. Add the pre-cooked beans and simmer for a further 2mins, then add the melon balls and continue cooking for another min. Check seasoning. Arrange on a heated plate or serving dish, add chopped parsley and eat with new potatoes.

TWICE TIMES SOUP

INGREDIENTS FOR BASIC SOUP: ½oz butter or margarine; 1 medium onion, finely chopped; 6oz potato, peeled and diced; 15fl oz milk; salt and freshly ground black pepper.

INGREDIENTS FOR CHOWDER: 2 rashers streaky bacon, rind removed and rashers diced; 5oz cod fillet without skin; 2 tablespoons cream or evaporated milk.

INGREDIENTS FOR VEGETABLE SOUP: 1 small courgette, coarsely grated; 1 carrot, grated; 2oz salami or garlic sausage (optional); a little stock; 1 tablespoon chopped parsley.

METHOD: melt the fat, add the onion and cook gently until transparent. Add the potato, stir with the onion for 1 to 2min then add the milk and season. Bring rapidly to the boil then lower the heat and simmer gently, uncovered, for 10 to 15 min until the potato is just cooked. Put half the mixture aside for another night.

METHOD FOR CHOWDER: fry the bacon gently till crisp, remove from pan, add the fish and brown lightly in bacon fat. Quarter the fish and add to hot basic soup mixture. Continue to simmer until fish is just cooked. Add the cream or evaporated milk (traditional with chowder), check the seasoning and serve in a hot bowl with the bacon on top.

METHOD FOR VEGETABLE SOUP: add diced sausage (if using) to hot basic soup mixture and heat right through. Add the grated vegetables and simmer for 2min. Add a little stock to thin the soup, if necessary. Check seasoning and serve in a hot bowl topped with freshly chopped parsley.

BOOK REVIEW

WE'RE all addicted to something, whether we admit it or not. It may be that couple of cups of coffee to get us going in the morning, frequent top-ups of tea in the office, or periodic bars of chocolate.

Dr Richard Mackarness, a pioneer in the discovery of links between certain foods and allergies has in his latest book "A Little of What You Fancy" (Fontana Original, £1·95), turned his attention to addictions.

Although he does focus on smoking, he equally claims that cola-type drinks can set up an addiction (from childhood on, presumably) and that derivatives of the cola plant do relieve fatigue.

One of the more complicated elements he dwells on is that even drugs which are highly addictive to most people, are virtually never addictive to everyone—so there are always the exceptions who can boast they have survived hard drugs.

Dr Mackarness points out that it is foolish to deny the pleasure which people get from their addiction—significantly, the areas of the brain associated with pleasurable sensations are located close to those affected by drugs which produce the sensation of being "high."

In some areas he reports success in combating cravings by using a "hair of the dog" technique, giving regular and very small neutralising doses of the drug being combated.

About this technique, which he says can be used to kick the smoking habit, he admits honestly that he does not know how it works.

These methods, applied in clinics he has pioneered, are likely to be as hotly debated as his early food-linked allergy discoveries, most of which are now taken very seriously.

Lynne Edmunds

HOW SOON BEFORE THE BIRDS OF PARADISE LOSE THEIR PLUMAGE?

Quite a long while, we can safely assure you. And how can we be so confident?

Believe it or not, because of something called the Martindale Rub Test.

It measures the wear characteristics of every single fabric and gives each one a number, the higher the better.

A bit like you sitting down on your sofa a thousand times an hour for a whole day just to see if the fabric wears out.

The Birds of Paradise in our picture have a 20,000 rating. Anything over 18,000 is good.

(Amazingly, some new Sanderson fabrics have a quite outstanding 70,000 rating.)

So when we make a suite for you, we can help you select the fabric too.

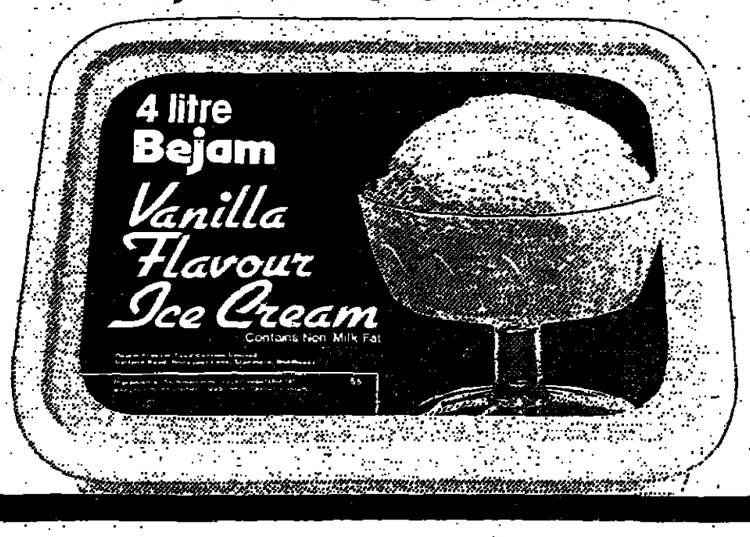
That's another feather in our cap, not to mention on our sofa.

MULTIYORK
Handmade in Suffolk

AVAILABLE ONLY FROM OUR OWN SHOWROOMS: 25 THURLOE PLACE, LONDON SW7 (01-589 2305); 4 CAMDEN ROAD, LONDON NW1 (01-485 2623); 2 CASTLE MEADOW, NORWICH (0603 616859); THE OLD MILL, MELLIS, EYE, SUFFOLK, (037 983 413). OPEN SUNDAYS EXCEPT NORWICH. CAMBRIDGE & LOUGHTON OPEN SOON.

1985 ICE CREAM. 1977 PRICE.

The lowest price on Bejam 4 litre vanilla ice cream for 8 years. £1.18 4 LITRES



1·1 litre Bejam Vanilla Ice Cream (cutting brick)	still only	39p
2 litre Bejam Vanilla Ice Cream (refill pack)	~~76p~~	69p
12 Bejam Choc Ices	~~£1.09~~	99p
20 Tops Assorted Lollies	~~£1.09~~	98p

There is also a choice of 10 different flavours in the Bejam ¾ litre Speciality Ice Cream range.

Most Bejam stores are open until 8pm on Thursdays and Fridays. Shopping to car service available, please ask.

DISCOVER Bejam
THE WORLD OF FROZEN FOOD

THE DAILY TELEGRAPH

THURSDAY, JUNE 27, 1985

135, FLEET STREET, LONDON, E.C.4.
TEL: 01-353 4242. TELEX: 22874/5/6.
CLASSIFIED ADVERTISEMENTS: 01-583 3939.

TOMORROW'S EUROPE

THE MAIN SUBJECT under discussion at the European Summit which begins in Milan tomorrow will be European union. But it is not European union as it was once boldly presented to us. In the good old days fervent pro-Europeans argued unashamedly in favour of political union for its own sake. That idea has lost ground. Now the characteristic federalist argument, which is put forward by DAVID STEEL on this page, is that Europe will not recover economically without a degree of political integration. Mr STEEL puts the argument very neatly when he writes that "the internal market cannot be achieved without some concessions of national sovereignty".

If this is indeed so, then the answer must be that we will have to do without the benefits of an internal market. Most people in this country (though perhaps not most people who support Mr STEEL's Alliance) do quite deeply believe in the importance of national sovereignty. But is Mr STEEL's argument in fact true? He concedes himself that some of the obstacles to an effective internal market are merely bureaucratic and can therefore be dismantled quite easily. Beyond that there are, it is true, many barriers which can only be removed as a result of political action on the part of all the member states. As Mr STEEL and the federalists argue it, the present national veto, which is the safeguard of national sovereignty, will hamper such action. And yet there is every reason to hope that many common measures can be unanimously agreed in favour of an internal market without any single country feeling that its national self-interest is sacrificed.

Mr STEEL argues genuinely, but there is an element of humbug in the federalist case, as events showed earlier this month. Then the West Germans, the most passionate advocates of getting rid of the national veto, invoked it without much apparent shame in order to block a rise in cereal prices which was too slender for well-padded Bavarian farmers. Whatever fine words are spoken in Milan the fact remains that all European Governments still think nationally. Mr STEEL, were he more Machiavellian, might be accused of trying to introduce federalism through the back door by the economic argument. Even so, his ingenuity on behalf of the cause of European union could be misplaced, for at the end of the day politicians in power are not sustained by grand notions.

THE CLIQUE

MR RAY HONEYFORD has been cleared of the McCarthyite charge of racial prejudice disgracefully laid against him. That is one good thing and we should rejoice that a good and devoted teacher will not actually be crucified, though he has been brought to the place of execution by his local Pharisees. However one quite sees why the attempt should have been made. The articles complained of in the SALISBURY REVIEW argued rationally, among other things, against the notion of instruction in an immigrant language. If Urdu why not Polish? he asked. Such elementary good sense should hardly call up a lynch party. "English," said Mr HONEYFORD, "is the key of such a child's future in the Western workplace." Most of us thought that such views pertained to the happy acceptance of immigrants and their children into this country. This is deeply offensive to those trading in unhappiness. What got Mr Honeyford into his ordeal was surely his analysis of the race relations industry, of Aunt Eth-Min:

"The multi-culturists are a curious mixture: well meaning liberals and clergymen suffering from a rapidly dating post-imperial guilt: teachers building a career by jumping on the latest educational bandwagon a small but increasing group of 'professional' Asian and West Indian intellectuals and a hard-core of Left-wing political extremists. . . . The same people often welcome race riots as signs of healthy revolt, rather than as the criminal violence of a small proportion of adolescent thugs." How can he expect to live? Mr HONEYFORD has defined an enemy, an enemy while we are about it, of good and happy race relations. Such professionals in the service of Eth-Min, are authoritarians. They picked on Mr HONEYFORD precisely because he was not a racialist, in the sincere hope that they would put a juddering fear into educational administrators, other teachers, anyone who might ever introduce rational argument into sacred territory. They have a subtle racism of their own, directed always at "the English", not the British, whom they wish to hurt, humiliate and make ashamed. There is a sort of spiritual quislingism here quite alient to a normal desire to treat people of all races equally. They use race as a weapon in the exercise of power, and their little expulsions and persecutions function to impose a bloodless emotional terror. Let us start taking them seriously.

MEDICAL PROSCRIPTIONS

TIME WAS when the British Medical Association surfaced but rarely to the nation's notice. In recent years, however, it has assumed an altogether grander role. It has taken the lead in a moral crusade against the evils of tobacco. It has campaigned for a national ban on tobacco advertising: and yesterday it broadened its morality to denounce the advertising of drink as well. Cynics might be almost driven to suppose that it hoped to reach a perfect state where its members could draw their fees in idleness.

Such cynicism would be unworthy. Yet the BMA's targetry does seem a mite selective. The evidence of medical research has long since shown that drink and tobacco are but two of the devils that lie in wait for those who seek longevity. An addiction to rich cream cakes, fast cars, and sports such as horse-riding and hang-gliding can also land us prematurely in the mortuaries. There are even those who warn against the potential consequences of over-enthusiastic indulgence in sex. Will the BMA come to our rescue against those who push these temptations in our paths as well?

There is a more fundamental question to which the Association should perhaps one day address itself. It may be that if we were all spared the perils pressed upon us by the advertisers of drink, tobacco, food, sport, speed and sex, we would survive our biblical life-span into a miserable old age. At that point we would really begin to tax the skills and resources of the medical profession (not to mention the actuarial calculations of those who seek to fund our pensions). The burden of the NHS as national life expectancy soared up towards the 90s hardly bears contemplation. Has the BMA thought of that?

Madame Non must say 'Yes'

DAVID STEEL, MP, says Mrs Thatcher must accept greater political union if Europe is to pull out of economic decline

IT has been a bumpy ride for the European wagon-train in recent months, straggling along the long trail towards a united Europe. The British wagon, ostensibly near the head of the column, with Mrs Thatcher and Sir Geoffrey Howe at the reins, has been obstructing progress with a smile. Yet when they arrive breathless and shaken in Milan this week for the summit meeting of EEC heads of State (in Mrs Thatcher's case, head of Government) they will find our major EEC partners still champing at the bit to push ahead with the development of the Community.

True, last week's German veto encouraged the obstructionists. There has been a distinct neighing and snorting along the column to let off steam. But the logic of European union is inexorable if Europe is to pull away from economic decline. The sooner our wagoners recognise this, the better prepared and the more comfortable will be the ride for Britain.

The nostrum "if America sneezes, Europe catches cold" holds as true as ever. It does not apply in reverse. In the past two years America and Japan have soared while Europe falters.

Economic indicators paint a sorry picture of decline. Our car industries, each with a small share of a market where capacity outstrips demand, still need large injections of public funds. Three indigenous mainframe computer companies still scramble for two per cent. of the world market each while IBM alone has 70 per cent. and upwards. Ten European companies are spending over $7 billion each on different digital telephone exchange systems: in America only three companies compete in this market.

In short, a trading community which has a larger population than the USA or Japan, which accounts for nearly a quarter of world trade and is richer than either of its competitors, is falling miserably behind them. Notably, European unemployment is nearly double, and economic growth rates less than half, those of our free world competitors.

The problem is that without genuine European co-operation and integrated decision making no single European country can achieve the technological development or exercise the political and economic influence effectively to overcome the problems of unemployment and inadequate social provision in an economic recession.

Thatcher and Mitterrand : is Britain talking the same language over the EEC?

An obvious first step towards a solution—the creation of a single large market in Europe by 1992—is up for discussion in Milan. The European Commission has come forward with a White Paper, "Completing the Internal Market," which defines the goal as nothing less than the removal of all intra-European frontier formalities by 1992. The Commission has identified 300 major decisions which must be made in the next seven years—a hefty agenda for the member States. They involve harmonisation of rates of indirect taxation (particularly VAT) and of industrial standards. They are the *sine qua non* for the lifting of frontier restrictions.

The objections that will be raised are such that only a huge effort of political will can push through these all-too-necessary measures. But shock therapy is needed if European economies are to hold their own and to recreate opportunities for investment.

If the European leaders accept the Commission's proposals—with all their difficult implications in areas such as immigration policy, the policing of drugs trafficking and the supervision of financial services—it will signify a quantum leap in mutual trust.

This is where the Thatcher factor comes into play. "Madame Non" is happy to talk about the purely mechanical side of an internal market in the Community and to discuss how it might be achieved. Some of the obstacles to the free movement of goods, services and capital are purely bureaucratic and can easily be removed provided common sense prevails.

These Mrs Thatcher will go along with. The removal of others—those affecting national economic interests—need more than that: they require a lucid perception of what "national interests" are in the longer term.

The most difficult barriers to overcome, however, are those affecting the sovereignty of the member States. The internal market cannot be achieved without some concessions of national sovereignty. This is where Mrs Thatcher has thus far repeatedly given the thumbs down.

The British Government has used the absence of the free internal market implicit in the Treaty of Rome to justify its refusal to press ahead with political union: it wants the economic advantages without the political concessions. Mrs Thatcher is lobbying hard in Europe against proposals for greater political unity, and to do so she has had to produce some positive-sounding proposals for mechanistic change. But if the other countries, tired of Britain's continued reluctance, call her bluff and move towards a united Europe without us, Mrs Thatcher's rock of national sovereignty will be the rock on which we founder.

I believe that Britain's real interests lie in playing a whole-hearted role in the development of the Community. Our Government's proposals for Milan, which abandon any vision of a united Europe, are said to be "pragmatic," our European partners see them as yet further evidence that Britain cannot see beyond a narrow national self-interest.

Britain cannot share with the EEC the benefits of a market of 320 million people without substantial concessions of national sovereignty. The European will to move ahead is clear—only Britain, Denmark and Greece resist the development of common political structures without which the internal market will never be created.

A British Government genuinely concerned with the best interests of our people would start by taking us into the European Monetary System as recommended by its supporters in the CBI and the Bank of England. A British Government truly committed to safeguarding our economy would be pushing for the rapid development of the internal market.

A Government which is committed to a future characterised by hope rather than pessimism about our European future would welcome moves to democratise the Community (through abandoning the veto, relaxing the unanimity rule and giving the Parliament wider powers) and thus to let it get ahead. Will Mrs Thatcher show the statesmanship required to embrace such moves?

LONDON DAY BY DAY

Loudspeakers to keep MPs in their rooms

AFTER THE sorry performance by Labour MPs on Monday night when at times as few as eight of them bothered to attend a debate on a critical motion tabled by Neil Kinnock, I have the further news that the Commons Chamber could soon resemble a mausoleum.

The Commons Broadcasting Committee has received the results of a private poll of members, which by a majority of 185 has voted to put loud speakers in their rooms to receive Parliamentary debates.

A technical study has now been commissioned by the committee and it will not be long before MPs will scarcely need to put in an appearance.

While many shun the mundane debates, particularly late at night, complaints have also arisen because among those who *do* turn up, some take in their own pocket televisions to watch the Test match. One MP told me yesterday: "Now members will get on with the mail and make an appearance only when asked to speak or vote. They will spend the rest of their time in the tiny overheated dungeons which are sometimes described as offices."

How Eton "popped"

MORE DETAILS emerged yesterday of the unseemly events at Eton which, as I disclosed yesterday, have forced the headmaster, Eric Anderson, to remove the independent status of "Pop" — the self-electing body of 24 senior boys.

As I reported, this unprecedented action was taken after it was discovered that many of the "Pop" boys had been using their common room as a smoking den.

The rub, as far as the Eton staff are concerned, is the way in which the misconduct was discovered. The "Pop" common room has always been, by mutual understanding, a "no-go" area for members of the staff and it was only when an exasperated cleaner made a request for a large number of ash trays that the awful truth dawned.

The British Embassy in Moscow, well used to some pretty odd requests, recently received a letter from an astrologer in England seeking the exact time of Mr Gorbachev's birth, to assist the working out of his horoscope. Our diplomats politely suggested he should try the Soviet Embassy in London. They always were optimists.

High style

THE EXPRESSION "high tech" took on a new meaning yesterday when mountaineer Chris Bonington claimed to be the only person to have used a computer more than 22,000 feet up a mountain.

A Sherpa on his expedition to Everest earlier this year, during which Bonington temporarily held another world record as the only 50-year-old to have conquered the summit, had the uneuviable task of carrying the climber's word processor up to Camp Two so he could continue writing his book.

A fellow guest at the Foyle's lunch where Bonington was speaking was Norris McWirter, the compiler of the "Guinness Book of Records." He is now checking Bonington's claim very carefully.

Tickets please

THE ATTEMPTS by British Rail's Southern Region to contain the incessent invasion of its first-class accommodation by the massed ranks of traveller from places like St Mary Cray are, if not particularly effective, at least endearing.

The other night a ticket inspector, known by the ticket-cheats as a "jumper," joined a train from Holborn to Ashford and took to disappearing into the lavatory on the approach to each station. As the passengers climbed aboard, he sallied forth like a spider and surcharged them before retreating again to await the next crop.

"It works fine until the lock jams," he told his captives brightly. The passengers, knowing that Southern Region has just 15 inspectors, grinned back, paid up and said: "See you next year."

End of story

GOOD NEWS and bad news for Radio 4 listeners. The good news is that "Rollercoaster," the controversial magazine experiment which the audience failed to take to its heart is being axed. I gather it was doomed by sackfuls of hate mail, to which the Controller, David Hatch, has the reputation of being extremely responsive.

The bad news is that in October, after many years of the tea-time serial slot "Story Time" is also to go. Perhaps Hatch ought to look again at the programme's high appreciation figures lest, come the autumn, his audience may make him wish that he had.

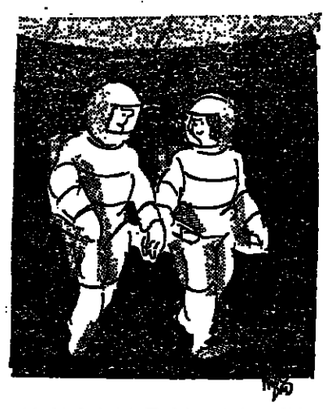
One flew over . . .

MEMBERS of the Labour party's National Executive, stupefied by yet another exceedingly lengthy meeting at their Walworth Road headquarters yesterday, greatly welcomed the interlude that followed a speech by Anthony Wedgwood Benn.

Just as he sat down, the engineers chose to test the building's fire-alarm system. The sound that was emitted bore a striking resemblance to the cooing of the common cuckoo.

Catching the big ones

DETECTIVE CHIEF SUPT. Jack Reece, the head of Sussex CID who is in Strathclyde to question those



suspected of the Brighton bombing, is, appropriately, an experienced big game fisherman.

Like most of that breed, he is also an extremely patient player of the waiting game. With his brother he once fished all day off the Florida Keys and caught just two fish. One was a stingray weighing 405lb, the other a hammerhead shark of 325lb.

Rowe of honour

APART FROM the Fellowships for Lords Olivier and Brabourne, unquestionably the most popular of the 1985 laurels given by the British Film Institute on Tuesday night was the special award for "a lifetime's achievement in the British film and television industry" to Bill Rowe, head of post-production at Elstree Studios.

So highly is this wizard of the dubbing theatre regarded by his peers that even the reclusive director Stanley Kubrick whose "A Clockwork Orange" and "Barry Lyndon" were both completed at Elstree, recorded a warm tribute which was played to the audience at the National Film Theatre.

On the same congratulatory tape were David Puttnam — who sent his message from the Colombian jungle where he is filming "The Mission" — Peter Yates, the Muppets and Alan Parker, who all have reasons to thank Rowe. Parker said delightedly that giving awards to the unsung heroes of the back room was "like Pete Townshend winning the Eurovision Song Contest."

Carte blanche

A DELEGATE at the TGWU conference in Bournemouth, who was asked why he had not yet reported the loss of his credit card, was overheard by a colleague explaining: "Whoever finds it cannot possibly spend more than my wife."

PETERBOROUGH

LETTERS TO THE EDITOR

Dual mandate, not a bloodbath

SIR—Your unhelpful leader on Ireland (June 25) does not offer any genuine answer to the difficulties faced by people in Northern Ireland. For those of us who abhor terrorist violence a solution requires more than the accession by Dr Fitzgerald to the demands of Mrs Thatcher.

Surprisingly, it also requires some flexibility by the British Government as well as by Dublin. The joint authority option which is now adhered to by the Government in Dublin and the Social Democratic and Labour Party in Northern Ireland actually offers a major shift in position from the "united Ireland or nothing" position previously held to with rigidity.

Joint authority offers Ulster Unionists the identity of being British, but also offers those who wish to be Irish the chance to have that identity recognised. Indeed, it is such a sensible option that one is surprised that the British Government has been so uncompromising in response.

It almost seems that the Government here wants the situation to continue unabated with an IRA able to draw immense support from disaffected nationalists and a hard line loyalist position becoming the norm rather than the exception on the other side. Your leader, in urging lack of compromise, merely perpetuates the problem.

The situation in Cyprus and Sri Lanka today are testimonies to the type of policy you advocate. It is likely a British Government would leave Northern Ireland in the future. Popular opinion is already looking that way. It would be far better for all concerned to have a negotiated and permanent dual mandate over the six counties now rather than a bloodbath later.

CONOR RYAN
London, N1.

Let competition be fair for railways

SIR—The chairman of the Railway Conversion League, Mr Angus Dalgliesh, has asserted yet again (June 22) that railways "can be easily and cheaply converted into excellent roads."

There are already far too many major roads carrying long-distance traffic through residential areas, and his assumption of easy conversion is quite unfounded.

A modern railway uses far less space to carry its traffic than the equivalent road, and thus conversion would involve widening the formation, as well as difficult and costly rebuilding of bridges and other lineside structures. These rail to road schemes have been discredited many times.

What is needed in these days of "free market forces" is for the inequalities of competition between road and rail to be made less marked. Juggernauts do untold damage to the fabric of roads themselves, but much more to the various services underneath them—gas, water, and sewage pipes, and so on. They help to shake our towns apart.

The tax that they pay may go some way towards maintenance of the highway itself but they make no contribution to repair of the other destruction they wreak. It is the users of gas, of water, of the sewage facilities who pick up the bill in the form of higher tariffs and rates.

The express coach operator fares even better, paying much less road tax than the private motorist. Unlike the railways, which have all of their permanent way and signalling costs set against them, the coach operator pays practically nothing and gets free use of the roads. Let there be competition, but at least let it be fair to both sides.

JOHN BRODRIBB
Beccles, Suffolk.

Hope for the countryside's defenders

SIR—The implications of the news that house prices have ceased to rise so fast (report, June 18) should not be missed by Mr Patrick Jenkin and those officials at the Department of the Environment who advise him on housing requirements in county structure plans.

The Royal Institute of Chartered Surveyors report states that there is a good supply of houses on the market and this would indicate that demand and supply are more or less in equilibrium.

This contradicts all the figures with which the Housebuilders' Federation have so successfully lobbied the Minister and makes the housing land requirements he has proposed in counties such as Hampshire, Berkshire, Wiltshire and Avon look absurdly high.

For example, in the county of Avon, the Ministers propose modifications to the structure plan to seek to increase the annual output of houses at least fourfold within the next few years despite the fact that there are no indications that population growth will accelerate beyond present levels.

In order to meet targets, enormous areas of open countryside are to be identified for development.

Accordingly, the RICS report gives hope to those who are fighting to save our countryside from development by proving that in the case of a county like Avon, the current rate of house building is adequate to meet demand and that the figures which have been fed to the Minister by the Housebuilders Federation are the product of vested interest.

GERALD HARFORD
Chipping Sodbury, Avon.

Dutch example

SIR—Please let me congratulate Sir Philip Goodhart (June 20) on bringing to the fore and recommending the Dutch example of cutting youth unemployment.

At the same time, however, it would be wise to correct a few misunderstandings of the Dutch situation.

First, in cutting the minimum wage of those below 23 we should note the Dutch start off from a higher base than ourselves. It is also interesting to note they have a statutory minimum wage; we do not. At the same time their cost of living is lower.

Second, dole money in Holland is significantly higher than in this country, therefore the minimum 15 per cent. between those working and not working is an even greater margin than in the United Kingdom.

Last, and this is based upon my experience of working as a senior civil servant in a Dutch Ministry, the impetus for work-sharing came not from the private sector as implied in the article, but from the trade unions and the public sector. Already in 1983 government bodies were taking on employees of all ages for 32 hours a week and offering job splitting.

It is also important to emphasise that change has come about because of co-operation between the Dutch Government, the unions and private industry. The Government has a great responsibility here in creating a climate of co-operation.

Mrs Thatcher, are you listening?

JOHN A. L. BARNES,
Docking, Norfolk.

Polytechnics hit

SIR—Your leader (June 20) began "The Audit Commission's report on polytechnics and colleges of further education makes sombre reading." How true.

This report is likely to have considerable influence on public opinion and Government thinking. How surprising, therefore, that it freely animadverts on polytechnics without once referring to the demands of employers, of professional institutions and of students which the polytechnics have to satisfy. The report discusses "value for money" without once comparing the cost or effectiveness of polytechnics with that of other institutions providing degree courses such as universities.

Your leader stated that "The Audit Commissioners are not the Government's poodles." Yet this report will reinforce the intention of the Government, stated in the recent Green Paper on Higher Education, of giving maximum financial support to the most costly institutions while cutting the resources of those that work most cost-effectively, namely the polytechnics.

The motives of the Audit Commissioners do not matter but, as a publicly financed and accredited body, their consequences do.

(Dr) A. J. POINTON
Nat. Sec., Assn of Polytechnic Teachers,
Portsmouth.

Football policing

SIR—Mr Roger Malone's report (June 14) quotes Mrs Verite Baker who claims that an unnamed "senior police officer" stated that Chelsea Football Club generally cut in half the police's estimate of the number of officers required for each match.

This is untrue and I am surprised that this statement was not checked with Chelsea FC before it was printed. The fact is that in August 1984, Chief Supt Bown met me and produced a list of every home match which he placed into two categories, "A" and "B" matches. He then indicated the number of officers he thought would be appropriate at each game. I accepted his proposals without reservation and the whole matter was resolved in ten minutes. I am becoming increasingly suspicious of remarks attributed to "unnamed senior police officers."

With regard to urinals, Chelsea FC has spent over £60,000 in the last two years increasing the toilet facilities at Stamford Bridge. Within a one mile radius of the stadium there are over 200 establishments selling alcohol and neither Fulham nor Chelsea Councils, while enjoying the high rateable income from these premises, provides public toilets which is an abdication of their public responsibilities.

K. W. BATES
Chairman Chelsea Football Club,
London, W6.

One law for all

SIR—Your recent report of the ritual torture of bulls in Coria reminds one of many similar acts of cruelty persisting in Spain, apparently not outside the law.

But now that Spain is joining the Common Market can there be no appeal to the European Court? Or does this only protect disobedient schoolboys from being whacked and not animals from being tortured to death?

PHILIP JONES
Bungay, Suffolk.

Optimist of the year

SIR—Prize for the optimist of the year surely should go to Mr Maurice Wooller of Maidenhead (June 22).

Did he really believe any good would have come of a broadcast appeal to spectators to keep off the ground at the end of the Headingley Test? It would have had no more effect than do such notices and adjurations as "No bathing"; "No fishing"; "Keep Britain tidy"; "Keep off the grass"; "Keep your dog on a lead"; "Keep to the left (or right)"; "Slow, dangerous bend"; "No parking"; "Don't drink and drive."

No. Tell people they can't do these things and must not do that, and the challenge always will be accepted.

ERIC D. TODD
Manchester.

There for the beer

SIR—May I comment on your leader (June 24) headed "Time to stop louts" and J. Chamberlain's letter "Cricket 'violence'" of the same date?

Last year at Luton in the John Player League game there was a beer tent which the louts attempted to pull down and some 30 police had to be called to sort the problem out.

On Sunday last I again went to this game and what a difference. There was no beer tent, no football-type "singing" and barracking. I saw one policeman in the ground and three directing traffic after the game.

(Mrs) CHRISTINE MEADOWS
Luton, Beds.

Strange omission

SIR—Is it possible that Mr Chamberlain has a different edition of THE DAILY TELEGRAPH in Burnham?

I, for one, certainly missed the headlines about the deaths of 38 Australian cricket fans at the hands of their English counterparts at Headingley, that riot police had to be called in to segregate the rivals, that Yorkshire shopkeepers and householders were attacked and had their property damaged or that special trains laid on for the match had been smashed up in an orgy of drunken violence.

R. H. L. LUTTWYCHE
South Cerney, Glos.

هكذا من الأصل

Equality groups 'do serious harm to race relations'

By VALERIE ELLIOTT Political Staff

RACE relations in Britain are being seriously damaged by groups working on behalf of the ethnic minorities, according to the committee of the all-party group of MPs.

Mr John Wheeler, Conservative MP for Westminster North, specifically named the Commission for Racial Equality and the Joint Council for the Welfare of Immigrants while describing the United Kingdom Immigrants Advisory Service as "an honourable body".

He accused those two groups of perpetrating myths and innuendo about the integrity of civil servants who worked as immigration officers, when in most cases the claims could not be proved.

Mr Wheeler was presenting a report compiled on the methods and efficiency of the immigration and Nationality Department at the Home Office.

Their main recommendation is for the swift establishment of a new complaints procedure so that any allegations about individual immigration officers can be investigated and, if substantiated, appropriate action taken.

But while there was not a proper procedure the myths were allowed to continue.

'Immense harm'

Mr Wheeler, who chaired the group, said yesterday: "We wish to make it clear that it is reprehensible that a body of civil servants, immigration officers, should be put under a cloud by ill-founded allegations and unsubstantiated anecdotes.

"It must be wrong that large numbers of hard-working and dedicated civil servants should be subjected to innuendo in this way.

"The organisations perpetrating these myths do immense htarm to race relations and immense disservice to members of ethnic communities."

'Immensely impressed'

The committee heard evidence from the United Kingdom Immigrants Advisory Service, the Joint Council for the Welfare of Immigrants, and the Commission for Racial Equality, some of which was not complimentary of the Immigration Department.

But Mr Wheeler discounted the complaints, saying: "We certainly do not give much credence to it. In the course of our inquiry we found that those asked to give evidence were really unable to give prof of improper conduct on the part of officers and often the evidence given was of a value, unsubstantiated nature based on rumour and third-hand experience."

He went on to praise the staff of the department and said: "We were imensely impressed by the growing quality of their work and dedication to this important service, their efficiency in reducing delays and above all their efforts with the ethnic groups."

WETTEST JUNE FOR 14 YEARS

By KENNETH CLARKE

WITH another three days to go "flaming awful June" had, by yesterday, established itself as the wettest since 1971. In London, all but two of the last 22 days have brought at least a shower.

Weathermen say that there are more to come in the next few days, although it may be drier in the South than in the North during the weekend.

The bookmakers William Hill are offering odds of 5-1 against anyone predicting the next 48-hour dry period in London. "We are hoping not to soak the punters," said a spokesman. "Optimistic customers are placing bets on a dry weekend."

The rain and cold have hit farming. Most crops, including strawberries, are two to three weeks behind, although growers say that they should still be plentiful.

Waterlogged ground has prevented machines from harvesting new potatoes which in some Eastern areas are reported to be rotting in the soil. Rain has also battered down tall cereal crops, some of which may have been permanently damaged.

About 3,000 championship racing pigeons, including three from the Queen's lofts in Norfolk, have been stranded at Ledwick in the Shetland Islands after bad weather halted the start of the 500-mile King's Cup Race, better known as the "Pigeon Derby."

YOUNG KILLER DRIVER GIVEN JAIL REPRIEVE

A teenage motorist whose reckless driving killed a 15-year-old girl just three weeks after he passed his test was shown mercy by Judge John Slack at Aylesbury Crown Court yesterday.

Dawn Pullman, of Goodlake Court, Denham, Bucks, died after John Wakefield, 18, lost control of his car in Slough, as he showed off to her and four other teenage passengers. Wakefield, of Uxbridge Road, Slough, denied causing death by reckless driving but was convicted by a jury.

Sentencing him to 200 hours of community service instead of imprisonment and banning him from driving for five years, the Judge told him: "I think you were in a sense like a child with a newt toy. Pnfortunately for you and particularly for Dawn and her family it proved to be a letahal toy."

TRAVEL FIRM FAILS

About 800 holidaymakers have been hit by the collapse of Kramer Travel, of Maldon Road, Colchester, Essex, with debts of £100,000. Barry Belsham, 36, the managing director, is believed to have gone to Switzerland after drawing £6,500 from the firm's account on Thursday.

The Earl of Stockton, 91, Chancellor of Oxford University, arriving for yesterday's annual honorary degree ceremony. He has been Chancellor since 1960.

HINDUS AND SIKHS CLASH AT SERVICE

By ERIC DOWD in Toronto

SCUFFLES broke out between Hindus and Sikhs at an inter-faith memorial service in Toronto for the 329 people killed in an Air India jet believed to have been destroyed by a bomb near Ireland at the weekend.

Two Sikhs are supected of having planted the bomb and another which exploded the same day in Toyko and is believed to have been intended to destroy a second Air India jet.

A Hindu priest told a crowd of about 500 that the jet disaster was an act of terrorism, criminal and inhumane. He also criticised those "threatening to divide mother India."

Sikhs protested against the priest's comments, and Hindus screamed "Murderers!" at Sikhs until police separated the groups.

'How it was done'

The two Sikh suspects, Lal Singh and Ammand Singh, are wanted concerning an alleged Sikh plot to kill the Indian Prime Minister, Mr Gandhi, on a visit to the United States.

Air India officials have confirmed that an L. Singh and an A. Singh were booked on the Canadian Pacific jet which carried to Tokyo a bomb that exploded and killed two baggage handlers.

The pair were also booked to transfer to an Air India flight from Tokyo, and it is suspected they got a bomb on the Air India flight to London in someone else's luggage and sent the second in luggage under their own names to Tokyo en route to Bombay.

It is thought that if the Tokyo bomb had exploded two hurs later, two Air India jets would have been blown up at almost the same time on opposite sides of the world.

TODAY'S EVENTS

Princess Anne attends 100th Anniversary Banquet and Ball of the Cookery and Food Association at Grosvenor House Hotel.

Queen's Life Guard mounts, Horse Guards, 11; Queen's Guard mounts, Buckingham Palace, 11.50.

HMS Birmingham (Type 42 Destroyer) arrives alongside HMS Belfast in Pool of London 10.

British Museum: Dominique Collon, "Ashurbanipal and the battle of the river Ulai," 11.30; Kenneth Whitehorn, "Roman cities in Tunisia," 1.15.

Museum of London: Victoria Woollard, "Dresses of the 1950's," 1.10.

St George's, Hanover Square: Susan Bishop (soprano) with Gillian Crockwell (piano), 1.10.

TOMORROW'S EVENTS

THE QUEEN visits Lord's Cricket Ground and watches part of the Test Match between England and Australia, 3.30.

Queen's Life Guard mounts, Horse Guards, 11; Queen's Guard mounts, Buckingham Palace, 11.50.

British Museum: Ralph Jackson, "Eating and drinking in Roman Britain," 11.30; Patty Vanags, "Rome, centre of an empire," 1.15.

Museum of London: Merle Draper, "The Story of Soho," 1.10.

National Gallery: Felicity Wooff, "Mantegna and Antiquity," 1.

Theatres, Cinemas—Page 35.

Obituary

Group Capt. the Rev. Denis Ivor Coate. At Parkstone, Dorset, aged 77. Commissioned RAF 1932, served 1939-45 War, rtired 1956. Ordaind 1964, Rector of East Stoke 1965-67, Rctor of Shaftesbury 1967-73. OBE 1951.

Sonia Alexandrovna Pomeroy. In London, aged 89. Widow of Mr Jay Pomeroy, Russian-born opera and ballet impresario who came to England 1915 and died 1955.

Latest Wills

ACKERMAN, Mrs M. B., Net Southport £381,367
BREW, Miss K. J., Blackpool 318,760
BROOKE, R. C. R., Wimbledon 362,033
BURLEY, J., Sittingbourne, Kent 312,834
DURY, Mrs R. M. D., Cross in Hand, E. Sussex 376,204
JAMES, Miss M. C., Watford, Herts 453,120
STEVENS, Mrs C. A. L., Clapton in Gordano, Avon 704,017

Race-row head relaxes after confidence vote

By JOHN IZBICKI Education Correspondent

MR RAY HONEYFORD, Bradford's race row headmaster, looked completely relaxed yesterday for the first time in months, following Tuesday night's vote of confidence in him by a special three-day board of inquiry.

"You have no idea how undignified it feels to be suspended from your job and how awful it feels to receive ratepayers' money for sitting on your bum," he said.

Mr Honeyford, 51, was suspended from the headship of Drummond Middle School in April following a no-confidence resolution by the education schools sub-committee.

He wrote an article in a Right-wing journal in which he maintained that English children who were in a predominantly black school would become the ethnic minority and be disadvantaged in language and other lessons. He also said that pupils from Asian backgrounds were also disadvantaged by parents who took them to India or Pakistan for prolonged holidays during term time.

These views sparked off a campaign by the race lobby that tried to hound him out of his £15,000-a-year job.

'Walking and walking

"I have just finished painting the outside of the house and I couldn't find any more odd jobs to do inside. I was feeling completely at a loss. I spent my time walking and walking.

"New I just want toget back to school and do my job unmolested," he said.

"I have been inundated with calls from well-wishes, many of them professional colleagues. The phone hasn't stopped," said Mr Honeyford.

His supporters were busy yesterday trying to persuade the Tory-controlled authority to reinstate him as quickly as possible, following Tuesday's "verdict" from the 11-strong board of governors (out of 18, four Left-wingers boycotted the proceedings and three were absent).

Mr Honeyford's union, the National Association of Head Teachers, wants to meet Mr Norman Roper, Bradford's assistant director of education.

Mr David Hart, general secretary of the NAHT, said yesterday: "We won't need more than 24 hours to prepare for a meeting with Mr Roper. I shall put to him that, in my view, the result of the governors' inquiry means that Mr Honeyford should be reinstated as quickly as possible."

Final decision

Should he be sacked, Mr Honeyford may still appeal. This would be heard by a panel of thre Bradford councillors who have had no previous connection with the case. Only this panel would have the power to overturn Mr Roper's final decision.

According to Councillor Eric Pickles, education committee chairman, any other result than complete vindication of Mr Honeyford would have been a "slap in the face of justice."

Mr Honeyford's opponents are still after his blood and demand his instant dismissal, cleamin gthat the governors were biased in his favour and insisting that he is a "racist."

Editorial comment—Facing Page

Job prospects better for graduates

By MARGOT NORMAN Education Staff

JOB prospects for graduates are now markedly better than at the start of the year, with 20 per cent of vacancies still unfilled and waiting for this summer's crop of new graduates, the three main graduate employment bodies announced yesterday.

Compared with a year ago, graduate unemployment is down about two per cent (to 9·5 per cent.), and starting salaries have picked up well. The overall average is now about £7,200, having moved slightly ahead of inflation, with pay for those going into industry considerably higher than that average.

Combined message

A combined message from AGCAS (Association of Graduate Careers Advisory Services), CSU (Central Services Unit for Careers and Appointments Services) and SCOEG (Standing Conference of Employers of Graduates) yesterday sounded the most optimistic note for years.

The message is heartening for graduates in all subjects, not just the high-demand ones like electronics. The three bodies stressed that about one-third of employers are taking on graduates in *any* discipline.

They are also looking for "personal skills" as much as for academic aptitude, and are taking careful note of what students do in their spare time for a clue to these skills.

"We are very pleased to hear it confirmed that the activities, clubs and societies organised through student unions help to set students up for life," commented the National Union of Students.

"The employers clearly recognise that. We only wish the Education Secretary would recognise it, too, instead of attacking student unions as he did in the higher education green paper."

There was one serious note of warning, though. The number of graduates in mathematics and science going into teacher training si dropping sharply.

These are already shortage subjects, and unless steps are taken to tempt mathematics science graduates into teaching, the school standards will drop, and industry will be even more desperate than at present about the lack of technical high-flyers.

IRISH GAS FIND

By a Dublin Correspondent

BP announced yesterday it had discovered gas south of Ireland, 50 miles off Kinsale, Co. Cork. The find was "encouraging," but more drilling was needed to decide whether it was commercial.

MoD LOSES HIPPIES BATTLE

By LIN JENKINS

EFFORTS by the Ministry of Defence to evict up to 1,000 hippies from land above the White Horse monument at Westbury, Wiltshire, failed yesterday on a technicality after a three-day High Court hearing.

Mr Justice Hutchison said: "I refuse to make the order with regret, because I have been unable to detect even the beginnings of an argument which would pustify the occupation of the land by those presently occupying it."

The MoD's action had failed because it had referred to persons unknown and had omitted to name as defendants six hippies those names were known to the MoD.

However, the judge granted a possession order to English Heritage, which owns part of the Stone Age site.

An English Heritage spokesman commented: "We could effect the order, but they would only have to move to the parts owned by the MoD, which would be pointless. We intend to wait until the MoD sort out their problems and re-apply to the court."

The judge had been told that a lot of damage had been done by people digging latrines and lighting fires at the Stone Age site. He told the victorious hippies: "I hope those who are in occupation will refrain from any act which will cause damage or spoil the amenity value of the area."

However, the hippies, part of the "peace convoy" which gathered on the site after being prevented from going to Stonehenge for a midsummer pop festival, are planning to move on next week anyhow.

MILITARY CAMP REPRIEVED

There was relief among Brecon and Radnor Tories last night when Mr Hesseltine announced the partial reprieve of the Cwrt-y-Gollen military camp at Crickhowell. He said the barracks would be retained for training purposes and would provide a Teritorial Army centre for a hospital detachment to save the cost of building one elsewhere.

Gordon Barracks, at Bridge of Don, Aberdeen, would also be retained for use by the TA.

JUBILEE CHANGES

Jubilee Line trains will be replaced by buses from 10.30 a.m. on Saturday and all day Sunday between Stanmore and Canons Park because of engineering work. Until 10.30 a.m. on Saturday buses will replace trains between Wembley Park and Stanmore.

ALI DIVORCE

By Our Staff Correspondent in New York

Muhammad Ali, 43, former heavyweight champion, and his third wife Veronica, 29, have started divorce proceedings in Los Angeles. The couple were married eight years ago and have two children.

AMNESTY TO UGANDA

By Our Diplomatic Correspondent

Amnesty International has accepted in principle an invitation from the Ugandan government to send a mission to investigate allegations of serious abuses of human rights.

Inquiry into CND death throws out conspiracy theories

By CHARLES LAURENCE

THERE is "not one shred" of evidence that British Intelligence was involved in the death of Miss Hilda Murrell, an anti-nuclear campaigner found murdered near her home in Shrewsbury, an independent police inquiry concluded yesterday.

Miss Hilda Murrell: British Intelligence cleared of involvement in her murder.

Another theory, that the 78-year-old was killed by a private detective investigating opponents of nuclear power, was also dismissed.

The inquiry was called by West Mercia Police after allegations of cover-ups and incompetence in their investigations.

It was conducted by Mr Peter Smith, assistant Chief Constable of Northumbria Police.

The report is to remain confidential while the murder inquiry continues but he outlined his findings at a press conference at West Mercia police headquarters yesterday.

Rose grower

Miss Murrell, a respected rose grower, died on March 21 last year from exposure after being stabbed and dumped in a wood.

The death triggered a number of theories, including one from Mr Tam Dalyell, the Labour MP who has questioned the Government's motives for sinking the Belgrano during the Falklands War.

Miss Murrell was a veteran supporter of the Campaign for Nuclear Disarmament who was actively campaigning against the Sizewell B power station project.

Mr Dalyell suggested that she died because British Intelligence, investigating Government leaks concerning the Belgrano sinking, wrongly believed that she was holding papers for her nephew, Navy Commander Rob Green, who had been at naval HQ during the conflict.

Bag of worms

During the 10-week police inquiry, Mr Smith said he interviewed the "highest echelons" of the Intelligence services. He spent three hours with Mr Dalyell, who had not named his source, and had not been able to persuade his source to talk to the police.

Mr Smith said: "This is probably one of the most bizarre murders I have come across. I agree that there are many coincidences and it looks like a bag of worms. But when held up to the light, there is not a shred of evidence that British Intelligence was involved."

The second theory emerged when it was discovered that a firm of private detectives had been hired by an undisclosed "corporate employer," to investigate opponents of the Sizewell B. One detective, Mr Barrie Peachman committed suicide shortly after Miss Murrell's death.

This led to the theory that Mr Peachman had been caught searching her home, had panicked and killed her, then suffered intolerable remorse.

Mr Smith said yesterday that Mr Peachman had been proved to have been with three other people far from Shrewsbury at the time of the death.

His agency had been involved in the Sizewell B investigation in January 1983, while Miss Murrell had become involved in the planning inquiry only in August 1983. Mr Smith had seen the list of targets and Miss Murrell was not on it.

Mr Smith made three criticisms of West Mercia's handling of the case: that they failed to find Miss Murrell's body for three days, hampering the initial investigations; that there was failings in checking the alleged connection with Mr Peachman; and that the police should have handled media speculation over the affair more firmly, with a single senior officer answering all inquiries to ensure consistency.

Official's error

The report shows that after Miss Murrell's car was found at a roadside, an inexperienced officer was sent to her house. Despite finding the lights on and a door open he did not become suspicious or look inside.

The alarm was raised the next day after another officer found signs of burglary and a struggle.

Mr Tony Mullett, West Mercia Chief Constable, said: "I accept these criticisms and regret them. But it comforts me to think that a totally independent officer of great experience has found only these areas to criticise."

The report is not being published because the burder inquiry continues.

NELSON WREATH FOR MUSEUM

A wreath of flowers made by Lady Hamilton, apparently from her own hair and that of her famous lover, Lord Nelson, is to be given to the National Maritime Museum at Greenwich. The bequest comes from a leading figure in the acting world, Mr Aelwyn Howard-Williams, of Lyme Regis, Dorset, who died on March 26.

Mr Howard-Williams was a principal instructor at RADA and a world authority on period costumes and manners. In his will, published yesterday, he left estate valued at £68,285 gross, £67,115 net.

SCOTCH HOUSE SALE

Starts 9.00am Today at Knightsbridge. Open till 7pm.

Some examples from Scotch House Sale:

Ladies' 70% Cashmere 30% Wool Scarves Reduced from £13.50 to £7.50

Men's 70% Cashmere 30% Wool Scarves Reduced from £19.50 to £10.95

Ladies' Classic Shetland Pullovers Reduced from £16.00/£18.50 to £10.50

Men's Classic Shetland Pullovers Reduced from £18.00/£23.75 to £11.50

Children's Classic Lambswool Pullovers Reduced from £19.00/£27.50 to £11.95

Men's Classic Lambswool Pullovers Reduced from £25.00/£28.50 to £18.00

Ladies' Classic Lambswool Pullovers Reduced from £25.00/£34.50 to £19.95

Pure Wool Tartan Travel Rugs Reduced from £39.50 to £22.50

Ladies' Pure Wool Kilts (various tartans) Reduced from £57.50 to £35.00

Ladies' Cashmere Knitwear (assorted styles & colours) Reduced from £85.00/£97.50 to £57.50

Men's Cashmere 2 ply Knitwear (assorted styles) Reduced from £89.50/£98.00 to £75.00

Men's and Ladies' Burberry Trenchcoats (some slightly imperfect) When perfect £215.00/£227.50 Now £170.00

A large selection of specially purchased merchandise is also available. Personal Shoppers Only. All major Credit Cards accepted.

Also at: 84 and 191 Regent Street, 187 Oxford Street, 7, Marble Arch, Cheapside and Victoria Street.

SCOTCH HOUSE

Platinum – a unique investment

Platinum is one of the rarest metals on earth and one of the most valuable. It is produced in exceptionally small quantities and the total world output is only around 80 tonnes annually, compared with about 1,200 tonnes of gold.

Much of the platinum produced is used in a rapidly growing range of high technology applications and a significant proportion is made into jewellery. Consequently the metal is always in demand. It is also a readily tradeable commodity.

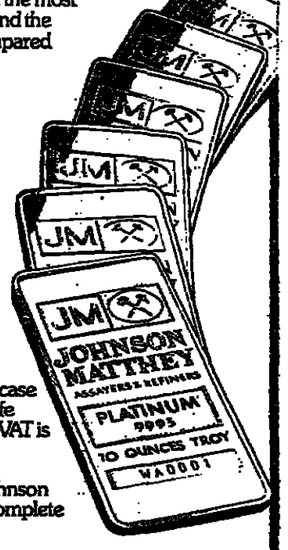
Now Johnson Matthey platinum bars are available to the private investor.

Of course, like any other investment, the value of platinum can fall as well as rise, particularly in the short term. But the price in sterling has nearly quadrupled during the past decade and over a similar period it has easily outperformed inflation, too.

Johnson Matthey platinum bars are produced in eight sizes up to 10oz troy, each one being individually numbered.

You can take possession of the bars in the UK, in which case VAT must be charged. Alternatively, they can be held in safe keeping at our vaults in Jersey or Zurich, in which case no VAT is payable on the value of the bars.

Should you wish to sell your bars we guarantee to repurchase them at any time. For full information on Johnson Matthey platinum bars, and an application form, simply complete and send the coupon by Freepost.



Please send me full information on Johnson Matthey platinum bars DT2

Name (PLEASE PRINT IN CAPITALS)

Address

Postcode

Johnson Matthey

Platinum Marketing Department, Freepost, London N14 6BR

Telephone: 01-882 6111 Extension 2136 (also 24-hour answering service 01-882 0661).

Index near 1985 low

ACCOUNT: June 17-June 28.
PAY DAY: July 8.
BARGAINS TRANSACTED: 21,762.
RISES: 184. FALLS: 758.
UNCHANGED: 793.
EQUITY TURNOVER (June 25):
Number of bargains 20,895.
Value £385·18 million.
Shares traded 202 million.

F.T. STOCK INDICES, June 26, 1985

	Index	Change	1984-85 High	1984-85 Low
Indust. Ord.	936·5	− 15·6	1024·5	928·7
Govt. Sec.	81·81	− 0·04	82·17	78·02
Gold Mines	439·0	− 6·5	535·9	421·9
Fixed Int.	85·37	− 0·02	85·72	82·17
Ord. Div. p.c	4·93	− 0·07	5·29	4·22
Earn Yld p.c.	12·36	− 0·19	12·39	9·60
FT-SE 100:	1236·5	− 11·8	1342·4	1203·1

RENEWED weakness in the electrical sector, where Thorn E M I came under fire following a profits downgrading by stockbrokers Scrimgeour, further undermined the overall tone in London stock markets yesterday.

Growing nervousness on the part of small investors was reflected in increased profit-taking on the "bird in the hand" theory and, with the traumatic trading account drawing to a close, buyers were few and far between. A notable exception was Allied Lyons, which ended 10 higher at 222p on vague suggestions of important expansion moves, perhaps involving a takeover offer for Ranks Hovis McDougall. Although dealers were sceptical about this gossip, Rank Hovis shares improved 4 to 154p.

Speculative holders of Thorn E M I, who had taken up positions against the background of takeover suggestions, were aghast at the adverse brokers' circular and the Thorn price plunged to 370p before closing 36 down on the day at 378p.

Plessey shares plumbed a new low of 120p, but subsequent cheap buying brought a rally to 124p, a net loss of only 2, but a number of hi-tech stocks remained on offer, with Micro Focus 20 down at 185p, Applied Computer Techniques, 25 lower at 120p, and Atlantic Computers 15 off at 315p.

The rise in Allied-Lyons was a minor saving grace for the main market indices, but there was little sign of recovery in other leading issues. The "30" Share Index finished at the worst of the day down 15·6 at 936·5, its lowest level since January 3, when it was 928·7. The "100" Index ended 11·8 off at 1236·5, after 1234·3.

Racal Electronics, which upset the market on Tuesday with its first-half profit warning, remained friendless and fell 8 more to a new low of 148p. S T C were again on offer down to 124p, but a few brave buyers were taking the view that the recent sharp fall had been overdone, hence a modest rally to 128p, a net fall of 6.

In contrast to the drab conditions in equities, government securities maintained their poise throughout normal trading hours, albeit in a low volume of business.

In the event, stock quotations subsequently proved responsive to the better trend in sterling and late values were often £¼ or so higher on the day. After hours discussion included suggestions that home base rates could come down in the near future.

Small sellers predominated in the banking group, with Lloyds under the whip at 577p, a fall of 12. National Westminster ended 8 down at 654p, after 652p. First National Finance Corporation eased to 100p, but rallied to 102p (a shade easier) after the interim figures.

In the breweries sector, Bass reacted to 524p on profit-taking before closing 11 down on the day at 529p. The figures from G Ruddle were judged "uninspiring" and the shares slipped 5 to 138p.

B P B Industries were sold following the disappointing results and ended 15 down at 213p, after 205p.

Other dull spots in the building sector included Blue Circle Industries, at 500p, and Costain, at 398p, but French Kier improved 3 more to 186p on the conviction that Trafalgar House will not be content with its 25·2 p.c. stake, at least not on the longer-term.

First-time dealings in the Dublin-based group Green Property were dampened by the general market conditions. Offered at 78p, the shares opened at 75p and fell to 70p before closing at 73p.

Hard-pressed speculative holders of Westland, who were buyers of the shares at around the 145p level before the withdrawal of the Alan Bristow consortium bid, were given a modicum of encouragement as the price rallied 10 to 83p on hopes of an offer from another source.

Merchant banking group Schroders sprang to life in late dealings on further consideration of the link with a Japanese bank and closed 25 higher at 783p. Takeover speculators were in the market for Maynards, 25 up at 340p, and Chapman Industries, 10 better at 235p, while bid whispers were also heard in Glynwed, 3 better at 194p.

Following Tuesday's sharp fluctuations and net fall of 67 on profit-taking, Pentland Industries rallied to 973p, but reacted afresh to 928p before closing 25 down on the day at 953p.

The results from Cable & Wireless were much in line with market expectations, but the shares suffered from the general weakness in electricals and ended 20 down at 495p, after 485p. In similar circumstances, Ferranti closed 5 down at 112p, after 104p, in the wake of their results.

Dealers were impressed with the excellent interim report from Morceau Holdings, hence a rise of 4 to 222p, after 224p, in the company's share price. Other statements to bring share price gains came from Birmingham Mint, 7 up at 240p, Braithwaite Engineering, 6 better at 132p, and Eldridge Pope, 5 firmer at 204p.

Pending the outcome of the Strasbourg court hearing on the companies' compensation claims, traders in Vickers and Vosper were unnerved by deteriorating market conditions. In the event, sellers left Vickers 12 down at 258p and Vosper 37 lower at 220p. Other recent favourites to meet profit-taking were Siebe, 20 down at 620p, and T I Group, 6 off at 252p.

The insurance section remained in the doldrums, although losses were usually limited to around 5p. Exceptionally, Abbey Life, the recent new issue, maintained a firm appearance and ended 2 better at 228p, compared with the offer price of 180p.

In line with the overall pattern concerning the liquidation of speculative positions, Debenhams and Burton Group were under increased pressure. Debenhams were finally 22 down at 360p and Burton 12 lower at 444p. Elsewhere in stores, Great Universal "A" dropped 14 to 756p and Boots 7 to 181p. Adverse Press comment brought weakness in Sumrie Clothes, which ended 16 down at 28p.

Final prices for leading oil shares showed little notable alteration, but British Petroleum rallied from 520p to close only marginally easier at 523p following the announcement of a gas find. "Shell" Transport, a good market late on Tuesday, rose afresh to 705p before closing 2 better at 700p.

Gold shares trended easier on lack of investment interest, but bullion closed 75 cents firmer at $317·25.

Tailpiece

WE HAVE received a number of requests for an up-date on our old speculative favourite, Barker & Dobson Group, the confectionary company. Originally recommended here at 6½p, the shares have had their ups and downs over recent years as hopes for a revival in trading fortunes met with disappointments.

Early in May, the market price advanced to around 15p on interest created by the appointment of John Fletcher as chairman and chief executive of the group. Mr Fletcher, the former Asda Stores managing director, has a very challenging new job on his hands since Barker & Dobson's annual figures, announced last week, proved even worse than expected — pre-tax losses totalled £2·8 million, against the expected figure of £1·5 million.

Some of our readers took profits in the May run-up and now seek advice on whether to buy back at the current 9¾p. New management cannot work miracles overnight, but the group could be restored to health on the longer-term and the shares seem a reasonable speculation.

MINING

1985 High	1985 Low	Stock	Price	+ or −
138	110	Afex Corpn...	110	..
25½	16½	Amal.Fin.Inv.	16½	−1½
£21	£15¼	Ang. Am. Coal	£20¾	..
£11¼	930	An.Am.Co.SA	£11¼	−¼
177½	665	Ang.Amer.Gld	£68	..
£46¼	137	Ang.Amer.Inv	£44	..
157	128	Anglo Vaal 'A'	136	..
93	28½	Aust.Cons.Min	68	..
295	240	Ayer Hitam..	240	..
395	236	Beatrix	353	+ 3
158	100	Berjuntai Tin.	100	..
17	12	Bisichi Tin...	16	..
580	485	Blyvoor	528	− 7
18	12	Botswana	12	..
144	102	BougnvilleL R	104	..
186	128	Bracken...	138	−10
£31½	127·8	Buffels	£29¼	−½
98	52	Carr Boyd	71	− 1
43	22	Central Pacific	25	..
213	180	Charter Cons.	180	..
35	25	z Clozan Gold.	28½	..
585	472	Consol Gold	520	− 3
700	400	Cons Mold	540	−20
558	450	Cons Murchsn	475	..
446	311	De Beers	410	− 8
268	170	Deelkraal	220	−15
£16¼	£10¼	Doornfontein	£12·8	−¼
£65·8	£16¼	Driefontein	£19¼	−¾
£12¾	988	Durban Deep.	£11	−¼
318	161	E. Daggafontn	380	..
73	59	East Rand Con	70	− 1
480	325	E.R.G.O.	465	−10
730	535	East Rand Pps	565	−10
755	527	Elandsrand	705	− 8
245	170	Elsburg	193	− 8
9½	7½	Eodesvour	9½	..
690	500	Freddies	675	−25
£23¼	£18¼	F. S. Geduld	£19·8	−½
248	188	Geevor	188	..
£10¾	875	Genbel	950	−25
£12½	930	Gencor	£12	..
67	57	Globe & Phnx	57	..
13½	11¼	Gold & Base.	11½	..
130	115	Goldfields Prp	117	..
£14¾	£10¾	Gold FieldsSA	£13¼	−¼
175	165	Gopeng	105	..
800	570	Grootvlei	590*	..
215	157	Hampto Areas	140	+ 3
£13¼	610	Harmony	610·8	−¼
580	382	Hartebeest	400	..
34	21	Hill Minerals.	25	..
£11¼	740	Impala Plat.	740	..
£61¼	457	Johnnies	£25	− 1
10½	7	Kia Ora	7½	−¼
115	90	Killinghall	90	..
£19·8	£12¼	Kinross	£15¾	−¾
£34·8	£28¾	Kloof	£31·8	−¾
260	198	Leslie	208	− 6
£20¾	£15·8	Libanon	£17·8	−¾
413	245	Loraine	378	−10
640	480	LydenburgPlt	525	− 5
56	35	Malaysia Min.	35	..
175	125	Marievale	150*	− 8
103	55	Meekathara	55	− 2
38	24	Metals Explor	24	− 1
£10½	469	Middle Wits.	925	..
775	520	Minorco	630	+10
175	141	M.T.M. Hldgs.	145	− 1
17	13	M.T.D. Mang.	13	..
31	23	Ngori Elver.	25	..
512	382	New Wits	465	−47
183	113	Nth.Brkn Hill	116	− 1
52	36	Nth. Kalgurli	41	+ 1
107	85	Pancontinental	85	+ 1
285	214	Pekowallsend	214	..
280	150	Petaling Tin.	190	..
250	175	Poseidon	177	+ 2
£25¼	£18½	PresidntBrn'd	£18·8	−½
127	119·8	Pres. Steyn	£19·8	−½
495	173	Randfontein	177	+2¼
775	500	Rand M Props	700	..
687	535	Rio Tinto Zinc	565	− 3
790	595	Rustenburg	620	..
£16·8	£12¼	St. Helena	£13·8	−¼
44	32	Saltrust 'A'	32	..
125	56	Sons of Gwalia	94	..
290	136	S.AfricanLnd.	213	− 7
16	8½	Southn Pacfc.	9	−½
640¾	£29¼	Southvaal	£33½	−¼
875	580	Stilfontein	605*	..
280	215	Sungei Besi	316	..
280	115	Tanjong	175	..
310	215	TronohTin	215	..
960	574	Unisel	715	− 5
685	£57¾	Vaal Reef	£71½	..
844	597	Venterspost	810	−15
37	23	Vultan	25	..
888	555	Welkom	588	−1½
470	395	W.Rand Cons.	356*	− 3
420	280	WesternAreas	298	−10
£39¼	£28¼	Western Deep	£36·8	..
£29¼	£22¼	WesternHldgs	£25·8	−½
247	182	WestrnMining	201	..
£31	£21	Winkelhaak	£22¾	−½
124	47½	Wit. Nigel	64	− 3
115	84	Zambia Cons.	84	..
19	13	Zam Copper	14	..
101	66	Zandpan	74	− 1

TOBACCOS

1985 High	1985 Low	Stock	Price	+ or −
385	300	BAT Inds	313	+ 1
121	75	Carreras Lindn.	100	..
221	175	Imps	185	− 4
332	129	Rothmans	159	− 4

RIGHTS ISSUES

Issue Price	Stock	Premium	+ or −
115	Blue Arrow nil pd	20 pm	− 1
390	Kwesi Lachmg nil pd	47 pm	− 2
220	Fact Inns Chemi nil pd	3 pm	−1½
165	Hanson Trust nil pd	2 pm	− 1
230	Lnds Ctd Inv nil pd	21 pm	−14
180	Sunlight Serv nil pd	4 pm	− 1

RECENT ISSUES

Issue Price	Stock	Price	+ or −
93	Abbey Crest	95	− 6
180	Abbey Life	228	+ 2
158	Appletree	175	− 5
172	Asda Props	173	− 2
125	Aston Cons.	168	− 1
165	Avon Steel Distribtrs	175	..
185	Barnard (William)	143	− 5
75	Blanchards	90	..
150	Brent Walker	148	− 2
375	Brit. Aerospace (new)	143	− 2
76	Broad Car Parks	86	..
165	Clayform Properties	154	− 8
135	Colorall	104	..
70	Cranbrook	77	..
88	Crown International	97	− 8
84	Datron	90	..
200	Domino Print Sci.	265	..
117	Electron House	167	− 1
78	Green Prop.	73	..
300	Holmes & Marchant	370	− 8
129	Howard Group	175	− 8
130	Huntleigh Tech	193	..
140	IBL	128	− 2
30	Kalon Grp.	26	− 2
145	Mann & Co.	150	− 6
130	Micro Scope	105	− 5
38	Maxiprint	39	..
120	Morgan Group	176	+ 4
30	Noble Inv.	30	− 1
41	Perkins, John Meats	38	− 1
110	Persimmon	100	− 1
100	Prestwick Holdings	73	..
138	Printsprint	133	− 2
—	Racal 7¾ conv.	89	− 1
110	Scott Greenham	108	− 5
175	Sherwood Computer	165	− 5
—	Storage	325	..
£75¼	Treas. 3% 1990	£75¾	..
£50	Treas 10% 2004	£39¾	+⅛
120	Viewplan	107	− 5
—	Woolworth 6% Cv Ln	¼	..
95	Wold	95	− 1
68	Wyko	64	..

LONDON FINANCIAL FUTURES

		Close	Day's range	Contracts traded	High-Low
Long Gilt	June	—	—	—	107·29—101·23
	Sept	110·11	110·12—109·31	1117	110·30—107·31
US T-bond	Sept	75·24	75·25—75·08	1841	79·12—67·16
	Dec	74·24	74·25—74·16	5	75·05—74·16
3 month £	Sept	88·38	88·38—88·25	846	88·38—87·98
	Dec	88·61	88·61—88·75	151	88·81—88·70
3 month Euro-dollar	Sept	91·81	91·82—91·67	3822	92·45—88·18
	Dec	91·32	91·32—91·31	464	91·32—91·12
Sterling	Sept	1·2834	1·2845—1·2740	167	1·3045—1·0685
	Dec	1·2719	1·2719—1·2670	3	1·2645—1·2500
D-mark	Sept	0·3299	0·3298—0·3292	41	0·3299—0·3045
	Dec	—	—	—	—
Swiss Franc	Sept	0·3953	0·3952—0·3940	1	0·3953—0·3775
	Dec	—	—	—	—
Yen	Sept	—	—	—	0·4063—0·3988
	Dec	0·4035	0·4036—0·4043	600	0·4035—0·4033
FT-SE 100	June	124·15	124·70—123·90	125	135·70—112·00
	Sept	124·80	125·00—124·45	137	134·10—120·40

Contracts specifications include:
Long-Gilt—notional 20 year stock with 12 pc coupon and face value of £50,000.
US T-bond—notional 15 year stock with 8pc coupon and face value of $100,000.
3 month sterling eurodollars—£500,000/US$ 1 million with cash settlement option.
Currencies are quoted against the dollar with face values of £25,000, Dm 125,000, Swf. 125,000 and Yen 12,500,000.
FT-SE 100 quoted one-tenth the index with face value of £25 per index point. Settlement cash only.

CURRENCY OPTIONS

Option		Ex'cise Price	CALLS Sept.	CALLS Dec.	CALLS March	PUTS Sept.	PUTS Dec.	PUTS March
Deutschmark	..	33c	97	152	198	117	160	175
Deutschmark	..	34c	67	112	151	118	218	251
Sterling	..	125c	6·00	7·60	8·90	4·00	6·60	8·80
Sterling	..	130c	3·70	6·40	6·70	6·85	9·60	12·40

LONDON TRADED OPTIONS

		CALLS July	CALLS Oct.	CALLS Jan.	PUTS July	PUTS Oct.	PUTS Jan.
BP	500	35	52	67	6	17	23
BP	550	10	23	37	30	37	42
Comm. Union	200	17	21	31	6	12	15
Comm. Union	220	6	16	20	16	21	24
Cons. Gold	500	32	48	60	7	19	25
Cons. Gold	550	11	28	38	42	50	57
Courtaulds	140	6	14	18	5	9	9
Courtaulds	160	1½	6	9	22	23	23
GEC	160	14	22	28	5	7	9
GEC	180	4	11	16	18	20	22
Grand Met.	280	13	22	30	6	9	15
Grand Met.	300	7	15	22	20	23	30
ICI	700	47	57	74	7	15	25
ICI	750	17	35	47	30	45	55
Land Securities	260	14	26	31	5	7	12
Land Securities	280	4	15	19	14	17	20
Marks&Spencer	130	7	12	15	4	7	9
Marks&Spencer	140	3	8	10	11	15	15
Shell	650	63	80	92	3	10	15
Shell	700	22	42	57	15	25	30
Traf. House	355	4	14	—	26	29	—
Traf. House	385	1½	8	—	56	56	—

		CALLS Aug.	CALLS Nov.	CALLS Feb.	PUTS Aug.	PUTS Nov.	PUTS Feb.
Exchequer 10pc 1989	£94	2¼	2⅝	3⅛	[illegible]	[illegible]	[illegible]
Exchequer 10pc 1989	£96	[illegible]	1	2	[illegible]	1	1¼
Treas. 11¾% 2003-07	£108	3	3¼	3⅝	[illegible]	1	1⅞
Treas. 11¾% 2003-07	£106	1⅝	2	3⅛	1⅛	1⅞	2⅛
Barclays	390	25	30	—	20	25	—
Barclays	435	3	16	—	60	62	—
BAT Inds.	300	12	20	45	8	11	18
BAT Inds.	330	4	7	28	27	30	55
British Aerospace	390	8	14	20	30	43	48
British Aerospace	420	2	5	9	70	70	70
British Telecom	180	8	12	19	14	16	18
British Telecom	200	2	8	13	34	31	34
Imperial Grp.	180	13	18	22	9	13	15
Imperial Grp.	200	5	11	12	19	22	25
LASMO	260	17	25	32	18	23	28
LASMO	280	10	18	25	35	38	40
Lonrho	160	18	21	24	4	5½	8½
Lonrho	180	4	9	14	14	17	19
P & O	360	14	27	33	20	26	26
P & O	390	6	14	20	45	48	48
Racal	140	13	26	31	6	9	9
Racal	160	9	16	22	18	20	22
R.T.Z.	550	55	62	60	12	18	28
R.T.Z.	600	13	27	35	47	55	62
Vaal Reef	$90	7¾	9¼	13½	6½	8	10½
Vaal Reef	$100	5½	5½	7¼	12	14½	16½

		CALLS June	CALLS Sept.	CALLS Dec.	PUTS June	PUTS Sept.	PUTS Dec.
Beecham	360	2	8	16	40	40	40
Beecham	390	1½	2½	7	70	70	70
Bass	500	50	65	72	2	8	12
Bass	550	1	22	32	37	34	40
BTR	350	2	17	28	22	32	38
BTR	375	1½	10	18	55	48	63
De Beers	500c	40	60	80	2	25	42
De Beers	550c	2	27	37	23	55	72
GKN	220	2	17	25	2	11	14
GKN	240	1	1	13	21	23	28
Hanson Tst	182	1	19	—	1	8	—
Hanson Tst	195	¼	11	18	15	21	24
Jaguar	260	11	27	34	2	11	15
Jaguar	280	½	—	25	12	—	25
Tesco	260	1	—	18	18	2	25
Tesco	280	1	—	—	42	46	46
FT-SE 100	1250	6	—	60	15	51	47
FT-SE 100	1300	1	—	34	65	61	77

TOTAL CONTRACTS 11,484

MOTORS & AIRCRAFT

1985 High	1985 Low	Stock	Price	+ or −
63	30	A.C. Cars	38	..
9¼	6½	Alexander Hld	8½	..
62	39	AppleyardGp.	60	+ 1
182	164	Arlington	182	..
37½	33	Armstrong Eq	30½	−1½
82	56	Automotive	75	− 1
35	21½	B.S.G. Intntl.	23	− 1
14	10	Bluemel Bros.	10	..
157	129	Bramall, C.D.	150	− 2
456	345	Br. Aerospace	353	− 2
94	81	Brit.Car Auct.	88	− 3
62	32	B.L.	37	− 2
168	120	Caffyns	148*	..
71½	40	Cowie T.	66	−3½
125	105	Davis Godfrey	109	..
218	172	Dowty Group.	180	+ 2
45	35	E.R.F.	42	..
327	285	Flight Refuel.	295	− 3
225	151	Ford	175	− 1
94	58	Gates, FG.	65	− 1
378	267	Gen. Motors	276	− 5
108	82	Hartwell Grp.	95	− 2
282	255	Jaguar	267	− 2
74	50	Jessups	65	..
115	95	Kenning	101	..
45	36	Kwik-Fit-Hds	41	− 2
222	120	Lex-Serv Grp.	190	..
100	85	Lookers	94	..
118	66	Lotus Cars	106	− 1
357	246	Lucas Inds	293	− 4
98	78	Perry Group	96	..
83	66	Plaxton	69*	− 2
49	42	Quick, H. J.	46	..
100	82	Solex, A.	84	− 1
151	83	West'ndAircit	83	+18
44	31	Woodhead J.	80	..
36	25	York Trailer	33	..

INSURANCE

1985 High	1985 Low	Stock	Price	+ or −
£28½	£19¾	Alex&AlexUm	£23¼	..
282	169	Alx&AlxUSCo	175	+ 5
1400	1163	Allianz Vers.	1367	−17
794	592	Britannic	765	− 3
231	175	Commercial U	206	− 2
277	212	Equity & Law	240	− 2
636	586	General Accdt	612	− 4
736	622	G.R.E.	710	− 8
685	550	Heath, C. E.	610	− 5
333	224	Hogg R'bsnGp	229	− 2
761	545	Legal & Gen.	697	− 2
865	651	London & Man	785	− 2
308	247	London Utd.	271½	−10
£62¼	£49¼	Marsh & Mcln	£56·8	−⅛
308	174	Minet Hldgs.	174	− 7
560	310	PWS Intl	310*	−10
£12½	980	Pearl	£11⅛	..
750	498	Prudential	657	− 5
£16½	£10·8	Reed Stenh'se	£12·8	..
400	288	Refuge	340	− 2
682	517	Royal	647	− 8
430	334	Sedgwick Grp	375	− 3
650	512	Stewrt Wri'tsn	585	− 5
485	431	Sun Alliance	465	− 5
887	709	Sun Life	832	− 2
359	280	Trade Indem	320	..
705	578	Willis Faber	646	− 7
63	45	Windsor Secs.	55	− 3

CINEMAS & TV

1985 High	1985 Low	Stock	Price	+ or −
164	120	Anglia 'A'	148	..
62	53	Capital TV Fan	55	− 2
207	178	Central TV	190	..
145	120	H.T.V.	137	..
370	217	L.W.T.	357	..
63	27	Radio City	30	− 1
32	28	TSW	28	..
142	110	TVS	135	..
92	85	Ulster TV	88	− 2

CHEMICALS, PLASTICS

1985 High	1985 Low	Stock	Price	+ or −
256	212	Allied Colloids	215	− 2
369	229	Amersham	338	..
267	170	Anchor Chem.	188	..
73	52	Arrow Chem.	62	− 5
130	105	Brent	122	− 2
16½	10½	Bt. Benzol	14½	..
107	95	Canning, W.	98	..
245	224	Coalite	236	− 3
168	143	Coates Bros.	145	− 1
26	16½	Cory Horace	20	−½
150	125	Croda	127	..
325	265	Ellis&Everard	308	..
100	65	Halstead, J.	83	− 2
488	336	Hickson Int	450	− 5
881	672	I.C.I.	732	− 8
331	265	Laporte Inds	285	− 4
108	82	Leigh Interests	97	− 1
232	180	Morceau	222	+ 4
43	37	Morley, R.H.	38	..
110	90	Moss, Robert.	98	− 4
£11½	850	Norsk Hydro	950	..
246	212	Plysu	240*	..
179	155	Rentokil	163	− 5
118	88	Stewart Plast.	110	− 2
221	167	Wardle Storey.	183	− 3
325	185	WolstnhmeRk	300	− 3
64	57	Ykshire Chem	58	+ 1

COMMONWEALTH & AFRICAN STOCKS

1985 High	1985 Low	Stock	Price	+ or −
£122½	£108½	Aust. 13½% 2010	£122	..
£106½	£102	N.Z. 14½% 1987	£106	..
£81·8	£73¾	N.Z. 7½% 1988-92	£79	..
£96½	£91	S.Rh4½%80-85As	£96½	..
£71	£65	S.Rh4½%87-92As	£73	..
£318	£264½	Zimbabwe Ann.	£280½	..

CORPORATION STOCKS

1985 High	1985 Low	Stock	Price	+ or −
£119½	£112½	Leeds 13½% 2006	£118¼	−½
£90	£85½	L.C.C. 5½% 85-87	£89½	−½
£84½	£77½	L.C.C. 5½% 88-90	£80½	−½
£25½	£23½	L.C.C. 3% 20 Aft	£25¼	..
£130½	£114½	Swansea13¾% 2008	£120	−5¼

FOREIGN STOCKS

1985 High	1985 Low	Stock	Price	+ or −
£26	£21	China 5% 1912	£21	..
£21	£20	China 5% Boxer	£21	..
£10·8	857	Commerzbank	£10	−⅛
156	152	Greek 4% 1910	156	..
162	156	Greek 7% Ref	162	..
159	155	Greek Stab A	159	..
155	633	Honda Motor	644½	− 1
£85½	£51¼	Volkswagen	576½	−5¼

DOLLAR STOCKS

1985 High	1985 Low	Stock	Price	+ or −
£28·8	£21¼	Alcan Alumnm.	£19	−⅛
£17·8	£10¾	Amax	£11⅛	−⅛
£40¾	£31·8	Amer. Express	£37·8	−⅛
£26¼	£21·8	Bell Canada	£23¼	..
£10¼	857	Bow Valley	857	−15
£23·8	£12¼	Bowater Inc	£17·8	−⅛
£17¼	£15¾	Can.PacificOrd.	£15¾	−⅛
£32·8	£24	Chrysler	£27·8	..
£62¼	£45¼	Du Pont	£44¼	−¼
£47	£39¾	Exxon	£41½	−⅛
£65¼	£47¾	General Foods	£63¼	−⅛
£52¼	£45½	Gillette	£46·8	−⅛
£13¼	£10	Gulf Canada	£10	..
£17·8	697	Hudson Bay	£11⅛	−⅛
£126¼	£4¾	I.B.M.	£104¼	+ 1
£12¼	776	Inco	776	..
300	158	Massey Ferguson	168	..
£20½	£16¼	Pan Canadian	£18	..
£21¼	£15·8	Royal of Canada	£17	..
£48½	£22¼	Sperry Corp	£41	−½
£17·8	£13¼	Teck Corpn.'B'	787	+13
£37·8	£30¼	Tenneco	£32¼	..
£33	£26	U.S. Steel	£21¼	−⅛
£43¾	£30¾	Woolworth	£40¾	−⅛
£48·8	£38¼	Xerox	£40¼	−⅛

BREWERIES

1985 High	1985 Low	Stock	Price	+ or −
228	154	Allied Lyons	222	+10
573	472	Bass	529	−11
66	38	Belhaven	51	..
255	130	Bell Arthur	255	..
87	70	Boddingtons	70	− 1
446	358	BrownM'thew	370	..
53	51	Buckleys	51	..
167	118	Bulmer H. P.	135	..
575	450	Clark Matthw	575	..
363	233½	Davenports	345	..
635	415	Devenish J.A.	595	..
300	275	Distillers	294	− 2
445	420	ForshawsBurt	445*	..
186	158	Greenall Whit	160	+ 1
178	146	Greene Kings	164	..
300	224	Guinness	248*	− 4
373	325	Hardy & Hans	373	..
76	68	Highland Dist.	73	..
141	133	Invergordon	137	− 1
71	57	MarstonThom	70	− 1
385	330	zMerrydnWne	330	− 5
160	138	zRuddle	138	− 5
168½	127	Scottish & Nc.	158	− 2
337	246	S. A. Brews.	320	..
315	258	Vaux Brews.	305	− 5
230	194	Whitbread 'A'	215	− 3
336	328	Wolverhmptn	328	− 5
365	304	Young 'A'	305	..

BUILDINGS & ROADS

1985 High	1985 Low	Stock	Price	+ or −
270	237	AMEC	241	− 5
56	50	Abbey Ltd	56	..
202	118	AberdeenCons	184	− 2
25	17½	Allied Plant	17½	− 1
54	28	ArncliffeHldgs	50	..
110	85	Atwoods	95*	− 1
266	206	BaggeridgeBk	254	− 2
29	22	Bailey Benn	22	..
90	64	Barratt Devel	76	..
136	112	Bellway Ltd	124	− 2
71	61	Benford Conc.	62	− 3
170	150	z Berkeley Gp	166	..
64	50	Bett Bros	65	..
610	540	Blockleys	610	..
560	468	Blue Circle	500	−10
330	213	B.P.B. Indust.	213	−15
322	190	BreedonCloud	310	..
80	55	Brit. Dredging	69	..
23	12	Brown & Jack	12	− 1
79	64	Brownlee	64	− 2
69	66	Bryant Hldgs.	66	..
120	35	Burnett & Hlsh	36	..
55	50	CakebreadR'A	55	..
95	80	Carr, John	95	..
73	51	Cement Rdstn	70	..
48	35	Chessminster	40	− 1
61	40	Conder Int	60	..
81	26	Cotmon, F.	60	..
412	334	Costain Group	398	− 5
243	204	Countryside	224	−12
102	83	Crouch, D.	86	− 2
86	80	Dew George	80	..

* ex-div † ex-scrip ‡ ex-rights
: ex-all °°° quotation temp suspended
§ ex-capital return z unlisted security
° Tax free to non-residents

INVESTMENT & BUSINESS

City Editor
Andreas Whittam Smith

Daily Telegraph
City Office
110 Queen Victoria Street
London EC4P 4BS
Tel: 01-353 4242

BP finds gas off Ireland

A GAS discovery by British Petroleum, almost 14 miles off Cork, yesterday provided a badly-needed boost to Irish hopes of further discoveries in the area.

B P described the find in block 48/18 as "encouraging," a clear *indication that the group is* confident further exploration will produce a commercial discovery.

The find, under 300 feet of waterwater, is 17½ miles from the Kinsale gas field. Gas flowed at the rate of 13·7 million cubic feet a day during tests

B P has a 20 p.c. stake in the operating consortium,

Trafalgar oil deal

TRAFALGAR House is paying $26·5m (£20·4m) to increase its oil holdings in the United States with the purchase of around nine million barrels of proved oil reserves in the Spraberry Field in Texas from U S E N C O.

The deal includes working interests in more than 500 producing *wells and significant* undeveloped acreage and royalty interests. Over the past 15 months Trafalgar House Oil and Gas based in Houston has been a partner in 100 wells drilled in Texas, Louisiana and the Gulf Coast.

C & W up 29pc

A 29 P.C. INCREASE in pre-tax profits is reported by Cable & Wireless for the year to March 31, 1985, with the figure up from £190m to £245m.

The dividend is lifted 20 p.c. from 6·5p to 7·8p with a 4·9p final, payable Oct. 1. The dividend is covered 4·1 times (3·8 times) by earnings.

Questor—P23

Ferranti ahead

ELECTRONICS group Ferranti increased full year profits to March 31 by 19 p.c. before tax to £46m. Turnover rose 26 p.c. to £567·9m with the strongest performance from electronics reflecting a large backlog of orders.

The final goes up from 0·88p net on Sept. 19 to 1·01p for an 18 p.c. increase in the total to 1·56p.

Questor—P23

Hogg buoyant

HOGG ROBINSON the insurance broking to travel group has acquired full control of its United States insurance broking associate Republic Hogg Robinson for $9·7m. *Pre-tax profits for the year* to March 31 rose from £11·1m before tax to £14·2m and the final dividend goes up from 3·45p net on Oct. 1 to 4·20p for an 18·5 p.c. rise in the total to 8p.

Questor—P23

Suter lifts stake

DAVID ABELL'S Suter has again raised *its stake in foundry group* F. H. Lloyd *and now owns* 22·85 p.c. of the shares.

Lloyd took the unusual step of saying it believes Suter wants to acquire control and said shareholders would be "ill-advised" to sell at current prices.

The shares rose 1p to 60½p.

Stormgard buys

STORMGARD, Jennifer d'Abo's vehicle in her bid for Selincourt, *has started buying its target's* shares in the market. The group, which claimed effective control of 11·3 p.c. of Selincourt's equity last Friday, paid up to 30p a share for 3·9 p.c. of the fashion wear and fabric group's equity on Tuesday. This compares with the 31·2p-a-share value attached *to Stormgard's paper offer* and 29p, down ¾, for Selincourt shares in the market yesterday.

The offer is due to close on Friday.

Lanzarote venture

LADBROKE Group and Intasun Leisure Group are paying £8m through their joint venture company Riviera Resorts for the Los Zocos Club Resort on Lanzarote *in the Canary Islands.* It is the first of a number of similar up-market developments Riviera is negotiating

WORLD MARKETS

AMSTERDAM (ANP CBS Gen)	210·40 —	0·60
BRUSSELS (Stock index)	1,073·14 —	1·16
FRANKFURT (Commerzbank)	1,372·90 —	60·30
HONGKONG (Hang Seng)	1,565·19 —	9·96
NEW YORK (Dow Jones)	1,325·81 +	0·78
PARIS (CAC General)	228·40 +	2·80
SINGAPORE (Straits Times)	784·27 —	9·20
SYDNEY (All Ordinaries)	862·00 +	1·20
TOKYO (Nikkei Dow)	12,910·29 +	73·27
ZURICH (Credit Suisse)	376·90 +	3·40

U.S. RATES

Federal funds	7½ p.c.	(7⅝ p.c.)
Treas. 3 month bills	6·97-6·92	(7·11-7·06)
Long bonds	$105	($105·60)
Yield	10·67 p.c.	(10·56 p.c.)

FT—ACTUARIES INDICES

Industrial Group	607·56	(−7·36)
"500"	651·35	(−7·08)
All-share	598·14	(−5·94)

Royal paying £94m cash for Lloyd's Life

By MICHAEL BECKET

ROYAL INSURANCE yesterday emerged as the winner in the contest to take over Lloyd's Life Assurance with a bid of £94 million cash. In February, Lloyd's announced the intention to sell its life assurance company for around £100 million and after a month it had drawn up a shortlist of six acceptable bidders.

Royal chief executive Alan Horsford yesterday *said*: "It has been one of Royal's strategic aims to put greater emphasis on the development of our life assurance operations." The purchase represents "one of a series of moves for the development of life business" and related activities like unit trusts.

Peter Miller, chairman of Lloyd's, said the price was close to the upper limit of the range expected: *Lloyd's has* held the life company's shares in trust for the membership and the proceeds will be counted *as part of their capital gains in* the next set of accounts, which in the three-year lag of Lloyd's accounting will be for the 1983 underwriting year.

Lloyd's Life was started in 1971, and since 1975 its new premium income has grown at 55 *p.c. a year, reaching* £103·4 million in the year to end — September last. Its life and annuity funds have grown to over £300 million.

The surplus for the year 1983-84 was £2·5 million but that was after the cost of around £500,000 of moving the company to Peterborough. During the current year the surplus is expected by Royal to be around £4·5 million with the historic growth rates continuing.

At the start of 1981 Royal raised £116 million through a rights issue to fund acquisitions, and since then it has made four purchases: two property-casualty companies in America, a reinsurance business and a *Spanish insurance company,* but it failed to make the planned life company takeovers.

At *present only about* an eighth of Royal's premium income comes from life business. Much of Lloyd's Life "is in product lines or from areas where our life company Royal Life is not at present active," said Mr Horsford. So the combined resources "will provide a wider base for continued expansion of our life operations".

The plan is to grow in life assurance not just in Britain, but also in America, Canada, Australia and New Zealand, all of which have some Royal life business *already. A condition* of the deal is that the purchased company changes its name but Royal has not yet decided on *the new label.*

Funds for the purchase are coming from existing cash resources and available banking *facilities, the company said.* With a solvency margin around 60 p.c. Royal reckons to be able to afford the deal.

The Royal acquisition comes hard on the heels of Prudential Corporation buying the life offshoot of the troubled Insurance Corporation of Ireland. General insurance companies and banks have also indicated an interest in getting a share of the remunerative market, and this has been intensified following the British government move to phase out earnings-related pensions.

Lloyd's chief sees at least £50m profit

By MICHAEL BECKET

LLOYD'S will report a profit of at least £50 million later this year, said chairman Peter Miller yesterday, when he announced an investigation into why the P C W syndicates plunged into the red so deeply in the past year that losses are now put at £130 million, after the £40 million stolen had been repaid.

His profit forecast is in sharp contrast to the £70 million losses expected by some observers on the results of syndicates reporting earlier, and in the light of insurers' results elsewhere in the world the outcome is "satisfactory," Mr Miller said.

A "very severe crisis" in international insurance means "we face a storm rising to whirlwind which has destroyed, particularly in America, more than a few insurance institutions," and may destroy or cripple many more, he added.

He instanced the loss by the top ten United Kingdom composites and by the giant Munich Reinsurance while Swiss Reinsurance has withdrawn from American casualty business.

But he was shocked when told of the heavy loss from "shatteringly bad underwriting" at the PCW syndicates. "I think the names are entitled to know why the position has deteriorated so dramatically in the past year, so although there is no evidence of malfeasance by the syndicates' current managers, Lloyd's is setting up a factfinding inquiry".

Raymond Pettitt, chairman of Minet Holdings, the subsidiary of which has managed P C W, said in view of the background, publicity and pressure created on Lloyd's such an inquiry was understandable and Minet would co-operate with it.

But Mr Miller made it clear there is no question of a financial lifeboat for the P C W members, and if they do not pay their liabilities they will be suspended from Lloyd's. The Sasse syndicates which were rescued by Lloyd's some years ago presents "no precedent at all."

Lloyd's is confident the director of public prosecutions will take the necessary action and, Mr Miller said, "I hope it won't be too long delayed," before the criminals involved in the many Lloyd's scandals are brought to justice.

Despite the adverse publicity on fraud and losses the numbers applying to join is 20 p.c. higher than this time last year and with existing members increasing premium limits, the capacity of Lloyd's will again increase by about 30 p.c. this year. Resignations are only 143 compared with 164 at this time last year.

FNFC dividends hope

BID favourite First National Finance Corporation yesterday reported a rise from £7·7 million to £9·12 million in profits for the six months to end-April, 1985—and repeated an earlier promise of a resumption of *dividend payments.*

First National, which had to be rescued by a consortium of major banks ten years ago, has *now paid off all support group* loans and would therefore be in a position to pay a dividend immediately if it chose.

Chairman Richard Langdon made it clear yesterday that the company prefers to wait until the annual results before making a final decision. He hinted *that the dividend will be* "reasonable."

The rise in profits is due mainly to bouyant conditions in *the company's traditional* consumer finance operations. Profits of the consumer credit arm, First National Securities, rose by 40 p.c. to £8·7 million at the trading level.

First National is understood to have increased its consumer *loan portfolio by around* £50 million over the six-month period in response to booming demand.

First National paid no tax at the interim stage because of the huge tax losses available from the days when it had to be rescued.

Argentine directive dampens Wall Street

By LAUREN CHAMBLISS in Washington

A SPATE of worrisome news in America's banking sector forced Wall Street on the *defensive yesterday.*

The Dow Jones Industrial Average fluctuated in a narrow band in light, listless trading hampered by a sharp drop in banking shares.

The Dow closed 0·78 higher at 1325·81.

Reports circulating in New York *that federal banking* regulators ordered United States banks to adopt conservative accounting procedures on Argentine loans, *an action* that could lead to lower bank earnings, sparked the bank share declines.

Although there was some uncertainty surrounding the confidential directive from United States government bank regulators, it is believed that the new accounting rules will force banks to use interest payments received from Argentina to establish loan-loss reserves *against loans to the country.*

Government banking officials periodically review the creditworthiness of the countries to which United States banks have lent money, but this is the first time regulators have taken such action against the loans from a major debtor nation.

Meanwhile, investors kept an eye on the State of Rhode Island where one of the State's largest banks, Commercial *Credit experienced a deposit* run for the second successful day.

On Tuesday commercial credit customers withdrew several million dollars in deposits in spite of assurances

● The pound in New York closed at $1·2905 against $1·2853.

CITY COMMENT

Stock markets begin to lose confidence

ALMOST all the gains in share prices achieved earlier this year have now been eradicated. Falling 15·6 points yesterday the FT 30 share index closed at 936·5, its lowest level since January 3.

Of immediate concern is the fate of two large equity issues. By 3 pm on Monday, shareholders in English China Clays have to decide *whether to subscribe £86·3-million* cash for new shares priced at 220p. But yesterday English China Clays were trading at 218p, indicating the possibility of an under-subscription and, therefore, a call upon the underwriters of the issue.

Three days after English China Clays' issue shareholders in Hanson Trust are due to respond to their company's call for £519 mil*lion of new money,* the biggest rights issue in the United Kingdom. New Ordinary shares are being offered at 185p, but the exist*ing shares were trading last night* below that level, closing at 180p. Again the underwriters must prepare to do their duty.

It is also worth noting that Burton Group has secured underwriting at 435p a share for its Debenham's takeover offer.

In these circumstances, it can be no surprise that the investment institutions, including the underwriters, pension funds and insurance companies, have become unwilling to enter into fresh commitments. And when they hang back from the stockmarket, prices tend to decline faster.

The weakness among electrical, *engineering and electronics shares* started the slide. Racal's comments on the immediate future earlier this week confirmed that the sector faces tough trading conditions. And adding to the weakness of the stock market yesterday was a bearish circular on Thorn EMI by stockbrokers Scimgeour. Nor does a glance across the Atlantic, where I B M is predicting flat profits, help *to encourage* British investors in high technology issues.

Political factors, too, are less than favourable at the moment with the Government failing to inspire confidence. The City can also see that Mrs Thatcher's two rivals, *Messrs Kinnock and Owen,* are beginning to gain credibility. And although the Chancellor of the Exchequer may be right to maintain high interest rates, equities suffer by comparison.

Bank lending races ahead

HOPES were high in the City yesterday that details of bank lending over the past three months would confirm that monetary conditions have been distorted by special factors, thus enabling the authorities to take a more relaxed view of interest rate prospects.

As suspected, the figures published by the Bank of England reveal that demand for credit has been artificially boosted *by companies rushing to take advantage* of generous tax allowances on leased assets before the end of the financial year.

Lending to financial companies, particularly leasing companies, *raced ahead in the three months* to May, with advances rising by £1·7 billion or 11 p.c. On the leasing side alone lending rose by £1·2 billion or 25 p.c., prompting the bank to describe the increase as "exceptional."

Sadly, hard evidence of an unusually large build-up of company borrowing has failed to persuade the authorities that underlying conditions on the monetary front are satisfactory. Credit conditions remain inexplicably buoyant and *there is no case for dropping one's* guard as far as interest rates are concerned.

Overall, the analysis of bank advances shows that the personal sector remains active, with banks lending an extra £1·2 billion or 3 p.c. to their personal customers. Roughly half the money lent to personal customers went towards buying houses, with the rest accounted for by consumer loans and extended overdraft facilities.

Loans to central and local government rose by a surprising £263 *million or* 15 p.c. between February and May, while demand for credit from the service sector and agriculture was also strong.

The only major area of slack, according to the figures, was in lending to manufacturing which increased by just 1 p.c. The Bank notes that there was a big fall in loans made to electrical and electronic engineering companies dur*ing the quarter.*

Statistical black hole

WANTED by the authorities: any *information on a missing £10 bil*lion of financial assets Britain's companies acquired last year without telling anybody.

This extraordinary sum — equivalent to more than a quarter of the funds raised internally and *from borrowing, represents the un*identified gap between recorded company income and spending in the official statistics.

According to a special pre-released article in today's Bank of England QUARTERLY BULLETIN, the company sector ran a record £9·5 billion financial surplus last year.

Profits for both North Sea and non-North Sea companies leapt by 22 p.c. The real pre-tax rate of *return for companies* outside the North Sea sector, at nearly 7 p.c., was the highest since the heady Barber boom days of 1973.

Here is the puzzle. Companies have indeed stepped up investment, but by nowhere near the increase in profits — hence the record financial surplus. Yet they borrowed massively from the banking system to the tune of over £7 billion.

At the sametime the financial transactions identified in the statistics add up to a tiny increase of *£200 million in net liabilities.* Somewhere £10 billion in asset purchases has gone missing.

The Bank comes up with three suggestions on what has been happening, but concedes that the first two — overstatement of profits and underestimating investment and stockbuilding — could not realistically explain more than a fraction of the discrepancy.

*The third suggestion is more in*teresting. This is that companies have been extending substantial amounts of trade credit, which is *not well picked up in the statistics,* as a profitable use of idle cash balances.

Another area of uncertainty, the Bank says, is direct and portfolio investment abroad, where the abolition of exchange controls has *made collecting accurate informa*tion more difficult at the same time as rapid innovation in international financial markets has made it easier for companies to put money abroad.

A statistical black hole of this size makes it virtually impossible to interpret what companies are up to. The special investigation now being mounted by the Bank and *the Central Statistical Office* may not leave us much the wiser.

Westland appoints Cuckney chairman

SIR Basil Blackwell, 63, who became chairman of Westland in February, yesterday decided *to "take early retirement"* and resigned from the board. The company immediately announced his successor as Sir John Cuckney, 60 next month, chairman of Thomas Cook and John Brown.

Westland was on the receiving end of an unwanted bid by Bristow, withdrawn at the last moment a week ago, leaving the troubled helicopter maker searching for an alternative partner and backer. It has also begun an investigation to discover whether Bristow's claims of financial problems are justified.

In the last accounts, when Sir Basil was vice-chairman, he received a salary of £77,000 and his contract ran until September 1987.

The company's share price rose 10p last night to 83p.

Pharmaceutical jobs warning

A WARNING that jobs in the *pharmaceutical industry* will be lost to Britain because of the inadequate return on manufacturing investment allowed by National Health Service pricing comes from Robert Gunn, chairman of The Boots Company.

Mr Gunn, writing in the annual report, says: "The further severe reduction in the allowed return on capital to a *level which is quite* insufficient for a high risk, research-based industry must be expected to have a serious impact on the level of investment by pharmaceutical companies in this country."

He says that Boots pharmaceutical interests had a good year, the gains coming from overseas. "But the future is uncertain because of government policies in many countries."

The full accounts disclose that the pay of the chairman increased by 25 p.c. from £99,000 to £124,000. The chairman during the trading year was Dr Peter Main who retired on March 31, 1985.

Rotork £17·5m for Protech

TWO men who helped found an instrument-making company 13 years ago because they feared redundancy yesterday sold Protech to Rotork, the valve control *producer, in a deal that could* be worth £17·5 million.

The executives, Dr Brian Cook, 41, chairman of Protech and Arthur Mead, 50, managing director, who formerly worked for Kent Instruments, get an initial £8·6 million in cash and shares and plan to share part of the benefits with the 80 employees of the Luton-based process control business.

Dr Cook and Mr Mead will keep 2·5 million of the shares and the balance were placed in the market by merchant bankers Robert Fleming through Rowe & Pitman for 114p, a 6p discount on the opening price, providing £5·6 million cash for the duo.

Further payments up to a total of £17·5 million will be based on Protech's net pre-tax profit performance up to Dec. 31, 1990. Dr Cook and Mr Mead will initially have just under 10 p.c. stake in Rotork and could increase their holding to a combined 15 p.c.

Britoil stake for Continental investors

By ROLAND GRIBBEN

A SIZEABLE tranche of the Government's 48 p.c. stake in *Britoil* will be sold to Continental investors, principally in West Germany, Holland and Switzerland, when the shares are offered for sale, probably next month.

The United States has been ruled out of the marketing exercise because of the complications and problems involved in preparing all the documentation.

But Lazard Brothers, the merchant bankers handling the sale *for the government, denied the* Continental move was being made because of worries about the success of a flotation overshadowed by worries about oil prices.

A spokesman said: "We don't need to go abroad but we have had people falling over themselves to get hold of the stock on the Continent. We haven't made a decision on what proportion will be sold abroad."

Market estimates are that *about 20 p.c. of the total issue* could find its way across the channel with the Swiss Banking Corporation masterminding the *operation. Decisions* have yet to be made about whether to offer some of the stock to Japanese investors.

The overseas sale is the *second to be mounted for* a state issue. The first, the massive British Telecom sale, has seen U S investors quickly *bailing out while* Japanese stockholders have largely held on to their stake.

The domestic marketing *exercise is gathering pace.* Promotional advertising is now under way, emphasising the international nature of the *group and discussions* with institutions are starting shortly.

Britoil shares dropped 5p yesterday to 205p where they *were standing* 10p below their November 1982 issue price.

Burton to extend Debenhams offer

BURTON Group is expected to announce this morning that it had received virtually no acceptances for its Debenhams offer by yesterday's first closing date and has decided to extend its terms for another fortnight.

Debenhams' shares were down 22p to 360p but still well above Burton's share swap deal worth 316½p a share or £443 million with its own shares falling 8p to 448p.

Burton may not have picked up stock but House of Fraser has edged its holding up to 8·13 p.c. with Sir Philip Harris and Gerald Ronson each believed to have just under 5 p.c.

WITHOUT OUR ADVICE, YOUR NEXT ACQUISITION MAY NEVER TAKE OFF.

It is clear that company acquisitions are an excellent way to achieve rapid growth. But there are attendant risks; many of the acquisitions in this country are later regarded as failures by the acquiring management.

Indeed, buying out the wrong company could actually wreck your achievements.

Clearly, unbiased and expert advice would be a real help.

Ideally, this advice should come early in the acquisitions process – perhaps even before you decide on whether to go for acquisitions as a means for growth.

Deloitte Haskins & Sells can provide that advice. Our Corporate Finance Division can help you establish acquisition criteria, undertake searches and short-listing, approach existing owners, value the businesses, determine tax implications, structure offers and negotiate the purchase agreement.

Because we are not only one of Britain's leading accountancy firms, but leading management consultants too, we can cover marketing, distribution and production, as well as finance. We look at every aspect thoroughly. As a result, our in depth reviews of acquisition targets are exceptionally professional.

All this will reduce the risk in company acquisitions. We're able to work fast, and you will gain access to our national and international network.

If you don't want your next acquisition to go down like the proverbial lead balloon, complete the coupon now. We will send you a brochure and arrange for an informal, no commitment, meeting at your convenience.

Or telephone John Hargreaves now on 01-248 3913.

To: John Hargreaves, Corporate Finance Division,
Deloitte Haskins & Sells, 128 Queen Victoria Street, London EC4P 4JX.

D12/16/85a

☐ Please send me your brochure on acquisitions
☐ Please arrange for a meeting to discuss my needs in detail
☐ Please let me know of appropriate seminars

Name ______ Position ______
Company ______
Address ______
Postcode ______ Tel. ______

Deloitte Haskins + Sells
PROFIT FROM OUR SKILLS

This advertisement is issued in compliance with the requirements of the Council of The Stock Exchange.

Application has been made to the Council of The Stock Exchange for the grant of permission to deal in the Ordinary Share capital of the Company in the Unlisted Securities Market. It is emphasised that no application has been made for these securities to be admitted to listing.

Sapphire Petroleum P.L.C.

(Registered in England under the Companies Acts 1948 to 1980 No. 1558167)

Offer for Sale

by

Williams de Broe Hill Chaplin & Company Limited

of

6,000,000 Ordinary Shares of 50p each at 150p per share, payable in full on application

Authorised	SHARE CAPITAL	Issued and now being offered for sale, fully paid or credited as fully paid
£15,000,000	in Ordinary Shares of 50p each	£10,630,563

Sapphire was incorporated in April, 1981 to provide investors with access to a broad spread of US oil and gas exploration and production opportunities. Sapphire has properties in Colorado, Louisiana, Mississippi, Montana, Oklahoma, Texas and Wyoming and has interests in 113 producing wells. As a result of a period of successful exploration, Sapphire has begun the appraisal and development of 16 fields or field extensions which have been discovered. In addition, Sapphire will continue to pursue an active programme of exploration, and its policy is to maintain a balanced range of prospects.

The application lists will open at 10.00 a.m. on 2nd July, 1985 and may be closed at any time thereafter.

This advertisement does not constitute an invitation or offer to purchase shares. Copies of the Offer for Sale Prospectus (on the terms of which alone applications will be considered) with application forms, are available from 27th June, 1985 from:-

Williams de Broe Hill Chaplin & Company Limited,
Pinners Hall,
Austin Friars,
London EC2P 2HS

National Westminster Bank PLC,
New Issues Department,
P.O. Box 79,
2 Princes Street,
London EC2P 2BD

and National Westminster Bank PLC at the following addresses:

14 Blythswood Square, Glasgow G2 4AQ

Colmore Centre, 103 Colmore Row, Birmingham B3 3NS

80 George Street, Edinburgh EH2 3DZ

8 Park Row, Leeds LS1 1QS

55 King Street, Manchester M60 2DB

27th June, 1985

COMPANIES

Stockley in £16m deal with P&O

FAST-DEVELOPING Stoockley yesterday formed a joint company with P&O, each side putting in £8 million, to take a long lease to redevelop Beaufort House on the fringe of the City.

The former P&O headquarters has 170,000 sq. ft of lettable space but "the site is said to be capable of supporting a substantial new office building in excess of 200,000 sq. ft."

A G Barr

TIMING delays in advertising expenditure and costs of installation of machinery totalling some £250,000 benefited A. G. Barr in the opening half but this temporary shortfall will be reversed in the second half.

Pre-tax profits for the period are up from £655,000 to £1·54m, struck after rationalisation costs of around £100,000, but the board warns that trading since the end of April has been disappointing.

There is a same again interim dividend of 1·75p on Aug. 9 from earnings of 14·35p (7·19p).

Brickhouse Dudley

PRE-TAX profits of Brickhouse Dudley rose from £919,000 to £1·71m in the year to March 31 despite static turnover of £37·1m. Earnings are 2·42p ahead at 6·58p and the dividend total is lifted from 3·2p to 3·45p with a 2·5p final.

Birmingham Mint

ON TURNOVER more than than doubled from £10·7m to £25·5m, Birmingham Mint's pre-tax profits recovered strongly from £554,000 to £957,000 in the year to March 30. Earnings come out at 28·6p (12·4p) and the dividend goes up a penny to 11·5p with a 8p final on Sept. 6.

Prospects for the current year appear more promising than at any time in the last few years, says the board.

An order for 500m coins, the largest in the group's history, has been received from the government of India. The contract extends until March 1986 with a sales value of some £12m.

BPB Industries

THE slowdown in the British construction industry hit BPB Industries in the closing months of 1984-85, for profits dipped from £42m to £78·2m. This leaves the full year pre-tax outturn some £1·1m lower at £73·6m, despite turnover £56·2m ahead at £564·3m.

A higher tax charge means earnings are down from 29p to 25·1p but the total dividend rises from 7p to 7·7p with a 4·6p (4·2p) final on Aug 16.

Glass Glover

GLASS GLOVER Group, the fruit and vegetable distributor, has met its profits forecast—made at the time of May's £2·5m acquisition of Louis Reece—with a 15·5 p.c. rise in opening half pre-tax profits to £752,000 (£651,000). Turnover was unchanged at £30·9m.

There is an interim dividend of 1·6p (1·375p), payable Sept. 30, on the capital as increased by the one-for-three £7·38m rights issue in March. Earnings were 4·62p (4·12p).

London & Midland

LONDON & Midland Industrials, the industrial holding company that recently failed with bids for Hoskins & Horton and Allied Textile Companies, has met its revised forecast profits forecast for 1984-85 with £7·73m against £5·02m pre-tax, and is lifting the dividend 19 p.c. with a 5·25p final making 9·5p for the year.

Moreceau Holdings

DESPITE poor weather conditions, fire protection specialists Morceau Holdings achieved a good level of activity on all contracts in the half-year ended March 31. Pre-tax profits almost doubled from £677,000 to £1·31m on the back of turnover of £6·80m (£4·35m).

Earnings are up from 4·8p to 9·5p and the interim dividend is doubled to 1·2p, payable July 31.

Scantronic

ANOTHER record result is reported by Scantronic Holdings in its first full year on the unlisted securities market. Turnover is up from £1·64m to £2·33m, and pre-tax profits from £422,000 to £709,000.

Earnings come out at 6·5p (4·2p) and a 1·2p final dividend makes 1·9p (1p). Holders also get a three-for-one scrip and the 20p shares are being consolidated into shares of 10p each.

IN BRIEF

John Booth (Bolton): Full-year pre-tax profit £112,000 (£207,000). Turnover £10·7m (£11·2m). Eps 12·21p (15·89p); dividend 2p (same), pay Aug. 19.

Braithwaite Engineers: Full-year pre-tax profit £149,000 (£536,000). Turnover £11·4m (£7·64m). Eps 5·6p (8·9p); final dividend 5·1p, pay July 31, making 9·1p (same).

Western Motor Holdings: Full-year pre-tax loss £475,000 (loss £735,000). Turnover £37·8m (£39·7m). Eps 21·11p (29·27p); no dividend (same).

Hardy & Hansons: First half pre-tax profit £1·46m (£1·29m). Turnover £9·02m (£8·28m). Interim dividend 5p (4·5p), pay Aug. 5. Trade generally similar to last year though recent bad weather has been unhelpful.

Eldridge, Pope & Co: First half pre-tax profit £959,000 (£749,000). Turnover £10·9m (£9·98m). Eps 7·1p (5·2p); interim dividend 2·4p (2·1p). Unlikely that momentum established during first half will be maintained during summer.

Oriflame in £14m retail move

ORIFLAME International, the Scandinavian direct-sale cosmetics and specialised mail-order group, with a London quotation, is moving into the retail jewellary market with the acquisition of a 90 p.c. stake in Guldfynd, Sweden's largest jewellery retailer, in a cash and loan notes deal worth £14·8 million.

Guldfynd, with 97 stores specialising in high quality jewellery claims about 30 p.c. of the market in Sweden but has produced disappointing results in recent years, partly as a result of a decline in the gold price and difficult consumer market conditions.

Oriflame, however, intends to speed up development of the company and plans 60 new stores in Finland and Norway.

Sapphire Petroleum set for USM

SAPPHIRE Petroleum, formed four years ago to over British investors access to United States oil and gas interests, is coming on to the unlisted securities market with an over of six million shares at £1·50p each.

The over puts a valuation of just under £32 million on the company which has interests in 113 producing wells and between 190p and 235p of net assets.

The company raised £10 million from mainly institutional shareholders when it was formed and £3 million from a rights issue two years ago. Stockbrokers Williams de the company to the USM.

Lander wins Windsor control

THE bitter fight for control of insurance brokers Windsor Securities ended yesterday with the effective boardroom takeover of the company on a vote which gave the new directors from private company Lander Securities the support of up to 56 p.c. of the Windsor equity.

Lander had started off with 14·9 p.c. of Windsor, backed by three large blocks of shares, taking the total to more than 45 p.c. In all, 78 shareholders voted for the resolutions and 284 voted against.

Windsor chairman Maurice Fullerton described the situation at the start of the meeting as "one of the most distasteful the City has seen for many years"

Harvard Securities PLC

Member of the British Institute of Dealers in Securities.

Last night's closing prices:

High/Low		Share	Mid Price	
228	180	Abbey Life	223½	
47½	1	[illegible] India	46½	−1
42½	37½	Audiotronic	40½	
46	38½	App [illegible]	41¼	−1
32	23	Assoc. Farm.	[illegible]	+1
175	114	Acorn Systems	143	
56	11½	Award Res.	16½*	
7	⅝	Belmar Pet.	4¼	
15½	10½	Berkeley Leis.	[illegible]	
63½	33	[illegible]	45½	−1
37½	15	Beverleigh Inv.	46½	
[illegible]	1	Beverleigh War.	10	
238	193½	British Aero.	181	−8
234½	50	British Tele.	170½	
115	70	[illegible]	110½	
35½	14½	Broad Heme	35½	
68	37	Broad [illegible]	37½	
12	7	Catalyst	9	
33½	12	Corona Beach	20½	
130	83	[illegible] Petro.	83	
443	247½	C.S.T.	267xd	
[illegible]	13½	Dart	[illegible]	
58	29	Dolimore	43½	+1
8¾	⅒	[illegible]	1	
6	3	First Venture	5½	
31½	90	Fo. Even	96½	−1
35½	7	Future Forecasts	7	
17	13	Gibralt Av.	14	
72	12	Godwin	12	
74	58½	Hard Rock	71½	
8	5	Hartley Baird	7	
47½	18	Harvard Secs Grp	27xd	
25	5	Hemokinetics	8½	
37	20	Herbert Woods	29	
29½	9½	I-Data	17½	
40	5	Intervision	7	
22½	15	Ireland Yard	16½	
6	4	Ireland Yard War.	4	
30½	17½	[illegible]	26	+1
70		Kunick Leisure	61	−1
45	27	Leading Leisure	40xd	
27	9	Leisure Inv.	25	
305	97½	Memcom	194½	−15
135	110	Memtek	127	
28½	2	N. Atlantic Air	5	
54	18	N.A.E.	31	
24	18	Naylor Cars	22½	+1
193	63	New Dimension	77½	
5½	1½	Newgate Trust	2⅝	
68	40	Optometrics	47½	+1
39	14	O.T.C.	37½	
58	34	Park Hall Leis.	56½	−1
26	20	Pacific Records	23½	−1
81	20	Piero	24	
24½	5½	Publishing Hldngs	23	−1
5	15	Rigby Elec.	43½	+1
10	2	[illegible]	2	
27	12	Spectral Eyes	23½	+1
61	25	Stone Medical	47½	
59	8½	[illegible] Inv.	10½	−1
233	103	Tadpole Tech.	145	−5
42	25	Thew	44	+1
33½	25	[illegible] Secs.	29½	+1
40	30	U.S.M.X.	37½	
36	25	Waterslides	33½	
	9	Westinet Prs.	9	
16	10	Zycor	12½	

Harvard Warrants for acquisition of

High/Low		Share	Mid Price	
42	17½	Bleasdale Opts	19½	−1
10	6	Beverleigh Opts	10	
10½	5	Broad Hldgs Opts	9½	
16	10	Corton Bch Opts	12½	
15	5	Dolimore Opts	6	
10	3½	Godwin Flex. Opt.	3½	
45	30	Hard Rock Opts	42	
17½	4	[illegible] Opts	13½	
34	26½	Rigby Opts	28½	
17	15	Thew Opts.	18	

USM SHARES

PRICES FOR HARVARD QUOTED USM SHARES ARE AVAILABLE ON 01-928 2237 OR 01-928 4003

NEW ISSUE CLUB TELEPHONE NUMBER 01-928 2661

*Common Shares subject to SEC Rule 144.

Market Makers 01-928 2237

Prestel 88122#

2% BONUS

MEANS 14% TAX FREE GUARANTEED & SECURED

Offer closes 31.7.85.

Details from: BRADFORD INVESTMENTS, D3 (Licensed under Banking Act, 1979), 91 Manningham Lane, Bradford, West Yorkshire, BD1 3BN. Tel: Bradford (0274) 385887 or Ansafone (0274) 737548.

"STEADY, PLANNED, SUSTAINED GROWTH IN PROFIT."

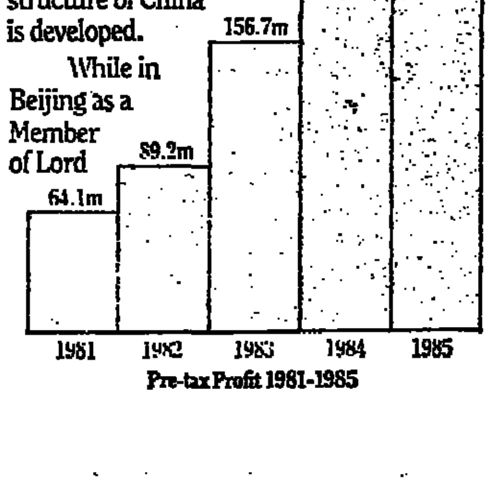
Cable and Wireless PRELIMINARY RESULTS

£m	1985	1984
Turnover	862	673
Profit before taxation	245	190
Attributable profit	142	113
Earnings per share	31.9p	25.1p
Dividend per share	7.8p	6.5p

"This is our fourth year since privatisation. I am pleased to announce record profits and turnover for the fourth successive year. Pre-tax profit increased by 29 per cent from £190 million to £245 million and turnover increased by 28% to £862 million.

This year has seen significant Group activity in the implementation of our global strategy. Investment expenditure was £262 million, of which £88 million was in the UK and £23 million in the United States.

The Far East, which now includes Hong Kong Telephone Company, continues to contribute substantial growth to Group revenue and profits. Telecommunication traffic between the mainland of China and Hong Kong is increasing dramatically. Hong Kong is now the principal destination for external calls from the southern provinces of China and from the Shanghai area. Much of the growth has resulted from the continuing number of joint projects which the Group undertakes such as the inauguration of direct dialling between Guangzhou, the provincial capital of Guangdong, on 20 August, 1984. The progress of our Shenda joint venture telephone company in Shenzhen, the largest of China's special economic zones, where direct dialling to and from Hong Kong was introduced on 10 December, 1984, also contributed to the growth. The increase in the volume of telecommunication use between the China territories and Hong Kong has been dramatic and provides yet another indication of future potential as the communications infrastructure of China is developed.



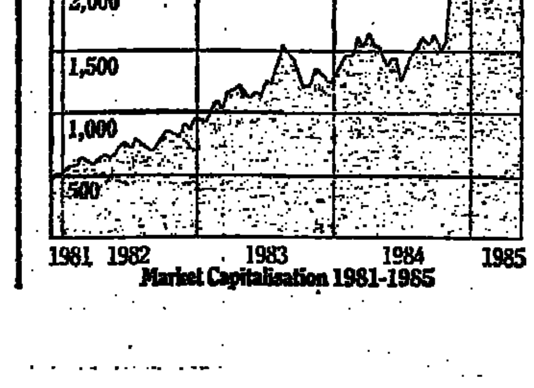
Pre-tax Profit 1981-1985

While in Beijing as a Member of Lord Young's Trade Mission, I signed Letters of Intent with the PT Ministry. The objectives are to co-operate in the telecommunications development of the Yangtze Delta area and to establish a telecommunication centre, probably to be located in Shanghai. During the mission I also signed a joint project agreement with Director Yuan Jiawen of Guangdong Posts and Telecommunication Administrative Bureau (GPTB), to instal digital telephone systems in three major cities of the Pearl Delta area. Subsequently another agreement has been reached between GPTB and Cable and Wireless (HK) Limited, which will rapidly extend to another 10 cities in the area the ability to dial directly to Hong Kong.

The expansion of telecommunication services in the Pearl Delta will mean that the existing 2700 channel microwave system between Hong Kong, Shenzhen and Guangzhou will be fully utilised by 1988. Cable and Wireless (HK) Limited is already discussing a new optical fibre system with GPTB to handle the extra traffic.

The Pacific Basin has been identified as a major growth area for telecommunication and we are actively seeking out opportunities for strengthening the group presence throughout the Pacific Basin as well as in China.

Mercury Communications Limited forms the substance of our development in the UK. It was, therefore, in pursuance of our strategic objective that we grasped the opportunity to establish Mercury as a 100 per cent owned Cable and Wireless subsidiary by purchasing 50 per cent of its shares from BP towards the end of 1984. Since then the newly appointed management and board of Mercury have accelerated vigorously the expansion of the network and have been notably successful in completing fibre optic cable links from Manchester through Leeds to Birmingham and from Birmingham through London to Bristol. Earth stations have been established in the London Docklands and Oxfordshire to provide communications via the Atlantic and Indian Ocean satellites to the west and east. Now that it has both terrestrial and satellite facilities to offer, Mercury is attracting increasing numbers of customers. It is also offering increasing numbers of different services, the latest of which is a private line facility with AT&T, the major long-distance and international operator in the USA. This provides immediate access to a wide variety of AT&T's telecommunication services and the many international customers who use them and we look forward to expanding this agreement to include other services in the future. Mercury has also completed the purchase of the network of pipes under London which were used until 1977 by the London Hydraulic Power Company. Fibre optic cables are now being laid in these pipes. By the end of the year a digital switched service will be available to the city using this new network, thus extending significantly the services Mercury can offer on a competitive and high quality basis.



Market Capitalisation 1981-1985

The largest inter-continental traffic stream is between the UK and the US. The decision of the Federal Communications Commission, with the agreement of the US Secretary of State, to grant the application by Tel-Optik – our US partner – to land two fibre optic cables in the US clears all the regulatory and legal requirements and enables us to proceed in the design and commissioning of the first private transatlantic telecommunication cables for decades. Their use will add a new dimension to the security, reliability, speed and cost of transatlantic communications. They will also provide Mercury with secure transatlantic cables complementing its satellite links.

Developments within the US are proceeding to plan. The fibre optic cable facility which the Group leases from Amtrak between Washington and New York has proved very successful and additional capacity is planned on this route. An agreement has been signed with Lightnet to purchase substantial fibre optic cable capacity between Washington and Chicago, one of the busiest routes in the world. The agreement includes options for the purchase of additional routes as and when needed. Construction of the fibre optic cable system in Texas linking Dallas, Austin, San Antonio and Houston is well under way and contracts for substantial amounts of capacity have already been signed up.

The appointments, to the Court of Directors, of Tom Chellew as Director, Bermuda and Caribbean, and John Ormsby as Director, Middle East, Indian Ocean and Africa bring representation at Court of all the major geographic regions in which the Group operates. Together with Brian Pemberton, who becomes Chief Operating Officer on 1 July, 1985, they will provide continuity at Court for more than the next decade. Alan Clements becomes a non-executive director on 1 July. We are sure his experience as Finance Director of ICI will assist in the further strengthening of our Group. I wish also to record my appreciation for the contribution made by Alan Wheatley, whose resignation takes effect from 1 July, and wish him success in his new appointments.

In conclusion, I thank my fellow directors and the managers and staff throughout the world for their support and commitment in maintaining and strengthening the pre-eminent position of the Group as the world's leading international operator of telecommunication services. We will continue to grow and to grow profitably."

Sir Eric Sharp, CBE
Chairman and Chief Executive

Cable and Wireless
THE WORLD LEADER IN TELECOMMUNICATIONS

Cable and Wireless plc, Mercury House, Theobalds Road, London WC1X 8RX.

هكذا من الاصل

THE QUESTOR COLUMN

An encouraging message by Cable

OLD pipes running underneath London, which once delivered hydraulic power to City offices, are finding a new life as conduits for optical cables.

In a few months time City businesses will be able to use the network to speak to each other by telephone or computer. Local calls will be free, trunk calls cheaper than through British Telecom.

At that time stand by for a resurgence of interest in shares of Cable & Wireless, which is laying down the digital London network through its Mercury Communications subsidiary. British Telecom, by contrast, may find a lack of enthusiasm among City folk.

Meanwhile nothing can drum up any enthusiasm for either Cable & Wireless or British Telecom. Cable & Wireless yesterday came in with pre-tax profits of £245 million for the year to March 31 against £190 million. The shares fell 20p to 495p.

Once again it was the Far East and South Pacic which produced the bulk of the profits and the best of the growth. Currency factors played a part, inflating profits by £20 million before tax.

But even leaving aside the currency effect — which has lifted pre-tax profits by an average of 17 p.c. per annum since the company was privatised — Cable & Wireless is locked into a growth pattern which seems set to continue for years ahead.

The Mercury network is now going ahead rapidly and should be making significant profits within the next few years. Deals are being hatched in China and Japan, two private transatlantic cables are already on order and United States activity is growing.

Until those medium-term projects begin to earn their keep there is enough extra traffic expected from its additional operationsto push pre-tax profits up to around £290 million in the current year and even £350 million in 1986-87.

Capital spending hit £260 million last year and borrowings rose £90 million. But capital budgets look like stabilising around last year's level, so fresh outside capital may not be needed.

Sooner or later the Government will unload its remaining 23 p.c. stake, but nevertheless the shares deserve a bettr rating than the 13 times prospective earnings on which they stand currently.

Ferranti price threatened

PREMIUM ratings are hard to hang on to in the present nervous market—particularly for electronic groups. Ferranti may well be maintaining one of the steadiest growth rates in the sector —profits to March 31 are 19 p.c. higher at £46 million—but its shares are unable to avoid the general nervousness and lost 5p yesterday to 112p.

Sound as Ferranti is the market is now taking nothing electronic on trust and it surely noticed that the best performance within Ferranti's operating profits is not sustainable.

Significantly, this was the electronics division which increased its contribution from £6·4 million to £10·5 million.

That was an exceptionally bolstered figure. In anticipation of the introduction of new technology last year this division built up a huge backlog of orders.

The servicing of this backlog provided at least half of last year's electronics profits improvements.

The other divisions made more reasonable progress, defence systems increased profits by £4 million to £24·2 million while computer systems improved by £2·5 million to £15·6 million. Instrumentation saw slower progress edging up from £2·1 million to £2·5 million.

The electronics side will see little if any growth this time—it could even see a slight downturn—but elsewhere the group should feel the benefits of recent heavy capital expenditure which is now being scaled down to indicate a cash inflow at the end of the current year.

Last year's main acquisition, TRW Controls of Houston, should provide a meaningful contribution in 1985-86 and the group appears capable of maintaining its own long-term target of achieving at least 15 p.c. underlying growth a year. That suggests a pre-tax profit of around £56 million but still leaves it selling well above the sector on a prospective earnings multiple of just under 14.

Plessey, Racal and GEC are all selling between nine and 10 times prospective earnings and although Ferranti remains a good long-term bet it could see its premium trimmed back a little over the next few weeks.

Hogg Robinson has attractions

INSURANCE broking is now looking up and Hogg Robinson is looking up further than most — its own recession did, after all, run deeper and longer than that which beset the industry.

Pre-tax profits to March 31, showing a 34 p.c. increase to £14.8 million, confirm that the new management installed in 1982 set the group on a more steady course.

Lloyd's underwriting agencies have been reduced in importance from 27 p.c. of pre-tax profits to 18 p.c. while insurance broking has increased its contribution from £7·8 million to £9·6 million, reflecting better volume, hardening rates and a three points improvement in the expense ratio.

Travel has also expanded sharply with profits 40 p.c. higher at just over £5 million after taking in a full contribution from Wakefield Fortune acquired at the end of 1983.

Hogg has increased its market share in both business and holiday travel and despite a quiet start to the latter in the current year now reports a dramatic upturn in the last two months.

The group is interested in furthering its retail operations through the travel agency branches by introducing one-stop personal financial services. This all adds to a more colourful picture for Hogg than was ever obvious before.

A current profits target of around £20 million must be possible, to put the shares on a prospective earnings multiple of 8·7 at 228p a clear two points below the sector.

The plans to expand further into the United States following the purchase of the remaining 50 p.c. in Republic Hogg Robinson provides an added attraction since the United States insurance recovery is still in only the early stages.

The share may not move completely into line with the majors given the group's chequered history but the gap should close.

Building gloom

A 25 P.C. RISE in new commercial orders and a 19 p.c. increase in work for private industry only just offset the decline in other parts of the construction industry, the Environment Department said last night in comparing the February-April period with a year earlier.

Public housing orders fell by 28 p.c., private housing dipped by 11 p.c. and general public works had a drop of 13 p.c.

LMI plc

Record Results	1985 £'000	Preliminary Results Year ended 31st March 1984 £'000
Sales	82,079	71,170
Profit before Tax	7,725	5,018
Earnings per share	17.1p	11.0p
Ordinary Dividend	9.5p	8p

- Main Activities: Home Improvement Consumer Products, Specialised Engineering Products & Services, Fastener Distribution & Specialised Manufacture
- Operations based in U.K. & U.S.A.
- A new record in sales and profits
- Increased dividend
- Strong financial position with good resources
- Board will continue to plan Group expansion with confidence

C.M. Beddow, Chairman

London & Midland Industrials PLC

LMI

Head Office: 235 Old Marylebone Road, London NW1 5QT.

125 YEARS 1810 1985

Brown Shipley

Extracts from the annual statement by Lord Farnham, chairman of Brown Shipley Holdings p.l.c., for the year ended 31st March 1985.

Group Result

The profits of both our banking and insurance broking groups were materially higher than in previous years and your Board regards these results as together forming a good basis for further growth in our Anniversary year.

We are pleased to have been able to record increased earnings per share for the year in which you subscribed a substantial amount of new capital. Your Board recommends a final dividend of 5.75p per share which would increase the year's total from 8.5p to 9.25p per share.

Banking

The banking result is encouraging. The greater emphasis on fee and commission earning business is making its mark and our Corporate Finance division had a notably successful year. The Investment division has moved into separate premises in Eldon Street, E.C.2 and a strong marketing effort has greatly improved public awareness of our Unit Trusts.

In the traditional areas we were particularly active in trade finance, the Channel Island companies performed well and the Treasury division continued the profitable development of its customer-based dealing and advisory services. Medens Trust again substantially increased its contribution to our profit.

Insurance

Profit growth in the insurance group was well spread and a number of factors have combined to produce this continued improvement.

School fees insurance business, both here and in the United States, has maintained its progress; growth of the United Kingdom economy has helped our domestic customers and this, combined with the sharp increase in rates of premium, has improved the general broking result here. Overseas business placed at Lloyd's has been profitable, with currency movements favouring this predominantly dollar-based activity.

Despite adverse currency movements, the continued growth of our general broking business in South Africa again contributed an important part of the insurance result.

The Future

In our Anniversary year the prospects both for banking and for insurance are encouraging. We look forward to closer collaboration when the headquarters of both parts of the Group are combined in Founders Court and we expect to complete our celebrations with further growth in the year ahead.

Year ended 31st March	1985 £000	1984 £000
Net disclosed profit of the group after taxation	3,429	2,637
Earnings per share	24.8p	21.2p
Dividends per share	9.25p	8.18p
Dividend cover	2.68	2.59
Shareholders' funds	46,758	35,725

A copy of the annual report and accounts, which includes an illustrated section on the activities of the Group, may be obtained from The Secretary

Brown Shipley Holdings p.l.c.

Founders Court, Lothbury, London EC2R 7HE

Drink in the latest news from Whitbread.

At Whitbread, we've just published our Annual Report and Accounts for the year to March 2nd, 1985.

We think you'll find it refreshing.

Profits during 1984/1985 were up 15.8% to £110.1 m., from consolidated turnover of £1,444.0 m. (1983/1984: £1,185.7 m.).

Shareholders can look forward to a final dividend of 4.9p, making a total for the year of 6.95p; an 11.2% increase.

So, what were the ingredients of this highly satisfying year?

BEER, BREWING & WHOLESALING

Beer, Brewing & Wholesaling increased its turnover by 9% to £510.5 m.; operating profits advanced to £70.5 m., an increase of 28%: 49% of total operating profit.

Closure of the Luton Brewery caused short-term supply problems, but immediate steps were taken to realign production to reflect market demand more accurately.

Although sales in the total UK beer market are fairly static, we remain strong in this business, with Whitbread Best Bitter achieving a 17.5% growth rate in the South of England and Trophy Bitter increasing its share of the market in the North. Strong support for local ales continued, particularly for our Flowers bitter range and Chesters.

More people are drinking lager in the UK these days, which now accounts for 44% of Whitbread's total beer sales, well above the industry average. Draught Heineken substantially increased sales; Stella Artois enjoyed a 25% growth and Kaltenberg Diat Pils a 35% increase in sales.

RETAILING

In this area expansion has been the keynote. Turnover was up 32% to £560.1 m., producing operating profits of £47.2 m.: 33% of total operating profit.

Our reorganisation of Whitbread Inns is now complete; plans to increase investment in both people and property will help to enhance profit potential.

Whitbread Retailing acquired a further 82 off-licences, bringing the total to just under 800, making us one of the largest off-licence chains in the UK. Over the next two years we'll be bringing them all under the Thresher name.

Beefeater Restaurants have shown significant growth, Henekey Steak Bars provided a satisfactory first full year contribution and Roast Inns now operate in 34 locations. Our joint venture in Belgium opened the first two Pizza Huts and the first Beefeater in Brussels. Pizza Hut is now the largest pizza restaurant chain in London. 'Whitbread Coaching Inns' is the new identity for our integrated hotel operations. Aureon Entertainments now manages 33 discotheques with excellent growth potential.

EST^D 1742

WHITBREAD

WINES AND SPIRITS

Wines and Spirits turnover increased by 19% to £524.1 m. Operating profits advanced to £26.3 m. (up 13%), accounting for 18% of the total operating profit.

Whitbread North America was established as a separate division, incorporating The Buckingham Corporation, Julius Wile, Fleischmann, Highland Distillers of California, and our 49% holding in All Brand Importers. These companies all had a good year, with increasing sales and good potential for the future. Whitbread wine companies performed well, under pressure from low margins.

Calvet's overall volume was up 13%, with good progress in Canada and Japan. Langenbach performed well in West Germany and had a 35% increase in sales to the UK.

Stowells of Chelsea now handles over 29 million litres of wine a year across all its ranges, while increasing its share of the boxed wine market.

Long John International continued to perform well in the important West European markets with particularly satisfactory gains in France and Italy. A sustained drive in the Duty Free sector yielded excellent results for Long John and Laphroaig malt whisky.

THE FUTURE

Our reorganisation has given us a great opportunity to increase our productivity and efficiency, and we will continue to trade profitably in the UK.

Overseas, we will be concentrating on consolidating our newly acquired American business.

And we're confident of another satisfying result in 1986.

We think you'll raise your glass to that.

For a copy of our latest Annual Report, please complete and post the coupon, or telephone the Whitbread Publications Department on 01-606 4455.

Please send me a copy of the 1985 Whitbread Annual Report and Accounts.

DT

Name_____

Address_____

_____

_____ Postcode_____

Publications Department, WHITBREAD AND COMPANY PLC, Brewery, Chiswell Street, London EC1Y 4SD

WHITBREAD

UNIT TRUST PRICES

AUTHORISED TRUSTS

ABBEY UNIT TRUST MANAGERS
80, Holdenhurst Rd, Bournemouth BH8 8AL. 0345 717373 (Linkline)

1985 High	Low	Name	Bid	Offer
High Income				
118·6	112·6	Gilts & Fix Int	110·2	116·7
78·7	71·8	High Inc. Eq.	70·4	74·9
155·0	152·9	W'ldwide Bd	144·7	*154·0
Capital Growth				
149·9	124·2	Amer. Grth	136·6	144·3
50·8	49·2	Asian Pacific	47·2	50·3
85·6	78·1	Assets & Earnings	72·6	*77·7
57·7	55·6	Capital Reserve	56·9	57·2
84·8	72·7	Comm. & Energy	68·2	73·4
115·6	107·1	General	102·2	109·3
169·3	129·3	Japan	150·0	161·5
115·8	95·5	UK Growth Accum	99·2	106·7
81·6	68·7	UK Growth Inc	69·7	75·0
F·?	55·3	U.S. Em. Co.	56·1	60·0
179·8	165·2	Equitas Prog	152·8	163·5

AITKEN HUME FUNDS (MNGMT) LTD.
30 City Road, London EC1Y 2AY 01-628 6626

High	Low	Name	Bid	Offer
53·6	50·0	Small Co's Fd	28·2	30·1
153·2	126·8	Pacific Fund	121·4	130·0
500·7	370·3	Exempt Fund	443·6	474·6
126·2	168·6	Special Sits. Fd	154·5	165·3
42·0	36·3	En'cy & Res. Fd	34·0	36·3
63·6	57·6	Am. Majors Fd	58·6	62·6
54·5	50·0	Intnl. Inc. Fd	49·9	55·3
157·0	125·1	Secure Income Fund	137·8	147·4
70·7	56·7	Japanese Tech Fund	55·0	58·8
171·4	105·8	American Tech Fund	105·9	111·8

ALLIED UNIT TRUSTS LIMITED
Allied Hambro House, Rayleigh Road, Hutton, Brentwood, Essex 0277 211459 & 229123

High	Low	Name	Bid	Offer
163·8	163·0	First Trust	162·9	173·5
117·8	104·1	Growth & Inc'e Tst	100·8	107·6
279·4	152·9	Capital Trust	186·0	194·9
79·1	278·0	Balanced Trust	271·3	*288·8
453·8	415·5	Accumulator Tst	411·1	437·8
54·7	30·0	American Inc. Tst	29·4	31·5
201·6	190·5	High Income Tst	185·9	198·5
111·5	97·3	Equity Income Tst	101·3	108·1
126·6	117·1	High Yield Tst	113·0	121·4
39·3	38·3	Govern't Secs. Tst	38·2	39·4
72·8	64·5	International Tst	60·9	64·9
71·1	60·2	Japan Tst	57·1	61·7
131·3	118·2	Pacific Tst	112·4	*119·7
71·7	55·7	Am'n Spec. Sits. Tst	60·3	64·2
221·8	176·5	Secs. of America Tst	185·0	*197·0
165·0	158·8	Asset Value Tst	162·9	*173·6
35·2	31·2	Gilts Growth Tst	31·7	33·0
107·2	95·8	Smaller Co's Tst	95·8	103·0
139·8	130·3	Sec. Smaller Co's Tst	126·2	134·4
62·6	51·1	Recovery Tst	56·4	60·1
173·3	89·6	Metal Mins & Com. T.	83·3	88·7
173·7	151·9	Overseas EarningsT.	145·9	*155·5
104·6	78·8	Technology Tst	75·5	80·4

ANDERSON UNIT TRUST MANAGERS LTD.

High	Low	Name	Bid	Offer
131·8	126·1	AndersonGrthUnitT	113·5	121·8
29·0	27·3	AndersonInc. UnitT.	26·7	28·3

ARBUTHNOT SECURITIES LIMITED
131 Finsbury Pavement, London EC2A 1AY. 01-628 9876
Dealing Dept., 01-623 0801/2/3/4.

High	Low	Name	Bid	Offer
55·6	50·9	Capital Growth	47·5	50·5
95·0	81·1	Commodity	75·8	81·1
157·9	136·8	Commodity Accum.	127·0	135·8
52·5	45·1	Com 10% Withdrawal	40·5	43·1
119·5	95·8	Eastn & International	91·6	97·9
62·5	53·9	Eastn & Int 6% Wdrwl	51·5	55·0
51·7	44·4	Finance & Property	46·5	49·7
73·7	61·0	Foreign Grth	58·4	*62·4
46·9	33·1	Gilt & Fixed	44·1	46·4
73·0	66·7	Gilt & Fixed Accum.	68·8	72·4
79·4	57·1	High Income	54·9	58·7
157·1	124·8	High Income Accum	122·9	131·4
76·7	72·2	High Inc. 8½% Withd.	68·7	73·3
61·2	60·4	High Yield	58·5	*62·5
157·2	145·2	High Yield Accum.	144·2	*154·3
81·9	73·5	North American	74·1	*79·2
27·8	25·6	Preference	26·0	27·6
82·1	74·6	Preference Accum	76·4	81·7
103·1	86·8	Smaller Companies	95·5	101·9
116·5	93·0	Smaller Co's Accum.	101·7	108·7
10·2	9·4	World Penny Share	8·8	9·4
Portfolio Trust				
64·9	57·1	U.K.	58·7	60·8
65·3	52·8	Japan	52·4	54·3
71·2	65·7	U.S.	66·7	69·1
65·0	51·8	Europe	61·3	63·5

ARCHWAY UNIT TST. MNGRS. LTD.

High	Low	Name	Bid	Offer
226·6	215·4	Fund	204·4	*216·7
35·3	33·3	Growth Fund	30·2	32·0
59·3	53·2	High Yield Ext. Fd	53·5	*56·7

ATLANTA UNIT TST. MNGRS. LTD.
46 Moorgate, London EC2R 6EL 01-638 3711

High	Low	Name	Bid	Offer
73·0	56·1	AtlantaAm SpecFnd	54·1	57·6
82·2	65·7	AtlantaCanadianTst	70·4	75·7
53·3	42·7	AtlantaJap. FarEast	40·1	42·7

BAILLIE GIFFORD & CO. LTD.
3 Glenfinlas Street, Edinburgh 031-225 2581

High	Low	Name	Bid	Offer
97·0	88·5	Japan	86·4	91·7
148·1	107·1	America	135·6	142·3
185·3	175·8	Technology	170·8	*181·8
126·5	105·0	Energy	109·1	116·1
53·3	146·2	Income Growth	146·6	*156·0

BARCLAYS UNICORN LIMITED
252 Romford Road, London E7 9JB 01-534 5544

High	Low	Name	Bid	Offer
89·7	75·9	Unic. Amer	78·0	*82·9
150·1	134·8	Unic. Aust (Acc)	130·2	138·5
101·8	97·6	Unic. Austnl(Inc)	94·2	*100·2
161·4	157·4	Unic. Cap.	159·8	169·8
631·6	309·3	Unic. Exempt	305·8	322·0
81·2	70·8	Unic. Extra Inc.	81·5	86·1
175·3	180·3	Unic. Fin.	175·6	*186·8
175·3	150·1	Unic. 500	191·2	203·4
111·9	102·6	Unic. Gen.	102·1	108·5
54·1	51·2	Unic. Gilt & Fix. Int.	51·2	53·6
101·1	95·9	Unic. Grtr. Pac. (Acc)	92·0	97·6
96·3	95·1	Unic. Grtr. Pac. (Inc)	91·1	96·9
149·3	130·2	Unic. Grth. Acc.	132·0	140·4
274·8	237·4	Unic. Inc.	225·0	236·1
153·7	133·0	Unic. Special Sits.	135·6	144·2
155·1	135·6	Unic. Rec.	136·3	145·2
98·8	82·6	Unic. Trust	79·3	*84·2
123·0	110·1	Unic. Worldwide	109·3	116·2
261·4	239·5	Trust Inv. Fd. (Acc.)	231·9	246·6
173·8	161·8	Trust Inv. Fd. (Inc.)	154·5	164·3

BARING FUND MANAGERS LTD
P.O. Box 156, Beckenham, Kent BR3 4XQ 01-658 9002

High	Low	Name	Bid	Offer
51·5	47·5	Austra la	45·0	48·1
54·6	47·0	Eastern	44·1	47·1
59·2	57·5	Europe	56·9	60·5
508·1	498·7	Growth & Inc Inc.	473·6	502·4
737·9	715·1	Growth & Inc Acc	721·5	*788·7
47·5	46·3	First Japan	44·0	47·0
57·6	50·3	Japan Special	49·3	52·7
55·1	49·7	Japan Sunrise	49·6	53·0

BARRINGTON MGMT. CO., LTD
59 Gresham Street, London EC2P 2DS 01-606 4433

High	Low	Name	Bid	Offer
125·7	119·0	Gen Fd Inc	115·9	120·8
160·2	155·9	Gen Fd Acc	150·3	159·9
75·5	61·3	High Yield Fd Inc	65·1	69·3
131·9	119·1	High Yield Fd Acc	121·8	129·6
314·5	295·8	Smaller Co's Fd Inc.	289·7	*308·3
366·2	359·4	Smaller Co's Fd Acc.	357·6	380·5
53·3	53·7	Pacific Fd Inc	52·7	56·1
58·6	55·1	Pacific Fd Acc	54·0	58·7
219·3	218·3	Nrth Am Fd Inc	213·8	*229·8
357·3	351·8	Nth Am Fd Acc	351·5	351·0
336·3	325·5	European Fd Inc	341·6	364·9
313·5	287·5	European Fd Acc	298·7	311·0
113·1	105·7	Gilt Yield Fd Inc	107·9	*111·5
165·2	153·2	Gilt Yield Fd Acc	158·7	165·7
151·8	131·4	Japan Fd Inc	131·4	139·1
154·5	130·9	Japan Fd Acc	131·9	139·6

BISHOPSGATE PROGRESSIVE MANAGEMENT CO.
65 Holborn Viaduct, London EC1A 2DR 01-248 4000

High	Low	Name	Bid	Offer
772·2	629·9	Bishopst Prog June 25	728·0	773·1
1134·6	959·8	Acc Units June 25	982·8	1043·6
983·9	772·2	Bishop Intl June 18	856·3	903·9
1137·2	728·2	Accum June 18	1030·9	1088·3
175·3	175·1	Becamain June 26	176·1	185·4
96·9	95·2	Can & For June 20	98·0	104·1
101·5	95·9	Accum June 20	101·5	107·8

BREWIN UNIT TRUST MANAGERS LTD
5 Giltspur Street, London EC1A 9DE 01-248 4400

High	Low	Name	Bid	Offer
100·3	97·5	Capital Fd	94·5	99·5
61·3	51·0	Dividend Fd	55·8	58·2
111·1	99·4	Intl. Growth & Inc Fd	104·2	108·6

BRIDGE FUND MNGRS (A) (C)
Regis House, King William St. E.C.4 01-623 4951

High	Low	Name	Bid	Offer
67·1	65·5	America Gen. Inc.	64·2	69·6
67·5	63·1	America Gen. Acc	64·6	70·3
120·4	104·1	Income Fund	106·1	116·0
123·0	99·9	Capital Inc	93·2	99·9
147·0	133·6	Capital Acc.	119·6	128·7
273·2	253·0	Exempt	251·0	269·0
40·2	33·3	Intnl. Recovery Inc	35·8	38·6
53·2	50·1	Intnl. Recovery Acc	47·0	50·6

BRITANNIA GROUP OF UNIT TRUSTS LIMITED.
Salisbury House, 29 Finsbury Circus, London EC2. 01-588 2777 Dealing 01-638 0478/0479

High	Low	Name	Bid	Offer
102·4	83·3	American Growth	86·2	91·9
61·7	53·6	American Income	51·7	55·3
25·1	23·2	AmericanSmallerCos	23·3	*24·9
81·6	70·3	AmericanSpecialSits	66·6	*71·0
73·3	65·8	Australian Growth	64·5	68·8
165·5	154·4	Commodity Shares	152·0	*160·8
10·4	9·1	European Sm. Co's	9·4	10·0
57·8	51·1	European	56·2	58·8
64·1	60·2	Exempt Mkt Leaders	58·4	*62·2
53·4	51·0	Extra Income	49·8	53·1
39·6	35·6	Far East	35·5	37·9
37·7	35·1	Financial Securities	34·3	*36·6
26·6	25·6	Gilt	25·0	*26·5
25·6	23·0	Gold & General	22·0	*23·7
56·0	53·6	Growth Gilt	53·1	55·9
29·0	25·2	Hong Kong Perf	24·4	26·0
160·3	148·3	Income & Growth	142·8	152·5
22·5	27·1	Intnl. Growth	27·4	29·2
14·1	11·2	Intnl. Leisure Tst	12·4	13·3
39·2	35·5	Japan Performance	34·2	36·5
11·0	9·5	Japan Smaller Co's	9·0	9·6
157·9	144·5	National High Inc	139·4	148·7
19·5	17·6	Preference Shares	17·1	*18·2
44·3	38·3	Property Shares	38·1	40·6
61·7	36·3	Recovery	45·5	50·5
128·7	109·2	Smaller Companies	110·4	117·8
81·8	74·3	Special Mkt. Sits	69·6	74·2
35·2	31·3	U.K. Growth	29·5	*31·5
65·0	52·3	Universal Energy	55·6	59·5
44·6	40·1	World Technology	38·6	41·2

BROWN SHIPLEY & CO.
3-17 Perrymount Rd. Haywards Heath 0444 458144

High	Low	Name	Bid	Offer
51·1	45·5	Brown Shipley Fund	45·4	48·6
80·3	68·2	Accum	73·2	79·4
110·0	[illegible]	Financial	95·1	102·6
251·9	5·2	Growth Acc	244·1	151·2
101·0	[illegible]	Growth Inc.	94·0	100·5
54·2	[illegible]	High Inc.	48·5	52·2
61·7	55·3	Income Fund	54·7	58·6
60·6	51·1	North American	52·6	*56·6
52·0	46·6	Orient Fund	47·6	*51·2
30·9	26·2	Recovery	26·0	*28·0
133·3	127·9	Technology Fund	121·6	130·8

BUCKMASTER MANAGEMENT COMPANY LTD.
The Stock Exchange, EC2P 2JT 01-588 2868

High	Low	Name	Bid	Offer
132·1	106·6	Buckmaster Inc. Fd	100·0	106·3
82·2	75·3	Buckmaster Inc. Fd	72·6	76·5
125·5	114·5	Buckmaster Gth Fd	103·1	111·3
1011·00	807·6	Buckmaster Port Fd	849·9	907·8

CS FUND MANAGERS LTD
125, High Holborn, London WC1 6PY 01-242 1148

High	Low	Name	Bid	Offer
57·5	44·8	CS Japan Fd	42·4	45·1
51·2	50·0	CS Portfolio Inv Fd	45·8	48·8

CANADA LIFE

1985 High	Low	Name	Bid	Offer
97·2	89·2	Can. Life Gen. Dist.	86·4	90·9
148·2	134·7	Can. Life Gen. Acc.	151·7	153·7
66·3	60·8	Can. Life Inc. Dist.	61·1	64·4
129·8	116·3	Can. Life Inc. Acc.	118·6	125·8

CANNON FUND MANAGERS LIMITED
1, Olympic Way, Wembley, Middx. HA9 0NB. 01-902 8876

High	Low	Name	Bid	Offer
275·8	245·4	Income	250·0	266·0
147·8	120·4	Far East	115·2	122·5
148·2	120·2	North American	123·4	131·3
242·1	213·7	Growth	215·6	229·4

CENTRAL BOARD OF FINANCE OF THE CHURCH OF ENGLAND
77 London Wall, London EC2N 1DB 01-588 1815

High	Low	Name	Bid	Offer
00·0	00·0	Deposit %	—	12·20
338·85	338·75	Investment	—	338·85
132·50	129·70	Fixed Int	—	132·50

CHARITIES OFFICIAL INVESTMENT FUND
77 London Wall, London EC2N 1DB 01-588 1815

High	Low	Name	Bid	Offer
00·0	00·0	Deposit %	—	12·2
302·97	226·82	Income	—	302·97
861·10	689·60	Accumulation	—	861·10

CHIEFTAIN TRUST MANAGERS
11 New Street, London EC2M 4TP 01-283 1963

High	Low	Name	Bid	Offer
30·9	19·3	Gilt & Fix. In.	19·3	20·7
44·0	41·5	High Income	38·7	*41·5
44·0	39·7	Inc. & Grth	37·0	39·7
40·6	35·0	Special	35·3	37·8
72·8	60·5	Interntional	63·3	67·9
35·1	32·1	Global	29·9	32·1
35·2	41·4	American	40·2	43·0
23·4	19·8	Australian	18·6	19·9
79·4	60·8	Japan	59·0	63·2

CLERICAL MEDICAL UNIT TST MANAGERS LTD.
Narrow Plain, Bristol BS2 0JH (0272) 277719

High	Low	Name	Bid	Offer
33·2	28·2	General Equity	28·0	29·8
33·7	29·2	Equity High Inc.	29·5	*31·4
26·6	24·3	Gilt & Fixd Int Gwth	24·8	26·4
26·3	24·4	Indexed Secs	23·6	25·2

CONFEDERATION FUND MNGMT

High	Low	Name	Bid	Offer
179·8	165·2	Growth Fund	165·4	172·0

CONTINENTAL LIFE UNIT TRUST MANAGEMENT LTD.
64/70 High Street, Croydon CR9 2XN 0708 45322 (admin & dealing)

High	Low	Name	Bid	Offer
51·5	50·0	Growth Fd	47·7	51·0

COUNTY BANK UNIT SERVICES LTD

High	Low	Name	Bid	Offer
241·4	224·5	Capital Trust	203·2	*216·1
56·9	49·3	Energy	47·4	50·4
134·3	124·4	Extra Income	120·2	127·8
109·8	93·0	Financial Trust	97·9	104·1
54·0	51·2	Gilt Strategy	52·4	*54·0
50·5	50·0	Global Income Trust	47·5	50·5
241·2	224·2	Growth Invest. Tst.	206·5	221·8
36·9	34·6	Income & Growth Tst	32·0	34·0
84·4	78·0	Japanese & Pac. Gwth	76·1	82·0
104·2	97·4	North Am. Grth Trst	85·0	91·1
105·5	85·8	Recovery Trust	89·0	94·8
164·6	141·8	Smaller Companies	148·4	157·8

CROWN UNIT TRUST SERVICES LTD
Crown House, Woking, GU21 1XW (04862) 24933

High	Low	Name	Bid	Offer
185·5	168·6	Crown High Inc. Tst	163·3	174·7
186·0	165·6	Crown Growth Trust	160·2	171·3
127·3	105·7	Crown AmericanTst.	113·2	121·1

EFM UNIT TRUST MANAGERS LTD.
4 Melville Cres., Edinburgh EH3 7JB 031-226 3492 (Dealers)

High	Low	Name	Bid	Offer
85·1	59·9	American Fd	63·8	68·5
71·9	67·1	Capital Fd	61·9	66·7
115·0	99·9	Gwth & Inc Fd	99·8	106·7
92·5	81·9	High Dist Fd	81·7	87·4
185·6	157·9	Intn'l Fd	147·6	157·9
26·6	20·1	Res Fd.	22·3	23·8
32·1	26·3	Smaller Jap. Comps.	19·6	20·8
113·2	95·5	Tokyo Fd	90·4	96·7

EQUITABLE UNITS ADMIN LIMITED
35 Fountain Street, Manchester M2 2AF 061-236 5685

High	Low	Name	Bid	Offer
311·0	269·3	Equitable Pelican	275·8	295·5
59·3	50·5	Far Eastern	48·5	51·6
52·6	48·5	Gilt & Fixed Int	48·7	*51·5
59·9	52·1	High Income	53·4	56·9
59·9	50·7	North American	49·3	52·6
59·5	50·5	Special Sit	53·8	57·3
59·9	51·8	Trust of Inv Tst	50·5	53·8

EQUITY & LAW UNIT TST MNGRS LTD
St George's Hse, Corporation St, Coventry CV1 1SD 0203 553231

High	Low	Name	Bid	Offer
124·8	114·7	UK Growth Tst. Acc.	109·6	116·5
111·6	104·2	UK Growth Tst. Inc.	98·0	104·2
184·3	158·3	Higher Inc. Tst. Acc.	167·2	177·8
158·8	135·7	Higher Inc. Tst. Inc.	140·2	149·1
91·4	89·4	Gilts Fxd Int Tst Acc	85·3	90·8
80·5	75·5	Gilts Fxd Int Tst Inc	71·1	75·6
159·8	129·7	North Am Tst Acc	124·8	132·7
115·4	88·8	Far East Tst Acc	86·9	92·4
93·5	84·0	Europe Tst Acc	87·0	92·5
205·3	188·4	General Tst	177·0	188·2

FS INVESTMENT MANAGERS LTD.
190, West George St, Glasgow, G2 2PA 041-332 6462

High	Low	Name	Bid	Offer
264·3	180·7	Balanced Growth Fd	228·5	243·7
28·1	25·0	Services Comps. Fd.	25·8	27·4

FIDELITY INTERNATIONAL MANAGEMENT LTD
River Walk, Tonbridge, Kent TN9 1DY Dealing 0732 362222 Enquiries 0732 361144

High	Low	Name	Bid	Offer
106·2	86·6	American Trust	85·4	91·4
38·2	32·7	Amcn Eqty Income Tst	31·9	34·0
53·2	50·1	Amrcn Spec Sit Tst	47·4	50·7
30·8	25·0	Far East Inc. Fd	23·6	25·2
107·3	74·4	Japan Trust	74·0	79·2
59·0	50·3	Japan Speci Sits Tst	48·3	51·7
61·1	55·5	Max. Inme Eqty Tst	55·8	*59·7
115·6	98·1	Spec Situations Tst	99·2	106·2
33·1	26·5	South East Asia Trst	25·0	26·7
30·3	26·5	Gilt & Fixd Int Trst	29·0	30·1
79·7	65·4	Growth & Income Tst	70·9	*75·5
95·9	83·0	Managed Intnl Tst	87·5	93·9

FOREIGN & COLONIAL UNIT MNGT LTD
1 Laurence Pountney Hill, EC4 0BA 01-623 4680

High	Low	Name	Bid	Offer
63·0	53·6	F&C American Fd	65·2	69·8
105·4	97·4	F&C Capital Fd	92·0	98·6
60·7	49·8	F&C Far East Fd	48·0	51·4
56·4	52·8	F&C Fixed Int Fd	53·8	*55·6
66·4	51·8	F&C Income Fd	58·9	63·1
64·1	51·0	F&C Nat Res Fd	50·4	*54·4
65·5	59·5	F&C Overseas Inc Fd	56·8	*60·9

FRAMLINGTON UNIT MNGT LTD
3 London Wall Buildings, EC2M 5NQ 01-628 5181

High	Low	Name	Bid	Offer
224·4	174·2	American & Gen. Fd	192·0	204·2
228·9	188·2	American & Gen. Fd Acc	195·0	207·2
215·2	174·8	Americn Turnard Fd	185·0	196·4
222·4	176·6	Americn Turnrd Acc	186·0	197·8
173·6	144·4	Capital Tst	155·8	165·5
203·4	184·8	Capital Tst Acc	183·0	194·6
95·2	77·1	Conv. & Gilt Tst	74·8	79·5
118·8	96·6	Conv. & Gilt Tst Acc	95·2	101·0
125·6	109·6	Extra Inc. Tst	115·0	122·3
162·4	140·6	Extra Inc. Acc	155·0	165·0
91·2	83·0	Income Tst	83·2	88·5
123·2	114·0	Income Tst Acc	84·6	90·0
165·0	155·8	Intl. Growth Fd	148·6	158·5
160·8	155·8	Intl. Growth Fd Acc	154·0	164·2
67·8	53·6	Japan & Gen Fd	52·6	55·8
68·2	55·8	Japan & Gen Acc	52·6	56·0
62·0	55·8	Monthly Inc. Fd	56·0	*59·4
110·0	92·0	Recovery Tst	94·8	100·8
116·6	96·8	Recovery Tst. Acc.	106·6	106·8

FRIENDS PROVIDENT UNIT TRUST MANAGERS
Pixham End, Dorking, Surrey 0306 885055

High	Low	Name	Bid	Offer
110·1	102·9	Fixed Int Dist	100·7	107·6
118·0	109·2	Fixed Int Acc	109·6	117·2
175·8	160·0	Equity Units Dist	151·8	160·6
294·4	259·9	Equity Units Acc	247·4	261·7
143·6	121·2	Stewardship Dist	126·3	133·6
146·3	122·3	Stewardship Acc	128·6	135·9

G & A TRUST

High	Low	Name	Bid	Offer
97·8	89·1	G & A	86·8	*92·0

G.T. UNIT MANAGERS
8th Floor, 8 Devonshire Sq., London EC2M 4YJ 01-283 2575. Dealing: 01-626 9431

High	Low	Name	Bid	Offer
157·4	138·1	G.T. European Fund	133·5	142·8
85·7	73·5	G.T. FarEast&GenFd	70·4	75·4
69·4	63·4	G.T. Income Fund	61·4	65·7
135·6	108·8	G.T. Internatnl Fd	109·7	117·4
173·3	139·7	G.T. Japan & Gen. Fd	150·9	161·5
103·5	99·6	G.T. Liquid Reserve	101·9	103·5
135·5	113·0	G.T. Pension Exempt	127·0	133·0
95·7	65·9	G.T. Tech & Gwth Fd	66·7	71·4
83·2	68·9	G.T. U.K Capital Inc	69·8	74·7
116·2	99·3	G.T. U.K Capital Acc	97·5	104·3
59·1	47·1	G.T. U.S. & Gen Fd	49·3	52·8

GARTMORE FUND MANAGERS
2-4 St Mary Axe, London EC3A 8BP 01-623 1212. Dealings: 01-623 5766

High	Low	Name	Bid	Offer
96·1	80·4	American Trust	80·0	*85·1
22·4	17·5	Australian Trust	17·1	18·1
49·0	36·8	British Trust (Acc)	42·5	45·1
44·1	36·8	British Trust (Dist)	38·0	40·5
74·3	66·8	Commod. Share Tst	62·6	*66·7
30·4	25·5	European Trust	28·5	30·4
40·1	36·5	Extra Income Trust	35·1	37·6
94·6	79·8	Far Eastern Trust	79·7	85·2
26·7	23·8	Fixed Interest Trust	25·0	26·7
26·8	26·5	Gilt Trust	25·5	26·1
125·3	110·5	Global Fund (Acc.)	111·0	118·1
123·4	106·2	Global Fund (Dist.)	106·6	113·6
20·4	16·5	Gold Share Trust	16·6	17·6
110·2	102·9	High Income Trust	101·6	108·7
35·4	27·6	Hong Kong Trust	28·3	30·3
54·1	45·7	Income Fund	48·5	51·6
84·8	66·9	Japan Trust	67·3	71·7
42·0	35·8	Oil & Energy Trust	33·9	36·1
76·3	68·1	Special Sits. Trust	63·3	67·5
52·6	45·6	UK Small Co Rec Tst	45·1	47·9

JOHN GOVETT UNIT MANAGEMENT LIMITED
Winchester House, 77 London Wall London EC2N 1DH. 01-588 5620

High	Low	Name	Bid	Offer
72·8	62·5	Intnl Grth Fd	59·3	62·3
70·3	55·0	Amer Grh Fd	53·3	56·9
73·1	60·9	Amer Inc Fd	61·6	65·7
115·4	101·5	Euro Grth Fd	107·7	115·1
53·5	47·3	Gold & Min Fd	45·7	48·8
107·7	87·5	Japan Grh Fd	85·4	91·2
72·5	61·1	Pacific Inc Fd	59·6	63·7
75·6	59·7	U.K. Spe Ops Fd	65·0	69·9

GRANVILLE UNIT TRUST MANAGEMENT LIMITED
8, Lovat Lane, EC3 8DT. 01-621 1212

High	Low	Name	Bid	Offer
53·4	50·0	Granville Capital	49·0	51·3

GRESHAM UNIT TRUST MANAGERS
8/17 Perry Mount Rd, Haywards Heath RH16 1TA. 0444 416481/2

High	Low	Name	Bid	Offer
100·0	100·0	GreshamGlobalGwth	93·5	100·0
100·0	100·0	Gresham Income	93·5	100·0

GROFUND MANAGERS LIMITED
Founders Hall, 8/9 Austin Friars, London EC2N 2AE. 01-588 5317

High	Low	Name	Bid	Offer
80·3	79·7	American Tst	71·1	*74·8
74·6	66·0	Equity Tst	66·5	*70·7
65·4	59·2	European Tst	61·7	*64·9
53·6	51·8	Gilt Tst	51·7	*53·5
86·1	66·7	Japan Tst	63·4	*66·7

GUARDIAN ROYAL EXCHANGE UNIT MANAGERS LIMITED
Royal Exchange, London EC3V 3LS 01-688 2020

High	Low	Name	Bid	Offer
223·9	177·8	Guardhill Tst	216·9	237·8
118·6	111·5	Gilt & Fixed Int Tst	113·0	117·5
175·7	152·8	Growth Equity Tst	149·5	*159·1
148·9	119·9	North American Tst	125·6	133·7
160·2	131·1	Pacific Tst	131·8	139·9
179·8	159·3	Smaller Co's Tst	157·7	167·8
170·2	151·4	Property Share Tst	152·6	162·4
134·7	115·0	European Tst	126·6	*134·7

HAMBROS BANK UNIT TRUST MANAGERS LIMITED
Premier U.T. Admin., 5 Rayleigh Rd., Hutton, Brentwood, Essex 0277 217976

1985 High	Low	Name	Bid	Offer
51·7	44·7	HBL Canadian	45·6	48·4
67·5	59·2	HBL Equity Income	61·1	*65·0
61·0	55·6	HBL European	57·5	61·0
82·1	68·4	HBL Japan & Far E	65·1	69·3
69·3	57·3	HBL North Amer	66·7	*68·2
67·6	53·6	HBL Scandinavian	51·0	54·1
96·1	78·3	HBL Smaller Co's	86·1	91·6

HENDERSON UNIT TRUST MANAGEMENT LTD
Premier U.T. Admin, 5 Rayleigh Rd., Hutton, Brentwood, Essex. 0277 217238

High	Low	Name	Bid	Offer
73·2	60·4	Australian	58·1	61·9
57·8	46·6	Capital Growth	45·4	49·1
60·6	50·4	Capital Growth (Acc)	51·5	55·7
141·5	126·5	European	133·3	140·2
108·9	82·8	Japan	81·7	87·3
142·7	124·5	High Income	127·6	137·2
91·7	76·6	Income & Assets	80·3	86·3
138·8	116·2	International	109·1	116·2
153·4	132·1	North American	132·4	142·7
126·6	117·6	Extra Income	120·2	*130·0
63·9	49·4	American Small Co's	48·2	52·1
62·0	51·8	Pacific Smaller Co's	50·5	53·6
117·1	101·0	Income & Growth	102·3	*110·0
221·2	185·0	Income & Grth Acc	193·7	*208·3
110·4	93·5	Special Sits	95·9	101·5
152·6	126·8	Special Sits (Acc)	129·9	140·4
82·3	73·7	Smaller Co's Div'd	75·8	80·7
55·6	52·8	Fixed Interest	52·3	*55·1
112·1	80·9	Global Tech	85·8	*90·5
50·0	49·5	Gold	47·4	49·9
65·4	51·5	Global Healthcare	53·1	56·2
140·9	114·2	American Recovery	111·9	*121·0
108·8	88·1	Japan Special Sits	85·9	91·5
92·9	76·9	Nth. American Exmt	77·1	*80·1
97·1	81·0	Japan Exempt	77·4	81·0
102·5	89·6	Smaller Co's Exmt	90·0	*93·7
103·7	89·6	Financial	95·4	*99·9
87·9	72·4	Oil & Natural Res	69·8	72·8
51·2	48·7	Pref. & Gilt	47·5	*50·5
85·9	77·0	Recovery	72·6	77·5
47·4	44·5	Gilt	43·4	45·9
51·2	38·1	Singapore & Malay'n	36·5	39·0
884·4	263·5	Worldwide	267·0	281·1
175·8	152·9	Pacific Exempt	145·0	*161·0
81·3	68·4	Global Tech Exmt	63·1	*65·7
98·0	88·9	High Income Exmt	91·5	95·0
281·2	246·0	European Exmt Tst	265·8	276·9
61·6	48·6	Europes Small Co's	50·4	55·1

HERITABLE UNIT TRUST MANAGERS LTD.
52, Berkeley Square, London, W1X 6EH 01-493 6021

High	Low	Name	Bid	Offer
78·7	74·4	HeritableGrowth Fd	66·2	71·6
69·2	65·0	Heritable Income Fd	62·9	67·7

HESMOSS UNIT TRUST MANAGERS LTD.
30/31 Friar St., Reading, Berks. 0734 595511.

High	Low	Name	Bid	Offer
74·7	69·3	Caversham Fund	67·5	71·6
62·5	58·5	Caversham Ex In Fd	55·6	*59·1

HILL SAMUEL UNIT TST. MNGRS.
45 Beech St., London EC2P 2LX 01-628 8011

High	Low	Name	Bid	Offer
445·6	397·9	British Tst	392·4	477·5
65·7	74·7	Capital Tst	74·1	79·2
169·0	157·1	Dollar Tst	159·4	169·6
66·4	51·2	European Tst	64·2	68·3
107·5	87·5	Far East	82·6	87·9
283·0	254·7	Financial Tst	245·5	261·2
53·5	36·2	Gilt & Fix Int. Grth	37·5	40·0
53·8	46·9	High Yld. Tst	47·0	*50·0
86·5	57·9	Inc. Tst	59·1	62·9
107·0	93·9	Intnl. Tst	90·7	96·6
35·5	25·6	Jap. Tech. Tst	24·5	26·1
64·0	50·4	Small Co's Tst	59·3	63·2
87·2	73·4	Special Sits	72·6	77·5
29·7	26·8	Gilt & Fix Int. Inc.	27·*	*28·3
38·8	31·5	Nat Res. Tst	31·2	33·2
154·4	133·5	Secs. Tst	134·5	143·1

IBI FUND MANAGERS LIMITED
32, Queen Anne's Gate, London. SW1H 9AB. 01-222 1009.

High	Low	Name	Bid	Offer
108·3	100·1	British & Overseas Tst	94·9	*101·0
58·7	49·8	High Income Gilt Tst	49·4	52·3
55·3	52·0	Security Gilt Tst	52·1	54·9
59·8	50·0	Invst Trusts Fund	55·4	58·4

KEY FUND MANAGERS
35, Fountain St, Manchester M2 2AF 061 236 5685

High	Low	Name	Bid	Offer
169·4	164·4	Key Equity & Gen.	157·0	166·9
65·8	59·6	Key Fixed Int. Fd.	55·8	60·8
179·1	147·9	Key Income Fund	155·6	*167·5

KLEINWORT BENSON UNIT MNGRS.
20 Fenchurch St., London EC3 01-623 8000

High	Low	Name	Bid	Offer
24·2	21·6	UK Equity Grth Inc	20·6	22·0
39·1	35·1	UK Equity Grth Acc	33·5	35·6
17·8	15·7	Fd of Inv. Tst. Inc.	15·2	16·3
21·2	19·3	Fd of Inv. Tst. Acc.	18·9	20·2
128·4	115·2	Smaller Co's Inc.	114·5	122·8
150·3	136·2	Smaller Co's Acc.	139·5	149·7
106·8	99·9	High Yield Inc.	94·1	*100·4
165·4	144·6	High Yield Acc.	153·0	163·3
59·0	50·1	American Grth. Inc.	55·3	58·6
59·3	50·1	American Grth. Acc.	55·6	58·9
60·5	49·6	Jap. Grth. Inc.	48·8	51·8
60·7	49·8	Jap. Grth. Acc.	48·8	52·0
49·2	38·3	Worldwide Tech Inc	36·8	39·2
49·2	38·3	Worldwide Tech Acc	36·8	39·2
76·5	65·3	Intnl. Rec. Inc.	68·9	*73·8
79·1	70·4	Intnl. Rec. Acc.	72·0	76·3

LAS UNIT TRUST MNGRS. LTD.
93 George Street, Edinburgh EH2 3JL. 031-225 4608

High	Low	Name	Bid	Offer
33·7	29·4	Intnl. Grth. Tst.	28·0	30·2
33·7	28·7	High Income Tst	29·8	32·2
25·7	24·8	Japan	23·4	25·3
33·3	29·4	Nth Am. Equity Tst	29·1	*31·5
33·4	28·6	UK Equity Tst	28·4	30·7

LAURENTIAN UNIT TRUST MANAGEMENT LTD.
Imperial Life House, London Rd., Guildford. (0483) 503648

High	Low	Name	Bid	Offer
51·4	50·0	Growth Tst	48·8	51·4

LAWSON FUND MANAGERS LTD.
43 Charlotte Square, Edinburgh EH2 4HL. 031-225 6001.

High	Low	Name	Bid	Offer
65·3	46·1	American Growth	57·6	62·7
51·9	37·8	Commod & EnergyFd	35·6	40·0
65·5	58·9	Charlotte Square Fd	56·9	64·5
17·5	13·4	Penny Share Fund	13·5	15·4
11·1	6·9	Austral. & Pacific Fd	6·4	7·0
24·3	19·7	High Yield Fund Inc	20·4	*25·0

LEGAL & GENERAL (UNIT TST. MNGRS.) LTD
Premier U.T. Admin 5, Rayleigh Rd., Hutton, Brentwood, Essex. 0277 217238

High	Low	Name	Bid	Offer
234·5	215·8	Equity Tst	204·4	218·6
356·9	325·2	Equity Accum	311·1	332·7
72·2	67·0	Gilt Tst	68·0	72·0
71·1	68·5	Intnl. Mngd. Tst.	60·7	*64·6

LLOYDS BANK UNIT TST. MNGRS. LTD.
Registrar's Dept., Goring-by-Sea, Worthing, West Sussex. 0903 502541. Dealing: 0444 459144

High	Low	Name	Bid	Offer
160·3	146·2	Balanced Unit Tst	139·4	149·0
275·8	250·5	Balanced Unit Acc	234·8	250·8
68·1	52·5	Energy Intl	49·6	53·0
60·2	56·3	Energy Acc	53·3	57·0
128·2	114·9	Extra Inc. Unit Tst	114·6	*122·5
219·0	194·0	Extra Inc Unit Acc	199·0	213·1
208·3	194·3	Inc. Unit Tst	198·3	209·9
421·3	382·3	Inc. Unit Acc	375·0	401·0
162·0	141·2	Intl Tech	149·3	159·6
170·3	152·3	Intl Tech Acc	160·0	169·1
139·1	92·2	Japan & Pac. Unit Tst	95·7	*98·6
127·7	98·0	Nth Amer & Gen Acc	98·1	104·9
110·4	89·2	Pacific Bas. Unit Tst	85·6	91·5
114·4	89·7	Pacific Bas Unit Acc	88·7	94·8
158·3	132·3	Smaller Co's & Rec.	138·8	148·4
174·7	145·3	Smaller Co's & Rec Acc	155·2	165·8
172·9	148·4	WidwideGrth Unt Tst	136·8	*146·4
239·6	205·9	WidwdGrth Unt Acc	190·7	203·9

LONDON & MANCHESTER (TST. MNGMT.) LTD.
Winslade Park, Exeter EX5 1DS 0392 215347

High	Low	Name	Bid	Offer
37·3	33·3	General Tst	32·2	*34·4
30·0	25·8	Inc. Tst	26·7	28·5
31·9	25·8	Intnl. Tst	24·3	*25·9

LONDON LAW UNIT TST. MNGMT. LTD.
Bailey House, Old Seacoal Lane, London EC4. 01-236 6105

High	Low	Name	Bid	Offer
152·1	130·3	Capital Grth. Fd	129·3	138·3

M & G GROUP P.L.C.
Three Quays, Tower Hill, London EC3R 6BQ. 01-626 4588

High	Low	Name	Bid	Offer
226·5	181·2	American & Gen. Inc.	193·0	206·5
257·5	204·7	American & Gen. Acc.	219·4	234·8
260·4	229·4	American Recvy Inc.	213·6	229·5
277·9	222·4	American Recvy Acc.	230·0	246·1
61·1	45·8	American Sml Co's Inc	48·7	52·1
61·5	46·0	American Sml Co's Acc	49·0	52·4
99·0	78·5	Austral & Gen Inc.	74·5	79·5
108·8	84·4	Austral & Gen Acc	80·5	86·1
206·3	180·8	Commodity & Gen. Inc	177·6	190·0
266·0	242·1	Commodity & Gen Acc	225·9	242·8
558·9	516·4	Compound Growth	510·6	552·5
284·4	256·9	Conv. Growth	254·6	265·8
183·6	149·4	Conv. Income	148·9	157·8
512·3	284·1	Dividend Inc	290·8	*309·3
909·8	789·8	Dividend Acc	823·0	872·4
138·6	105·2	Euro & Gen Inc	108·4	114·9
140·2	124·3	Euro & Gen Acc	129·9	136·8
179·9	169·9	Extra Yield Inc	164·5	174·4
370·1	357·7	Extra Yield Acc	359·8	375·9
176·6	146·2	Far East Inc	138·8	146·4
211·7	172·0	Far East & Gen Acc	164·3	175·8
205·5	185·2	Fd of Inv Tst Inc	178·3	*190·1
311·9	283·0	Fd of Inv Tst Acc	275·9	292·5
485·1	434·1	General Inc	439·6	*466·0
110·00	980·8	General Acc	905·2	958·5
59·5	56·5	Gilt & Fixed Int Inc	56·5	58·2
83·9	77·0	Gilt & Fixed Int Acc	79·7	83·7
51·4	48·1	Gold & Gen Inc	44·8	47·5
53·0	43·0	Gold & Gen Acc	46·2	49·0
254·0	217·6	High Income Inc	225·8	*239·3
647·2	562·0	High Income Acc	577·5	622·5
685·6	643·0	Int. Growth Inc	623·5	661·6
1080·9	968·0	Int. Growth Acc	964·0	1021·8
616·8	449·0	Japan & Gen Inc	422·2	*449·6
583·4	477·4	Japan & Gen Acc	45·8	481·2
71·4	57·1	Japan Sml Co's Inc	55·0	58·3
71·6	57·7	Japan Sml Co's Acc	55·3	58·6
135·1	371·2	Midland & Gen Inc	393·2	416·8
1044·0	879·8	Midland & Gen Acc	947·9	1004·7
271·0	235·4	Recovery Inc	238·2	*252·5
342·6	281·8	Recovery Acc	302·5	321·7
558·4	480·1	Second Gen Inc	507·2	*537·6
1065·0	951·8	Second Gen Acc	974·2	1032·7
561·8	506·4	Smaller Co's Inc	507·3	542·8
887·3	783·6	Smaller Co's Acc	774·0	828·2
354·0	322·0	Trustee Inc	321·5	344·0
978·2	873·5	Trustee Acc	885·6	950·8
299·8	283·9	Charifund Inc	692·3	719·2
730·3	665·8	Charifund Acc	712·0	719·2
107·7	101·9	Charibond Inc	—	106·4
295·7	271·5	Charibond Acc	—	295·7
33·5	32·3	N.A.A.C.I.F. Inc	—	33·1
358·0	331·0	N.A.A.C.I.F. Acc	—	356·5
365·7	357·7	Pension Exempt	339·4	354·7

MLA UNIT TRUST MANAGEMENT LIMITED
37/41 Old Queen St., Westminster, London SW1H 9JG. 01-222 0311

High	Low	Name	Bid	Offer
28·6	1,25·9	MLA General Trust	24·4	*25·9
		Scrip issue 9 for 1 as at 4 April, 1985		
44·1	37·7	MLA Int Tst	37·1	39·3
33·9	22·6	MLA Gilt Tst	22·1	*23·4
32·6	28·6	MLA Income Tst	30·1	*31·8

MANULIFE MANAGEMENT LTD
St George's Way, Stevenage 0438 356101

High	Low	Name	Bid	Offer
99·5	90·3	Gilt & Fixed Int	95·8	98·2
64·2	56·2	Growth Units	55·8	59·3
93·4	87·6	High Income Units	84·2	89·5
100·5	85·9	Int. Growth Units	81·3	86·9
76·8	60·9	Nth. American Units	60·4	64·2
72·8	61·2	Far East Units	58·4	62·1
58·9	50·0	U.K. Smaller Comp's	51·8	55·1

MARLBOROUGH COURT FUND MANAGERS LIMITED
103 Oxford St., Manchester M60 7HA 061-236 9432

High	Low	Name	Bid	Offer
116·9	110·5	U.K. Equity Fund	111·0	116·5
133·0	117·0	Equity Inc Fund	120·5	128·2
133·0	115·0	International Fund	105·5	113·5

MENCAP UNIT TRUST MANAGERS
Unicorn House, 252 Romford Road, London E7. 01-534 5544

1985 High	Low	Name	Bid	Offer
110·8	96·5	Mencap	99·2	105·5

MERCURY FD MNGRS LTD
33 King William St., London EC4R 9AS 01-280 2800. Deal: 01-280 2860

High	Low	Name	Bid	Offer
196·0	165·2	Gen. Fd. Dist	171·4	182·3
311·7	260·3	Gen. Fd. Acc	272·5	289·9
277·2	179·4	Intl. Fd. Dist	170·9	181·8
265·3	219·3	Intl. Fd. Acc	209·8	223·2
81·6	77·7	Gilt Fund Dist	77·9	78·6
84·2	80·1	Gilt Fd Acc	82·5	83·5
50·7	43·7	Amer. Income Fund	46·6	49·5
92·8	74·0	Amer. Gwth. Fd Dis	83·1	88·4
94·5	75·3	Amer. Gwth. Fd. Acc	85·3	90·7
103·2	82·9	Jap Fd. Dist	80·5	85·6
105·0	84·3	Jap Fd. Acc	82·0	87·2
74·3	63·5	Euro Fd. Dist	69·6	74·0
75·2	64·1	Euro Fd. Acc	70·4	74·8
187·2	170·6	Exempt Fd. Dist	172·6	178·1
279·2	252·5	Exempt Fd. Acc	257·7	265·6
150·5	124·2	Rec. Fd. Dist	131·7	140·1
155·5	126·8	Rec. Fd. Acc	136·4	145·0
63·9	55·7	Inc. Fd. Dist	56·4	59·9
67·3	57·6	Inc. Fd. Acc	59·8	63·4

MIDLAND BANK GROUP UNIT TRUST MANAGERS LIMITED
Courtwood House, Silver St., Head, Sheffield S1 3RD. 0742 79842

High	Low	Name	Bid	Offer
70·8	64·1	Capital	60·1	64·1
93·6	84·6	Capital Acc	79·5	84·8
120·3	118·2	Commodity & Gen	110·8	118·2
164·6	161·7	Com. & Gen. Acc	151·6	161·7
52·6	50·7	Extra High Inc	48·6	51·8
55·4	53·6	Extra High Inc. Acc	52·1	55·6
53·2	50·5	Gilt & Fixed Int	50·2	*52·4
79·9	73·7	Gilt & Fixed Int. Acc	76·0	79·4
127·7	114·7	High Yield	111·9	119·4
208·6	181·4	High Yield Acc	181·5	193·8
145·8	125·1	Income	126·7	135·1
229·5	195·5	Income Acc	198·8	212·1
183·4	159·5	Japan & Pacific	149·8	159·5
191·7	164·4	Japan & Pacific Acc	156·3	166·7
108·5	90·3	North American	92·9	*99·1
125·1	108·1	North American Acc	109·4	116·7
90·7	79·2	Overseas Growth	80·1	85·2
107·6	89·9	Overseas Growth Acc	95·3	101·6
87·9	72·7	Smaller Co's	77·0	82·1
91·0	75·5	Smaller Co's Acc	79·9	85·1

MINSTER FUND MNGRS LTD

High	Low	Name	Bid	Offer
98·4	92·5	The Minster Fd	90·6	94·6

MONTAGU UNIT TRUST MNGRS
11 Devonshire Square, EC2M 4YR 01-626 3434

High	Low	Name	Bid	Offer
51·5	41·7	Gold & Prec's Metals	41·7	44·5
53·6	42·1	Gold & P. Metal Acc	42·6	45·4
72·7	55·9	Japan Performance	60·1	*64·1
78·8	57·0	Japan Perf'nce Acc	60·3	64·3
55·2	49·5	U.K. M'ket Features	47·0	50·1
55·7	49·4	U.K. M'kt F'tes Acc	47·6	50·6
60·1	58·7	U.S. Special Feat's	58·8	62·7
60·1	58·9	U.S. Sp. Feat's Acc	59·0	62·9
56·7	53·2	U.S. Special Income	51·4	54·9
64·0	55·9	U.S. Special In. Acc	51·7	55·1
378·2	340·9	Equity Exempt	356·8	380·9
410·5	342·3	Equity Exempt Acc	365·7	389·0

MURRAY JOHNSTONE UNIT TST MANAGEMENT LIMITED
163 Hope St., Glasgow G2 041-221 5521

High	Low	Name	Bid	Offer
117·9	105·3	American Fd	100·9	108·0
121·4	108·5	Euro Fd	111·2	119·5
171·3	150·9	Smaller Co's Fd	151·0	*163·8

NFU MUTUAL UNIT MANAGERS LTD
35 Fountain Street, Manchester M2 2AF 061-236 5685

High	Low	Name	Bid	Offer
50·7	48·7	Avon Equity Unt Tst	45·5	48·7

NATIONAL PROVIDENT INVESTMENT MANAGERS LTD
48 Gracechurch St., London EC3P 3HH 01-623 4200

High	Low	Name	Bid	Offer
174·7	158·8	Growth Tst Dist	151·1	*160·8
275·4	230·6	Growth Tst Acc	238·4	253·7
489·1	423·5	Overseas Tst Dist	421·2	445·8
569·5	510·2	Overseas Tst Acc	507·5	537·1

NORWICH UNION INSURANCE GROUP

High	Low	Name	Bid	Offer
1019·0	922·7	Grp. Tst. Fd	876·6	922·7
108·0	99·3	Intnl. Grp Tst. Fd	95·4	101·6

OPPENHEIMER FUND MNGT LTD.
66 Cannon St., London EC4N 6AE 01-236 3885

High	Low	Name	Bid	Offer
Oppenheimer Trusts				
92·5	82·0	Int. Grth	78·8	83·1
46·4	39·8	Income & Growth	38·1	40·7
55·9	48·6	Special Situations	45·6	*48·6
31·0	25·4	American Growth	27·7	29·5
39·2	30·5	Japan Growth	30·1	32·0
36·2	32·5	European Growth	33·7	36·0
41·9	31·1	UK Growth	36·6	*39·2
30·4	26·6	Pacific Growth	27·2	*29·1
30·1	27·6	High Income	27·4	29·3
Practical 01-623 8893				
45·9	41·1	Income Units	40·0	42·6
80·5	72·2	Accum. Units	70·6	75·2

PEARL TRUST MANAGERS
252 High Holborn, London WC1V 7EB 01-405 8441 (Ext 4772).

High	Low	Name	Bid	Offer
101·0	92·0	Unit Trust	88·7	*94·4
158·6	153·9	Unit Accum	150·2	159·8
69·8	66·7	Growth Fund	60·7	64·6
102·2	95·4	Growth Accum	89·8	95·5
95·0	83·5	Income Fund	85·4	90·9

PERPETUAL UNIT TRUST MANAGEMENT LIMITED
48 Hart St., Henley-on-Thames Oxon, RG9 2AZ. (0491) 576868

High	Low	Name	Bid	Offer
198·7	173·7	Growth Fund	175·5	181·8
149·6	139·0	Income Fund	128·5	132·5
115·3	101·0	Worldwide Recv. Fd	101·5	108·4
73·1	56·0	American Growth Fd	57·0	61·2
65·4	55·8	Intern. Em. Co's Fd	57·8	61·3
51·1	50·0	Far Eastern Grth Fd	47·1	50·6

PROLIFIC UNIT TRUSTS
222 Bishopsgate, EC2M 4JS. 01-247 7544/7

High	Low	Name	Bid	Offer
67·7	57·1	Extra Income	60·2	*64·0
115·6	108·4	Far Eastern	103·2	110·6
83·4	76·5	Gilt Capital	79·6	82·8
141·1	130·0	High Income	133·0	141·3
101·6	90·9	International	88·2	95·2
136·2	115·0	North American	117·5	125·9
160·3	138·1	Special Situations	134·9	*143·5
142·2	110·9	Technology	105·1	110·5

PROVIDENCE CAPITOL FUND MANAGERS LTD.
Providence House, 30 Uxbridge Road, London W12 8PG. 01-749 9111.

High	Low	Name	Bid	Offer
54·1	50·0	Japan Trust	49·4	52·3
51·9	50·0	World Wide	48·1	51·0
51·8	49·8	European Trust	49·1	52·1
57·2	50·0	North American	50·3	54·0
52·9	49·5	UK Equity	47·8	50·6

PRUDENTIAL UNIT TRUST MANAGERS LTD
51-59 Ilford Hill, Ilford, Essex IG1 2DL 01-478 3377.

High	Low	Name	Bid	Offer
350·7	317·5	Holborn EquityTrust	305·7	325·2
157·0	104·0	Holborn Gilt Trust	148·9	159·9
57·4	50·0	Holborn High Inc Tst	53·?	*56·0
64·2	50·0	Holborn Intl. Tst	60·5	64·5
68·5	50·0	Holborn UK Gth Tst	60·7	64·5

QUILTER INTERNATIONAL MANAGEMENT LTD.
Bermuda House, St Julian's Avenue, St Peter Port, Guernsey CI. 0481 26268

High	Low	Name	Bid	Offer
$1·19	$0·93	Quadnt In. Euro Shs	$1·11	$1·17
$1·29	$1·15	Quadnt In Far E. Shs	$1·16	$1·22
$1·26	$1·08	Quadnt In N Am Shs	$1·19	$1·25

QUILTER MANAGEMENT COMPANY LTD
Garrard House, Gresham St., London EC2V 7LH. 01-600 4177

High	Low	Name	Bid	Offer
345·5	324·7	Quadrant General	312·5	332·5
192·4	179·3	Quadrant Income	181·2	190·6
351·7	310·0	Quadrant Internat.	301·1	317·6
221·3	195·0	Quadrant Recovery	195·6	205·9

REED STENHOUSE INVESTMENT SERVICES LTD
145, Borough High Street, London, SE1 1NL.

High	Low	Name	Bid	Offer
106·9	100·0	Wellington Gwth Fd	100·2	106·6
51·9	50·0	Well'ton IncomeFd.	48·3	51·4

RELIANCE UNIT MANAGERS LTD

High	Low	Name	Bid	Offer
145·0	133·0	British Life	127·6	134·9

ROTHSCHILD ASSET MANAGEMENT
St Swithin's Lane, London EC4P 4DU 01-280 5456

High	Low	Name	Bid	Offer
279·5	224·0	N.C. America Inc	257·3	249·7
296·7	248·6	N.C. America Acc	252·1	265·3
200·0	165·5	N.C. Energy Reso. Tst	161·1	169·5
71·6	61·4	N.C. Income Fund	65·9	*69·3
147·5	111·8	N.C. Jap Fd	107·9	115·5
116·5	109·0	N.C. Smaller Co's	102·6	108·0
105·5	100·0	N.C. Smaller Eurp'n	101·3	106·6

ROWAN UNIT TST MNGT LTD.
1 Finsbury Ave., London EC2M 2PA 01-606 1066

High	Low	Name	Bid	Offer
218·0	176·0	American Fd	188·0	198·0
587·0	507·0	Secs Fd	537·0	562·0
285·5	256·0	Merlin Fd	265·0	273·0
135·0	118·5	High Yield Fd	125·5	*134·0
120·5	113·0	High Int Fd	115·0	*116·0
150·0	139·0	Fixed Int Fd	137·5	148·5
149·5	123·0	Far East Fd	121·0	*124·5

ROYAL LIFE FD MNGT LTD
New Hall Place, Liverpool L69 3HS 051-227 4422

High	Low	Name	Bid	Offer
50·1	46·8	Equity Tst	45·1	47·9
67·3	56·7	Int Tst	55·5	59·0
26·6	25·1	Gilt Tst	24·4	*25·6
33·0	27·1	U.S. Tst	27·8	29·5
29·1	24·9	Pac Basin Tst	24·2	25·7

THE ROYAL LONDON UNIT TRUST MANAGERS LTD
Royal London Hse, Colchester CO1 1RA 0206-576 115

High	Low	Name	Bid	Offer
85·2	67·0	American Growth	67·8	72·3
154·8	133·3	Cap Acc Tst	134·8	*143·5
54·0	50·5	Gilt Inc	48·1	*51·7
62·1	53·8	High Inc	54·8	*58·4
73·2	62·6	Inc & Growth	65·4	69·5
52·0	50·0	Japan Growth	48·1	51·2
85·1	71·0	Special Sits	73·7	78·5

SAVE & PROSPER GROUP
Hexagon House, 28 Western Rd. Romford RM1 3LB. 0708 66966

High	Low	Name	Bid	Offer
70·4	61·4	American Inc&Gwth	61·1	65·3
98·7	86·3	Capital Units	91·5	*97·4
62·0	54·2	Commodity Share	51·0	54·2
61·1	53·7	Energy Inds	49·3	53·0
61·7	59·7	Euro Growth	57·6	61·1
79·5	65·4	Financial Secs	69·6	*74·4
55·0	51·7	Gilt & FI Inc	51·0	53·7
146·3	129·7	High Return	131·7	140·1
127·8	111·8	High Yield	114·6	121·9
82·0	76·7	Income Units	73·8	78·5
76·6	63·3	Inv Tst Units	65·1	69·6
82·3	59·3	Japan Growth	49·1	67·2
95·5	73·3	Japan Sml Co's	69·7	74·5
120·7	96·3	New Tech Fd	84·6	90·0
106·7	98·7	Scotbits	98·1	104·9
136·2	112·2	Scotshares	126·6	*121·9
136·1	105·4	Scotyields	112·6	119·7
69·4	60·1	Select Int	57·6	61·5
121·8	113·3	Smaller Co's Inc	112·6	119·7
111·5	93·2	South East Asia	93·9	*99·8
81·6	72·0	Special Sits	68·9	*73·6
151·0	132·0	UK Equity	130·9	139·9
78·7	56·4	US Growth	61·9	65·8
75·8	66·5	Universal Growth	62·9	66·9

SCHRODER UNIT TST. MANAGERS LTD.
Regal House, 14 James St. WC2 0705 827733

1985 High	Low	Name	Bid	Offer
118·0	107·3	Amer Fd Inc	110·6	*117·9
152·0	108·3	Amer Fd Acc	112·0	119·4
74·1	56·2	Aust Fd Inc	57·2	60·9
78·2	59·7	Aust Fd Acc	60·7	64·7
68·8	62·2	Euro Fd Inc	64·4	67·5
89·7	82·9	Euro Fd Acc	91·4	68·5
142·2	126·5	Inc Fd Inc	133·8	*141·9
300·0	266·2	Inc Fd Acc	265·8	283·3
100·5	84·0	Intnl Fd Inc	81·8	*87·1
137·3	115·0	Intnl Fd Acc	112·2	119·6
70·0	58·2	Jap Sml Co's Fd	64·2	68·2
115·1	104·2	Sml Co's Fd Inc	100·3	*108·7
119·4	105·9	Sml Co's Fd Acc	104·2	111·0
91·4	78·2	Special Sits Fd Inc	79·5	81·5
94·4	80·3	Special Sits Fd Acc	81·7	87·0
145·0	114·7	Tokyo Fd Inc	113·5	120·9
148·0	117·2	Tokyo Fd Acc	114·5	121·8
95·8	77·9	UK Equity Fd Inc	76·7	81·7
129·7	116·4	UK Equity Fd Acc	116·6	122·1
520·1	465·1	Pen & Charity FdInc	455·8	485·9
648·5	582·6	Recovery Fd Inc	595·4	634·2
1084·5	987·7	Spec Exempt Fd Inc	932·3	995·8
56·2	52·3	Gilt & FixdInt Fd Inc	52·5	55·5
77·3	71·2	Gilt & FixdInt Fd Acc	72·7	76·6
48·2	40·0	Gold Fd Inc	38·6	41·1
49·5	41·0	Gold Fd Acc	39·6	42·2
89·3	71·7	Sing & Maly Fd Inc	62·5	*66·6
87·8	67·8	Sing & Maly Fd Acc	63·5	67·6
65·8	49·7	U.S. Sml Co's FdAcc	50·2	53·5

SCHRODER UNIT TRUST MANAGERS INTERNATIONAL LIMITED
Box 273, St Peter Port, Guernsey 0481 28750
Schroder Portfolio Selection Fund Ltd.

High	Low	Name	Bid	Offer
$1·165	$0·985	American Fund	$1·107	$1·185
$1·150	$0·966	Am. Smaller Co's Fd	$1·050	$1·122
94·9	71·0	Australian Fund	69·1	73·9
113·9	104·9	British Fund	100·3	107·2
114·7	104·1	European Fund	105·2	112·5
101·6	83·3	Gold Fund	87·0	86·6
132·8	112·6	Hong Kong Fund	112·1	119·6
110·3	99·9	International Fund	97·1	103·8
115·8	94·2	Japanese Fund	91·1	97·4
111·7	99·5	Jap. Smaller Co's Fd	101·4	108·4
117·0	87·2	Singapore & Mal. Fd	81·6	87·2
$1·091	$1·059	Dollar Fixed Int'est	$1·008	$1·085
105·4	96·7	Sterling Fixed In'est	97·6	104·7
5·112	5·015	Deutschemark Cur'y	—	5·112
1·062	1·006	Dollar Currency	—	1·041
1·064	1·005	Sterling Currency	—	1·064
205·7	200·7	Yen Currency	—	235·7
106·9	96·2	Managed Currency	90·5	96·9

SCOTTISH EQUITABLE FUND MANAGERS LTD.
21 St Andrews Square, Edinburgh 031-556 9101

High	Low	Name	Bid	Offer
132·0	121·1	Income Units	115·8	122·1
188·6	175·1	Accum. Units	164·5	175·1

SCOTTISH MUTUAL INVESTMENT MANAGERS LTD.
109 St Vincent Street, Glasgow 041-248 6100

High	Low	Name	Bid	Offer
107·2	98·8	Gilts & Fixed Int est	100·3	106·4
143·0	118·9	U.K. Equity	122·1	129·9
115·0	100·0	U.K Sm Co's Eq U Ts	99·4	105·7
105·9	100·0	European Unit Tst	100·5	106·8
105·3	95·3	Nth American Un Ts	96·5	102·7
102·9	94·8	Pacific Unit Tst	92·3	98·2

SCOTTISH UNIT MANAGERS LTD
29 Charlotte Square, Edinburgh EH2 4HA 031-226 4372

High	Low	Name	Bid	Offer
36·0	30·4	World Growth Fd	28·6	30·6
45·3	34·5	Pacific Fd	33·0	*35·4
36·7	34·0	Income Fund	33·0	*35·3
36·2	29·6	Nth. American Fd	30·8	*33·0

SCOTTISH WIDOWS' FUND MANAGEMENT
PO Box 902, Edinburgh EH16 5BU 031-655 6000

High	Low	Name	Bid	Offer
220·0	197·0	Pegasus Equity Acc	192·5	204·9

STANDARD LIFE TRUST MANAGEMENT LTD
3 George St, Edinburgh EH2 2XZ 031-225 2552

High	Low	Name	Bid	Offer
211·8	197·5	Income Units	181·4	194·3
228·5	199·8	Accum. Units	195·5	209·6

STEWART UNIT TST MANAGERS LTD.
45, Charlotte Sq., Edinburgh 031-226 3271

High	Low	Name	Bid	Offer
230·0	177·4	American Fund	192·2	205·9
127·5	101·5	Australia Fund	97·5	103·8
474·0	387·9	British Capital Fund	430·8	459·2
186·0	166·3	European Fund	170·5	181·6
230·9	161·8	Japan Fund	175·3	186·8
150·9	99·7	Saints PPP	124·3	130·9

SUN ALLIANCE FUND MANAGEMENT LTD
Sun Alliance House, Horsham 0403 56293

High	Low	Name	Bid	Offer
348·2	315·7	Equity	298·2	317·2
55·5	50·2	North America	49·2	52·3
59·0	49·3	Far East	49·7	52·8

SUN LIFE TRUST MANAGEMENT LTD.
107 Cheapside, EC2V 6DU 01-606 6010

High	Low	Name	Bid	Offer
25·8	24·2	American Gth. Acc.	23·5	25·0
25·8	24·8	American Inc. Acc.	23·8	25·3
25·8	24·8	American Inc.	23·8	25·3
26·1	25·0	European Gth. Acc.	24·5	26·1
25·8	25·0	Far East Grth Acc	23·9	25·5
25·8	24·6	Int. Growth Acc.	23·6	25·1
27·8	25·0	Japan Growth Acc.	25·5	27·2
25·7	25·0	Managd Gth. Acc.	23·7	25·3
25·3	24·6	Ma'd HighYieldInc	23·8	25·3
25·3	25·0	Managed Inc. Acc	23·8	25·3
25·6	25·0	Managed Inc Inc	23·8	25·3
25·4	24·5	UK Growth Acc	23·2	24·7
25·4	24·5	UK Inc Acc	23·3	24·8
25·4	24·5	UK Inc Inc	23·3	24·8

TSB UNIT TRUST
P.O. Box 3, Keens House, Andover, Hants. SP10 1PG. 0264 62188 Dealings: 0264 63432-3

High	Low	Name	Bid	Offer
130·2	120·5	Gen Inc	113·5	120·5
207·4	190·5	Gen Acc	180·6	192·1
287·8	235·8	Intl Inc	229·3	244·0
302·0	284·6	Intl Acc	279·1	297·0
178·1	151·1	Inc Inc	154·8	*164·7
281·4	236·9	Inc Acc	233·4	248·3
135·8	110·0	Pacific Inc	105·7	*112·5
138·1	112·2	Pacific Acc	108·4	115·4
118·0	98·3	American Inc	98·5	104·8
121·5	101·2	American Acc	101·4	107·9
51·5	46·5	Selected Opps Inc	44·6	47·5
55·4	49·8	Selected Opps Acc	48·0	51·1
86·2	86·8	Extra Inc Inc	83·5	88·9
101·8	84·8	Extra Inc Acc	92·9	98·9
49·1	46·5	Gilt & Fix Int Inc	46·5	48·5
56·9	50·4	Gilt & Fix Int Acc	56·2	56·8
56·2	48·8	Natural Res Inc	45·4	48·4
58·2	48·8	Natural Res Acc	45·9	48·9

TARGET TST MNGRS LTD
Target House, Gatehouse Rd. Aylesbury, Bucks. 0296 5941

High	Low	Name	Bid	Offer
86·4	68·1	Amer Eagle Fd	67·4	*72·1
33·6	27·3	Australia Fd	27·3	29·1
114·8	98·1	Commodity Fd	95·8	100·9
50·3	42·5	Energy Fd	42·5	45·5
110·6	97·7	Equity Fd	93·1	*99·3
54·1	50·0	Euro Spec. Sits Fd	50·6	54·1
100·4	88·8	Extra Inc. Fd	88·8	95·0
230·3	195·2	Financial Fd	196·8	*209·9
224·3	209·3	Gilt Cap. Fd	212·9	222·9
107·8	102·4	Gilt Inc. Fd	100·5	*105·2
79·4	65·6	Gold Fd	62·4	66·7
149·7	118·0	Gold Fd. Acc	112·8	120·8
65·3	57·8	Income Fd	59·2	*59·4
56·7	44·2	Japan Fd	45·3	48·3
35·0	25·6	Malaysia & Sing. Fd	25·3	27·0
82·6	67·5	Pacific Fd	67·4	72·1
100·1	81·7	Pacific Re. Inv	81·6	87·3
17·4	13·7	Pref. Share Fd	16·1	17·4
530·2	436·1	Professional Fd	455·8	488·2
94·5	78·2	Special Sits. Fd	79·3	84·8
59·7	42·0	Technology Fd	41·8	44·8
56·5	48·7	U.S. Special Bond Fd	49·7	53·2
126·0	109·8	Worldwide Cap. Fd	109·7	117·0
599·5	588·8	Equity Exempt Fd	606·6	647·0
1287·0	1065·9	Equity Exempt FdAcc	1114·9	1188·2

TEMPLE BAR UNIT TST MNGRS
Electra House, Temple Place, Victoria Embankment, London WC2R 3HP. 01-836 7766

High	Low	Name	Bid	Offer
39·8	36·1	Gilt Tst	37·3	*38·6
45·0	42·0	High Inc. Tst	40·9	43·9
135·1	105·9	Nth. American Tst	106·8	115·6
128·6	100·7	Recovery Tst	115·3	125·7
71·2	65·5	St. Vinc't High IncTst	56·3	59·4
85·4	65·6	St. Vinc't U.K.GrthT	70·4	73·4

TOUCHE, REMNANT UNIT TRUST MANAGEMENT LTD
Mermaid House, 2 Puddle Dock, London EC4V 3AT. 01-236 6565

High	Low	Name	Bid	Offer
48·2	43·0	Inc. & Growth Fd	45·2	46·5
43·9	34·7	Overseas Growth Fd	33·2	35·5
31·4	25·5	American Gro'th Fd	26·7	28·6
41·9	34·8	General Growth Fd	36·3	38·6
35·6	28·3	Global Tech Fd	27·5	29·1
41·7	38·9	Inc. Monthly Fd	38·3	40·8
43·7	35·3	Smaller Co's Fd	38·8	41·3
46·2	35·3	Special Opp. Fd	40·1	45·4

TRANSATLANTIC & GENERAL SECURITIES COMPANY LTD

High	Low	Name	Bid	Offer
394·3	339·5	Colemco (Inc.)	372·5	389·5
628·8	562·1	Colemco (Acc.)	594·8	621·9
165·4	128·6	S & W. American Tst	136·9	144·4
100·9	99·0	S & W Smaller Secs	94·1	99·0

TYNDALL MANAGERS LIMITED
18 Canynge Rd, Bristol BS99 7UA 0272 732241

High	Low	Name	Bid	Offer
77·3	63·1	Australian Secs	60·8	*65·1
79·2	65·0	Australian Acc	62·7	67·1
279·8	266·4	Capital Fd	251·2	266·4
488·6	460·2	Capital Acc	434·0	460·2
56·8	51·2	Euro Grth Fd. Acc	53·8	57·4
240·2	219·8	Exempt Fd	216·6	*230·8
519·4	462·8	Exempt Acc	469·2	499·8
154·1	126·5	Far East Fd	119·4	123·3
165·5	133·8	Far East Acc	126·7	136·2
43·1	38·6	Fin & Prop Fd	38·8	41·6
65·2	57·8	Fin & Prop Acc	58·8	62·7
117·6	110·8	Gilt Cap Tst	112·7	117·1
138·6	131·1	Gilt Cap Acc	125·4	128·3
109·9	102·8	Gilt Inc Tst	108·5	*108·4
161·0	151·6	Gilt Inc Acc	154·5	160·1
43·6	40·5	High Yield Fd	39·5	41·9
90·7	81·5	High Yield Acc	81·8	87·2
186·2	169·4	Income Fd	169·4	*179·5
546·8	466·6	Income Acc	500·0	530·0
141·8	127·8	Intl Earn Fd	120·0	127·8
199·2	181·4	Intnl Earn Acc	170·2	181·4
68·5	58·9	Intnl Grth Fd	59·6	63·5
69·7	60·5	Intnl Grth Acc	57·9	61·7
84·7	62·7	Japan Grth Fd. Acc	59·5	64·0
224·6	187·8	Nat Res Fd	189·8	201·6
317·8	277·8	Nat Res Acc	280·6	298·2
136·0	110·6	Nth Amer Grth Fd	106·9	114·4
143·3	115·8	Nth Amer Grt Acc	121·1	129·6
115·2	108·8	Pref Fd	108·4	115·8
354·8	345·8	Pref. Acc	258·0	274·8
159·1	140·8	Small Cos Fd	137·9	146·9
207·8	185·8	Small Cos Acc	180·7	192·5
386·6	331·8	Smaller Co's Div Fd	307·4	327·3
380·0	319·6	Smaller Co's Div Acc	327·3	349·6
94·8	73·7	Special Sits Fd	80·5	*85·8
96·6	81·9	Special Acc	82·8	88·2

VANGUARD TRUST MANAGERS LTD
Bath Hse, London EC1A 2EU, 01-236 5050.

High	Low	Name	Bid	Offer
52·5	50·0	American & General	49·5	52·1
140·2	128·7	Growth April 30	129·5	136·4
189·4	181·7	Growth Accum	164·2	192·5
156·1	138·8	High Yield April 30	148·7	154·4
225·0	216·3	Special Sits. May 1	280·3	295·1
106·6	100·0	Trustee May 1	97·1	*102·2
153·3	145·0	Trustee Accum	142·6	150·0

WARBURG INVEST. MNGMT. (IOM) LTD.

High	Low	Name	Bid	Offer
56·8	52·2	Merc. Isle of Man Fd	59·2	65·7
48·4	41·2	Merc. Intnl Bnd Fund	38·6	42·2

WARDLEY UNIT TST. MANAGERS LTD.
7 Devonshire Sq., London EC2M 4HN 01-626 4411

1985 High	Low	Name	Bid	Offer
81·5	62·3	Japan Grth	61·5	66·1
80·6	63·9	American	61·5	*65·0
68·6	45·9	Natural Resources	43·2	*45·9
79·0	65·9	Far East & Gen.	66·6	68·8
65·4	59·5	Income	56·6	59·7
125·5	97·3	U.K.	91·7	*97·6
123·0	105·3	Small Companies	109·7	116·9
45·6	35·9	Australia	35·5	38·1
27·9	25·0	European Growth	26·1	27·8
44·1	29·2	Technology	27·3	29·3
25·8	22·8	Hong Kong Trust	23·1	24·4

WAVERLEY ASSET MANAGEMENT LTD.
13 Charlotte Square, Edinburgh EH2 4DJ 031-225 1551

High	Low	Name	Bid	Offer
22·2	18·0	Australian Gold Fd	17·4	18·6
27·5	19·1	Pacific Bas En Fd	18·5	19·7

WHITTINGDALE UNIT TRUST MANAGERS,
2, Honey Lane, London, EC2V 8BT. 01-606 9085

High	Low	Name	Bid	Offer
56·9	53·7	Short Dated Gilt Fd	56·0	58·9

ANTHONY WIELER UNIT TST. MNGMT. LTD.

High	Low	Name	Bid	Offer
69·2	64·2	Growth Fd	61·5	66·2
94·3	87·0	Growth Acc	85·7	90·0

INSURANCE, PROPERTY, BONDS, ETC.

ABBEY LIFE ASSURANCE CO. LTD
Abbey Life House, 80, Holdenhurst Rd. Bournemouth, BH8 8AL: 0202 292373

High	Low	Name	Bid	Offer
231·5	220·8	Prop. Ser. 1	209·7	220·8
91·0	62·9	Equity Ser. 1	79·0	65·2
283·6	285·1	Prop. Acc Ser. 2	271·7	286·0
93·9	85·7	Equity Acc Ser. 2	81·0	88·5
220·2	209·1	Selective Acc.	203·1	213·4
211·6	224·4	Money Series 2	201·0	211·6
227·0	219·5	Conv. Ser. 3	215·6	227·0
230·5	224·4	Prop. Ser. 4	213·8	225·1
99·2	91·6	Equity Ser. 4	88·9	95·6
175·5	162·6	Fixed Int. Ser. 4	165·7	174·5
117·8	112·5	Indexed Inv. Ser. 4	108·2	113·9
258·1	216·3	American Ser. 4	233·1	245·4
237·2	218·3	High Inc. Ser. 4	216·9	228·4
190·5	134·1	Japan Ser. 4	157·9	176·8
315·3	297·7	Man. Ser. 4	289·2	304·5
190·5	184·3	Money Ser. 4	180·9	190·6
190·7	184·3	Convertible Ser. 4	181·1	190·7
162·1	153·0	Property S. 4 Cap	146·0	153·0
67·2	63·6	Equity Ser. 4 Cap	60·6	63·8
219·7	208·8	Managed S. 4 Cap	198·7	209·2
131·0	129·2	Money Ser. 4 Cap	124·4	131·0
161·4	151·7	Fixed Int. Ser. 4 Cap	152·0	160·1
105·7	100·1	Indexed Inv. S. 4 Cap	95·2	100·3
215·1	215·7	American Ser. 4 Cap	213·5	224·6
217·5	205·5	High Inc. Ser. 4 Cap	198·6	209·0
204·9	160·8	Japan Ser. 4 Cap	153·5	161·6
Pension Funds				
366·1	352·1	Property	341·9	359·9
632·6	592·2	Equity	562·6	592·2
228·2	215·0	Selective	210·4	221·5
513·6	462·2	Managed	478·7	501·8
314·3	297·7	Security	298·5	314·3
179·7	165·7	Fixed Int.	169·5	178·9
116·9	114·5	Indexed Inv.	109·3	115·1
205·6	169·5	American	165·0	165·0
214·1	161·8	Japan	157·4	165·7
215·9	204·3	Property Cap.	194·0	204·3
366·0	322·4	Equity Cap.	324·3	341·4
295·4	282·5	Managed Cap.	272·0	286·4
176·6	172·5	Security Cap.	167·9	176·8
135·3	126·6	Fixed Int. Cap.	126·8	133·5
101·7	94·4	Indexed Inv. Cap.	89·6	94·4
164·5	153·1	American Cap.	162·3	170·9
190·3	142·5	Japan Cap.	137·9	145·2
000·0	000·0	Property Cap. 2	336·1	353·8
000·0	000·0	Equity Cap. 2	553·1	580·3
000·0	000·0	Managed Cap. 2	468·6	493·3
000·0	000·0	Security Cap. 2	293·5	309·0
000·0	000·0	Fixed Int. Cap. 2	167·0	175·8
000·0	000·0	Index Inv. Cap. 2	107·5	113·2
000·0	000·0	American Cap. 2	182·1	191·7
000·0	000·0	Japan Cap. 2	154·7	162·9
69·2	63·0	Moneywise Frdly Soc	63·4	67·8

AITKEN HUME (GUERNSEY) LTD.
Berthelot House, 5 Berthelot St. St Peter Port, Guernsey, CI

High	Low	Name	Bid	Offer
13·50	8·65	Sterling Mon Inc Acc	—	12·½
14·09	8·75	Sterling Treasry Acc.	—	12·½

ALBANY LIFE ASSURANCE CO. LTD
Station House, Darkes Lane, Potters Bar, Herts 0707-32311

High	Low	Name	Bid	Offer
601·9	536·9	Life Equity	538·6	567·1
272·0	251·6	Life Fixed Int	256·6	270·1
163·7	155·5	Life Int. Fixed Int	150·8	158·7
184·1	153·8	Life Japanese	146·8	154·5
180·3	132·5	Life Nth. American	143·7	151·2
252·0	195·9	Life Property	192·0	202·0
275·5	251·5	Life Int Managed	241·2	253·9
448·2	412·3	Life Multiple	398·2	419·2
976·4	818·1	Pension Equity	865·4	910·9
343·4	306·6	Pens. Int. Managed	318·8	335·4
747·2	669·7	Pension Multiple	652·5	707·9
135·2	121·6	Life European	128·7	135·5
195·7	186·3	LifeGuarant'd Money	185·9	195·7
147·4	135·7	Pension European	140·1	147·4
449·5	442·5	Pension Fixed Intl	460·4	484·8
304·8	288·7	Pen. Guarat'd Money	389·6	304·8
177·1	140·6	Pension Nth America	159·9	168·3
209·2	169·5	Pension Japanese	165·0	173·8
289·1	277·0	Pension Property	274·7	289·1

AMBASSADOR LIFE ASSURANCE CO. LTD.
80 Holdenhurst Road, Bournemouth BH8 8AL. 0202 292345.

High	Low	Name	Bid	Offer
111·6	102·8	Equity Fd. Acc	109·1	107·5
108·9	101·1	Equity Fd. Cap	97·6	102·8

ARBUTHNOT SECURITIES (C.I.)

High	Low	Name	Bid	Offer
85·2	75·8	Government Sec. Tst.	73·0	*76·3

AUSTRALIAN MUTUAL PROVIDENT SOC.

High	Low	Name	Bid	Offer
112·6	105·3	Gold Plan cap.	104·2	109·7
112·7	105·3	Gold Plan acc	105·6	111·2
115·2	105·3	Gold Pen Plan Inv	105·5	111·1

BARCLAYS LIFE ASSURANCE CO. LTD
252, Romford Road, London E7 9JB. 01-534 5544

High	Low	Name	Bid	Offer
301·7	254·3	Barclaybond	280·6	295·4
349·1	317·9	Equity Acc	317·1	333·8
318·9	289·7	Equity Init	290·2	305·5
182·4	180·5	Gilt-Edged Acc	182·1	191·7
177·6	168·4	Gilt-Edged Init	168·2	177·1
232·3	201·5	International Acc	200·0	210·6
214·7	185·3	International Init	185·7	195·4
257·3	242·8	Managed Acc	239·5	251·9
238·5	235·8	Managed Init	219·8	231·4
338·3	313·9	Managed Pen. Acc	309·8	326·2
109·8	100·0	Man. Pen. Init. (Ser. 2)	100·6	105·9
216·4	213·3	Property Acc	205·6	216·4
199·8	198·9	Property Init	189·8	199·8
121·8	108·0	Equity Pen. Acc	107·7	113·4
116·9	107·9	Eq. Pen. Init. (Ser. 2)	102·9	108·4
259·8	236·6	Gilt-Edged Pen. Acc	244·8	257·8
105·1	100·0	Gilt-Edd Pen Init (S2)	98·2	103·4

BRITANNIC UNIT LINKED ASSURANCE LTD

High	Low	Name	Bid	Offer
195·6	173·2	Managed Fund	178·7	188·2
113·3	111·2	Property Fund	107·8	113·5

BRITISH NATIONAL LIFE ASSURANCE CO. LTD.
Perrymount Road, Haywards Heath, West Sussex, RH16 3TP. 0444 414111

High	Low	Name	Bid	Offer
150·2	140·9	Managed	141·9	149·3
148·5	142·8	Property	139·7	147·0
190·2	166·8	Equity	178·1	187·5
126·8	118·2	New Technology	112·2	118·2
166·7	155·5	International	158·4	166·7
132·2	118·8	Fixed Interest	125·6	132·2
116·5	113·1	Deposit	110·7	116·5

CANNON ASSURANCE LTD
1, Olympic Way, Wembley, Middlesex HA9 0NB. 01-902 8876

High	Low	Name	Bid	Offer
651·66	567·12	Equity Unit	—	649·65
723·5	649·5	Equity Acc	—	696·1
443·2	414·8	Managed Acc	—	431·2
519·25	518·01	Property Unit	—	519·19
128·40	127·56	Bal. Bond Exc. Unit	127·05	128·62
534·69	531·69	Equity Bond Exec.	131·06	133·71
525·67	526·22	Prep. Bond Exec.	525·15	526·61
241·4	199·5	Sec America Acc	203·3	215·1
268·6	247·1	Sec Equity Acc	245·6	259·9
135·1	112·4	Sec. Far East Acc	107·5	113·8
167·4	155·0	Sec. Gilt Acc	157·2	165·3
176·8	166·5	Sec. Int. Money Acc	158·3	167·5
211·7	200·6	Sec. Managed Acc	194·6	206·9
209·5	197·8	Sec. Property Acc	189·2	200·2
365·0	300·8	Sec. Am. Pens. Acc	309·7	327·7
404·0	363·5	Sec. Eq. Pens. Acc	367·4	388·8
139·6	114·1	Sec. F. East Pens Ac	109·3	115·7
227·4	208·1	Sec. Gilt Pens. Acc	213·2	225·6
229·3	215·1	Sec. Int. Mon. P. Ac	205·7	217·1
287·5	269·2	Sec. Man. Pens. Acc	264·2	279·6
270·8	253·0	Sec. Prop. Pens. Acc	255·6	270·5
95·0	88·0	L.&E.S.T.I.F.	87·0	92·0
63·0	58·5	L.&E.S.T.S. (2)	57·5	61·0
237·4	229·8	Sec. Hi h Inc. Acc	213·7	226·1
254·2	228·9	Sec. HighInc. Pen. Ac	235·5	249·2

CITY OF EDINBURGH LIFE ASSURANCE
46, Charlotte Square, Edinburgh 031-225 1655

High	Low	Name	Bid	Offer
128·0	110·0	Ivory & Sime Bond	109·0	115·0

CLERICAL MEDICAL/FIDELITY INTERNATIONAL
Narrow Plain, Bristol, BS2 0JH (0272) 290566

High	Low	Name	Bid	Offer
Assurance Funds				
110·2	104·7	Mixed	101·6	107·0
121·1	109·3	Equity	109·1	114·9
104·8	100·5	Property	99·2	104·5
104·7	97·0	Gilt & Fixed Int	98·7	104·0
109·4	97·5	Indexed Secs	96·3	101·4
104·6	100·9	Cash	99·5	104·8
117·5	98·5	North American	96·8	101·9
108·6	87·0	Far East	84·4	88·9
114·3	95·7	International	97·2	102·4
113·6	104·5	Special Sits	101·9	107·3
116·8	107·6	International Inco'e	108·8	114·6
120·6	107·2	American Income	105·3	111·7
Flexible Retirement Plan Funds				
112·6	104·4	Mixed	99·1	104·4
117·1	106·6	Equity	104·0	109·5
105·9	100·5	Property	100·6	105·9
105·4	97·1	Gilt & Fixed Int	100·5	105·8
105·6	99·0	Index Linked	97·0	102·2
106·6	101·6	Cash	101·0	106·6
120·6	95·2	North American	96·7	101·8
111·1	88·2	Far East	85·7	90·3
114·9	97·5	International	94·0	99·0
117·8	105·5	Special Sits	104·5	110·1
E.L.P.P. Funds				
Prices on 19.6.85 Unit dealings on Wednesday				
179·1	168·9	UK Equity	164·7	173·4
186·5	150·1	Overseas	142·5	150·1
157·9	150·6	Mixed	147·0	154·8
127·8	118·0	Stock Exchange	118·8	125·3
128·9	118·2	Property	116·7	122·9
131·9	121·9	Fixed Interest	125·3	131·9
112·1	104·2	Index Linked	103·4	107·8
127·1	120·3	Cash	120·7	127·1
124·6	103·7	North American	98·9	104·2
114·9	92·8	Far East	88·1	92·8
114·7	105·8	Special Sits	104·8	109·5

COMMERCIAL UNION GROUP
St Helen's, 1, Undershaft, London EC3P 3DQ. 01-283 7500

High	Low	Name	Bid	Offer
191·6	178·0	Prime Life Mngd	177·3	186·7
207·64	192·15	Variable An-Acc Un.	—	202·0
44·95	41·48	Variable An-An Un.	—	44·15
236·4	179·5	Prime Life UK Eqty	182·2	191·8
173·0	126·8	Prime Life Intl Eqty	144·3	151·9
124·3	109·4	Prime Inv. Tsts	104·0	109·5
127·8	117·5	Prime Life Fix. Int	120·6	127·0
104·0	97·0	Prime Life In-Ld.Gilt	95·0	100·1
122·8	118·0	Prime Life Property	116·3	122·6
116·2	111·7	Prime Life Cash	110·3	116·2
171·3	151·8	Prime Pens. Mngd	157·3	165·6
172·7	145·7	Prime Pens UK Eqty	151·5	159·5
153·2	126·0	Prime Pens IntnlEq	124·9	131·5
126·7	109·7	PrimePens Inv. Tsts	104·5	110·0
120·1	107·7	Prime Pens. Fix. Int	113·2	119·2
109·7	100·3	PrimePenInLnkdGilt	100·1	105·4
117·8	111·7	Prime Pens Property	111·9	117·8
116·0	109·5	Prime Pens. Cash	110·3	116·6

CONFEDERATION LIFE INS. CO.
52, Chancery Lane, London WC2A 1HE 01-242 0282

1985 High	Low	Name	Bid	Offer
502·9	466·0	Managed Fd	477·8	502·9
566·0	521·3	Equity Fd	537·7	566·0
169·4	152·4	Fixed Int. Fd	161·0	169·4
175·8	118·6	Property Fd	117·*	123·8
152·2	171·3	Intnl. Fd	181·6	192·2
114·6	108·3	Index Linked Fd	111·6	115·7
123·7	119·6	Cash Deposit Fd	113·78	—
115·90	112·67	P.I.P. Fd	—	—
290·1	259·7	PersonalPenMngdFd	272·6	291·1
292·1	259·7	StanguardMngPnFd	277·5	291·1

CORNHILL INSURANCE PLC

High	Low	Name	Bid	Offer
428·5	407·5	Managed Fd	395·5	411·5
198·0	184·0	Equity Fd	177·0	186·5
140·2	117·0	FarEastern Equity Fd	114·0	120·0
134·5	111·5	Nth Amer. & Intl Fd	114·5	121·0
104·6	98·0	Intnl Tech. Fd	93·5	98·5
150·5	141·5	Fixed Interest Fd	142·5	150·0
112·5	106·5	Property Fd	102·5	108·0
136·5	132·0	Money Fd	129·5	136·5

Crescent Life Assurance Prices see LAS Group

CRITERION ASSURANCE GROUP
Swan Court, Petersfield, Hants 0730-63281

High	Low	Name	Bid	Offer
129·4	113·4	Criterion Man Fd	117·8	123·8
43·4	37·0	Pension Man Cap	38·4	40·6
47·9	40·3	Pension Man Acc	42·9	45·2
—	—	Pen Gnteed Dep Cap	—	—
31·7	29·9	Pen Gnteed Dep Acc	30·1	31·7

CROWN FINANCIAL MANAGEMENT LTD.
Crown House, Woking, GU21 1XW. (04862) 5033

High	Low	Name	Bid	Offer
Life Funds				
261·5	244·4	Managed Acc	241·5	251·2
203·8	189·9	Fixed Int. Acc	192·2	202·0
302·5	260·0	Equity Acc	269·9	284·1
167·8	160·4	Money Acc	159·6	168·0
322·0	286·6	Inv. Tst Acc	291·5	306·8
272·3	232·4	Intl Acc	249·1	261·6
251·4	220·0	High Inc Acc	224·0	236·8
178·2	165·9	Property Acc	167·5	176·3
104·8	91·7	European Acc	90·4	95·3
100·0	94·6	Japanese Acc	86·7	91·2
100·0	90·7	American Acc	90·3	95·0
Individual Pension Funds				
221·5	206·4	Managed Acc	209·2	219·1
189·0	176·7	Fixed Int. Acc	178·6	188·0
303·4	277·9	Equity Acc	283·0	298·7
132·9	146·1	Money Acc	115·3	122·9
100·5	100·0	Property Acc	95·5	100·5
101·7	98·7	Inv. Tst. Acc.	93·8	98·7
105·1	98·9	International Acc	96·6	101·6
102·7	100·0	American Acc	96·6	101·6
101·4	96·8	Japanese Acc	94·1	99·0
110·2	100·0	European Acc	104·7	110·2
Group Pension Funds				
296·6	276·0	Mixed	283·5	295·7
196·2	184·0	Fixed Int	194·3	196·2
308·8	285·3	Equity	290·6	301·1
189·5	176·1	Money	186·8	186·8

EAGLE STAR INSURANCE MIDLAND ASSURANCE

High	Low	Name	Bid	Offer
140·8	129·5	Eagle Midland Units	124·9	129·5

EQUITABLE LIFE ASSURANCE SOCIETY
4, Coleman Street, London EC2R 5AP 01-606 6611

High	Low	Name	Bid	Offer
114·3	101·2	Far Eastern	98·2	103·4
114·0	102·8	Fund of Inv. Tsts	101·7	107·0
104·9	98·1	Gilt & Fixed Int	99·0	104·2
118·1	103·8	High Income	108·0	115·7
108·9	100·4	Managed	100·7	106·0
105·8	100·3	Money	98·6	103·8
120·4	101·8	North American	100·1	105·4
115·3	100·8	Pelican	104·7	110·2
104·2	100·3	Property	99·0	104·7
119·7	104·2	Special Sits	107·2	112·8
110·2	107·8	School Fee Managed	102·4	107·8
Pension Funds				
118·7	101·0	Pens. Far Eastern	98·0	103·2
118·0	103·1	Pens. Fund of Inv. Ts	102·4	107·8
105·4	97·5	Pens. Gilt & Fix Int.	99·7	104·9
122·4	104·6	Pens. High Income	111·1	116·9
111·6	101·5	Pens. Mngd	102·4	107·8
106·6	100·6	Pens. Money	101·3	106·6
126·8	101·1	Pens. Nth. American	100·6	105·9
118·6	100·9	Pens. Pelican	106·5	112·1
104·6	100·5	Pens. Property	99·4	104·6
125·0	104·9	Pens Special Sits	109·3	115·0

EQUITY & LAW LIFE ASSURANCE SOCIETY PLC
Amersham Road, High Wycombe 0494 33377

High	Low	Name	Bid	Offer
Life Funds				
365·0	325·7	UK Equities Fd	323·5	340·5
314·1	274·0	Higher Income Fd	289·1	304·3
259·8	242·0	Property Fd	258·3	259·8
217·0	202·0	Fixed Interest Fd	205·1	215·6
111·3	106·2	Index Linked Secs F	101·4	106·7
169·7	163·8	Guaranteed Dep. Fd	161·3	169·7
273·9	220·4	North America Fd	221·6	233·3
169·8	160·6	Far East Fd	158·1	166·1
157·0	125·9	Europe Fd	129·6	155·4
257·0	236·3	International Fd	199·7	210·2
292·6	277·9	Mixed Fd	269·6	283·7
Ind. Pen. Funds Series 2: Series 1 on request				
440·9	396·8	Equity Fund	377·9	397·7
234·5	214·1	Fixed Interest Fund	222·0	233·6
131·6	124·4	Ind. Linked Sec. Fd	120·4	126·7
197·4	190·0	Property Fund	187·6	197·4
420·8	345·0	Overseas Fund	338·0	355·7
191·9	182·8	Cash Fund	182·6	191·9
296·0	285·5	Balanced Fund	275·6	290·1
105·2	100·0	Dep. Admin Fd Ser. 2	100·0	105·2
200·5	189·0	Dep. Admin Fd Ser. 1	190·3	200·3

EUROLIFE ASSURANCE GROUP
8/11 Mortimer St, London W1N 7RH. 01-631 0778.

High	Low	Name	Bid	Offer
105·3	100·0	Sterling Euroh'nd Fd	—	105·3
105·3	100·0	Intnl. Eurobond Fd	—	105·3

FRAMLINGTON LIFE INSURANCE LIMITED

High	Low	Name	Bid	Offer
53·0	50·0	Pension Managed Fd	48·8	51·6
52·3	50·0	Pension Cash Fd	52·3	52·3

FRIENDS' PROVIDENT LINKED LIFE ASSURANCE
Pixham End, Dorking, Surrey 0306 885055

High	Low	Name	Bid	Offer
113·8	109·4	Cash Accum	108·1	113·8
184·5	140·2	UK Equity Accum	125·9	145·1
137·0	118·3	Stewardship Accum	122·0	128·5
116·3	108·2	Fixed Interest Acc	109·7	115·5
105·6	98·9	Index Linked Accum	95·8	100·9
126·6	124·7	Mixed Accum	121·5	127·9
116·9	122·6	Overseas Equity Acc	119·9	126·3
123·9	118·8	Property Accum	117·5	123·7
122·2	115·4	Pen. Cash Accum	116·1	122·2
155·5	138·8	Pen. U.K. EquityAcc	136·1	143·3
141·3	121·4	Pen. StewardshipAcc	120·7	127·1
125·8	114·0	Pen. FixedIntAccum	118·8	125·1
106·2	99·6	Pen. I.L. Accum	97·2	102·4
136·5	127·1	Pen. Mixed Accum	125·3	131·9
139·0	138·0	Pen. OverseasAccum	134·2	141·3
113·3	110·0	Pen. PropertyAccum	107·5	113·0

GRE LINKED LIFE ASSURANCE LTD

High	Low	Name	Bid	Offer
158·6	153·1	Deposit Acc	150·7	158·6
409·2	356·6	Equity Acc	367·3	386·6
252·3	230·9	Fixed Interest Acc	239·0	251·6
109·5	105·5	Index-LinkedGiltAc.	98·8	104·0
355·9	296·4	International Acc	304·3	320·3
282·0	257·9	Managed Initial	245·0	257·9
323·8	296·4	Managed Acc	307·6	323·8
146·1	122·7	North Amer. Acc	125·6	133·3
150·1	123·0	Pacific Acc	125·5	132·0
158·0	148·2	Property Acc	150·1	158·0

G.T. MANAGEMENT (U.K.) LIMITED LONDON AGENTS

High	Low	Name	Bid	Offer
89·04	87·79	Anchor Internation.	88·76	88·79

GENERAL ACCIDENT LINKED LIFE ASSURANCE

High	Low	Name	Bid	Offer
100·4	95·2	Managed	91·2	96·0
105·1	93·7	UK Equity	94·7	99·7
105·1	100·0	Fixed Interest	100·2	105·5
100·8	98·4	Index-Linked	95·5	100·5
102·2	100·0	Cash Deposit	97·1	102·2
102·2	100·0	Property	97·1	102·2
100·4	86·1	International	83·5	87·9
100·4	86·0	American	85·6	90·0
101·2	84·1	Japan	80·7	84·9
100·8	84·2	Japan Smaller Co's	81·0	85·3
102·5	96·5	Pen Man Acc	91·9	96·7
106·1	98·5	Pen UK Equity Acc	92·6	98·0
104·3	100·0	Pen Fixed Int Acc	98·3	103·5
102·7	99·2	Pen Ind-Linked Acc	97·5	102·6
103·6	100·0	Pen Cash Dep Acc	98·4	103·6
103·6	100·0	Pen Prop Acc	98·4	103·6
100·7	84·8	Pen Inter Acc	82·8	87·2
100·6	90·9	Pen American Acc	91·5	96·3
102·1	83·5	Pen Japan Acc	80·4	84·5
101·2	81·3	Pen Jap Sm Co's Acc	78·3	82·4

GENERAL PORTFOLIO LIFE INSURANCE PLC
Valley House, Crossbrook Street, Cheshunt, Hertfordshire. 0992 31971

High	Low	Name	Bid	Offer
340·3	307·0	Portfolio Acc	333·5	343·5
139·8	102·9	Managed Acc	130·2	137·1
146·9	116·2	Managed Pens	136·4	143·6
132·1	97·5	Intnl. Mngd. Acc	121·7	128·3
157·0	114·2	Intnl. Mngd. Pens	125·8	132·5
105·8	101·7	Building Soc. Acc	100·4	105·8
109·2	100·0	Building Soc. Pens	103·6	109·2

For Other Prices Phone 0992 31971.

GRESHAM UNIT ASSURANCE LTD
2-6 Prince of Wales Road, Bournemouth 0202-767655

High	Low	Name	Bid	Offer
364·1	289·8	Managed Fund	337·9	356·0
179·3	164·9	Money Fund	170·3	179·3
339·7	235·2	Equity Fund	289·3	304·7
135·3	117·3	Fixed Interest Fund	128·5	135·3
203·9	184·8	Property Fund	193·5	203·9
346·8	271·8	Managed Pension Fd	325·8	343·3
230·2	175·6	Equity PensionFund	205·6	216·4
198·1	172·4	Fixed Int. PensionFd	188·0	198·1
159·7	136·2	Property Pension Fd	151·6	159·7

GRESHAM/FRAMLINGTON FUNDS

High	Low	Name	Bid	Offer
310·7	294·8	American & Genrl. Fd	263·1	277·2
484·8	212·4	Income Fund	262·0	276·1
324·6	254·3	International GrthFd	267·3	281·6
351·0	216·7	Capital Fund	304·1	320·4
214·4	158·0	Recovery Fund	192·0	202·3
133·5	98·0	Japan & General Fd	103·6	109·2

HAMBRO LIFE ASSURANCE PLC
Allied Hambro Centre, Swindon SN1 1EL. 0793 28291

High	Low	Name	Bid	Offer
215·5	208·6	Fixed Int. Dep. Acc	204·5	215·3
547·7	511·4	Equity Acc	506·2	532·9
319·6	315·3	Property Acc	303·6	319·6
119·8	103·7	Far East Acc	98·5	103·7
298·3	273·6	Managed Cap	267·1	281·2
451·6	423·4	Managed Acc	421·7	443·9
366·1	341·8	O'Seas Earnings Acc	336·4	354·2
244·9	221·7	Gilt Edged Acc	232·6	244·9
355·5	308·5	American Equity Acc	301·4	317·3
178·3	157·4	American Man. Acc	149·5	157·4
137·7	119·8	American Prop. Acc	117·8	124·0
236·0	227·2	Pen. F.I. Dep. Cap	224·2	236·0
351·9	333·0	Pen. F.I. Dep. Acc	334·3	351·9
380·8	360·0	Pen. Prop. Cap	370·3	380·8
642·2	609·9	Pen. Prop. Acc	610·0	642·2
560·0	503·1	Pen. Man. Cap	530·7	513·2
919·8	855·5	Pen. Man. Acc	857·1	902·3
255·4	237·9	Pen. Gilt Cap	242·6	255·4
345·4	315·4	Pen. Gilt Acc	326·2	343·4
872·6	806·2	Pen. Eq. Cap	802·8	845·1
410·85	380·8	Pen. Fd. Acc	410·15	470·5
149·4	124·0	Pen. Am. Eq. Cap	131·1	138·1
155·4	128·2	Pen. Am. Eq. Acc	136·0	143·3
119·7	111·5	Pen. Far East Cap	110·1	116·9
138·5	126·7	Pen. Far East Acc	115·8	121·9
214·8	233·4	Pen. B.S. Cap	239·9	244·6
375·1	333·1	Pen. B.S. Acc	348·1	365·1
197·6	178·6	Pen. DAF Cap	187·8	197·6
242·6	228·1	Pen. DAF Acc	229·5	242·5
111·1	106·3	Pen. Mortgage Cap	105·5	111·1
116·9	110·0	Pen. Mortgage Acc	111·0	116·9

HEARTS OF OAK BENEFIT SOCIETY
129 Kingsway, London WC2B 6NF 01-404 0393

High	Low	Name	Bid	Offer
52·1	51·6	Property Fund	48·1	51·5
157·1	150·9	Managed Fund	148·9	157·1
122·6	117·0	Pens Managed Fund	116·5	122·6

HENDERSON UNIT TST MNGMT LTD
26 Finsbury Square, London, EC2A 1DA 01-638 5757

High	Low	Name	Bid	Offer
201·1	182·5	Can Growth Fd	191·5	201·8
106·1	98·6	European Fund	99·1	106·1
215·8	[illegible]	Far East Fd	[illegible]	218·4
296·8	[illegible]	Nth Am Fd	[illegible]	297·0
258·8	211·8	Special Sits Fd	[illegible]	258·4
150·4	137·9	Prime Res. Prop. Fd	141·0	150·4
316·7	[illegible]	Managed Fd	[illegible]	316·8
110·1	105·0	High Inc. Fd	[illegible]	110·6
200·1	161·1	Tech Fd	[illegible]	[illegible]
90·5	83·1	Gilt Fixed Int	[illegible]	90·5
130·0	115·5	Deposit Fd	126·5	130·0
149·6	111·9	Natural Res. Fd	[illegible]	[illegible]
115·4	103·3	Man. Currency Fd	104·8	110·7
135·2	109·3	Gold Health care Fd	107·4	116·7
131·1	125·9	Prop. Fd	125·0	131·1

HILL SAMUEL LIFE ASSURANCE
NLA Tower, 12-16, Addiscombe Road, Croydon CR9 2DR. 01-686 4355

High	Low	Name	Bid	Offer
215·0	189·5	Security Fd	192·0	202·2
224·1	186·5	British Fd	188·4	198·4
250·4	208·3	International Fd	201·8	212·5
164·1	164·7	Dollar Fd	172·1	182·4
207·0	185·5	Capital Fd	178·5	187·8
241·2	212·9	Income Fd	212·6	224·8
210·5	188·5	Property Fd. Ser. A	195·0	205·3
321·3	297·0	Property Fd Ser. 3	315·5	332·3
196·2	166·2	Financial Fd	169·0	177·9
236·0	218·5	Managed Fd. Ser. A	219·4	231·0
111·6	378·0	Managed Ser. 3	381·3	401·4
210·0	201·1	High Yield Fd	202·3	213·0
165·7	159·9	Money Fd Ser. A	157·4	165·7
253·0	231·4	Equity Fd	226·5	238·8
190·9	175·2	Fix. Int. Fd	183·4	193·1
119·7	105·5	Index Ser Fd	111·7	117·5
243·4	201·2	European Fd	225·6	237·4
153·8	130·3	Nat. Res. Fd	131·6	138·6
281·1	255·4	Far East Fd	279·6	293·3
230·4	215·1	Smaller Co's Fd	223·0	235·8
220·9	195·7	Spec Sits Fd	210·1	221·4
135·3	131·8	Man Curr. Fd	133·2	139·8
129·4	103·1	Jap Tech. Fd	99·4	104·6
112·5	107·1	Pen Prop Ser. A	106·8	112·5
109·7	105·4	Pen Prop Ser C	103·7	109·2
125·1	115·8	Pen Man Ser A	118·6	125·1
123·5	114·2	Pen Man Ser C	115·4	121·5
109·4	105·0	Pen G'teed Ser A	104·4	109·9
106·4	103·0	Pen G'teed Ser C	101·0	106·4
138·8	120·5	Pen Equity Ser A	127·1	133·8
127·1	117·1	Pen Equity Ser C	120·0	126·4
113·9	107·9	Pen Fix Int Ser A	107·3	113·0
109·5	103·6	Pen Fix Int Ser C	104·0	109·5
109·2	105·1	Pen Ind Secs Ser A	103·7	109·2
157·4	102·9	Pen Ind Secs Ser C	103·7	109·2
150·3	115·8	Pen Intern'l Ser A	127·2	133·8
125·5	115·3	Pen Intern'l Ser C	112·0	118·8
128·2	110·5	Pen Dollar Ser A	111·2	118·8
123·4	110·5	Pen Dollar Ser C	107·9	113·6
127·0	113·0	Pen European Ser A	120·1	126·5
129·8	111·7	Pen European Ser C	116·5	122·7
140·5	126·5	Pen Far East Ser A	121·9	130·1
131·7	125·2	Pen Far East Ser C	115·8	121·9
109·1	105·5	Pen Man Curr Ser A	101·2	106·5
107·0	105·8	Pen Man Curr Ser C	98·1	103·3
111·8	106·0	Pen Bldg Soc Ser A	106·2	111·8
108·6	104·2	Pen Bldg Soc Ser C	102·9	108·4

IMPERIAL LIFE ASSURANCE COMPANY OF CANADA
Imperial Life Hse, London Rd, Guildford 571255

High	Low	Name	Bid	Offer
227·7	200·7	Growth Fd	198·9	210·8
Unit-Linked Portfolio				
214·9	199·4	Managed Fd	195·8	205·6
201·3	188·5	Fixed Int Fd	193·4	203·4
164·5	154·5	Secure Cap Fd	156·3	164·4
367·7	314·7	Equity Fd	365·3	367·3
168·0	161·5	Property Fd	159·6	168·0
Pension Fd Portfolio				
220·3	205·1	Pens Mn Fd Series 1	194·8	211·7
202·5	188·7	Pens Mn Fd Series 2	194·8	—
213·2	198·7	Pens Mn Fd Series 3	194·1	205·0
106·6	100·0	Pens Property Fd	100·5	105·8
106·5	97·4	Pens Gilt-Edged Fd	100·0	106·2
105·4	98·1	Pens Ind-Link Fd	98·0	103·1
126·8	100·0	Pens Money Mkt Fd	100·5	105·8
126·7	100·0	Pens U.K. Equity Fd	106·0	111·6
128·3	100·0	Pens Intl Fd	119·8	126·1

IMPERIAL LIFE (UK) LTD
Imperial Life Hse, London Rd, Guildford. 571255.

High	Low	Name	Bid	Offer
Imperial Investment Portfolio				
125·4	114·4	Managed Fd	117·3	123·5
109·7	103·2	Gilt-Edged Fd	103·8	109·3
128·9	119·6	Property Fd	122·4	128·9
140·6	115·3	High Yield Fd	129·7	135·4
108·9	104·8	Money Mkt. Fd	103·5	108·9
105·8	100·9	Ind-Link Gilt Fd	97·9	103·0
162·1	127·1	U.K. Equity Fd	146·5	151·2
137·2	116·6	Intl. Equity Fd	129·1	135·9
129·3	110·8	Japan Fd	111·0	116·8
125·5	107·4	N.American Fd	108·5	114·3

IRISH LIFE ASSURANCE PLC

High	Low	Name	Bid	Offer
250·5	232·0	Global Man.	241·1	213·8
509·3	479·0	Managed	460·8	484·8

KLEINWORT BENSON INVESTMENT MANAGEMENT LTD
20 Fenchurch St, London EC3. 01-623 8000.

High	Low	Name	Bid	Offer
Offshore Funds				
£18·68	£16·70	KB Eurobond Fd	£16·87	£18·00
£21·28	£19·79	KB Euro Acc Fd	£19·75	£19·98
£11·79	£11·20	KB Gilt Fd	£11·15	£11·71
£32·85	£30·26	KB Intl Fd	—	£32·55
£52·35	£58·26	KB Japan Fd	—	£48·86
$5·48	$4·67	Delta Inv Co.	$5·15	$5·41
$9·51	$5·61	Pinchurch U.S. GFd	—	$9·30
$10·12	$8·92	Signet Fund (Ber)	—	$9·48
$50·74	$45·79	Transatlantic Fd	—	$49·39
£14·98	£13·89	KB Far E. Fd (Gnsy)	£13·00	£13·44
£18·48	£17·50	KB SterlingAssFd	£18·47	£18·48
168·2	156·9	KB (Guernsey) Fd	147·9	151·7

THE LAS GROUP
18 George Street, Edinburgh EH2 2YM. 031-225 8494

High	Low	Name	Bid	Offer
Crescent Life Assurance				
182·5	170·2	Managed	181·8	173·7
212·4	189·7	UK Equity	183·6	178·0
175·9	152·3	Property	165·8	175·9
132·8	127·4	Money Market	125·8	132·6
154·8	141·4	Fixed Interest	145·1	153·9
223·8	180·2	Japan	171·5	182·0
179·9	153·9	North American	147·3	155·3
164·6	150·0	International	151	161·1
106·8	89·7	Natural Resources	86·0	91·3
106·0	100·0	European	97·6	103·1
106·0	92·1	Far East	93·8	99·0
108·5	85·5	High Technology	82·5	86·9
109·5	100·0	Special Sits	100·1	105·7
Pensions				
107·6	96·8	Managed	96·0	101·2
116·5	95·8	International	90·2	95·1
106·5	100·0	Property	101·4	106·5
106·5	100·0	Money Market	101·4	106·5
104·8	100·0	Fixed Interest	98·9	104·2
111·7	100·0	UK Equity	97·7	103·1
113·3	92·3	North America	95·6	98·6
108·8	84·1	Japan	81·2	85·7

LAZARD BROTHERS & CO. (GUERNSEY) LTD
P.O. Box 275, 16 Glategny Esplanade, St. Peter Port, Guernsey. 0481 21367.

High	Low	Name	Bid	Offer
10·59	10·05	Curr. Res Fd £	10·58	10·59
10·37	10·05	C. Res Fd US $	10·35	10·37
3080	3010	Curr. Res Fd Y	3080	3080
40·84	40·10	C. Res Fd DM	40·65	40·84
30·40	30·00	Cu. Res Fd SF	30·38	30·40
104·45	99·34	Cu. Res Fd PF	104·34	104·45
154·0	130·0	C. Res Fd DKr	133·0	134·0
152·04	148·66	Curr. Dist Fd	—	44·0105
104·7	99·67	C. Dist Fd US	—	99·8055
—	—	C. Dist. Fd Y	—	24779·59
265·3	251·7	C. Dist. Fd DM	—	253·0986
201·0	195·4	C. Dist. Fd SF	—	195·5529

Annual Growth
£12·2%, US 7·9%, Y 5·5%, DM 4·7%, SF 4·2%, FF 9·2%, Dkr 8·9%.

LEGAL & GENERAL (UNIT ASSURANCE) LIMITED
2 Montefiore Road, Hove, East Sussex, BN3 1SE. 0273 724566.

High	Low	Name	Bid	Offer
369·1	341·5	Equity Initial	324·4	341·8
465·2	425·4	Equity Accum	414·7	436·6
254·6	230·2	Fix. Int. Initial	221·3	233·0
298·8	277·6	Fix. Int. Accum	282·9	297·8
239·8	211·0	Intnl. Initial	210·3	221·3
298·4	268·1	Intnl. Accum	264·6	278·8
107·8	101·9	IndxLnkdGilts Initial	97·9	103·1
118·7	109·6	IndexLinked GiltAcc	106·8	112·5
484·8	272·5	Managed Initial	262·4	276·8
385·5	345·6	Managed Accum	335·4	353·1
151·3	150·6	Property In'tial	144·5	152·2
194·7	190·9	Property Accum	184·9	194·7
102·3	100·0	B. Soc. Linked Initial	97·1	102·3
103·8	100·0	B. Soc. Linked Accum	98·7	103·8
130·7	127·8	Cash Initial	121·1	130·7
167·0	161·2	Cash Accum	158·6	167·0

LEGAL & GENERAL (UNIT PENSIONS) LIMITED
Kingswood House, Kingswood, Surrey KT20 6EU. 07373 53456.

High	Low	Name	Bid	Offer
545·6	490·2	Exempt Equity Init.	479·9	505·2
593·9	617·3	Exempt Equity Acc.	612·6	644·9
307·1	285·5	Exempt Fix. Int. Init.	289·9	305·2
402·2	359·6	Exempt Fix. Int. Acc.	370·0	389·5
167·9	146·6	Exempt Intnl. Initial	149·4	157·5
190·8	165·6	Exempt Intnl. Accum	171·2	180·3
416·1	380·2	Exempt ManagedInit	383·8	403·0
531·1	491·3	Exempt ManagedAcc	488·7	514·8
189·6	184·7	Exempt Property Init.	180·1	189·6
242·2	232·6	Exempt Property Acc.	230·0	242·2
109·5	103·2	ExptIndLnkdGiltInit	99·7	105·0
118·5	111·0	ExptIndLnkdGiltAcc	108·7	114·5
185·7	177·4	Exempt Cash Initial	176·4	185·7
237·1	225·8	Exempt Cash Accum	225·2	237·1
103·2	100·0	ExmptBSocLnkdInt	98·0	103·2
104·6	100·0	ExmptBSocLnkdAcc	99·3	104·6
135·5	100·0	Special Deposit Fd Int	128·7	135·5
155·5	100·0	Special DepositFdAcc	145·8	155·8

LIBERTY LIFE ASSURANCE CO. LTD
Station Rd, New Barnet, Herts, EN5 1PA. 01-440 8210.

High	Low	Name	Bid	Offer
28·9	26·0	Select Sec. 'A'	27·1	28·6
22·6	21·3	Managed	20·6	21·7
17·8	17·0	Equity	16·1	17·0
35·0	33·1	Blue Chip	31·4	33·1
27·1	25·0	Special Sits	22·5	24·9
31·2	28·3	International	27·5	29·1
25·8	22·0	American	21·0	22·2
24·5	21·1	Pacific	21·1	22·4
19·7	17·6	Property	17·6	18·6
21·4	20·5	Fixed Yield	19·9	21·0
12·0	11·5	I.L. Securities	11·5	11·0
15·1	14·0	Intl. Currency	11·5	14·0
18·0	16·8	Deposit	16·5	17·3

LLOYDS LIFE ASSURANCE LTD
Bretton, Peterborough PE3 0733 262524.

High	Low	Name	Bid	Offer
318·94	305·9	MGF 'Original'	—	317·09
355·8	329·8	MGF 'Series A'	317·3	334·1
Option 5 (Series A) Funds				
279·8	275·0	Property	265·8	279·8
422·4	389·5	Equity	368·4	387·8
290·9	278·2	High Yield	275·5	290·1
360·8	332·3	Managed	347·5	365·8
218·1	210·7	Deposit	207·3	218·3
180·8	147·1	Inc. Mat.	144·1	151·7
200·1	185·3	Int. Bond	178·3	187·7
232·4	212·4	Int. Managed	211·6	222·8
179·7	151·8	US$ F.I.	138·2	156·2
Pension Funds				
687·1	639·9	Managed	647·2	681·3
812·54	810·41	Equity	811·44	812·05

LONDON AIDEEN & NTHN MTL ASSUR. LTD.
129, Kingsway, London, WC2B 6NF. 01-404 5393

High	Low	Name	Bid	Offer
88·4	80·1	Asset Builder	82·4	87·8

LONDON & MANCHESTER GROUP
Winslade Park, Exeter, EX5 1DS. 0392-52155.

High	Low	Name	Bid	Offer
170·4	159·5	Investment Tst Acc	—	169·8
185·0	171·9	Equity Accum	—	179·0
259·0	223·9	Flexible Accum	—	239·8
205·2	196·3	Moneymaker	—	196·8

UNIT TRUST PRICES

LONDON LIFE

100 Temple Street, Bristol BS1 6Ea. 0272-279179

1985 High	Low	Name	Bid	Offer
Assurances				
338·1	307·5	Equity	—	326·0
186·1	175·5	Fixed Int.	—	186·0
202·9	197·2	Property	—	115·9
157·3	152·0	Deposit	—	202·9
247·0	234·5	Mixed	—	157·5
119·3	112·3	Index Stock	—	115·7
144·0	122·0	International	—	127·6
Pensions				
263·5	251·5	Equity (P)	—	256·2
205·1	186·9	Fixed Int. (P)	—	205·1
148·5	144·8	Property (P)	—	148·5
143·1	136·2	Deposit (P)	—	143·1
203·6	190·1	Mixed (P)	—	200·6
129·0	122·0	Index Stock (P)	—	125·3
129·6	125·2	International (P)	—	128·5

MANUFACTURERS LIFE INSURANCE CO (U.K.)

St George's Way, Stevenage 0438-356101

High	Low	Name	Bid	Offer
302·4	287·5	Managed	282·7	297·6
245·4	229·4	Property	231·1	245·4
321·7	301·7	Equity	296·2	313·9
314·3	281·9	Gilt Edged	298·6	314·3
180·6	173·9	Deposit	171·6	180·6
261·4	245·9	International	233·6	245·9
157·0	154·8	Investment	135·2	151·5
Pension Fund Prices				
306·8	197·6	Managed Init.	—	301·8
244·3	220·5	Managed Acc.	—	223·1
196·3	178·5	Property Init.	—	186·5
222·9	192·1	Property Acc.	—	192·3
257·4	219·5	Equity Init.	—	219·3
268·7	247·1	Equity Acc.	—	248·6
189·9	174·1	Gilt Edged Init.	—	189·1
215·2	194·8	Gilt Edged Acc.	—	215·1
138·0	126·9	Guaranteed Init.	—	138·0
151·0	141·6	Guaranteed Acc.	—	151·0
325·1	306·9	International Init.	—	306·8
375·6	322·9	International Acc.	—	325·4
124·1	118·0	Index Link Gilt Init.	—	118·2
138·5	128·6	Index Link Gilt Acc.	—	134·6

MERCHANT INVESTORS ASS. CO LTD

Leon House, 233 High Street, Croydon CR9 1LP. 01-686 9171

High	Low	Name	Bid	Offer
296·2	292·1	Property Life Fund.	—	296·2
382·1	375·4	Property Pens	—	382·1
140·7	131·3	U.K. Equity Life	—	135·4
549·9	500·1	Equity Pens Fd	—	521·5
259·7	251·5	UK MonyMkt LifeFd	—	256·7
437·4	411·1	UK MoneyMktPenFd	—	437·4
232·7	212·5	UK Managed Life Fd	—	218·4
378·1	354·4	UK Managed Pen Fd	—	369·6
142·5	130·3	N. American Life Fd	—	135·5
159·3	130·2	N. American Pen Fd	—	134·5
163·0	154·7	Far East Life	—	157·1
217·3	177·7	Far East Pen. Fund	—	181·2
243·1	218·0	Intl. Man Life Fund	—	219·9
319·1	276·1	Intl. Man Pens. Fund	—	279·1
262·5	233·0	Intl Equity Life Fund	—	235·0
365·6	317·9	Intl Equity Pen Fund	—	321·4
132·2	120·3	Intl Currency Life Fd.	—	123·2
151·4	147·5	Intl. CurrencyPenFd	—	151·3
207·6	201·4	Deposit Life Fund	—	207·6
304·3	289·5	Deposit PensionFund	—	304·3

MGM ASSURANCE

MGM House, Heene Rd, Worthing. 0903-28463

High	Low	Name	Bid	Offer
164·5	136·5	U.K. Equity Acc.	146·5	154·2
143·4	118·5	Special Sits Acc.	114·5	120·6
158·4	130·1	Nth American Acc.	144·2	151·8
197·1	169·9	Pacific Basin Acc.	168·5	177·5
184·5	163·7	Fixed Int Acc.	176·2	184·6
119·7	111·2	Property Acc.	113·7	119·7
117·5	107·8	Deposit Acc.	111·6	117·5
153·8	128·1	Managed Acc.	142·7	150·2

MUNICIPAL LIFE ASSURANCE LTD

99/108, Sandling Rd, Maidstone, Kent 0622 679351

High	Low	Name	Bid	Offer
132·0	125·5	Acc. Mngd.	124·0	131·8
120·0	116·0	Initial Mngd.	112·5	119·0
137·0	127·5	Accum. Equity	125·5	132·5
122·5	117·0	Initial Equity	112·0	118·5
124·5	112·0	Acc. Intnl.	111·5	117·5
120·5	111·0	Initial Intnl.	107·5	113·5
104·0	99·5	Acc Property	96·5	102·0
103·5	98·5	Initial Property	96·0	100·0
114·5	105·5	Acc Munifund	108·6	114·5
112·5	105·0	Initial Munifund	105·5	111·5
114·0	110·5	Pens Acc Mngd.	105·0	111·0
134·0	123·5	Pens Acc Equity	120·5	127·5
114·0	108·5	Pens Acc Munifund.	107·5	114·0

M & G GROUP PLC

Three Quays, Tower Hill, London, EC3R 6BQ. 01-626 4588.

High	Low	Name	Bid	Offer
206·3	167·2	American Bonds	179·8	188·0
260·7	237·3	American Rec Bonds	224·8	236·5
114·9	91·6	Amrcn Smllr Co's Bd	97·3	102·3
126·2	105·3	Australasian Bds.	102·0	108·2
155·8	144·4	Commodity Bds.	149·3	157·4
225·0	208·6	Deposit Bonds	198·0	208·0
190·0	174·0	Equity Bonds-Bons.	177·1	187·1
452·1	390·5	Equity Bonds-Acc.	395·8	416·9
151·9	206·2	Extra Yield Bonds	214·4	225·2
139·0	126·4	Far Eastern Bonds	122·0	128·5
215·6	173·1	Gilt Bonds	204·4	214·7
105·9	88·6	Gold Bonds	96·6	101·8
189·9	165·4	High Yield Bonds	167·8	176·1
114·6	107·5	Index-Linked Bds.	108·6	114·1
265·5	226·6	International Bonds	238·5	251·5
155·4	126·4	Japan Bonds	125·5	131·8
135·1	109·6	Japan Smllr Co's Bds	107·2	112·7
351·5	326·1	Managed Bonds	326·8	343·2
260·8	261·3	Property Bonds	256·8	269·6
197·2	175·6	Recovery Bonds	187·2	196·5
575·2	500·0	Family Bond Acc.	—	548·2
Pension Funds				
953·4	853·0	Personal Pen Fd.	—	920·7
432·6	325·8	American	347·5	366·0
114·0	108·1	Building Soc	108·4	114·0
190·2	180·0	Deposit	181·0	190·2
249·3	211·9	Equity	208·5	221·0
270·6	240·1	Gilt	256·6	269·6
105·1	85·1	Gold	92·5	97·2
131·9	115·1	Index-Linked Gilt	114·2	121·0
118·6	108·0	International	106·1	111·5
138·5	113·5	Japan	109·6	115·2
288·8	276·6	Managed	272·0	286·7
251·5	230·7	PPP	223·7	241·0
269·0	299·2	Pacific	260·8	264·5
196·8	158·6	Property	159·2	167·2
138·7	114·8	Recovery	124·5	130·6

NATIONAL MUTUAL LIFE

5 Bow Churchyard, off Cheapside, London EC4M 9DH. 01-236 1566

High	Low	Name	Bid	Offer
142·6	128·3	Managed Fd.	133·0	140·1
159·7	147·6	UK Equity Fd.	147·5	155·1
123·0	119·5	Fixed Interest Fd.	126·8	133·2
137·9	118·5	Pacific	122·0	128·4
95·3	85·0	North America	85·1	87·7
149·5	142·6	Pensions Managed	139·4	146·8
171·2	156·8	Pensions UK Equity	154·1	162·3
155·5	166·9	Pens. Overseas Equit	154·4	162·5
128·0	115·1	Pensions Property	109·9	115·7
137·5	127·0	Pens. Fixed Interest	129·9	127·5
105·5	99·2	Pensions Index Link	97·6	102·7
124·2	116·8	Pensions Deposit	117·8	124·0

NATIONAL PROVIDENT INSTITUTION

48, Gracechurch St, London EC3P 3HH 01-623 4200

High	Low	Name	Bid	Offer
220·7	203·1	Managed	202·1	213·8
261·1	228·4	UK Equity	227·7	239·7
120·1	200·0	Overseas Equity	198·4	208·9
233·5	205·6	American	204·4	215·2
198·8	167·3	Far East	164·8	173·5
121·8	118·1	Property	115·7	121·8
179·1	164·0	Fixed Int.	167·1	175·9
116·3	109·4	Indexed Gilt	106·8	112·5
125·9	119·7	Deposit	117·7	123·9
Pension Fund Prices				
222·5	202·9	Mngd Initial	204·9	215·7
284·5	227·1	Mngd	231·6	243·8
249·3	212·8	UK Equity Initial	217·9	229·4
276·1	255·2	UK Equity	242·6	255·4
251·9	224·8	Overseas Eq. Initial	220·3	231·9
281·5	257·8	Overseas Eq.	257·2	270·8
279·5	223·5	American Initial	225·5	237·4
301·8	248·2	American	252·5	265·8
253·2	207·4	Far East Initial	205·0	215·7
285·7	231·3	Far East Acc.	227·9	239·9
116·4	115·7	Property Initial	110·7	116·6
130·8	128·6	Property	124·0	130·6
159·5	145·8	Fixed Int Initial	150·5	158·6
177·9	165·8	Fixed Int	167·9	176·8
105·0	99·9	Indexed Gilt Initial	99·6	104·9
121·0	112·5	Indexed Gilt	111·2	117·1
125·2	118·1	Deposit Initial	117·1	123·5
138·6	129·7	Deposit	131·6	138·6

NORWICH UNION INSURANCE GROUP

High	Low	Name	Bid	Offer
588·7	535·7	Managed Fund	522·7	550·2
110·58	981·8	Equity Fund	941·6	991·2
291·0	279·2	Property Fund	276·5	291·0
310·6	285·6	Fixed Interest Fund.	292·8	308·2
190·6	163·0	Deposit Fund	180·6	190·0
101·8	99·5	International Fd	96·1	101·1
Pensionvestor				
205·6	192·4	Fixed Interest Fund.	195·4	205·6
291·2	274·2	UK Ordiny Share Fd	285·4	290·4
144·8	140·0	Property Fund	137·5	144·8
141·7	135·6	Deposit Fund	134·7	141·7
131·2	122·9	Index-Linked Sec.Fd	120·8	127·1
228·0	217·8	Mixed Fund	213·8	225·0
106·3	90·8	International	89·7	94·4

NEL PENSIONS LTD

1985 High	Low	Name	Bid	Offer
234·4	208·6	Nelex Equity Cap.	203·9	214·6
385·8	340·2	Nelex Equity Acc.	345·1	363·3

NPI PENSIONS MANAGEMENT LTD

High	Low	Name	Bid	Offer
603·5	553·8	Managed Fd.	588·5	608·8

Prices at June 3. Next dealing day July 1

PHOENIX ASSURANCE GROUP

Phoenix House, Redcliff Hill, Bristol BS1 6BQ. 0272 294941

High	Low	Name	Bid	Offer
Life Assurance Funds				
307·7	284·5	Wealth Ass.	288·0	303·2
Pension Plan Funds				
Phoenix				
111·7	98·9	UK Equity Acc.	99·8	104·8
104·0	92·2	International Acc.	93·6	98·5
108·9	100·9	Property Acc.	98·8	103·9
107·5	98·8	Fixed Interest Acc.	101·4	106·7
105·6	100·0	Money Acc.	99·7	105·0
104·7	100·8	Build Soc. Link Acc	99·5	104·7
105·6	98·4	Special Mngd. Acc.	98·4	103·5
Phoenix/Framlington				
106·8	92·2	Intnl. Grth. Acc.	98·5	103·1
106·3	94·1	American & Gen Acc	93·4	98·3
116·7	100·0	Capital Int. Acc.	105·9	111·4
104·4	91·1	Japan & Gen. Acc.	90·0	94·7
106·2	92·9	American Turn. Acc.	92·1	97·1
111·0	100·8	Recovery Tst. Acc.	97·1	102·2
108·7	98·9	Special Mngd. Acc.	99·3	104·5
Phoenix/GT				
108·6	95·1	International Acc.	94·8	99·7
103·6	93·5	UK & General Acc	94·4	99·3
109·5	75·6	Technol. & Grth.Acc	76·1	80·1
109·6	95·5	Japan & General Acc	94·5	99·5
108·8	85·0	Far East & Gen. Acc	85·6	90·8
115·1	98·3	UK Capital Acc	99·8	105·0
105·5	94·8	European Acc.	91·5	96·3
108·5	95·7	Special Mngd. Acc.	91·8	96·7

PROPERTY EQUITY AND LIFE ASSURANCE COMPANY LIMITED

Cumberland House, Baxter Avenue, Southend on Sea, SS2 6HQ 0702 333433

High	Low	Name	Bid	Offer
289·3	259·8	Flex. Mon Bnd Fnd.	281·1	—
112·3	109·0	Int Man Cur Bnd F.	109·5	—
101·8	100·0	Tower Mnged Inv Fd	101·8	—

PROPERTY GROWTH ASSURANCE CO. LTD

Leon House, Croydon, CR9 1LU 01-680 0606

High	Low	Name	Bid	Offer
293·5	281·3	Property Fund	293·5	—
285·7	280·0	Property Fund (A)	285·7	—
1165·0	1110·4	Agricultural Fund	1110·45	—
1129·0	1120·10	Agric. Fund (A)	1110·10	—
242·8	236·3	Abbey Nat. Fund	242·8	—
241·2	234·4	Abbey Nat Fd. (A)	241·2	—
161·7	155·3	Investment Fund	155·7	—
158·1	151·9	Investment Fd. (A)	152·0	—
537·7	523·0	Equity Fund	527·5	—
525·2	512·6	Equity Fund (A)	515·0	—
245·1	236·0	Money Fund	245·1	—
259·7	248·3	Money Fund (A)	259·7	—
262·1	245·5	Actuarial Fund	252·1	—
207·5	195·7	Gilt-Edged Fund	205·6	—
207·5	195·7	Gilt Edged Fd (A)	205·5	—
480·8	465·5	Retire Annuity	480·9	—
205·0	190·5	Immediate Ann'ty	203·0	—
391·2	365·9	International Fund	381·5	—
316·8	300·8	Interna. Fd(A)	381·5	—
119·6	114·8	Bld. Soc Life Fd.	119·6	—

Property Growth Pensions & Annuities Ltd.

High	Low	Name	Bid	Offer
350·8	308·9	All W'thr. Acc Uts	333·2	—
358·2	333·3	Inv. Fd. Uts	358·2	—
289·8	283·6	Pension Fd. Uts	289·8	—
363·9	341·3	Conv. Pns. Fd.	363·9	—
255·2	244·5	Cnv. Pns. Cap. Ut.	255·2	—
428·8	405·9	Man. Pens. Fd.	417·5	—
320·0	305·9	Man. Pens. Cap. Ut.	306·4	—
327·7	312·8	Prop. Pens. Fd.	327·7	—
234·4	227·3	Prop. Pens. Cap. Ut.	234·4	—
310·7	291·3	Bldg. Soc. Pen. Ut.	310·7	—
228·1	215·4	Bldg. Soc. Cap. Ut.	225·1	—
155·3	130·2	Gilts Pens. Fd.	135·7	—
161·2	152·2	Gilt Pens. Fd. Cap.	159·8	—
365·6	305·8	Equity Pens. Fd.	323·8	—
301·3	272·3	Equity Pens. Fd.Cap	272·3	—
128·9	115·3	Intl Pens Fd.	122·7	—
125·4	111·8	Intl. Pens. Fd. Cap.	116·3	—

PROVIDENCE CAPITOL LIFE ASSURANCE COMPANY LIMITED

High	Low	Name	Bid	Offer
141·9	123·3	Equity	129·4	136·5
104·8	97·5	Fixed Interest	98·0	103·4
100·9	92·7	International	89·1	94·0
112·1	106·4	Managed	103·3	108·9
147·2	139·1	Property	139·5	147·2
87·6	72·5	Special Market	70·6	74·5

PROVIDENT LIFE ASSOCIATION OF LONDON LTD

246 Bishopsgate, London EC2M 4QP 01-247 3200

1985 High	Low	Name	Bid	Offer
637·8	602·8	Unit	579·0	609·0
130·3	122·0	Equity	117·2	123·1
118·5	109·0	Fixed Interest	112·2	117·8
111·7	110·0	Property	105·8	111·1
118·2	111·0	Index-linked	109·6	114·5
111·6	108·0	Deposit	106·3	111·6
130·8	122·0	Pension Mixed Ord.	118·6	124·7

For other prices Tel: 01 247 3200

PROVIDENT MUTUAL LIFE ASSURANCE ASSOCIATION

William Road, Hitchin, Herts SG4 0LP 0462 738999

High	Low	Name	Bid	Offer
175·1	168·7	Managed Ord	160·2	168·7
158·5	151·2	Managed Init	146·6	154·3
216·0	195·4	Equity Ord	191·0	201·1
190·3	181·6	Equity Init.	174·7	183·9
122·4	105·7	Index Lnk Gilt Ord.	104·1	109·6
108·3	102·4	Index Lnk Gilt Init.	99·5	104·7
188·4	164·3	O'seas Equity Ord	170·1	179·1
174·2	152·6	O'seas Equity Init.	155·7	165·9
123·6	120·6	Property Ord	117·2	123·4
113·4	112·0	Property Init.	107·3	113·0
131·1	120·4	Fixed Interest Ord	124·1	130·6
120·1	111·8	Fixed Interest Init.	113·6	119·6
117·7	113·6	Deposit Ord	111·8	117·7
107·7	101·5	Deposit Init.	102·5	107·7
189·3	175·5	Pen Managed Ord	174·2	183·5
173·5	163·1	Pen Managed Init.	158·4	167·8
241·5	215·3	Pen Equity Ord	201·8	229·8
221·8	200·0	Pen Equity Init.	192·8	204·0
115·4	107·7	Pen Ind Lkd GiltOrd	107·0	112·6
111·2	104·4	Pen Ind Lkd GiltInit	102·3	107·7
192·5	174·7	Pen O'seas Eqty Ord	182·9	192·5
188·2	169·3	Pen O'seas Eqty Init	167·3	176·1
131·3	125·7	Pen Property Ord	124·7	131·3
128·6	118·4	Pen Property Init.	114·1	120·1
133·2	122·5	Pen Fixed Int Ord	127·8	134·5
125·7	114·3	Pen Fixed Int Init.	116·9	123·1
130·8	123·5	Pen Deposit Ord.	124·5	130·8
119·6	112·1	Pen Deposit Init.	113·8	119·8

PROVINCIAL LIFE ASSURANCE COMPANY LIMITED

Stramongate, Kendal, Cumbria, LA9 4BE 0539 23415

High	Low	Name	Bid	Offer
370·9	344·3	Managed Fund	334·8	352·8
407·1	359·2	Equity Fund	352·5	375·1
240·1	208·4	High Income Fund	212·5	221·1
215·0	191·0	International Fund	184·7	194·6
280·5	257·5	Special Sits Fund	263·9	278·8
215·7	195·2	Fixed Interest Fd.	204·7	215·7
272·1	257·7	Technology Fund	195·2	207·2
254·8	208·9	Nth American Fund	221·8	233·8
282·3	259·4	Far Eastern Fund	191·3	203·6
133·0	113·3	Extra Income Fd.	126·9	127·4
285·3	232·3	Man Pension Acc Fd.	265·5	279·8

PRUDENTIAL ASSURANCE COMPANY

High	Low	Name	Bid	Offer
151·9	142·0	Prufund Man. Fd.	143·7	149·7

PRUDENTIAL PENSION LIMITED

High	Low	Name	Bid	Offer
198·5	186·1	Prulink Man. Fd.	187·2	195·0
138·9	131·3	Prulink Cash Fd.	133·5	138·9

REFUGE INVESTMENTS LIMITED

High	Low	Name	Bid	Offer
186·1	177·6	Managed Fd.	174·6	184·0
101·8	100·0	Man Pen Fd.	95·9	101·0
149·2	143·5	Property Fd.	141·6	149·1
100·6	100·0	Prop Pen Fd.	95·7	100·8

ROYAL LIFE INSURANCE LTD

New Hall Place, Liverpool, L69 3HS 051-227 4422

High	Low	Name	Bid	Offer
442·4	410·7	Royal Shield Fd.	403·2	425·6

ROYAL LIFE (UNIT LINKED ASS.) LTD

High	Low	Name	Bid	Offer
180·8	168·1	Managed Fd.	165·7	174·4
219·8	200·7	Equity Fd.	190·7	200·7
141·1	135·7	Property Fd.	133·9	140·9
258·7	224·3	International Fd.	220·4	232·0
145·7	135·8	Gilt Fd.	137·6	144·8
120·6	115·6	Money Fd.	114·6	120·6
127·8	107·5	U.K. Fd.	110·4	116·2
119·0	104·8	Pacific Basin Fd.	104·6	110·1

ROYAL LIFE (UNIT LKD PEN. FD) LTD

High	Low	Name	Bid	Offer
169·2	155·0	Exempt Man. Fd.	155·2	164·1
267·8	235·0	Exempt Eqty Fd.	235·6	247·8
151·8	125·0	Exempt Prop. Fd.	124·0	150·5
385·6	294·7	Exempt Intnl. Fd.	290·0	305·2
140·6	126·9	Exempt Gilt Fd.	133·1	140·1
130·5	122·4	Exempt Money Fd.	125·1	129·5

ROYAL LONDON MUTUAL INS. SOC. LTD

High	Low	Name	Bid	Offer
218·1	202·8	R.L. Mixed Fd.	201·5	212·3
106·2	100·0	R.L. Equity Fund	97·6	102·7

SAVE & PROSPER GROUP

High	Low	Name	Bid	Offer
103·8	95·7	Global Equity	91·9	97·3
326·2	304·9	Property	305·2	326·2
329·4	302·8	Balanced Inv.	305·7	321·4
259·1	239·9	Gilt	241·9	259·2
61·5	58·8	Property Pension	58·1	61·5
74·2	69·2	Equity Pension	65·9	69·5
70·5	65·0	Managed Pension	65·7	67·5
81·8	74·9	Global Equity Pen.	71·2	75·4

SCHRODER LIFE ASSURANCE INT. LTD.

Box 273, St Peter Port, Guernsey 0481 28750

High	Low	Name	Bid	Offer
780·0	708·9	Man Curr Life Fd.	565·3	594·4
232·7	783·5	£ Fixed Int Life Fd.	624·2	648·5
207·6	197·2	$ Fix Equity Life Fd	184·4	197·2
1·582	1·140	$ Fixed Int Life Fd.	$1·115	$1·188
1·802	1·546	$ Equity Life Fd.	$1·808	$1·384
157·7	137·8	$ Managed Life Fd.	142·8	153·9
11·6428	580	Hong Kong Life Fd.	10·576	11·372

SCHRODER LIFE GROUP

Enterprise House, Portsmouth 0705 827733

High	Low	Name	Bid	Offer
230·4	170·5	American (4)	202·4	213·0
148·5	105·0	Australian	110·8	116·5
284·8	212·4	CCM Vanurd Man (4)	251·4	265·1
200·4	188·7	Deposit (4)	190·4	200·4
525·2	500·1	Equity (4)	520·2	540·2
206·6	178·1	European (4)	185·9	204·1
281·1	246·8	Fixed Int. (4)	265·9	279·2
232·8	168·0	Income Dist. (4)	198·6	208·4
285·3	209·0	Income Accum. (4)	259·8	273·4
217·4	158·0	International (4)	145·9	155·5
330·2	275·8	Managed (4)	305·6	321·5
348·7	280·0	Property (4)	287·5	303·7
185·5	129·3	Singapore & Malaysia(4)	117·8	125·2
374·4	214·1	Smaller Co's (4)	248·6	261·6
255·0	179·8	Tokyo (4)	223·4	234·1
360·5	305·8	UK Equity (4)	232·0	244·2
125·8	106·0	Deposit Pension (C)	116·7	122·9
305·0	282·8	Equity Pension (C)	340·5	358·4
231·7	195·2	Fixed Int. Pen. (C)	218·9	230·4
125·4	109·4	Guaranteed Pen. (C)	122·0	128·4
128·5	98·5	Index-Lnk.Gilt P.(C)	106·9	107·5
125·3	100·0	International Pen(C)	106·9	112·5
824·7	680·9	Managed Pension (C)	765·6	805·7
263·5	241·9	Property Pen. (C)	250·5	263·8
225·0	185·7	Spec.Ex'nt Pen. (C)	193·9	204·1

SCOTTISH AMICABLE LIFE ASS. SOCIETY

150 St Vincent St, Glasgow G2 5NQ 041-248 2323

High	Low	Name	Bid	Offer
204·3	181·5	Managed	188·1	198·1
170·4	157·5	Fixed Interest	160·5	169·0
249·0	227·5	Equity	221·6	233·3
230·4	190·5	International	192·6	202·8
129·1	126·3	Property	120·7	127·1
118·0	109·3	Index-Lin'd.Gilt Fd.	106·1	111·7
158·2	151·0	Exempt Man.Fd.Int.	144·9	152·6
195·6	187·0	Exempt Man. Fd.Ac.	177·9	187·3
152·8	142·8	ExemptFx.In.Fd.It.	143·1	150·7
185·5	170·0	Exe'pt Fx.In.Fd.Acc	175·6	185·0
183·8	178·4	Exempt Eq'ty Fd.Int	162·6	171·2
224·2	203·2	Exe'pt Eq'ty FdAcc	199·3	210·1
166·5	143·4	Exempt Intl.Fd.Init	143·5	151·1
209·5	171·1	Exempt Intl.Fd.Acm	176·2	185·5
97·7	89·7	ExemptProp.Fd.Int.	85·2	89·7
118·0	118·1	ExemptPropFd.Acc.	104·5	110·1
128·4	127·8	Cash Fund	125·7	128·4
115·8	111·8	Exempt Cash Fund.	109·2	115·0

SCOTTISH EQUITABLE LIFE ASSURANCE SOCIETY

31 St Andrew Sq., Edinburgh EH2 2QZ 031-556-9101

High	Low	Name	Bid	Offer
228·8	203·1	Mixed	210·7	221·8
259·2	214·7	Equity	229·6	241·8
135·1	123·8	Fixed Int.	128·3	135·1
263·8	225·1	International	225·1	237·0
123·1	120·0	Property	120·6	126·4
115·3	108·8	Index linked	108·6	114·3
127·30	120·2	Cash	120·85	127·30
118·8	108·4	Edinburgh Inv.	104·9	110·5
132·5	91·2	Edinburgh Am.	129·7	135·7
121·2	100·4	Baillie Gifford Jap.	95·3	100·4

SCOTTISH MUTUAL INVESTMENTS

109, St Vincent Street, Glasgow 041 248 6321

High	Low	Name	Bid	Offer
101·7	89·8	Safety Fd.	94·8	99·8
101·9	89·3	Growth Fd.	93·5	98·3
102·0	96·2	Opportunity Fd.	91·4	96·3
100·6	100·0	Cash Fd.	95·5	100·6
102·6	100·0	European Fd.	97·2	102·4
102·5	100·0	Gilts & Fix Int Fd.	96·7	101·8
102·0	99·9	Index-Linked Fd.	95·1	100·2
100·5	98·2	International	94·6	99·6
101·7	97·8	North American Fd.	93·9	98·9
100·8	97·1	Pacific	94·1	99·1
100·6	100·0	Property	95·5	100·6
103·2	94·3	U.K. Equity Fd.	89·5	94·2
104·4	95·9	U.K. SmallerCo's Fd	91·1	95·9

SCOTTISH LIFE INVESTMENTS

19, St Andrew Square, Edinburgh. 031-556 9101

High	Low	Name	Bid	Offer
122·5	113·8	Managed	111·1	117·7
110·4	108·1	Property	104·8	110·4
133·3	128·7	U.K. Equity	117·4	123·7
152·3	110·6	American	115·9	122·2
130·5	105·7	Pacific	100·9	106·5
126·4	116·5	European	119·0	125·4
136·7	129·9	International	115·6	121·8
107·7	101·1	Fixed Int.	101·4	106·9
110·8	104·6	Index Linked	100·6	106·0
108·5	104·6	Deposit	102·9	108·5
114·6	111·4	Pens Property	108·7	114·5
141·5	128·0	Pens U.K. Equity	122·0	123·5
174·6	118·0	Pens American	143·4	151·1
129·5	105·7	Pens Pacific	102·9	108·4
151·9	120·2	Pens European	124·5	131·1
147·1	126·7	Pens International	121·1	127·6
111·1	103·7	Pens Fixed Int.	104·7	110·5
112·2	108·5	Pens Index Linked	103·4	109·0
114·3	107·9	Pens Deposit	108·5	114·3
127·8	118·5	Pens Managed	115·3	121·5

SCOTTISH PROVIDENT INSTITUTION

6, St Andrew Square, Edinburgh 031-556 9181

High	Low	Name	Bid	Offer
122·7	116·8	Mixed	114·1	120·2
137·1	122·9	Equity	122·6	129·0
127·2	121·9	International	117·6	123·8
117·0	109·8	Property	111·2	117·0
119·0	108·8	Fixed Int.	104·1	109·6
107·0	103·0	Index Linked	99·2	104·5
110·2	105·4	Cash	104·6	110·2
122·1	116·4	Pen Mixed Init	111·1	117·6
125·6	119·8	Pen Mixed Ord	117·5	123·7
137·7	122·4	Pen Equity Initial	122·5	129·1
144·3	128·3	Pen Equity Ord.	128·3	135·7
144·5	119·2	Pen Intl Initial	116·1	122·6
148·6	123·6	Pen Intl Ord.	121·1	126·4
113·8	107·4	Pen Prop Init.	103·8	110·6
121·8	111·5	Pen Prop Ord	115·6	121·6
110·2	101·7	Pen Fix Int Init.	104·8	109·5
115·8	105·4	Pen Fix Int Ord.	109·2	116·2
105·0	99·4	Pen I.L. Init.	96·0	101·2
110·1	105·8	Pen I.L. Ord.	101·5	106·9
110·1	105·6	Pen Cash Init	104·5	110·1
116·1	108·0	Pen Cash Ord	110·2	116·1

SCOTTISH WIDOWS GROUP

P.O. Box 902, Edinburgh. EH16 5BU. 031-655 6000

High	Low	Name	Bid	Offer
339·9	304·8	Inv Pol 1	327·6	337·6
331·9	317·1	Inv Pol 2	303·7	319·7
327·2	298·2	Inv Pol 3	298·9	314·7
123·6	117·9	Inv Pol Cash	115·2	121·3
190·4	178·2	Mixed Fd.	175·2	185·1
221·7	186·7	Equity Fd	197·0	207·5
178·0	173·4	Prop Fd.	167·6	176·4
178·2	159·1	Intnl Fd	157·7	165·7
179·6	161·7	Fix Int Fd	161·4	170·0
119·8	117·9	Ind Stk Fd.	112·6	118·5
129·2	122·6	Cash Fd.	122·1	128·6
223·4	205·0	Pen Mxd Ord.	205·6	214·3
279·8	223·4	Pen Eq Ord.	223·2	225·0
149·6	144·6	Pen Prop Ord.	142·1	149·6
202·1	173·5	Pen Intl Ord.	178·2	187·6
235·4	190·7	Pen F I Ord.	223·5	232·4
122·7	116·8	Pen Ind-s Ord.	113·5	119·4
154·8	145·7	Pen Cash Ord.	144·6	152·3
905·4	848·6	PM Man.	887·2	887·2
984·8	865·5	PM Six Ex.	905·2	905·2
141·8	134·9	P M Prop.	140·5	140·5
157·8	154·0	PM Cash	157·9	157·9
429·9	408·5	Ex Unit Acc	406·3	419·6

SUN LIFE PENSIONS MNGMT LTD

High	Low	Name	Bid	Offer
336·2	305·8	Pens. Mngd. Acc.	312·6	329·1
169·8	160·8	Pens Property Acc.	160·3	168·8
432·5	367·9	Pens. Equity Acc.	389·6	410·2
191·5	171·1	Pens. Fixed Int. Acc	172·9	182·0
119·2	104·6	Pens. Ind. Link. Acc	105·7	111·3
177·5	166·1	Pens. Cash Acc.	168·6	177·5
165·4	148·8	Pens. Amerl. Eq Acc	148·8	156·8
149·0	126·3	Pens U.S. Bonds Acc	121·0	127·4
141·0	115·3	Pens. Japan Acc.	120·0	126·4
144·2	111·5	Pens Pacific Acc.	126·5	133·2
431·8	366·4	Pens. Far Eastrn Acc	357·7	376·6
327·0	284·3	Pens. Intnl. Acc.	299·0	314·9
135·3	108·8	Pens. U.S.Dollar Acc	108·8	114·6
138·5	108·2	Pens. Yen Acc.	100·9	105·3
106·8	98·1	Pens. Euro. Curr. Acc	94·4	99·4

SUN LIFE UNIT ASSURANCE LTD

St James Barton, Bristol BS99 7SL 0272-426911

High	Low	Name	Bid	Offer
340·1	321·2	Managed Acc.	314·5	331·1
207·3	205·3	Property Acc.	195·8	207·2
477·8	423·7	Equity Acc.	427·7	453·3
192·7	179·2	Fixed Interest Acc.	181·8	181·4
110·2	103·4	Index-Linked Acc.	103·6	109·1
175·8	169·8	Cash Acc.	166·4	175·9
213·7	183·9	AmericanEquityAcc	179·5	189·0
124·2	105·6	U.S. Bonds Acc.	107·0	112·7
134·8	113·5	Japan Acc.	114·4	120·5
121·8	103·8	Pacific Acc.	105·3	110·9
289·8	245·2	Far Eastern Acc.	239·9	252·6
263·5	233·0	International Acc.	227·9	239·9
134·7	107·1	U.S. Dollar Acc.	105·1	110·6
111·3	100·8	Yen Acc.	96·5	101·6
107·0	99·9	European Curr. Acc	95·0	100·1
156·1	144·7	Distribution	141·7	149·2

SKANDIA LIFE ASSURANCE COMPANY LIMITED

Frobisher House, Nelson Gate, Southampton. 0703 334411

High	Low	Name	Bid	Offer
191·0	175·3	Managed Life Acc	175·8	185·9
235·1	218·4	Managed Pension Acc	212·6	223·7
237·7	196·3	International Life Acc	193·4	205·6
289·5	257·0	International Pen Acc	257·4	270·9
121·4	112·0	ArbuthnotManLifeAcc	114·2	120·2
128·9	118·9	Arbuthnot Pens Acc.	117·8	124·0
104·8	96·7	BritanniaManLifeAcc	97·8	102·8
122·9	113·3	BritanniaPensionAcc	111·1	116·9
115·8	105·2	FramlingtonManLifeAcc	104·1	109·5
136·5	118·8	FramlingtonPensAcc	121·8	128·3
115·0	107·5	GartmoreManLifeAcc	104·8	110·3
132·1	121·9	Gartmore Pens. Acc.	120·8	127·1
117·9	104·4	HendersonManLifeAcc	108·9	114·6
130·9	120·3	Henderson Pens Acc	119·4	125·6
112·7	106·1	TSBManagedLifeAcc	102·7	108·1
126·1	118·1	TSB Pensions Acc.	114·4	120·4
207·4	186·6	Equity Life Acc.	188·8	198·7
263·8	236·6	Equity Pensions Acc.	236·2	248·6
160·6	152·7	Gilt Plus Life Acc.	151·6	159·5
199·5	180·6	Gilt Plus Pens. Acc.	188·1	198·6
151·2	147·4	Property Life Acc.	143·6	151·2
193·4	185·6	Property Pens. Acc.	183·7	193·4
153·4	148·1	Deposit Life Acc.	145·6	153·4
200·3	189·1	Deposit Pensions Acc	190·3	200·3

STANDARD LIFE ASSURANCE CO.

3, George St., Edinburgh. EH2 2XZ 031-225 2552

High	Low	Name	Bid	Offer
284·8	262·2	Managed	250·5	271·1
182·4	173·5	Property	173·2	182·4
375·7	335·3	Equity	330·5	347·9
289·7	236·0	International	242·0	254·8
200·9	185·0	Fixed Interest	189·3	199·8
354·8	324·7	Pens. Mngd.	324·2	341·5
487·3	427·0	Pens Equity	429·7	451·5
369·5	311·2	Pens Intnl.	310·6	327·0
112·4	106·8	Index-Linked	106·7	112·4
155·0	147·4	Cash	145·3	155·0
195·5	180·0	Pens Property	185·6	195·5
218·7	198·9	Pens Fixed Interest	206·7	217·6
115·5	106·4	Pens Index-Linked	108·4	114·2
182·7	172·4	Pens Cash	173·3	182·5

SUN ALLIANCE LINKED LIFE INSURANCE LTD

Sun Alliance House, Horsham. 0403-64141

High	Low	Name	Bid	Offer
Life Funds				
410·6	378·6	Equity	361·5	380·6
225·7	217·1	Fixed Interest	222·5	234·3
284·5	249·5	International	237·9	250·5
316·0	289·2	Managed	290·5	305·6
269·7	253·0	Property	256·2	269·7
197·5	161·6	Deposit	159·7	167·5
136·0	127·8	Index Linked	126·6	133·3
124·6	98·5	North America	97·0	102·1
116·0	98·5	Far East	99·5	104·8
133·5	127·80	International Bond	—	128·86
Pension Funds				
226·5	204·5	Equity	197·9	208·4
203·0	185·5	Fixed Interest	191·3	201·4
148·9	143·3	Property	141·4	148·9
207·6	195·2	Managed	191·2	201·3
169·9	149·8	Index Linked	149·1	157·0
245·2	205·0	International	232·4	244·6
141·8	132·7	Deposit	133·9	141·0

SUN LIFE ASSURANCE CO. OF CANADA (UK) LTD

2, 3, & 4, Cockspur St., London SW1Y 5BH 01-930 5400

High	Low	Name	Bid	Offer
598·4	557·6	Growth Account	—	531·1
334·1	317·9	Managed Account	—	330·7
477·0	385·9	Equity Account	—	407·7
167·9	150·0	Maple Leaf Mngd.Fd.	157·9	166·2
199·5	184·8	Maple Leaf Eq. Fd.	182·5	192·1
148·3	138·8	MapleLeafFix.In.Fd.	140·8	148·3
136·4	125·6	Maple Leaf Prop. Fd	129·5	136·4
125·3	119·6	Maple Leaf Money Fd	117·1	123·3
239·5	200·4	Maple Leaf Intnl.Fd	196·2	206·5
120·8	113·4	Maple Leaf In LinFd	110·7	116·5
625·7	577·1	Personal Pens. Accnt	—	618·4
306·7	282·9	Pensions Mngd. Acc.	288·0	303·1
103·4	100·0	Pens.Guaranteed Fd	98·3	103·4
136·9	100·0	Pens. Equity Fd.	98·1	103·2
103·5	100·0	Pens. Property Fd	98·3	103·5
107·4	100·6	Pens. Fixed Int. Fd.	102·0	107·4
107·1	88·5	Pens Intnl Fd	86·6	91·2
104·2	100·0	Pens. Money Fd.	99·0	104·2
104·2	100·0	Pens Index Lnk Fd	96·4	101·4

TRANSINTERNATIONAL LIFE INSURANCE CO. LTD

55-57, High Holborn WC1 6DU 01-831 7481

High	Low	Name	Bid	Offer
229·4	213·9	Series 2 Man. Fund	215·0	226·3
266·3	235·4	Series2 Equity Fund	266·3	280·5
215·6	198·3	Series2 Prop. Fund	198·0	208·4
206·8	193·8	Series2 Fi.ed Int. Fd	196·5	206·8
149·9	143·5	Series2 Money Fund	141·6	149·0
207·3	180·2	Series2 O'seas Fund.	191·3	201·3
452·1	420·5	Tulip Invest. Fund	422·3	444·8
315·4	295·5	Tulip Managed Fund	295·5	311·0
221·8	209·9	Managed Fund Int.	208·0	218·9
260·3	245·5	Managed Fund Acc.	244·1	256·9
353·6	330·6	Man. Pen. Fund Cap.	330·4	347·7
459·3	434·3	Man. Pen. Fund Acc.	430·1	452·7

TARGET LIFE ASSURANCE CO. LTD.

Target House, Gatehouse Road, Aylesbury, Bucks. Aylesbury (0296) 5941

High	Low	Name	Bid	Offer
127·9	102·8	American Eagle	103·2	108·7
125·3	99·8	Australia	100·0	105·3
138·4	113·0	Commodity	127·1	133·6
161·1	146·6	Deposit	143·5	151·1
90·8	74·5	Energy	74·7	78·9
186·6	100·0	Euro Special Sits	101·0	106·4
156·1	143·7	Financial	146·1	153·6
138·4	114·1	Gold	109·9	115·7
171·1	155·1	Gilt Equity	153·9	162·0
283·3	227·1	Japan	152·0	160·0
160·1	156·1	Malaysia & Sing	97·1	102·2
152·8	101·3	Managed	96·0	101·0
339·1	302·9	Managed Currency	78·1	82·2
84·4	81·2	Managed Property	126·8	133·4
138·8	112·8	Pacific	108·6	114·6
127·0	107·9	Property	251·6	265·1
260·7	251·8	Special Sits	177·9	187·3
202·2	177·2	Technology	82·9	87·2
105·1	81·8	U.K. Equity	324·0	341·1
563·6	289·1	U.S. Special Bond Fd	132·2	139·3
145·3	125·6	Managed Pen (Acc)	818·7	861·9
894·8	802·1	Managed Pen (Cap)	585·9	616·6
642·2	560·8			

TEACHERS ASSURANCE CO. LTD

High	Low	Name	Bid	Offer
145·1	135·3	Managed Fund	137·9	144·2
112·4	105·6	Gilt & Fixed Int Fd.	118·3	123·4
117·2	113·4	Cash Fund	111·3	117·2

TRIDENT LIFE ASSURANCE CO. LTD

London Road, Gloucester, GL1 3LE 0452-500500.

High	Low	Name	Bid	Offer
253·0	220·5	American	216·6	228·1
190·2	176·4	International	169·9	178·9
204·8	208·8	U.K. Equity	251·0	264·4
255·9	233·8	Managed	243·8	256·7
312·9	281·7	High Yield	305·5	321·6
239·0	201·7	Gilt Edged	216·1	227·6
305·4	280·6	Growth Acc.	281·5	296·4
250·5	236·8	Growth Cap.	239·0	251·5
319·7	306·8	Property	303·6	319·7
207·6	192·6	Guaranteed	195·0	205·3
229·9	209·0	Money	209·8	220·9
256·0	205·1	Fiscal	201·4	244·9
258·9	240·9	Pensions Managed	233·4	245·5
344·2	331·5	Pensions Deposit	331·9	349·2
333·2	312·0	Pensions Property	316·5	333·2
262·6	218·8	Pensions Gilt Edged	248·1	261·2
361·9	334·0	Pensions Equity	337·6	355·4
112·9	101·1	Pensions Same-Bond	96·0	101·1
121·6	115·4	Pensions Worldwide	115·4	121·6
116·0	101·8	Henderson Active	101·8	129·5
125·2	109·9	Perpetual Active	113·8	119·5
112·4	91·5	Trident Bond	101·2	106·6
110·6	100·0	Henderson Pens	100·8	106·1
141·5	100·0	Perpetual Pens	123·9	130·4

THE LIFE & PENSIONS

P.O. Box 3, Keens House, Andover, Hants, SP10 1PG. 0264-62188

High	Low	Name	Bid	Offer
128·0	125·5	Managed	119·8	126·1
115·2	110·9	Property	109·3	115·2
159·0	141·5	Equity	144·6	152·3
119·4	109·5	Fixed Int.	113·1	119·5
113·6	109·7	Money	107·8	113·6
225·5	182·5	Man. Pens	214·1	225·4
105·1	100·0	Deposit Pens	99·8	105·1

VANBRUGH LIFE ASSURANCE LTD

41-43 Maddox Street, London W1R 9LA 01-499 4923

High	Low	Name	Bid	Offer
368·7	344·4	Managed	350·6	368·5
709·0	641·2	Equity	650·1	684·3
406·8	381·8	Fixed Interest	389·4	409·8
296·7	261·1	Property	284·8	299·7
305·1	260·0	International	269·0	283·6
134·8	110·0	North American	116·1	122·2
115·6	96·5	Pacific Basin	95·8	100·9
124·0	110·1	European	117·8	124·0
205·0	188·0	Cash	194·7	205·0
335·0	305·9	Pensions Managed	306·0	322·1
458·3	403·3	Pensions Equity	425·0	447·5
281·5	254·4	Pensions Fixed Int.	256·4	269·5
234·1	216·5	Pensions Property	212·8	224·1
125·0	116·1	Pens Index-L. Gilt	116·0	122·1
151·0	141·4	Pens Intnl Money	143·5	151·0
156·0	131·4	Pens Global Equity	131·4	138·3
107·5	100·1	Pensions Cash	101·9	107·3
12·50	10·44	Pens. Guaranteed A	—	11·25

WINDSOR LIFE ASSURANCE CO LTD

Royal Albert Hse, Windsor SL4 1BE. (95) 68144.

High	Low	Name	Bid	Offer
196·8	183·2	Investor Units	182·0	191·6
356·1	327·7	Acc Pen Units	339·1	357·5
179·6	156·0	Far East Fd	149·7	157·5
253·8	205·7	Nth American Fd.	206·8	217·4

* Ex-distribution.
† Based on offer prices.
X W Ex-withdrawal

MONEY & EXCHANGES

THE POUND went ahead on the exchanges yesterday after the Chancellor effectively ruled out any early cut in United Kingdom interest rates in response to a plea for cheaper money from the Confederation of British Industry.

By the close, sterling had gained nearly a cent, rising from $1·2855 to $1·2950. Its international value also improved from 80·5 to 80·6 despite a slight easing in terms of the German mark.

The dollar weakened against a background of lower federal fund rates, with the mark, one of the key beneficiaries.

Money costs in London remained broadly unchanged, although the rise in sterling prompted some easing in longer-term money rates.

The Bank of England acted promptly to relieve a £950m cash shortage in the banking system through normal bill operations. But very short-term money remained expensive in spite of the Bank's generosity in providing relief.

COMMISSION FREE
BUY OR SELL
CHRISTIAN SALVESEN
Pre-Market Indication 117p-122p
ABBEY LIFE, TELECOM, AEROSPACE, G.E.C., I.C.I.
01-729 8020
CLEVELAND SECURITIES Plc
Licensed Dealer in Securities

THE POUND ABROAD

	26-6-85	Prev. close
Austria	27·72–·75	27·58–·74
Belgium*	79·40–·52	78·36–·49
Canada	1·7651–·7677	1·7521–·7547
Denmark	14·1520–·1725	14·1205–·1500
France	11·8872–12·0554	11·8888–12·0115
Germany W	3·9384–·9450	3·9421–·9478
Holland	4·4447–·4500	4·4420–·4508
Ireland	1·2550–·2610	1·2515–·2575
Italy	2516·58–2520·29	2510·86–2516·57
Japan	321·74–322·18	319·39–·84
Norway	11·3551–·3788	11·3172–·3818
Portugal	222·57–226·58	222·35–226·58
Spain	225·42–225·72	225·25–225·58
Sweden	11·8746–·8982	11·8564–·8709
Switzerland	3·2411–·3505	3·2973–·3037
Utd. States	1·2945–·2956	1·2850–·2860

* Convertible rate.

Effective Sterling Exchange Rate Index NOON 80·5 (80·5) CLOSE 80·6 (80·6) (Base 1975 = 100)

OTHER MARKET RATES

Argentina	Austral 1·02–1·05
Australia	A$1·9280–1·9500
Brazil	Cruzeiro 7646·00–7679·00
Cyprus	C£ 0·8005–0·8084
Finland	Markka 8·2091–8·2150
Greece	Drachma 173·31–173·74
Hong Kong	HK$10·0376–10·0450
India	Rupee 15·8750
Iraq*	Dinar 0·3990–0·4013
Kuwait	Dinar 0·3875–0·3915
Malaysia	Ringgit 3·2140–3·2220
Saudi Arabia	Riyal 4·6750–4·7150
Singapore	S$ 2·9000–2·9100
South Africa	Rand 2·5588–2·5477
United Arab Emirates	Dirham 4·7020–4·7420

* Subject to limit

DOLLAR RATES

	26-6-85	Prev. close
France	9·2800	9·3450
Germany	3·0460	3·0710
Switzerland	2·5565	2·5685
Japan	248·45	248·85
Trade weighted avg.	144·30	145·10

EUROCURRENCIES

DOLLARS:		
7 days 7¼–7⅜	1 month 7⅜–7⅝	
3 months 7¼–7⅞	6 months 8⅛–8⅜	
MARKS:		
7 days 5⅛–5⅝	1 month 5⅞–5⅝	
3 months 5½–5⅝	6 months 5⅝–5⅞	
SWISS FRANCS:		
7 days 15⅛–15⅞	1 month 5⅛–5½	
3 months 5¼–5⅜	6 months 5¼–5¾	

FORWARD RATES

The forward rates for currencies for one month and three months are as follows:

	One month	Three months
Austria	16–14½ Gr.pm	41–37½ Gr.pm
Belgium	32–26 c.pm	80–71 c.pm
Canada	0·53–0·48 c.pm	1·25–1·17 c.pm
Denmark	4–2¾ Ore pm	9¾–8½ Ore pm
France	2⅞–2¼ c.pm	6⅞–5⅞ c.pm
Germany W	2⅝–2⅜ Pfg pm	6⅞–6⅝ Pfg pm
Holland	2½–2¼ c.pm	6⅞–6⅛ c.pm
Italy	Par–4 Lire dis	6–11 Lire dis
Japan	2–1⅝ Yen pm	5⅛–4¾ Yen pm
Norway	½ O.pm–½O.pm	¼O.pm–½O.pm
Portugal	220–550 c.dis	575–1545 c.dis
Spain	40–65 c.dis	185–235 c.dis
Sweden	3⅛–4⅛ Ore dis	11⅝–12 Ore dis
Switzerland	2¼–2 c.pm	5⅞–5½ c.pm
Utd. States	0·56–0·55 c.pm	1·50–1·45 c.pm

GOLD PRICE

1st Fix $316·50 · 2nd Fix $316·75
Close $317·25 ($316·50)
Sterling Equiv. £244·98 (£245·20)

KRUGERRANDS*

£247·50–£294·40 (£247·50–£294·40)

PLATINUM NOBLES

£213·50–£215·80 (£214·50–£217·00)

NEW SOVEREIGNS*

£55·50–£73·60 (£55·50–£73·60)

* Banks selling rate includes VAT and charges. Buying rate excludes VAT. Prices are for single coins.

MONEY MARKET RATES (per cent.)

CLEARING BANKS Base Rate 12½pc (June 12)
FINANCE HOUSES Base Rate 13 pc (June)

DISCOUNT MKT.:		
Day-to-Day 12–12¾		
INTERBANK:	Overnight 12¾–12⅞	
7 days 12¾–12⅞	1 month 12⅛–12¾	
3 months 12⅞–12½	6 months 12⅛–12¼	
LOCAL AUTHORITY DEPOSITS:		
Two days 12½	Seven days 12⅝	
One month 12½	Three months 12⅛	
BANK BILLS:	1 month 12¼–12⅛	
3 months 11⅞–12	6 months 11⅝–11½	
TREAS. BILLS:	1 month 12¼–12⅛	
2 months 12–12⅛	3 months 11⅞–11⅞	
STERLING C.Ds.:	1 month 12⅛–12⅞	
3 months 12⅛–12⅞	1 year 11¼–11⅞	
DOLLAR C.Ds.:	1 month 7·55–7·65	
3 months 7·75–7·85	1 year 8·50–8·60	

COMMODITIES

LONDON METAL MARKETS

Rudolf Wolff Report:

COPPER: Barely steady. Wire Bars: off settlement £1,100 (£1,099), off midday cash £1,059–£1,088, 3 months £1,116–£1,117, after close cash £1,096–£1,097, 3 months £1,115·50–£1,114. T/o: 10,075 tonnes. Cathodes: Quiet, off settlement £1,088 (£1,086), off midday cash £1,085–£1,088, 3 months £1,104–£1,107, after close cash £1,082–£1,097, 3 months £1,110–£1,104. T/o 250 tonnes.

TIN: Barely steady, off settlement £10,080 (£9,850), off midday cash £10,070–£10,080, 3 months £9,525–£9,530, after close cash £10,300–£10,350, 3 months £9,515–£9,520. T/o 1,945 tonnes.

LEAD: Steady. Off settlement £505 (£307), off midday cash £304–£305, 3 months £302·50–£303, after close cash £303·50–£304·50, 3 months £301·50–£302. T/o 5,150 tonnes.

ZINC: Off settlement £607 (£574), off midday cash £605–£607, 3 mths £592·50–£593, aft close cash £616–£618, 3mths £591–£592. T/O. 9,625 tonnes.

SILVER: Quiet. Midday cash 472p–472·5p, 3 mths 487·5p–488p, aft close cash 476p–477·5p, 3 mths 490·5p–491p. T/O, 49 lots of 10,000 ozs each.

ALUMINIUM: Barely steady. Off settlement £782·50 (£787·50), off midday cash £782–£782·50, 3 mths £804–£805, aft close cash £774–£775, 3 mths £797–£797·50. T/O 16,900 tonnes.

NICKEL: Easy. Off settlement £4,276 (£4,301), off midday cash £4,275–£4,276, 3 mths £4,245–£4,250, aft close cash £4,240–£4,245, 3 mths £4,200–£4,205. T/O 850 tonnes.

LONDON SILVER MARKET: Spot 476·35 (477·35), 3 mths 489·45 (491·40), 6 mths 505·35 (515·15), 1 yr 531 (532·45).

PLATINUM: Free-Market £207·50 (£208·65).

LONDON COMMODITY MARKETS

Rubber: Spot. 66–69 (66–69). SISAL: East African quoted levels No. 1 Basis $660. No. 3 Long $640. C.I.F. Antwerp prices.

SOYA MEAL: Soft. Aug. £115·50–£116. Oct. £117–£117·20. Dec. £121·50–£122·50. Feb. £127·50–£128·50. April £128·50–£129·50. June £128·50–£129·70. £129·50–£132.

COFFEE £ per ton: July 1933. Sept. 1981. Nov. 2021. Jan. 2060. March 2062. May 2080. July 2101. Sales: 2575.

COCOA E. D. + F Man (Cocoa) Report (£ per tonne). Closing prices: July 1725 Sell, 1724 Buy; Sept. 1707, 1705; Dec. 1678, 1677; March 1687, 1686; May 1699, 1698; July 1716, 1715; Sept. 1728, 1720. Sales: 4274. Options 4.

SUGAR, London No. 6: Aug. 86·80, 86·40; Oct. 88·60, 88·40; Dec. 93·80, 93·40; March 104, 103·80; May 108·60, 108·40; Aug. 114·60, 113·60; Oct. 119·60, 117·60. Vol. 2697. Czarnikow.

CRUDE OIL

Rotterdam spot prices in $: Arab Light 26·95, Dubai 25·90, Arab Heavy 25, North Sea (Forties) 26·40, North Sea (Brent) 26·50, Nigerian Bonny Medium 26·05, Urals 25·40.

GAS OIL FUTURES

Premier Man reports—July 215·00–14·75. Aug. 216·00–12·75. Sept. 214·75–12·50. Oct. 214·00–16·75. Nov. 216·50–15·50. Dec. 230·50–17·00. Jan. 227·00–21·00. Feb. 227·00–16·00. March 220·00–20·00. Volume 465.

LONDON GRAIN MARKETS

HGCA: Locational ex-farm spot prices E. Midlands: feed, wheat 114·80.

BARLEY £ per ton: Sept. 96·65. Nov. 100·50. Jan. 104·05. March 107·05. May 109·80. Wheat 'B' £ per ton: July 115·00. Sept. 97·55. Nov. 101·05. Jan. 104·55. March 107·75.

(G A F T A)

LIVE PIGS (Gafta): Pence per kilo. July 97. Aug. 98·30. Sept 99. Oct. 101. Nov. 101·50. Jan. 95·30. Feb. 94·50. March 95·50. April 94. May 94. June 89.

PIGMEAT (Gafta): Pence per kilo. Aug. 103·70. Oct. 107. Nov. 107·20. Feb. 99·40. April 99·30. T/O 119 lots.

POTATOES (Gafta): Nov. £59. Feb. £68·50. April £78·30. May 83·50. T/O 190 lots of 40 tonnes each.

COVENT GARDEN

Fruit per lb: strawberries 50-70, eating apples 10-29, cookers 12-15, bullaces 28-31, cherries 50-70, grapes 50-80, rhubarb 10, water melons 11-14, apricots and plums 20-50, pears 10-30, gooseberries 20, raspberries 300-320, tangerines 25-26. Each: avocados 20-45, coconuts 22, grapefruit 10-20, Kiwi 16-18, lemons 6-14, limes 15-16, mangoes 40-60, melons 30-80, nectarines 5-22, peaches 4-14, oranges 4-18, paw paw 70, pineapples 50-140.

Salad per lb: beetroot 14, Chinese leaf 20-22, parsley 80-100, tomatoes 26-30. Per Bunch: spring onions 10-12, radish 13-15, mustard & cress 7, watercress 16-20. Each: celery 12-33, cucumbers 15-25, round lettuce 5-7, cos and Webbs 10-14, iceberg 30-40.

Vegetables: Each: artichokes 60, cauliflower 30-40, sweetcorn 25, marrows 12-40. Per lb: asparagus 120-300, aubergine 42, beans 60-100, cabbage 7-12, calibrese 80-100, carrots 10-16, courgettes 22-30, fennel 50, spring greens 8-9, mangetout 150, mushrooms 50-70, onions 10-12, peas 26-28, peppers 25-40, spinach 18, garlic 65, turnips 18, potatoes 6-7.

GRIMSBY FISH

Quayside prices ex-ship per 78 stones: Cod £43 to £69, codling £40 to £49, large haddock £70 to £72, medium £65 to £68, small £60 to £68, large plaice £66 to £76, medium £50 to £74, small £40 to £68. Large lemons £80 to £115, medium £98 to £103, small £50 to £80, rockfish £28 to £30, coley £24 to £27, reds £20 to £24.

LIVESTOCK COMMISSION

Average fatstock prices yesterday: GB cattle 97·75p per kg. lw (−0·85), sheep 148·21p per kg est dcw (−29·42), pigs 80·61p per kg lw (+0·53). England and Wales: cattle nos up 12·5 p.c., ave price 98·13p (−0·95), sheep nos up 5·0 p.c., ave price 148·97p (−29·07), pigs nos down 4·1 p.c., ave price 80·61p (+0·53). Scotland: cattle nos down 13·3 p.c., ave price 95·37p (−0·91), sheep nos up 56·6 p.c., ave price 142·34p (−31·10).

FREIGHT FUTURES

July 867·0 down 1·0 Volume 23. Oct. 890·0 up 0·5 Volume 19. Jan. 889·0 unch Volume 2. April 917·0 down 15·5 Volume 2. July 895·0 down 14·5 Volume 1. Oct. 930·0 down 43·0. Jan. 970·0 down 10·0. April 1025·0. Total lots traded 47. Yesterday's BFI 890·0 down 1·0.

Nearby months steady with few sellers, but forward positions down sharply on limited trade, reports Coley and Harper.

TOURIST RATES

Australia	1·92½ dollars
Austria	27·20 schillings
Belgium	78·50 francs
Canada	1·74½ dollars
Denmark	14·03 kroner
Finland	8·17 markkaa
France	11·85 francs
Germany	3·88 marks
Greece	*175·00 drachmae
Holland	4·38 guilders
Iceland	*52·00 kronur
Ireland	1·24½ punt
Israel	1,450 shekel
Italy	*2,490 lira
Japan	321 yen
Malta	*0·59½ pounds
New Zealand	2·72 dollars
Norway	11·26 kroner
Portugal	217·00 escudos
South Africa	*3·00 rand
Spain	*219·00 pesetas
Sweden	11·26 kronor
Switzerland	3·23 francs
Turkey	640·00 lira
United States	1·2870 dollars
Yugoslavia	*350·00 dinars

Rates indicate approximate foreign currency bank notes obtainable for sterling in Britain.

*Subject to limit.

Capital growth PLUS a rising "tax-free" return. It isn't magic. It's Munipayer.

Munipayer is an investment programme from the UK's best-performing General Trust over 3, 5 and 7 years*.

You choose a level of withdrawals — of which up to £5,900 a year could be free of Capital Gains Tax. An investment of £10,000 made five years ago in Munipayer with half-yearly withdrawals of 10% per annum could have given you 113% more in regular withdrawals than the same type of investment in a Building Society Share Account — and capital growth of 201% into the bargain! The minimum investment is £3,000.

All figures are on an offer to bid basis. *As listed in Money Management, June 1985

For details, phone 0622 671978, or write to M.L.A. Unit Trust Management Ltd, 99-100 Sandling Road, Maidstone, Kent ME14 1XX, quoting ref D1/27/6/85

MUNIPAYER

A MEMBER OF THE UNIT TRUST ASSOCIATION

SITUATIONS VACANT

Continued from Page 15

REPRESENTATIVES

AS AN EXPERIENCED MEDICAL REP you owe it to yourself to use one of the best known recruitment agencies in the business. Vacancies throughout the U.K. Interviews held locally. 0256 55955 (24-HOURS) SUTCLIFFE SELECTION, 46/48 Essex Road, Basingstoke, RG21 1TB.

BUILDING PRODUCTS Representatives required. South London/South East and Hants/Oxon/Berks. Must be skilled negotiators and experienced in Specification Selling. Attractive remuneration package, including a car, BUPA, etc. Telephone Pat Burbidge on 05447-532 or 05447-262.

CINTIQUE CONTRACT SALES REPRESENTATIVE. Cintique require a Contract Sales Representative. He/She will have proven experience and good contacts in the hotel field to introduce a new range of seating. This will be a highly rewarding position for an enthusiastic and self-motivated person. Written applications in confidence with curriculum vitae to H. T. Rees, Sales Director, Cintique, Firmbank Works, Andrews Road, London E8 4RN.

COMPUTER PERIPHERAL SALES. C£20,000 + car. Beds, Bucks, Herts. Selling a range of VDUs and printers to end users and dealers.—Call ATA SELECTION, Milton Keynes 0908 666872.

CORRUGATED SHEET plant. 2 energetic sales representatives, fully experienced in this industry, are required by well established and expanding East London manufacturers. Territory London & Home Counties north of Thames. The position offers good prospects with an expanding company where results will be well rewarded on a salary and commission basis. Please write or telephone Mr A. Selby, Swallow Box Company (London) Ltd., Swallow House, Rifle Street, London E14 6PB. Tel. 01-515 1898.

DATACOMMS. REGIONAL SALES MANAGER. £20,000 base + comm + car. N'hants. Technical background, and knowledge of network planning required.—Call ATA SELECTION, Milton Keynes 0908 666872.

DIAGNOSTIC EQUIPMENT SALES. C£15,000 + car. N'hants, Bucks, Beds. Market a range of ultra-sound, CT scanner and X-ray equipment to hospitals. — Call ATA SELECTION, Milton Keynes 0908 666872.

ELDRIDGE POPE AND CO. plc. FREE TRADE SALES MANAGER. Eldridge Pope, leading Dorchester brewers and wine merchants, seek a Free Trade Sales Manager. Aged over 35, you need successful free trade sale management experience with a national brewer to include good loans management knowledge. National and grocery accounts experience is desirable but not essential. This is a post key to the Company's continuing growth, managing a staff of 17, and based in a very attractive location. Following real success, the successful applicant can expect to be appointed Technical Director in due course. The starting salary is negotiable depending on age and experience plus car, non-contributory pension scheme and profit share. Relocation assistance is available. Please write in confidence with full details of career to date and a photograph to: A. R. Hanby, Personnel Director, Eldridge Pope and Co., Dorchester Brewery, Dorchester DT1 1QT. The closing date for applications is 12th July, 1985.

FAX (FACSIMILE TRANSMISSION) Sales, basic + commission + car. OTE £30K+. Phone: Keith Crampton on 0396 89715 for full details.

FIELD SALES MANAGER for an international express parcels service. £15k package + car. A division of the world-wide Securicor Group, Securicor Air is a young, high growth operation with all the support of an international company. Planned reorganisation, to realise our full potential in the hotly competitive international express parcels market, now creates an opening for a sales professional to become Field Sales Manager. Taking responsibility for both the UK sales force and for an immediate sales territory around our Birmingham International Airport base, will require a sound knowledge of the international airfreight business, proven sales ability, gained from at least 5 years' relevant experience, plus the energy and enthusiasm for both team and self-motivation. Ideally located in the Midlands area and aged at least 30, you will now be looking for this rare combination of management and direct sales that leads in a role which offers you the scope and freedom to excel. Career development opportunities are directly linked to the future success of the operation. In addition to a basic salary of £12,000 pa, your commission is likely to realise at least an additional £3,000 whilst benefits, which include a company car, are as you would expect from part of the Securicor Group. Write with full details of your work record to J. A. Cooper, Director, Securicor Air, Birmingham International Airport (Cargo), Birmingham, B26 3QG.

EXPERIENCED SALES EXECUTIVE to sell ranges of high class perfumes and skin care products — covering department stores, perfumeries and leading chemists—salary negotiable. Apply in writing John Rose & Co., 1553a London Road, London, W18 3AD, mark envelope (P.V.).

FOOD ADDITIVE SALES. C£14,000 + car. Bucks, Beds, Herts. Selling additives to food processing and manufacturers.—Call ATA SELECTION, Milton Keynes 0908 666872.

GRADUATING IN SCIENCE in 1985—thinking of Medical/Technical sales? Your first step should be to ring Sutcliffe Selection, 0256 55955 (24 hours). 46/48 Essex Road, Basingstoke, RG21 1TB.

GREGARIOUS GRADUATES required, highly self motivated, £15,000 +. Ring Mr Neil, 01-623 3617.

HOW DO YOU FIND THE TOP JOBS IN DIAGNOSTIC AND SCIENTIFIC SALES? Contact Talentmark, leaders in scientific recruitment! We could have just the job you're looking for! 01-229 4214 TALENTMARK Recruitment Consultants Freepost, London, W2 1BR.

HUNGRY SALES EXECUTIVES. Take the big Leap in 1985. Lansdowne Appointments Register are NOW looking for hungry Sales Executives for a wide range of challenging positions. From selling industrial and consumable goods to high technology products. If you are aged between 22-40 and want a more exciting, more rewarding career, call us now on 01-743 6321 or write to Stuart Tait, Lansdowne Recruitment Limited, Park House, 207-211, The Vale, London, W3 7QB.

INSURANCE SALES to £15,000 plus car COMM + CHEAP MORTGAGES. All areas. Life ex. exp. reqd. For a free vacancy list tel. CHASE PERSONNEL 01-588 6615

INDUSTRIAL COMPUTER SALES. C. £18,000 + car. Bucks, Beds, Herts. Selling systems for process control to the manufacturing industry.—Call ATA SELECTION, Milton Keynes 0908 666872.

INTERVIEWER/CONSULTANT c. £18,000 INC. For expanding Sales Recruitment Agency, based Kings X. 01-833 0663 K P PERSONNEL AGY

LEASING EXECUTIVE. C£12,000 + car. N.W. Home Counties. Selling to office equipment dealers, lots of existing business.—Call ATA SELECTION, Milton Keynes 0908 666872.

LONDON'S leading office supplier requires Sales Agents for office furniture equipment. C. £12-£15K p.a. Assistance with car package, full training given. No experience necessary. Tel. 01-631 1081, speak to Ian Oetrer.

MATERIALS HANDLING/STORAGE. Experienced & Trainee. Vacancies in most counties South of Birmingham and a few in the North: Carousels to Conveyors, Mezzanine Floors to Garment Handling Systems, Automatic Warehousing to Racking/Shelving. We are specialists in Sales recruitment for these industries and have some trainee spots, many openings for experienced sales people and one or two specialist roles. For a confidential discussion of the opportunities open to you at this stage of your career contact: Pat Redfern 0403 51289 8.30 a.m.—7.30 p.m. Redfern Associates, 27 Langhton Road, Horsham, Sussex.

MEDICAL SALES HOTLINE. Need a job fast? Then phone Colin Mackinon for prompt action—now 01-229 4214 TALENTMARK Recruitment Consultants, Freepost, London W2 1BR.

MEDICAL/TECHNICAL REPRESENTATIVES Up to £13k Basic + Commission + car. For the best choice of opportunities in Pharmaceuticals, Hospital and Laboratory Products Sales. Call now Telephone: 01-242 4266 01-831 6471 SCIENTIFIC STAFF CONSULTANTS

MODULAR MERCHANDISING SYSTEMS SALES EXECUTIVE. c£10,000 + Car + Commission. CTI Systems are one of the UK's leading modular shopfitting manufacturers, based in North London. We are seeking to recruit an additional salesperson to continue our expansion into the multiple and department store markets. The applicant must have a proven track record in this field, or relevant experience in non-food retail. The person must have initiative and drive and expect to achieve annual sales of circa £200,000. Apply in writing to: Mr G. E. Morris, Director, C.T.I. Systems Ltd., Fonthill Road, London, N4 3HN

MICRO COMPUTER SALES. £25,000 + car. Beds, Bucks, Herts. Promote top range of micros, DEC, IBM and ACT to major accounts.—Call ATA SELECTION, Milton Keynes 0908 666872.

NATIONAL WARRANTY & Finance Co. in the motor industry requires commission only agents. High earnings. Exclusive territories. — Automotive M.B.I. Ltd, Otley (0943) 467511.

PRINT/PACKAGING. G. London/H. Counties to £11,000 + Car. Opportunities for experienced sales people or technical graduates to join a major corporation and sell a range of adhesives to end users and distributors. Excellent remuneration plus superb promotion prospects. Ref. SB137. Tel.: 07535 62565. David Lightfoot & Co., Selection Consultants, 53, Peascod Street, Windsor, Berkshire.

POWER CONTROL EQUIPMENT. SALES MANAGER. C£15,000 + car. Milton Keynes based. Responsible for expanding successful division selling to OEMs and appointing agents. Call ATA SELECTION, Milton Keynes 0908 666872.

QUO VADIS PUBLICATIONS LTD., an international company, manufacturer and distributor of its own patented stationery products seeks Exclusive Sales Representatives to call on business people and stationers in the Midlands/Wales area. Salary £10,000 plus (bonus included). All travel and car expenses paid. Applicants must be ambitious and capable of handling high level business. Resumes listing training and proven selling experience should be sent to: Quo Vadis Publications Ltd., 37 Rookwood Avenue, New Malden, Surrey KT3 4LY.

SALES AGENTS. A well established security and alarm systems company is now ready to expand and is looking for Agents to sell a brand new product, specifically designed to protect development and building sites. Agents are required to cover the whole of the British Isles and interviews will be held in Glasgow, Manchester, Birmingham, Bristol, Torquay and London. Applicants with experience in the security field or at present calling on the Building Trade would be preferred but this is not essential. Apply in the first instance with career details to The Managing Director, Zen Electronics Ltd., The Business Centre, Hay Lane, Braintree, Essex.

SALES REPRESENTATIVE. Expanding printed circuit board manufacturer requires Representative living SW London area. Usual company benefits and car. Contact Celerity Circuits Ltd., Redkiln Close, Horsham, W Sussex RH13 5QH. Tel 0403 59463.

SALES EXECUTIVE £20,000+. Do you feel that you deserve at least £20,000 p.a. for selling successfully in London. If you do please read on: We are an energetic young company selling to architects, designers, specifiers and contractors. We need an experienced Sales Person aged 25-35 who can negotiate at all levels and is hungry for success. Please apply in writing in confidence to Box No. S.B. 6630, Daily Telegraph EC4.

SALES EXECUTIVES. Isma-Strip is a well established group with an enviable reputation in asbestos removal technology. We provide a national service from depots in Norfolk, Essex and Warwickshire. Our products are unique but already well accepted, and the potential is vast. We now require sales executives to sell primarily to the building trade, local authorities and asbestos removal contractors in these areas: Scotland, the North, Wales, the Midlands, London and Home Counties, and the South. At least two years' selling experience required. Starting salary and commission should provide £12,000 plus. Car allowance. Please apply in writing to the Personnel Department, Isma-Strip Group, Valley Industrial Estate, Station Road, Wymondham, Norfolk NR18 0JU.

SALES EXECUTIVES SALARY + COMMISSION + GL CAR. An exceptional opportunity for experienced Capital equipment Sales people who wish to further their career and are looking for a challenging role in a hard and fast industrial market place. This market leader offers full product training and a more than generous benefits package to those candidates who can substantiate a track record and have the ability to progress into an early management role. Applicants aged 25-35, telephone Malcolm Graham adviser to the client on 01 623 4688 or send career history to date to City Recruitment Consultants, 58 Houndsditch, London, EC3.

SALES EXECUTIVE, Oxon, Bucks area. Distributor of high quality foods to hotels and restaurants requires self motivated and enthusiastic Sales Executive to liaise with existing accounts and open new ones. Good salary, commission and car. Send c.v. to Hames Smalls Ltd., 25 Gage Walk, London SE1 4SB.

SALES ENGINEER, Industrial Electronics, Northern England and Scotland. Excellent salary + car. Renold Electronics is a rapidly growing manufacturer of speed control systems for AC & DC motors and will be introducing several exciting new products in the near future. As a result of internal promotion, a vacancy has now occurred for a Sales Engineer to take responsibility for the development of a high potential market, building on a strong existing sales base. We are looking for a highly motivated engineer with either an electronics, electrical or mechanical background. HND or degree preferred but previous and relevant experience will be fully considered. Appropriate sales and product training will be given where necessary. In addition to the excellent salary (including commission) a company car will be provided together with 5 weeks holiday and other benefits. Career prospects are very good. Please write with brief career details to our Personnel Manager or Telephone Lesley Milne on 0706 527203 for an application form. Renold Electronics, Clifton Street, Milnrow, Rochdale OL16 3LB.

SALES REPRESENTATIVES. Due to expansion the company, which is a market leader supplying "aids for the disabled" to social service departments and health authorities, require two experienced sales persons who will also get involved in product development in the Midlands and Southern counties. These appointed ... ability to self-motivate ... Hants and Beds/Bucks vicinity and aged 25-40. Good remuneration and company car. Write S.B. 6632, Daily Telegraph, E.C.4.

SALES REPRESENTATIVE. The Falcon Pipe Group Limited, manufacturers and distributors of smokers' pipes, lighters and accessories, require an experienced Sales Representative to service new and existing retail and wholesale accounts in Scotland and Northern England. Experience in the U.K. pipe/tobacco market is preferred but candidates with a proven sales record in consumer durables will be considered. Salary will be commensurate with job requirements. A company car is provided in addition to normal benefits. Interviews will be held in Glasgow. Please send full c.v. to the National Sales Manager, The Falcon Pipe Group Limited, 3 Commerce Road, Brentford, Middlesex, TW8 8LR

TECHNICAL SALES ENGINEERS (INDUSTRIAL FASTENERS). Tucker Fasteners Limited is a world leader in the manufacture and marketing in Industrial Fastening Systems, which includes the renowned POP Blind Rivet in its product range. We are seeking persuasive sales professionals, in the following locations, to sell a broad product range either through our extensive distribution network or direct to our customers in all sectors of industry: North East England/Scotland; West Midlands; East Midlands/East Anglia. Applicants for the positions in North East England and the West Midlands should be in the age range 25 to 40 with a proven track record of sales, preferably of fasteners, direct to customers in a wide range of industries. The East Midlands/East Anglia opportunity would best suit an applicant with experience of promoting products through distributive outlets. The Company offers realistic salaries supported by a sound incentive bonus scheme. A company car is naturally provided, together with all the benefits associated with a large multinational company. Please write indicating which position is of interest to you and giving details of age, experience and career to date to: Mr P. Drew, Personnel Services Manager, Tucker Fasteners Ltd., Walsall Road, Birmingham B42 1BP

TRAINEE SALES REPRESENTATIVE. Required for South & West areas. Sales experience an advantage. Salary and commission, company car and expenses. Apply in writing to Field Sales Manager, Medical Wire & Equipment Co., Corsham, Wiltshire SN13 9RT.

SALES CONSULTANTS. Earn in excess of £20,000 p.a. and be your own boss. GKD manufacturers of fitted bedroom furniture with showrooms in London, Home Counties and South East, require experienced self-starter who can expect high earnings through qualified lead and appointment. With the backing and training of a company established over 20 years, all you need is the ability to sell effectively, a car and telephone. Tel. Derek Steele on 01-515 5151 or write to GKD Ltd., Laurick House, Laurick Road, London, E14 0JF.

SALES REPRESENTATIVE. GIFT TRADE IN GREATER LONDON c. £8,500 + CAR + ADDITIONAL COMMISSION. We are looking for a representative to sell the Roska range of pearls and jewellery to the retail gift trade, jewellers and other stores. Ideal candidate will be between 30-45 with experience of the retail trade and knowledge of the gift / jewellery business. There is an obvious need for the ability to motivate yourself, working on your own in a broad territory, the reward will match the work rate and additional commission could bring your earnings up to £15,000. Please send full career details to Adele Hunt, quoting ref. LMS 5058, SELECTION LINK, 13/14 Hanover Street, London W.1. 01-493 5788 (Agy).

SALES REPRESENTATIVES. North West of England and South East of England. Europe's leading manufacturer of roof purlins and now also a major contender in the cladding market, wish to appoint a further two experienced sales representatives to established territories in the North West and South East of England calling on sheeting contractors, architects and other specifying bodies. An excellent salary is offered together with generous company benefits and a 1·6L Cavalier car. Please write for an application form to Mr J. E. Andrews, General Sales Manager, Ayrshire Metal Products (Daventry) Ltd., Royal Oak Way, Daventry, Northants. NN11 5NR.

WELL PAID OPPORTUNITIES for Sales Executives (30-48 years) who wish to ADVANCE their careers. Confidential calls to the MD on: 01-769 6281 (Weekday/Weekend) or a copy of an up-to-date c.v. to: Executive Assignments, 51a Fir Regent Street, London W1R 5FA.

138 FINANCE HOUSE VACANCIES NATIONWIDE 7K TO 18K. A background in the instalment credit industry is essential. TELEPHONE: 0373 758295 (9 a.m.-6 p.m.) OR 0273 552085 (7.30 p.m.-9 p.m.) AFL Finance House Recruitment, 314 Western Road, Hove, Sussex.

SPECIFIER SALES REPRESENTATIVES. Building Products. Various U.K. locations. Top specifier sales representatives to market proven range to major developers, local authorities and public authorities. Sales experience in specifier market and technical ability to negotiate at senior level essential. Excellent career prospect, high basic salary plus commission, car, life assurance and pension scheme. Send full CV in confidence quoting ref 1079 on envelope to: Paul Risdon, Benson Recruitment, 67A Bell Street, Reigate, Surrey RH2 7AL. Tel.: (0911) 281 2245. List any companies you don't want details forwarded to on separate sheet.

STATIONERY SALES. C £12,000 + car. Bucks, Beds. Build up established customer base selling to commercial outlets.—Call ATA SELECTION, Milton Keynes 0908 666872.

TELECOMMS. AREA SALES MANAGER. C£24,000 + car. Bucks, Oxon. Manage effective sales team, selling telephone systems.—Call ATA SELECTION, Milton Keynes 0908 666872.

TECHNICAL SALES REPRESENTATIVE. Company manufacturing passive fire protection products seeks go-getter age 25 plus to develop markets, sales and promote the use of products to architects, local and health authorities, fire brigades, builders, joiners, shopfitters etc. Product range comprises intumescent fire seals, smoke and weather seals, specialised ironmongery and other related products. Area to be covered West Country, Wales, West Midlands. Suitable applicant will reside in Glos., Herefordshire, Warwicks, Shrops., and have previous sales experience in the building industry. Experience in the fire protection field would be advantageous. Salary £9,000 to £10,000 according to experience plus car and other benefits. Please apply in writing with c.v. Mann McGowan Fabrications Ltd., Unit 4, Brook Trading Estate, Deadbrook Lane, Aldershot, Hants GU12 4XB.

TECHNICAL SALES/MARKETING c. £10,500 CAR/BENEFITS. An established manufacturer of building related products, selling through architects, specifiers, local authorities, large contractors, etc., has an attractive opportunity for a successful dynamic sales orientated professional, aged to mid 30s. Responsibility will be to the Managing Director for developing existing sales, new products and contributing to development of marketing policy. The attractive employment package includes pension scheme, private medical insurance and assistance with relocation expenses where appropriate. Please apply in writing to David Hutchinson, Consultant, quoting reference No. 328/20, Professional Personnel Consultants Ltd., Godwin House, George Street, Huntingdon, Cambs.

TECHNICAL SALES REP. required to sell scientific products to distributors, universities, hospitals, etc., in North England and Scotland. A working knowledge of market with a physics-biology background would be helpful. Successful applicant will receive good salary + car + benefits. Apply in writing with c.v. to: Day-Impex Ltd, Station Works, Earls Colne, Colchester, CO6 2ER.

TRAINEE SALES REPRESENTATIVE. Rockware Plastics Limited, Kingston, a fast-growing subsidiary of the Rockware Group, and major supplier of plastic bottles and components to the pharmaceutical, cosmetic and toiletry industries, require a trainee sales representative to join their progressive sales team. Internal training will involve a 3/4 month in-house programme at the factory in Kingston upon Thames followed by a phased introduction to existing and potential accounts. The sales areas to be covered will embrace the whole country, and the job holder will need to be extremely mobile and flexible, the ideal homebase being Central England. Relocation is unlikely to be necessary at this stage but may become necessary as the job develops. For this job personality and communication skills will be more important than formal qualifications and selling experience. Candidates should be aged 20-25 years, be comfortable working on their own, be effective written and oral communicators, be presentable and outgoing and be effective administrators. Their work experience and background to date should show a record of achievement in areas with similar requirements. Salary is negotiable, fringe benefits good and a Company Car will be provided on completion of training. Write or telephone for an application form, or send a C.V. to: The Personnel Department, Rockware Plastics Limited, Lower Ham Road, Kingston upon Thames, Surrey KT2 5AE. Tel: 01 546 1161

OFFICE VACANCIES

EXPERIENCED SECRETARY required by Central London Medical Practice. Three hours a day; age immaterial. 01-836 7876.

SHOPS & STORES

DESIGNER BRIDAL SHOP in Chelsea requires enthusiastic and responsible young lady for customer service. Excellent prospects. Please telephone 01-581 3878.

HOTELS AND CATERING

COOK, CHEF WANTED, pref. Cordon Bleu, Pru Leith trained. Permanent position 20 covers. County house hotel, Devon. Telephone South Brent ...

SITUATIONS WANTED

1984—DECEMBER. Company policy retired Dep. Man Director of £30m subsidiary of large multi National. Not planning to vegetate. Seeking challenge and change. Total exp in managing and controlling large organisation. Prepared to consider any offer eg. looking after American interests in Europe. Write D6618 Daily Telegraph, EC4.

MATTHEW HALL ENGINEERING

Senior Engineering Appointments

We are one of the most successful British Companies operating in the very competitive sphere of offshore engineering in which we have gained a high reputation for our technological and managerial expertise. We currently enjoy a very heavy workload and we anticipate with confidence an exciting future.

To meet our future strategic needs we now seek to appoint high calibre engineers, both to senior positions within the organisation and to career positions with potential for promotion to more senior levels. These London based appointments are for engineers to lead design groups which will interface with multi-disciplinary project task forces or for specialists who will provide technical advice to support both project teams and the Conceptual Design group.

Candidates should be able to demonstrate experience relevant to offshore design and ideally should hold Chartered status and/or an appropriate degree.

MH

British Engineering at its finest

Process & Systems

Candidates must be degree qualified and either hold Chartered status or be committed to obtaining Chartered status. We seek to recruit for our Process and Systems Department and Conceptual Engineering Unit.

Process Engineers
– with at least six years offshore process design experience in lead or senior positions.

Fire Protection Engineers
– with at least five years in the Fire Protection Industry of which a minimum of four years in offshore/petrochemical applications.

Systems Reliability Engineers
– where experience includes a minimum of two years in Systems Reliability, Availability and Maintainability, ideally with offshore experience and a knowledge of HAZOP and HAZAN techniques.

HVAC Engineers
– with a minimum of four years design experience including knowledge of offshore applications in lead or senior positions.

Acoustics and Vibration Engineers
– with at least three years relevant industrial experience.

Equipment Engineering

For the senior appointments Chartered Engineer's status is essential and experience as Lead Engineer on a project would be an advantage. For career development positions candidates with HNC/HND and appropriate experience will be considered.

Materials Handling/ Mechanical Handling Engineers
– who are conversant with the Selection, Design, Installation and Maintenance of equipment associated with Offshore Platforms, with special reference to Cranes, Runway Systems, Lifeboat Handling and General Lifting Equipment. Experience of Testing and Commissioning of the foregoing would be an advantage.

Mechanical Engineering/Equipment and Packages Engineers
– who are conversant with the Design, Selection, Testing, Approval of vendor submissions, of Rotating Equipment including Compressors, Gas Turbines, Pumps, Water Treatment Plants, Packaged Equipment associated with Offshore Platforms.

Drilling Engineers
– applicants should have experience in Design, Selection and Layout of Offshore Drilling Equipment. 'Hands-On' experience of operating Drilling Equipment would be an advantage.

Electrical & Instrumentation

Candidates should have a minimum of five years experience in offshore engineering or a related industry and hold an honours degree and membership of an appropriate professional institution. They should be able to demonstrate experience of supervising and control of specialist engineering design teams.

Electrical Engineers
– applicants would be expected to have experience of the design of large industrial power systems, and should be familiar with current codes and practices associated with the classification of hazardous areas and the selection of certified equipment.

Instrument/Telecommunications Engineers
– applicants should be thoroughly familiar with pneumatic and electronic process measurement and control systems. Specialised knowledge of emergency shutdown systems, fire and gas detection, telecommunications and telemetry or computerised control and data acquisition systems would also be desirable.

Piping

Applicants should have at least 12 years experience in Plant Layout and Piping Design of which the last five years should have been spent in a Lead Engineer's role associated with major offshore projects. Candidates with CAD experience, especially PDMS, will be given preference.

Piping Engineers
Pipe Support Engineers
Piping Stress Engineers
Piping Materials Engineers.

Candidates for Piping Stress positions must be Chartered.

We also have vacancies for Piping Designers with CAD (PDMS) experience.

Our package of salary and benefits is designed to attract applicants of the highest calibre and, with the Company's commitment to career development, candidates can anticipate excellent and challenging career prospects.

Applicants should write giving full details of their qualifications, experience and contact telephone numbers to: Nigel Kent c/o Austin Knight Selection, London W1A 1DS, or you can telephone him today or tomorrow between 9.00am and 8.00pm on 01-437 9261 or 439 3410 for further details.

Mechanical CAD/CAM Quality Assurance and Technical Publications

Stevenage

Prime CAD/CAM, based in Stevenage and developing software systems for the Mechanical Engineering Industries, epitomises Prime's excellence throughout a range of hardware and applications software solutions. We now need several talented innovators with strong backgrounds in mechanical engineering:

Mechanical Engineers for Software Quality Assurance

Carrying out challenging quality assurance for CAD/CAM systems, you will set standards, assess specifications for new features and products, develop and perform tests. Additionally, you may be involved in controlling the QA procedures of third party software suppliers. Previous QA experience is not essential, but an appreciation of the importance of this function, an innovative approach to testing and at least two years' mechanical engineering experience in a design or manufacturing environment is: therefore in addition to a degree or an equivalent qualification, you should have some first hand experience of CAD/CAM systems. An understanding of end user requirements is an underlying strength of Prime.

Technical Authors for CAD/CAM Engineering

As a member of our Technical Publications Group you will be producing user manuals, reference guides and product casebooks, in line with the Prime style and format. Ideally you'll be experienced in writing technical documentation for CAD/CAM systems; or you might have 5 years' experience of mechanical engineering and a career interest in the preparation of high quality technical documentation. An excellent communicator, you should be highly self motivated and keen to use this opportunity to develop your technical skills.

For the above positions, full training on Company products and systems will be given, and you will also have the opportunity to take part in programmes designed to develop your interpersonal and communication skills.

Highly attractive salaries, are supported by free BUPA, pensions and life assurance schemes, long term disability insurance, stock purchase plan and relocation assistance where appropriate; in the more senior positions, a company car is also offered. If you only ask the best for yourself, telephone Mike Newstead, on 0438 356122 or write to him at Prime Computer CAD/CAM Ltd., Walkern Road, Stevenage, Herts SG1 3QP.

First and Foremost

PRIME COMPUTER

SANDVIK

Sandvik Saws and Tools Limited, is part of a multi-million pound international group. Due to internal promotion they now seek to recruit the following:

Market Manager

c.£13,000 + benefits + Granada

The successful candidate will be of graduate stature, aged 25/35, and will ideally have spent several years in sales and marketing, including brand management experience preferably gained within an f.m.c.g. company.

We offer an excellent starting salary, based on experience, relocation costs where necessary to the West Midlands and relevant fringe benefits.

Sales Executive

Five figure earnings + Car

Applications are invited for the position of Sales Executive covering North London/Home Counties. In your twenties or early thirties, with a good education, you will either already have achieved success in a sales role, or will be able to demonstrate that you have the necessary potential to become successful.

Attractive package includes good basic salary + commission, G.L. Cavalier Hatchback or equivalent and an on-going training and development programme.

Applicants for both positions, male or female, who feel they have the requisite skills and experience should send a c.v. to David Boyes, Mercuri Urval Limited, Six Acre House, Town Square, Sale, Cheshire, M33 1XZ, quoting ref. 568.

Mercuri Urval

Start the countdown to your career take-off

10. How would you like a career in Britain's biggest growth industry?
9. Would you like a career in which the only limits to your financial rewards are those you set yourself?
8. Would you like to work in a business which is unaffected by production or union problems, capital shortage or changes in the economy?
7. Would you like to sell a new product, backed by massive resources, which is set to revolutionise its market?
6. Would you like the right to specialise in the type of market where you feel most comfortable, and be able to offer your services to anyone you choose without any territorial limitations?
5. Would you like a career with a company which gives you all the facilities and training you need to be a success?
4. Would you like the security of knowing that your company is part of one of the largest and most respected organisations in its industry?
3. Would you like a career where your natural talents are recognised above academic qualifications?
2. Are you aged between 25 and 55, ambitious and determined to have a successful career?
1. Write in complete confidence, enclosing your career details to date, to:
Howard Chapman,
Sales Division Manager,
PGA Co. Ltd, Leon House,
High Street, Croydon,
CR9 1LU,
or telephone
Howard Chapman
on 01-680 0606.
You could have lift off.

PGA
A Member of the Sun Alliance Group.
The Career Builders

Sales & Marketing Manager

North West — Circa £18,000 + car

This is an outstanding opportunity to create and implement innovative and aggressive sales and marketing strategies that will drive our client's business forward thereby achieving even greater levels of profitability. Success will lead to a board appointment within 12 months which will enhance the quoted remuneration package.

The company is a well established subsidiary of an expanding high technology group which has a superb range of products with diverse applications in such industries as avionics, electrical and electronics.

The position will appeal to a sales and marketing professional with substantial relevant experience operating in a similar technical environment. Educated to degree level and probably aged 35-45 years the successful applicant will also be capable of establishing credibility and leading a small but professional sales team. An excellent benefits package will be negotiated and will include an executive car, private medical cover, first class pension plan and where necessary generous assistance with relocation. However, the biggest attraction of the position will be the career prospects.

Male and female candidates should send a detailed CV or request an application form on 0625 533364 (24 hours) quoting reference 780/DT.

Wickland Westcott & Partners
LONDON · PARIS · BRUSSELS · DUBLIN
Executive Selection/Management Development
Eagle Star House, 16a Alderley Road, Wilmslow, Cheshire SK9 1QX. Tel: (0625) 532446.

CAMRASO

Camraso, the cleaning research organisation, is seeking to recruit a number of suitably qualified people to promote a range of consultancy, research, and technical services to commerce and industry.

Applicants will ideally be educated to degree level and will have some experience of the cleaning industry.

Send full CV to:
Dr E. M. Brown,
CAMRASO,
Wira House,
West Park Ring Road,
Leeds, LS16 6QL.

Zone Service Manager

Herts base — **c. £10,000+car**

As the sole importers of Volvo cars and parts into the UK, our outstanding commercial success is due to the efficient management of our regional dealer networks. Reporting to the Field Service Manager, your contribution will be a key factor in this process and in ensuring increased sales and profitability.

Based at our Rickmansworth Regional Office you will be covering the area of Kent, E. Sussex, E. Surrey and S. London, ensuring high levels of dealer service standards and customer satisfaction.

On a more specific note, you will be responsible for implementing the policies, practices and procedures of Volvo Concessionaires Service Department within the Dealers in the zone. In addition, you will give advice and help towards solving technical problems as well as providing all round service support to the dealers.

Aged 28+ you should be qualified to at least C&G/ONC preferably HNC level with 3/4 years service management experience, preferably in the retail motor trade. Excellent communication and decision making skills, initiative and commercial awareness are essential attributes.

In return, we offer an excellent benefits package, including 28 days holiday, non-contributory pension, BUPA and accident schemes. The career prospects are what you would expect of an expanding, profitable company – excellent.

Please apply with full details to Sally Cockbaine, Manpower Development Manager, Volvo Concessionaires Limited, Lancaster Road, Cressex Estate, High Wycombe, Bucks. HP12 3QE.

MARKETING EXCELLENCE

VOLVO

Building Services Engineers & Managers

Our Midlands Division is now expanding and diversifying.

We urgently require additional senior staff in our Birmingham, Bury-St-Edmunds and Ipswich Offices.

Excellent salaries offered with top company fringe benefits. Some posts have short-term promotion prospects.

HVAC DESIGN MANAGER
SENIOR HVAC DESIGN ENGINEERS
M & E PROJECT MANAGERS
PLANNING ENGINEER
SENIOR HVAC/ELECTRICAL ESTIMATORS
SENIOR ELECTRICAL CONTRACT ENGINEERS
PLUMBING ESTIMATOR

Please reply in confidence to:
Managing Director, Drake & Scull Engineering Ltd., Carlton House, 266-268 Stratford Road, Shirley, Solihull, West Midlands B90 3AD. Telephone: 021-745 7981

DRAKE SCULL

OFFSHORE ENGINEERING

Principal Process Engineer

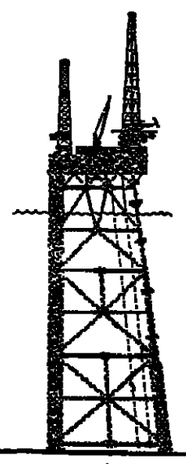
Taywood-Santa Fe Limited, a wholly British company and subsidiary of the Taylor Woodrow Group, with a record of continuing success in major offshore projects, seeks a

Principal Process Engineer

to head up the Offshore Process Design Group within the Company's Engineering Division.

Applicants will be preferably 35-50, possess a relevant degree and/or be Chartered Chemical Engineers. They will have had a minimum of 10 years in oil and gas processing and utilities and meaningful experience as Lead Process Engineers during the conceptual and detail design phase of at least one major top-sides project. This is a first class opportunity significantly to extend involvement worldwide in oil and gas related projects. An attractive salary, realistic relocation assistance where applicable and the usual large company benefits will be available to the successful applicant.

Applicants should write in confidence to:
Personnel Department (Ref: JPM),
Taywood-Santa Fe Limited,
309 Ruislip Road East, Greenford,
Middlesex UB6 9BQ.



ST

CHEMISTS AND ENGINEERS

Career opportunities with a leader in Silicone Technology

Dow Corning is a world leader in the manufacture and development of silicone and silicone-related products. Operating in 8 countries worldwide, and with global headquarters in the United States, our creative R&D coupled with agressive marketing, has paved the way for a consistent growth rate and expansion of operations.

To maintain our position at the forefront of product innovation and customer service, we are looking to appoint a select number of Chemists, Chemical Engineers, Instrument Engineers and Mechnical Engineers.

Opportunities exist in R&D, Technical Service and Manufacturing, but moves into functions such as Marketing, Sales, Finance and General Management are encouraged.

Applicants should be recent graduates, with outstanding academic qualifications. Alternatively, you should be a graduate with several years' experience in the petrochemical or speciality chemicals industry.

All candidates, should be looking to make a career in a successful multi-national, noted for creativity and innovation; possess good communications skills (a foreign language would be an asset); a well developed personality and the ability to work as part of the team.

Positions will be mainly in the UK – South Wales, but a willingness to move to one of our other locations in Belgium, Germany or France or elsewhere for training or in the long-term is essential.

Salary and benefits will be those associated with a major multi-national company.

In the first instance please send a detailed CV to The Personnel Department, Dow Corning Limited, Cardiff Road, Barry, South Glamorgan CF6 7YL.

DOW CORNING

Financial Accountant

C £15,000 PLUS BENEFITS

Reporting to the Group Accountant, the Financial Accountant will assist in a wide range of duties including the preparation of quarterly and annual accounts, D.O.T. returns and cash flow forecasting.

Applications are invited from Accountants wishing to be part of a motivated and enthusiastic team. Preference will be given to applicants with formal qualifications and/or general insurance company experience.

Please write to Personnel Officer, Iron Trades Insurance Group, 21/24 Grosvenor Place, London SW1X 7JA.

A direct line to the executive shortlist.

InterExec is *the* organisation specialising in the confidential promotion of Senior Executives.

InterExec clients do not need to find vacancies or apply for appointments.

InterExec's qualified specialist staff, and access to over 100 unadvertised vacancies per week, enable new appointments at senior levels to be achieved rapidly, effectively and confidentially

For a mutually exploratory meeting telephone:

BIRMINGHAM	021-632 5648	The Rotunda, New Street.
MANCHESTER	061-236 8409	Faulkner House, Faulkner Street.
BRISTOL	0272 277315	30 Baldwin Street.
EDINBURGH	031-226 5680	47a George Street.
LEEDS	0532-450243	12 St. Paul's St.

LONDON 01-930 5041/7 InterExec
19 Charing Cross Road, WC2.

The one who stands out.

WANTED: SLIGHTLY USED EXECUTIVES

If you are an able, experienced executive or professional person, yet somehow are not making the most of your potential, perhaps you need a new approach to your career. To learn how 'slightly used' executives have profitably renewed their careers, telephone for a free, confidential appointment — or send us your c.v.

CHUSID
The Professionals in Career Development:
London: 01-580 6771,
35-37 Fitzroy St., W1P 5AF.
Bristol: 0272 22367, Maggs House, 78 Queen's Rd., BS8 1QX.
Birmingham: 021-632 5286, 14 Corporation St., B2 4RN.
Manchester: 061-228 0089, Sunley Building, Piccadilly Plaza.

We are also specialists in 'Outplacement' for organisations, through our Group Company Lander Corporate Services Ltd.

هكذا من الأصل

HAY-MSL SELECTION & ADVERTISING

HAY-MSL Selection and Advertising Limited · 52 Grosvenor Gardens · London SW1W 0AW · Tel: 01-730 0833 · City: 01-236 5354
• HAY-MSL Selection and Advertising Limited is a member of the HAY-MSL Management Consultants Group.
• Offices in Europe, the Americas, Africa, Australasia and Asia Pacific.

Birmingham 021-643 6234 · Bristol 0272-276617 · Edinburgh 031-225 3307 · Glasgow 041-248 7700
Leeds 0532-454757 · Manchester 061-834 2425
• All posts are open to men & women.

Operations Director — Vacuum Technology

... a major commercial role in high-tech manufacturing

NORTH WEST: c.£22,500 + CAR

HAY-MSL MANAGEMENT SELECTION

Design innovation, high growth rate and substantial investment in new facilities are the characteristics of this recently established company already recognised in world markets as being at the forefront of vacuum coating technology.

To strengthen its resources an Operations Director is sought to take executive responsibility for performance against contract from acceptance of order to successful commissioning on site. Projects will range in value from £200,000 to several £million — with a world-wide customer base.

Candidates — probably aged 35 to 45 — will be educated to degree level in either business studies or an appropriate technical discipline. Substantial experience of project management in a major precision engineering company in the mechanical or electrical/electronic sectors is a prerequisite. Commercial expertise will be more highly valued than pure technical ability.

This is a very real opportunity for career and personal progression at a key point in the company's development. Salary is for discussion as indicated and the comprehensive benefits package could include equity participation; relocation expenses where appropriate.

Please write — in confidence — with full details. A. L. Brown ref. D.62053. HAY-MSL Management Selection, Oak House, Park Lane, Leeds LS3 1EL.

Graduate Management Trainees

KARA FOODS LIMITED

You are a management trainee with a blue-chip company, frustrated that you have not yet been given real responsibility.

We are a fast expanding young company manufacturing products for the frozen and fast food industries.

We seek bright people who derive satisfaction from getting things done and who will progress to general management via demonstrating their achievements in production, distribution and possibly sales.

Please write with full CV to: Richard Ashness, Managing Director, Kara Foods Ltd., 15 Tanners Drive, Blakelands, Milton Keynes MK14 5BU.

Senior Sales Representative

BASED KENT: £ ATTRACTIVE + CAR

Reed Medway Packaging Systems, specialists in the field of packaging systems and machinery, has an attractive opportunity for an Engineer to join its highly successful UK sales team.

You will be responsible for the sale of high-speed shrinkwrap equipment to major companies within the food industry. Although based at our headquarters in Maidstone, Kent, your work will involve extensive travel *throughout the UK.*

To succeed in this challenging role, you should have a proven track record selling high value capital equipment, together with a good knowledge of the food and drink industry. Experience in the design and layout of filling and packing lines is highly desirable.

Salary and benefits are those expected from a major employer and include company car and contributory pension scheme.

Please write, with full career details, to: Personnel Manager, Reed *Medway Packaging Systems — Reed Packaging Ltd., Aylesford,* Maidstone, Kent ME20 7PG.

Chemical Engineers — R & D and Production

MANCHESTER

THE CLAYTON ANILINE COMPANY LIMITED ... we are one of Europe's leading manufacturers of dyestuffs and related chemicals, located at a large modern site close to the centre of Manchester. The very latest technology has been installed including a number of computer controlled plants and further development is continuing with major capital projects.

To enhance our leading position in the industry we are now seeking to strengthen our human resources to enable us to meet the demanding challenges of the '90s ... and beyond.

We have excellent career opportunities for two highly talented Chemical Engineers. Naturally, we are seeking outstanding individuals with a good honours degree and/or post graduate qualifications and Chartered status. One appointment is in Research and Development and the second in Production, where some experience of writing software for computer plant control is desirable.

The Company is jointly owned by CIBA-GEIGY PLC and Sandoz Limited, and we offer attractive salaries and benefits in line with the best industrial practices, including relocation assistance, where appropriate.

Please send detailed C.V. to: The Personnel Officer, The Clayton Aniline Company Limited, P.O. Box 2, Clayton, Manchester M11 4AP. Tel: 061-223 1391, ext. 4255.

Sales Manager — Engineering Background

SOUTH-EAST: TO £17,000 + BONUS + CAR

HAY-MSL CONFIDENTIAL ADVERTISING

Manufacturing in metals, rubber and plastics, our client is a leading international supplier of specialised products for varied markets including the offshore, petrochemical, automotive and building industries.

Responsible to the Sales & Marketing Director for the Midlands and the *South, the successful candidate will negotiate major contracts,* develop business with large OEM's, and manage distributor sales. There will be the support of 30+ commercial and field sales staff. The post calls for a high-calibre sales professional, aged 33+, with substantial experience in selling engineered products. Proven leadership ability and further development potential are essential.

Salary negotiable as indicated; quality car; relocation assistance where appropriate.

Please write with full career details. These will be forwarded direct to our client. List on a separate sheet any companies to whom your application should not be sent. Andrew Russell ref. D.2080. HAY-MSL Confidential Advertising, Centre City Tower, 7 Hill Street, Birmingham B5 4UA.

Project Engineer for Lyons Tetley

GREENFORD, MIDDX: c.£12,000

Engineer yourself a great future in modern food production

Lyons Tetley one of the UK's most successful food manufacturers have invested extensively in advanced manufacturing technology, which offers *challenging and progressive careers to engineers who can make a* significant personal contribution.

We seek a Project Engineer to operate in a stimulating, fast moving environment, on a wide range of projects in the processing, packaging, materials handling and process control fields to high technical standards. You will also contribute to a continuous investigation programme and develop viable solutions to overcome technical problems.

Aged 25 to 35 you should be of degree/HNC standard in mechanical or electrical engineering with at least two years' processing and packaging experience.

Please write with full CV including salary, or contact me for an application form: Teresa Bailey, Recruitment Officer, Lyons Tetley Ltd., 327-347 Oldfield Lane North, Greenford, Middlesex UB6 0AY. Tel: 01-578 2345, ext. 502.

Outstanding Sales Opportunity

PRODUCT/SALES TRAINING PROVIDED: £7000-£12,000+ & CAR

HAY-MSL CONFIDENTIAL ADVERTISING

... with the British subsidiary, located in Southern England, of a Geneva based international manufacturer which is a world leader in its field.

Probably aged 24 to 30, candidates should be graduates with a pleasant personality and the ability to develop and maintain client contacts at all levels. A working knowledge of French would be advantageous, but not essential.

The successful candidate will receive extensive product/sales training, lasting a period of some months both in the UK and Switzerland, before being assigned to a key sales role as an Account Executive.

This is a challenging and rewarding position in a fascinating industry. Career prospects are unlimited and not necessarily confined to the UK in the longer term.

Salary and excellent benefits package are freely negotiable in the range of £7000 to £12,000 + & car, dependent upon experience and ability.

Please write with full details. These will be forwarded direct to our client. List separately any companies to whom your application should not be sent. Mrs. S. Prior ref. D.2082. HAY-MSL Confidential Advertising, 52 Grosvenor Gardens, London SW1W 0AW.

State-of-the-Art Control & Electrical Systems

... within a new £multi-million investment programme

WEST LONDON: c.£15,000*

Heinz is a dynamic, growth orientated market leader in the food manufacturing industry with an enviable reputation for quality and excellence. We are embarked upon a major £multi-million capital investment programme utilising state-of-the-art technology in the advanced automation of our manufacturing processes.

We seek a SENIOR TECHNICIAN to ensure the satisfactory production performance of new electrical, electronic and micro-electronic control systems together with associated pneumatic and hydraulic functions.

You will lead a small technical team and guide production and engineering management through a challenging period of technological change. You will also have an important "hands on" fault finding and diagnostic role to play.

Aged 25+, and qualified to HNC/Degree level, you should have 2 or more years' recent experience in microprocessor-based control systems gained within a high speed processing environment — preferably foods, brewing or pharmaceuticals.

Salary will be around £13,000* depending on experience, plus shift allowance, and the benefits are those you would expect from a company of Heinz stature.

Please write with a detailed C.V. including salary, or alternatively please telephone for an application form to: Miss V. Williamson, H. J. Heinz Co. Ltd., Wadow Road, Harlesden, London NW10. Tel: 01-965 5757.

Commercial Accountant

HARLOW, ESSEX: c.£20,000

BP Shipping Limited

We seek a *qualified accountant to join our Control and Commercial* Services Division.

You will be responsible for the supervision of staff preparing the accounts of BP Shipping Limited and its subsidiaries for BP Group and statutory purposes. You will be expected to advise on and implement new *regulations and legislation,* and be the centre of technical accounting, audit and tax expertise. Additionally, you will manage the accounting controls of a newly-installed on-line accounting system.

You will, ideally, be a graduate in your mid-thirties, a chartered or certified accountant, with at least 5 years' post-qualifying experience in a *computerised accounting environment, preferably with a large* commercial organisation.

Our excellent benefits package includes a non-contributory pension scheme, generous assistance with relocation expenses, up to 5 weeks' annual leave and superb sports and social facilities.

Please write or telephone for an application form, quoting ref. BPS 7/85, to: Mrs. J. Pateman, BP Shipping Limited, BP House, Third Avenue, Harlow, Essex CM19 5AG. Tel: 0279 447616.

BP is an equal opportunity employer.

Production Brewer

S.W. LONDON

... your stepping stone to a progressive career in production management

Watney Combe Reid & Co. Ltd. has an opportunity for a Production Brewer to co-ordinate the shift brewing operation at its modern automated brewery in Mortlake, where some 1 million barrels of beer are brewed annually. The Company has a successful sales and profit record and produces a wide range of products.

This position offers the *opportunity to gain invaluable experience* with very modern plant and techniques. With a prime accountability for the continuity of production in line with quality standard and quantity schedules, you will also be involved in operator training, project work, co-ordinating operating procedures and the maintenance of good industrial relations.

Ideally aged 24-35, you should have a degree in Natural Sciences or Chemical Engineering together with relevant experience in food/drinks related industries. Some supervisory experience is essential.

Career development prospects are excellent, with success in this role leading to early promotion into production management. We offer an attractive salary and other terms and conditions expected of a major and progressive organisation.

Please write for an application form to: Jenny Morris, Manpower Resourcing Manager, Watney Combe Reid & Co. Ltd., 14 Mortlake High Street, London SW14 7ET.

Mercury Communications is successfully established as the alternative to B.T. as a licensed telecomms operator in the U.K. We are now actively pushing ahead with the introduction of switched services, throughout our U.K. network, *utilising state-of-the-art digital switching technology.* This means we can offer the following attractive career opportunities:

Senior Digital Switching Engineer

UP TO £18,000 + LONDON ALLOWANCE

Your key role will be to lead a small team of engineers responsible for:
- co-ordinating technical proposals
- specifying strategic design objectives
- preparing *outline system design documents*
- producing detailed specifications for our switched network

Educated to degree level or equivalent, you should have at least 5 years' proven telecomms experience with a Public Network Operator, Private Network Provider or Equipment Supplier. In-depth experience of project planning and estimating and of switched network planning and design plus a good working knowledge of current digital switching systems are essential. Ref. SDE1.

Digital Switching Engineers

BASED LONDON: £10,000–£15,000 + LONDON ALLOWANCE

Mercury COMMUNICATIONS

We currently have several opportunities in the following areas:
- DIGITAL SWITCHING SYSTEMS DESIGN & SPECIFICATION
- DATA SWITCHING SYSTEMS DESIGN & SPECIFICATION.
- PROJECT IMPLEMENTATION & SUPPORT

Your wide ranging duties will involve ★ producing outline specifications for the Switched Mercury Network ★ producing detailed systems designs ★ equipment procurement specifications ★ *preparing switched service* proposals for specific customer requirements ★ technical evaluation of equipment and manufacturers' tenders + technical support during project implementation ★ technical contribution to acceptance testing and commissioning.

Qualified to degree level or equivalent, you should have at least 2 years' relevant experience with a Public Network Operator, Private Network Provider or telecomms equipment manufacturer. A working knowledge of current digital switching systems is essential, as is some experience of *tender specification and evaluation.* Ref. DSE2.

For all posts, an excellent benefits package will be provided. Career prospects in a dynamic, rapidly evolving environment are first class.

Please write with full details, quoting the appropriate reference, or telephone for an application form, to: Jeremy Webster, Personnel Officer, Mercury Communications Limited, Bedford House, 21A John Street, London WC1. Tel: 01-404 5155, ext. 235.

Telecomms Engineers — for SPC switch maintenance

"Come and see us at one of our WALK-INS ... and make the switch to MERCURY".

Mercury COMMUNICATIONS

Mercury Communications is successfully established as the alternative to BT and is now actively preparing for the introduction of switched services in the

• Manchester area • London area • Birmingham area

We can offer challenging career opportunities to engineers who have experience of working with or maintaining SPC Public Exchanges or large SPC PABX's (eg IBM 3750; ITT 4080; GEC SL1; Mitel SX2000). *Additionally experience of digital transmission would be a distinct* advantage.

You will work on a continuous 24 hour, 7 day week shift system. Salary for a basic 36½ hour week will be in the range of £10,000-£13,500. Excellent benefits include generous shift and meal allowances, plus London allowance, where appropriate.

We will be holding walk-ins between 2pm-9pm, as follows:

THE PICCADILLY PLAZA – MANCHESTER – JULY 2nd & 3rd

THE SKYWAY, HEATHROW – LONDON – JULY 9th & 10th

THE ALBANY – SMALLBROOK RINGWAY – BIRMINGHAM – JULY 16th & 17th Banqueting Centre entrance.

Make a note in your diary ... if you can't make it on one of these dates ... please write with a detailed CV or telephone for an application form to: Jeremy Webster, Personnel Officer, Engineering and Operations, Mercury Communications, Bedford House, 21A John Street, London WC1. Tel: 01-404 5155.

Personnel Officers

CENTRAL LONDON: UP TO £15K + SUBSIDISED MORTGAGE

Career entry points for innovative young professionals

HAY-MSL PERSONNEL

Our client, one of the largest institutional investors, is a major force in the fast-moving financial services sector. These two new posts have been created to strengthen a personnel team which *is being restructured into* "client-based" departments attached to individual business units.

During a period of fundamental change in commercial and personnel strategies, you will provide a generalist personnel service to demanding client departments at the centre of the group, who are themselves giving varied professional services to the group's businesses. Key accountabilities will be recruitment, training and development, manpower and policy planning and administration.

Probably aged 25 to 30, you will be an articulate graduate, ideally IPM-qualified, and have around five years' generalist personnel experience. It is essential that you have recruited professional and specialist staff up to middle-management level. For one of the posts hi-tech experience would be highly desirable. Personal qualities sought *are a drive to improve existing practices coupled with a sense of* diplomacy and the flexibility that will equip you to respond to rapidly changing demands.

Attractive benefits package includes negotiable salary, subsidised mortgage and non-contributory pension scheme. Prospects for career progression are genuinely excellent in an organisation where professional personnel skills are increasingly in demand.

Please write – in confidence – with full career and salary details to Peter Evans ref. D.49300. HAY-MSL Personnel, 52 Grosvenor Gardens, London SW1W 0AW.

Sales Professionals

NORTH: c.£10,000 + BONUS + CAR

Lloyds Bowmaker Finance Group

We are part of a major finance group and our Division specialises in the provision of sales aid leasing facilities to office equipment suppliers throughout the UK.

Working from an office base in Manchester and reporting to the Area *Sales Manager, you would be selling our service to major office equipment* suppliers within the territories of either Lancashire/Cheshire or Yorkshire/North East.

Probably aged 23 to 28, you should be self-motivated, numerate, with the ability to communicate effectively and to develop ongoing relationships at all levels with your accounts. Experience of the office equipment and/or finance industry is desirable. A successful sales career within a competitive environment is a prerequisite.

We offer an excellent benefits package which includes performance related bonus, Escort 1.6 Ghia, *contributory pension scheme and a* mortgage subsidy after a qualifying period.

Please write with full CV to: The Personnel Manager, Office Equipment Finance Division, Lloyds Bowmaker Ltd., Finance House, 80 Stokes Croft, Bristol BS1 3QW. Tel: Bristol (0272) 48080.

Electrical/Electronics Engineer

WEST LONDON

Watney Combe Reid & Co. Ltd. require an Electrical Electronics Engineer for their major packaging centre.

Reporting to the Chief Engineer, the successful candidate will act as the authorised site Electrical Engineer and have full responsibility for:
- preparing capital submissions and controlling all internal capital works;
- establishing and maintaining all production microcomputer systems;
- acting as the technical authority on all plant microprocessor installations.

Applicants, ideally aged 27-35, should be qualified to degree level or equivalent in electrical/electronic, control or production engineering, and have experience in the following fields: microprocessor control of process plant; medium voltage distribution and control systems for process plant, general process instrumentation; microcomputer applications. Training will be given as necessary to achieve Southern Electricity Board authorised person status.

We offer an attractive salary and other terms and conditions expected of a major and progressive organisation.

Please write for an application form to: Jenny Morris, Manpower Resourcing Manager, Watney Combe Reid & Co. Ltd., 14 Mortlake High Street, London SW14 8JD.

Research and Development Chemists

SOMERSET

CUPRINOL — A BERGER BRITAIN COMPANY

Cuprinol Limited, a member of Berger Britain, is brand leader in wood preservation, with an ever-growing product range in the D.I.Y. and industrial markets. We require section managers for our R and D laboratories, where the principal areas include the development of preservatives, finishes and surface coatings for wood; damp proofing chemicals and metallic soaps.

Candidates will have a degree in Chemistry or equivalent qualifications and preferably at least 2-3 years' post graduate relevant industrial experience. One appointment in particular will be of interest to candidates with paint technology experience. Aged 24-35 you will be capable of leading small development teams and will design and execute programmes within agreed time scales.

As a member of a large international group, there are excellent opportunities for career development. The total package includes a Company-wide incentive scheme. The Company is situated in semi rural surroundings in North Somerset with pleasant working conditions.

Please write with brief details to: Catherine Tyron, Personnel Officer, Cuprinol Limited, Adderwell, Frome, Somerset BA11 1NL.

Chartered Mechanical Engineers

HARLOW, ESSEX

... for Key Quality Assurance and Quality Control roles

These are opportunities for engineers with practical experience of manufacturing industry to work in quality related aspects of the Oil, Gas and Petrochemical Industry.

You will be involved in the application of quality assurance and quality control principles at our Engineering and Technical Centre, based at Harlow in Essex.

You *must be a chartered engineer and have at least ten years' relevant* experience.

We offer a competitive salary plus assistance with relocation expenses, where appropriate. Other benefits include a non-contributory pension scheme.

Please write or telephone for an application form, quoting ref. D 440 to: D. W. R. Marshall, Personnel Officer, The British Petroleum Company p.l.c., BP House, Third Avenue, Harlow, Essex CM19 5AG. Tel: Harlow (0279) 447805.

BP is an equal opportunity employer.

Sales Manager — Drinks Industry

NORTH EAST: UP TO £14K + CAR

HAY-MSL CONFIDENTIAL ADVERTISING

One of the most progressive companies in the UK's brewing industry, with an enviable reputation for its products and customer service, now requires a highly motivated Sales Manager for the North East of England.

The key responsibilities will be to develop both existing and new business through the sales team and to ensure that profit and sales targets are achieved.

You will be working in a highly competitive market and therefore must *have a proven record of achievement in FMCG sales and well developed* leadership skills. Sales training experience would be a considerable asset.

Aged over 30, you should be able to communicate effectively, to negotiate at a senior level and demonstrate good numeracy skills. A commitment to success is vital — career prospects are excellent.

Attractive benefits package includes salary as indicated plus choice of car, free health and life insurance, product allowance, and relocation expenses where appropriate.

Please write with full details. These will be forwarded direct to our client. *List separately any companies to whom your application should not be* sent. H. L. Rosethorn ref. D.2078. HAY-MSL Confidential Advertising, Oak House, Park Lane, Leeds LS3 1EL.

Purchasing Professionals

WEST LONDON: UP TO £15,000

Glaxo Pharmaceuticals LIMITED — Glaxo

The Glaxo Group is one of the world's leading pharmaceutical companies, *employing some 13,000 staff in the UK and with a turnover in* excess of £1 billion.

Greenford is the Head Office location for three of the major companies within the Group and the continuing expansion of the purchasing department's activities has created these challenging opportunities for experienced Buyers.

Senior Buyer — Laboratory Equipment and Chemicals

Managing a team of support staff, your key task will be to provide a high level, cost effective purchasing service for a broad range of laboratory equipment, chemicals and related items. (Ref. IC/813).

Senior Buyer — Office Services

A Head Office site with over 2,000 staff is a major consumer of office equipment, furniture, print and stationery. Backed by a small team, your remit will be to introduce professional purchasing standards to this expanding area of responsibility and to develop close working *relationships with user departments. (Ref. IC.811).*

Both positions offer an excellent opportunity to make your mark in an area of great importance to our business and to contribute to the policy *and practice of a professional purchasing department.* Ability and achievement will lead to *future* career progression which could be anywhere within the Glaxo Group.

Of graduate calibre, you should have at least 5 years' relevant buying experience within a professional purchasing environment. Well developed negotiating skills and the ability to establish good rapport with user departments and suppliers is essential. A scientific background would be particularly useful for the Laboratory Equipment post.

Attractive conditions of employment include company bonus scheme, 5 weeks' holiday, non-contributory pension scheme and generous relocation assistance where appropriate.

Please write or telephone for an application form to Mr. I. Campbell, Senior Personnel Officer, Glaxo Pharmaceuticals Ltd., Greenford Road, Greenford, Middlesex UB6 0HE. Tel: 01-422 3434 ext. 2324 quoting the appropriate reference.

UK Sales Manager

BERKSHIRE: £NEG. + CAR

Coopers Payen

Coopers Payen, an internationally respected manufacturer of high quality automotive components, are seeking a UK Sales Manager for its replacement parts business.

The successful applicant will lead an experienced and enthusiastic sales force in further strengthening and developing our well established *market position.*

Responsibility will include target setting and achievement of sales and profitability within a competitive environment.

Applicants should possess strong administrative, motivational and negotiating *skills. Professional sales training* and experience is more important than automotive market knowledge, although this would obviously be an advantage. Likely age: 30+.

Salary will be negotiable. In addition, we offer company car, BUPA, 5 *weeks'* holiday, pension scheme, and relocation expenses where *appropriate.*

Telephone, in confidence, for an application form or send C.V. to: Kevin Thomas, Personnel Manager, Coopers Payen Ltd., 14 Liverpool Road, Slough, Berkshire SL1 4AP. Tel: Slough (0753) 24511.

Warehouse Administration Manager

Develop your computer systems experience

GREENFORD, MIDDX: c.£10,500

Lyons Tetley

... with Lyons Tetley, one of the most successful food manufacturing companies in the U.K. and part of the £3 billion Allied Lyons Group.

You will be responsible to the Warehouse Manager for initiating and *maintaining systems which make optimum use of our resources.* You will gain experience of both computerised and manual systems covering finished goods movements, product quality, labour, equipment, space utilisation and communications. You will also take the lead in reviewing systems to meet the changing needs of the business and be responsible for motivating a team of staff.

Aged in your early twenties, you will either be of 'A' level standard and have been a Manager for at least three years in a unionised environment, or be a graduate with less, but relevant experience. In either case you must be team orientated and have a good working knowledge of both *computerised and manual stock control.*

Major company benefits apply and career prospects are excellent.

Please write with full C.V. including salary, or contact me for an application form: Teresa Bailey, Recruitment Officer, Lyons Tetley Ltd., 327-347 Oldfield Lane North, Greenford, Middlesex UB6 0AY. Tel: 01-578 2345, ext. 502.

Research Opportunities in Plastics

NORTH MIDLANDS

HAY-MSL CONFIDENTIAL ADVERTISING

"The first stages of a substantial capital investment programme are currently being undertaken by our client ... a leading chemical company exporting their products to over 80 countries worldwide. To maintain their record of growth, they now seek additional scientists.

Research Scientist — Plastics Applications

c.£11,000

Reporting to the Research Manager as part of the R and D team, you will be involved in a range of application studies and product development activities.

Probably in your late 20's or early 30's, with an honours degree — preferably in chemistry, plastics or polymer technology — you should have a thorough understanding of plastics formulations gained through either working in or servicing the plastics industry. A knowledge of production processes and commercial awareness are important.

Information/Patents Scientist to £10,500

Using the "on-site" technical library, your key tasks will be to provide a regular management information service covering worldwide developments in our client's products and technology, to conduct patent searches and to prepare documentation for transmission to patent agents.

With a degree, probably in science, engineering or a technical discipline, you should have at least 2 years' relevant experience in *industry or research. Experience of patent procedures,* possibly gained in a large patent office, is important. Knowledge of computer based information systems would be an advantage.

Salaries for discussion as indicated: comprehensive benefits package includes pension, *life assurance scheme and removal expenses where* appropriate.

Please write with full details. These will be forwarded direct to our client. List separately any companies to whom your application should not be sent. P. F. T. Roberts ref. D.2077. HAY-MSL Confidential Advertising, Oak House, Park Lane, Leeds LS3 1EL.

Hoggett Bowers

Executive Search and Selection Consultants

BIRMINGHAM, CARDIFF, GLASGOW, LEEDS, LONDON, MANCHESTER, NEWCASTLE, SHEFFIELD and WINDSOR

Personnel Director (Designate)

High Quality Engineered Products
Leeds, c £20,000 + Bonus + Car

An outstanding opportunity to join the major subsidiary of an established quoted group acknowledged as the market leader in the manufacture and marketing of high quality, precision engineered products. The growth record over the last 3 years is impressive, with a corporate objective of further significant expansion beyond the current trading level of circa £40 million. The personnel professional they now wish to appoint will join a small dynamic management team and will be responsible for the formation of a high calibre personnel function within the organisation. Reporting to the Managing Director, strategic planning and implementation will cover all aspects of the personnel function with a strong emphasis on industrial relations management and human resource development, consistent with well defined business objectives, effecting major change and requiring close liaison with other senior executives. Candidates will be graduates aged in their 30's, who in addition to demonstrating their current success in a senior personnel role within the manufacturing industry, must display their ability to rapidly progress to a Board appointment in the short term.

K.H. Thompson, Ref: 46028/DT, 4 Mosley Street, NEWCASTLE UPON TYNE, NE1 1DE.

Manager – Networking

General Management Prospects
London, c £18,000 + Bonus + Car

This new position is with an expanding £18m t/o group which services a broad cross section of commerce and industry. Key tasks will be to develop networks for the existing and proposed DP installations and to provide professional guidance to the users of the systems. Candidates, ideally graduates aged 25–35, must have sound knowledge of communications systems together with experience of mini and micro computers. There are excellent prospects of a career move into general management.

E. Sutton, Ref: 17281/DT, 01-734 6852, 6th Floor, Sutherland House, 5/6 Argyll Street, LONDON, W1V 1AD.

General Sales Manager

East Midlands, c £17,000 + Car

This exceptional career opportunity is with a highly profitable and expanding company, part of a successful International Group. Reporting to the Managing Director, responsibility will be for the sales/marketing functions of the unit which supplies precision plastic and rubber components to a wide range of industrial outlets. Applicants, ideally graduate engineers, aged 30–40, must have successful business development experience within a relevant product environment. Man-management skills, commercial flair, and the potential for significant career progression are essential factors. The remuneration package includes a high basic salary, realistic performance related bonus and relocation assistance.

J.H. Wright, Ref: 36435/DT, 021-622 2961, Albany House, Hurst Street, BIRMINGHAM, B5 4BD.

Process Design Manager – with commercial flair!

International Oil & Gas Process Contractor
N. England, Excellent Salary + Car

This position will be filled by a technical entrepreneur. The client is an international oil and gas process contractor handling contracts in the UK and overseas valued from £50,000 to £1m. The first requirement is to have had experience in designing process plant for the oil or gas industry, preferably in the North Sea. It is essential that candidates have the ability to manage, and ideally have some commercial experience in the preparation of bids and negotiating terms and conditions. Candidates will be young, around 30, graduate chemical engineers, with the ability to take an enquiry right through from evolving the process design to signing the contract.

J.R. Featherstone, Ref: 12332/DT, 0532 448661, 7 Lisbon Square, LEEDS, LS1 4LZ.

Area Sales Executive

South West Home Counties, c £12,000 + Car & Benefits

This major international oil company produces, refines and markets a full range of fuels, lubricants and other oil based products. Career progression has created this opportunity for an industrial representative to service existing industrial customers and identify and convert quality new clients. Aged 25–35 and living locally, applicants should ideally be educated up to degree level and have industrial and/or engineering experience, not necessarily in sales. Other vital attributes include maturity, tenacity and determination to succeed. Benefits and long term career prospects are excellent.

I.L. Duff, Ref: 18091/DT, 01-734 6852, 6th Floor, Sutherland House, 5/6 Argyll Street, LONDON, W1V 1AD.

Engineer Surveyors

Electrical Plant
Harrow
Chertsey/Woking, c £10,500 + Car + Benefits

This internationally renowned, long established company has achieved considerable success by providing a high quality engineering service to industry and commerce. To exploit future market potential whilst meeting existing requirements, further good calibre engineers are sought who after training will enjoy a high degree of autonomy, variety and responsibility, visiting Clients to ensure by inspection of equipment that stringent safety and reliability standards are maintained. You will be aged 25–40, qualified to HNC/D or C & G full technological certificate and have experience in the manufacture and repair of electrical plant and wiring installations. Long term security is excellent and job satisfaction high. Benefits are commensurate with a major employer and include relocation assistance.

D.A. Teale, Ref: 30015/DT, 061-832 3500, St. John's Court, 78 Gartside Street, MANCHESTER, M3 3EL.

Sales Executive

Electrical Accessories – New Cable Products
Home Based, Five Figure Salary + Car

The planned launch of an exciting new product range has created this vacancy with an autonomous and successful subsidiary of a major British Group. The Sales Executive will report to the Sales Manager and will be totally responsible for developing from scratch long term, high volume business. The market to be penetrated includes the Original Equipment Manufacturers of domestic electrical appliances and office equipment throughout the U.K. Candidates will have an electrical engineering qualification and successful experience selling to O.E.M.'s in the Brown and White Goods Industry. Home based, the person appointed will be conveniently located for U.K. travel. This is an outstanding opportunity combining a great deal of job satisfaction with long term career progression and excellent large company benefits. The position will only be offered to a candidate demonstrating the highest level of self motivation and self discipline.

S.A. Lievens, Ref: 25439/DT, 061-832 3500, St. John's Court, 78 Gartside Street, MANCHESTER, M3 3EL.

These positions are open to male or female candidates. Please telephone for a Personal History Form to the relevant office, quoting the appropriate reference.

Production Manager

'a market leader whose full potential has yet to be realised'

FMCG — to £20,000 + bonus + car

The commitment to future growth can be no more graphically demonstrated than by the heavy capital investment planned over the next three years.

Your role, encompassing both manufacturing and packaging operations will be central to the Company's plans. It will be demanding and highly visible – not an appointment for the faint hearted.

It will make heavy demands on your:

- skills in improving man and machine productivity.
- ability to utilize effectively the latest in manufacturing technology.
- expertise in process production methods and high speed packaging.
- flexibility in organising a multi-shift operation.
- man-management and intellectual skills.
- ability to positively contribute to executive team decision making.

The vehicle for the enhancement of your career – a house-hold name in its fmcg field – is a profitable subsidiary of a major group. It needs experience and professionalism to take it forward, age being a secondary consideration except for a lower limit of 35. A pre-requisite, however, is an impressive track record in a manufacturing environment where the ability to consistently achieve plan within tight quality parameters is critical.

The appointment has a Northern Home Counties location.

Please forward a comprehensive CV (or telephone for a personal history form) quoting Ref. MD626 to Dennis Fielding at Macmillan Davies, The Old Vaults, Parliament Square, Hertford, Herts. SG14 1PU. (0992) 552552.

Macmillan Davies

Macmillan Davies International Search Executive

OEM Peripheral Sales

NORTH – WEST – SOUTH EAST

Manhatten Skyline Limited is an exclusive representative and distributor for a number of international high technology corporations producing state-of-the-art components and systems for the electronics industry.

None of the corporations represented by Manhatten Skyline have UK sales operations thus the company applies extensive test laboratory and design facilities to professional engineering and commercial skills to offer a comprehensive sales and support service.

Immediate requirements are for 2 professional computer peripheral sales people to sell the Seagate Technology range of computer peripherals including Winchester disk drives.

Manhatten Skyline offer first class salaries, benefits and prospects.

Seagate

Contact BOB DAVIES on LUTON (0582) 450054 until 9.30pm. Ref. DMS

Specialist Sales

COMMUNICATIONS

Our client is an independent British company which specialises in the design and manufacture of telecommunication antennas. Due to rapid expansion they now seek a dynamic Sales professional to sell specialist microwave antennas within the UK market. Ideal applicants will be 25-35 and be able to demonstrate a good sales track record within the communications market, together with a technical qualification background. Remuneration is first class as the appointment constitutes a key role in the company's development plans.

Contact SARA DRUCE on LUTON (0582) 450054 until 9.30pm. Ref. DIS

Electronic Components/Systems

SALES PROFESSIONALS

M.E.D.I. Distribution is one of only a few distributors holding the prestigious INTEL franchise. With a strong track record within distribution and a parent company dedicated to leading the electronics market. Opportunities now exist for the following to augment an already successful sales team:–

Northern Regional Manager

Ideally located in the Midlands/Northern region of England, the ideal applicant will assume management responsibility for a number of Sales Engineers in the area. Applicants should have a good understanding of franchised component distribution.

Sales Engineers

- *Cambs/Essex/Beds*
- *Avon/Glos/Wilts*
- *Bucks/Herts/Oxon*
- *West Midlands*
- *Manchester/Cheshire/Derby/Staffs*

Ideal applicants will currently be selling components/systems probably for a distributor and will be looking for a progressive career challenge and realistic prospects.

Contact IAN HENDERSON or SARA DRUCE on LUTON (0582) 450054 until 9.30pm. In strictest confidence. Ref. DMM.

Franchise Manager

SEMICONDUCTORS

Excellent Basic + Car

Our client, one of the leading distributors of electronic components and systems now seeks an experienced professional to operate their leading franchise line.

Ideal applicants will be under 35 years of age with a technical background/qualification and a proven track record of sales marketing within the semiconductor market place, preferably with a distributor outlet.

Contact SARA DRUCE on LUTON (0582) 450054 until 9.30pm. Ref. DMA

TECHNICAL RECRUITMENT LIMITED 26-34 LIVERPOOL ROAD LUTON LU1 1RS TEL. (0582) 450054

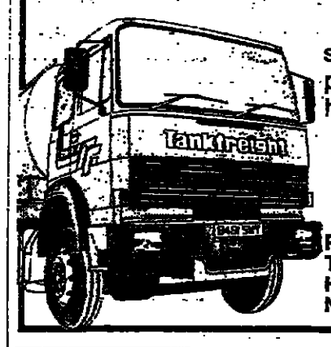
Distribution Professionals

VARIOUS LOCATIONS — UP TO £16K + BONUS + CAR

Tankfreight Limited is the UK's leading Company engaged in movement and storage of bulk powders, liquids and gases. We are a member company of the National Freight Consortium, where employee ownership and professional management make a powerfully motivated combination.

As a result of significant expansion, a number of vacancies now exist for experienced managers to assume responsibility for individual profit centres (vehicles, staff and revenue).

Candidates must be successful, seasoned professionals with direct experience of tanker operation, be aged 25-45 years, C.P.C. holders, and be able to demonstrate commercial and entrepreneurial flair in their career to date.



If you believe that you can satisfy our stringent requirements, please write with full career history to:

P.R. Robinson, Director of Personnel, Tankfreight Limited, Copthall Bridge House, 1 East Parade, Harrogate, North Yorkshire HG1 5LN.

Distribution Centre Manager

Surrey/Kent Border — c £19,000 + Car

Commercial flair coupled with operational control are the essential ingredients for a successful Manager at our Client's major computer aided distribution centre. The Company is engaged in twice daily delivery of essential supplies to specialist retailers throughout Surrey, Kent, Sussex and South London.

The Manager has direct resonsibility for all aspects of the business, employing over 200 people. Particular emphasis is placed on sales development and profit generation together with the detailed planning of further growth opportunities.

Applicants, aged 30 – 45, must have a first class commercial background. Financial awareness and man management skills are essential. It is expected that the successful candidate will have experience of distribution or retail management.

REWARDS: Employment conditions are excellent and include a Company car and assistance with relocation where necessary.

Applicants of either sex apply in confidence. Ref: 1000

Hales & Hindmarsh Associates Ltd.
Century House, Jewry Street,
Winchester, Hampshire
☎ (0962) 62253
Search and Selection

Senior Quality Assurance Engineer

Where Reliability Is Vital — neg c £11,500

The world leaders in their field of high technology safety products for the petrochemical and related allied industries seek a Senior Engineer at their expanding International Headquarters.

The task is to lead a dedicated team ensuring that product and system quality continues to contribute to the commercial success of this 300+ Company by remaining a major consideration in design, development and production.

My Client requires a dedicated professional Engineer, aged between 30 and 50, qualified to degree level and with practical experience of electronics and electro-mechanical products in an 05-21 [and BS5750 Part 1] environment.

The benefits are excellent and include relocation to this attractive coastal town in Southern England.

To apply, phone me Michael Altbrook, Personnel Consultant, to arrange a meeting. My number is (0483) 275566 during working hours or (0403) 752299 evenings and weekends. Alternatively, send me your CV.

ARCHERS

Smithbrook Kilns, Cranleigh, Guildford, Surrey GU6 8JJ.

Senior Appointments in Turbine Aerodynamics

GEC Turbine Generators Limited is the most successful manufacturer of large steam turbines in the United Kingdom and has an excellent reputation worldwide in this technically demanding industry. The introduction of improved subsonic and supersonic blading into existing and new machines is part of the Company's ongoing programme of development, maintaining its leadership. Blading development at the laboratories in Manchester and Rugby is central to the work of the Aerodynamics Group.

Two appointments offer attractive careers – with later opportunities for management responsibilities – to outstanding graduate engineers. Probably in their late 20's to early 30's, candidates should have at least 2-3 years' experience in blading development in the steam or gas turbine industries.

Based in Manchester, the successful candidates will be responsible for supervising blading development programmes, translating new ideas into future designs. This requires co-ordinating the work of specialist engineers engaged in turbine and cascade testing and advanced 3-dimensional analysis using extensive on-site computer facilities.

Salaries will reflect the high qualities required; determination and enthusiasm will be specially rewarded. Other Company benefits will include pension scheme and relocation assistance, if necessary.

Please send career details – in complete confidence – to: H.J.A.Cox, GEC Turbine Generators Ltd, PO Box 131, Manchester M60 1AE.

GEC Turbine Generators Limited

INBUCON

Manager Security Services

East Midlands — Attractive Salary + Car

Our Client is a major UK Security Organisation, which provides a complete range of security systems and services.

They now wish to appoint a Manager in the East Midlands, based in Nottingham, who will take overall charge of operations which include cash in transit and guarding. Excellent opportunities exist for future career progression.

Candidates, male or female, ideally aged 30-40 with a degree or 'A' levels, need not have a security background but must have enthusiasm for the philosophy and ambition to progress. They should have a commercial outlook and the experience and ability to manage and motivate the staff and to develop customer relations.

The salary is negotiable and other benefits include car, contributory pension, life insurance, BUPA, and relocation assistance.

Please write with full career details to A. J. Edmondson, quoting reference 4096.

INBUCON MANAGEMENT CONSULTANTS LIMITED
Executive Search and Selection
Knightsbridge House, 197 Knightsbridge, London SW7 1RN

AREA SALES MANAGER

NORTH WEST: C£12,500+CAR

To join the U.K. sales management team of Hilti (Gt. Britain) Limited – a very successful and progressive international company. Our range of quality products have established us as the market leader in a highly competitive and expanding market that encompasses all sectors of the building, construction and related industries.

Aged over 28, you should have a sales management record that demonstrates success at negotiating with senior business decision makers as well as having the flair, commitment and drive to lead and motivate a field sales team.

Above all you'll be ambitious to make an early impact on sales and increase market penetration.

Remuneration is in the area indicated and benefits include car, BUPA and generous relocation assistance where appropriate. Success will put you in line for wider responsibilities.

Please write with c.v. or telephone for an application form to:
The Personnel Department, Hilti (Gt. Britain) Limited, Hilti House, Chester Road, Manchester M15 5GW. Tel: 061-872 5810.

هكذا من الأصل

PA Personnel Services
PA Advertising

Hyde Park House, 60a Knightsbridge, London SW1X 7LE Tel: 01-235 6060 Telex: 27874
Offices in Birmingham, Manchester, Glasgow, Edinburgh and Aberdeen and throughout Europe, Asia, Australasia and N America

All posts are open to men and women unless otherwise indicated

UK-wide opportunities for

Field Sales Supervisors

in a rapid-growth market
c.£17,000 + car

Sound Diffusion is a fast-expanding, highly successful, publicly-quoted group specialising in the *rental sales of all kinds of capital equipment to a wide* variety of markets—particularly hotels, commercial organisations, the institutional sector and the leisure industry.
We're operating in a growth market with vast potential *—which is still virtually untapped.*
We're now looking for successful, self-motivated sales professionals who can respond to the challenge of managing a sales team. These rewarding posts represent a vital step on the sales management ladder—and high-calibre candidates can be virtually assured of further progression within *our exciting growth environment.*
Typical package comprises £12,500 basic, £4,500 bonus, company car, BUPA, and superannuation.

Opportunities at this level currently exist throughout the UK. Call Cliff Lucas without delay for further details of specific positions on 0273 775499, or send him your detailed cv (quoting Ref: FSS) at Sound Diffusion PLC, Datum House, Davigdor Road, Hove, East Sussex BN3 1RZ.

Double Your Prospects in Store Management with habitat

UK-wide opportunities for ambitious young retail professionals
excellent five-figure remuneration + benefits

Habitat just can't stay out of the news—and for all the right reasons! With turnover and pre-tax profits both up again by around 20%, we continue to prove *ourselves the UK's most exciting success story in* modern retailing. Best of all, we have ambitious plans to double in size over the next 5 years—adding another 50 prime-location stores to our constantly developing UK network.
This major expansion programme means we're actively on the lookout for promising young management talent—men and women with the potential to form our next generation of high-calibre retail managers within the short term. Join us as a Store Manager Designate, and we'll provide a superb in-store induction training programme for around 6-9 months before assigning you to manage your own location.
Aged 25-35, you must be able to demonstrate *at least 2 years' successful profit-centre* responsibility in a high-street multiple environment. Committed, results-oriented and professional, you should have the ability and interest to contribute in every area of our fast-moving business, and must be flexible with regard to location.
Rewards at Habitat are impressive: initial remuneration (including bonus) ranges from around £11,250 to over £16,000 plus car for managers of our top London stores. Salaries are backed by generous benefits including employee share scheme (earnings per share have just risen a further 23%) and substantial discounts on merchandise from Habitat, Heal's, Mothercare, Richards and Now.
We set exceptionally high standards—but if you're good enough to meet them, you can look forward to excellent prospects of merit-based promotion within our progressive expansionist environment.
If you want to double your prospects in retail management, take action now. Send your concise personal, career and salary details to Alan Hughes, Personnel Director, Habitat Designs Limited, Hithercroft Road, Wallingford, Oxon OX10 9EU.
Please quote Ref: DT. (Initial interviews will be held in London and major provincial centres.)

Territory Manager

Capital plant sales

ALPINE

Alpine is one of the world's leading companies in the field of design, supply and erection of plant for dry materials processing and handling.
Due to continued success in the UK market, we are now undertaking a major expansion programme to meet existing demands.
We require a graduate engineer, with experience in selling capital plant, to take complete responsibility for sales in one home territory.
Extensive travel within the UK is involved with occasional foreign travel.

A large degree of responsibility will be given and candidates must have the ability to organise themselves and others to ensure optimum customer *service is attained.*
A competitive salary, quality car, pension and life assurance will be provided. Relocation assistance to Cheshire will be provided where appropriate.

Applications to Alpine Process Technology Limited, Rivington Road, Whitehouse Industrial Estate, Runcorn, Cheshire WA7 3DS. Tel: 0928 710101.

Export Sales Manager and Sales Manager

Paper industry

A specialist and highly reputable paper manufacturer, our client wishes to strengthen its sales function by making two key appointments. Current turnover exceeds £30m and the company has *ambitious plans for the future.*

Export Sales Manager:
Starting salary £14,000 + car
Based at the head office in the North-West, the successful applicant will be responsible for building up profitable sales throughout South America, Spain, Portugal and other overseas territories. Key accounts handling in the UK will be involved, as well as servicing an established customer base, developing existing contacts by introducing new product lines wherever possible, and identifying and servicing new business.
Aged 28-40, you should be of graduate calibre, have *a proven track record in export sales in a progressive* industrial environment, and have high levels of drive and enthusiasm. The ability to assimilate technical knowledge is essential. Fluency in Spanish or another European language would be ideal.
Ref: M9414/DT.

Sales Manager:
Starting salary £12,500 + car
To be responsible for selling the company's specialist paper products into a diverse range of customers in Southern England from a South-Western base. Key accounts handling will be involved, as well as building up the client base and increasing acceptance of other products.
This post could be of particular appeal to a reliable, mature, experienced sales professional with the ability to service clients' needs whilst understanding and solving problems often of a technical nature.
Ref: M9415/DT.
Good prospects including early salary progression. Profit-sharing scheme and good fringe benefits. Relocation assistance will be given, where appropriate.
Please send full cv which will be forwarded to our client unopened quoting the appropriate reference. (Address to our Security Manager if listing companies to which it should not be sent.)
PA Advertising, Norwich Union House, 73-79 King Street, Manchester M2 2JL.

Sales Representative

Food emulsifiers

Croda

The Chemicals Division of Croda Chemicals *International has a vacancy for an experienced Sales* Representative to sell its range of food emulsifiers to bread, confectionery, ice-cream, margarine and other food product manufacturers throughout the UK. Ideally, the person appointed will be based in the Midlands area, although this is not essential.
Applicants, aged 25-45, should be qualified to degree or HNC/HND level and preferably have knowledge of food chemistry. Some experience in a *sales or commercial position is desirable. The person* appointed will be responsible for maintaining/*expanding existing accounts and will be expected to* make a significant contribution in obtaining new business.
Salary is negotiable, a contributory pension and life assurance scheme is in operation, and a company car will be provided.
Please apply, giving brief details only and requesting an application form, to: Mr W A M Miller, Commercial Director, Croda Chemicals Limited, Cowick Hall, Snaith, Goole, North Humberside DN14 9AA.

Developing the New A320 Airbus

Systems & Design Engineering

Hamburg and Bremen
£16,000-£22,000 + substantial benefits

MBB

The impressive Airbus project testifies to MBB's outstanding achievements in aerospace technology. *Using one of the largest IBM-based CAE systems in* Europe, MBB's engineers have made a remarkable impact on civil aviation with this successful range of European airliners.
In developing the new A320 Airbus, MBB aims to continue its innovative programme of research and development to create the most advanced commercial aircraft in the world.
MBB is now seeking qualified engineers to join its highly professional, close-knit teams based principally in Hamburg. This is a unique opportunity to enjoy a very modern and cosmopolitan city culture and lifestyle ... and take advantage of career progression which could lead to appointments elsewhere in Europe.
Vacancies exist at various levels of seniority for engineers with experience in one or more of the following fields:
- Control systems
- Digital systems and simulation
- Computer-aided mechanical design
- Information technology
- Data transmission
- Interconnect technology
- Telecommunications
- Hydraulics
- Power plant
- Power, fluid and oxygen supply.

Systems Engineers
You will be responsible for the integrity of electronic, electromechanical or hydraulic transmission systems and sub-systems ... their definition, top-level design and development ... as well as functionality *assessments, component testing and project* planning.
While a degree in a related discipline is essential, a post-graduate qualification is preferred.
Ref: TE99/9353/DT.

Design Engineers
You will work on the research, design development, prototyping and evaluation of EITHER avionics-industry electrical/electronic systems, OR equipment-technology systems.
Degree qualified in a technical subject, you must *have 3-5 years' professional experience in a relevant* discipline and the ability to work in a multidisciplinary environment. Ref: TE98/9354/DT.
The package is designed to offer highly competitive salaries for married or single-status, renewable contract or permanent staff appointments. A gratuity will be negotiated on completion of contract appointments and it is possible to transfer from a contract to a permanent appointment without forfeiting the gratuity.
Additional benefits include relocation expenses, fares paid for twice-yearly trips back to the UK, 30 days' vacation plus Christmas 'shutdown' holiday, flexible working, subsidised medical cover and assistance in finding accommodation.
Please telephone for an application form or send cv, quoting the appropriate reference, to Peter Bedford, *Technology Group, PA Personnel Services,* Hyde Park House, 60a Knightsbridge, London SW1X 7LE. Telephone: 01-235 6060.

Sales Manager A Second Career

1955 - 1985
Sundridge Park
Management Centre

A fresh challenge, job enrichment, and high financial rewards are among the attractions of joining the sales management/sales training team at Sundridge Park. If you are a successful and far-thinking Sales Manager who genuinely derives satisfaction from developing other people, then this second career is the ideal opportunity to build on the experience of the first.
The ideal candidate profile is as follows:
- age around 40;
- probably a graduate—certainly articulate and intelligent;
- more than 10 years' sales experience, 'on the road' and in charge of a sales force;
- *excellent presentation skills and the ability to* convey ideas to groups, with confidence and authority.

Salary, benefits and working conditions are excellent at Sundridge Park, one of the leading management training centres in the UK. There is some travel involved and two or three days per month may be spent working in the field with our clients' sales forces. The right person can look forward to developing into other areas of general management training.
If you are interested, please write to me in complete confidence, marking your envelope 'Sales Management Development': J D Chadwick, Director, Sundridge Park Management Centre, Plaistow Lane, Bromley, Kent BR1 3TP.

Pipeline Engineer

Long-term prospects in North Sea oil

MARATHON

Marathon is the successful operator of the Brae Field, one of the most complex and exciting discoveries in the North Sea. With the construction of the Brae 'B' platform underway and plans for further developments well advanced, a new position of Pipeline Engineer has been created within the Pipeline Operations Department in our Aberdeen office.
This is a small but expanding department carrying a wide range of challenging responsibilities for the individual. As Pipeline Engineer, you will be involved in many facets of our operations such as design approval, flow measurement, liquid quality analysis, monitoring internal corrosion, pipeline pigging and emergency repair procedures. You will also be responsible for the operational aspects of *agreements with third parties wishing to tie-in to the* Brae Field pipeline system including the installation of the associated platform and pipeline facilities.
You should be educated to degree level in a relevant engineering discipline, and have a minimum of five years' experience in offshore pipeline operations, including design and installation. Familiarity with computerised systems would be advantageous.
Routine offshore visits and assignments during critical construction operations are also requirements of this position.
We are looking for someone capable of making an immediate and direct contribution to the safe and efficient operation of Marathon's offshore pipelines.
In return, we offer an excellent salary combined with comprehensive benefits which include full relocation expenses, BUPA membership, non-contributory pension scheme and a free staff restaurant.
For more information and an application form, please contact Brian McDonald, Employee Relations Representative, Marathon Oil UK Ltd, Marathon House, Rubislaw Hill, Anderson Drive, Aberdeen AB2 4AZ. Tel: 0224 576133.

Sales Manager - Chemicals

attractive remuneration package + car

Croda

The Croda Chemicals Division of the Croda Chemicals International Group produces a wide range of speciality chemicals used in cosmetics, food, pharmaceuticals, plastics, textiles and other industries.
We're now looking for a Sales Manager with a degree or HNC in chemistry to control and promote part of the range in both home and export markets. You will need the commitment, energy and ambition to influence growth, coupled with the commercial flair necessary to exploit new market opportunities worldwide.
The successful candidate will probably be in the 25-40 age range with several years' relevant sales experience and the personal qualities needed to contribute to future strategic development. A knowledge of French, German or Spanish would be useful.
An attractive remuneration package, including car, is offered and there is excellent scope for further career advancement.
Please apply, giving brief details and requesting an application form, to: Mr W A M Miller, Commercial Director, Croda Chemicals Limited, Cowick Hall, Snaith, Goole, North Humberside DN14 9AA.

Sales Executive

Contract furnishing
London
c.£11,250 + bonus + car

habitat

Habitat & Heals Contracts—merged 18 months ago to create an exciting new presence in the contracts furnishing market—has already made a name for itself as a leading force in this progressive business sector.
Sustained growth has now created an opportunity for *another contract sales professional with at least two* years' experience in this sector. Excellent sales support is provided.
Aged 25+, you must be thoroughly conversant with contract pricing and negotiating procedures, able to work well alongside designers, and an excellent communicator in all sales situations.
Salary is backed by Christmas bonus, company car, employee share scheme, substantial discounts on all Habitat Mothercare PLC merchandise, and assistance with relocation if appropriate.
Please write, enclosing your detailed cv, to Dudley Freshwater, General Manager, Habitat & Heals Contracts, 22-24 Torrington Place, London WC1E 7LH. Alternatively, telephone 01-631 3464 for an application form.

PA consulting group : Management Consulting · Technology · Computers and Telecommunications · Personnel Services

Pharmaceutical Production Management

Loughborough **Salary Negotiable**

Fisons Pharmaceutical Division is part of a rapidly expanding British company with an excellent growth and profit record.
We now have a vacancy at our Loughborough production site where we manufacture and pack a range of ethical, OTC and generic pharmaceuticals.
Reporting directly to the Plant Manager, responsibilities will include control of:-
—A manufacturing department producing plain and sugar coated tablets, and
—a packing and filling department for various liquid, powder, ointment and cream products.
Altogether there is responsibility for around 30 people.
The ideal candidate will be a registered pharmacist or chartered chemist with several years relevant experience within the pharmaceutical industry.
The person must be technically sound, positive and energetic and have a practical management style. A knowledge of computer recording and control systems would be advantageous.
In addition to the line responsibilities there will be significant contact with other areas particularly, quality control, buying, planning, development and marketing.
Excellent benefits package includes, where appropriate, a generous relocation deal.

FISONS Pharmaceuticals
For an application form, please contact Mr. P. D. Johns, Personnel Manager.
Fisons plc—Pharmaceutical Division
12 Derby Road, Loughborough, Leicestershire LE11 0BR.
Tel: 0509 263113.

Senior Quality Assurance Engineer

To lead a small professional team.

GEC Turbine Generators Limited is a leading manufacturer of power generation equipment with a *successful worldwide reputation in a technically demanding* industry. The enhancement of design and product quality – at economic cost – is vital to its continued success.
This appointment will strengthen further the quality management team at Rugby. Reporting to the Quality Manager, you will be responsible for identifying and promoting methods of implementing quality improvements and reducing costs. You will work closely with engineering and manufacturing departments, suppliers, customers and inspection authorities initially in developing quality plans, systems and documentation associated with standard steam turbine cylinder modules. *Flair, initiative and enthusiasm will be encouraged.*
You will need:-
- An engineering degree or C.Eng. status.
- Proven management experience, preferably in QA.
- Experience of heavy engineering.
- The ability to *communicate and negotiate.*

An attractive salary will be offered, reflecting individual ability and achievement, together with other benefits including company pension scheme and relocation assistance.
Please send a career summary – in confidence – to:
Mr. G. P. Croad, Quality Manager, Willans Works, Newbold Road, RUGBY, Warwickshire. CV21 2[illegible]H.

GEC Turbine Generators

As one of Britain's major chemical companies, we export over 80% of our products to oil refineries worldwide. Our commitment to change and diversification, in both mid and long term, has led to an extensive R&D programme designed to expand our operations into new areas. Within this innovative and challenging area, we are now looking to expand our teams of Chemical Engineers and Chemists.

CHEMICAL ENGINEERS *We have vacancies* available in the areas of new process development and pilot plant design/operation and full scale plant design and commissioning.
In addition we have vacancies for Engineers to undertake technical/*investigational studies for existing plant; one of these vacancies is* based at our plant on the Island of Anglesey.

Having worked for around 3-5 years in pilot plant design or *technical investigatory work, you must be a degree qualified Chemical* Engineer with "hands on" experience and an ability to work on your own initiative. An appreciation of process appraisal would be an advantage. However, we are also interested in hearing from younger graduate engineers wishing to further their careers with a top-flight company.

CHEMICAL ENGINEERS & CHEMISTS

CHEMICALS Research/Development, Ellesmere Port, Cheshire

CHEMISTS As part of a team within our R&D Department, carrying out research in areas of particular interest to the company, you will be expected to creatively develop and convert scientific knowledge and resources into commercially viable products and processes.
Aged 23-30, you must possess a first class or upper second honours degree in Chemistry, together with either a Ph.D., or appropriate post-graduate research experience.

For all posts, we offer an attractive remuneration package and career prospects with a forward-looking company.
We are conveniently located within three minutes of the comprehensive motorway network in N.W. England, yet with the *delightful surroundings of Cheshire and North Wales close by. A wide* range of reasonably priced housing is available in both urban and rural locations. Relocation expenses are available where applicable.

Please telephone for an application form, or forward a comprehensive c.v., to Wendy Smith, Staff Recruitment Officer, The Associated Octel Company Limited, P.O. Box 17, Ellesmere Port, South Wirral, L65 4HF. Tel 051-355 3611 Ext. 148.

OCTEL

AREA SALES MANAGEMENT

Electrical Retailing

c£16,000 + Car

CONNECT the new name in Electrical Retailing was created by the merger of Telefusion and Trident. We have over 200 branches presently, with 50 new branches, in prime-sites, planned.
To meet the demand of this expansion, and to help further development, we wish to appoint Area Sales Managers for the Midlands, Yorkshire and South London.
Aged 25-40, the successful candidates will be already employed in Retail Management, and will possess the personal qualities required to lead and motivate a team of people to achieve success through excellent performance. They will have the commitment, enthusiasm and determination to increase sales and develop all aspects of branch operations. We believe that shopping with CONNECT *should always be a pleasant experience. One of the prime* objectives of the role would be to ensure that it is.
We offer an excellent remuneration package, including a full range of fringe benefits, relocation expenses where necessary, and the opportunity to make your personal contribution within a stimulating environment.
Please write, including sufficient full personal, career and salary details, to make an application form unnecessary to: Mr S Tillman, Recruitment and Training Manager, Connect, Preston New Road, Blackpool, Lancs, FY4 4QY.

connect
IT'S A BRIGHTER PLACE TO WORK

Production Manager

Innovative Flexible Packaging

North Yorkshire
£15,000 to £17,000 + car

My client leads the U.K. market in the development and production of high value, resealable plastics packaging, with uses ranging from consumer *goods to pharmaceuticals and engineering. They are not only very well* established, but profitable and productive, too. As part of a far-reaching corporate development programme they now require a young and totally professional Production Manager who will be responsible for production engineering, production control and first line quality, in addition to the manufacturing processes, primarily extrusion, conversion and printing.
We are more interested in management ability than technical specialisation, though we think it likely that you will have continuous production process experience in your background. We also seek a high level of education – probably a degree—and for career development reasons the appointee is likely to be aged under 35.
Whilst this may represent your first opportunity to fit all the facets of your manufacturing experience together, it is only the first step we have planned for you. *An excellent initial remuneration package, including free BUPA and* a contributory pension scheme will grow to match your own development, and relocation assistance is available to this most attractive location.
Please respond urgently by sending a full c.v., or call David Woolf on *01-231 7275 for a confidential discussion.*
Juniper Woolf Consulting Partners, 22 New Concordia Wharf, St Saviours Dock, Mill Street, London SE1 2BB.

JUNIPER Woolf

SEARCH & SELECTION · RECRUITMENT ADVERTISING

PER
Britain's Largest Executive Recruitment Consultancy

JOB HUNTERS

For a free job hunting information pack and weekly details on the recruitment market place including over 450 new jobs - phone (0742) 750197 (answer service out of hours) or write to PER, (EP) Fitzwilliam House, 2-4 Fitzwilliam Gate, Sheffield S1 4JH.

For all positions in this composite applications are invited from both men and women.

Distribution Manager

c£16,000 + car — **Wiltshire**

This well-established company, who pioneered the franchise of business computers, need to consolidate their management team with this new appointment. An important position, its needs an executive who thrives in a multi-functional, demanding environment. With management responsibilities covering order-taking, vendor negotiations, warehousing, despatch and invoicing, your materials management experience must be matched by a thorough appreciation of computers and business systems. Initiative, flexibility, staff management and motivational skills are essential for progress in this expanding and rewarding environment.

Contact Colin Welch, PER, 62 - 64 High Street, Southampton S09 2EG. Tel: (0703) 38211.

Manufacturing Executive

c£15,000 + benefits — **W Northamptonshire**

Very fast growth from world beating products has created the need for an Assistant Production Manager in this high technology electronics company. An energetic, strong willed, and experienced person is required for firstly setting up production control systems, then a production engineering function before assuming a senior controlling role. If you think that you have the unusual combination of experience in both these disciplines in an electronics environment, you will find that salary and benefits for the position will match your expectations. The faint-hearted need not apply.

Send full cv to Steve Mills, PER, Bankfield House, New Union Street, Coventry CV1 2PE. Tel: (0203) 23265.

Market Development Engineer

£10,000 - £12,000 + car — **Enfield, Middx.**

Hallite Hoses manufacture specialist hoses, supplying among others the offshore oil exploration and production industries. This expanding market now accounts for 50% of our business. We are therefore seeking a dynamic graduate (ideally in mechanical or production engineering) with sales or direct customer contact experience to capitalise on this market trend worldwide. Based at Enfield, extensive UK and occasional overseas travel will be required. Self motivated and enthusiastic, you must have the commercial flair to negotiate major contracts and the engineering knowledge to assimilate and respond to complex specifications. Salary and car are supported by generous benefits.

Send full cv to: Managing Director, Hallite Hoses, Lockfield Avenue, Enfield, Middlesex EN3 7QE.

Design Draughtsman/Woman

c£10,000 — **Swindon, Wilts**

The Industrial Controls Division of Emerson Electric is world leader in the field of power electronics and is in the midst of expanding facilities at Swindon, Wiltshire. Our sole business is the design, manufacture and marketing of invertor technology in an ever increasing number of markets. This specialisation gives us the edge over our competitors. To maintain this lead we must continue to evolve new products, ensuring our continued growth and success in the market place. We currently wish to recruit a young progressive Designer (male or female) to join our Design Office Team working within a very challenging environment. The successful candidate will be qualified to HNC or HTEC standard and will have had several years' experience of designing electronic/electrical equipment and associated sub assemblies. A good knowledge of latest sheet metal work, moulding and extrusion procedures is required together with the ability to contribute in a practical way to the continued growth of the company. In return we offer a very competitive salary c£10,000 and fringe benefits associated with a large organisation including relocation assistance where appropriate. There are excellent opportunities for career progression as the company continues to expand.

Send full cv to Peter McMahon, PER, Grosvenor House, Station Road, Gloucester GL1 1TA.

EMERSON Industrial Controls

Footwear Buyer

Astral Sports are the UK's leading multiple sports retailer with over 50 branches and are embarking upon an aggressive expansion programme. Part of this development calls for the strengthening of their merchandise function and now requires the appointment of a specialist Footwear Buyer. The successful applicant must be able to work to prepared plans within the budgeted limits, achieving the targeted gross margin and stock-turn, and at the same time present a balanced and co-ordinated range. A highly motivated person will be needed as he/she would also be expected to be a full and active member of the Astral management team. Five figure salary plus car and large company benefits.

Write, making an application form unnecessary to: Mr P L Jordan, Merchandise Director, Astral Sports & Leisure (Retail) Limited, Lainstein House, Gold Street, Kettering, Northants NN16 8JB.

ASTRAL SPORTS

Systems Technicians

Egypt and Middle East

Oceaneering International is the world's largest contractor providing underwater survey and engineering and inspection services to the oil and gas industry. With 52 offices in 24 countries, we set the pace in offshore survey operations and our aggressive marketing has created immediate openings for Systems Technicians. You will work in offshore oil support survey teams from vessels or shore bases and will be expected to operate and maintain Trisponder 540/syledis; HP computers and peripherals; EG & G and ORE Sidescan Sonar; EG & G Uniboom System; Simrad, Atlas & Ratheon Echo Sounders. We expect the successful candidates to be suitably qualified and have at least two years' experience in offshore survey. In return for enthusiasm and high professional standards, we offer a competitive remuneration package based on your qualifications and experience - with annual, renewable contracts after completion of a short probationary period. Interviews will be held in Twickenham during week commencing 8 July 1985 and in the first instance you should:

Send a complete cv to John Cartwright, Oceaneering International Services Limited, Queen's House, 2 Holly Road, Twickenham, Middlesex TW1 4EG.

OCEANEERING

Opportunities On The South Coast

Delta Technical Services Ltd is a growing company engaged in the design, manufacture and supply of advanced mini/micro computer based systems. Our products include hydrant refuelling equipment, telemetry and process control systems. Continuing expansion has generated the following positions.

Marketing Manager

c£17,000 + car

Reporting directly to the Managing Director your brief will be to formulate marketing and profit objectives and to develop and implement a marketing plan to reach these objectives. The ideal candidate will be in their 30's with a degree in either an engineering discipline or a pure science. It is essential that you have had at least three years' experience of marketing in a technical environment. You will be self-disciplined, hard-working and enthusiastic. Job satisfaction from personal achievement will be a definite advantage to this successful personal performer.

Sales/Applications Engineers

c£13,500

The successful candidates will have the opportunity to be involved in all aspects of either telemetry or data logging in the water and other industries. The work involves designing a complete turn key solution for exciting customer projects and the successful candidates will be expected to be responsible for their own projects, maintain customer contacts and liaise with the company's design engineers. Applicants must have the capability to write unambiguous specifications for use at both engineer and customer level.

Please telephone Ruth Heath for an application form, Delta Technical Services Ltd, Asser House, Airport Service Road, Portsmouth PO3 5RA. (0705) 697321.

Quality Assurance Manager

c£12,000 - £14,000 — **NE Essex**

A QA Manager is required by this successful company, using modern computerised processes and systems to manufacture a wide range of air handling equipment, recognised as world leaders in their field. You will be required to assure quality standards relating to electrical/mechanical specifications and product performance. Using established procedures, suitably enhanced, you should be capable of improving the already high standards of in-house manufactured, sub-contracted and bought-in components and products. Educated to degree/HNC level, applicants should have a proven career in a similar manufacturing environment with experience of modern QA techniques, MOD and British standards. Experience in product qualification approval and achieving effective management through objectives is essential. Assistance with relocation will be available if necessary.

Send full cv to Frances Snowdon, PER, 1 High Street, Chelmsford, Essex CM1 1YN.

Project Design Engineer

Passenger Vehicles

West Sussex

Stone International, the world's largest suppliers of railway air-conditioning equipment, have exciting plans for developing the international passenger vehicle market. An experienced Project Design Engineer qualified to degree/HND level is required to help establish a team to design the necessary air-conditioning systems and prepare full working drawings and specifications using a CAD system. Knowledge of the road vehicle industry and vehicle standards would be a considerable advantage. The accompanying salary and benefits package will reflect the importance which the company places on this new and demanding role and will not be an inhibiting factor.

Apply with full cv to Mr B Caygill, Personnel Manager, Stone International plc, Gatwick Road, Crawley, West Sussex RH10 2RN.

Stone International plc

Assistant Engineering Manager

Design

Attractive package + 2L car — **SE London**

This is a highly influential position within Philip Morris Engineering Services, a world class company in process engineering and part of a major international manufacturing group. You will have at your disposal the latest technology in CADAM and will be expected to motivate a small design staff. It will be your responsibility to maintain the company's position as the focal point for technical advice and innovation for the group. In-depth knowledge of printing/packaging/process industries plus high level of practical experience in Mechanical Engineering design essential.

Send full cv to: Halina Scharf, Management Selection Division, PER, Rex House, 4 - 12 Regent Street, London SW1Y 4PP.

Philip Morris

Accounting Systems Manager

Negotiable salary — **Reading, Berks**

The Nabisco Group, famous for their wide range of quality food products, are seeking a newly qualified accountant or a business graduate with experience of financial systems and user-managed financial programs in a manufacturing environment. In this new position, based at our Head Office in Reading, you will be assisting with the implementation of common financial packages throughout the Group and maintaining the chart of accounts. You will also be involved in the development of PC systems for financial users and in the monitoring of our compliance with Group accounting policies. Probably aged around 25, you will obviously need highly developed communication skills and an analytical, determined approach to problem-solving. We offer an attractive negotiable salary and benefits including private medical insurance, 25 days' holiday, company pension scheme and excellent career opportunities.

Please write with brief career details to Steve Bedford, Personnel Department, Nabisco Group Ltd, 121 Kings Road, Reading, Berks. (0734) 592611.

Sales Opportunities

Are you an enthusiastic self-starter, educated to degree level and looking for a future in sales? We are Campbell's Soups, one of the world's largest manufacturers and marketers of branded consumer food products. We are looking for a number of dynamic, personable individuals to join us on the bottom rung of selling, with their sights set firmly on the top! You'll be aged around 19 - 24, with the drive and enthusiasm to establish a sales career for yourself within our newly established mobile 'task force'. You'll be calling on major retail outlets nationwide, actively selling, promoting and merchandising our Campbell's brands. Previous experience isn't required, as we provide complete training. We offer a starting salary of £6,500 plus expenses, Ford Escort 1.3L estate and usual big company benefits. If you think you've got what it takes:

Write now with full details to: Roger Fleeman, Sales Operations Manager Campbell's Soups UK Limited, Phoenix House, 1 Station Hill, Reading.

Campbell's SOUPS Limited

Senior Telecommunications Engineers and Technical Assistants.

Negotiable salary

Since the appointment made in 1982 by the Secretary of State for Trade and Industry, BABT has been actively involved in the approval of subscriber apparatus for connection to BT networks. The Board is now seeking to recruit several Senior Engineers and Technical Assistants for work in connection with the Board's Approval Schemes for Subscriber Equipment - these appointments require a knowledge of subscriber equipment (PABX, Key Telephone Systems, Telex, Telephones, Modems, etc) together with a comprehensive knowledge of the PSTN interface. All candidates for a Senior Engineers appointment must be Chartered or University Graduate Engineers with a proven ability to communicate effectively at all levels. Previous experience gained with either BT or with a major British telecommunications manufacturer would be a distinct advantage. All candidates for the Technical Assistants appointments must be in possession of either an HND or HNC in an appropriate subject. All of the posts will be based at the Board's headquarters and will involve some travel in the UK and occasionally abroad; one of these posts, however, requires substantial experience in the application of quality assurance systems in the electronics industry and it will entail regular travel both at home and abroad. The remuneration package for all posts includes an attractive and negotiable salary, dependent upon age, qualifications and experience, together with a full range of benefits and financial assistance, where appropriate, towards the cost of relocation.

Suitably qualified individuals interested in an appointment should write as soon as possible to The Director, Mr J Vevers, OBE, C Eng at Mark House, 9 - 11 Queens Road, Hersham, Walton-on-Thames, Surrey KT12 5NA, Tel: Walton-on-Thames 244481, giving details of their age, qualifications, experience and present salary together with an indication of salary required.

Automotive Project Engineers

Competitive salaries — **Norfolk**

As well as creating the world's most exciting and futuristic sports cars, Lotus also provide a unique technological consultancy service to industries worldwide. This service ranges from advanced combustion research through to 'turnkey' operations on behalf of other manufacturers and sets new standards of achievement for innovative research and development. Now a massive expansion programme has created openings within this thriving engineering consultancy service for graduate or chartered status mechanical engineers keen to experience total project involvement. You must have a proven track record of design and development within the automotive industry including experience of one or more of the following:

- High performance petrol engines
- Cylinder head and valve gear
- Diesel engines
- Turbochargers
- Emission control
- Transmissions/four wheel drive
- Chassis engineering
- Body draughting
- Noise and vibration

We are also interested to hear from experienced engineers of other automotive disciplines. Based at our operating Headquarters near Norwich, in the heart of the Norfolk countryside, you will utilise some of the most advanced design, development and testing facilities in Europe. An excellent rewards package features a highly competitive salary and benefits which include relocation assistance where applicable. If you are keen to realise your ambitions within a progressive environment widely regarded as the centre for creating new automotive technology:

Phone Stewart Kemp, PER Norwich, on (0603) 617426 or send full cv to PER, Norfolk Tower, Surrey Street, Norwich. NR1 3PA.

LOTUS

Area Manager

c£13,000 + car — **N East**

My client, market leader in development, manufacture and installation of security systems is part of a worldwide group with turnover in excess of one billion pounds. Covering an area from the borders to Cleveland, key duties include: managing 17 staff; negotiating major contracts; helping sales teams with presentations to key clients; troubleshooting and liaison with police and insurance companies. Candidates aged 28 plus with extensive experience in either security systems, close circuit TV, or a similar industry, and should have proven management ability. Attractive salary c£13,000 plus car and other benefits. Excellent prospects of advancement.

Phone John Brady or Margaret Poppa, PER Newcastle, on (0632) 618418

Sales Professional

c£9,500 + car — **North Midlands**

A successful company, part of a large group, require an experienced sales person to sell electrical equipment and accessories to the defence, aerospace and telecommunications industries. The ideal candidate will have an engineering background (preferably electrical) and will have experience of the above industries with particular emphasis on selling to the Ministry of Defence. He/she should be capable of communicating effectively at all levels and have potential for promotion. The preferred age range is 25 - 45 and relocation assistance is available where appropriate.

Send full cv to Steven French, PER, 150 Corporation Street, Birmingham B4 6TB.

Key Accounts Executive

Five figure + commission + bonus + car

My client, a young privately owned progressive company designs and manufactures a range of cosmetic purses, toiletry holdalls and beauty accessories. Continuing expansion has created a new exciting position for a Key Accounts Executive. Covering the UK you will be responsible for selling to wholesalers, store groups and perfume houses. You will also set-up and attend promotions and exhibitions. Aged 35 - 45, ideally you will be an experienced sales person in the toiletry, cosmetics and associated industries. Your salary and commission on achieving a realistic sales target will be c£18,000 in the first year. Future prospects with the company are excellent and the successful candidate can look forward to a board appointment for outstanding achievement.

Send full cv to Ian MacLeod, PER, Hellenic House, 87 - 89 Bath Street, Glasgow G2 2EB.

Group Marketing Services Manager

Midlands – Construction Equipment

Our client, a public company and an established international leader in crushing and asphalt plant manufacture and general plant hire, seeks an above average individual to fill the new senior position based in the Midlands.

Reporting directly to a main board director, the suitable candidate will plan and co-ordinate all aspects of promotions, advertising on behalf of The Group and its individual operating divisions. The appointee will be required to interface regularly with the Group's six semi-managing directors providing consultative and actual support to help them achieve their business plans. To this end, the manager would be expected to provide an in-house marketing capability including desk and field market research and be prepared to travel in the United Kingdom and overseas.

We would like to hear from professionals, preferably in their late thirties, early forties, who have had at least five years' experience in a marketing support function in a technical discipline. A thorough knowledge of media advertising, production, design, planning, print and press relations will be essential. Candidates having a background in engineering and used to working with advertising and PR agencies will be most favourably considered.

This is an excellent opportunity to join a progressive public group, which because of recent restructuring, will provide an exciting challenge and outstanding career prospects for the right person. The attractive remuneration package includes a company car, generous relocation expenses where appropriate and other big company benefits.

Please write in strict confidence, enclosing a copy of your CV to Mr. N.J.D. Ledger, Ledger Bennett Advertising Limited, Market House, Bridge Street, Leighton Buzzard, Bedfordshire LU7 7AL.

Credit Analyst

Circa £11,000 p.a., + car + benefits

Chartered Trust plc., one of the country's foremost finance houses, is a wholly owned subsidiary of the Standard Chartered Bank Group, one of Britain's major international banks with assets exceeding £28 billion. We wish to appoint a Credit Analyst at our Head Office in Cardiff.

The successful candidate will be part of a small team responsible for:-

- advising the Company on the viability of corporate customers in relation to proposed or existing advances.
- assessment and analysis of major customer trading markets.
- development of computer based credit monitoring and appraisal systems.

This challenging opportunity, which offers excellent prospects of promotion and development within the organisation, should appeal to candidates who are professionally qualified in an accounting or banking discipline. A degree would be an advantage. A minimum of 2/3 years' relevant experience is required, ideally in the banking/financial services sector. Candidates must have a mature and self-assured approach coupled with an ability to liaise effectively with senior management. Extensive travel throughout the United Kingdom is involved.

A competitive benefits package will be offered which includes a company car, eligibility to join a subsidised mortgage scheme and generous assistance with relocation expenses, where appropriate.

Please apply to:-
Mr P R Symes,
Training and Development Manager,
Chartered Trust plc.
24/26 Newport Road,
Cardiff CF2 1SR.
Telephone 0222 484484 Extension 2120.

Chartered Trust
A Member of Standard Chartered Bank Group

EXCITING CAREER OPPORTUNITIES IN BUYING

The continued success of Mothercare, part of the Habitat/Mothercare Group, has provided new and challenging opportunities within our Buying Department.

We are looking for ambitious young men or women to join our enthusiastic and professional team of buyers.

Merchandise Manager
Responsibilities include further development of techniques within our buying function of forecasting, buying controls and distribution. Relevant experience in a buying department of a leading retail chain or in a senior position with an efficient manufacturer would be preferred.

Production Executive
Will be involved in a wide range of nursery and babycare products from disposable nappies to cots and highchairs, potties to prams. The Production Executive will be working in close liaison with suppliers to improve production planning and control in order to maximize stock availability, and assisting in the assessment of prospective suppliers to develop and maintain a strong supplier base. Candidates should have experience in the manufacturing techniques applicable to any of the above type of products.

These new appointments will be based at the Mothercare Office in Watford. Excellent starting salary and benefits. A Company car will be provided. Generous Pension Scheme and Profit Linked Share Plan after qualifying service.

If you are 25-35 years, and think you have the qualities we are looking for with the determination to succeed in a new career please write with details of your experience stating the position applied for to Sandra Lewis, Personnel Director, Mothercare UK Limited, Cherry Tree Road, Watford, Herts. WD2 5SH quoting ref: DT13/6.

mothercare

PHARMACEUTICAL/HEALTHCARE INDUSTRY

HEAD OF PERSONNEL

CAN YOU CONTRIBUTE SIGNIFICANTLY TO OUR COMMERCIAL SUCCESS BY DEVELOPING HUMAN RESOURCES?

THE COMPANY

Our client, BOEHRINGER INGELHEIM, is one of the world's most successful and respected pharmaceutical organisations with an outstanding reputation for its international commitment to original research/product development and its progressive philosophies regarding the development of its human resources.

The U.K. Group consists of two ethical pharmaceutical companies, a Hospital Division, an Animal Health Division and a newly founded G.I.T.C. company. The historical record of financial growth of the Group is extremely positive due to the company's commitment to achieving high standards of professionalism and success in each market sector in which it competes.

This record of success has resulted in an ongoing growth in the number of people employed in the U.K. and the current complement is approximately 400 personnel.

THE POSITION

This is an excellent opportunity for a senior personnel professional to soon assume management responsibility for the Group's Personnel Department. The position will become available due to the retirement of the current Director of Personnel who will complete a long and highly successful period of service with the Group within the next 2 years.

The selected candidate will be DIRECTOR OF PERSONNEL (DESIGNATE) and will undergo an in-depth programme of induction and training with the U.K. and the European operation in order to facilitate a smooth and successful transfer of responsibilities and duties in the short-term future.

The position offers some highly attractive benefits to an experienced personnel professional of the correct calibre. The international philosophy of the organisation stresses the critical importance of the personnel function and the Director of Personnel is a key member of the U.K. Operating Committee. The key areas of responsibility involve the development of human resources in the management group and the management of the broader personnel services associated with a major organisation.

The company is committed to achieving results through the effective development of human resources at all levels and this is a particularly vital part of the role in a 'people-oriented' organisation. Moreover, this responsibility does result in a considerable amount of international involvement in the company's International Human Resources and Personnel Groups.

The remuneration package for this senior position is highly attractive and will comprise a competitive basic salary, a non-contributory pension scheme, a company car and other fringe benefits which reflect the quality of the organisation.

THE CANDIDATE

The selected candidate, aged between 35 and 45, will be a successful personnel manager/director with a minimum of 5 years' experience in personnel management in an organisation with a wide variety of functions ranging from marketing to production. Although it is not essential that the candidate should have had previous experience in the pharmaceutical/healthcare industry, this would obviously be highly desirable and previous line management experience would also be advantageous.

The 'ideal' candidate would be a current Personnel Director or Manager of a major pharmaceutical organisation which has a positive commitment to the development of human resources.

For further information and an application form please contact John Davies in the strictest confidence.

IRIDIS

Recruitment Division
55 High Street, Marlow, Bucks. SL7 1BA
Telephone: Marlow (06284) 75204

CANNON HAS JUST DEVELOPED A TOTALLY NEW CONCEPT IN PERSONAL FINANCIAL PLANNING. WOULD YOU LIKE TO HELP LAUNCH IT?

Our clients can't predict the future. Neither can we. That's why we've developed an entirely new Universal Life financial programme to suit their circumstances today. And that can be adapted to suit new priorities tomorrow. We've called it The Designer.

We need articulate and energetic men and women to help our clients to design their own personal plans. We provide full career training and some of the liveliest consumer-oriented support material in the business.

If you are aged 25 to mid-fifties, we'd like to tell you more about Cannon, part of an International group with assets exceeding £10 billion, The Designer, and our comprehensive range of financial products. Please call Sid King, Southern Group Manager on 01-902 8876; Colin Kelsey, Eastern Group Manager on 01-902 8876; John Turner, North and West Group Manager on Liverpool (051) 709 6227; Or write to Sandy Adams, Sales Force Services Manager, Cannon Assurance Ltd, 1 Olympic Way, Wembley, Middlesex HA9 0NB.

DESIGNER
UNIVERSAL PROTECTION & SAVINGS PLAN

CANNON

UNIQUE Q.S. OPPORTUNITY

OUR CLIENTS, a well known multi-national engineering company in South London are seeking to appoint a Senior Claims Surveyor.

The main responsibility will be for monitoring up to 150 contracts currently in progress in the London area totalling in excess of £15 million. He/she will also negotiate contract conditions and claims and advise Line Management.

The successful Applicant will be a commercially minded QS experienced in the Building Industry. Knowledge of Main and sub-contract Forms is essential as well as a proven track record in the preparation and negotiation of claims.

A generous remuneration package is offered which includes a company car and other large company benefits, plus a comprehensive relocation package.

In the first instance please telephone Ron Fear on 01-491 7407 (day) or (0376) 62159 (evenings and weekends).

Probe Management, 33 St. George's Street, London W1R 9FA.

Probe Management

SENIOR CONSULTANTS

MANUFACTURING AND INFORMATION TECHNOLOGY
UP TO £19,000 P.A.

SUIC, the leading university based company in the U.K. is seeking to strengthen its consultancy teams with senior consultants in

- ☐ Advanced Manufacturing Systems
- ☐ Product and Process Design
- ☐ Computer Aided Design (CAD)
- ☐ Computerised Control Systems
- ☐ Quality Assurance Systems
- ☐ Microcomputer Applications

SUIC offers an exciting career opportunity for highly motivated, professionally and industrially experienced engineers, to work alongside leading academics on selected consultancy assignments and to become a leader in a chosen field.

If you are attracted by the prospect of working in a challenging, commercially oriented environment, then write with a detailed c.v. to:

The Director,
Salford University Industrial Centre Ltd., Salford M5 4WT.

SUIC SALFORD UNIVERSITY INDUSTRIAL CENTRE LTD

Physicist

Ultrasonics R&D for the testing of pipelines

A further physicist is required to extend the development work on the ultrasonic system that will be used by British Gas to regularly inspect its underground transmission pipelines.

While the engineer will primarily be responsible for transducers there will be a strong link with mechanical and electrical engineering experts and with systems for the computer analysis of the data. State-of-the-art technology is used in each of the areas and the applicant can expect to become familiar with them.

While experience of ultrasonics would be an advantage the prime requirement is a good background in experimental physics over several years following a good honours degree.

Salary up to £11,645 [under review].

Application forms, quoting reference OLI/576, available from: Senior Personnel Officer, British Gas Corporation, On Line Inspection Centre, PO Box 3, Cramlington Northumberland NE23 9EQ. Telephone: Cramlington [0670] 713401 ext 291.

BRITISH GAS
an equal opportunities employer

FURTHER ANNOUNCEMENTS APPEAR TODAY ON PAGES 8, 9, 10, 11, 12 13 and 14

هكذا من الأصل

Move fast to beat the louts

THE increasingly *nauseating* behaviour of some spectators on English cricket grounds, especially the invasion of the playing area at the end of the first Test, will be an important if undesirable side-issue of today's game at Lord's, writes *Michael Carey*.

At least by taking place at the start of the series, the events at Headingley have *forcibly reminded the game's* authorities that the problem is not going to disappear and must be tackled.

Exactly how remains to be seen. M C C, the controllers of Lord's, have had some success in restoring decorum to one-day finals, and their discussions on the subject this week would no doubt have dwelt on how to improve upon that experience.

In a sense, cricket's governing bodies find themselves in a similar situation to the one that faced soccer a decade or more ago. Then, through a combination of ignorance, short-sightedness and greed, football failed to take any action and is now paying the price.

Alderman case

Cricket ought to know better. We have seen how, as at Perth three years ago, a player can suffer serious injury when he becomes involved with marauding spectators, when Australia's Terry Alderman broke a collarbone.

There have also been episodes in this country which should have alerted the Test and County Cricket Board to the danger.

Some years ago, a policeman broke an arm in a fracas during a Sunday game, and only last summer, a spectator brandished a knife at an *umpire* at the end of a match involving the West Indies, though this went unpublicised at the time.

Yet these incidents are only the tip of the iceberg. What concerns the average, decent cricket spectator is the day-in, day-out loutishness that, while apparently within the law, regularly mars what should be a *pleasant trip to* a county or Test match.

Oval incidents

At the Oval last year, for instance, *people who had paid* for Test match seats found them occupied by intruders who refused to budge. Nor did the ground authorities or police offer much help when they complained.

At Headingley the other day, some spectators left in disgust at increasingly boorish behaviour by drunken youths who had no interest in the game. A spectator at Edgbaston for the one-day international writes, in a pained letter in the current issue of Wisden Cricket Monthly, how his day was spoiled by mindless chanting *and* singing, often obscene.

The point is that although we live in an increasingly undisciplined age (the trendy might say "more tolerant"), behaviour like this has no place on any cricket ground. If it were attempted in any High Street, the perpetrators would quickly get their comeuppance.

This is where the *root* of the problem lies. These, mostly youthful spectators have no feeling for the game itself and little knowledge of what is going on in the middle. Nor do they care.

Complain to club

Maybe, in the short run, it will be necessary to stage games with police positioned around the boundary until the message gets home. In the long run, however, other measures may be necessary.

The simplest, I would suggest, would be for every *ground* authority to stipulate from the outset that anti-social behaviour is not acceptable. Individual spectators, meanwhile, can make their point by complaining to club owcials as often and as vehemently as possible.

Some counties, such as Hampshire, have introduced such measures with some success. At Ebbw Vale recently, Glamorgan were obliged to eject a group of visiting supporters for disorderly behaviour, and that was before play began.

There have probably been other episodes up and down the country, not unconnected with the availability of alcohol on cricket grounds. Clearly even at the risk of losing revenue, cricket cannot afford to drag its feet much longer, or it will soon start to lose the genuine follower in vast numbers.

NO PLAY YESTERDAY

Chelmsford.—Essex v Kent.
Worcester.—Worcs v Middx.
Coatbridge.—Scotland v Zimbabwe.

Sport ... ON 4 PAGES

VICTORY MAY NOT SUFFICE FOR GOWER

By *MICHAEL CAREY*

AS the Lord's groundstaff worked through the night in the hope of ensuring a prompt start to today's second Cornhill Test, England's captain, *David* Gower, might also have had a few uneasy moments while he pondered his immediate future.

Gower finds himself in the unenviable position of leading his side against Australia, one up in the six-match series, but knowing that even a second successive victory might not be enough to secure his hold on the captaincy.

Incongruous though that may seem, the selectors, in reappointing Gower for only the first two Tests of the series, made it clear that his lack of consistent form since taking over the role was uppermost in their minds.

Thus, while appreciative of his part in England's success in India last winter, they were concerned that he made runs only — albeit crucially — in the last Test and hinted that they were looking for a greater contribution from him.

Failed twice

But he failed twice in the first Test at Headingley, as any batsman might have done on that particular pitch, even though England managed to amass their highest score against Australia for a decade.

Now he leads England on a ground where they have not beaten Australia for more than 50 years, outwardly trying to be as phlegmatic as possible but inwardly doubtless aware that a good ball here, an unlucky decision there might be decisive.

In the past England have retained captains — like Brearley *and Illingworth—because of their* flair for leadership when form deserted them. But another, Denness, felt obliged to stand down for one Test in Australia when the pressures mounted.

Gower is still serving his apprenticeship as a captain, which is hardly his fault, and I suppose he would have to do everything wonderfully well and stage-manage an England win to counteract the affect of more failures with the bat.

Stay of execution

On the other hand, were England to take a 2-0 lead, the selectors might well be *magnanimous* enough to acknowledge Gower's part in it and, if so, make a stay of execution in the hope that in a successful side tensions might ease and runs flow. He has scored only 383 in 20 innings as captain.

At the moment, though, all *that is flowing at Lord's is water.* In the past five days one and a half inches of rain has fallen there and more than four inches in this merry month of June alone.

It rose above the welts of my shoes on a stroll over the outfield yesterday. It was hard to recall a more waterlogged playing area on the eve of a recent Test, *hence the* need for Mike Hunt, the new groundsman, and his staff to burn the midnight oil.

With the help of floodlights, they planned to spike and mop the playing area, all the time grimly aware that *little more* rain was needed to disrupt today's proceedings, though spectators can now obtain a refund if not a ball is bowled.

Pitch covered

Throughout all that Mr Hunt's first Test pitch remained covered as it has been all too often lately. So, though it is said to be firm, it will be a surprise if there is nothing in it for the bowlers at the start.

England, I imagine, will want to play both their spinners, Emburey and Edmonds, in the *knowledge that it should be a* "flat 'un" by the fourth or fifth day, if we ever get that far, and that its lack of preparation might also be a factor.

Australia have left out Thomson, *after his efforts* at Leeds, and have named two spinners, Holland and Bennett in their squad.

But they are not blessed with England's all-round strength and may not want to omit a batsman to allow both to play.

The teams

ENGLAND (from).—D. I. Gower (Leics, capt.), R. T. Robinson (Notts), G. A. Gooch (Essex), M. W. Gatting (Middx), A. J. Lamb (Northants), I. T. Botham (Somerset), P. R. Downton (Middx), P. H. Edmonds (Middx), J. E. Emburey (Middx), N. A. Foster (Essex), P. J. W. Allott (Lancs), A. Sidebottom (Yorks).

AUSTRALIA (from).—A. R. Border (capt.), G. M. Wood, A. M. J. Hilditch, K. C. Wessels, D. C. Boon, G. M. Ritchie, W. B. Phillips, G. F. Lawson, C. J. McDermott, S. P. O'Donnell, R. G. Holland, M. J. Bennett.

Umpires: H. D. Bird and G. D. L. Evans.

As for England's last place, that may go to Sidebottom at the expense of Allott. At their best, there is perhaps not a lot between them, but the timing is right for introduction of a new face. In any case, they could probably do with some cheerful news in Yorkshire this week.

CHAPPELL BOOST FOR MORALE

By ALAN SHIELL

IAN CHAPPELL, Australia's last winning captain in a Lord's Test, has been assisting the Australian cricketers' preparations this week for the key Second Test duel with England.

Chappell coached and coaxed Australia's youngest batsmen Greg Ritchie and David Boon at the Waldorf Hotel on Wednesday evening after they had arrived from Southampton.

He also talked to the team's youngest players, all-rounder Simon O'Donnell, 22, and fast-bowler Craig McDermott, 20.

The invitation for Chappell to have a long talk with Ritchie, 25, and Boon, 24, came from the Australian's assistant team-manager Geoff Dymock, 38, who wanted *Chappell to advise them* about their confidence, attitude and general approach to cricket.

With Richie Benaud, 54, the "old smoothie" hosting for the B B C, Chappell, 41, is in England as the front man for Channel 9's (Kerry Packer's) live television coverage of The Ashes Series, just as he is the co-compere of a national television sports show in Australia every Saturday and Sunday afternoon.

Chappell led Australia to an eight-wicket win at Lord's in 1972, when his younger brother *Gregg, now 36, scored 151*—a classic innings that he rates as probably the finest of his career—and swing bowler Bob Massie took 16 for 137 off 60·1 overs in his Test debut to dismiss England for 272 and 116, to Australia's 308 and 81 for 2.

Australia need to win or draw this Test to keep alive their chances of retaining The Ashes. *It is extremely doubtful whether* they are good enough and experienced enough to come back from two down.

Allan Border, the Australian captain, has the massive responsibility of healing the bruised morale of his players, who have not had consistent match practice and are fed up with England's depressing weather.

UNITED FRIENDLY CH'SHIP

South Shields.—Durham 211-6 dec & 265-4 (J. W. Lister 80, S. Greensword 62, N. A. Riddell 55 not); Norfolk 228-4 dec + 244-6 dec (P. J. Mir 125).
Wellington.—Somerset 126-5 v Shropshire. Abandoned rain.
Letchworth.—Herts v Cumberland. Abandoned rain.

Chris Broad, the "forgotten" Test opener since Nottinghamshire colleague Robinson seized his chance, gave the England selectors a reminder yesterday

Broad rides his luck for 171

By NEIL HALLAM

CHRIS BROAD, the Nottinghamshire opener, overcame a mixed catalogue of misfortune, controversy and luck to graft his way to a career-best 171 as Derbyshire's decision to put them in on a green pitch misfired at Derby yesterday.

Barnett made this decision with some relish but, one bristling pre-lunch spell apart, his seamers failed to take advantage of a hard pitch and missed chances, two of them sparing Broad, allowed Notts to reach 327 all out in 109·2 overs.

The last ball of Holding's first over deviated off the pitch to find an edge before Broad had scored, but Roberts failed to hold a sharp low chance at second slip.

Derbys v Notts

Newell had made three in 15 overs when he was missed by Anderson at third slip.

Derbyshire's frustrations were increased by some indifferent bowling, with the openers happy to allow a high proportion of deliveries to pass by without offering a stroke.

Another escape

Broad escaped again on 40 when Finney's away swing beat him, and Roberts spilled an easy one, and Notts had 61 on the board before external factors intervened to part the openers.

Broad ricked his back, retiring on 45 for treatment, and Derbyshire at last found the accuracy and aggression to claim four wickets in six overs. Randall scoring only five of the 32 runs he needed to reach 1,000 for the season before Finney clipped the inside edge.

Newell's imperceptible progress ended when he played over another lavishly swinging ball from Finney, and Notts lost two more wickets in the last over before lunch as Holding moved up a gear to find some bounce against Johnson and rip out Birch's leg stump with a ferocious yorker.

Broad, who after lunch shared *a stand of 90 in 33 overs with* Rice, was on 71 when he escaped again. Finney again found an edge and Roberts insisted his catch was clean at second slip, but Broad stood his ground and after the umpires consulted, was permitted to bat on.

The stand was broken when Miller induced a mistimed drive from Rice; Hadlee's indeterminate *stroke provided a catch at first* slip and Broad's century arrived after 261 minutes, an event which did not bring universal applause among his opponents.

Some enterprise from French enabled the 7th wicket to add 93 in 20 overs, but Notts failed by four runs to claim a fourth batting point and only at this advance stage of his innings did Broad play with real authority, before a weary stroke against the new ball — provided a catch to first slip.

The scoreboard

Derby won toss

NOTTINGHAMSHIRE — *First Innings*

B. C. Broad, c Miller, b Newman	171
M. Newell, b Finney	18
D. W. Randall, c Maher, b Finney	5
*C. E. B. Rice, c sub, b Miller	51
P. Johnson, c Maher, b Holding	2
J. D. Birch, b Holding	0
R. J. Hadlee, c Miller, b Newman	8
†B. N. French, run out	44
E. E. Hemmings, b Newman	17
K. E. Cooper, c Miller, b Newman	0
P. Such, not out	0
Extras (lb 7, w 3, nb 1)	11
100 overs 296-7. Total	327

Fall of wickets: 1-71, 2-74, 3-78, 4-79, 5-169, 6-184, 7-277, 8-321, 9-325.

Bowling: Holding 27-6-75-2, Mortensen 24-6-75-0, Finney 22-3-70-2, Newman 23·2-7-52-4, Miller 13-1-50-1.

DERBYSHIRE.—*K. J. Barnett, I. S. Anderson, W. P. Fowler, B. Roberts, R. Sharma, G. Miller, †B. J. M. Maher, R. J. Finney, P. G. Newman, M. A. Holding, O. H. Mortensen.

Bonus pts to date: Derbys 3, Notts 3.
Umpires: J. H. Harris & D. O. Oslear.
* Captain. † Wicketkeeper.

Test Facts

AUSTRALIA LEAD 8-1

By BILL FRINDALL

In 21 Tests at Lord's since 1896 England have beaten Australia only once and suffered eight defeats, their solitary victory coming in Verity's match in 1934. Six of the last seven Lord's Tests against Australia have been drawn, the only decisive result occurring in 1972 (Massie's match).

England's win at Headingley was only their second in the opening match of an Ashes series in 15 attempts since 1930, their last such success being in 1972.

Although Edmonds and Emburey have played a combined total of 51 Tests, they have appeared together for England only once, at Lord's on Emburey's debut against New Zealand in 1978. In that match the Middlesex pair claimed a collective analysis of two for 59 in 41·1 overs.

If Sidebottom makes his Test debut he will be the first Yorkshire player to apear for England since Boycott ended his career at *Calcutta* in January 1982, some 36 matches ago.

NORTHANTS IN CONTROL

By D. J. RUTNAGUR at Northampton

Except for a dozen overs during which Graham Clinton, grimly disciplined, and Monte Lynch, ebullient as ever — 34 from 36 balls—put on 47 runs, the Northants bowlers held complete *sway over* Surrey yesterday on the fourth consecutive rainy day at Northampton.

At the close, Surrey, who had *chosen to bat, were 71 for four,* having been 19 for three at one stage.

Play did not start until there was time for only 30 overs. It had been hoped to start after an early lunch, but two hefty *downpours slowed the ground's* recovery.

Northants v Surrey

The ball moved about off the seam and in the very first over, Butcher, shuffling across to deflect Mallender, was leg before. There was much rapping of the pads even before Mallender, in his third over, inflicted the same fate on Stewart, the score then being just eight.

Jesty at first found it easier to locate the middle of the bat but soon Walker found its edge and Harper, at second slip, dived to take a remarkable low catch.

Pitch prospects

Surrey would seem to have made a rod for their own back by batting first in damp conditions but their decision may not prove that unwise for, they are playing on an old pitch which could be troublesome later.

Surrey won toss

SURREY.—*First Innings*

A. R. Butcher, lbw, b Mallender	0
G. S. Clinton, not out	25
A. J. Stewart, lbw, b Mallender	3
*T. E. Jesty, c Harper, b Walker	5
M. A. Lynch, b Harper	34
P. I. Pocock, not out	2
Extras (b1, lb 1)	2
30 overs. Total (4 wkts)	71

To bat: A. Needham, D. B. Pauline, †C. J. Richards, D. J. Thomas, A. H. Gray.

Fall of wickets: 1-2, 2-8, 3-19, 4-66.

NORTHAMPTONSHIRE.—*G. Cook, W. Larkins, A. C. Storie, R. J. Boyd-Moss, N. J. Bailey, R. G. Williams, D. J. Capel, R. A. Harper, †G. Sharp, N. A. Mallender, A. Walker.

Bonus pts to date: Northants 1.
Umpires: B. Dudleston & N. T. Plews.

TODAY'S CRICKET

(Start 11 a.m. unless stated)

CORNHILL INSURANCE 2ND TEST
Lord's: England v Australia.

TOUR MATCH
Coatbridge: Scotland v Zimbabwe.

BRITANNIC ASSURANCE COUNTY CHAMPIONSHIP
Derby: Derbys v Notts.
Chelmsford: Essex v Kent.
Cardiff: Glamorgan v Somerset.
Bristol: Glos v Hants.
Old Trafford: Lancs v Warwick.
Northampton: Northants v Surrey.
Worcester: Worcs v Middlesex.
Bradford: Yorks v Leics.

2ND XI COMPETITION.—Gorseinon: Glamorgan v Worcester. Lydney: Glos v Warwick. Leicester: Leics v Lancs. Steetley: Notts v Essex. The Oval: Surrey v Northants.

UNITED FRIENDLY INSURANCE CH'SHIP.—Street: Somerset II v Bucks.

HUMPAGE & DYER TO RESCUE

By A. S. R. WINLAW at Old Trafford

LANCASHIRE'S opening bowlers, David Makinson and Patrick Patterson had Warwickshire in considerable discomfort for much of their innings at Old Trafford yesterday.

But Geoff Humpage and Robin Dyer brought some *respectability to the visitors'* total of 259, rallying Warwickshire from 41 for three with a partnership of 112.

Lancashire v Warwick

Bad light delayed the start for 40 minutes, play then took place for 40 minutes, before another break of 40 minutes, and finally four overs before lunch, with Warwickshire 35 for two.

At least in those periods there was *encouraging play for* Lancashire, with the left-arm Makinson having the left-handed Lloyd caught behind, cutting, in the second over and then Patterson dismissing Smith in the next over with a brilliant low slip catch by captain, Abrahams.

Hard struggle

Warwickshire thus lost their first two wickets for nine runs and, though Dyer and Amiss valiantly defended, the pace of Patterson and the outswing bowling of Makinson had them struggling hard for the first two hours. The bowling of the Jamaican Patterson was exceptionally fast.

Patterson continually beat Dyer's forward stroke with sheer speed, Amiss was yorked and bowled with a no-ball, and in his opening spell of 11 overs for 35 runs — seven of those extras — there were some vicious rising deliveries. It was, in the words of Lancashire's coach, Peter Lever, "the fastest bowling of the season at Old Trafford" and was warmly appreciated by the home crowd.

Admirable judgement

Makinson gave Warwickshire little respite with his telling length at the other end, and soon after lunch, he had Amiss lbw. The natural aggressor, Humpage, now joined Dyer, but there was no sign of batting initiative until Patterson came off, at 56 for three after 21 overs.

Humpage batted with most admirable sense and judgment in fine attacking strokeplay. When Patterson returned, he was decidedly short of his earlier speed, and as tea approached, Humpage appeared to have spoilt Lancashire's power.

But off the last ball before *tea, Humpage drove a catch* from Folley to mid-wicket and Warwickshire were struggling again: 153-4. Dyer's four-hour vigil ended when Makinson had him caught at slip and, with the slow bowlers doing well in poor light plus a fine diving catch by Fairbrother at cover, Lancashire regained control.

Warwick won toss.

WARWICKSHIRE.—*First Innings*

T. A. Lloyd, c Maynard, b Makinson	6
R. I. H. B. Dyer, c Abrahams, b Makinson	68
K. D. Smith, c Abrahams, b Patterson	0
D. L. Amiss, lbw, b Makinson	12
*G. W. Humpage, c O'Shaughnessy, b Folley	75
A. M. Ferreira, c O'Shaughnessy, b Patterson	4
Asif Din, c Maynard, b Makinson	15
G. C. Small, c Fairbrother, b Watkinson	6
A. Pierson, c Maynard, b Watkinson	2
S. Wall, c Maynard, b Watkinson	28
*N. Gifford, not out	1
Extras	22
87·1 overs. Total	259

Fall of wickets: 1-7, 2-9, 3-41, 4-153, 5-165, 6-198, 7-203, 8-205, 9-219.

Bowling: Patterson 18-5-60-2, Makinson 25-10-48-4, Watkinson 22·1-6-62-3, O'Shaughnessy 3-0-18-0, Folley 17-5-42-1, Abrahams 2-0-3-0.

LANCASHIRE.—G. Fowler, D. W. Varey, S. J. O'Shaughnessy, N. H. Fairbrother, *J. Abrahams, D. P. Hughes, †C. Maynard, M. Watkinson, T. J. Makinson, I. Folley, B. P. Patterson.

Bonus pts to date: Lancs 4, Warwick 2.
Umpires: D. J. Constant & M. J. Kitchen.

RUTNAGUR PLAYS

Andrew Miller, the Oxford captain, has included two Freshmen in the side to play Cambridge in the University match at Lord's *next Wednesday. They* are all-rounder Richard Rutnagur and opening bowler Jeremy Quinlan. Team:

*A. J. T. Miller (St Edmund Hall), W. R. Bristowe (St Edmund Hall), G. J. Toogood (Lincoln), J. D. Carr (Worcester), D. A. Thorne (Keble), G. Franks (St Edmund Hall), C. D. M. Tooley (Magdalen), R. Rutnagur (New), P. C. MacLarnon (St Peter's), M. P. Lawrence (Merton), J. D. Quinlan (St Peter's).

AMBITIOUS OTFORD

Otford take on Kent in a cricket match aimed at raising money for the county's Project '85 Appeal Year fund at the village club's ground on Saturday at 2 p.m. Otford expect a crowd of 5,000 for the match, which is to be played under John Player Special League rules.

HADLEE BENEFIT

Richard Hadlee, 33, Notts' New Zealand all-rounder has been awarded a benefit in 1986. Hadlee, who joined Notts in 1978, last summer became the first player for 17 years to complete the

Accurate Curran torments Hants

By DAVID GREEN at Bristol

BRITANNIC ASSURANCE championship leaders Gloucester, prevented by rain from bowling a ball in their last match against Sussex, made *excellent progress* at Bristol yesterday against Hampshire, currently nine points behind them in third place.

The ground was waterlogged after heavy storms during the night but play started at four o'clock. In the 43 overs possible, Hampshire, put into bat, lost eight wickets in making 106, *and only Gordon* Greenidge with a crisp 43, suggesting permanence.

The architects of Hampshire's discomfort were Gloucestershire's faster bowlers. David Lawrence whose 3-37 brought his season's tally to 42, and Kevin Curran who took 3-23 in an accurate 17-over spell into the *wind*.

Glos v Hampshire

The third member of the trio, West Indian Test bowler, Courteney Walsh, corrected an earlier tendency to drop short *and bowled a good second spell,* finishing with two wickets for 44.

Power and precision

Walsh *started* with *two* maidens but later gave Greenidge, one of the best back-foot players in the world, opportunities to book which the batsman took with his customary *power and precision.*

Lawrence — smooth in his approach this season, and bowling much straighter — took the first wicket when he made *one bounce to Terry's glove,* Russell taking a fine catch in front of first slip.

Nicholas, whose early season run glut has temporarily dried up, *soon fended another* lifter to short leg. Curran, with a bustling approach and a quick arm action, replaced Lawrence and immediately caused concern with movement in the air and off the wicket.

Curran took the valuable wicket of Greenidge, moving one back to have him lbw and dealt similarly with Chris Smith. Lawrence, now bowling with the wind, forced Hardy to mishook to backward short leg.

Walsh returned to have the younger Smith brilliantly caught one-handed by Athey at second slip and had Marshall caught at the wicket. Curran completed a satisfactory day for Gloucestershire by causing Parks to spoon a catch to short leg.

Gloucester won toss

HAMPSHIRE.—*First Innings*

C. G. Greenidge, lbw, b Curran	43
V. P. Terry, c Russell, b Lawrence	1
*M. C. J. Nicholas, c Lloyds, b Lawrence	0
R. A. Smith, c Athey, b Walsh	19
C. L. Smith, lbw, b Curran	1
J. J. E. Hardy, c Graveney, b Lawrence	4
M. D. Marshall, c Russell, b Walsh	18
T. M. Tremlett, not out	11
†R. J. Parks, c Lloyds, b Curran	1
R. J. Maru, not out	2
Extras (lb 2, w 1, nb 3)	6
43 overs. Total (8 wkts)	106

To bat: C. A. Connor.

Fall of wickets: 1-9, 2-21, 3-48, 4-54, 5-65, 6-78, 7-95, 8-102.

GLOUCESTERSHIRE.—A. W. Stovold, P. W. Romaines, C. W. J. Athey, B. F. Davison, P. Bainbridge, K. M. Curran, J. W. Lloyds, *D. A. Graveney, †R. C. Russell, D. V. Lawrence, C. A. Walsh.

Bonus pts to date: Glos 3.
Umpires: K. Palmer & A. Jones.

SOMERSET OPENERS IN TOP FORM

By ERIC HILL at Taunton

SOMERSET'S highest championship opening of the season between Nigel Popplewell, 84, and Peter Roebuck, 59, set the scene for an exciting 78 not out in 66 balls by Vivian Richards as they reached 268 for two in 77 overs against Glamorgan at Cardiff.

A waterlogged infield delayed play until two o'clock and the dry brown pitch was soon revealed to be slow. Roebuck, working hard to find some form after a month's injury, and Popplewell began their great partnership, eventually worth 142 in 41 overs.

Glamorgan v Somerset

Thomas, Glamorgan's spearhead, was away injured, and Holmes was the best of the four *seamers. Popplewell* sliced near extra cover when 32, besides edging Derrick past the keeper when 47, and escaping at 75, a hard return chance to Steele who retired with a broken finger.

There were a few offside adventures, but as Roebuck settled in firmly, Popplewell, profiting with some lusty pulling, cutting, and lofted driving, led the way.

Richards' chances

Tea, which brought heavy cloud and a chillier cross wind, also *broke the stand*. Roebuck was caught behind off Barwick having received 122 balls, and Popplewell lifted Ontong to long off having hit a six and 10 fours from 144 balls.

Ontong and Barwick subdued Felton for a time, while Richards, amid some peerless strokes, lived dangerously indeed. An attempted on-drive against Barwick fell just *short of third man, and two* tall high edges off McFarlane narrowly escaped the only slip at 29 and 36.

Before long Felton was advancing steadily, and with Richards clipping and driving two sixes and eight fours, the pair added 112 in the final 27 overs of the day.

Somerset won toss.

SOMERSET.—*First Innings*

P. M. Roebuck, c Davis, b Barwick	59
N. F. M. Popplewell, c sub, b Ontong	84
N. A. Felton, not out	[illegible]
I. V. A. Richards, not out	78
Extras (b 3, lb 10, nb 1)	14
77 overs. Total (2 wkts)	268

To bat: R. E. Hayward, R. L. Ollis, *V. J. Marks, †T. Gard, M. R. Davis, J. Garner, M. S. Turner.

Fall of wickets: 1-142, 2-156.

GLAMORGAN.—J. A. Hopkins, A. L. Jones, G. C. Holmes, Javed Miandad, Younis Ahmed, *R. C. Ontong, J. F. Steele, †T. Davies, J. Derrick, S. R. Barwick, L. L. McFarlane.

Bonus pts to date: Somerset 3.
Umpires: R. A. White & R. Julian.

2nd XI COMPETITION

Leicester.—Leics 211 (G. A. Bishop 53); Lancs 83-4.
Streetley.—Essex 213-7 dec (N. Burns 60, Fraser-Darling 4-47); Notts 7-1.
The Oval.—Northants 126-5 v Surrey.

Cool Bairstow defies Leicestershire

By DEREK HODGSON at Bradford

KEVIN SHARP and David Bairstow brought some shape to Yorkshire's first innings with some sorely-needed sensible but aggressive batting to help the score to 223 for 6 in 106 overs by the close.

Having elected to bat, Yorkshire looked in poor spirit for much of the day. They were fortunate that Leicestershire looked no more efficient, Butcher's catching and Agnew's opening spell apart.

Park Avenue was warm with conversation on the "go slow" at Harrogate on Monday, and with Tony Vann the Cricket chairman saying "The matter is closed" the Boycott faction will be hoping the row will fade away.

Yorks v Leicester

Boycott himself was not there long enough yesterday to attract either praise or blame. He had already snicked Agnew before *Butcher, at second slip, took a* fine catch, low and right handed, in the ninth over.

Seized up

Meanwhile Moxon *seems* to have seized up. He is unable to hit the ball, and having seen Blakey go in similar fashion to Boycott, he prodded for 49 overs before cutting Taylor to gully.

As *the sun reappeared on a* cool afternoon Yorkshire were then saved by Sharp and Love. Sharp relished the spinners and 66 had been added in 24 overs when Love blasted Willey straight *to Butcher. In the next over,* Sharp, 11 fours, was leg before to Willey.

Bairstow, first with Carrick and then with Swallow, was the model of decorum, being tempted *only once to lift Cook onto* the football field.

He knows he needs every run, for Leicestershire today will be batting against what may be the most inexperienced attack in Yorkshire's *history*, containing only one capped bowler.

Yorkshire won toss.

YORKSHIRE.—*First Innings*

G. Boycott, c Butcher, b Agnew	4
M. D. Moxon, c Willey, b Taylor	33
R. J. Blakey, c Butcher, b Agnew	3
K. Sharp, lbw, b Cook	81
J. D. Love, c Butcher, b Willey	23
*†D. L. Bairstow, not out	49
P. Carrick, lbw, b Parsons	17
I. G. Swallow, not out	5
Extras (lb 1, w 5, nb 2)	8
100 overs 208-6. Total (6 wkts)	223

To bat: C. Shaw, S. D. Fletcher.

Fall of wickets: 1-10, 2-26, 3-87, 4-153, 5-155, 6-203.

LEICESTERSHIRE.—I. C. Balderstone, I. P. Butcher, R. A. Cobb, *P. Willey, J. J. Whitaker, N. E. Briers, †M. A. Garnham, G. J. Parsons, N. G. B. Cook, J. P. Agnew, L. B. Taylor.

Bonus pts to date: Yorks 2, Leics 2.
Umpires: B. Leadbeater & J. W. Holder.

Motor Racing

SENNA STARS AT LOTUS DAY

Ayrton Senna, the new "golden boy" of Formula One racing, will take time off from his busy schedule to be at Brands Hatch, Kent, *for* the Lotus Race Day on July 28.

The Brazilian, who has had pole position in all seven Grand Prix races this year and who is *in Portugal,* will *fly in* specially to drive his John Player Special Lotus 97T around the Indy circuit. After showing off his skills he will fly back to Holland to resume testing at Zandvoort with the *Lotus team.*

There will be a chance to see Senna's car in a special area of the Brands Hatch paddock where it can be viewed at close quarters, alongside other Lotus cars of outstanding interest from the past.

Former champion

The Lotus Race Day, organised by the British Racing and Sports Car Club, will see *a unique* gathering of just about every Lotus car ever made, with most of them competing in a packed, eight-race programme.

One of the most exciting events of the day will be the celebrity race in Brands Hatch Racing School Ford Escort XR3i's, including a host of distinguished competitors who will be led off the grid by Sir Jack Brabham, three-times world motor racing champion.

His son Gary, 24, an instructor at the Brands Hatch Racing School, will also be competing the same day in the Thundersports race.

The celebrity race carries a £500 first prize, donated by Motor Circuit Developments, which will go to the winner's chosen charity.

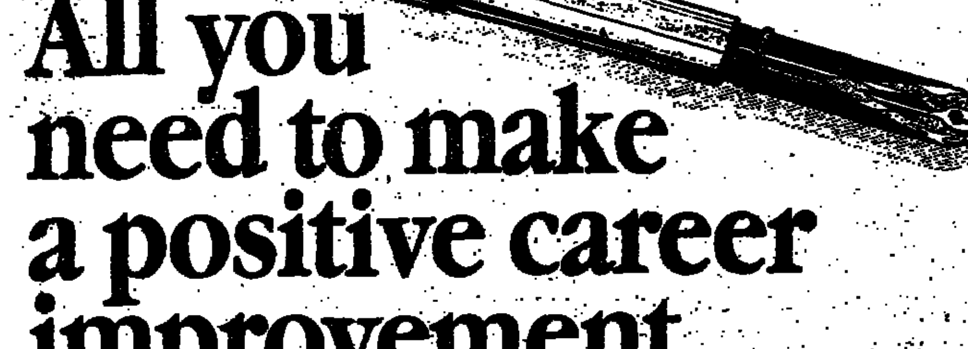
Speedway

IPSWICH APPEAL

Ipswich are to appeal against the British Speedway Promoters' Association's decision to end their rider replacement facility for the late Bill Sanders.

BOWLS

COUNTY (Plymouth).—Devon 146, Somerset 120.



All you need to make a positive career improvement

We are now looking for hungry sales-people who want 1985 to be the most challenging year of their careers. Waiting on our sophisticated database are vacancies in many industries, selling quality products, from industrial and consumer goods to high technology equipment.

Last year our FREE service helped hundreds of people to further their careers. This year we will help even more – if you want to be one of them, just fill in the coupon or call us, and we will send you one of our highly developed profile forms. This is designed to ensure that you talk to the right type of company about the right type of position.

You have everything in your hand for a brighter future – except a pen. Pick one up and fill in the coupon now and help yourself to a better career.

NOW SHORTLISTING:
Sales Executives
Sales Representatives
Sales Engineers
Technical Representatives

01-743 6321

To Stuart Tait,
Lansdowne Appointments Register,
Park House, 207-211 The Vale,
LONDON W3 7QB
Please send me a Lansdowne Appointments Register job finding pack.
NAME
ADDRESS

SH 0627 CDT

All posts are open to men and women and our service is completely confidential for companies and job-seekers.

Lansdowne
Appointments Register
Jobs for professionals: Professionals for jobs.

LANCE SET TO HIT BACK AFTER ASCOT DEFEAT

By HOTSPUR (Peter Scott)

THE Champagne Stakes, Salisbury's most important two-year-old race, has Veuve Cliquot as its new sponsor today and carries record prize-money. It gives Lance the opportunity to make up for his disappointing Royal Ascot run.

First staged at Stockbridge in 1844, and transferred to Salisbury in 1899 after Stockbridge's Closure, the Champagne Stakes has Brigadier Gerard as easily its most distinguished winner in recent years.

While a prize of today's nature is poorly supported by no more than a four-horse field, three of the runners have winning form.

Lance's success at Kempton Park early this month made his Royal Ascot showing an anti-climax.

After disputing the Chesham Stakes lead there for more than half-a-mile with such fast colts as Bakharoff and Moorgate Man, Lance dropped out to finish fifth.

Lance had been ridden with much more patience at Kempton Park and could benefit from a return to those tactics. Chalk Stream, rather than Moorgate Man's stable-companion, Stratford East, looks the main threat to Lance (nap).

Distinguished trainers are commemorated in today's chief handicaps at Salisbury and Newcastle.

Hefty weight

Pictograph is preferred to his older opponents in Salisbury's Noel Cannon Memorial Trophy. Vintage Toll, fourth in last week's Royal Hunt Cup at Ascot, can defy his big weight in the Dobson Peacock Handicap at Newcastle.

Guy Harwood, who may win Newcastle's Stocksfield Stayers Stakes with Obertura, will give Sergeant Drummer a work-out this morning to decide whether he tackles the Northumberland Plate on Saturday.

Raft, a Harwood disappointment at Royal Ascot, lost one of his racing plates during the Hardwicke Stakes there. His trainer hopes for drier ground when Raft returns to Ascot for the King George VI and Queen Elizabeth Diamond Stakes on July 27.

Jupiter Island, the Hardwicke Stakes winner, had been readily beaten by Kirmann in the Jockey Club Stakes at Newmarket, seven weeks earlier.

A foot-infection caused Kirmann to miss Royal Ascot but this has now cleared up and Fulke Johnson Houghton will run the Aga Khan's four-year-old in the Grand Prix de Saint Cloud on July 7.

Tom Jones, who won last year's Grand Prix de Paris with At Talaq after that colt's surprise fourth to Secreto in the Derby, has the Royal Ascot winner Wassl Merbayeh as a possible challenger for Sunday's Longchamp race.

This 15 furlong test will come only 11 days after Wassl Merbayeh won the two-mile Queen's Vase at Royal Ascot, but with an eight-horse first acceptance, weak in both numbers and quality, his trainer must feel tempted to saddle this improving colt.

The Grand Prix de Paris has lost considerable status since Phil Drake and My Love added it to their Derby triumphs. Glint of Gold is easily its most distinguished recent winner.

Second in Shergar's 1981 Derby a few weeks earlier, Glint of Gold became the first English-trained Grand Prix de Paris winner for 60 years. He certainly changed the English luck because At Talaq's success was preceded by Yawa's win in 1983.

Kohaylan, the other English acceptor for Sunday's race, was a poor seventh to Lanfranco at Royal Ascot and makes much less appeal than Wassl Merbayeh.

TODAY'S SALISBURY SELECTIONS

HOTSPUR	COURSE CORR.	FORM
2.15—Gilderdale	—	2.15—Gilderdale
2.45—Tap Duet	—	2.45—Gipsy's Warning
3.15—LANCE (nap)	3.15—Chalk Stream	3.15—CHALK STREAM (nap)
3.45—Asmalwi	3.45—Tournament Leader	3.45—Asmalwi
4.15—Pictograph	4.15—PICTOGRAPH (nap)	4.15—Swift Palm
4.45—Tolga	4.45—Tolga	4.45—Tolga

HOTSPUR'S DOUBLE.—Lance and Pictograph
NEWMARKET NAP.—Stratford East (3.15)
TONY STAFFORD.—Swift Palm (4.15)

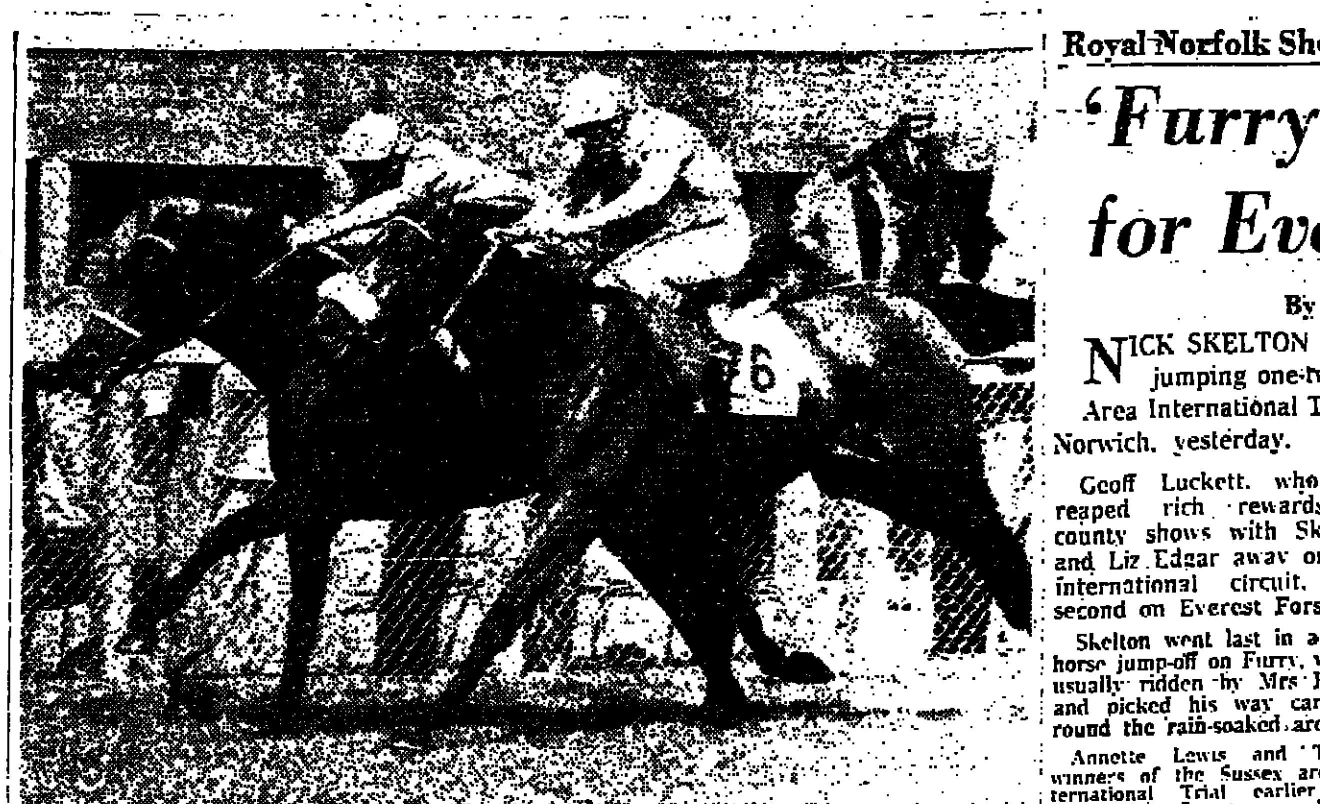
TODAY'S COURSE SPECIALISTS

SALISBURY

Course winners.—4.15 (1m): Star Of A Gunner (1m).
Jockeys (since March, 1980).—Starkey 41, Carson 32, P. Eddery 24, Cauthen 18, Rouse 15, J. Mercer 13, Mathias 14, Fox 11, Waldron 11, Piggott 10, Cook 10.
Trainers.—Harwood 35, Dunlop 18, P. Walwyn 18, I. Balding 17, Hannon 16, Hern 16, Cole 15, Candy 14, Elsworth 13, Tree 12, Johnson Houghton 12, Smyly 11, Brittain 11.

NEWCASTLE

Course winners.—2.30 (6f): Fairgreen (5f), Runager (5f), 2.30 (1m): Moores Metal (1m), Zio Peppino (6f), 4.30 (1¼m 60y): Northern Ruler (6f).
Jockeys (since March, 1980).—Birch 24, Lowe 25, Duffield 15, Bleasdale 12, Piggott 11, Cauthen 11, Charnock 10, Fry 10, Swinburn 9, Ives 9, Connorton 9.
Trainers.—J. Watts 20, Denys Smith 15, G. Pritchard-Gordon 14, Stoute 13, Dunlop 12, Etherington 11, Stone 11, Hollinshead 11, Berry 10, Hills 10, Cecil 10, Elsey 10.



Ypsilantis, rails, holds on to beat Folk Dance by a short head in a driving finish to yesterday's Bibury Cup Handicap at Salisbury.

Course Notes & Hints

PICTOGRAPH IS BEST OF DAY

By Our Course Correspondent

IAN BALDING, whose stable is in good form, may complete a Salisbury treble today with Chalk Stream, PICTOGRAPH* and Tolga.

Pat Eddery, who rides Chalk Stream and Tolga is unable to do the weight on Pictograph in the Noel Cannon Memorial Trophy (4.15).

But Ernie Johnson, who has been riding well lately without much success, is an ideal partner for this progressive three-year-old who is at the foot of the handicap with 7st 12lb.

Pictograph carried the same weight when Johnson guided him to a half-length victory over Jaggery at Goodwood this month and he is expected to make the most of an 8lb concession by Swift Palm who is also well suited by some give in the ground.

Chalk Stream, who justified odds-on favouritism at Lingfield Park last time, is expected to have the measure of Stratford East in the Veuve Clicquot Champagne Stakes (3.15) and Tolga ran well enough behind Session at Goodwood last month to warrant support in the Tisbury Fillies' Stakes (4.45).

Tournament Leader may take advantage of a lenient weight in the Carnarvon Challenge Cup (3.45). Doug Marks' five-year-old showed his best form this season when runner-up to Dominion Blue at Nottingham recently.

16 IN 'SWEEPS'

The 16 four-day declarations for the Joe McGrath Irish Sweeps Derby, to be run over 1½m at The Curragh on Saturday, are:

Bellemont, Bel Hevram, Damister, Dundalk Bay, Infantry, Law Society, Manor Express, Mouktar, Nemain, Outsider, Rising, Snow Plant, Sun Valley, Theatrical, Alyder's Best, Triptych.

STATE OF GOING

Advance official going for tomorrow's meetings: Doncaster, "good to firm"; Newcastle, Lingfield Park, "good."

'Flower' blossoms in Laing double

DERRYRING did more than bring off a 33-1 success in yesterday's Pembroke Stakes (Div. 1) at Salisbury. She also gave her trainer Roy Laing the perfect encouragement for his Flower of Tintern in another division of the race half an hour later.

Flower of Tintern had shown more promise than Derryring in recent gallops, and Laing's confidence in a stable double was reflected in the gamble on Flower of Tintern from 6-1 to 7-2.

Ridden by Paul Cook, Flower of Tintern came away in the final furlong to beat Fraulein Tobin by three lengths, justifying the faith that Laing has had in her since she finished third to Slip Anchor at Nottingham last season.

Derryring, the mount of Mark Malham, did not surprise Laing by his prominent running. "He was gelded during the winter and then suffered a heavy bout of coughing," he said.

Cauthen double

Steve Cauthen also completed a double, on Adiyamann and Ypsilantis, before he left for **Kempton Park**. Having regained his jockeys' title lead from Pat Eddery at Salisbury, Cauthen drew two ahead of his rival when winning Kempton's Racal Data Maiden Stakes on Rethymno for Clive Brittain, trainer of Ypsilantis.

After Ypsilantis had gamely defied top weight in the Bibury Cup Handicap, Brittain revealed his optimism for Pebbles in the Coral-Eclipse at Sandown Park a week on Saturday.

"I know she is flying in the face of history, as no filly has ever won the Eclipse, but I'm not superstitious and I'm sure she will take all the beating," said Brittain.

Paul Cole maintained his good run when three-year-old newcomer Parramon justified favouritism at Salisbury, but the stable had an unexpected reverse in the Ladies Derby at **Ripon**, where odds-on Sheer Heights was beaten six lengths by Fen Tiger.

Fen Tiger was Jennie Goulding's first ride for Reg Hollingshead's stable. Goulding's secretary to Steve Norton, who supplied two unplaced runners in the race.

Hollinshead brought off a double when Charlton Kings ran out an impressive six-length winner of the Melmerby Maiden Stakes for Steve Perks.

Jockey Lindsay Charnock also completed a double, on 4-1 chance Hardknockin for Jimmy FitzGerald and the 33-1 chance Off Your Mark to give Geoff Calvert his first winner of the season.

Tommy Fairhurst, whose season has been badly affected by a virus, had his second winner in three days when Elarim took the Baldersby Apprentices' Handicap for the third year running.

Elarim was ridden by Sean Newton, 16, for his first winner in this country. Newton, born at Hexham, went to Australia when he was a year old and has ridden five winners there.

Newton, who joined Fairhurst this year, said: "I will be returning to Australia about mid-October to finish my apprenticeship. When I'm a fully-fledged jockey I hope to come back here to ride."

From Newmarket

STRATFORD TO FOLLOW UP

By Our Resident Correspondent

Stratford East justified strong support at Nottingham last time. Ron Boss's colt may follow up in today's Veuve Clicquot Champagne Stakes at Salisbury.

Jeremy Hindley has bright prospects of completing a Newcastle double with Laird O'Montrose (Chesters Stakes) and Agra Knight (Stockfield Stayers Maiden Stakes).

Low Cost Lady was a disappointment at Doncaster last month. Gerry Blum's filly is expected to make amends in the Stagshaw Selling Stakes.

SALISBURY.—2.45, Sundeed; 3.15, Stratford East (nap); 3.45, Asmalwi; 4.45, Finloon Caroline. NEWCASTLE.—3.0, Low Cost Lady; 4.0, Laird O'Montrose; 4.30, Romiosini; 5.0, Agra Knight.

BRITAIN BEATEN

Peter Scudamore, suspended for nine days on Monday for careless riding, rode Gun Fun to victory over hurdles yesterday, but it was not enough to save a four-man British team from defeat by a New Zealand squad in a four-race series.

The series was contested over two hurdle events and two steeplechases at Tauranga on Monday and Auckland's Ellerslie course yesterday. New Zealand won by 83 points to 59.

Scudamore, captain of the British team, was suspended from today until July 8 for elbowing a rival during the hurdle event at Tauranga, and causing interference to another runner in the same race.

FIRST FOR CECIL

Paul Cecil, 17, no relation to Newmarket trainer Henry Cecil, has his first ride on Runager in the Polycell - Willie Carson Apprentice Handicap at Newcastle today. Cecil is aprenticed to Reg Hollingshead.

HOTSPUR'S "TWELVE"

Pictograph (4.15, Salisbury), is the only horse listed in Hotspur's Twelve to Follow engaged today.

Royal Norfolk Show

'Furry' leads 1–2 for Everest stable

By ALAN SMITH

NICK SKELTON and Everest Furry led a show-jumping one-two for his stable in the Norfolk Area International Trial at the Royal Norfolk Show, Norwich, yesterday.

Geoff Luckett, who has reaped rich rewards in county shows with Skelton and Liz Edgar away on the international circuit, was second on Everest Forsure.

Skelton went last in a four-horse jump-off on Furry, who is usually ridden by Mrs Edgar, and picked his way carefully round the rain-soaked arena.

Annette Lewis and Tutein, winners of the Sussex area International Trial earlier this month, were first to go and were fastest, but they hit the first part of the double.

Watery win

Chris Parker and Rossmore, who has spent more than a decade around the county shows, had a watery win in the Holden Motor Accumulator, run during a cloudburst.

The ground was very soft and there were a number of early retirements, but Rossmore's experience stood him in good stead.

Only three horses jumped faultlessly and Rossmore was 0·07 sec faster than Derek Ricketts and Master Guy, a newcomer to his stable this season.

Michael Mac, who is riding some of his lesser lights here, had bad news of his best horse Packers Hill, who helped Britain into second place in the Nations Cup in Aachen earlier this month. The 12-year-old damaged a tendon so badly in the Grand Prix there that he will have to be put down.

Lady Townshend just failed to land a double in the Arab classes. Sky Palace repeated his 1984 part-bred championship and her yearling colt Sky Comet was reserved in the pure-breds to Princess Melchia.

NORFOLK AIT: Everest Double Glazing's Everest Furry (N. Skelton) 1; Everest Double Glazing's Everest Forsure (G. Luckett) 2; General Club Co's Tutein (Miss A. Lewis) 3.

HOLDEN MOTOR ACCUMULATOR: Mrs N. Leonard's Rossmore (C. Parker) 1; G. Snaith's Master Guy (D. Ricketts) 2; T. Dunning's William Curtis 3.

FED HUNTER: Mr and Mrs J. Rawding's Brook Ends. Res: Newark Stud's Stockholder.

HACK: N. Nash-Dring's Tamadachi. Res: Mrs N. Stamp's Henry Tudor.

PURE-BRED ARAB: Mrs J. Trumichen's Princess Melchia. Res: Lady Townshend's Sky Comet. PART-BRED ARAB: Lady Townshend's Sky Palace. Res: Mrs E. Barclay's True Colours.

WEIGHTLIFTING

WORLD & EUROPEAN JNR CH'SHIPS (Meadowbank, Edinburgh).—52kg class, World: C. Merkebov (Bulgaria) 232·5kg (Snatch 100kg, Clean & Jerk 132·5) 1; J. Byungkwan (Korea) 225 (97·5, 127·5) 2; T. Berek (E. Germany) 218 (95·5, 122·5) 3. European: Merkbov 1; Berek 2; J. Ibanez (Spain) 210 (95, 115) 3.

National Hunter Show

FAIRFIELD MANOR IN REPEAT

By HENRY BIRTWISTLE

FAIRFIELD MANOR made the journey from Cornwall to Shrewsbury to win the Edward, Prince of Wales, Challenge Cup at yesterday's National Light Horse Breeding Society Hunter Show.

Last year, as a two-year-old, he won the young stock title.

Reserve to Fairfield Manor, and winner of the Walker-Okeover Cup for the best filly, was Parkwood Pollyanna, while Yorkie was runner-up to Fairfield Manor in the colt or gelding class.

Young stock entries were numerically disappointing, but broodmare sections were well filled and produced a strong lightweight class from which the winner Cluny Castle and runner-up Bright and Fair became champion and reserve for the H.I.S. Challenge Cup.

Castle qualifies

Cluny Castle is a five-year-old out of Cuillin Hills, who was almost unbeatable in the show ring during the late-1970s. Bright and Fair was a Shrewsbury champion and Lloyds Bank finalist as a three-year-old in 1983.

With Fairfield Manor having become eligible for the Lloyds Bank final at the Bath and West Show, yesterday's qualifying round was a foregone conclusion for Cluny Castle, who will follow in her dam's footsteps at Wembley.

In the produce class for groups of three horses by the same sire, the progeny of Current Magic, who stands in Yorkshire, emerged successful ahead of stock by the Shropshire stallion The Chocolate Bean.

EDWARD PRINCE OF WALES CUP: D. Kellow's Fairfield Manor. Res: Mrs P. Allenton's Parkwood Polyanna. H.I.S. CHAMPION CUP: Ron Mrs R. Crossley's Cluny Castle. Res: Mrs H. Wallis & Miss A. Riddiough's Bright and Fair.

KADIR CUP FOAL TROPHY: Mrs J. Davies's Duty Free. Res: Mesdames R. Burrington & R. Coucher's ...

WALKER-OKEOVER CUP: Parkwood Polyanna. Res: Mrs A. Vase's Meadow Mountain.

HARVEY JARRETT MEM. TROPHY: Fairfield Manor. Res: Mrs E. Taylor's Yorkie.

LLOYDS BANK QUAL.: Cluny Castle.

Soccer

NICHOLL WANTED AT THE DELL

By DENIS LOWE

CHRIS NICHOLL, Grimsby's central defender and assistant manager, is among the front runners for the managerial vacancy at Southampton, the club he served with distinction before returning North in 1983.

Dudley Ramsden, Grimsby's chairman, yesterday gave Southampton permission to approach Nicholl, 38, as a likely successor to Lawrie McMenemy, who resigned the manager's job earlier this month.

Southampton now plan talks with Nicholl, who won 51 caps for Northern Ireland. He made 228 League appearances during six years at the Dell.

Nicholl also played for Halifax, Luton and Aston Villa in a lengthy career that began as a youth at Burnley. He has impressed as Dave Booth's assistant at Grimsby over the past two seasons.

New Cup wanted

Ron Noades, the **Crystal Palace** chairman, has called on the Football League to introduce another cup competition for all First and Second Division clubs next season by using the 11 midweek European dates available following the U E F A ban.

Everton, Manchester United, Liverpool, Tottenham, Southampton and Norwich—the six English clubs barred from European competition—have taken steps to form their own competition with a Wembley final, but Mr Noades, who claims the backing of several chairmen, does not approve.

"A number of clubs do not believe this competition should be organised privately, and we urge the League to look after the interests of all 44 clubs in the top two Divisions."

Port Vale have signed Paul Maguire, 28, the former Stoke and Shrewsbury forward, who has returned to England after completing a season in indoor soccer in the United States.

Negotiations are in hand for the transfers of two **Fulham** midfield players who have ended their contracts at Craven Cottage. Ray Lewington is expected to join **Sheffield United**, and Robert Wilson is having talks with **Crystal Palace**.

Terry Mancini, the former Republic of Ireland defender, whose clubs included Q P R and Arsenal, has resigned as Fulham's assistant manager. Mancini, 42, is looking for a manager's job.

Lloyd McGrath, **Coventry's** talented defender, has been given a new three-year contract. McGrath, 20, impressed during Coventry's successful fight against relegation.

Salisbury runners, riders and form guide

EFFECT OF DRAW: No significant advantage

Advance Official Going: GOOD TO SOFT

JACKPOT MEETING

2.15 (Jackpot Prefix 1): DOWNTON HANDICAP 3-Y-O Penalty Value £2,427 7f (12 declared)

1 115-400 SUDDEN IMPACT (R. Churellai, G. Lewis, 9-7 P. Waldron 8
2 00-0031 POSTORAGE (D) (International Vacationers), M. McCormack, 9-7 (6lb ex) R. Cochrane 3
3 0-12111 GILDERDALE (D) (Avon Industries Ltd), N. Vigors, 9-4 (6lb ex) S. Dawson (3) 12
4 002-4 REST AND WELCOME (Lady T. Annesley), G. Balding, 8-11 J. Williams 7
8 0-334 MIRACLES TAKE TIME (Mrs B. Skinner), D. Elsworth, 8-10 B. Rouse 5
9 4050-0 MAGIC BID (Sheikh Mohammed), B. Hills, 8-9 R. Fox 10
12 040003 SECRETARYS OFFICE (P. Leonard), P. Mitchell, 8-7 S. Cauthen 6
15 0-03450 VICEROY BOY (BL) (F. Broom), R. Hannon, 8-2 A. McGlone 11
16 000-3 PEARL PET (R. Green), P. Makin, 8-1 R. Hills 4
17 03-0000 SAHARA STRAW (BL) (A. Al Juboh), C. Benstead, 8-1 P. Cook 9
18 000000- I'M AMAZING (BL) (Mrs R. Attenborough), G. Balding, 8-1 W. Higgins 1
19 0-34040 DREYFUS (BL) (F. Sasse), D. Sasse, 7-12 D. McKay 2

S.P. FORECAST: 9-4 Gilderdale, 3 Postorage, 11-2 Miracles Take Time, 13-2 Rest And Welcome, 8 Viceroy Boy, 10 Sudden Impact, Magic Bid, 14 others.

1984: Go Bananas 8-6 R. Cochrane 5-1JF K. Ivory, 12 ran.

FORM GUIDE.—Gilderdale beat Home Blade (gave 18lb) by ½l at Leicester (7f) June 13 (good going). Postorage beat Axiom (gave 8lb) by nk at Warwick (7f) June 8 (good to soft). Pearl Pet was beaten 3l when 3rd to De Rigueur (gave 5lb) at Wolverhampton (1m) May 20 (good to soft). Rest And Welcome was beaten 8l when 4th to Stock Hill Lass (gave 8lb) at Newbury (6f) June 12 (good to soft). Miracles Take Time was beaten 11l when 4th to San Mercuriale (gave 7lb) at Sandown (7f) May 27 (soft). Secretary's Office was beaten nk and 2½l when 3rd to Encre Tree (rec 13lb) at Newmarket (7f) June 1 (good to firm). Viceroy Boy was beaten more than 7½l when 8th of 9 to Gilderdale (gave 7lb) at Epsom (7f) June 6 (good). Previously Viceroy Boy was beaten sh hd and 1½l when 3rd to Embroideress (gave 15lb) at Brighton (7f) May 29 with Sudden Impact (gave 20lb) 2¾l away 6th (good to soft).

GILDERDALE may complete four-timer. Secretary's Office next best.

2.45 (Prefix 2): SOUTHAMPTON MAIDEN STAKES 2-Y-O £1,336 5f (14)

1 BOWL OVER (A. Hobbs), P. Makin, 9-0 G. Baxter 14
2 0 CRETE CARGO (S. Aarndel), M. Francis, 9-0 Paul Eddery 3
3 0 GIPSY'S WARNING (Bernstein Household Ltd), K. Brassey, 9-0 S. Whitworth (3) 6
6 0 HELVICK BAY (Mrs R. Henriques), R. Hannon, 9-0 L. Jones (7) 1
7 HIGHEST PRAISE (P. Mellon), I. Balding, 9-0 P. Eddery 7
8 0 KHAMSIN RED (J. Kenny), R. Hannon, 9-0 A. McGlone 8
9 0 MAJOR CRUMPET (M. Talbot-Ponsonby), N. Vigors, 9-0 P. Cook 12
11 0 OCEAN TRADER (Exors of late Mrs G. Mullings), G. Lewis, 9-0 P. Waldron 11
12 SATIAPOUR (HH Aga Khan), R. Houghton, 9-0 S. Cauthen 4
13 SPERRY (Y. Nasib), P. Walwyn, 9-0 J. Mercer 9
14 0 STARALA (A. J. Bingley Ltd), M. McCourt, 9-0 R. Wernham 3
16 SUNDEED (S. Sohail), M. Albina, 9-0 M. L. Thomas 2
17 TAP DUET (A. Sheed), B. Hills, 9-0 B. Thomson 13
18 VAINGLORIOUS (Mrs J. Brookes), H. Candy, 9-0 J. Matthias 10

S.P. FORECAST: 5-2 Highest Praise, 7-2 Tap Duet, 5 Satiapour, Sperry, 13-2 Major Crumpet, 10 Vainglorious, 12 Ocean Trader, 16 others.

1984: Pettingale 9-0 P. Eddery 8-13F J. Tree, 4 ran.

FORM GUIDE.—Major Crumpet was beaten 6l when 5th to Bold Spy (level) at Leicester (5f) June 10 (good to soft). Gipsy's Warning was beaten 6½l when 5th to Northern Treat (level) at Bath (5f) June 15 with Ocean Trader (level) 6l away 10th of 12 (good). Helvick Bay was beaten 13½l when 5th of 8 finishers to In Tote (level) at Kempton (5f) June 1 (good to firm). Starala was beaten 25l when 9th of 12 to Nomination (level) at Newbury (5f) April 19 (good).

GIPSY'S WARNING may be good enough

3.15 (Prefix 3): VEUVE CLICQUOT CHAMPAGNE STAKES 2-Y-O £9,770 6f (4)

1 10 LANCE (D) (F. Salman), P. Cole, 9-2 T. Quinn 3
2 21 STRATFORD EAST (K. Bethel), R. Boss, 9-2 S. Cauthen 4
3 21 CHALK STREAM (D) (Lord Porchester), I. Balding, 8-13 P. Eddery 2
4 KLOSTERBRAU (H. Glover), G. Lewis, 8-11 P. Waldron 1

S.P. FORECAST: 5-4 Chalk Stream, 7-4 Lance, 7-2 Stratford East, 12 Klosterbrau.

1984: Petoski 8-11 W. Carson 100-30 W. Hern, 6 ran.

FORM GUIDE.—Chalk Stream beat Are You Guilty (level) by ½l at Lingfield (6f) June 4 (good). Stratford East beat C-Jam Blues (level) by hd at Nottingham (5f) June 17 (good). Lance was beaten 13l when 5th of 8 to Bakharoff (level) at Royal Ascot (6f) June 20 (good to firm).

CHALK STREAM is preferred to Stratford East

3.45 (Prefix 4): CARNARVON CHALLENGE CUP HANDICAP (Amateur Riders) £904 1½m (14)

1 0004-31 HONEYDEW WONDER (D) (K. Whaldon), D. Elsworth, 4 12-0 M. Armytage 13
4 000-00 LADY LYNX (BL) (W. Goadley), M. Pipe, 4 11-5 Hilary Handel (3) 4
5 00404-0 GONE BANANAS (L. Cookson), B. McMahon, 4 10-11 E. McMahon 2
6 2-40034 ASMALWI (O. Zawawi), W. Musson, 5 10-9 Maxine Juster 7
7 1004/00 CHARLES STUART (I. Pitt), R. Baker, 6 10-4 T. Thomson Jones 5
8 00-4010 RUFCHA (BL) (T. Wood), D. Sasse, 4 10-4 Candy Sasse (5) 3
9 0000-10 COMHAMPTON (F. Yardley), F. Yardley, 4 10-4 T. Jackson 11
10 00 RAGFLINT (R. Brazington), R. Brazington, 6 10-2 M. Jones 1
11 00000-0 CHRONICLE LADY (I. Wardle), I. Wardle, 4 10-1 — 6
12 0-000-00 TARAS CHARIOT (T. Tobin), P. Mitchell, 4 10-0 D. Bennyworth (5) 10
13 0/00002 TOURNAMENT LEADER (D. Marks), D. Marks, 5 10-0 Kelly Marks 14
14 40-0000 COFFEE HOUSE (D) (Mrs I. Balding), I. Balding, 10 9-13 Joanna Winter 9
15 0/0-0 WESTER ROSS (L. Garrett), W. R. Williams, 8 9-13 L. Williams 12
16 0400/30 CITY LINK EXPRESS (City Link Transport Ltd), D. Wilson, 8 9-13 Elain Mellor 8

S.P. FORECAST: 7-2 Asmalwi, 4 Tournament Leader, 5 Honeydew Wonder, 13-2 Rufcha, 8 Gone Bananas, 10 Comhampton, Coffee House, 12 Taras Chariot, 16 others.

1984: Inchpower 7 11-0 Mr T. Thomson Jones 7-4F W. Wightman, 14 ran.

FORM GUIDE.—Honeydew Wonder beat Heat Spell (rec 20lb) by 2l at Beverley (1½m) May 17 (good). Asmalwi was beaten 7½l when 4th to Collison (gave 7lb) at Sandown (1¾m) June 14 with Rufcha (rec 4lb) nk and ½l away 6th (good to soft). Gone Bananas was beaten more than 11½l when 7th of 14 to Orabari (rec 13lb) at Leicester (1½m) June 13 (good). Comhampton was beaten 8½l when 9th of 19 to Quiet Country (rec 3lb) at Bath (1½m 50y) June 15 (good). Tournament Leader was beaten ½l by Dominion Blue (gave 3lb) at Nottingham (1¾m) June 17 (good).

ASMALWI may confirm June 14 Sandown form with Rufcha

4.15 (Prefix 5): NOEL CANNON MEMORIAL TROPHY (Handicap) £2,611 1m (10)

2 000300 CORN STREET (D) (M. Wilkins), J. Bosley, 7 9-7 P. Cook 4
3 43-1010 STAR OF A GUNNER (CD) (J. Neville), R. Holder, 5 9-6 P. Eddery 6
4 1-00-000 JABARABA (J. Boswell), L. Cottrell, 4 9-5 J. Williams 2
5 30-0000 HIT THE HEIGHTS (R. Kilby), J. Holt, 4 9-5 P. Waldron 3
6 440-100 VINO ROSSO (D) (H. Joel), A. Turnell, 5 9-1 D. McKeown 9
7 000-000 FEYDAN (Mrs H. Seymour), L. Cottrell, 4 9-1 J. Mercer 7
8 0-00003 TALK OF GLORY (E. Gadsden), M. Blanshard, 4 8-12 J. Reid 10
12 0-14322 SWIFT PALM (D) (BF) (Nimrod Company), P. Cundell, 8 8-6 A. McGlone 5
13 10020-0 KINGSFOLD SWIFT (G. Noel), C. Benstead, 4 8-6 B. Rouse 8
16 2-041 PICTOGRAPH (D) (Lady Dunphie), I. Balding, 3 7-12 (5lb ex) E. Johnson 1

S.P. FORECAST: 9-4 Pictograph, 7-2 Swift Palm, 9-2 Star Of A Gunner, 6 Talk Of Glory, 9 Feydan, Corn Street, 12 Vino Rosso, 14 others.

1984: Viceroy Lad 3 8-6 L. Piggott 9-4JF R. Hannon, 7 ran.

FORM GUIDE.—Swift Palm was beaten hd by Tom Forrester (rec 1lb) at Sandown (1m) June 15 with Talk of Glory (gave 6lb) 2l away 3rd, Feydan (gave 9lb) a further 3½l away 5th. Corn Street (gave 15lb) 8th, Jabaraba (gave 11lb) and Hit The Heights (gave 4lb) out of first 9 of 12 (good). Pictograph beat Jaggery (gave 20lb) by ½l at Goodwood (1m) June 10 (good). Star Of A Gunner was out of first 13 of 27 to Come On The Blues (rec 5lb) at Royal Ascot (1m) June 19 (good to firm). Previously Star Of A Gunner beat Carcabel (rec 2lb) by ½l at Goodwood (1m) May 23 with Kingsfold Swift (rec 9lb) out of first 9 of 17 (good).

SWIFT PALM may go one better. Pictograph danger.

4.45 (Prefix 6): TISBURY FILLIES' STAKES 3-Y-O £1,657 7f (18)

3 0-0 ALSIBA (H. Al-Maktoum), C. Benstead, 8-11 D. McKeown 16
4 0-0 AL THURAIYEH (H. Al-Maktoum), P. Walwyn, 8-11 J. Mercer 8
5 2- BREADCRUMB (T. Holland-Martin), H. Candy, 8-11 J. Matthias 9
6 3-004 BRIGHT PATH (H. Sepp), J. Bethell, 8-11 P. Cook 13
7 BUNNAHABHAIN (Miss D. Downes), W. Wightman, 8-11 I. Johnson 18
9 0 CARNEDD (Mrs J. McCreery), D. Elsworth, 8-11 B. Rouse 12
10 002- COY (Sir H. Calley), H. Candy, 8-11 R. Curant 7
13 FINOON CAROLINE (M. Al Maktoum), Thomson Jones, 8-11 R. Hills 14
16 INVEIGLE (C. Lloyd), J. Toller, 8-11 R. Lines (3) 17
17 2 KARIBA LAKE (H. McCalmont), D. Murray-Smith, 8-11 S. Cauthen 2
19 003 LUNDYLUX (J. O'Connell), R. Hannon, 8-11 A. McGlone 1
21 000-0 MIST OF DALCHULLY (G. Balding), G. Balding, 8-11 W. Higgins 6
22 PALE STAR (Mrs F. Bierer), P. Makin, 8-11 G. Baxter 11
23 00-4 ROYAL PET (Sir M. Sobell), W. Hern, 8-11 W. Carson 4
29 000-000 SHIPWAYS (Midland Marts Ltd), M. McCourt, 8-11 J. Reid 15
30 STARDYN (M. Kentish), P. Mitchell, 8-11 R. McGhin 5
31 001 SWEET CAMDEN (R. Kennedy), M. McCormack, 8-11 R. Cochrane 10
32 0-02 TOLGA (Sheikh Mohammed), I. Balding, 8-11 P. Eddery 3

S.P. FORECAST: 11-4 Tolga, 4 Kariba Lake, 5 Breadcrumb, 13-2 Finoon Caroline, 8 Sweet Camden, Royal Pet, 12 Al Thuraiyeh, Carnedd, 16 others.

1984: Puget Sound 8-11 P. Eddery 7-2F J. Dunlop, 16 ran.

FORM GUIDE.—Sweet Camden beat Fidalco (gave 10lb) by 3l at Carlisle (1m) June 6 (firm). Tolga was beaten 2l by Session (level) at Goodwood (7f) May 23 with Bright Path (level) more than 3½l away 7th of 13 (good). Kariba Lake was beaten 1½l by Missilah (level) at Leicester (7f) June 10 (good to soft). Lundylux was beaten 3l and hd when 3rd of 4 to Pennies To Pounds (level) at Epsom (1m 110y) June 7 (soft). Bright Path was beaten 6l when 4th of 6 to Gilderdale (gave 6lb) at Leicester (7f) June 13 (good). Breadcrumb was beaten ¾l by Binbella (level) at Bath (5f) Oct 8 (good). Coy was beaten 1l by Roberto's Fighter (level) at Leicester (7f) Oct 22 (good to firm).

TOLGA is preferred to Kariba Lake

NEWCASTLE FIELDS & FORECAST

HOTSPUR	FORM
2.30—Tanfen	2.30—Cudgel
3. 0—Legalise	3. 0—Legalise
3.30—Vintage Toll	3.30—Vintage Toll
4. 0—Lady St Clair	4. 0—Security Pacific
4.30—Northern Ruler	4.30—Northern Ruler
5. 0—Agra Knight	5. 0—Agra Knight

EFFECT OF DRAW: No advantage.

Advance official going: GOOD

2.30: POLYCELL-WILLIE CARSON APPRENTICE CHALLENGE HANDICAP Penalty Value £2,364 6f (8 declared)

1 001-000 Willie Gan (CD), Denys Smith, 7 9-10 M. Botterill 2
2 410401 Philip (BL) (D), N. Tinkler, 3 9-9 (8lb ex) Kim Spink (3) 5
3 02-000 Lydford (BL), R. Stubbs, 4 9-2 J. da Costa (3) 7
4 000040 Fairgreen (C), D. Chapman, 7 9-2 N. Leach (3) 3
5 0-00034 Cudgel (D), P. Rohan, 12 9-1 A. Nixon 4
6 413130 Tanfen (D), T. Craig, 4 8-12 N. Carson 6
7 242400 Eastbrook (D), M. H. Easterby, 5 8-11 G. Craggs (3) 1
8 0400-00 Runager (C), I. Jordon, 3 8-10 P. Cecil 8

S.P. FORECAST: 11-4 Philip, 7-2 Cudgel, 4 Eastbrook, 11-2 Tanfen, 8 Fairgreen, 12 Lydford, 14 others.

3.0: STAGSHAW SELLING STAKES 2-Y-O £1,276 5f (7)

3 01 Legalise (D), T. Barron, 8-13 S. Webster 2
4 010 Low Cost Lady (BL) (D) (BF), G. Blum, 8-13 G. Duffield 5
6 Rebel, P. Rohan, 8-11 L. Charnock 1
7 0000 Diamond Match (BL) (D), K. Stone, 8-11 C. Dwyer 7
11 002 Anasident, T. Fairhurst, 8-8 C. Coates (5) 6
14 0 Miss Taufan, M. Brittain, 8-8 B. Connan 3
16 40 Shrewd Decision, M. Lambert, 8-8 T. Ives 4

S.P. FORECAST: 7-4 Legalise, 5-2 Anasident, 4 Low Cost Lady, 6 Shrewd Decision, 12 others.

3.30: DOBSON PEACOCK HANDICAP £3,804 1m round (9)

1 13-0004 Vintage Toll (BL), J. FitzGerald, 5 10-0 M. Hindley (3) 8
2 000200 Moores Metal, R. Hollinshead, 5 9-13 S. Perks 6
3 0-00403 All Fair (D), R. Whitaker, 4 9-6 J. H. Brown (5) 1
4 1-30001 Sams Wood (BL) (D), T. Fairhurst, 4 9-11 (5lb ex) G. Starkey 3
5 300420 Romosa (D), R. Whitaker, 7 9-2 — 5
7 00-0001 Zio Peppino (C), T. Craig, 4 8-6 (5lb ex) E. Guest (5) 2
8 -4-00132 Warplane (BF), C. Thornton, 5 8-3 J. Bleasdale 7
11 00-0003 Miami Star (D), Denys Smith, 4 8-0 M. Fry 4
12 220102 Misha (D), Capt. J. Wilson, 3 7-12 Julie Bowker (7) 9

Romosa non-runner, states trainer

S.P. FORECAST: 9-4 Vintage Toll, 7-2 Sams Wood, 9-2 All Fair, 13-2 Moores Metal, 8 Warplane, 12 Zio Peppino, 14 others.

4.0: CHESTERS STAKES 2-Y-O £1,783 6f (7)

1 01 Security Pacific, M. W. Easterby, 9-2 K. Hodgson 3
2 01 Cambrian Nilo (D), M. H. Easterby, 9-1 M. Birch 5
3 14 Lady St Clair, Denys Smith, 8-12 T. Ives 4
4 Al Mavmoon, Thomson Jones, 8-11 A. Murray 1
5 0220 Bills Ahead (BF), T. Fairhurst, 8-11 C. Coates (5) 6
7 Laird O'Montrose, J. Hindley, 8-11 M. Hills 2
8 Nap Majestica, M. Camacho, 8-11 N. Connorton 7

S.P. FORECAST: 2 Security Pacific, 11-4 Laird O'Montrose, 4 Cambrian Nilo, 5 Al Mavmoon, 14 others.

4.30: HEDDON HANDICAP 3-Y-O £1,822 1¼m 60y (9)

2 01 Island Exile, J. W. Watts, 9-7 N. Connorton 3
3 0-43020 Romiosini, C. Brittain, 9-5 A. Murray 7
5 130-101 Northern Ruler (C), Denys Smith, 9-4 (4lb ex) M. Fry 6
6 0013 Tresidder, M. W. Easterby, 9-3 K. Hodgson 8
7 210-304 Final Step, T. Fairhurst, 9-0 S. Webster 4
8 00000-0 String Of Beads, J. Etherington, 8-10 G. Duffield 1
9 0-043 Capagenie, R. Whitaker, 8-9 J. H. Brown (5) 5
11 30-030 Ayebury, F. Durr, 8-6 G. Starkey 9
14 00-0000 Nice Business, L. Vickers, 7-7 G. Carter (5) 2

S.P. FORECAST: 11-4 Northern Ruler, 3 Island Exile, 4 Tresidder, 11-2 Romiosini, 8 Capagenie, 12 others.

5.0: STOCKSFIELD STAYERS' MAIDEN STAKES £2,057 2m (16)

1 0 Betablend, Capt. J. Wilson, 4 9-11 Julie Bowker (7) 10
2 4 Bordeaux Rouge, W. Elsey, 4 9-11 J. Lowe 4
3 0 Dream Esteem, B. McLean, 4 9-11 S. Keightley 14
5 000-030 Tudor Singer, D. Leslie, 4 9-11 M. Rimmer 16
7 Burley Hill Lass, R. Woodhouse, 4 9-8 M. Hindley (3) 6
8 0-03022 Fishpond, R. Holder, 4 9-8 A. Murray 13
9 3- Maskwood, J. Jefferson, 3 9-8 A. Shoults (5) 7
10 Mimmies Dipper, R. Whitaker, 4 9-8 J. H. Brown (5) 3
12 022 Agra Knight, J. Hindley, 3 8-8 M. Hills 5
13 0-00000 Another Miracle, J. Etherington, 3 8-8 M. Wood 1
17 0 Scholarship, F. Durr, 3 8-8 G. Duffield 9
18 220400 Smokey Gem, R. Hollinshead, 3 8-8 S. Perks 12
19 Sovereign Lad, G. Moore, 3 8-8 R.A. Crook 15
21 00 Underided (BL), C. Brittain, 3 8-8 M. Birch 11
23 00-0040 Mount Ephraim (BL), G. Harman, 3 8-5 C. Dwyer 8
24 Obertura, G. Harwood, 3 8-5 G. Starkey 2

S.P. FORECAST: 5-2 Agra Knight, 3 Obertura, 7-2 Fishpond, 5 Smokey Gem, 7 Bordeaux Rouge, 10 Underided, 14 Maskwood, 16 others.

Yesterday's results and SP at two meetings

SALISBURY

Going: GOOD TO SOFT

2.15: SHREWTON MAIDEN STKS 2-Y-O Penalty value £1,648 7f

BELDALE STAR, b c Beldale Flutter—Little White Star 9-0 G. Starkey 4-7F 1

GANOON, b c Northern Baby—Tropical Island 9-0 T. Quinn 9-2 2

TRIPWIRE, b c Hommy—Ambuscade 9-0 P. Eddery 16-1 3

Also: 8 Farag (4th), 14 Dry Gin (6th), Heart's Delight, Keep The Rhythm (5th), 33 Albert Hall, Mr Savvas, 50 Lupa Bid, Mystery Clock, Nora's Boy, No Stopping, Quean Lad, Quarryville, Rebello Imp, Ribo Rebel, Walesia. 18 ran. 5l, ¾l, 5l, 2½l, 3l. 1m 30·30s. G. Harwood, Pulborough. Tote: Win, £1·70; places, £1·20, £1·90, £5·50; Dual F'cast: £5·30. SPSF: £4·44. NR's: First Bill, Merrymoles.

2.45: BERBERT & GWEN BLAGRAVE MEMORIAL H'CAP £3,152 1½m

ADIYAMANN, ch c Nishapour—Adasra 4 9-0 S. Cauthen 3-1 1

STATE BUDGET, b g Free State—Novelista 4 7-8 A. Mackay 9-4F 2

MAILMAN, ch g Malacate—Sallail 6 8-9 A. Walkins 3-1 3

Also: 5 Hollow Ring (6th), 8 Joli Wasfi (5th), 16 Forest of Dean (4th), 33 Court And Spark, Deer River. 8 ran. ½l, 2½l, 5l, 3l, 3l. 2m 09·25s. (R. Houghton, Didcot). Tote: Win, £3·30; places, £1·50, £1·30, £1·80; Dual F'cast: £4·10. SPSF: £9·78.

3.15: BIBURY CUP (H'cap) 3-Y-O £5,095 1½m

YPSILANTIS, b OR br c Shirley Heights—Labrewino 9-7 S. Cauthen 5-1 1

FOLK DANCE, b c Alias Smith—Enchanting Dancer 9-0 P. Eddery 7-4F 2

SHAHDIZA, ch f Blushing Groom—Shahneez 9-6 W. Carson 5-2 3

Also: 11-2 Pelham Knight (5th), 12 Imperial Lad (4th), 15 Spite And Malice. 6 ran. sh hd, 4l, 1½l, ½l, 10l. 2m 40·73s. (C. Brittain, Newmarket). Tote: Win, £4·00; places, £1·10, £1·20; Dual F'cast: £4·30. SPSF: £13·33. NR: Royal Sultor.

3.45: WEYHILL MAIDEN FILLIES STKS 2-Y-O £1,622 5f

NASHIA, b f Northern Guest—Chilblains 8-11 J. Mercer 5-4F 1

CELESTIAL DRIVE, b f Dublin Taxi—Balandra Star 8-11 R. Wernham ... 33-1 2

CRESTA LEAP, b f Piaffer—Miss Merry 8-11 A. McGlone ... 14-1 3

Also: 3 Dancing Diva, 5 Flan's Valley, 10 Harmony Heights (6th), 14 Miss Haymore, 16 Silently Yours, 20 Sudley Spirit, Waveguide (4th), 33 Again (5th), Fudge, Hello My Sweet, Hope For Best, Iarmane, Manifou, Miranol Venture, Miss Comedy, Sea Shanty, Silver Farm. 20 ran. 4l, nk, 1l, sh sh, sh hd. 1m 03·48s (P. Walwyn, Lambourn). Tote: Win, £2·60; places, £1·50, £9·10, £2·00; Dual F'cast: £32·10. SPSF: £30·88. NR: Sticky Greene.

4.15: PEMBROKE STKS (Div. I) 3-Y-O £1,921 1m

DERRYRING, b g Derrylin—Rose And The Ring 9-0 M. Malham ... 33-1 1

BENTOM, b c Marshua's Dancer—Dutch Love 9-0 G. Starkey ... 13-2 2

THE FOOTMAN, br c Hotfoot—Philogeny 9-5 B. Rouse ... 3-1F 3

Also: 100-30 Ben Adhem, 7-2 Asset Stripper, 9-2 Magellan, 9 Formidable Lady (4th), 16 Flash Flood (5th), 20 State Diplomacy, The Allied (6th), 33 Roca West, Exert, Two Time, Under The Stars, Unlend. 15 ran. ¾l, 1l, 2½l, ½l, 5l. 1m 46·81s. (D. Laing, Lambourn). Tote: Win, £35·20; places, £18·20, £2·50, £1·50; Dual F'cast: £525·40. SPSF: £241·07. NR: Kaptain Kavalier.

4.45: PEMBROKE STKS (Div II Part I) 3-Y-O £932 1m

FLOWER OF TINTERN, b OR br f Free State—Welsh Flower 8-11 P. Cook 7-2 1

FRAULEIN TOBIN, br f J O Tobin—Fraliieastas 8-11 R. Hills 14-1 2

MR GARDINER, ch c Gay Fandango—Ma Sierra Leone 9-0 T. Quinn 5-1 3

Also: 21F ... (6th), Evanescente (4th), 7 Rashah, 20 Pandi Club, The Dillon, 33 Tompron (5th), 50 Rockhorn, Westco, Cala Lullaby. 11 ran. 3l, 1l, hd, ½l, 2½l. 1m 46·39s. (D. Laing, Lambourn). Tote: Win, £7·00; places, £1·80, £2·00, £1·50; Dual F'cast: £49·00. SPSF: £54·76.

5.15: PEMBROKE STKS (Div. II, Part 2) 3-Y-O £935 1m

PARRAMON, b c Ishbarl—Miss Alvinna 9-0 T. Quinn 13-8F 1

SENTIMENTAL ROSE, b f High Top—Daisy Warwick 8-11 R. Hills 5-1 2

DRONIC, b or br g Tender—Alix Jay 9-0 W. Carson 7-1 3

Also: 9-4 Santella Bay (4th), 3 Kampelon (5th), 33 Lime House Blues (6th), Marcus Macaw, Bourbon Queen. Silvermere Golf. 9 ran. Nk, 3l, 4l, 1l, 5l. 1m 48·13s. (P. Cole, Lambourn). Tote: Win, £2·70; places, £1·40, £1·70, £1·60; Dual F'cast: £12·10; SPSF: £13·78. NR: Glenmere.

JACKPOT: Not won. Pool of £14,036·42 carried forward to Salisbury today. PLACEPOT: £92·65.

RIPON

Going: GOOD

2.30 (1m 1f h'cap): Elarim (S. Newton, 9-2F) 1; Composer (Sharron James, 12-1) 2; Woodpecker Bay (R. Brown, 5-1) 3. Also: 11-2 Rustic Tr... (6th), 6 Merry Measure (4th), 7 Puuby (5th), 12 Brooks Lady, Gada Love, 20 Johnny Frenchman, Mategualla Time, 25 Gibbon, 50 Citrus. 12 ran. 3l, sh hd, 3l, 4l, sh hd. (T. Fairhurst, Middleham). Tote: Win, £3·60; places, £1·60, £3·20, £1·90; Dual F'cast: £21·40. SPSF: £50·05. Tricast: £252·11.

3.0 (6f): Aitchandoubleyou (S. Webster, 2-1F) 1; Mrs Naughty (G. Duffield, 4-1) 2; Derrytop (M. Birch, 7-1) 3. Also: 13-2 Planter, 15-2 Dryfesdale, 10 Free Charter, Tantoble Wah-Hoo (5th), 11 La Belle Of Santo, 14 Tawny Hill (4th), 20 Skelton (6th).

Last night's results — P33

10 ran. Nk, 1l, 3l, 1½l, 3l. (T. Barron, Thirsk). Tote: Win, £2·00; places, £1·40, £1·30, £1·30; Dual F'cast: £6·10. SPSF: £11·43. NR: Music Teacher.

3.30 (1m h'cap): Hardknocking (L. Charnock, 4-1) 1; Try Nordan (F. Hide, 12-1) 2; Creeager (N. Carlisle, 15-2) 3. Also: 9-2F Handcian (5th), 5 Slamore, Odine (6th), 10 Arianna Velvet (4th), Sandy Reef, 12 King's Bridge, 20 Cholidis. 11 ran. 3l, 3l, 1l, ½l, 5l. (J. FitzGerald, Malton). Tote: Win, £5·50; places, £1·90, £2·70, £2·20; Dual F'cast: £48·20. SPSF: £48·41.

4.0 (1½m): Fen Tiger (Jennie Goulding, 10-1) 1; Sheer Heights (Jan Allison, 10-100F) 2; Halewood Visitor (Geraldine Rees, 20-1) 3. Also: 14 Edorien (5th), 16 Linedo, Die In The Sky, 50 Chi Mar (4th), Excalibur Lady (6th), Glen Maye, Murson Park, 100 Penniless Dancer. 11 ran. nl, ½l, ½l. (R. Hollinshead, Upper Longdon). Tote: Win, £1·00; places, £2·00, £1·10, £2·70; Dual F'cast: £3·00. SPSF: £12·63. NR: Mounos.

4.30 (6f h'cap): Off Your Mark (L. Charnock, 33-1) 1; Farmer Jock (R. Street, 6-1) 2; Jump Jar (T. Nicholls, 15-2) 3; Tollymore (P. Alford, 25-1) 4. Also: 9-2F Charlie's Winner, 15-2 Bay Bazaar, 13 Boarding House, 14 Qualitairess, Sheila Crockett, The Mazall (6th), Fried Trebles, 20 Lady ... Old Dominion, 33 Gunner Road, Mummar, Miami Dolphin (5th), Info Bot, Go Spectrum, Into The Wind. 19 ran. sh hd, hd, ½l, 1l, ½l. (G. Calvert, Richmond). Tote: Win, £40·00; places, £7·40, £1·20, £1·70, £17·00; Dual F'cast: £39·20. SPSF: £400·00. Tricast: £1,315·82.

5.0 (6f): Charlton Kings (S. Perks, 9-2) 1; Adeem (A. Murray, 7-2) 2; Thoe Bird (M. Hills, Evens F) 3. Also: 14 Indian Reel, Turf Directors (6th), 33 Mattell, Count Bronowski (5th), Garda's Gold, Milione, Paul See, Swirble Park, Chevet Lady, Kamphell, Owl's Way (4th). 14 ran. 6l, 3½l, 1l, nk, 1½l. (R. Hollinshead, Upper Longdon). Tote: Win, £5·40; places, £1·30, £1·10, £3·40; Dual F'cast: £7·40. SPSF: £14·25.

5.30 (1½m h'cap): It's High Time (C. Rutter, 14-1) 1; Rakaposhi King (P. Strothers, 7-1) 2; Farl's Court (S. Webster, 10-1) 3. Also: 4F Pyrotechnic, 11-2 Masked Ball, 13-2 Waldron Hill, 7 Wildrush, 9 Admirable, 12 Apple Wine (4th), 14 Tilly Jones (5th), Tot (6th), 20 Mount Rule, 25 Chatty Chez, 33 Burnham Down. 14 ran. nl, nk, 1½l, ½l. (H. Candy, Wantage). Tote: Win, £14·30; places, £3·10, £2·60, £3·10; Dual F'cast: £64·20. SPSF: £108·05. Tricast: £938·90.

PLACEPOT: £11·65.

BLINKERED RUNNERS

Horses wearing blinkers for the first time today are:

SALISBURY.—2.15, Viceroy Boy; 3.45, Lady Lynx.

NEWCASTLE.—2.30, Lydford; 3.0, Diamond Match, Low Cost Lady; 5.0, Underided.

OFFICIAL SCRATCHINGS

All engagements (dead): Lament's Grange, Broadway Vision, My Empire, Coral Mine, Malden, Bermington, Thatcher, Movedeen and Wedmain Wonder.

NORTHERN CORRESPONDENT

NEWCASTLE.—3.0, Tanfen; 3.0, Anasident; 3.30, Vintage Toll (nap); 4.0, Laird O'Montrose; 4.30, Northern Ruler; 5.0, Agra Knight.

هكذا من الأصل

ZIVOJINOVIC'S ACES KNOCK OUT WILANDER

By JOHN PARSONS

SLOBODAN ZIVOJINOVIC's dream of playing on the Centre Court at Wimbledon produced a nightmare for Mats Wilander yesterday as his Grand Slam aspirations were destroyed by the Yugoslav's brutal and relentless power.

The man with probably the most powerful serve in the game these days, who looks more like a lumberjack than a lawn tennis player, struck 15 aces, which more than outweighed his 13 double faults as he defeated the fourth seed 6—2, 5—7, 7—5, 6—0.

Though Wilander has never gone beyond fourth round at Wimbledon he felt more confident than usual this time after recently adding the French Open crown to the Australian Open title he retained in December.

Yet apart possibly from Boris Becker, there were few players likely to cause him greater hardship in early founds, especially while the courts were still damp and the bounces low, than Zivo Jinovic, 21, whose career only began to flourish after he had condemned Britain to Davis Cup relegation by beating John Lloyd and Stephen Shaw on grass at Eastbourne last year.

Unplayable serve

This was the Yugoslav's first appearance at Wimbledon since he reached the quarter-finals of the junior event in 1981, and though Wilander found his serve almost unplayable — except for one spell in the second set when the Swede managed to play his returns earlier — Zivojinovic did not think he served well.

Zivojinovic, who pronounces his name Gee-vo-in-ovich, stressed that at Queen's Club two weeks ago he did not lose his serve once until the semi-finals. He was shocked to learn he had double faulted so often.

Curiously enough, the first of them came on his first serve, after he had won the toss and elected to receive, and the last was on his first match point.

In between, there was a succession of rapid fire, but exhilaratingly robust points as Zivojinovic proved there is far more to his game than just a pounding serve.

His wristy top-spin service returns, brilliant stop-volleys and remarkable agility and speed about the court for someone who is 6ft 3in, weighing more than 14 stones, all helped to impress such experts as Harry Hopman into predicting: "He counld develop into a really fine player."

Although Wilander tried hard enough and seemed to have weathered the worst when he took the second set with five successive points in the 12th game, he said later he never really felt as if he was in the match.

"You are all pumped up at 15-30, but then he comes up with two aces and you have lost the game."

Zivojinovic, who wound up by taking nine successive games from 4-5 in the third, including the last four of Wilander's service games, said: "Every player dreams of playing on the Centre Court. Now it is no more a dream."

Meanwhile, Anders Jarryd, the fifth seed, who had looked to be in even greater peril of a first-round defeat than his fellow countryman, when he was two sets down on Tuesday, completed his resolute recovery by defeating Claudio Panatta 4-6, 5-6, 6-4, 6-4, 6-4.

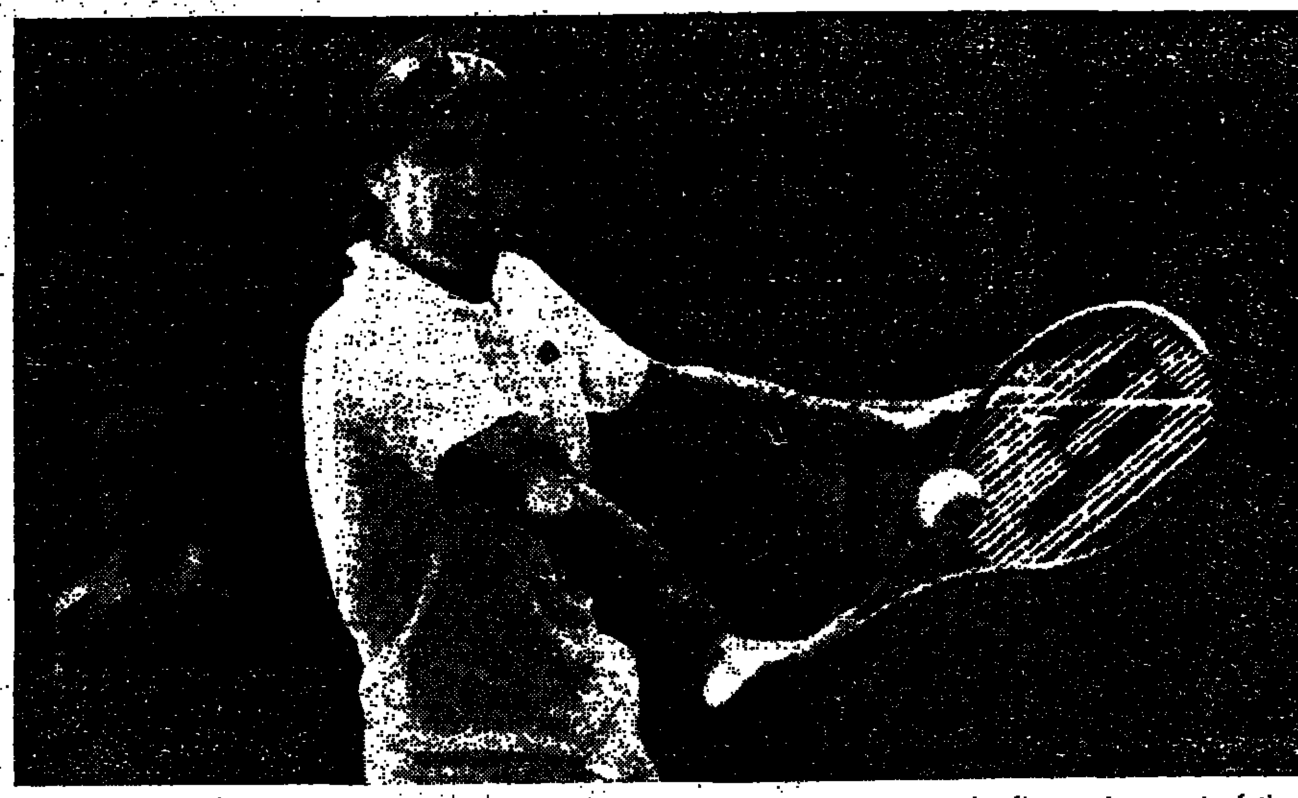
After the excitement of the Wilander upset, the Centre Court crowd sat back and relished the aggressive all-court power and skills of the brilliant young West German, Boris Becker, 17.

He was leading the American Hank Pfister, by two sets to one, and 2-2 in the fourth set, when bad light stopped play.

Jimmy Connors, the third seed, just beat the fading light with a swift, typically confident 6-1, 6-3, 6-4 defeat of Stefan Simonsson.

START AT NOON

Wimbledon officials decided last night that it would be necessary to start play at noon on all courts for the rest of the week, after another day's programme had been curtailed because of rain.



The unseeded 6ft 3in Yugoslav, Slobodan Zivojinovic, on his way to causing the first major upset of the Championships by beating (below) Mat Wilander, the Swedish No. 4 seed on the Centre Court.

LLOYD'S SOUND VICTORY

JOHN LLOYD provided the patient crowd on Court One with the first British success in the championships, when he served and volleyed most effectively to beat the young West German, Wolfgang Popp, 6-2, 6-4, 7-6, writes John Parsons.

It was a thoroughly solid performance. But the real test for the British No. 1 will come in the next round against the 13th seed, Eliot Teltscher.

Lloyd's problem this year has too often been his failure to follow up a convincing first-round performance with equal confidence in subsequent matches.

After a 90-minute break because of rain, Lloyd—then 4-2 ahead—was particularly sharp around the net and he quickly confirmed his superiority by delivering nine aces, although Popp rallied well in the third set.

Shaw defeated

Stephen Shaw began buoyantly enough, taking a 2-0 lead against Chris Lewis, but the added experience of the agile and athletic New Zealander, who was an unseeded runner-up to John McEnroe two years ago, quickly became apparent.

"I don't think I played to the best of my ability, but I don't think I was allowed to," said Shaw who, despite some excellent volleys off his toes, paid heavily for many errors on his high forehand volleys.

Jason Goodall, 18, the Yorkshire player, was unlucky to find himself up against seventh-seeded Joakim Nystrom, whose victims this year include John McEnroe at the WCT finals in Dallas.

Nevertheless, Goodall fully deserved the wild card which gave him the opportunity to taste the big time by taking the third set before his opponent stepped up the pressure for a 6-3, 6-3, 3-6, 6-0 victory.

Nick Fulwood worked hard for his points and an encouraging number of games before losing 6-3, 6-4, 6-4, to the American David Pate, who is 23rd in the world rankings.

In the women's singles, Clare Wood, from Sussex, lost 6-1, 7-5 to Ann Henricksson, who is 54th in the world list, but many of the first-set rallies were lengthy and several of the games went to deuce.

Then, in the second set, Miss Wood led 5-2 before her nerve failed her when she served for the set in the following game.

PICTURES: ANTHONY MARSHALL

John Lloyd epitomises concentration with his back-hand return against Wolfgang Popp.

Shoe-banging habit is catching on

By ROGER MALONE

THE wet lawn tennis season is sprouting a new habit among players—that of banging the soles of shoes with rackets after almost every point, ostensibly to dislodge any mud or grass torn out by sliding feet.

However, as in many sports, when a habit born of practicality *becomes a fetish to* calm the nerves, we can stand for shoe-banging to become the new fashion, especially at such a wet Wimbledon.

Ivan Lendl, in the only match completed at the Championships on Monday, gave a virtuoso performance of shoe-banging.

Certainly some banging was necessary on a damp No. 1 court, but the extent to which the Czechoslovak hammered away so much more often, and for longer at a time than his opponent Mel Purcell, suggested that Lendl has already acquired a new release for nervous tension.

Blowing on hand

Shoe-banging now joins other other tennis fetishes—the forefinger moved across the forehead to remove perspiration, real or imaginary; blowing on the racket hand to cool the fingers, hot or otherwise; plucking up the front of the shirt to prevent it sticking, whether the wearer is perspiring or not; and bouncing the ball before serving until the gallery's nerves twang agonisingly.

As my colleague, John Parsons, reports from his recent observations of the hard courts in Paris and Rome, shoe-banging began on clay courts, to remove pieces of that surface.

Perhaps, it has spread to English grass as a way a player advertises that he or she is a genuine globetrotter.

I first noticed it this month in the tournaments at Manchester and Bristol, with players shoe-banging at times when it clearly was not necessary. tennis fetishes — the fore—for instance, boxing, with much snorting to clear the nostrils whether or not a punch has just landed on them.

Snorting boxers

Many cricket batsmen adjust the peak of their caps far more often than is required, while Howard Clark, the Ryder Cup golfer, has been known to be unable to stroke a putt without first adjusting his trouser leg about six or seven times.

Lawn tennis, though, seems the top of the twitching league. Perhaps it is because few other sports featuring one antagonist against another require so much explosive athleticism and aggression, yet without the bodily contact of other sports

Third-day results

Seeded players in capitals

MEN'S SINGLES—

First Round

HOLDER: J. P. McEnroe (U S).

H. Schwaier (W. Germany) bt R. Van't Hof (U S) 6-3, 6-2, 6-4.
C. J. Lewis (N. Zealand) bt S. M. Shaw 6-4, 6-2, 6-3.
J. C. KRIEK (U S) bt V. Pecci (Paraguay) 6-4, 6-0, 4-6, 7-5.
S. Zivojinovic (Yugoslavia) bt M. WILANDER (Sweden) 6-2, 5-7, 7-5, 6-0.
T. S. MAYOTTE (U S) bt T. Allan (Australia) 7-5, 6-4, 6-2.
H. Leconte (France) bt C. M. Dunk (U S) 6-3, 7-6, 7-6.
L. Shiras (U S) bt L. Alfred 6-3, 7-6, 6-3.
B. Testerman (U S) bt C. A. Miller (Australia) 3-6, 6-3, 6-4, 6-2.
C. Steyn (S. Africa) bt G. Barbosa (Brazil) 6-4, 6-4, 6-2.
A. JARRYD (Sweden) bt C. Panatta (Italy) 4-6, 3-6, 6-4, 6-4, 6-3.
S. EDBERG (Sweden) bt P. Doohan (Australia) 6-2, 6-3, 6-4.
R. Saad (Argentina) bt R. B. Green (U S) 6-3, 6-2, 6-4.
J. M. Lloyd bt W. Popp (W. Germany) 6-2, 6-4, 7-6.
J. Lapidus (U.S.) bt I. Arias (U.S.) 6-4, 6-4, 3-6, 6-7, 7-5.
J. NYSTROM (Sweden) bt J. M. Goodall 6-3, 6-3, 3-6, 6-0.
P. Annacone (US) bt D. Goldie (US) 5-7, 7-5, 6-1, 1-6, 9-7.
Y. Noah (France) bt B. Gilbert (US) 6-4, 3-6, 7-6, 6-7, 6-3.
D. Pate (US) bt N. A. Fulwood 6-3, 6-4, 6-4.
B. Schultz (US) bt A. KRICKSTEIN (US) 6-4, 3-6, 7-6, 6-4.
E. TELTSCHER (US) bt G. Ocleppo (Italy) 5-7, 7-6, 7-6, 6-0.
K. Flach (US) bt P. Slozil (Czechoslovakia) 6-3, 6-7, 6-1, 7-6.
S. Glickstein (Israel) bt J. Lopez-Maeso (Spain) 7-6, 6-3, 6-1.
J. S. CONNORS (US) bt S. Simonsson (Sweden) 6-1, 6-3, 6-4.
T. Wilkison (US) bt M. Ostoja (Yugoslavia) 6-4, 6-0, 2-6, 7-6.

UNFINISHED MATCHES

B. Becker (W. Germany) leads H. Pfister (US) 4-6, 6-3, 6-2, 2-2.
P. McNamee (Australia) leads S. Meister (USA) 6-2, 6-3, 5-5.
V. Gerulaitis (US) v P. Fleming (US) 6-2, 5-7, 6-4, 3-6.

WOMEN'S SINGLES

First Round

HOLDER: M. Navratilova (US)

Z. L. GARRISON (USA) bt E. Reinach (S. Africa) 6-2, 6-1.
P. Louie (USA) bt H. Kelesi (Canada) 6-2, 6-4.
A. A. Moulton (USA) bt E. A. Herr (USA) 6-3, 6-4.
P. Paradis (France) bt E. Okagawa (Japan) 6-2, 6-1.
A. R. Henrickson (USA) bt C. J. Wood 6-1, 7-5.
W. E. White (USA) bt K. Kinney (USA) 6-3, 2-6, 6-4.
B. C. Potter bt C. LINDQVIST (Sweden) 6-0, 7-5.
R. M. White (US) bt S. L. Collins (US) 6-2, 6-2.
C. Tanvier (France) bt M. M. Groot (Canada) 6-3, 6-2.
E. S. Pfaff (W. Germany) bt S. P. Foltz (US) 6-3, 6-3.

UNFINISHED MATCHES

K. Gompert (USA) v M. A. Mesker (Holland) 3-6, 6-4.
S. E. Reeves v R. L. Einy 6-3, 5-7.

IT STAYS LAWN TENNIS

ON the day that the Australian Open confirmed their decision to switch to a synthetic surface when they move to their new home in January, 1988, Wimbledon yesterday re-affirmed their undiminished faith in grass, writes John Parsons.

R. E. "Buzzer" Hadingham, the All England Club chairman, etold a gathering of the world's Press yesterday that the Australian change made it all the more necessary and important for Wimbledon to stay with grass.

"With New York on the type of hard courts which we in England call concrete, Paris on clay, Wimbledon on grass and Australia now to be a synthetic surface, whoever wins the Grand Slam in future on four different surfaces will truly be a great champion."

The heavy delays to Wimbledon over the first few days because of the rain have led to the hoary old argument that Wimbledon should dig up the grass.

Teltscher enters

Earlier this week, former champion Arthur Ashe implied that some players might in future give Wimbledon a miss rather than risk serious damage to their world rankings because they are not confident of playing on grass.

On the other hand, this is the first year since regular world rankings began that every player among the world's top 20, both men and women, has entered Wimbledon. Eliot Teltscher, one of the regular absentees in the past, because he does not believe he can play on grass, has entered all three events.

And, as Mr Hadingham pointed out: "Even with synthetic grass, they still would not be able to play if it was raining, and the surface would be just as slippery as real grass immediately after rain."

In other words, Wimbledon's motto remains "Keep ON the Grass."

Wilander's view

Mats Wilander put the whole thing into perspective when, even amid the disappointment of his first round defeat yesterday, he described the notion that Wimbledon should dig up the grass as "a good idea if they want to kill the tournament. In every player's mind this is the biggest tournament, there's a special atmosphere here."

NOAH'S BIRDIE IS OUT OF COURT

Yannick Noah showed none of his Biblical namesake's compassion when a stray sparrow sought refuge alongside him on Court 14 at Wimbledon yesterday. Both Noah and his first-round opponent, Brad Gilbert were not amused.

Noah, the 1983 French champion who is competing at Wimbledon for the first time in three years, tossed his racket at the bird, which finally flew away.

CONNORS MISSES ATP EVENT

Jimmy Connors will not compete this year in the A T P Championship, Aug. 19-25, at the Jack Nicklaus Sports Centre, Kings Island, Ohio.

Connors has opted for the Executone Hamlet Challenge Cup in Jericho, New York, a special invitation event, Aug. 20-25.

BAN CONFIRMED

The Wimbledon ban on umpire Bob Jenkins, following statements attributed to him by a national newspaper, was confirmed yesterday by referee Alan Mills. Jenkins' actions, he said, were "contrary to the standards expected from officials at a tennis tournament".

£27m FOR NEW CENTRE

The new national lawn tennis centre in Melbourne will be the most advanced in the world, Victorian state premier John Cain said yesterday.

The state government would guarantee more than £27 million for the centre which would have 23 indoor and outdoor synthetic courts and a 15,000 seat sadium wih a retracable roof. It should be ready for the Australian Open in January 1988.

Colin McDonald, the Australian Lawn Tennis Associaion executive director, said h centre woudld be superior to Wimbldon, New York or Paris.

GLC SURPRISE CHECK

Safety experts from the Greater London Council plan surprise inspections during play at the Wimbledon Lawn Tennis Championships and at the Lord's Test between England and Australia.

Potter removes No. 12 seed

By ROGER MALONE

CATARINA LINDQVIST, the No. 12 from Sweden, yesterday became Wimbledon's first women's seed to depart from the championships, beaten in straight sets by Barbara Potter, of the United States.

The Centre Court seems in danger of becoming a graveyard for Swedish hopes because Mats Wilander had been toppled there in the previous match.

Miss Lindqvist, despite her ranking, was always likely to be at risk against Miss Potter, who, the more experienced campaigner on grass and at her eighth Wimbledon, beat her Swedish opponent at Eastbourne last week.

"I have learned that you have to come out to play with a certain deck of cards," said the left-handed Miss Potter, ranked 17 on the world computer.

Her trump card proved to be a fast, slinging serve which brought several aces in her 6-0, 7-5 victory.

Powerful shots

Miss Londqvist, 22, who has climbed from a world ranking of 114 to 12 in only 18 months, and early this year registered a win in Florida over Hanna Mandlikova, Wimbledon's No. 3 seed. But yesterday her inexperience, and the pressure of appearing on the world's most famous court, was evident.

She produced some powerful shots, especially with her backhand, but too often struck them out of court. And she never came to terms when Miss Potter served against her backhand.

Miss Potter, after her excellence of the first set, became somewhat introspective, perhaps wondering whether she should shuffle that deck of cards. However, with the capacity to find a big, winning serve when it mattered most, she came through.

A Wimbledon quarter finalist two years ago, and her country's indoor champion of 1982, Miss Potter clearly has strokes to cause other seeds some problems.

Late in the evening, another men's seed fell, Aaron Krickstein, the No. 10, beaten 6-4, 3-6, 7-6, 6-4 by Bud Schultz, a fellow-American.

Krickstein, 17, who became the youngest ever to win a Grand Prix men's title two years ago when he won at Tel Aviv, could not produce a game suited to grass. Schultz, 25, powerfully built, took full toll of Krickstein's preferance for playing from the back of the court.

TODAY'S ORDER

Play starts at noon on all courts
Seeded players in capitals

CENTRE COURT

Miss H. MANDLIKOVA (Czechoslovakia) v Miss I Budarova (Czechoslovakia).
B. Becker (W. Germany) v H. Pfister (US) to finish.
L. Stefanki (US) v K. CURREN (US).
Mrs J. M. LLOYD (US) v Miss M. L. Piatek (US).
H. Sundstrom (Sweden) v G. Holmes (US).

COURT ONE

H. MECIR (Czechoslovakia) v T. R. GULLIKSON (U.S.).
MISS H. N. NA (China) v MISS A. N. CROFT.
R. SIMPSON (N. Zealand) v T. SMID (Czechoslovakia).
MISS B. NAGELSEN (U.S.) v MISS C. KOHDE-KILSCH (W. Germany).

Last Night's Racing

Pepeke proves point for Pritchard-Gordon

GAVIN PRITCHARD-GORDON took exception to the race-card notes at Kempton Park last night, and had his opinion justified as Pepeke started a double for the Newmarket trainer by landing the L B C Fillies' Stakes.

Pritchard-Gorden, who went on to win the Racal-Vodofone Handicap with Scythe, disagreed with the form guide note, "Pepcke does not seem likely to take a hand in the finish."

"That certainly wasn't my opinion beforehand," he said. "Pepeke has been working very well."

Adagio, the even-money favourite, was in front well before the turn for home and fought back when Pepeke, ridden by Willie Ryan, went on a furlong out, but Pepeke held on by a short head. The stewards allowed the placings to stand after inquiring into possible interference.

Cauthen repeat

Steve Cauthen took his score to 78, two ahead of Pat Eddery, when Rethymo raced home 10 lengths clear in the Racal Data Maiden Stakes. Cauthen was also successful for Marcos Lemos and Clive Brittain, the winner's owner and trainer, on Ypsilantis at Salisbury in the afternoon.

Brittan said: "Capt Lemos is on holiday in the Aegean. He instructed me to back both horses so there'll be some corks popping over there under the Greek sky tonight after I've telephoned him."

WHISTLER'S NAP

Lance (3.15 Salisbury) is today's reward nap by Whistler of the SUNDAY TELEGRAPH.

SPEEDWAY

BRITISH LEAGUE CUP. — Cradley Heath 47 (E. Gunderson 10, J. Pedersen 9), Swindon 31 (B. Peterson 15, R. Crump 9).
OXFORD. — Oxford 51 (H. Nielsen 10, M. Taylor 10, S. Wigg 10), Halifax 27 (N. Evitts 8).

The results

Going: SOFT

6.15 (7f): Pepeke (W. Ryan, 9-1) 1; Adagio (B. Thomson, Evens F) 2; Dona Braganza (S. Cauthen, 5-1) 3. Also: 8 Bryone, 20 Davill, Jolli, 25 Sotrinating Sara, Cadenza, 33 Revenscroft, Superfrost, 50 Ashley Hope, Rain Nathan, Louise Bishop, Miss Whirligig, Winsome Lee. 15 ran. sh hd, 2l. (G. Pritchard-Gordon). Tote: Win, £11·10; places, £2·50, £1·10, £1·20. Dual F'cast: £7·20. SPSF: £16·34.

6.45 (7f): Rethymo (S. Cauthen, 5-2) 1; Reform Princess (P. Robinson, 14-1) 2; Lucky Today (A. McGlone, 20-1) 3. Also: 15-8F Sarfraz, 9 Auction Fever, Oh Hell, 12 Head of School, Repetitive, 14 Count Almaviva, 20 Oakdale, 25 Mitner, 33 Gold Touch, Hooray Hamilton, Our Craig, Valvinoora, Wigg Bee, Angel Drummer. 16 ran. 10l, 1l. (C. Brittain). Tote: Win, £3·40; places, £1·10, £2·10, £5·00; Dual F'cast: £9·60. SPSF: £39·30.

7.15 (1m 1f h'cap): Scythe (W. Carson, 5-1) 1; Great Tey (A. McGlone, 7-2) 2; Go Bananas (R. Cochrane, 100-30F) 3. Also: 4 October, 13-2 Portogon, 10 Pandango Beat, 20 Count Bertrand, 33 Life Guard. 8 ran. 3l, 4l. (G. Pritchard-Gordon.) Tote: win, £5·40; places, £1·50, £1·40, £1·10; Dual F'cast: £8·50. SPSF: £20·85.

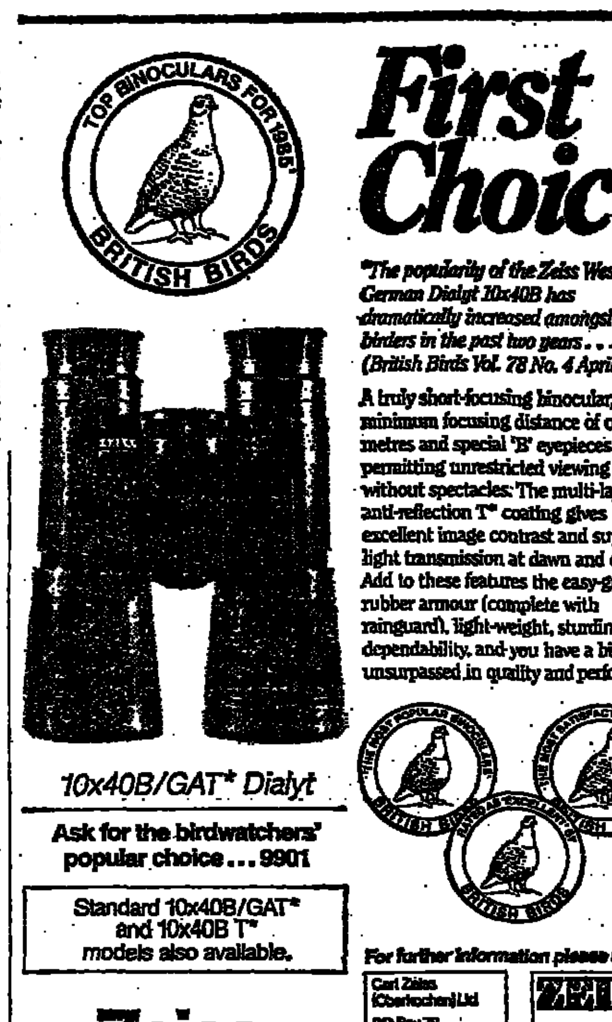
7.45 (1m): True Weight (M. Miller, w'ck, 33-1) 1; Fieldom (R. Simpson, 16-1) 2; Ahona (N. Tinkler, 4-6F) 3. Also: 9-2 Arcrille Fred, 9 Dream Impact, 12 Nesr, 16 Old Alex, 20 Attain, Bons Fesiar, 33 Lamlash, 66 Athassel, Friday Street, Hurricane Hill, Kidwelly, Lea Dancer, Upton Starchy, Andromache, The Scourne. 18 ran. 2l, ½l. (M. Smithwick.) Tote: win, £44·70; places, £4·30, £3·40, £1·10; Dual F'cast: £1,288·40. SPSF: £443·00. NR: Snowy Boudlair.

8.15 (5f h'cap): Singing Sailor (T. Jones, 9-2) 1; Seven Clubs (M. L. Thomas 12-1) 2; Will George (I. Salmon, 12-1) 3. Also: 4 My Louie, 4 Woodfold, 8 Free Range, Green Spirit, 10 Chase Paperchase, 14 Schula, 20 Tachyon Park, 50 Hawkins Tender. 11 ran. 4l, 3l. (R. Hannon). Tote: win, £6·20; places, £2·40, £1·80, £3·80; Dual F'cast: £28·90. SPSF: £49·76. Tricast: £544·34.

8.45 (1½m h'cap): Gypsy Talk (S. Cauthen, 7-4) 1; The Yomper (D. Brown, 25-1) 2; Running Flush (P. Cook, 11-8F) 3. Also: 13-2 Gold Wire, 7 Barnet Heir. 5 ran. ½l, 5l. (M. Stoute). Tote: Win, £2·60; places, £1·30, £3·50; Dual F'cast. £21·80. SPSF: £23·55.

9.15 (6f): Oraleya (B. Thomson 1-2F) 1; Pettingale (W. Carson, 11-4) 2; Cornichr (P. Robinson, 8-1) 3. Also: 14 Glen Kella Manx. 4 ran. 2l, 5l. (J. Hindley). Tote: Win, £1·60; Dual F'cast: £1·80. SPSF: £2·29. NR: Forgatune.

PLACEPOT: £30·40.



Athletics

CRAM GOES FOR 1500 METRES DESPITE INJURY

By KEN MAYS in Oslo

STEVE CRAM, the world 1500 metres champion, runs the distance for the first time this season in the Bislett Games in Oslo tonight despite suffering a calf problem.

Cram, who has run only one serious track race since the Olympics (his defeat by Sebastian Coe in the England match last weekend), is hampered by the kind of injury that affected David Moorcroft for several years. "But I would not be in Norway if I considered it was serious", said Cram yesterday.

"The muscle tightens up but mainly after races, so I am really testing it by running. If it does trouble me during a race, then I will withdraw no matter if am leading."

Cram did exactly that in a low-key 5,000 metres race last month, and he is aware that he could be risking his place in the 3,000 metres for Britain against Czechoslovakia before him home town fans in Gateshead on Saturday.

"But it is serious races that I need . . . races like tonight are the test because it will show me what I need to do to get it right," said Cram.

Adrenalin flows

He went on: "I need to be against top athletes to get the adrenalin flowing, even if I have to get beaten a few times. This race is like that; there will not be any world records but a good competition and a test for Saturday."

With no major championships this season, Cram expects to be back in Norway in a month for what he believes is the race of the season, the Dream Mile at the Oslo Games.

Among his opponents tonight, Cram has Britain's Jack Buckner as well as John Walker and Steve Scott, both of whom have run over 100 sub-four minute miles, and Thomas Wessinghage and Jim Spivey.

Cram flew direct from Newcastle, but the 15-strong British party from London was delayed at Heathrow yesterday and arrived in Norway almost three hours behind schedule.

In the party was Shireen Bailey, from Bromley, who has recovered from a leg injury and is hoping to break two minutes in the 800 metres in preparation for the race Gateshead where she partners Kirsty McDermott, the new British record-holder.

Screen battle

Scotland's Nat Muir has replaced Eammon Martin in the 5,000 metres where Said Aquita is hoping to get close to Moorcroft's world record, and Ingrid Kristiansen is seeking to improve her own world record for the distance by at least ten seconds.

There will also be a battle off the track where the B B C out-bid by I T V for the domestic television athletics this season, will be in direct opposition to the commercial team on home screens and they have brought their top team to Norway as well as several others in an attempt to prove that they can do it better.

Todd Bennett, the European indoor 400 metres champion, runs for Britain in the 4x4/0 metres relay at Gateshead on Saturday. Then he will drive 400 miles to Brighton to turn out in the races next day for Southampton in a British Athletics League Division Three match.

Shooting

YOUNGSTER EXCELS IN THE RAIN

By LESLIE HOWCROFT

DARREN WILSON, 16, a schoolboy member of Bedford Rifle Club, won the Bryant and May Cup for best overall performance in the Class D aggregate at the Scottish National Smallbore Meeting at St Andrew's yesterday.

Wilson, who will now be promoted to a higher class for next season, scored 1,541 out of a possible 1,600 over three days of competition at 50 metres and 100 yards, often in heavy rain.

In the Class D aggregate the Newcastle Chronicle Cup went to Malcolm Mackillop, 35, a surveyor from Perth.

The championship aggregates for the senior classes are to be completed today with a series of events at 50 metres and 100 yards.

Newcastle Chronicle Cup (Class C Aggregate). — M. Mackillop (Perth) 1,550, 1; B. D. Oldfeld (Thorpe) 1,546, 2; J. Simpson (Stewarton) 1,536, 3.

Gilmour Challenge Shield (Class C). — W. Shorman (Porthlethen) 387, 1 (after re-gauge); J. Stewart (Bridge of Allen) 387, 2; Mackillop 387, 3.

Lockhart Ross Cup (Class C). — Mackillop 392, 1; H. A. Ross (Caithness) 389, 2; J. D. Jenkins (Leith) 388, 3.

Bryant & May Cup (Class D Agg). — D. Wilson (Bedford) 1,541, 1; Miss L. Buchanan (Alloa) 1,534, 2; J. Crabtree (Morley) 1,526, 3.

Braintree Challenge Cup (Class D). — Mrs G. R. Henderson (Bury) 384, 1; Wilson 383, 2; E. C. Lovie (Kemnay) 381, 3.

Oakham Challe Cup (Class D). — Wilson 387, 1; Crabtree & Buchanan 385, Equal 2.

N. Zealand Challe Shield (Teams of 4. — Twickenham 1,566, 1; Edinburgh University 1,557, 2.

Soccer

NON-LEAGUE PLEA TO GOVERNMENT

Non-league soccer officials hope to meet the Prime Minister and the F A to discuss the implications of proposed Government legislation on crowd control and banning the sale of alcohol at football matches.

Peter Hunter, the Gola League Secretary, has written to Mrs Thatcher on behalf of the Gola, Vauxhall Opel, Northern Premier and Southern League, expressing is apprehension that the proposals may be interpreted by magistrates and police as a blanket for all football. He argued that the non-League game does not have many of the problems of top-flight soccer.

PPA CERTIFIED DIVIDENDS
All dividends subject to reserutiny. MATCHES PLAYED 22nd JUNE

LITTLEWOODS POOLS, LIVERPOOL
THIS WEEK ANOTHER SUPER SUMMER PAYOUT
OVER £2¼ MILLION INCLUDING ROTHERHAM MAN WINS £121,646
AND 94 OTHER TOP DIVIDENDS OF £13,444
TREBLE CHANCE PAYING 6 DIVIDENDS.

24 PTS........ £13,444·55
23 PTS.......... £224·73
22½ PTS.......... £42·75
22 PTS............ £17·94
21½ PTS .... £5·82
21 PTS .... £1·80
Treble Chance dividends to units of 4/5p.

4 DRAWS ....£12·10
12 HOMES..... £5,156·50
6 AWAYS........... £1·25
Above dividends to units of 10p
Expenses and Commission 8th June 1985—28·0%

GET YOUR COUPON IN EVERY WEEK

VERNONS POOLS, LIVERPOOL
Summertime Fortunes WAITING TO BE WON ON THE £1½ Million PLUS
5 GOES A PENNY Treble Chance
Get your coupon in now!

FIVE GOES A PENNY TREBLE CHANCE. FIVE DIVIDENDS.
24 pts .... £2,735·75
23 pts .... £42·50
22½ pts .... £8·80
22 pts .... £3·55
21½ pts .... £1·00
Treble Chance Dividends to Units of 1/5p.

10 HOMES .... £64·00 (Nothing Barred)
8 AWAYS .... £2·95 (Nothing Barred)
PIC 6 .... £6·60
Above Dividends to Units of 10p.
Expenses and Commission for 8th June 1985—32·7%.

For coupons Phone 01-200 0200 (24 hr Service)

ZETTERS POOLS. LONDON EC1.
Scores & Scores of 15-a-1p'TOPS'
£5,866 Won by Mr. H.R. using 8 from 13 for 85pence

TREBLE CHANCE POOL
24 Pts £636.95
23 Pts £7.25
22½ Pts £1.55
22 Pts £0.65
FOR ONLY 1/15p

CRICKET POOL
18 Pts...... £566.05 (With Bonus for 576 runs)
18 Pts...... £159.45
17½ Pts...... £1.55
FOR ONLY 1/15p
2 DIVIDENDS ONLY AS PER RULE

4 SUPER AWAYS .. £86.50 for 10p
4 DRAWS ....£18.00 for 10p
Expenses & Commission for 8.6 85—35.9%

CHANGE FOR A WIN . . . WIN FOR A CHANGE
PHONE 01-253 5376 FOR YOUR 'BEST BET' COUPONS

Yachting

Britons in lead then slip behind

By TONY FAIRCHILD in Kiel

THE British contingent, with two hard-earned third places in the Elite Olympic classes, yesterday had their best results so far in Kiel Week, blessed with fresher, if still shifting breezes.

But despite the excellent results, gained by Rob McMillan in the Finn class and Robert White in the Tornadoes, the outcome was still somewhat disappointing.

Both McMillan and White, crewed in Kiel as in Hyeres by Jeremy Newman, had led their respective fleets at the first weather marks of their races, and with the singlehander winning the previous day and White an acknowledged expert, victory seemed the likely outcome.

Alas, McMillan may not be as physically fit as would be ideal in the Finn for down-wind sailing, and White and Newman were handicapped by a boat which lost 35 seconds on the first close reach.

Out of touch

McMillan hung on to his lead up to the second weather mark before Scott Macleod and Brian Ledbetter, both of the United States, got by to finish first and second. White and Newman had fallen back to be second by the second weather mark.

White was out of touch in the second race of the day for the Tornado class which put the catamarans back on schedule after the heat lost in Tuesday's thunder storm. The winner was Norbert Petschel, of Austria, with Ian Gray, eighth, the best-placed Briton.

Meanwhile, Roger Yeoman and Nick Burgin maintained their grip at the front of the Flying Dutchman fleet, yesterday finishing eighth to remain seventh overall—an excellent showing so early in their "career" in the class.

But by recording his second victory yesterday Duncan Lewis, of Canada, made sure of retaining his overall lead on points in the Dutchman class which, like the Finns, is perhaps a little short of the "super-stars" of the class.

PROVISIONAL WINNERS

Flying Dutchmen. — 4th race: D. Lewis (Canada). British: R. Yeoman, 8. 470s, 4th race: W. Hunger (W. Germany). British: R. Boardman, 13. Women: P. Baradino (Italy). British: D. Jordan, 8; K. Hedgecock, 12.

Solings, 4th race: T. Jungell (Finland). Stars, 3rd race: G. Goria (Italy). Finns, 5th race: S. Macleod (U S). British: R. McMillan, 3. Tornadoes, 3rd race: C. Claus (Austria). British: R. White, 3. 4th race: N. Petschel (Austria). British: I. Gray, 8; M. Barron, 10.

420s, 4th race: T. Penn (France). British: Y. Pinnell, 10; P. Curville, 16; P. Brotherton, 17; A. Stead, 18; B. Warren, 20. Europes, 3rd race: U. Breur (W. Germany). British: V. Falat, 28.

SERVICES OFFSHORE REGATTA (Solent). — (Princess Elizabeth Cup) Overall: Electron II (Capt. Wordlidge) 1; Spirit of Taranto (Lt-Cdr Tattersall) 2; Loujaine (Sub Lt Broughton) 3. Class 1: Loujaine. Class 2: Samuel Pepys (CPOPT Ellis). Class 3: Electron II. Cruiser Div. Sea Harrier (Lt-Cdr Richardson).

RYL LYMINGTON Y C.—X O Ds, Wednesday pts: Diana (R. Williams).

Motor Cycling

RING OF ROSES

The straw bales, banners and fencing that make up a motor cycle race circuit are going ino Aberdare Park this week. The most important motorcycle road race in Wales will be held on the tight twisting roadway which winds its 0·9 mile track around the tiny park wih its display of yellow tea roses.

Racing begins on Saturday at 1 pm after practice for the 100 competiiors sarting a 9.30 am. About 10,00 specaors are expected.

BASEBALL

AMERICAN LGE.—Toronto Jays 7, Milwaukee 1—Detroit 3, Boston 0—New York Yankees 7, Baltimore 4—Kansas 3, Minnesota 0—California 7, Cleveland 5—Oakland 5, Chicago White Sox 4—Seattle 2, Texas 1.

Nat Lge.—New York Mets 3, Chicago Cubs 2—Philadelphia 3, St Louis 1—Cincinnati 7, San Francisco 6—Montreal 3, Pittsburgh 2—Atlanta 6, Houston 4—Los Angeles 3, San Diego 2.

OTHER SPORT TODAY

BOWLS. — County Matches (2.30): City & Co of Bristol v Devon (Bristol BC). Essex v Cambs (Witham). Hereford v Vale of Glamorgan (Bulmer's, Hereford). Met Police v Oxfordshire (Bushey). Norfolk v Northants (Thrapston). Suffolk v Surrey (Ipswich).

EQUESTRIANISM.—R Norfolk Show (Norwich).

GOLF.—Cyril Gray T'ment (Worplesdon).

LAWN TENNIS. — Lawn Tennis Ch'ships (Wimbledon); LTA International Jnr T'ment (Surbiton LTC).

SHOOTING.—Scottish National Smallbore Mtg (St Andrews).

SPEEDWAY (7.30). — League Cup: Ipswich v Reading. Sheffield v Swindon. National Lge: Arena Essex v Rye House, Middlesbrough v Eastbourne.

WEIGHTLIFTING.—World & European Under-20 Ch'ships (Edinburgh).

Amateur Golf

Scotland best of British teams

By MICHAEL WILLIAMS in Halmsted

ENGLAND, Ireland, Scotland and Wales all had their moments of despondency as well as satisfaction in the European Amateur Team Championship, at Halmstad yesterday, but but in the end retired for the night content.

The immediate task is to qualify for the top flight of eight teams who will then play one another by knock-out, and after the first of the two stroke-play qualifying rounds, it was a case of so far, so good.

Scotland did best of the four home countries with a five-man total after 18 holes of 375, two strokes better than Ireland and three ahead of both England and Wales.

Each of the 19 teams are in fact made up of six players, but one score can be discarded each day, and Scotland were able to forget an easy run by Angus Moir as Colin Montgomery steered the ship to safer waters with a level par 72.

Scotland might have done even better, but Sandy Stephen took three putts on each of the last two greens for a 74, and that left them seven strokes behind Sweden, the leaders.

Experience counts

It was the steadying hand of Peter McEvoy which pulled England round after uncertain beginnings. Craig Laurence had an 83, which was later discarded, and Peter Baker's 79 did not help the cause.

But McEvoy's experience on a course soaked by heavy overnight rain was invaluable. He had a 71, making light of what for most was one long slog, and with Graham Homewood, runner-up in the Amateur Championship, overcoming international nerves with a 75, England recovered.

Experience also helped Ireland. It was a 71 by Arthur Pierse that got them out of trouble after neither Jim Feeney nor Mark Cannon had succeeded in breaking 80.

Well supported

Cannon's 83 was in the end thrown away and a 74 by the reliable Garth McGimpsey will have reassured the Walker Cup selectors. This is the time of the final reckoning, for the team to play the United States at Pine Valley in August is to be chosen next week.

Paul Mayo, the one Welshman with a faint chance of being in that Walker Cup side, did his prospects no harm with a 72 and was well supported by Michael Macara (75) and Neil Roderick (74).

For a time Wales lead, but Sweden, a rising force, particularly on their home ground, were admirably consistent, all five of their counting scores being between 72 and 75.

The best individual score of the day was nevertheless by Erkki Valinna, of Finland, with a 67.

368—Sweden.
372—Denmark.
375—Scotland (C. Bloice 77, I. Brotherston 76, G. MacGregor 76, C. Montgomery 72, S. Stephen 74).
376—Spain.
377—Ireland (N. Anderson 73, J. Feeney 80, G. McGimpsey 74, L. MacNamara 77, A. Pierse 71).
378—England (P. Baker 79, D. Gilford 77, J. Hawksworth 76, G. Homewood 75, P. McEvoy 71). Wales (J. R. Jones 80, M. Macara 75, P. Mayo 72, R. M. A. Morris 79, R. N. oderick 74).

Rowing

RAIN UPSETS HENLEY'S PREPARATION

By GEOFFREY PAGE

THE persistent rain in the Thames Valley, ranging from torrential downpours to intermittent drizzle, is beginning to threaten the organisation of Henley Royal Regatta, now only a week away.

Many of the installations of the course cannot be erected because of the heavy stream and, unless rain stops in the next 24 hours, some traditional course markers may be missing on the Regatta.

The Regatta chairman, Peter Coni, while insisting that the distance signals at the Barrier and Fawley must be put up, those at the quarter, three-quarter and mile may not be installed in time.

The starting installation is not yet up, though Coni hopes this may be possible today ready for tomorrow's qualifying races. Nor has it yet been possible to put in the marker buoys on the first part of the course.

Heavy stream

The heavy stream is providing some problems for the crews and leaving and returning to the boat raft has become hazardous, though so far there has been no damage.

Cornell are doubtful starters for the Grand, but since they are reported to be slower than Harvard and Princeton, their non-appearance will affect the draw rather than the actual result.

Two members of the A R A squad, Warner and McTeague, are scheduled to take part in the qualifying race for the Goblets on Friday evening and to race in Amsterdam on Saturday morning—which could extend their organisation.

Canoeing

MARTYN CARRIES BRITISH HOPES

Britain's main hopes to reach the finals of next month's Junior World Canoeing Championships in Rome will lie with David Martyn and Susie Perrett in the K1 500m and Perrett and Angela Dawson in the women's K2 500m.

The British Canoe Uunion's have selected 14 paddlers to take part in the championships, which will be staged in Rome from July 25-28.

MEN. — K1 500m & 1,000m: D. Martyn (Wey). K2 500m & 1,000m: N. Fay (Worcester) & R. Littlewood (Nottingham). K4 500m & 1,000m: S Rust (Leighton Buzzard), G. Quittenton (Lincoln), M. Adams (Arun) & P. Crawford (Gaillie). Reserve: E. Maycock (Exeter CC).

WOMEN. — K1 500m: S. Perrett (Reading & Leighton Park). K2 500m: Perrett & A. Dawson (Mercia). K4 500m: Dawson, P. Dutson (Havering), A. Dalloway (Lichfield) & J. Turvey (Royal). Reserve: A. Harrell (Havering).

BOWLS

E B A NATWEST NINE TWO FOURS (Worthing).—3rd Rd: Holgate 38, Bert Keech 39, Hinckley C. 40, Narborough B 36; Shepshed Town 41, Loughborough 45; Morlands 46, Rushton 23; Thrapston B 41, Kettering Lodge B 43; Hadleigh B 40, Ipswich B 39; Newhaven 48, Preston 35; Bournville 55, Potterton 38.

SEVE MOVES UP

Seve Ballestero's win in the Irish Open has lifted him to second place in the Bell' Ryder Cup standings. There are two other Spaniards in the top 10—Manuel Pinero (3rd) and Jose-Maria Canizares (10th).

Standings: P. Way (England) £57,647, 1; S. Ballesteros (Spain) £41,370, 2; M. Pinero (Spain) £38,373, 3; S. Lyle (Scotland) £34,286, 4; H. Clark (England) £31,718, 5; K. Brown (Scotland) £31,345, 6.

Sandy Lyle, who was disqualiled from the Irish Open, is hoping for a happier tournament in Monte Carlo

Lyle writes off Irish 'hangover'

By RICHARD JAMES in Monte Carlo

LOW cloud, which reduced visibility to a few yards, yesterday thwarted Sandy Lyle's hopes of a swift return to competitive action in the Johnnie Walker Monte Carlo Open pro-am following his disqualification last week in Dublin.

Lyle was ruled out of the Carrolls Irish Open for failing to return a card after picking up his ball on the 18th when heading for a second round 92.

Having by-passed the Jersey Open the week before, he immediately filed a late entry for the £136,000 Monte Carlo tournament.

The big Ryder Cup Scot, fourth in the Epson order of merit with official European prize winnings of £34,286 had, however, to confine himself to five hours of putting practice when billowing low cloud, which caused last year's event to be cut to 36 holes, again enveloped the Mont Agel course perched 2,600 feet above the principality.

Pro-am abandoned

The pro-am had to be abandoned, but Lyle did manage a practice round on Tuesday and confessed he found the roller-coaster layout much more to his liking than he had expected.

He claims he has put his Royal Dublin experience behind him and explains: "What happened was caused by a combination of high wind and feeling generally jaded through playing too much golf.

"It's a repeating pattern for me. I played 12 tournaments in 13 weeks in America and five in six weeks in Europe."

But Lyle is fully rested and starts among the favourites, along with United States Masters champion Bernhard Langer, beaten in a play-off in Dublin by Seveciano Ballesteros and also making his debut, and Japan's Isao Aoki.

Way collects car

Paul Way, who beat Lyle in a play-off for the P G A Championship and heads the order of merit with £57,647 prize money, is in Monte Carlo to collect one of the six American-made Excalibur touring cars, worth more than £50,000 awarded for holes-in-one on the European tour. He might just collect the title as well.

Ballesteros is sitting this one out, but countryman Manuel Pinero, winner of the Madrid and Italian Open titles, is in the field. So is Sam Torrance, who went within a stroke of Pinero in both events but has slipped to 12th in the money league.

Ian Mosey defends the title he won over two rounds last year and there is an appearance, too, from Gary Player, 49, of South Africa.

TELFORD IRON MASTERS T'MENT.—68—T. Skingle (Shirland); 69—D. Dunk (Gay Hill), J. Lower (Burton-on-Trent); 71—M. Mouland (unatt.).

BRITISH AIRWAYS TEAM EVENT (St Andrews).—Scottish Region: Downfield (Dundee) bt R & A 4-1.

Schools Golf

LORETTO WILL DEFEND TITLE

By MAURICE HART

Sixteen public schools have entered the G L Mellin Salver and each will be represented by three foursome pairs on West Hill Course, Brookwood, Surrey, on July 12-13.

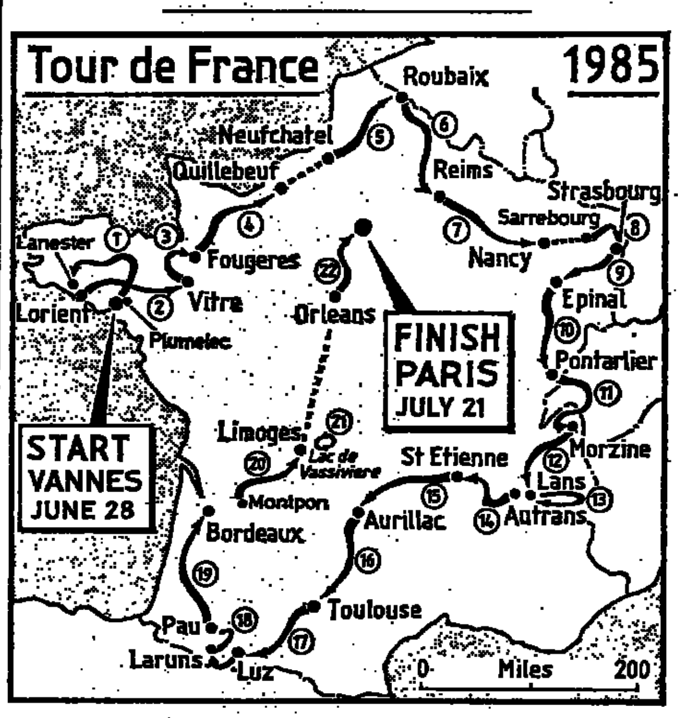
One of the most successful schools in the 25 years of this competition are Loretto, the reigning champions and winners for the past three years.

They open their account against Sherborne and other first-round matches will be between Oundle and Shrewsbury; Lancing and Bradfield; Hurstpierpoint and Aldenham; Bedford and Downside; Cheltenham and Haileybury; Cranleigh and Forest; Mill Hill and Felsted.

Cycling

WALLACE INVITED

Shaun Wallace, a cycling silver medallist at the Commonwealth Games in Brisbane, has been invited to ride in the three-man English team that will contest a major series in Australia next year. The competition, which will feature eight nations, begins in Sydney on Jan. 18 and ends in Brisbane on March 22.



Start in Brittany will suit Hinault

By PHIL LIGGETT

THE 72nd Tour de France, which begins in Plumelec in the heart of Brittany with a four-mile individual time trial tomorrow afternoon, looks likely to be one of the most interesting editions for perhaps a decade.

Although the French, in the absence of Laurent Fignon, the winner for the past two years, will support Bernard Hinault, a Breton, there is no obvious favourite for the 2,550-mile journey around the perimeter of the country.

For the first time since the race began in Nice in 1981, the route is clockwise and, apart from a brief incursion into Switzerland on July 9, it stays entirely in France. It has been known to visit as many as five countries.

The survivors who reach the Champs Elysees on July 21 will have pedalled 2,550 miles in 23 days and of those who begin only perhaps a dozen or so have the ability to entertain thoughts of winning La Grande Boucle. The others ride as helpers to their team leaders with hopes of only winning one of the 24 stages.

Despite the increased interest worldwide—this year there is the possibility of an American or Australian winner—the Tour de France remains the pinnacle of a professional's career. The winner can within two years become a millionaire on the strength of his victory.

Hinault, 30, is a rich man after four victories since 1978, and if he wins this year he will join Jacques Anquetil and Eddy Merckx in the exclusive "Five Club". His victory in the recent Tour of Italy, another race over 2,000 miles, is a pointer to Hinault's's form.

The first tour was held in 1903 and the riders paid a 10 francs entry fee (£1) to ride a 1500-mile route linking Paris with five of France's major cities. The first prize then was £60 but is now more than £20,000 and it is the team rather than the rider who pays to enter.

Fewer mountains

The clockwise route, which keeps the race in Brittany for three days before it heads towards the borders of Belgium, does not include as many mountains as usual. This is a point that will not have escaped Hinault's notice.

The 100 miles of individual time trialing will also help Hinault to capture the leader's yellow jersey but, as he showed in the Tour of Italy, he is susceptible at times and this year especially there is an abundance of riders able to attack him.

Robert Millar, from Scotland, who finished second in the Tour of Spain last April, will await the Alps which begin after Pontarlier in the second week and from then on will hunt the polka dot jersey he won last year as King of the Mountains.

He said this week: "I don't think I can win the race itself this year because it's not hilly enough, but I'll see how it develops."

After the Alps the route has many corrugations before the Pyrenees are reached in the third week. There are two hard stages that climb the Col d'Aubisque and Col du Tourmalet.

The six-mile climb to the ski station at Luz-Ardiden on the Spanish border is another feared ascent. If Millar leaves the Pyrenees in the yellow jersey then a reasonable performance in the last time trial of 29 miles around Lake Vissiviere would confirm the first ever British winner of the race.

STAGE BY STAGE: MILEAGE

TOMORROW. — Prologue: Plumelec (4 miles). June 29.—Stage 1: Vannes-Lanester (159). 30.—Stage 2: Lorient-Vitre (150).

July 1.—Stage 3: Vitre-Fougeres (team time trial, 45). 2.—Stage 4: Fougeres-Quillebeuf (148). 3.—Stage 5: Neufchatel-Roubaix (139). 4.—Stage 6: Roubaix-Reims (137). 5.—Stage 7: Reims-Nancy (135). 6.—Stage 8: Sarrebourg-Strasbourg (time trial, 46). 7.—Stage 9: Strasbourg-Epinal (107). 8.—Stage 10: Epinal-Pontarlier (127). 9.—Stage 11: Pontarlier-Morzine (121). 10.—Stage 12: Morzine-Lans (167). 11.—Stage 13: Lans (time trial, 20). 12.—Rest Day.

July 13.—Stage 14: Autrans-St Etienne (111). 14.—Stage 15: St Etienne-Aurillac (148). 15.—Stage 16: Aurillac-Toulouse (153). 16.—Stage 17: Toulouse-Luz Ardiden (130). 17.—Stage 18: (A) Luz-Laruns (38); (B) Laruns-Pau (52). 18.—Stage 19: Pau-Bordeaux (126). 19.—Stage 20: Montpon-Limoges (140). 20.—Stage 21: Circuit of the lake of Vassiviere (time trial, 29). 21.—Stage 22: Orleans-Paris (Champs d'Elysees) (123).

Women's Golf

BELGIANS COVER FINE RISK

By LEWINE MAIR in Brussels

BRUNO PANI, the man behind the £40,000 Belgian Women's Open which starts today at Royal Waterloo, is anxious that there should be no repeat of the incident at the closing stages of the recent Hennessy Cognac Cup in Paris.

He was referring to the £50 fine on Laura Davies by Colin Snape, of the W P G A, for wearing what he termed "scruffy" trousers.

"We don't want that kind of thing here," said Mr Pani. "We would like this to be a happy event so that everyone wants to come back next year. The Belgian Golf Federation are very keen to promote the game and if the week is successful we will increase our prize money and maybe have the biggest tournament in Europe."

He said the Federation had been in touch with the WPGA to say that if a Laura Davies situation should arise over the next few days, they would like to be allowed to sort it out themselves.

Special prize

Because they have not yet had a reply from the WPGA's executive director the hosts have devised a plan in case their worst fears are realised.

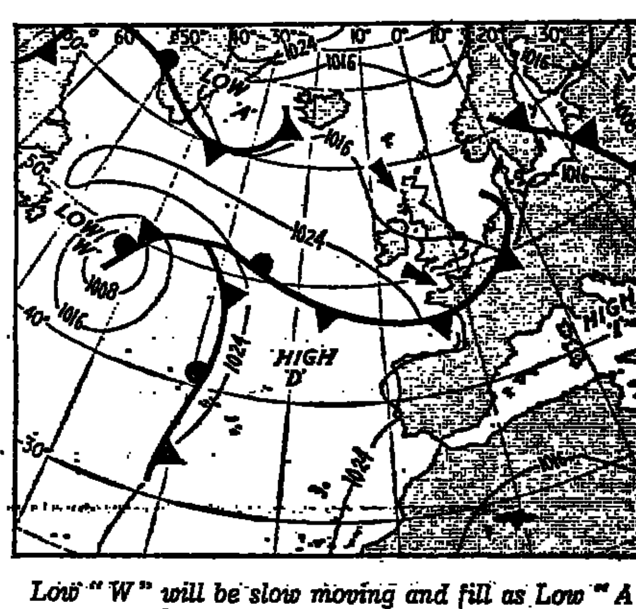
"Obviously," said Mr Pani, "we will not interfere if a player is being fined for good reason. However, if it is for something like her clothes, we shall create a special prize so that she does not have to dig into her own pocket."

Grateful though they no doubt will be for his remarks, the W P G A players, with Miss Davies's case so fresh in the memory, will probably continue to worry as much about the crease in their trousers as the line of their putts.

The course is playing very much longer than was the case in 1983 when Claire Hourihane of Ireland, returned a record 69 during the Women's European Team Championship.

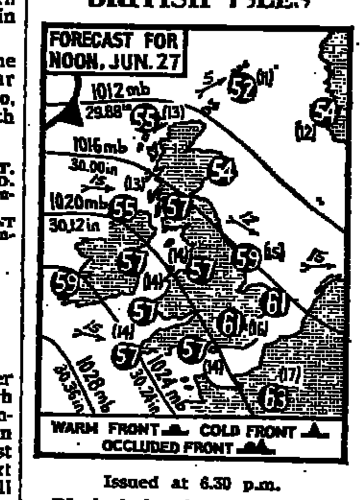
With the exception of Kathy Panton, who is back playing on the L P G A tour in the United States, all top 10 players in the W P G A's order of merit are in action. What is more, they have been joined this week by Liselotte Neumann, 19, one of the most gifted women golfers in Europe.

ATLANTIC WEATHER—Noon June 26



Low "W" will be slow moving and fill as Low "A" moves south-east and deepens a little. High "D" is expected to drift south-east and build, while High "I" declines a little and drifts south-east. Low "Z" will fill.

BRITISH ISLES



Issued at 6.30 p.m.

Black circles show temperatures expected in Fahrenheit. The equivalent temperature in Centigrade is given alongside in brackets. Arrows indicate wind direction and speed in m.p.h. Pressures in millibars and inches.

BRITISH RESORTS

Reports for the 24 hours to 6 p.m. yesterday:

East	Sun hrs.	Rain ins.	Max. Temps. F	C	Weather (day)
Tynemouth	3.0	—	63	17	Cloudy
Scarboro'	10.4	0.02	66	19	Sunny
Bridlington	8.8	—	64	18	Sun am
Skegness	11.6	0.61	64	18	Sunny
Cromer	9.4	0.13	59	15	Bright
Lowestoft	2.3	0.63	61	16	Shrs pm
Clacton	5.8	0.47	64	18	Rain am
Margate	—	0.03	63	17	Rain am
Herne B.	1.7	0.01	63	17	Bright
South					
Folkestone	0.9	0.47	61	16	Showers
Hastings	5.1	0.09	63	17	Showers
Eastb'rne	4.6	0.05	63	17	Showers
Brighton	2.1	0.13	61	16	Shrs am
Worthing	5.5	0.14	64	18	Showers
Little'pton	5.3	0.07	66	19	Showers
Bognor	4.8	—	64	18	Bright
Hayling I.	5.9	0.04	66	19	Sun pm
Southsea	4.8	0.05	66	19	Shrs am
Ryde	7.2	—	64	18	Bright
Sandown	5.4	0.04	66	19	Sun pm
Shanklin	5.2	0.02	63	17	Sun pm
Ventnor	5.4	0.01	63	17	Bright
B'mouth	9.8	0.04	66	19	Sun pm
Poole	9.4	0.07	68	20	Brgt pm
Swanage	8.9	0.13	68	20	Shrs am
Weym'th	10.6	0.08	66	19	Sunny
Exmouth	10.8	0.10	64	18	Sunny
Teignm'th	10.6	0.10	64	18	Sunny
Torquay	10.1	0.15	64	18	Sunny
Falmouth	11.2	0.34	65	17	Sunny
Penzance	11.4	0.30	63	17	Sunny
Scilly Is.	11.3	0.20	63	17	Sunny
Jersey	8.0	0.07	63	17	Sunny
Guernsey	10.1	0.07	61	16	Sunny
West					
Ilfrac'be	9.4	0.26	59	15	Sunny
Southport	7.7	0.02	59	15	Cloudy
Morec'be	5.4	0.14	61	16	Brgt pm
Douglas	7.1	—	61	16	Shrs pm
Wales					
Prestatyn	—	0.60	61	16	Shrs pm
Colwyn B.	4.5	0.61	63	17	Cldy pm
Tenby	10.0	0.09	63	17	Sunny
Scotland					
Eskdale'r	1.5	0.11	57	14	Rain
Prestwick	—	0.09	57	14	Rain
Glasgow	0.4	0.19	59	15	Shrs pm
Tiree	0.2	0.11	57	14	Drizzle
Stornoway	0.5	0.01	57	14	Shrs pm
Lerwick	—	0.04	55	13	Showers
Wick	9.2	0.05	57	14	Sunny
Kinloss	1.4	—	59	15	Shrs pm
Aberdeen	1.7	0.14	61	16	Cloudy
Leuchars	2.9	0.48	64	18	Th. pm
Edinburgh	3.6	0.54	63	17	Shrs pm
Nthn Ireland					
Belfast	1.7	0.28	59	15	Showers

HOME AND ABROAD

Ajaccio	s	73	23	Lisbon	s	81	27
Akrotiri	s	81	27	Locarno	f	72	22
Alexandria	s	82	28	London	f	57	14
Algiers	s	81	27	*L. Angls	c	64	18
Amstrdam	r	57	14	Luxembrg	r	54	12
Ascension	s	79	26	Luxor	s	108	42
Athens	s	82	28	Madrid	s	81	27
Bahrain	s	95	35	Majorca	f	81	27
Barcelona	s	75	24	Malaga	s	77	25
Belfast	r	57	14	Malta	s	81	27
Belgrade	s	73	23	Manchestr	r	55	13
Berlin	f	66	19	Melbourne	c	55	13
*Bermuda	f	82	28	*Mexico C.	f	70	21
Biarritz	f	68	20	Miami	r	76	24
Birmnghm	c	57	14	Milan	f	77	25
Blackpool	c	57	14	Montreal	c	66	19
Bordeaux	s	73	23	Moscow	s	68	20
*Boston	c	66	19	Munich	s	68	20
Boulogne	c	54	12	Nairobi	f	70	21
Bristol	c	61	16	Naples	s	75	24
Brussels	r	57	14	Newcastle	c	61	16
Budapest	f	68	20	N. Delhi	th	91	33
*B. Aires	c	72	22	New York	s	65	18
Cairo	s	90	32	Nice	s	73	23
Cape Tn	s	68	20	Oporto	c	66	19
Cardiff	f	57	14	Oslo	r	59	15
Casablnca	s	73	23	Paris	f	63	17
Cologne	c	57	14	Peking	s	86	30
Copnhgen	f	63	17	Perth	c	64	18
*Chicago	s	82	28	P. Stanley	s	43	6
Corfu	s	86	30	Prague	f	63	17
*Dallas	f	88	31	Reykjavik	c	50	10
*Denver	s	73	23	Rhodes	s	81	27
Dublin	r	61	16	*Rio de J.	s	73	23
Dubrovnik	s	73	23	Riyadh	s	106	41
Edinburgh	f	57	14	Rome	s	79	26
Faro	s	79	26	Salzburg	s	73	23
Florence	s	82	28	*S. Frisco	s	70	21
Frankfurt	c	61	16	*Santiago	s	66	19
Funchal	s	72	22	*Sao Paulo	f	68	20
Geneva	c	68	20	Seoul	s	88	31
Gibraltar	s	72	22	Strasburg	c	66	19
Glasgow	c	59	15	Stockholm	s	77	25
Guernsey	s	59	15	Sydney	s	61	16
Helsinki	c	59	15	Tel Aviv	s	82	28
Hong Kng	c	84	29	Toronto	s	61	16
Innsbruck	f	70	21	Tokyo	s	77	25
Inverness	r	55	13	Tunis	s	86	30
I.O.M.	c	55	13	Valencia	s	82	28
Istanbul	s	73	23	*Vancver	s	61	16
Jeddah	s	97	36	Venice	s	73	23
Jersey	c	59	15	Vienna	s	70	21
Karachi	f	91	33	Warsaw	c	61	16
Larnaca	s	82	28	*Wshngtn	s	78	26
L. Palmas	f	75	24	Wellingtn	s	55	13
*Lima	c	72	22	Zurich	c	68	19

Key: C—cloudy; f—fair; r—rain; s—sunny; th—thunder. Temps: (F & C) lunchtime generally. Asterisk indicated previous days readings.

LONDON READINGS

Max. temp. (6 a.m. to 6 p.m.) 66F (19C). Min. temp. (6 p.m. to 6 a.m.) 52F (11C). Rainfall: 0·11 inch. Sunshine: 2·7 hours.

In Britain yesterday (daytime).
Warmest: Swanage 68F (20C).
Coldest: Cape Wrath 54F (12C).
Wettest: Norwich 1·08 inches.
Sunniest: Skegness 11·6 hours.

Lighting-up time 9.52 p.m. to 4.16 a.m. Sun rises 4.45 a.m. Sets 9.22 p.m. Moon rises 3.24 p.m. Sets 1.46 a.m. tomorrow. High water at: London Bridge 9.26 a.m. (20·8ft); 9.43 p.m. (20·4ft). Dover 6.44 a.m. (18·8ft); 7.10 p.m. (19·4ft).

ROAD RUNNING

LONDON POLY ROAD RACE (Tower Hill) 12½ miles—A. Bardon (Basildon) 12 m. 31 secs, 1; C. [illegible] (Haringey) 12.35, 2; F. Green (Herne Hill) 13-16, 3. Handicap: Campbell-Brown (City Pols) 16-50.

هكذا من الأجل

TELEVISION

THURSDAY GUIDE BY RONALD HASTINGS

BBC-1

6 50 a.m.-9.20 BREAKFAST TIME. 10.30-10.50 Play School.

10 55 CRICKET: SECOND TEST—England v Australia. First day from Lord's. Unanimous agreement from readers on our recent complaint about the TV commentators, with the exception of Dexter, Benaud and Tony Lewis. In the First Test obscene gestures from Australia's Thomson are examples of sporting hooliganism we could do without. 1.5 News, Weather. 1.22 Regional News (London and South East: Financial Report and News). 1.25 Camberwick Green, rpt.

1 40 CRICKET: SECOND TEST and WIMBLEDON—England v Australia from Lord's and the fourth day of tennis from Wimbledon where, no doubt, the same old team of commentators will also bring in the yearly crop of red-hot complaints. 4.18 (not London) Regional News. 4.20 Gran, rpt. 4.25 Stop-Go!, rpt. 4.35 Dogtanian and the Three Muskehounds.

5 00 JOHN CRAVEN'S NEWSROUND. 5.10 We Are the Champions: new series of inter-school competitions. 5.35 Dr. Kildare, rpt. (Wales: Wales Today.)

6 00 NEWS, WEATHER.

6 35 REGIONAL MAGAZINES. (Wales: Dr. Kildare.)

7 00 EASTENDERS—A proposal to re-develop Albert Square upsets the residents. (Ceefax.)

7 30 TOMORROW'S WORLD — Including a different tennis racket, the first holographic camera; analysts carried in New York pockets and a theory about coastal and stellar distances.

7 55 ATHLETICS—The Oslo Games.

8 30 TOP OF THE POPS—Introduced by Mike Smith and Peter Powell.

9 00 NEWS, WEATHER.

9 25 MIAMI VICE—The Maze. Tubbs goes undercover to join Cuban thugs made angry by a trigger-happy cop.

10 15 WIMBLEDON—*Match of the Day. Plus other highlights.*

11 15 ATHLETICS—Highlights from Oslo. 11.45 Weather.

BBC-2

6 30 a.m.-7.20 OPEN UNIVERSITY. 9.55 Daytime on Two, a run of seven short educational programmes.

3 00 WIMBLEDON, CRICKET and ATHLETICS — The fourth day of *tennis* at Wimbledon (and complaints about commentators began to arrive even before the tournament opened!); England v Australia *from Lord's*; and Athletics from Oslo including the 1500 metres.

7 55 NEWS, WEATHER.

8 00 DANCE INTERNATIONAL: BALANCHINE—Second of the two programmes from the U.S.A. on the choreographer George Balanchine, covering his career from 1965 to his death in 1983, with excerpts from his work in both historic and contemporary performances.

9 00 SING COUNTRY—More from the Wembley Country and Western Festival, featuring Jimmy C. Newman, Susan McCann, Freddie Fender and Johnny Russell.

9 25 ★★ ALEC CLIFTON-TAYLOR'S ENGLISH TOWNS—Lewes, Sussex. Excellent repeat with all his usual humour and expertise. (Ceefax.)

10 05 CARDIFF SINGER OF THE WORLD—Fourth round with five more competitors from abroad singing two arias each, all singers at the start of their professional careers.

10 55 NEWSNIGHT—At 11.40 Weather.

11 45 CRICKET: SECOND TEST—England v Australia. First day highlights presented by Richie Benaud. 12.10 Weekend Outlook, Open University preview.

12 15-1.10 OPEN UNIVERSITY.

ITV Thames

6 15 a.m. GOOD MORNING BRITAIN. 9.25 Thames News Headlines, followed by Larry the Lamb, rpt. 9.40 The Sinbad Voyage, part one in a seven month's voyage in a traditional Arab sailing ship, repeat. 10.30 Wild, Wild World of Animals: New World Monkeys in Central and South America. 10.55 Indian Legends of Canada: The Windigo, documentary film of the Montagnais Indians in Quebec. 11.20 Cartoon Time, rpt. 11.30 About Britain: Made in Newcastle, the work of fashion students. 12 Foxtales. 12.10 Mooncat and Co, rpt. 12.30 The Sullivans.

1 00 NEWS. 1.20 Thames News. 1.30 Scarecrow and Mrs. King: The Artful Dodger. 2.25 Home Cookery Club: Chicken Casanova. 2.30 Movie Memories: David Tomlinson, *starting a new series* with Roy Hudd and a guest, reminiscing. 3 Take the High Road. 3.25 Thames News Headlines.

3 30 SONS AND DAUGHTERS. 4 Foxtales, repeat. 4.15 Crystal Tipps and Alistair. 4.20 Inspector Gadget: Ruby Set. 4.40 First Post, with Ted Robbins. 5 Dangermouse. 5.15 Connections.

5 45 NEWS.

6 00 THAMES NEWS—With Andrew Gardner and Lindsay Charlton.

6 25 HELP!—Summer Play Schemes.

6 35 CROSSROADS.

7 00 EMMERDALE FARM—Jackie Merrick disobeys doctor's orders.

7 30 WHOSE BABY?—Bernie Winters and panel trying to establish parental descent.

8 00 "CARRY ON UP THE JUNGLE" (1970)—Just some of the gang, joined by Frankie Howerd, seeking the rare Oozumlum bird in darkest Africa, c1900, which is about the date of most of the jokes, recipients of that same bird. Tarzan-style farce, with Sid James, Charles Hawtrey, Terry Scott and Joan Sims.

9 30 TV EYE—Brussels Manhunt, reporting on the police investigations in Liverpool, Brussels and Rome following the Belgian football disaster.

10 00 NEWS AT TEN; followed by Thames News Headlines.

10 30 DATABASE—Working with the Kent police and fire brigade on mobile data communication. Plus combating computer fraud.

11 00 HAMMER HOUSE OF MYSTERY AND SUSPENSE—Tennis Court. A couple move into a Victorian house and are made aware of an evil past. Strange forces operate on the covered tennis court in the grounds. Can it be you-know-who escaped from the BBC at Wimbledon? With Peter Graves and Hannah Gordon.

12 25 NIGHT THOUGHTS—With Paul Boateng.

Channel 4

2 30 p.m. "RIDE 'EM COWBOY" (1941, b/w)—Abbott and Costello as two hot-dog vendors mixed up in a comedy Western which has more than the usual number of good songs, sung by such as The Merry Macs and Ella Fitzgerald. Plus Dick Foran and Anne Gwynne. 4 Female Focus: Away from the Sidewalk, a film from Nigeria on how women there are becoming more active in politics. 4.30 Television Scrabble, with Alan Coren.

5 00 *THE WINDS OF WAR—Episode five, The Defiance.* Pug moves to London while his son Byron joins the U.S. submarine school. Repeat.

7 00 CHANNEL FOUR NEWS—At 7.50 Comment and Weather.

8 00 PROMISED THE EARTH—Seeds of Resistance. The lot of women in Bolivia and Zimbabwe, both demanding their rights.

9 00 ATHLETICS—The Oslo Games.

9 30 ★ "GIRO CITY" (1982)—Repeat of a TV film on the world of TV politics, with Glenda Jackson as director of a current affairs programme and Jon Finch as a reporter. The film had a brief cinema release in 1982 when it was warmly received. (Oracle.)

11 20 THE UNREPEATABLE "WHO DARES WINS" — Final compilation from last autumn's irreverent, late-night comedy series.

11 50-12.15 ARE YOU TAKING THE TABLETS?—Thou Shalt Not Covet. William G. Stewart, producer of the noisy TV game show "The Price Is Right", defends it against the charge that it encourages greed, and is given a rough time by a group of 20 young people in the studio.

★★ Outstanding. ★ Recommended.

ITV REGIONS

TVS

6 15 Good Morning.
9 25 TVS Outlook.
9 30 Sesame Street.
10 25 Professor Kitzel.
10 30 Land of the Dragon.
11 00 Struggle Beneath the Sea.
11 30 About Britain.
12 00 Foxtales.
12 10 Mooncat & Co.
12 30 The Sullivans.
1 00 News; TVS News.
1 30 Home Cookery Club.
1 35 Falcon Crest.
2 30 Movie Memories.
3 00 Take the High Road.
3 27 News; Parlour Game.
4 00 Foxtales.
4 15 Crystal Tipps.
4 20 Inspector Gadget.
4 40 First Post.
5 00 Dangermouse.
5 15 Connections.
5 45 News.
6 00 Coast to Coast.
6 35 Crossroads.
7 00 Emmerdale Farm.
7 30 "The File of the Golden Goose"—1969 thriller.
9 30 TV Eye.
10 00 News; TVS News.
10 30 Across the Atlantic Single-Handed.
11 00 Database.
11 30 The New Avengers.
12 30 Company.

Anglia

6 15 Good Morning.
9 25 Sesame Street.
10 25 Cartoon Time.
10 40 Q.E.D., rpt.
11 30 About Britain.
12 00 Foxtales.
12 10 Mooncat & Co.
12 30 The Sullivans.
1 00 News; Anglia News.
1 30 Falcon Crest.
2 30 Movie Memories.
3 00 Take the High Road.
3 25 Anglia News.
3 30 Sons and Daughters.
4 00 Foxtales.
4 15 Crystal Tipps.
4 20 Inspector Gadget.
4 40 First Post.
5 00 Dangermouse.
5 15 Connections.
5 45 News.
6 00 About Anglia.
6 35 Crossroads.
7 00 Anything Goes.
7 30 Keep It in the Family.
8 00 "Taza, Son of Cochise"—1954 Western.

9 30 TV Eye.
10 00 News; Anglia News.
10 30 City Centre Cycling.
11 00 Database.
11 30 The Yellow Rose.
12 30 Thursday Topic.

Central

6 15 Good Morning.
9 25 Bate's Car: Sweet as a Nut.
9 40 Balham: Gateway to the South.
10 00 Island Wildlife: deers.
11 00 Show Express.
11 30 About Britain: Newcastle.
12 00 Foxtales.
12 10 Mooncat & Co.
12 25 European Folk Tales.
12 40 Contact.
1 00 News; Central News.
1 30 Hart to Hart.
2 30 The Zodiac Game.
3 00 Take the High Road.
3 25 News.
3 30 Sons and Daughters.
4 00 Foxtales.
4 15 Crystal Tipps.
4 20 Inspector Gadget.
4 40 First Post.
5 00 Dangermouse.
5 15 Connections.
5 45 News.
6 00 Crossroads.
6 25 Central News.
7 00 Emmerdale Farm.
7 30 Hotel.
8 30 Minder.
9 30 TV Eye.
10 00 News.
10 30 Central Lobby.
11 00 Database.
11 30-12 The Protectors.

Yorkshire

6 15 Good Morning.
9 25 Weather; Sesame Street.
10 25 Abigail.
10 35 Wild World of Animals.
11 00 Vintage Quiz.
11 30 About Britain: Newcastle.
12 00 Foxtales.
12 10 Mooncat & Co.
12 30 *Calendar Lunchtime.*
1 00 News; Calendar News.
1 30 Shillingbury Tales.
2 30 Movie Memories.
3 00 Take the High Road.
3 25 News; Sons & Daughters.
4 00 Foxtales.
4 15 Crystal Tipps.
4 20 Inspector Gadget.
4 40 First Post.
5 00 Dangermouse.
5 15 Connections.
5 45 News.
6 00 Calendar.
6 35 Crossroads.
7 00 Emmerdale Farm.
7 30 "The File of the Golden Goose"—1969 actioner: Yul Brynner.
9 30 TV Eye.
10 00 News; Calendar News.
10 30 Brass in Concert.
11 15 Database.
11 45-12.15 Barney Miller.

HTV

6 15 Good Morning.
9 25 HTV News; Sesame Street.
10 25 Science International.
10 35 The Human Face of Japan.
11 00 Lost Kingdoms.
11 30 About Britain: Newcastle.
12 00 Foxtales.
12 10 Mooncat & Co.
12 30 The Sullivans.
1 00 News; HTV News.
1 30 Country Practice.
2 25 Home Cookery Club.
2 30 *Movie Memories.*
3 00 Take the High Road.
3 30 Sons & Daughters.
4 00 Foxtales.
4 15 Crystal Tipps.
4 20 Inspector Gadget.
4 40 First Post.
5 00 Dangermouse.
5 15 Connections.
5 45 News.
6 00 HTV News/Wales at Six.
6 35 Crossroads.
7 00 Emmerdale Farm.
7 30 Morecambe & Wise.
8 00 "Carry On Up the Jungle" —*1970 comedy.*
9 30 TV Eye.
10 00 News; HTV News.
10 30 Weekend Outlook.
10 35 The West This Week.
11 05 Database.
11 30 The New Avengers.
12 30 Weather.
HTV Wales: 10.30 p.m.-11.5 Wales This Week.

S4C

1 00 Television Scrabble.
1 30 Alice.
2 00-2.15 Ffalabalam.
3 05 How Wars End.
3 35 In My Experience.
4 20 Tennis That Counts.
4 50 Ffalabalam.
5 05 Sion Blewyn Coch.
5 30 Bewitched.
6 00 Brookside.
6 30 The People's Court.
7 00 Newyddion Saith.
7 30 Machain o Ial.
8 05 Coleg.
8 35 Awyr Iach.
9 05 Trobwynt.
9 35 End of Empire: Ghana.
10 35 The Oslo Games.
11 05 About Time.
12 00-12.30 BFI Awards.

TSW

6 15 Good Morning.
9 25 Sesame Street.
10 25 The Jackson Route.
11 25 Cartoon.
11 30 About Britain: Newcastle.
12 00 Foxtales.
12 10 Mooncat & Co.
12 30 The Sullivans.
1 00 News; Local News.
1 30 Hotel.
2 30 Movie Memories.
3 00 Take the High Road.
3 30 Sons and Daughters.
4 00 Foxtales.
4 15 Crystal Tipps.
4 20 Inspector Gadget.
4 40 *First Post.*
5 00 Daingermouse.
5 15 Gus Honeybun.
5 20 Crossroads.
5 45 News.
6 00 Today South West.
6 30 Gardens for All.
7 00 Emmerdale Farm.
7 30 "Diamonds"—1975 suspense thriller: Robert Shaw.
9 30 TV Eye.
10 00 News; Local News.
10 35 Putting On the South.
11 30 Scarecrow & Mrs. King.
12 25 Postscript.
12 30 *Weather; Shipping.*

Channel

9.25 Spread Your Wings.
9 55 The Flying Kiwi.
10 25-5.15 As TSW.
5 15 Beverly Hillbillies.
5 45 News.
6 00 Channel Report.
6 15 Video Club.
6 30 Crossroads.
6 55 Home Cookery Club.
7 00-12.25 As TSW.
12 25 Actualites; Weather.

Open University

BBC 2 TV: 6.30 a.m. M101. 6.55-7.20 S101. 12.10 a.m. (Friday) Weekend Outlook. 12.15 T252. 12.40-1.10 A315.

Radio 4 VHF: 11.30 p.m.-12 A205.

Radio 3 VHF: 6.35 a.m.-6.55 T291.

WORLD SERVICE RADIO

6 a.m. GMT Newsdesk. 6.30 Nature Notebook. 6.40 The Farming World. 7 World News. 7.9 24 Hours. 7.30 Kings of Swing. 7.45 Network U.K. 8 World News. 8.9 Reflections. 8.15 Country Style. 8.30 John Peel. 9 World News. 9.9 British Press Review. 9.15 The World Today. 9.30 Financial News. 9.40 Look Ahead. 9.45 Wimbledon Report. 10 News. 10.1 Strictly Instrumental. 11 World News. 11.9 News about Britain. 11.15 Cricket. 11.30 Assignment.

12 noon Radio Newsreel. 12.15 Top 20. 12.45 Sports Roundup. 1 World News. 1.9 24 Hours. 1.30 Network U.K. 1.45 A Land of Song. 2 Outlook. 2.45 Cricket. 3 Radio Newsreel. 3.15 The Pleasure's Yours. 4 World News. 4.9 Commentary. 4.15 Wimbledon '85.

7.45 p.m. Report on Religion. 8 World News. 8.9 24 Hours. 8.30 Business Matters. 9 News. 9.1 Wimbledon Report. 9.15 A Jolly Good Show. 10 World News. 10.9 The World Today. 10.25 A Letter from England. 10.30 Financial News. 10.40 Reflections. 10.45 Sports Roundup. 11 World News. 11.9 Commentary. 11.15 Merchant Navy. 11.30 Meridian.

12 midnight World News. 12.9 News about Britain. 12.15 Radio Newsreel. 12.30 Patrick Martyn's Music Box. 1 News. 1.1 Outlook. 1.30 The Poem Itself. 1.45 Book Choice. 1.50 In the Meantime. 2 World News. 2.9 British Press Review. 2.15 Jewels for a Princess. 2.30 Bach: The 48. 3 World News. 3.9 News about Britain. 3.15 The World Today. 4.15 Financial News. 4.55 Reflections. 5 World News. 5.9 24 Hours. 5.45 The World Today.

RADIO

FOUR

5 55 on l/w Shipping.
6 00 News Briefing.
6 10 Farming Today.
6 25 Prayer for the Day.
6 30 Today.
9 00 News.
9 05 The Day I Was Born, rpt.: The Bishops of Lewes and Jarrow.
9 30 A Conversation with Propriety—the journal of an 18th-century draper's apprentice in Hull.
10 00 Medicine Now, rpt.
10 30 Morning Story.
10 45 An Act of Worship.
11 00 Analysis, rpt.: ways and effects of unclogging the EEC's machinery.
11 48 Teach Yourself News-Speak: Jargon.
12 00 You and Yours.
12 27 My Music (new panel game series), rpt.
12 55 Weather.
1 00 The World at One.
1 40 The Archers.
1 55 on l/w Shipping.
2 00 Woman's Hour, with Sue MacGregor.
3 00 "Meek and Mild" — play by Michael McStay. A story of a group of middle-aged men involved in a tennis tournament, which has a disastrous effect on their marriages. Don Henderson, George Raistrick, Michael Graham Cox.
4 00 Enquire Within.
4 10 Bookshelf, rpt.
4 40 Story Time—Sea Views (4): "The Gold in the Sea" by Brian Friel.
5 00 PM (5.50 on l/w Shipping).
5 55 Weather.
6 00 News, Financial News.
6 30 Brain of Britain, rpt.
7 00 News.
7 05 The Archers.
7 20 Any Answers?
7 40 International Assignment.
8 10 The Shape of Joy: Sculptor David Wynne in conversation with Sue MacGregor.
8 40 Profile.
9 00 Does He Take Sugar?
9 30 Nigel Rees in the Sound Archives, rpt.
9 45 Kaleidoscope.
10 15 Book at Bedtime: "Foreign Affairs" (4).
10 30 The World Tonight.
11 15 Financial World Tonight.
12 00-12.15 News, Weather.
12 33 Shipping Forecast.

VHF: 9.5 a.m.-10.45 & 11-12 For Schools. 1.55 p.m. Listening Corner. 2-3 For Schools. 11 p.m. Study on 4: Groundswell. 11.30-12 Open University. 12.30 a.m.-1.10 Night-time Schools.

THREE

6 55 Weather.
7 00 News.
7 05 Morning Concert (8-8.5 News).
9 00 News.
9 05 This Week's Composer: Mussorgsky.
10 00 Samuel Barber—Orchestral music.
10 45 a.m.-6.30 p.m. on m/w Cricket: Second Test—England v Australia.
10 45 Songs by Debussy and Granados sung by Marilyn Dale (soprano).
11 20 Six Continents, rpt.
11 40 Hallé Orchestra, conducted by Sir Charles Groves, with John Ogdon (organ): Mozart, Rawsthorne, Sibelius.
1 00 News.
1 05 Manchester Summer Recital (3): *Musicians of the* Royal Exchange play Moscheles, Robert Starer, Copland & Martinu.
2 00 Il nascimento dell'Aurora (The Birth of Aurora), by Albinoni, sung in Italian; records.
4 00 Wolfgang Manz (piano): Mozart & Beethoven, rpt.
4 55 News.
5 00 Mainly for Pleasure.
6 30 Bandstand.
7 00 The Quality of Cabinet Government (new series): Smoking is Not Compulsory (1). Peter Hennessy in conversation with Lord Wilson of Rievaulx.
7 30 Bath Festival 1985: Alberni String Quartet, Neil Mackie (tenor) & Martin Hughes (piano): Elgar's String Quartet in E & Piano Quintet in A and Britten's Song-cycle: Six Holderlin Fragments (8.15-8.35 Black British Literature, rpt.: Prabhu S. Guptara).
9 15 Talking Fish, rpt.: poetry & music on the theme of water.
9 30 Schubert's Symphony No. 4 (Tragic), records.
10 00 Music in Our Time (2): Luciano Berio.
11 00 The English Gamelan Orchestra, with Javanese guest artists.
11 57-12 News.

TWO

4 00 Colin Berry.
6 00 Ray Moore.
8 05 Ken Bruce.
10 30 Jimmy Young.
1 05 David Jacobs.
2 00 Wimbledon '85.
7 00 John Dunn.
8 00 Wally Whyton.
9 55 Sports Desk.
10 00 The Good Human Guide.
10 30 Star Sound Extra.
11 00 Brian Matthew.
1 00 Peter Dickson.
3 00 Male Voice Choirs.
3 45-4 Leslie Howard (piano), rpt.

VHF: 2 p.m. Gloria Hunniford. 3.30 Music All the Way. 4 Steve Jones. 6 John Dunn. 10-12 As Radio 1.

ONE

6 00 Adrian John.
7 00 Mike Smith.
9 00 Simon Bates.
12 00 Gary Davies.
2 30 Steve Wright.
5 00 Bruno Brookes.
7 30 Janice Long.
10 00-12 Into the Music.

WAVELENGTHS

Radio 1: 1089 kHz, 275 m. 1053, 285. Radio 2: 909, 330, 693, 433. (Radio 1/2 VHF: 88-90·2 MHz).
Radio 3: 1215, 247. (90·3-92·5).
Radio 4: 200, 1500. Greater London 720, 417. (92-94·5, 97·1).
World Service: 648, 463.
Radio London: 1458, 206. (94·9).
LBC: 1152, 261. (97·3).
Capital: 1548, 194. (95·8).

THEATRES AND CINEMAS

OPERA & BALLET

* MATINEE TODAY

COLISEUM S 836 3161 CC 240 5258
ENGLISH NATIONAL OPERA
Ton't, Tomor 7.30 AKHNATEN. Sat. 7.00 THE MIDSUMMER MARRIAGE. Season ends Sat. CC Ticketmaster 01-379 6131.

COLISEUM S 836 3161 CC 240 5258
LONDON FESTIVAL BALLET
Opens Tues. 2 July until 27 July. Eves 7.30. Sat. Mats 2.30. Tues 2 to Sat. 6 July: COPPELIA GALA World Premiere 2 July for Save the Children—SUDAN APPEAL

GLYNDEBOURNE FESTIVAL opera with the London Philharmonic Orchestra. Until 14 August. SEATS AVAILABLE for Double Bill WHERE THE WILD THINGS ARE/HIGGLETY PIGGLETY POP! 5, 7, 9, 11, 13 August. Midday & evening perfs. ALL OTHER PERFORMANCES SOLD OUT today 5.30 p.m., Sun 4.30 Arabella. Tomor. 5.40 p.m. La Cenerentola. Sat. Tues. 5.30 p.m. Carmen. BOX OFFICE 0273 812411.

ROYAL OPERA HOUSE Covent Garden. Resv: 01-240 1066/1911. Access, Visa, Diners Club. S. 65 amphi seats avail from 10 a.m. on the day. The Royal Opera. Ton't 7.30 (Kavrakos replaces Howell) LA DONNA DEL LAGO. Tomor 7.30 ARIADNE AUF NAXOS.

SADLER'S WELLS. 278 8916. CHILDREN OF A LESSER GOD. See Theatre section for Details.

CONCERTS

BARBICAN HALL. Barbican Centre, EC2. 01-638 8891/628 8795. Ton't 7.45. London Symphony Orchestra. Rafael Frühbeck de Burgos cond. Pierre Amoyal violin BEETHOVEN: Overture "Egmont" BEETHOVEN: Violin Concerto DVORAK: Symphony No 9 in E minor, Op 95 "From the New World."

ROYAL FESTIVAL HALL (01-928 3191) CC 928 8800 Tonight 7.30 p.m. RPO Andre Previn. Dame Janet Baker. Thomas Allen. Mahler: Des Knaben Wunderhorn (excerpts). Strauss: An Alpine Symphony.

THEATRES

ADELPHI. 836 7611 or 240 7913/4. C.C. 741 9999/836 7358. Group sales 930 6123.
"HAPPIEST SHOW IN TOWN." S. Exp.
THE LAMBETH WALK MUSICAL
ME AND MY GIRL
"An Absolutely Inspired Performance," F. Times.
FRANK THORNTON
EMMA THOMPSON
DIRECTED BY MIKE OCKRENT
Nightly at 7.30. Mats Wed. 2.30 & Sat. 4.30 & 8.00.
SOME RETURNS USUALLY AVAILABLE FROM MID-AFTERNOON.

ALBERY. 836 3878. CC 379 6565. CC 741 9999. Group sales 930 6123. 836 3692/454 3692. Tickets available from all branches of Keith Prowse. Eves 8.00. Fri. & Sat. 6.00 & 8.45
Joe Brown — Lynsey de Paul
Jeremy Clyde
Peter Duncan
Cleodah Rodgers — Chad Stuart
THE ACCLAIMED FUN MUSICAL
PUMP BOYS AND DINETTES
"OUTSTANDING." Obs.
"Non-stop action. It's just one heck of a lot of fun!" Daily Mirror.
(Air conditioned theatre)

ALDWYCH THEATRE. 01-836 6404/0641. C.C. 379 6233. Eves 7.30. mat. Wed. 2.30. Sat. 4.0 and 8.0.
PAUL EDDINGTON — FELICITY KENDAL
SIMON CADELL in
TOM STOPPARD'S
JUMPERS
with ANDREW SACHS
Directed by PETER WOOD

AMBASSADORS 836 6111. CC 379 6433. Eves 8.0 Mats Tues & Sat 5.00.
"FAR MORE ENJOYABLE THAN THE MAJORITY OF OVERBLOWN MUSICALS." Gdn.
FIGARO
MOZART'S MUSICAL COMEDY
"IT HAS ENORMOUS SPRING-HEELED VIVACITY." Gdn.
"KEEP YOU ON THE EDGE OF YOUR SEAT." Times.
"A TRIUMPH!" City Limits.
"IT'S WONDERFUL . . . AND FUN!" BBC

APOLLO VICTORIA. 828 8665. C.C. *630 6262. Group Sales 930 6123.*
STARLIGHT EXPRESS
Music by ANDREW LLOYD WEBBER
Lyrics by RICHARD STILGOE — Directed by TREVOR NUNN
"A MUSICAL THAT SURPASSES ANYTHING AROUND IN EVERY DIMENSION." D. Exp. Eves 7.45. Mats. Tues. & Sat. 3.00.
BOX OFFICE OPEN 10 a.m.-8 p.m.
A limited number of seats available for Tues. Mat. limited to 2 per person. Some £2 standing room tickets are available half-hour before every performance for the unwaged and students.
NEW BOOKING PERIOD NOW OPEN TO MARCH '86.

BARBICAN 01-628 8795/638 8891 cc (Mon.-Sun. 10 a.m.-8 p.m.). For inc. hotel package 01-350 7111.
ROYAL SHAKESPEARE CO.
BARBICAN THEATRE ton't 7.30 to 3 July red price perfs RED NOSES by Peter Barnes. Day seats from 10 a.m. THE PIT ton't 7.30 DREAMPLAY by August Strindberg. Tkts. avail. 5, 6 July TODAY by Robert Holman. RSC also at Mermaid.

CHICHESTER. 0243 781312. CAVALCADE/ANTONY & CLEOPATRA. 7.30. Mats. Thurs. and Sat. 2.30.

CHURCHILL THEATRE, Bromley. 460 6677. (12 mins Victoria). Evenings at 7.45.
TOPOL
in A VIEW FROM THE BRIDGE
by Arthur Miller.

COMEDY. 930 2578. C.C. 839 1438. Evgs. 8.0. Fri. & Sat. 6.0 & 8.45.
MONSTER MUSICAL HIT
LITTLE SHOP OF HORRORS
SECOND MOUTH-WATERING YEAR!
"I LOVED IT. HOPE IT RUNS FOR 1,000 YEARS." Time Out.
SEATS AT SOME PERFS FROM £6.50.
Group sales Box Office 930 6123.

CRITERION. Air Cond. S. 930 3216. C.C. 379 6565/379 6433/741 9999. Groups 836 3962. Eves. 8.0 mat. Thurs. 2.30. Sat. 5.30 and 8.30
BRITISH FARCE AT ITS BEST
The Theatre of Comedy Company
ROBIN ASKWITH — GEOFFREY HUGHES
BILL PERTWEE
TESSA WYATT — ANITA GRAHAM
with GARETH HUNT and BARRY HOWARD
RUN FOR YOUR WIFE
Written and directed by RAY COONEY
Over 900 side-splitting performances. "SHOULD RUN FOR LIFE." S. Exp. Seats £4.50 to £9.50. Special Theatre/Dinner/Criterion Brasserie: Stalls or Circle ticket £14.60.

DONMAR WAREHOUSE 379 6565 CC
SHOWPEOPLE present
JUNE HAVOC IN PERSON
Until Sunday only. From July 2
A TRIBUTE TO ETHEL MERMAN
Tues. to Thurs. 10 p.m., Fri. & Sat. 11 p.m., Sun. 5.0 & 7.30. CC 741 9999/379 6433. Grp Sales 930 6123.

DRURY LANE THEATRE ROYAL 01-836 8108. CC 240 9067
DAVID MERRICK'S
42ND STREET
"The show has now swept up all the top prizes for musicals." D. Exp.
BEST MUSICAL
Standard Drama Award.
"Exhilarating." D. Tel.
BEST MUSICAL
Laurence Olivier Award
"Dazzling." D. Mail.
Plays and Players
London Theatre Critics' Award
"You won't find a show in London with more razzle-dazzle." D. Exp. Evgs. 8.0. mats Wed. 3.0. Sat. 5.0. and 8.30. Group sales 01-930 6123.
Booking until July, 1986.
BOX OFFICE OPEN: Mon.-Sat. 10 a.m.-8 p.m.

DUCHESS THEATRE. 836 8243/240 9648 cc 836 8243/240 9648/379 6433 or from W. H. SMITH Travel
HALF-PRICE PREVIEWS from 4 July Mon.-Thur. 8.0. Fri. & Sat. 5.30 & 8.30. (Opens 10 July, 7 p.m.)
GARY BOND — NICHOLA McAULIFFE
A STATE OF AFFAIRS
by Graham Swannell
Directed by Peter James
"PERCEPTIVE AND WITTY." Obs.
"DIALOGUE THAT LEAPS OFF THE STAGE." S. Times. "SHARP AND FUNNY." F.T. "WIT, SENSIBILITY & TENDERNESS." Harold Hobson, TLS

DUKE OF YORK'S. 836 5122/9837. Eves 8 Thurs. Mat. 3. Sat. 5.30. "TRIUMPH ON TAP." Eve. Std.
STEPPING OUT
A new comedy by RICHARD HARRIS
THIS YEAR'S COMEDY OF THE YEAR
Standard Drama Award 1984.
"HAD THE FIRST NIGHT AUDIENCE YELLING FOR MORE." D. Mail.
"MUST SURELY TAKE THE TOWN." Daily Telegraph.

FORTUNE. S. 836 2238. CC. Eves. 8., Fri. and Sat. 6. and 8.40.
UP 'N' UNDER

GARRICK. S. CC 01-836 4601. Eves 8.0 Wed. Mat. 3.0. Sat. 5.0 and 8.0. 15th HYSTERICAL YEAR — LONGEST RUNNING COMEDY IN THE WORLD
NO SEX, PLEASE— WE'RE BRITISH
2 HOURS OF NON-STOP LAUGHTER
Directed by Allan Davis
CC 379 6433. Group Sales 930 6123.
OVER 5,555 FANTASTIC PERFS.

GLOBE. C.C. 437 1592.
Andrew Lloyd Webber presents
COMEDY OF THE YEAR
Soc. of West End Theatre Awards '83
DAISY PULLS IT OFF
By Denise Deegan.
Directed by David Gilmore.
"ABSOLUTELY SPIFFING." D. Tel. "FULL MARKS FOR DAISY." Std. "A gold star to Daisy for a delightful show." D. Mail. Eves. 8.0. Mats. Wed. 3.0. Sat. 4.0. Group Sales 930 6123.
"THIS IS AN ABSOLUTE HOOT AND A SCREAM." Sunday Times.
THIRD GREAT YEAR.

GREENWICH THEATRE. 01-858 7755. Evenings 7.45. Mats. Sat. 2.30. TENNESSEE WILLIAMS' THE GLASS MENAGERIE. "A powerful performance of a perennially touching play." F.T. "Meticulous production . . . wonderfully worth seeing." Daily Telegraph. From July 3, THE NEW VIC THEATRE in THE THREE MUSKETEERS.

HAYMARKET THEATRE ROYAL. 01-930 9832. Group sales 930 6123.
NOW PREVIEWING.
open Tues. July 9, at 7.0, subs. evgs Mon.-Sat. 7.30, mats Wed. and Sat. 2.30.
LAUREN BACALL
in TENNESSEE WILLIAMS'
SWEET BIRD OF YOUTH
Directed by Harold Pinter

HER MAJESTY'S. 01-930 6606. C.C. 01-930 4025. Group Sales 930 6123.
WEST SIDE STORY
SECOND TRIUMPHANT YEAR
"FINGER CLICKING GOOD." Std.
"THE BEST MUSICAL EVER WRITTEN." City Limits.
Mon.-Fri. evgs. 7.30, Sat. 4.45, 8.0; mat. Wed. 2.30 ALL SEAT PRICES ON SALE THROUGH SUMMER

KING'S HEAD 226 1916. Dnr 7 show 8. MR JOYCE IS LEAVING PARIS by Tom Gallacher. "I have seen nothing so exciting this year." D. Tel.

LONDON PALLADIUM. 01-437 7373. Evenings 7.30. Mats. Wed. & Sat. 2.45 THE LONGEST RUNNING SHOW IN 75 YEARS AT THE LONDON PALLADIUM
TOMMY STEELE in
SINGIN' IN THE RAIN
with ROY CASTLE
MUST CLOSE SEPT. 28
DON'T DELAY—BOOK TODAY
LONDON'S MOST SPECTACULAR MUSICAL—3rd YEAR
Instant Confirmed Credit Card Bookings 01-437 2055. 01-734 8961.

LYCEUM THEATRE re-open (Strand, WC2 7NDi. Box Office and CC bkgs 379 3055/379 6433. S. Limited season. National Theatre's
THE MYSTERIES
THE NATIVITY. Tues. 8 p.m., Thurs. 5 p.m. & Sat. 11 a.m. THE PASSION Wed. 5 p.m. Thurs. 8.30 p.m. & Sat. 3.30 p.m. DOOMSDAY Wed., Fri. & Sat. all at 8 p.m. Prices from £7.50. "BEST SHOW IN BRITAIN." Obs.

LYRIC HAMMERSMITH S CC 741 2311. LAST PERFS Ton't. Tomor. 7.45. Sat. 4.00 & 7.45. The Leicester Haymarket Production of
THE LONDON CUCKOLDS
by Edward Ravenscroft
Dir. by Stuart Burge
"FILTHILY FUNNY." Gdn.
"Spirited vulgarity . . . and very funny it is too." D. Tel.
Low price previews July 3 & 4. Opens July 5 TIM PIGOTT-SMITH in BENGAL LANCER, dir. by Michael Joyce.
LYRIC STUDIO: Eves 8 p.m. THE WOOLGATHERER. Late comers will not be admitted.

LYRIC THEATRE, Shaftesbury Ave. 437 3686/7. CC 434 1050, 434 1550.
JUDI DENCH — DANIEL MASSEY
The Royal Shakespeare Company production of
WASTE
by Harley Granville Barker
Directed by John Barton
"Flawless revival . . . a pilgrimage half London should feel privileged to make." D. Mail.
Mon.-Fri. 7.30. Thurs. mat. 3.0 Saturdays 3.0 and 8.15.
STRICTLY LIMITED SEASON MUST CLOSE JULY 27

LYTTELTON 928 2252 CC 928 5933 'S' (National Theatre's proscenium stage). Low price previews from Tomor. 7.45. Opens July 4 at 7.00. Then July 5 & 6 & July 10 & 11 THE DUCHESS OF MALFI by Webster.

MAYFAIR. S CC 01-629 3036. Mon., Thurs. *8.0. Fri./Sat. 5.40 and 8.10.* RICHARD TODD in THE BUSINESS OF MURDER.

MERMAID THEATRE. 01-236 5568 CC 741 9999. Grp Sales 930 6123. Eves 7.30. Mats. Thurs. & Sat. 3.00.
ROYAL SHAKESPEARE COMPANY
ALAN HOWARD — GEMMA JONES — JENNY AGUTTER
BREAKING THE SILENCE
by Stephen Poliakoff. Dir. Ron Daniels.
"SPELLBINDING." S. Times.
RSC also at the Barbican.

NATIONAL THEATRE. South Bank. NATIONAL THEATRE COMPANY—SEE SEPARATE ENTRIES UNDER OLIVIER / LYTTELTON. Excellent cheap seats on day of perf. Both theatres from 10 a.m. RESTAURANT 928 2033. CHEAP. EASY CAR PARK.

NEW LONDON. Drury Lane, W.C.2. 01-405 0072. C.C. 01-404 4079. Eves. 7.45. Tues. Sat. 3.0 & 7.45.
THE ANDREW LLOYD WEBBER T. S. ELIOT INTERNATIONAL AWARD WINNING MUSICAL
CATS
Group bookings 01-405 1567 or 01-930 6123. (Apply daily to Box Office for returns.) LATECOMERS NOT ADMITTED WHILE AUDITORIUM IS IN MOTION. PLEASE BE PROMPT. Bars open at 6.45 p.m. Alternative CC booking 379 6131. Now booking to Feb. 1, 1986.
THE LONGER YOU WAIT
THE LONGER YOU'LL WAIT

OLD VIC. 928 7616. CC 261 1821. Evgs. 7.30. Mat. Today 2.30, Sat. 4.0 & 7.45
DEBORAH KERR
THE CORN IS GREEN
by Emlyn Williams.
Directed by Frith Banbury
"SHARP AND STYLISH PRODUCTION." Sunday Times.
"Much loved piece . . . its return a welcome one." Times.
LAST WEEK. MUST END SATURDAY.

OLD VIC. 928 7616. CC 261 1821. FROM JULY 2.
THE BLOCKBUSTER MGM MUSICAL NOW ON STAGE!!!
SEVEN BRIDES FOR SEVEN BROTHERS
NOW BOOKING! NO TICKET AGENTS. RING 01-261 1821 AND CHARGE IT TO YOUR CREDIT CARD.

OLIVIER 928 2252 CC 928 5933 'S' (National Theatre's open stage) Ton't 7.15, then July 1 & 2 THE GOVERNMENT INSPECTOR by Gogol, version by Adrian Mitchell. Tomor. 7.15. Sat. 2.00 (low price mat) & 7.15, then July 3 & 4 PRAVDA — A Fleet Street Comedy.

OPEN AIR REGENT'S PARK S 486 2431 cc 379 6433 cc Hotline 486 1933. A MIDSUMMER NIGHT'S DREAM. Eves 7.45. Mat. today & Sat. 2.30. Shakespeare comedy workshop today 12 noon.

PALACE THEATRE. 437 6834. CC 437 8327/379 6433. Grp Sales 930 6123. Eves 7.45. Mat. Thu & Sat. 3.00.
PRE-THEATRE BUFFET FROM 6.45.
DOUGLAS WELLS — TIM FLAVIN — ELSPET GRAY — JOHN BLUTHAL
"THE MUSICAL THAT MAKES YOU FALL IN LOVE WITH SHOW BUSINESS." Mail On Sun.
RODGERS & HART'S
ON YOUR TOES
"An explosion of pure joy." Gdn.
"Deliriously funny." Times.
"RUN TO SEE THIS SHOW." D. Mail

PHOENIX THEATRE. 240 9661. C.C. 836 2294. Group Sales 930 6123.
"This fine piece . . . brilliantly funny." Times. "Raunchy night out." S. Exp.
STRIPPERS
A new comedy by PETER TERSON
"Compassion, wit and a good deal of worldly wisdom . . . savagely observant." D. Mail.
Evgs Mon.-Sat. 7.45. Mats. Thurs. 3.0. Sat. 4.30.
Credit Card Hotlines 741 9999.

PICCADILLY. 437 4506 CC 379 6565. CC 741 9999. Group Sales 930 6123. 836 3962. Tickets available from all branches of Keith Prowse.
(From July 11)
DAVID ESSEX & FRANK FINLAY STAR IN
MUTINY!
THE MAJOR NEW BRITISH MUSICAL NOW BOOKING
(Air conditioned theatre)

PRINCE EDWARD. 01-437 6877. S. Tim Rice and Andrew Lloyd Webber's
EVITA
THE GIANT OF MUSICALS
Dir. by Hal Prince. Evgs. 8.0. mats. Thurs. and Sat. at 3.0. C.C. hotlines 439 8499. 379 6433. 741 9999. Group sales 01-930 6123.

PRINCE OF WALES. 01-930 8681/2. C.C. Hotline 01-930 0844/5/6. Group Sales 01-930 6123. K. Prowse 01-741 9999. Evgs 7.30. Mats Thurs. & Sat. at 3.00.
DYNAMIC!
NATIONAL THEATRE AWARD WINNING MUSICAL
GUYS AND DOLLS
Starring LULU
NORMAN ROSSINGTON
CLARKE PETERS
BETSY BRANTLEY
DAVID HEALY

QUEEN'S THEATRE. 734 1166. 734 1167. 734 0261. 734 0120. 439 3849. 439 4031. Group sales 930 6123.
CHARLTON HESTON
and BEN CROSS in
HERMAN WOUK'S
THE CAINE MUTINY COURT MARTIAL
"Charlton Heston . . . A towering central performance of immense heroic stature." D. Exp. "Powerfully entertaining and thought provoking." S. Mirror.
Eves Mon.-Fri. 7.30. Sat. 8.15. Mat. Wed. 3.0. Sat. 5.0.
LAST 3 DAYS MUST CLOSE SATURDAY

RIVERSIDE. HAMMERSMITH. 748 3354. C.C. 379 6433. Tues.-Sun. 7.30. Sun. Mat. 2.00. ALAN BATES, FRANCES DE LA TOUR, MICHAEL BURNE in DANCE OF DEATH. "There is no more intelligent or enthralling acting anywhere in London . . . BRILLIANT." F.T. "COMES BLAZINGLY TO LIFE . . . IT IS NOT TO BE MISSED." D. Exp. 3 WKS ONLY.

ROYAL COURT S CC 730 1745 Returning from New York
RAT IN THE SKULL
by Ron Hutchinson
FROM TOMORROW. Eves 8 p.m.

SADLER'S WELLS. 278 8916 CC 01-379 6433. Until July 6. Eves 7.30. Sat Mats 2.30. Voted Best Play West End & Broadway
CHILDREN OF A LESSER GOD
"Memorable and manic." D. Mail 278 0855 for Theatrebus & future prog. Grp Sales 930 6123.

SAVOY. Box Office 01-836 8888. C.C. 01-379 6219. 01-836 0479. Eves. 7.45. Wed. 3.0. Sat. 5.0 and 8.30. FOURTH YEAR OF THE AWARD WINNING COMEDY HIT
MICHAEL MEDWIN
JOSEPHINE TEWSON — HUGH PADDICK
ROLAND CURRAM
DILYS WATLING — PHILIP BIRD
NOISES OFF
MICHAEL FRAYN'S COMEDY IS THE FUNNIEST PLAY I HAVE EVER SEEN IN THE WEST END." Times. Directed by MICHAEL BLAKEMORE.

SHAFTESBURY. 379 5399. CC 741 9999. Grp Sales 930 6123. Eves 8.0. Sat. 5.30 & 8.30. Wed. Mat. 3.0. THEATRE OF COMEDY COMPANY
Michael Williams
Moray Watson — Wanda Ventham and Kathy Staff
TWO INTO ONE
Written & Directed by Ray Cooney
"HILARIOUS PRODUCTION." F.T. "Comic acting at its finest." S. Tel.
OVER 200 PERFORMANCES

ST MARTIN'S. 01-836 1443. Special CC No. 01-379 6433. Evgs. 8.0. Tues. 2.45. Sat. 5.0 and 8.0. AGATHA CHRISTIE'S
THE MOUSETRAP
33rd Year
SORRY no reduced prices from any source but seats bookable from £3.50.

STRAND. W.C.2. 01-836 2660/4143/5190. Monday-Friday Evgs 8.00 Mats Wed. 2.30, Sat. 5.30 & 8.30.
"RICHARD BRIERS MANAGES TO BREAK US APART WITH LAUGHTER." Daily Mail.
DIANE FLETCHER — POLLY HEMINGWAY
WHY ME?
The New Comedy by Stanley Price with LIZ SMITH.
Directed by Robert Chetwyn.
"AN IMPORTANT EVENT IN BRITISH THEATRE. A NEW GENRE . . . IT HAS ITS OWN KIND OF BELLY LAUGH." S. Times.

STRATFORD - UPON - AVON. Royal Shakespeare Theatre (0789) 295623. ROYAL SHAKESPEARE COMPANY in TROILUS & CRESSIDA Today 1.30, 7.30 Mon 7.30. MERRY WIVES OF WINDSOR Sat 1.30 ". . . A great night out . . ." Times. AS YOU LIKE IT Sat 7.30 ". . . A magical production . . ." S. Tel. For special meal/theatre deals and hotel stopover ring 0789 67262.

VAUDEVILLE. 01-836 9987/836 5645. Evgs. 7.45. Wed. 2.30. Sat. 5.0. 8.30 WINNER OF ALL 3 MAJOR AWARDS
BEST PLAY OF THE YEAR
Standard Drama Award
Laurence Olivier Award
Plays and Players London Critics' Award
POLLY ADAMS — CLIVE FRANCIS
JAN WATERS — GLYN GRAIN
MICHAEL FRAYN'S NEW PLAY
BENEFACTORS
Directed by MICHAEL BLAKEMORE

VICTORIA PALACE. 01-834 1317. Evgs 7.30 mats. Wed. & Sat. 2.45. *MICHAEL CRAWFORD* in
BARNUM
SEASON EXTENDED. NOW BOOKING TO NOV. 9. HOTLINE FOR CREDIT CARD BOOKINGS RING 01-828 4735. BOX OFFICE OPEN MON.-SAT. 9 A.M. to 9 P.M. AND ON SUNDAYS. FOR TEL. C.C. BOOKING ONLY 11 A.M. to 7 P.M.

WESTMINSTER TH. 01-834 0283/4. C.C. 834 0048. Evgs 7.45. Sat Mat 2.30
IAN CULLEN as Paul of Tarsus in
MAN OF TWO WORLDS
a play about St Paul
"*A RICH CHARACTER PRESENTED THROUGH CONFLICT, COMEDY AND CONTEMPLATION.*" Catholic Herald. EXTENDED BY POPULAR DEMAND UNTIL SATURDAY.

WINDSOR THEATRE ROYAL. 95 53888 Running until 29th June
THE SLOANE RANGER REVUE
Devised by NED SHERRIN and NEIL SHAND

WYNDHAM'S. 836 3028. C.C. 379 6565/379 6433/741 9999. Groups 930 6123/836 3962. Evgs 8.0. Wed. mat. 3.0. Sat. 5.0 & 8.15.
"A VERY FUNNY SHOW." Obs.
SUE TOWNSEND'S
THE SECRET DIARY OF ADRIAN MOLE
Aged 13¾
Music and lyrics by KEN HOWARD & ALAN BLAIKLEY
"LIVELY, SPARKISH HUMOUR." Guardian.

CINEMAS

ACADEMY 1. 437 2981. Losey's film of Mozart's DON GIOVANNI (PG) at 1.15 (not Sun.), 4.20, 7.55.

ACADEMY 2. 437 5129. OLD ENOUGH (PG). Progs at 2.20 (not Sun.). 4.20. 6.25. 8.35.

ACADEMY 3. 437 8819. THE TIMES OF HARVEY MILK (15). Progs 5.00, 6.50, 8.40.

CHELSEA CINEMA. 351 3742. Kings Rd (nearest Tube Sloane Sq). SILVER CITY (15). "ONE OF THE BEST AUSTRALIAN FILMS FOR YEARS." Australian Post. Film at 2.05, 4.15, 6.30, 8.50. Seats bookable last perf. only.

CURZON MAYFAIR. Curzon Street, W.1. 499 3737. James Mason Edward Fox in THE SHOOTING PARTY (15). "Superb." S. Exp. "A brilliant film." BBC. Film at 2.00 (not Sun.). 4.10. 6.20 & 8.40. NOW IN ITS FIFTH MONTH.

CURZON WEST END. Shaftesbury Avenue, W.1. 01-439 4805. Tom Bell, Miranda Richardson in THE INNOCENT (15). Film at 2.00 (not Sun.), 4.10, 6.20 & 8.40.

LEICESTER SQUARE THEATRE. 930 5252 (Enq) 839 1759 (24 Hour Access/Visa Bookings.) RUNAWAY (15) Sep. progs Dly 1.15, 3.45, 6.15, 8.50. All Progs Bookable in Advance.

LUMIERE CINEMA. 379 3014 / 836 0691 (Nearest Tube Leicester Sq.) Bertrand Blier's OUR STORY (15). "ALAIN DELON & NATHALIE BAYE give the performances of their lives." Derek Elley, London Film Festival. Film at 1.45, 4.00, 6.20, 8.45. Seats bookable for Eve perfs.

MINEMA, 45 Knightsbridge. 235 4225. "AMADEUS" (PG). Daily at 2.30. 5.30. 8.30. Late Show Fri. & Sat. 11.15. Book Now.

ODEON HAYMARKET. (930 2738). BIRDY (15). Sep. progs 2.00. 5.35, 8.25. All seats bookable in advance. Access and Visa telephone bookings Welcome.

ODEON LEICESTER SQUARE (930 6111) Info 930 4250/4259. A VIEW TO A KILL (PG). Sep. progs. Doors open daily 1.00, 4.15, 7.45. Late night show Tues.-Sat. Doors open 11.15 p.m. Advance bookings for all progs. Access and Visa phone bookings welcome. Credit Hot Line 839 1929. 24 hour service. £2 seats available Monday all perfs.

ENTERTAINMENTS

WEMBLEY ARENA. 01-902 1234. C.C. 748 1414. Grp/Party Bkgs 580 3430.
TORVILL AND DEAN
TORVILL & DEAN
TORVILL & DEAN
TORVILL & DEAN
Three mass brains July 23—Book now at Wembley Arena. Ticketmaster and all usual agencies.
TORVILL & DEAN
TORVILL & DEAN
TORVILL & DEAN
Over 250,000 have already booked — have you?

EXHIBITIONS

26TH ANTIQUARIAN BOOK FAIR. Park Lane Hotel, Piccadilly, W.1. LAST DAY 100 dealers from 9 countries. 11 a.m. to 6 p.m.

Look at Lovell
FOR PLANT HIRE

BIRTHS, MARRIAGES, DEATHS IN MEMORIAM AND ACKNOWLEDGMENTS ..... £4·50 a line (minimum 2 lines)

Announcements authenticated by the name and permanent address of the sender may be sent to THE DAILY TELEGRAPH, 135 Fleet Street, London E.C.4, or telephoned (by telephone subscribers only) to:
01-353 2060 or 01-583 3939
Announcements can be received by telephone between 9.00 a.m. and 6.45 p.m. Monday to Friday, on Saturday between 9 a.m. and 12 noon.
FORTHCOMING MARRIAGES, WEDDINGS, etc., on Court Page £8 a line. All Advertisements are subject to V.A.T.
Court Page announcements cannot be accepted by telephone.

BIRTHS

BOWEN. — On June 25, to ALISON (née Law) and LUKE, a daughter (Helen).
BROWN.—On June 9, at Stepping Hill Hospital, to YVONNE (née Hughes) and DENIS, a fine son (Anthony Leon), a brother for Venetia.
CRAMPTON.—On June 22, to SALLY (née Gillingham) and FIGGY, a daughter.
CHAPMAN. — On June 24, to MARGARET (née Wooding) and PATRICK, a son, a brother for Richard and Annabel.
CHRUSCIKOWSKI.—On June 25, at Mount Alvernia, Guildford, to GILLIAN (née Hunt) and JAN, a son (Alexander Philip).
DELIUS.—On June 24, at the Middlesex Hospital, to CAROLINE and MALCOLM, a son, a brother for Edward and half-brother for Emma, Frederick and Rose Hurlston.
DOWNIE.—On June 19, in Montreal, Canada, to LINDA (nee Bratty) and IAN, a son (Alexander).
EVANS.—On June 15, to ALISON (Partridge) and MARK, a son (Thomas Anthony John).
FATEMI.—On June 24, to SARAH (nee Foulds) and ALI, a daughter (Roxana Louise).
FLYNN. — On Wednesday, June 26, Laurence Tom Harvey, son of SIAN and PETER. Lived for 21 hours.
FOULDS.—See FATEMI.
GILCHRIST.—On June 26, at Epsom District Hospital, to ANGELA (née Hagger) and CLIVE, a daughter (Philippa Jane).
GRIGG.—On June 25, in Brisbane, to ANITA and MARTIN, a son (Christopher), brother for Nicole.
HARRISON.—On June 26, at Birmingham Maternity Hospital, to Dr LESLEY JANE HARRISON, a son (Barnabus).
HATCH. — On June 24, to FIONA (née Scobie) and ROBERT, a daughter (Jenny), a sister for Williams.
HOLLIS.—On June 21, at Hinchingbrooke Hospital, Huntingdon, to DIANA (nee Lloyder) and PETER, a son (David Peter), brother for Joanna and Timothy.
HOOD.—On June 23, to JUDY and DAVID, a daughter (Elizabeth Joanne Francesca), a sister for Matthew and Edward.
JACKSON.—On June 22, to MELANIE (nee Noble) and HOWARD, a son, a brother for Barnabas and Ruth.
LORENZINI. — On June 10, at Brescia, Italy, to MARI (nee Johnson) and STEFANO, a daughter (Sofia), sister for Massimiliano.
MAGUIRE. — On June 25, at St. Austell, Cornwall, to JENNY (nee Barton) and JOE, a daughter (Mary-Rose Jennifer), a sister for Rebecca, Emmeline, Thomas and James.
MCGOWAN.—On Friday, June 21, to CHARLOTTE (nee Eden) MUNGO, a son.
MORAN.—On June 24, at Watford Hospital, to CHARLOTTE (née Gower) and PAUL, a son (Nicholas David).
MORTON-SMITH.—On May 14, to RHODABEL (née Fletcher) and WILLIAM, a son (Nicholas Edward). New address 797, Park Lane West, Santa Barbara, CA 93108, U.S.A.
NORTON. — On June 26, to ELIZABETH (née Rapp) and ANDREW, a son (Frederick Arthur).
POTT.—On June 13, to SUSAN and ANDREW, a daughter (Julia Elizabeth Sheila), sister for Alice.
SCHOFIELD. — On June 24, at St Asaph Hospital, North Wales, to DIANA (née Hunslet) and TIM, a large son.
SPENCER.—On June 23, at Redhill Hospital, to JACQUELYN (nee Foulks) and ROUSSICK, a son (Sebastian Adam John), a brother for Dominic and Benjamin.
STEWART-WOOD.—On June 22, to MARJANNE and FRANK, a son (Charles William Nicholson).
THOMPSON.—On June 22, to SUE and ROBERT, a son (Thomas Robert), brother for Nicholas and Caroline.
TURLEY. — On June 24, to GILL and PAUL, a son (William Oliver Burgess), brother for Niomi and Eleanor.
van der KLIGT. — On June 6, to DIANA (née Russell) and REES, a daughter (Melissa Catherine).
WILD.—On June 18, to JULIA (née Godwin) and JONATHAN, a son (Henry Charles Godwin).

MARRIAGES

DERRAM—COPPARD. — On June 15, at Petts Wood Methodist Church, MICHAEL, son of Mr and Mrs F. S. DERRAM, of Bristol, to ELNA, daughter of Ing. J. CABRERA y Sra. of Lima, Peru.

SAIT—BOWIE.—On June 22, 1985, in Aylesford, Kent, ROBERT LLOYD, son of Mr and Mrs CHARLES SAIT, to IRENE, daughter of Mr and Mrs JOHN AYCOK BOWIE, of Rochester, Kent.

SCATTERGOOD — RUNCIMAN. — On June 22, at St. James's Church, Alveston, by The Rev. R. A. Noble, ALISTAIR JOHN, only son of Mr and Mrs H. G. SCATTERGOOD, Hale, Cheshire, to HONOR, daughter of Mr and Mrs R. RUNCIMAN, North Berwick, East Lothian.

RUBY WEDDINGS

HEPWORTH—HOPKIN.—On June 27, JOE to MARY, very much loved by all. Lucky enough to know them.

SCOVELL—CHRISTIE.—On June 27, 1945, at Caxton Hall, London, Surgeon Cmdr F. G. Y. SCOVELL, R.N., to DORIS (Peggy) CHRISTIE. Now living at Broom House, Hindhead, Surrey GU26 6SL.

SHAPERO—BAUN.—On June 27, 1945, at Portsmouth and Southsea Synagogue, MAURICE to REENA. Now at Edgware, Middlesex.

GOLDEN WEDDINGS

DAVIES—DAVIES.—On June 27, 1935, at Llandaff Cathedral, LEONARD CHURCHLAN to OLIVE WOODWARD. Still at The Coach House, Llwyncelyn.

WELLINGTON — ENGLAND. — On June 27, 1935, at St John's Church, Bournemouth, BRIAN TREVOR WELLINGTON to NANCY VICTORIA ENGLAND. Since then at Pelpswick, Gloucestershire. D.G.

DIAMOND WEDDING

SMITH—WILSON.—On June 27, 1925, at Shoreditch Church, London, GEORGE EDWARD to CHRISTINA MAUD. Now at Stanesbrook. E-18-

DEATHS

ALDERSON.—On June 23, suddenly, GLADYS HELEN AUDREY, of Caterham, widow of Lionel and dearly loved by family and friends. Funeral service at Worth Crematorium, Crawley, on Wednesday, July 3, at 12.15 p.m. Flowers to B. C. Baker & Son, 157/7, High Street, Caterham, tel. 43218.

ANDERSON. — On June 26, 1985, suddenly in Warneford Hospital, KATHLEEN ELSA, aged 74 years, of 4, Vernon Close, Leamington Spa, wife of the late Dr T. M. ANDERSON, and loving mother of Tim and the late Ann M. Anderson. Funeral service and cremation at The Mid-Warwickshire Crematorium, Oakley Wood, on Tuesday, July 2, at 11 a.m. Floral tributes may be sent to W. G. Rathbone (Funeral Directors) Ltd. 30, Clarendon Avenue, Leamington Spa.

BARBER. — On Tuesday, June 25, 1985, peacefully at his home in Jersey after a long illness, LONYEL BARBER, beloved husband of May and devoted father of John. Funeral private. No flowers, please. Inquiries to G. E. Croad, F.D., Don Road, Jersey, C.I., tel. 0534 33530.

BELFORD. — On June 26, 1985, peacefully at home after a long illness, ALBERT, aged 62 years, of Bristol, dear husband of Muriel, loving father of Lesley and Richard and darling grampa to Mark, Kate and Laurie. Cremation at Arncombe Crematorium, Bath, 2 p.m., Monday, July 1. Cut flowers only, please.

BELLAMY. — On June 23, at his home in Amersham, JACK (John), beloved husband of Nancy, devoted father of Christopher and Nicholas. Funeral service St Leonard's Church, Chesham Bois, at 2 p.m., July 2, followed by private cremation. No flowers, but donations to British Heart Foundation.

BODYCOMBE.—On June 26, peacefully at Morriston Hospital, GARETH, of 3, Eversley Road, Sketty, Swansea, beloved husband of Margaret and devoted father to his family. Resting at Marlborough Road Chapel of Rest, Sketty, Swansea (Rees Davies & Son), until funeral service at St Paul's Church, Sketty, on Saturday, June 29, at 9.30 a.m., followed by cremation at Swansea Crematorium, 10.20 a.m. Family flowers only. Donations, in lieu, if desired, may be sent to Sketty Church Roof Appeal Fund, c/o Mr Simon Bodycombe, 33, Pinewood Road, Sketty, Swansea.

BROOKS. — On Tuesday, June 25, at Treliske Hospital, Truro, Cornwall, after a short illness, JOSEPH BERNERT BROOKS, M.B.E., M.A., F.I.Mech.E., F.I.E., late of the University Engineering Laboratory, Cambridge, loving husband of Winifred and much loved father grandfather and great-grandfather.

BURCHETT. — On June 23, 1985, peacefully in hospital, LUCY EMILY (known as June), aged 84, of Rumpers ford, Berkshire, beloved widow of JAMES GODFREY BURCHETT. Cremation at Kingsdown Crematorium, Swindon, Wilts, July 4, at 11.30 a.m.

BURN. — On June 24, 1985, GERVEY DOUGLAS BURN, beloved husband of Carmel, father of James and David and stepfather of Adrian, Stephen, Philip and Mark. Cremation at Margate Hera Crematorium, Garston, on Tuesday, July 2, at 3.30 p.m. Flowers to Co-operative Funeral Services, 291, Lower High Street, Watford.

BUTLER. — On June 24, 1985, peacefully after a short illness, SOPHIE MARIE, in her 87th year, adored wife of Hubert and beloved mother of Marjorie and Noreen, and of her grandchildren and great-grandchildren. Private funeral in Deal. Family flowers only. Donations, please, to Save the Children Fund.

(Continued on Column Six)

LABOUR RUSH TO SHAKE UP PARTY HQ

By NICHOLAS COMFORT Political Staff

LABOUR'S National Executive set in motion yesterday a sweeping reorganisation of the party's headquarters after being warned by Mr Larry Whitty, its new General Secretary, that delay could cost Labour the next election.

By 16 votes to six the Executive voted both to accept the recommendations of a review team, headed by Mr Whitty, and to implement them without waiting for approval from October's party conference.

It acted on the basis of a report describing the management structure as "top-heavy," the performance of key tasks as "inefficient" and "unprofessional" and fund-raising activities as loss-making.

The reorganisation, and the need to make an early start on it, was strongly supported by Mr Kinnock.

No time to lose

But the plan came under fire from left-wingers led by Mr Eric Heffer and Mr Dennis Skinner who argued that it was too concerned with management and not enough with politics.

They also pressed, with support from Mr Wedgwood Benn, for a final decision to be left until the party conference.

However, a clear majority accepted Mr Whitty's argument that with an election maybe *only two years away, there was* no time to lose and that given the size of Labour's task every day would count.

They also agreed that in implementing the central proposal to cut the number of departmental heads within the 130 staff at Walworth Road from 10 to 3, the new appointments shold be externally advertised.

Mr Whitty aims to have the entire new structure functioning by Christmas, with his three lieutenants who will head new "super-departments" for organisation, policy development, and campaigns and communication in place by the end of September.

The report put to yesterday's meeting, which Mr Whitty wrote although much of the work was done before he took over as General Secretary from Mr James Mortimer, put the party's organisational problems in stark terms.

"The organisation of elections is les efficient, less adventurous and less flexible than our opponents," the Mr Whilly declared.

"Campaigning activity, material, and presentation often appear unprofessional compared with our opponents."

Furthermore, money-raising activities, including literature sales, LABOUR WEEKLY and NEW SOCIALIST, "make a substantial loss for the party."

At first effect of the impending *charges is that the* party has appointed a Temporary Director of Publicity from August 5 to succeed Mr Nick Grant, who has been offered a liaison post with Mr Robert Maxwell's Mirror Group.

Miss Veronica Crichton, 36, a former Labour and County Hall Press Officer, will hold the appointment only until the hierarchy in the new campaigns and communication section can be settled.

Continued from Page 1 By JAMES WIGHTMAN

Lawson rebuffs CBI

three days after the Cabinet's special discussion at Chequer's about long-term public expenditure and two weeks before the Cabinet has its first look at the extra spending totals wanted by individual Ministers for the 1986-87 financial year.

Trouble in containing public expenditure has meant that the Government has done less than it hoped to reduce taxes.

In his speech yesterday, the Chancellor said there was a link between high levels of taxation and sluggish economic performance.

He added: "That is why a priority for the remainder of this Parliament—and I know the CBI agrees—is to bring taxation down.

"By next year we shall have the lowest rate of corporation tax of any major industralised country.

"But income tax is still too high. The economy is growing fast.

"It is right that taxpayers should benefit by being allowed to keep more of what they earn, and it is good for jobs, too."

The Chancellor also responded sharply to the call by the CBI on Monday for an urgent two per cent. cut in interest rates to stimulate industry and employment.

He made it clear that he would not act to induce lower interest rates, which also affect home-buyers with mortgages as well as other borrowers as well as industry.

Mr Lawson said: "I well understand industry's concern about the level of interest rates.

"I said in the Budget speech that short-term interest rates would be held at the level needed to maintain monetary conditions that will continue to bring down inflation.

"That remains the position.

"All outside forecasters agree that inflation will be appreciably lower by the end of the year and I expect it to continue falling next year.

"But I am not prepared to take any chances with inflation.

"As a result of the politicies we have been pursuing as well as its own efforts, British industry is doing well.

Record profits

"Company profitability last year was the highest ever recorded. Investment reached an all time high, and CBI surveys point to a further big rise this year.

"But I have to say that companies can do more to help themselves than I can do for them.

"According to the CBI, one per cent. on interest rates—if maintained for a full year—is thought to cost industry about £250 million.

"But one per cent. extra on pay costs over £1,000 million a year.

"And earnings in the private sector have risen by around nine per cent. over the last year, well above the rise in the cost of living.

"So lower pay settlements are far more important to business even than lower interest rates.

"Furthermore, if wages rise less fast and industry borrows less, that in itself will tend to bring about lower interest rates, to say nothing of the beneficial impact on jobs.

"The link between pay and jobs is well established."

CBI HITS BACK

Pressure will be maintained

OUR BUSINESS CORRESPONDENT writes: The CBI quickly hit back at the Chancellor's criticisms and made it clear it intends to maintain the pressure for an interest rate cut.

Sir Terence Beckett, director-general, said high interest rates increased costs both to firms and individuals with the result that mortgage payments were becoming an increasingly sensitive factor in wage bargaining.

He added: "It is important to keep both interest rates and wage settlements down to make Britain more competitive and create more real jobs."

There is widespread concern in industrial quarters about the widening gap between British and other interest rates.

Biffen's warning—P6

Commons Sketch

The trouble with old Nick . . .

By GODFREY BARKER

THE House has got a problem with Mr Nicholas Winterton (C., Macclesfield). *Loosely* speaking, it is one of undischarged violence.

On Tuesday Mr Winterton erupted without warning into the right earlobe of Mr Edward Heath. Yesterday, in Committee Room 21, it was Mr Tony Newton's turn.

The DHSS Minister was rhubarbing gently on his Green Paper, the one that is all prose and no figures, on reforming the Welfare State.

MPs snoozed comfortably under his impressive grind of detail. Suddenly Mr Winterton broke loose in the unholy company of Mrs Renee Short (Lab., Wolverhampton NE), the committee chairman.

"What are the internal DHSS figures on gainers and losers in the Green Paper?" snapped Mrs Short.

Mr Newton looked shocked. "We're told," added Mrs Short fiercely, "that 7 million of 7½ million claimants will be worse off, including 4 million pensioners."

Mr Newton sounded defensive. "In what sense do you mean 'internal'?" he murmured.

"You know," responded Mrs Short. "The figures you're not willing to give us."

She reeled off some more horror statistics invented at the Brecon and Radnor by-election about 650,000 housing benefit claimants losing over £5 per week and 1·8 million losing *benefit entirely.*

Mr Newton demurred. The Government had no figures. It was time for Tories to shut up. Mr Winterton jumped right in.

After three minutes, it became clear that Mr Short was the nice guy in the darkened cell at the police station who invites you to co-operate over a cup of tea and a cigarette. Mr Winterton was the one the nice copper has to restrain.

"Are you prepared to say," howled Nick in capital letters, "that these are NOT figures that have been used by your department?"

Mr Newton was all bland professionalism. "All I cany say is that they are not figures which can describe the position in relation to decisions which have not yet been taken," he shrugged, not unhelpfully.

Mr Winterton took on the menace of the bus conductor on the midnight skinhead service to Wembley. "So you're denying the chairman's figures, are you?" he boomed.

Mr Newton, smart operator, was not intimidated. "Without knowing the basis on which they're contructed, I can't comment."

Very formidable

Nick got very formidable. Tories cowered. He assumed the belligerence of the travelling salesman who's wedged his Encyclopaedia Britannica into the narrow chink at the front door.

"So these are NOT the figures you've used, eh?" he bellowed.

Mr Newton found he could not helpfully add to his previous answer, Mrs Short said he might think about it and let the Committee know. Mr Newton said charmingly he would. Mr Winterton was not done with him.

Yesterday he left his foot in Mr Newton's door for 20 minutes, pressuring him unmercifully. No Tory could get in to stop him.

"Rather unsatisfactory, isn't it?" hissed Nick. "The committe can't get anywhere with this."

Where are the rest of us to get with him?

AIRPORT EXERCISE

Police surrounded an Air India jumbo jet at Heathrow yesterday as part of a routone security exercise aimed at combatting terrorism. Troops with armoured vehicles also took part.

BEIRUT

By JOHN BULLOCH

Continued from Page One

French the more practical embassy as it has extensive grounds and buildings.

Mr Berri set out three basic conditions for the eventual release of the hostages, two of which seemed capable of immediate implementation.

He said he wanted the American fleet off Lebanon to stay outside Lebanese territorial waters, which he defined as 12 kilometres, presumably confusing kilometres and miles.

In fact, the eight-ship-strong American task force led by the aircraft carrier, Nimitz, and ships carrying a 1,800-man marine assault force is much further than 12 miles off the Lebanese coast.

Secondly, Mr Berri asked for an assurance that there would be no attacks on Lebanese territory, either by America or by Israel, once the hostages drama ended.

The United States has threatened retaliation once all Americans are out of Lebanon, but indications were that the "punishment" officials had in mind was against Iran rather than Lebanon.

Thirdly, the Amal leader said that all the Lebanese detained in Atlet prison camp, Israel, would have to be released before the Americans could be sent home.

Assurance rejected

Asked if he could agree to the Americans being freed against an American assurance of eventual freedom for the Lebanese prisoners, he gave a brusque "No."

Mr Berri said two of the 12 Westerners kidnapped over the past 18 months in Beirut and held by various groups would be released at the same time the American hostages were set free.

The two would be the missing French journalists, Jean Paul Kaufmann and Michel Seurat, who were picked up at a checkpoint outside Beirut airport as soon as they arrived in Lebanon a month ago.

When I asked Mr Berri about the fate of the other ten missing Westerners, including seven Americans and the 65-year-old British journalist, Mr Alec Collet, he said he had no knowledge of their whereabouts.

The groups holding the two Frenchmen had contacted him and offered to include the two in the eventual prisoner exchange, he said.

The Amal leader, still insisting on his status as a mediator rather than a primary figure, said the International Red Cross had visited all 40 American hostages in Beirut on Tuesday.

A second American, named only as Mr Grossmeyer, was in poor health, and a decision on whether or not to free him would be taken today.

Mr Palmer added that the hostages had been assembled in one central location, all had been spoken to and some had been examined by doctors.

In Beirut last night, the main group of hostages was being kept in a hall in the southern and solidly Shi'ite suburb.

Another eight were in a villa not far away held by Hizbollah men, and the three flight crew of the Trans World Airlines plane were still aboard the aircraft.

The three crew members, aboard the plane since June 14, have been allowed into the airport building for showers, but desperately need a change of clothes and reading material to pass the time.

They have been allowed to write to their families.

HOSTAGE LECTURED

Lessons on Islam

The American hostage released yesterday in Beirut, Mr Jimmy Dell Palmer, arrived in Cyprus later and said he was given regular teaching on Islam by his Shi'ite Moslem captors, who believed the sky-jacking of the Trans World Airliners was "in the name of God."

"Their line of thinking was that anything done in the name of God was OK," he added. "But I don't understand their cause."

Mr Palmer, 48, is returning to his home in Little Rock, Arkansas, from London today.—Reuter.

DEATHS (Continued)

CAMPBELL. — On June 24, 1985, suddenly at home, 20, Magdala Crescent, Edinburgh, EVELYN WINIFRED, beloved wife of the late EWEN CAMPBELL, L.M.G., M.B.E., M.C., and loving mother of Deirdre, Valerie and Fiona. Service at Warriston Crematorium, Lionel Chapel, Warriston Road, Edinburgh, on Friday, June 28, at 12.15.

CASAFIEKI. — On June 25, 1985, peacefully at St Joseph's Hospice, London, PAUL, aged 51, much loved brother to Peter and Mary. Grateful thanks to Doctors, Sisters and nursing staff for their wonderful care. Requiem Mass on Saturday, June 29, at 10 a.m., at Our Lady and the English Martyrs, Cambridge.

CERSELL.—On June 20, at Worthing, ELLEN, formerly of Ealing, widow of Edwin, beloved mother of Sybil and Terry. Funeral service at Worthing Crematorium, Thursday, June 27, at 3 p.m. Donations to St Barnabas Hospital, Worthing.

CHIVERS. — On June 24, 1985, peacefully at the Royal United Hospital, ROBERT ALBANY CHIVERS, in his 97th year, of Henrietta Street, Bath, dearly loved husband of Edith, dear father of Harold, Tristram and Andrew and a much loved grandfather and great-grandfather. Funeral service at Beechen Cliff Methodist Church, on Monday, July 1, at 2 p.m., followed by cremation. No flowers by request, but donations, if desired, may be sent to The Bath Branch of the British Polio Fellowship, c/o Miss K. Taylor, 15, Dartmouth Avenue, Bath. Arrangements by Jollys, funeral directors, Milsom Street, Bath.

COLEMAN. — On Wednesday, June 26 peacefully at home after a long illness, FREDERICK THURSELL COLEMAN. Cremation at Cambridge City Crematorium, on Monday, July 1, at 1.30 p.m. No flowers by request. Donations, if desired, to Arthur Rank House, c/o Mr W. G. Sargent, Weymans Funeral service, 26-28, Abbey Walk, Cambridge.

COOPER.—On June 24, 1985, in hospital, KENNETH JACK, of Brentham, Essex, much loved husband of Babette, dear father of Michael, Heiko and Peter, brother of Douglas, Maurice and sister Jill. Funeral service Brentham Church, on Tuesday, July 2, at 2.30 p.m., followed by interment in the churchyard. Family flowers only, please, but donations, if desired, for Cancer Relief or Cancer Research, c/o Miriam Smythe, F.D., 145, Felixstowe Road, Ipswich.

COOPER.—On June 25, 1985, at Bacton Grange, Suffolk, ELSIE, aged 92, daughter of WILLIAM FARRAR ROBERTS, of Ranson, previously Francis, previously Cruce. Funeral service at Ipswich crematorium on Wednesday, July 3, at 12.15 p.m., in the West Chapel.

COOTE.—On June 26, 1985, after a short illness, George Claude the Reverend DENIS IVOR COOTE, C.B.E., dear husband of Mary and the late Elizabeth, much loved father of Caragh, step-father of Peter, John, Richard, Judith and Philip and a much loved grandfather. Funeral service at St Peter's Church, Parkstone, Poole, on Saturday, June 29, at 12 noon. Private cremation following. Family flowers only by request, but if desired, donations may be sent to the R.A.F. Benevolent Fund or Cancer Relief.

COPPING. — On June 26, 1985, peacefully at his home, GEORGE, aged 83, dearly loved husband of Rose and father of Shirley, Jack and Ralph.

CON.—On June 24, 1985, peacefully, HARRY DRAPKIN, aged 65 years, of 108 Midland Road, Wellingborough and formerly of Bedford.

DAFFORN.—On June 23, 1985, at Seaford, Sussex, HERBERT WILLIAM, ex 2nd Battalion Parachute Regiment. Funeral service at Seaford Head Church, Newhaven, on Thursday, July 4, at 10 a.m. Flowers to Bradford & Newhaven Funeral Service, Cradle Hill Road, Seaford.

DEAVES.—On June 16, 1985, STANLEY GEORGE, of Rushcombe, 11A, Alexander Drive, Bexhill-on-Sea, beloved husband of the late MAY DEAVES, adored and treasured by all his family. Cremation has taken place.

DERHAM-REID. — On June 26, 1985, peacefully at The Pride Coast hospital, EULALIE (Biddy) DERHAM DERHAM-REID, M.A., dearly loved daughter of the late Dr James Derham-Reid, M.C., L.R.C.P.(Edin.), M.R.C.S. (Eng.), much loved sister of Valerie, Donald and Ian and greatly loved aunt of Andrew, Judith, Diana and Sally. Funeral service at the Park Crematorium, Lytham, at 12.30 p.m. on Tuesday, July 2. No flowers, but donations to Imperial Cancer Research, P.O. Box 124, Lincoln's Inn Fields, London. Inquiries, please, to J. & A. Porter, Ansdell, Lytham, tel. 0253 735425.

DHARGALKAR.—On June 24, at Edgware following a car accident, MARTUK DHARGALKAR, beloved son of Hildegard and Suresh and brother of Hans. Funeral 10 a.m., Friday, June 28, at Golders Crematorium, where flowers may be sent.

DONALD. — On June 25, 1985, PAMELA ADA (Peg), of 9, Willsbolt Court, Cheltenham, widow of Donald, A. F. (Bobby). Cremation at Woking Crematorium, Monday, July 1, at 12 noon. Family flowers only.

DUNCAN-SMITH. — On June 25, 1985, at the Middlesex Hospital, R. DUNCAN-SMITH, husband of Terry, of St. John's Wood. Cremation Putney Vale, at 11.15 a.m., on Monday, July 1. Family flowers only. Donations, if desired, to Cancer Research, Middlesex Hospital. No letters, please.

DYSON. — On June 26, 1985, in hospital, Dr JAMES DANIEL DYSON, M.B.E., M.B.B.S., M.R.C.S., L.R.C.P., D.P.M., aged 93 years, of Surbiton Court, St Andrew's Square, Surbiton, Surrey, dearly loved husband of Gwendoline Ada Dyson and dear father of Michael, Pamela and Peter. Funeral on Wednesday, July 3. Requiem Mass at St Raphael's Church, Surbiton, at 10 a.m., followed by interment at Kingston Cemetery. Flowers and inquiries to Fredk. W. Paine, Horace Road, Kingston upon Thames, tel. 01-546 7472.

EVERETT. — On June 26, 1985, peacefully in hospital, MARY (Kit), dearly loved wife of the late Ted, a loving mother and grandmother. Service at St John's Church, Shirley, Wednesday, July 3, at 2 p.m., followed by cremation. Family flowers only, please, but donations, in lieu, may be sent to Friends of Queens Hospital, Queens Road, Croydon.

FARTHING.—On June 24, peacefully at Southwood Hospital, REGINALD CHARLES, very dear husband and companion of Dorothy, loving father of John and Margaret, caring father-in-law of Barbara and John, and devoted grandpa of Alan, Carol, Mark, Sarah and Fiona. Private service at home, followed by cremation at Canford Crematorium, Bristol, on Monday, July 1, at Canford, 3.20 p.m. Family flowers only, but donations, if desired, to the Baptist Home Mission Fund, c/o Arthur Davey & Sons, F.D., 82, Silver Street, Nailsea, near Bristol.

FLETCHER.—On June 21, 1985, suddenly at Burrogate, Alva Jane WYATT, aged 76 years, of Redcliffe, Alford Road, Bilsby, near Alford, Lincs, widow of the Rev T. H. FLETCHER. Funeral service at Bilsby Parish Church, on Friday, June 28, at 2 p.m., followed by burial in the churchyard. Family flowers only. Donations, if desired, may be given to Bilsby Parish Church, c/o J. W. Cawthorne and Sons, funeral directors, Lineby, near Alford, tel Alford 3444.

FLETCHER.—On June 26, peacefully at home, Thornham Friars, Jevington, most dearly beloved wife of Geoffrey and dearly loved mother of Lynette, Ros, Joan and Geoffrey. Funeral service at St Mary's Church, Thornham, 11.45 a.m., Monday, July 1, followed by private cremation. Flowers to Pickard and Beale, 11, Brewer Street, Maidstone.

FOAD.—On June 16, peacefully in hospital, JOYCE (ex F.M.R.A.F.N.S.), beloved wife of RR (Steve) Foad, R.A.F. (Retd). Resting at its place.

GRAHAM.—On July 24, 1985, peacefully at a nursing home in Elstree, ELSA LADY TILLIS, widow of Major-General DOUGLAS A. H. GRAHAM, C.B., C.B.E., D.S.O., M.C., and mother of Heather and of the late Margo, Ronald and Alan. Remains bequeathed for Medical Research. Private interment of ashes later.

GREAVES. — On June 24, 1985, peacefully, HARRY GREAVES, aged 84 years, of 33, Buckingham Gate, London, S.W.1. Service at Worthing Crematorium, Findon, Sussex, on Tuesday, July 2, at 12.30 p.m. Inquiries to H. D. Tribe Ltd, Worthing 34516.

GRIFFIN.—On June 22, 1985, peacefully at St Mary's Hospital, Eastbourne, JOHN PHILIP, aged 86, beloved husband of Winifred and much loved and devoted father of John and Robert. Cremation on Monday, July 1, at 11.30 a.m., at Eastbourne Crematorium. Inquiries to Hause and Sons, Eastbourne.

GROOMBRIDGE. — On June 21, 1985, suddenly, KEITH HERBERT GROOMBRIDGE, M.B.I.E., L.M.R.S.H., darling husband of Marie, loving father of Warren and Sandra and dearest only son of Grace and Herbert. Funeral service at St Peter and St Paul Parish Church, Tonbridge, Kent, Wednesday, July 3, at 2 p.m., followed by private family interment at Tonbridge Cemetery. Flowers please, to 31, Quarry Hill Road, Tonbridge, tel (0732) 353964, before 10.30 a.m. Keith's many friends are invited to pay their respects at 31, Quarry Hill Road, Tonbridge, Monday and Tuesday, July 1 and 2. All are welcome there and at the church service.

GROVES. — On June 26, 1985, suddenly at home, JANE GROVES, beloved wife of Ronald, loved mother of Simon and beloved grandmother. Cremation at Worthing Crematorium, Findon, at 2.30 p.m., on Tuesday, July 2. Family flowers only, please. Donations, if desired, to Imperial Cancer Research, c/o H. D. Tribe Ltd., 40, Brunswick Road, Shoreham-by-Sea, Sussex.

HAGGIS.—On June 25, 1985, peacefully in hospital, GWENDOLINE, of Rustington, Sussex, aged 87 years, beloved wife of Harold, mother of Geoffrey and Ian and a much loved grandmother. Service Angmering Baptist Church, on Monday, July 1, at 2.45 p.m., followed by private cremation. Family flowers only, please. Donations, if desired, for R.N.I.B. Talking Book Service may be sent, c/o and all inquiries to P. J. Holland and Son, Terminus Road, Littlehampton, Sussex, tel. Littlehampton 713939.

HARRISON. — On June 26, 1985, peacefully at Treliske Hospital, Rear-Admiral HUBERT SOUTWOOD HARRISON, C.B.E., D.S.C., husband of the late Beth Rowson Harrison, of Budock Vean, Mawnan Smith. Cremation on Friday, June 28, at Kernow Chapel, Penmount Crematorium, Truro, at 1.40 p.m. Flowers to Mrs. Trevena, 13, Trescobeas Road, Falmouth, tel. 312143.

HATTER.—On June 25, 1985, peacefully at Nazareth House, Isleworth, Middx., KATHLEEN AGNES, aged 79 years, widow of Fit Lt SYDNEY JEFFS HATTER and mother of Angus, much loved by all the family. Requiem Mass at Nazareth House, Isleworth, on Monday, July 1, at 1 p.m., followed by cremation at The South West Middlesex Crematorium, Hounslow Road, Hanworth.

HAWKES.—On June 26, 1985, peacefully in The Sue Ryder Home, Nettlebed, HEATHER MAVIS, daughter of the late Trevor and of Gertrude and sister of Joan. Funeral service at Christchurch United Reformed Church, Henley-on-Thames, on Tuesday, July 2, at 11.30 a.m., followed by private cremation. Family flowers only, but donations in her memory, may be given to The Sue Ryder Home, Nettlebed.

HAWKINS.—On June 24, after a long illness bravely fought with uncomplaining good humour, at Guy's Hospital, (Clem) MARGARET LUCIE (née Gladys Whitred), greatly loved wife of Will and dear mother of Neil. Private cremation on Friday, June 28. A thanksgiving service for all her friends at St Michael and All Angels, Blackheath Park, Blackheath, at 11 a.m., Tuesday, July 2. Family flowers only. Donations, if desired, to Imperial Cancer Research Fund.

HAYMAN.—On June 25, 1985, at King Edward VII Hospital, Midhurst, STANLEY JOHN, aged 78, dearly loved husband of Dorothy, father of Jean and John and much loved grandfather of Emma. Cremation will take place at Worthing Crematorium, Findon, on July 2, at 11.15 a.m. Family flowers only.

HELCMAN.—On June 25, at Bath Royal United Hospital, RUTH (formerly Poynton-Wright), much loved mother and grandmother and wife of Janek. Funeral at St Benedicts, Stratton-on-the-Fosse, on Friday, June 28, at 2.30 p.m.

HODGSON.—On June 22, 1985, at The Middlesex Hospital, London, ELIZABETH MARY LOVELACE (née Carter), aged 87, of Horry Mill, Holtacombe, Chulmleigh, Devon, much loved wife of Jim and mother of Robert, Christopher and Simon. Cremation at Exeter Crematorium, 2.30 p.m., June 28. No flowers by request. If desired, donations to The Cancer Research Fund, c/o Lloyds Bank, Okehampton. A Requiem Mass will be held at the Roman Catholic Church, Chulmleigh, at 12 noon, July 2.

HOLROYD-SMYTH.—On June 24, 1985, after a long and painful illness, OTTILIE, beloved wife of Oliver. Funeral on Tuesday, July 2. Service at Holy Trinity Church, 2.30 p.m., Bromptons Road, S.W.7. Flowers to E. R. Ashton and Company, 96 Fulham Road, S.W.3.

HOPCRAFT. — On Wednesday, June 26, 1985, peacefully at the Gables Nursing Home, Banbury, Oxfordshire, SIDNEY HOPCRAFT (Hoppy), formerly of Tilford, Farnham, Surrey, dearly loved by all his family at home and abroad and sadly missed. Funeral service at Oxford Crematorium, on Monday, July 1, at 11.15 a.m., in the Memorial Chapel. Floral Tributes to J. & M. Humphris, Albert Street, Banbury.

HOPKINS.—On June 25, 1985, suddenly at his home, JAMES OLAF HOPKINS, dearly regretted by his surviving sister Somerset, his son Emer. Requiem Mass at Church, at St Thomas, Crowborn, on Wednesday, July 3, at 12 noon, followed by cremation at Brighton Crematorium. Family flowers only.

HUNT.—On June 25, 1985, at Polegate, DORIS JEANNE, aged 83, dearly loved sister of Cyril, Roy, Marjorie and Elsie. Service at St John's Church, Polegate, at 2.45 p.m. on Tuesday, July 2, followed by cremation at Eastbourne Crematorium, at 3.30 p.m. Flowers may be sent to R. Butler and Sons, 1, Bellbanks Road, Hellingdon, or if preferred, donations to Cancer Research Fund.

ISLAM.—On June 25, 1985, peacefully, MABEL, aged 84 years, of Prestbury, widow of Bill and mother of Doris and Margaret. Funeral service and interment at St Peter's Church, Prestbury, 6 Monday, July 1, at 12 noon. Inquiries to J. W. Brocklehurst and Sons Ltd, tel. Prestbury (0242) 829202.

JOHNSON.—On June 23, 1985, suddenly and peacefully at home, R. A. C. (Bobby) Johnson, aged 81 years of Two Gates, Darley Terrace, Lessness Heath. Private cremation. No flowers.

KING.—On June 26, in hospital, Bath, of British Legion and very dear friend of Roy and Mary, Lyndon, of Hastings, on Monday, July 1, at 3 p.m. Cut flowers, please, to Mummery, F.D., 31, Devonshire Road, Bexhill. R.I.P.

LEVESON.—On Saturday, June 22, BARRY, deeply mourned by his loving daughters Nona and Barbara, son-in-law Gilmour, grandchildren Jillian and Jeremy, Angela and David, family and friends. Memorial service at West London Synagogue, 33, Seymour Place, W.1, at 4.30 p.m., Wednesday, July 3.

LIVENEY.—On June 24, 1985, peacefully after a long illness at his home, Stonegate, Malton, North Yorkshire, GRAHAM JOSEPH LIVENEY, formerly of the Royal Hong Kong Police Force, much-loved husband of Maureen, loving father of Vivienne and Vyvienne, loving son of Pauline and the late John Liveney, Bolton, Lancashire.